NON-ENERGY BENEFITS (NEBS)

Consideration of Values for Illinois

SAG Workshop, Chicago, March 2015

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NON-ENERGY BENEFITS

- Program <u>value</u> beyond savings
- <u>20 years of progress/ where we are</u>
- Motivation
 - 0 is the wrong number
 - "Bundled features" / rational / tunnel
- B/C incomplete Biased investments / decisions because all costs, not all benefits
- High value from quantitative studies

20 YEARS OF NEBS PROGRESS...

1: Perspectives, Basic Measurement

2. Estimation & B/C & LIPPT

3: Measurement, Use, & Expansion

4: Refocus B/C Applics

2008-present

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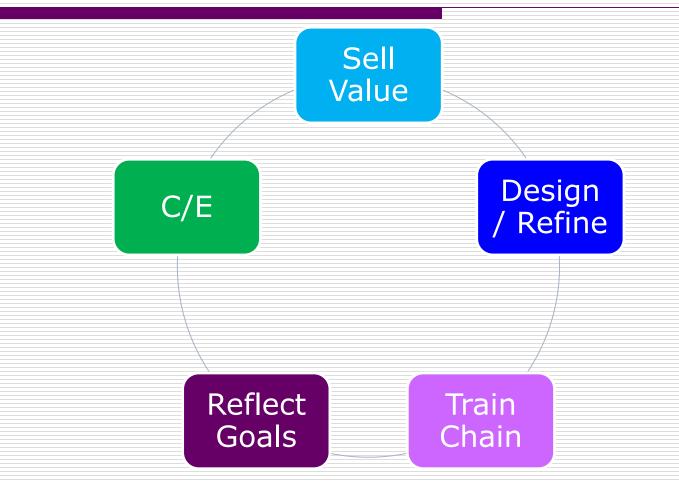
2001-present

1994-1998

1996-2001+

But there still isn't agreement on name! - NEB, OPI, NNEB, MB, co-benefits... Source: SERA, all rights reserved

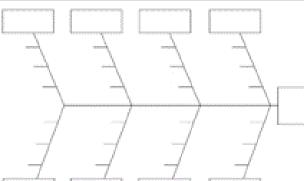
KEY APPLICATIONS OF NEBS



Source: SERA, all rights reserved

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NEB DRIVERS, 3 BENEFICIARIES



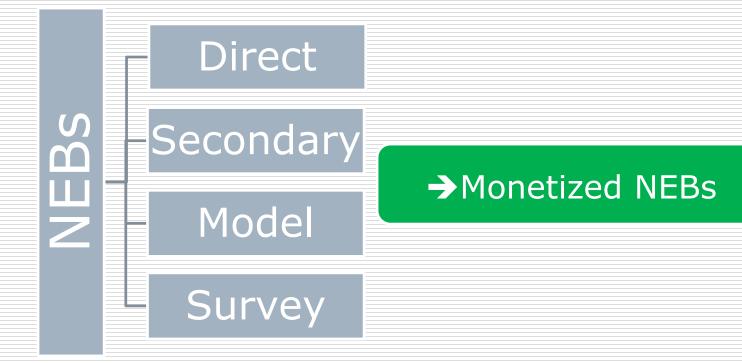
Utility/Ratepayer	Societal	Participant
oPayments/financial	oEconomic development /	oPayments & coll'n
oDebt collection efforts / calls	job / multipliers	oEducation
oEmergencies / insurance	oTax impacts	oBuilding stock
oT&D, power quality, reliability	oEnvironmental	oHealth
oSubsidy (LI)	oEmissions	oEquipment service incl.
oOther	oHealth	productivity, comfort, maint,
	oWater & other resources	etc.
	/ utilities	oOther utilities (water, etc.)
	oNational security	oOther (transactions,
	oWildlife/Other	enviro, psychic, etc.)

Source: (Skumatz/SERA, 2004) More than 60 categories derive from these drivers Include subsets as appropriate to application.

