

**North Shore Gas Energy Efficiency Program - Plan Year 4**

PY4 First Quarter Report: June 2014 - August 2014

Overall Utility EEP Portfolio				Utility EEP Residential Programs				Utility EEP Business Programs				Other Utility Portfolio Costs			
Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)			
Indicator	Cumulative Net Therms YTD	Current PY4 Goal*	PY Pct. Achieved	Indicator	Cumulative Net Therms YTD	Current PY4 Goal*	PY Pct. Achieved	Indicator	Cumulative Net Therms YTD	Current PY4 Goal*	PY Pct. Achieved	Indicator	Cumulative Net Therms YTD	Current PY4 Goal	PY Pct. Achieved
<b>Total</b>	<b>454,681</b>	<b>1,401,316</b>	<b>32%</b>	<b>Total</b>	<b>80,860</b>	<b>939,368</b>	<b>9%</b>	<b>Total</b>	<b>373,821</b>	<b>461,948</b>	<b>81%</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>NA</b>
Program Costs				Program Costs				Program Costs				Program Costs			
Indicator	Cumulative Costs YTD	Current Budget	Pct. Invoiced	Indicator	Cumulative Costs YTD	Current Budget	Pct. Invoiced	Indicator	Cumulative Costs YTD	Current Budget	Pct. Invoiced	Indicator	Cumulative Costs YTD	Current Budget	Pct. Invoiced
<b>Total</b>	<b>\$736,040</b>	<b>\$3,384,507</b>	<b>22%</b>	<b>Total</b>	<b>\$235,463</b>	<b>\$1,748,579</b>	<b>13%</b>	<b>Total</b>	<b>\$461,922</b>	<b>\$1,224,781</b>	<b>38%</b>	<b>Total</b>	<b>\$38,656</b>	<b>\$411,147</b>	<b>9%</b>

EEP Residential Programs				
Energy Savings (Therm)				
NSG Residential Programs	Cumulative Net Therms YTD	Current PY4 Goal	PY4 Pct. Achieved	Comments
Residential Program	76,120	174,860	43.6%	Includes HE Jumpstart and HE Rebates. Strong Q1 participation. Implementing incentive level reductions to slow
Multifamily Program	4,740	85,490	5.5%	Shifted 57k therms to Business Programs
Residential Outreach Programs	-	679,218	0.0%	Includes HE Reports, Elementary Education. Results will not be posted until close of PY4
<b>Residential Programs - Total</b>	<b>80,860</b>	<b>939,368</b>	<b>8.6%</b>	
Program Costs				
NSG Residential Programs	Cumulative Costs YTD	Current Budget	PY4 Pct. Invoiced	Comments
Residential Program	\$210,648	\$816,608	25.8%	
Multifamily Program	\$21,691	\$357,229	6.1%	Shifted \$50k in MF Incentives to Business Programs
Residential Outreach Programs	\$3,124	\$574,742	0.5%	
<b>Residential Programs - Total</b>	<b>\$235,463</b>	<b>\$1,748,579</b>	<b>13.5%</b>	

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Indicator	Cumulative Net Therms YTD	Current PY4 Goal*	PY Pct. Achieved	Indicator	Cumulative Net Therms YTD	Current PY4 Goal*	PY Pct. Achieved	Indicator	Cumulative Net Therms YTD	Current PY4 Goal*	PY Pct. Achieved	Indicator	Cumulative Net Therms YTD	Current PY4 Goal	PY Pct. Achieved
<b>Total</b>	<b>454,681</b>	<b>1,401,316</b>	<b>32%</b>	<b>Total</b>	<b>80,860</b>	<b>939,368</b>	<b>9%</b>	<b>Total</b>	<b>373,821</b>	<b>461,948</b>	<b>81%</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>NA</b>
Program Costs				Program Costs				Program Costs				Program Costs			
Indicator	Cumulative Costs YTD	Current Budget	Pct. Invoiced	Indicator	Cumulative Costs YTD	Current Budget	Pct. Invoiced	Indicator	Cumulative Costs YTD	Current Budget	Pct. Invoiced	Indicator	Cumulative Costs YTD	Current Budget	Pct. Invoiced
<b>Total</b>	<b>\$736,040</b>	<b>\$3,384,507</b>	<b>22%</b>	<b>Total</b>	<b>\$235,463</b>	<b>\$1,748,579</b>	<b>13%</b>	<b>Total</b>	<b>\$461,922</b>	<b>\$1,224,781</b>	<b>38%</b>	<b>Total</b>	<b>\$38,656</b>	<b>\$411,147</b>	<b>9%</b>

