

Statewide Quarterly Report Template  
 Tab 1: Ex Ante Results

**Background:**  
 \*Definitions used within this template correspond to IL Energy Efficiency Policy Manual Version 1.1.  
 \*Footnotes have been added where clarifying information may be helpful.  
 \*See Section 6.5 of IL Energy Efficiency Policy Manual Version 1.1 for a full list of requirements for Program Administrator Quarterly Reports.

**Instructions:**  
 \*\*Sector-level refers to residential and commercial and industrial Programs pursuant to Section 8-103B and 8-104; and Third-Party Energy Efficiency Implementation Program pursuant to Section 8-103B(g)(4).  
 \*If a utility offers Demand Response, information should be listed separately in this table as a separate program.  
 \*If Program Administrators want to include historical spend information, they can do so. ICC Staff appreciates this information. However, providing historical spend data is not a requirement for Quarterly Reports: it is a requirement for Annual Reports.  
 \*For Program Costs Year to Date (YTD), each Program Administrator should include actual costs incurred from the beginning of the Program Year through the end of the applicable quarter, regardless of what Program Year the costs are associated with.  
 \*Program Administrators will also report information on low income, public sector, public housing, and market transformation consistent with Program delivery requirements of Sections 8-103B and 8-104 of the Act.  
 \*Program Administrators are encouraged to report public sector savings at the program-level, where available.  
 \*Program Administrators should add a footnote specifying if there are non-rider energy efficiency costs that are not reported in the Quarterly Reports.

