

North Shore Gas Company Energy Efficiency Program - Plan Year 2

Fourth Quarter Report: March 2013 - May 2013

Overall EEP Portfolio				EEP Residential Programs				EEP Business Programs				Other Portfolio Costs			
Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)			
Indicator	Cumulative Net Therms YTD	Current PY2 Goal*	PY Pct. Achieved	Indicator	Cumulative Net Therms YTD	Current PY2 Goal*	PY Pct. Achieved	Indicator	Cumulative Net Therms YTD	Current PY2 Goal*	PY Pct. Achieved	Indicator	Cumulative Net Therms YTD	Current PY2 Goal	PY Pct. Achieved
Total	956,113	1,335,407	72%	Total	329,341	550,144	60%	Total	626,772	785,263	80%	Total	0	0	N/A
Program Costs				Program Costs				Program Costs				Program Costs			
Indicator	Cumulative Costs YTD	Current Budget**	Pct. Invoiced	Indicator	Cumulative Costs YTD	Current Budget**	Pct. Invoiced	Indicator	Cumulative Costs YTD	Current Budget**	Pct. Invoiced	Indicator	Cumulative Costs YTD	Current Budget	Pct. Invoiced
Total	\$2,794,513	\$4,115,925	68%	Total	\$1,133,419	\$1,429,860	79%	Total	\$978,899	\$1,529,993	64%	Total	\$682,195	\$1,156,072	59%

*PY2 Goals include unattained therms from PY1.

**PY2 Budgets adjusted commensurate to adjusted goals.

Note: All values are through May 31, 2013.

Franklin Energy working through retrospective application of final PY1 EM&V values. Savings values will be updated once this process is completed

Franklin Energy working through final PY2 processing of all applications. Final costs will be updated once this process is completed

Savings (Therms) values are based on TRM; subject to final evaluation adjustments.

EEP Residential Programs				
Energy Savings (Therm)				
Programs	Cumulative Net Therms YTD	Current PY2 Goal	PY2 Pct. Achieved	Comments
Residential Prescriptive	165,857	340,000	48.8%	
Multi-Family Home Energy Savings	143,067	179,019	79.9%	
Single Family Direct Install	20,417	31,125	65.6%	
Residential Programs - Total	329,341	550,144	59.9%	
Program Costs				
Programs	Cumulative Costs YTD	Current Budget	PY2 Pct. Invoiced	Comments
Residential Prescriptive	\$838,058	\$1,189,434	70.5%	
Multi-Family Home Energy Savings	\$243,638	\$177,676	137.1%	
Single Family Direct Install	\$51,723	\$62,750	82.4%	
Residential Programs - Total	\$1,133,419	\$1,429,860	79.3%	

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EEP Business Programs				
Energy Savings (Therm)				
Programs	Cumulative Net Therms YTD	Current PY2 Goal	PY2 Pct. Achieved	Comments
SBES	297,237	38,000	782.2%	
Custom	228,576	489,289	46.7%	10k therms added to PY2 Custom goal from RCx
C & I Prescriptive	100,959	257,974	39.1%	
Retro-Commissioning	-	-	0.0%	RCx 10k PY2 goal moved to Custom
Business Programs - Total	626,772	785,263	79.8%	
Program Costs				
Programs	Cumulative Costs YTD	Current Budget	PY2 Pct. Invoiced	Comments
SBES	\$176,474	\$67,927	259.8%	
Custom	\$429,299	\$892,941	48.1%	
C & I Prescriptive	\$346,882	\$548,125	63.3%	
Retro-Commissioning	\$26,244	\$21,000	125.0%	
Business Programs - Total	\$978,899	\$1,529,993	64.0%	

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Program Costs				Program Costs				Program Costs				Program Costs			
Indicator	Cumulative Costs YTD	Current Budget**	Pct. Invoiced	Indicator	Cumulative Costs YTD	Current Budget**	Pct. Invoiced	Indicator	Cumulative Costs YTD	Current Budget**	Pct. Invoiced	Indicator	Cumulative Costs YTD	Current Budget	Pct. Invoiced
Total	\$2,794,513	\$4,115,925	68%	Total	\$1,133,419	\$1,429,860	79%	Total	\$978,899	\$1,529,993	64%	Total	\$682,195	\$1,156,072	59%

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Other Portfolio Costs				
Program Costs				
Programs	Cumulative Costs YTD	Current Budget	PY2 Pct. Invoiced	Comments
Administration	\$79,829	\$56,826	140.5%	
EM&V	\$64,362	\$62,265	103.4%	3% of the total Implementation costs sans DCEO Implementation
Utility Verification of DCEO Invoices	\$1,011	\$2,000	50.6%	Franklin Energy cost for DCEO program tracking, allocation, and reporting
DCEO - Implementation	\$534,455	\$1,028,981	51.9%	25% of total recoverable budget
OBF Program Support	\$2,537	\$6,000	42.3%	Franklin Energy cost for measure qualification, coordination w/ AFC First with core
Other EE Programs - Total	\$682,195	\$1,156,072	59.01%	

EEP Portfolio				
Program Costs by Budget Category				
Budget Category	Cumulative Costs YTD	Current Budget	PY2 Pct. Invoiced	Comments
Administration	\$79,829	\$56,826	140.5%	Franklin Energy admin tasks not tied to any one program. Costs tracked separate from
Implementation	\$700,631	\$534,210	131.2%	
Incentives	\$1,376,921	\$2,116,607	65.1%	
Incentive Delivery	\$118,144	\$211,000	56.0%	
Marketing	\$70,425	\$98,035	71.8%	
Utility Verification of DCEO Invoices	\$1,011	\$2,000	50.6%	Franklin Energy cost for DCEO program tracking, allocation, and reporting
DCEO - Implementation	\$534,455	\$1,028,981	51.9%	
OBF Program Support	\$2,537	\$6,000	42.3%	Franklin Energy cost for measure qualification, coordination AFC First with core programs
EM&V	\$64,362	\$62,265	103.4%	
EEP Portfolio - Total	\$2,948,316	\$4,115,924	71.6%	