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NEB RESULTS: MEASUREMENT & EXAMPLES FROM 20 YEARS

NEBs MEASUREMENT – 4 MAIN MEASUREMENT APPROACHES



Story of a ferry... then it's academic

Strengths & weaknesses Balancing precision & <u>practical</u> Avoid bias, achieve many responses False comparisons?

MEASUREMENT ISSUES & BEST PRACTICES

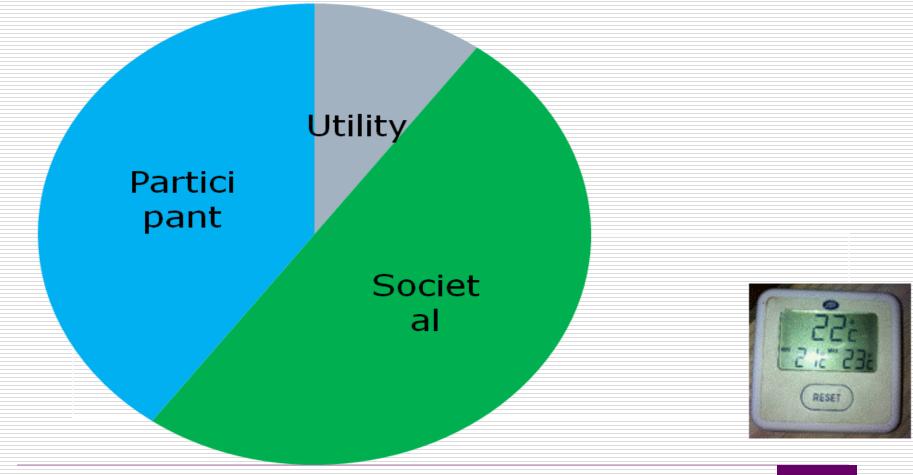
Best measurement practices

- Net" positive & negative, meaningful, outcomes
- Large sample, discount rates, host of other best practices / research
- Measurement accuracy
 - Relative to other B/C elements
- Transferability

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WHICH NEBS ARE HIGHEST VALUE?



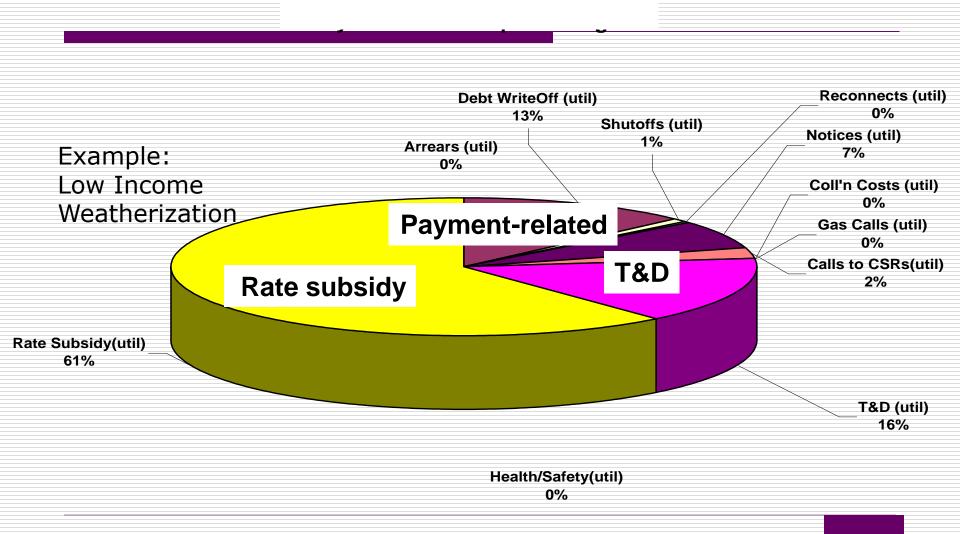


Source: Skumatz Economic Research Associates research

ARE NEBS HIGH VALUE?