EEP Business Programs				
Energy Savings (Therm)				
NSG Business Programs	Cumulative Net Therms YTD	Current PY4 Goal	PY4 Pct. Achieved	Comments
Business Program	347,018	433,264	80.1%	Includes Direct Install, Engineering Assistance, Standard Incentives, Custom Incentives, and Gas Optimization. Increased goal by 57k therms to accommodate strong Q1 customer/ally demand
Small Business Program	26,803	28,684	93.4%	
<b>Business Programs - Total</b>	<b>373,821</b>	<b>461,948</b>	<b>80.9%</b>	
Program Costs				
NSG Business Programs	Cumulative Costs YTD	Current Budget	PY4 Pct. Invoiced	Comments
Business Program	\$370,806	\$1,042,144	35.6%	Added \$50k to Business Programs incentives to accommodate strong Q1 customer/ally demand
Small Business Program	\$91,116	\$182,637	49.9%	
<b>Business Programs - Total</b>	<b>\$461,922</b>	<b>\$1,224,781</b>	<b>37.7%</b>	Throttling demand to preserve budget, keep program open throughout PY4

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Total	454,681	1,401,316	32%	Total	80,860	939,368	9%	Total	373,821	461,948	81%	Total	0	0	NA
Program Costs				Program Costs				Program Costs				Program Costs			
Indicator	Cumulative Costs YTD	Current Budget	Pct. Invoiced	Indicator	Cumulative Costs YTD	Current Budget	Pct. Invoiced	Indicator	Cumulative Costs YTD	Current Budget	Pct. Invoiced	Indicator	Cumulative Costs YTD	Current Budget	Pct. Invoiced
Total	\$736,040	\$3,384,507	22%	Total	\$235,463	\$1,748,579	13%	Total	\$461,922	\$1,224,781	38%	Total	\$38,656	\$411,147	9%

Other Portfolio Costs				
Program Costs				
Programs	Cumulative Costs YTD	Current Budget	PY4 Pct. Invoiced	Comments
Administration	\$19,538	\$227,379	8.6%	
EM&V- EE	\$0	\$100,514	0.0%	
Utility Verification of DCEO Invoices	\$113	\$1,350	8.4%	
DCEO - Implementation	\$0	\$1,128,169	0.0%	
OBF Program Mgt (Coord. Measure Qualification)	\$34	\$2,785	1.2%	
OBF Program Mgt (Financial Institution)	\$10,971	\$19,258	57.0%	
EM&V- OBF	\$8,000	\$12,000	66.7%	
Research & Development	\$0	\$39,861	0.0%	
Wasted Energy Study	\$0	\$8,000	0.0%	
<b>Other EE Programs - Total</b>	<b>\$38,656</b>	<b>\$1,539,316</b>	<b>2.5%</b>	

Total EEP Recoverable Costs					
Program Costs by Budget Category					
Budget Category	Cumulative Costs YTD	Current Budget	PY4 Pct. Invoiced	Comments	As a % of Total PY4 PGL
Administration	\$19,538	\$227,379	8.6%		2.7%
Implementation	\$227,174	\$927,000	24.5%		30.9%
Incentives	\$388,298	\$908,936	42.7%	Running hot due to activity with Residential/Business/Small Business	52.8%
Incentive Delivery	\$41,962	\$988,624	4.2%		5.7%
Marketing	\$39,950	\$148,800	26.8%		5.4%
Utility Verification of DCEO Invoices	\$113	\$1,350	8.4%		0.0%
EM&V- EE	\$0	\$100,514	0.0%		0.0%
OBF Program Management Measure Qualification	\$34	\$2,785	1.2%		0.0%
OBF Program Management (Financial Institution)	\$10,971	\$19,258	57.0%		1.5%
OBF Evaluation	\$8,000	\$12,000	66.7%		1.1%
Research & Development	\$0	\$39,861	0.0%	Joint Utilities - Building Codes Compliance Program and other R&D Projects To Be Determined	0.0%
Wasted Energy Study	\$0	\$8,000	0.0%		0.0%
<b>Total Utility EEP Costs</b>	<b>\$736,040</b>	<b>\$3,384,507</b>	<b>21.7%</b>		
DCEO - Implementation	\$0	\$1,128,169	0.0%		