The Peoples Gas Light and Coke Company Energy Efficiency Program - Plan Year 2

Fourth Quarter Report: March 2013 - May 2013

Overall Utility EEP Portfolio				Utility EEP Residential Programs				Utility EEP Business Programs				Other Portfolio Costs			
Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)			
Indicator	Cumulative Net Therms YTD	Current PY2 Goal*	PY Pct. Achieved	Indicator	Cumulative Net Therms YTD	Current PY2 Goal*	PY Pct. Achieved	Indicator	Cumulative Net Therms YTD	Current PY2 Goal*	PY Pct. Achieved	Indicator	Cumulative Net Therms YTD	Current PY2 Goal	PY Pct. Achieved
Total	7,768,917	6,606,859	118%	Total	2,328,890	2,114,566	110%	Total	5,441,027	4,492,293	121%	Total	0	0	NA
Program Costs				Program Costs				Program Costs				Program Costs			
Indicator	Cumulative Costs YTD	Current Budget**	Pct. Invoiced	Indicator	Cumulative Costs YTD	Current Budget**	Pct. Invoiced	Indicator	Cumulative Costs YTD	Current Budget**	Pct. Invoiced	Indicator	Cumulative Costs YTD	Current Budget	Pct. Invoiced
Total	\$19,567,389	\$22,494,206	87%	Total	\$7,270,765	\$7,806,062	93%	Total	\$8,318,890	\$8,299,779	100%	Total	\$3,976,245	\$6,388,365	62.27%

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Franklin Energy working through final PY2 processing of all applications. Final costs will be updated once this process is completed.

Savings (Therms) values are based on TRM, subject to final evaluation adjustments.

EEP Residential Programs				
Energy Savings (Therms)				
Programs	Cumulative Net Therms YTD	Current PY2 Goal	PY2 Pct. Achieved	Comments
Residential Prescriptive	\$30,876	\$20,000	64.7%	
Multi-Family Home Energy Savings	1,967,320	1,014,441	154.5%	
Single Family Direct Install	230,694	280,125	82.4%	
Residential Programs - Total	2,328,890	2,114,566	110.1%	

Program Costs				
Programs	Cumulative Costs YTD	Current Budget	PY2 Pct. Invoiced	Comments
Residential Prescriptive	\$4,889,063	\$6,234,480	78.4%	
Multi-Family Home Energy Savings	\$1,890,053	\$1,006,833	187.7%	
Single Family Direct Install	\$491,649	\$364,750	87.3%	
Residential Programs - Total	\$7,270,765	\$7,806,062	93.1%	

EEP Business Programs				
Energy Savings (Therms)				
Programs	Cumulative Net Therms YTD	Current PY2 Goal	PY2 Pct. Achieved	Comments
SBES	587,765	240,000	244.9%	
Custom	2,015,296	2,415,500	83.4%	
C & I Prescriptive	2,593,295	1,538,793	168.2%	Added 300k to Custom for PY2 from RCx
Retro-Commissioning	314,711	300,000	104.9%	Original RCx for PY2 was 600k. Reduced and transferred 300k to Custom for PY2
Business Programs - Total	5,441,027	4,492,293	121.1%	

Program Costs				
Programs	Cumulative Costs YTD	Current Budget	PY2 Pct. Invoiced	Comments
SBES	\$591,426	\$391,227	151.2%	
Custom	\$3,217,633	\$4,177,798	77.0%	
C & I Prescriptive	\$3,721,110	\$2,973,984	125.1%	
Retro-Commissioning	\$788,808	\$766,770	104.2%	
Business Programs - Total	\$8,318,980	\$8,299,779	100.2%	

Other Portfolio Costs				
Program Costs				
Programs	Cumulative Costs YTD	Current Budget	PY2 Pct. Invoiced	Comments
Administration	\$452,366	\$322,013	140.5%	
EM&V	\$432,800	\$397,468	108.9%	
Utility Verification of DCEO Invoices	\$5,729	\$11,333	50.6%	
DCEO - Implementation	\$3,068,743	\$5,823,552	54.6%	
OBF Program Support	\$18,607	\$34,000	54.7%	
Other EE Programs - Total	\$3,976,245	\$6,388,365	62.3%	

EEP Portfolio				
Program Costs by Budget Category				
Budget Category	Cumulative Costs YTD	Current Budget	PY2 Pct. Invoiced	Comments
Administration	\$452,366	\$322,013	140.5%	Franklin Energy admin tasks not tied to any one program. Costs tracked separate from programs
Implementation	\$4,485,726	\$3,390,325	132.3%	
Incentives	\$10,076,736	\$10,339,292	97.5%	
Incentive Delivery	\$1,504,984	\$1,960,250	76.8%	
Marketing	\$437,442	\$415,974	105.2%	
Utility Verification of DCEO Invoices	\$5,729	\$11,333	50.6%	Franklin Energy cost for DCEO program tracking, allocation, and reporting
DCEO - Implementation	\$3,068,743	\$5,823,552	54.6%	
OBF Program Support	\$18,607	\$34,000	54.7%	Franklin Energy cost for measure qualification, coordination AFC First with core programs
EM&V	\$432,800	\$397,468	108.9%	
EEP Portfolio - Total	\$20,482,133	\$22,494,206	91.1%	