- Values vary by climate, measures included, sector. Participant only elements:
 - Single-appliance / equipment: 30%-90%+
 - Whole building: ~100%+
 - Low income: >100%
 - Many others
 - Portfolios

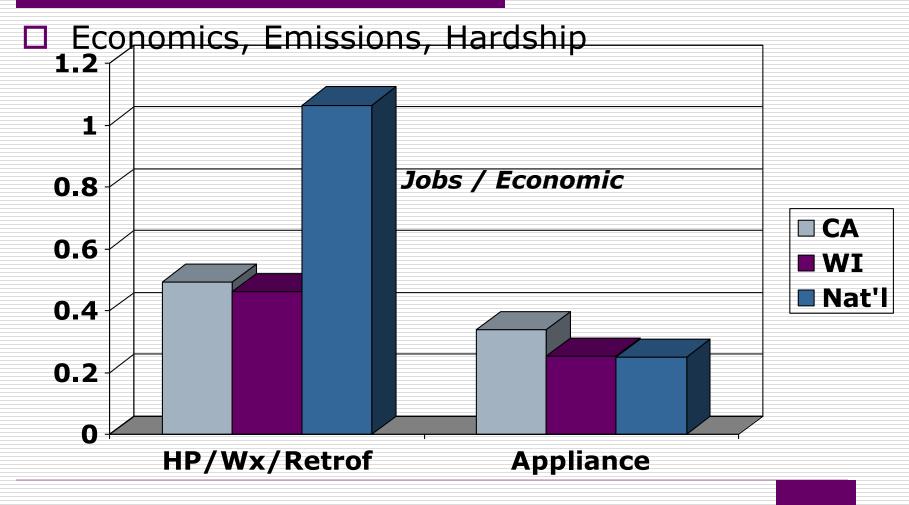
UTILITY NEBS



Source: Skumatz Economic Research Associates research

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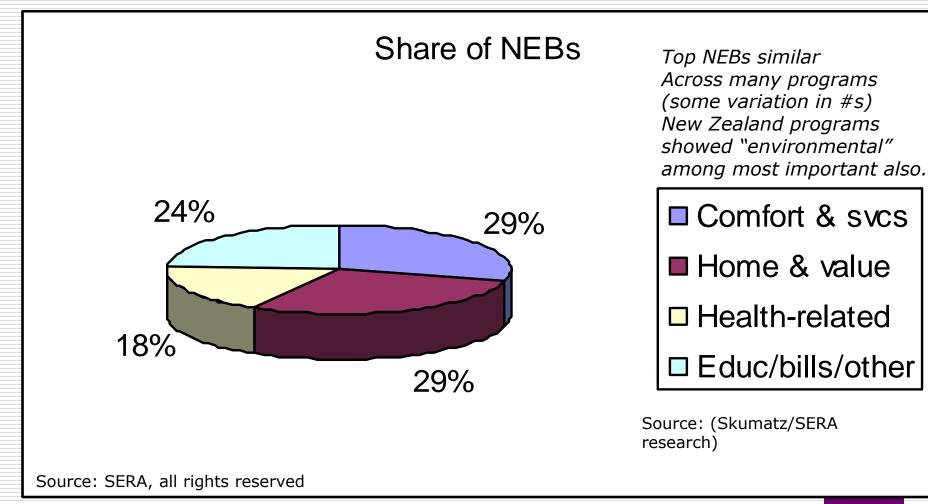
SOCIETAL IMPACTS – ALL PROGRAMS AREN'T ALIKE...



(Source: Skumatz /SERA ECEEE 2007, ACEEE 2006)

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WHICH PARTICIPANT NEBS ARE HIGH VALUE?

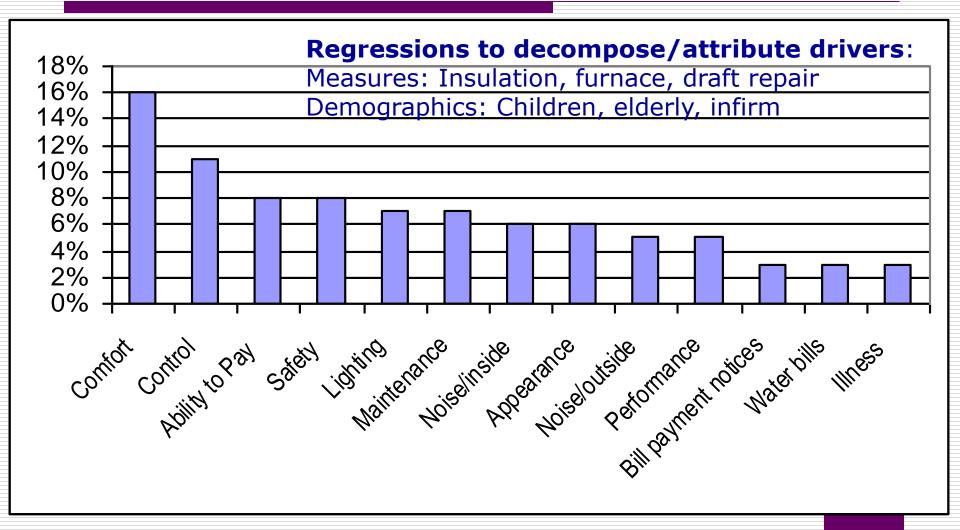


Persistence issues...

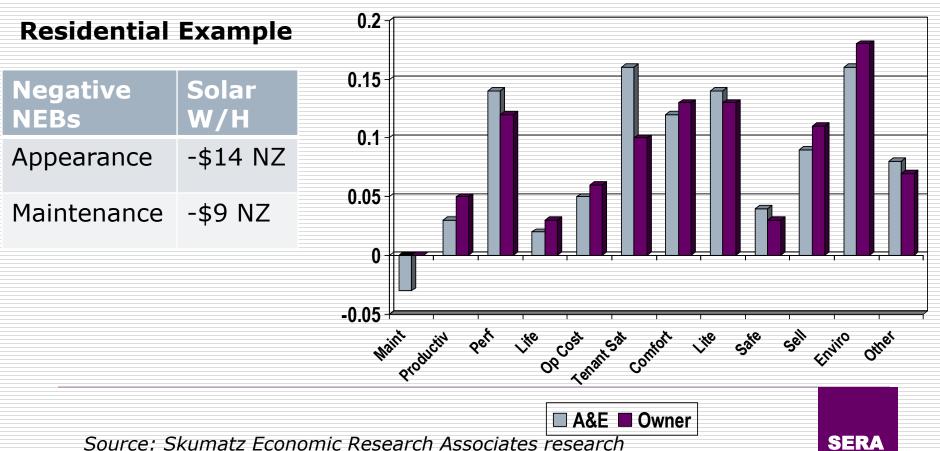
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TOP NEBS FOR WX

(Percent of total survey-based participant NEBs)



NEGATIVE NEBS VALUE / PERCEIVED COST OF BARRIERS



Commercial Example

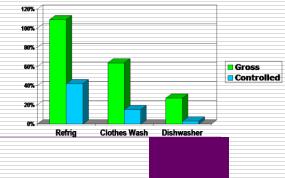
NEBS – WIDELY RESEARCHED



- 20 years, >100 programs, many states
 - All program types, sectors
 - Programs, measures, portfolios
 - Assembled into model / used for this analysis



- SERA input in deliberations in multiple states
 - Primary / secondary research
 - Recommended values / options,
 - Collaboration / intervention
 - Webinars / workshops / training
 - Other states / status
 - Corrections to existing tests
 - LIPPT / revised and new tests

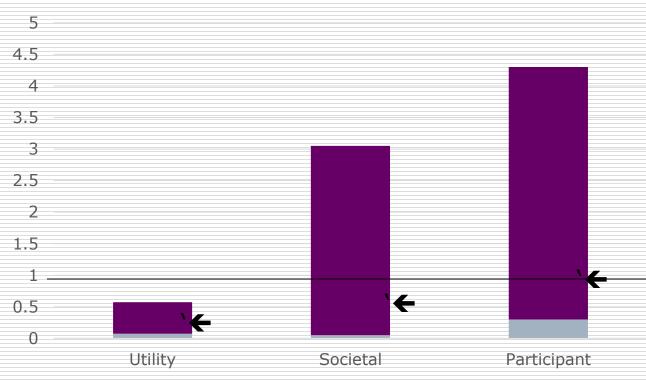


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Source: Skumatz / SERA research

RESULTS FROM THE NEBS RESEARCH

NEB Value Ranges – Multiplier times Energy Savings



Source: Skumatz / SERA research

NEBS IN COST-EFFECTIVENESS APPLICATIONS

NEBS IN C/E – COMPARE & OPTIMIZE INVESTMENT

□ TRC / Societal, Participant, UCT, RIM... NEBs

For true representation of B & C, elements of NEBs rep. missing factors & address bias, better guide measure, pgm, and portfolio investment

Address by:

- 1) incl monetized NEBs or
- 2) exclude all costs associated with achieving NEBs or
- 3) use UCT

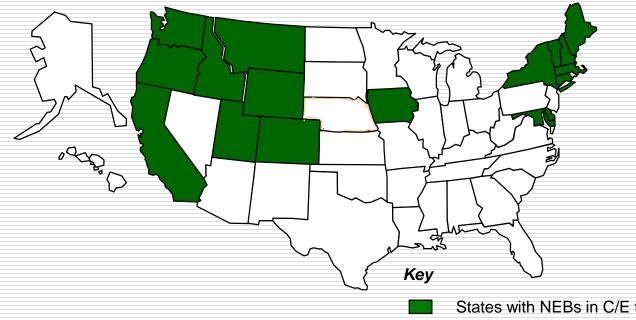
B/C early, then "conservative" awaiting evidence

NEBS IN C/E – COMPARE & OPTIMIZE INVESTMENT

- □ <u>Chicken & Egg</u> important uses ← → trusted uses; money if "serious" application
 - won't incorporate effects until well-measured; no money at measurement unless "serious" appl...
 - Much investment, data, expertise, increments in 20 years... Dominoes...



STATES WITH NEBS IN C/E TESTS – STATE TREATMENT OF NEBS



States with NEBs in C/E tests for At least one type of program 21

STATE REGULATORY TREATMENTS OF NEBS – EXAMPLES & SPECIFICS

		ize DSM tunities back	Minim Regul Risk		imize luation st	
	Adder					
	Readily					
	Measurable					
	Hybrid	7				
	All NEBs					
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EXAMPLES OF STATE TREATMENT OF NEBS

- Adders
 Readily Measurable
 Hybrid
- □ All NEBs

Program / measure-independent
 Domino effect

IMPLICATIONS FOR JUSTIFIABLE NEBs VALUES

	Utility	Soc	Part	Conserv. Rec'm	Rationale		
Base Percent	8%	8- 200+%		15%	Program- invariant		
Low Income	16%	30%+	100%+	30%	Multiple sources		
Weatherization		30%+	55- 80%+	50%	Substantial Participant impacts		
Measure / Program-specific			30- 100%+		Varies by measure, sector		
Other Recom's					Local Research		

Omitted items; Discussion of comparable values from other states.

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Excludes carbon / emissions values (already included), water savings, some O&M 24

THANK YOU!!





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KEY QUESTIONS FOR IMPROVING TESTS - BALANCE

- Tradeoffs How much to improve tests? Depends on costs & benefits of accuracy improvements (in NEB categories)
 - 1. Which NEBs most valuable?
 - 2. What <u>value range</u> arises from reasonable cost measurement (eval budget)
 - 3. Does inclusion of this RANGE (low vs. high value) <u>change the B/C conclusion</u>?

If **NO**, You're done And bias addressed sufficiently Source: SERA, all rights reserved

IF **YES**,

Refine measurement up to value or cost of "wrong" decision `NEB-It" Model

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