Peoples Gas Ex Ante Results - Section 8-103B/8-104 (EEPS) Programs - Q4 2018

| Section 8-103B/8-104 (EEPS) Program                                   | Net Energy Savings Achieved (therms) | 2018 Original Plan Savings Goal (therms)**** | Approved Net Energy Savings Goal (therms)*** | Implementation Plan Savings Goal (therms) | % Savings Achieved Compared to Implementation Plan Savings Goal | Program Costs YTD    | Incentive Costs YTD  | Non-Incentive Costs YTD | 2018 Original Plan Budget* | 2018 Approved Budget** | % of Costs YTD Compared to Approved Budget |
|---|--------------------------------------|--|--|---|---|----------------------|----------------------|-------------------------|----------------------------|------------------------|--|
| <b>Commercial &amp; Industrial Programs</b>                           |                                      |  |  |   |   |                      |                      |                         |                            |                        |  |
| Commercial & Industrial Program                                       | 2,500,555                            | 2,659,242                                    | 2,659,242                                    | 2,659,242                                 | 94%   | \$ 3,687,842         | 2,434,538            | \$ 1,253,304            | \$ 4,802,909               | \$ 4,802,909           | 77%  |
| Small Business  | 538,247                              | 778,974                                      | 778,974                                      | 778,974                                   | 69%   | \$ 1,161,903         | \$ 464,008           | \$ 697,895              | \$ 1,276,476               | \$ 1,276,476           | 91%  |
| Public Sector   | 445,462                              | 1,156,894                                    | 1,156,894                                    | 1,156,894                                 | 39%   | \$ 1,738,498         | \$ 449,580           | \$ 1,288,918            | \$ 2,749,256               | \$ 2,749,256           | 63%  |
| <b>C&amp;I Programs Subtotal</b>                                      | <b>3,484,264</b>                     | <b>4,595,110</b>                             | <b>4,595,110</b>                             | <b>4,595,110</b>                          | <b>76%</b>  | <b>\$ 6,588,243</b>  | <b>\$ 3,348,127</b>  | <b>\$ 3,240,116</b>     | <b>\$ 8,828,641</b>        | <b>\$ 8,828,641</b>    | <b>75%</b>                                 |
| <i>C&amp;I Programs - Private Sector Total</i>                        | 3,038,802                            | 3,438,216                                    | 3,438,216                                    | 3,438,216                                 | 88%   | \$ 4,849,745         | \$ 2,898,546         | \$ 1,951,199            | \$ 6,079,384               | \$ 6,079,384           | 80%  |
| <i>C&amp;I Programs - Public Sector Total</i>                         | 445,462                              | 1,156,894                                    | 1,156,894                                    | 1,156,894                                 | 39%   | \$ 1,738,498         | \$ 449,580           | \$ 1,288,918            | \$ 2,749,256               | \$ 2,749,256           | 63%  |
| <b>Residential Programs</b>   |                                      |  |  |   |   |                      |                      |                         |                            |                        |  |
| Single Family   | 1,291,790                            | 1,824,687                                    | 1,824,687                                    | 1,824,687                                 | 71%   | \$ 2,569,722         | \$ 1,449,632         | \$ 1,120,091            | \$ 3,244,774               | \$ 3,244,774           | 79%  |
| Multi-Family  | 1,140,773                            | 1,964,540                                    | 1,964,540                                    | 1,964,540                                 | 58%   | \$ 2,732,709         | \$ 1,471,184         | \$ 1,261,525            | \$ 2,607,472               | \$ 2,607,472           | 105%                                       |
| <b>Residential Programs Subtotal</b>                                  | <b>2,432,563</b>                     | <b>3,789,226</b>                             | <b>3,789,226</b>                             | <b>3,789,226</b>                          | <b>64%</b>  | <b>\$ 5,302,431</b>  | <b>\$ 2,920,816</b>  | <b>\$ 2,381,616</b>     | <b>\$ 5,852,246</b>        | <b>\$ 5,852,246</b>    | <b>91%</b>                                 |
| <b>Income Qualified Programs</b>                                      |                                      |  |  |   |   |                      |                      |                         |                            |                        |  |
| Single Family   | 424,712                              | 709,469                                      | 709,469                                      | 709,469                                   | 60%   | \$ 6,129,892         | \$ 5,651,247         | \$ 478,645              | \$ 5,028,483               | \$ 5,028,483           | 122%                                       |
| Multi Family  | 371,287                              | 775,170                                      | 775,170                                      | 775,170                                   | 48%   | \$ 2,789,057         | \$ 1,738,017         | \$ 1,051,040            | \$ 3,784,384               | \$ 3,784,384           | 74%  |
| <b>Income Qualified Programs Subtotal</b>                             | <b>795,999</b>                       | <b>1,484,639</b>                             | <b>1,484,639</b>                             | <b>1,484,639</b>                          | <b>54%</b>  | <b>\$ 8,918,949</b>  | <b>\$ 7,389,264</b>  | <b>\$ 1,529,685</b>     | <b>\$ 8,812,867</b>        | <b>\$ 8,812,867</b>    | <b>101%</b>                                |
| <b>Third Party Programs (Section 8-103B - Beginning in 2019)</b>      |                                      |  |  |   |   |                      |                      |                         |                            |                        |  |
| Third Party Programs (Section 8-103B - Beginning in 2019) Subtotal    |                                      |  |  |   |   |                      |                      |                         |                            |                        |  |
| <b>Demonstration of Breakthrough Equipment and Devices</b>            |                                      |  |  |   |   |                      |                      |                         |                            |                        |  |
| Research and Development  |                                      |  |  |   |   | \$ 429,951           | \$ -                 | \$ 429,951              | \$ 524,777                 | \$ 524,777             | 82%  |
| Market Transformation   |                                      |  |  |   |   | \$ 161,000           | \$ -                 | \$ 161,000              | \$ 174,926                 | \$ 174,926             | 92%  |
| <b>Demonstration of Breakthrough Equipment and Devices Subtotal</b>   |                                      |  |  |   |   | <b>\$ 590,950</b>    | <b>\$ -</b>          | <b>\$ 590,950</b>       | <b>\$ 699,703</b>          | <b>\$ 699,703</b>      | <b>84%</b>                                 |
| <b>Overall Total Peoples Gas Section 8-103B/8-104 (EEPS) Programs</b> | <b>6,712,827</b>                     | <b>9,868,975</b>                             | <b>9,868,975</b>                             | <b>9,868,975</b>                          | <b>68%</b>  | <b>\$ 21,400,574</b> | <b>\$ 13,658,206</b> | <b>\$ 7,742,367</b>     | <b>\$ 24,193,456</b>       | <b>\$ 24,193,456</b>   | <b>88%</b>                                 |

**Footnotes:**  
 \*Original Plan Budget refers to the budget contained in the approved EE Plan, which could be the original filed EE Plan or a compliance EE Plan.  
 \*\*Approved Budget refers to the Program Administrator's current budget for this Program Year, that may have been modified in light of the flexibility policy. This may also be the Implementation Plan Budget.  
 \*\*\*The Approved Net Energy Savings Goal refers to the most updated portfolio-level savings goal. In the case of Section 8-104 programs, the values in this column should match the Adjusted Energy Savings Goal contained in the Program Administrator's updated Adjustable Savings Goal Template.  
 \*\*\*\*Original Plan Savings Goal refers to the original savings goal approved in the Commission's Final Order approving the EE Plan. For Section 8-104 programs, this value should match the Plan Energy Savings Goal set forth in the completed Adjustable Savings Goal Template.

Statewide Quarterly Report Template

Tab 2: Costs

**Instructions:**  
 \*For Program and Portfolio-Level Costs, each Program Administrator should include actual costs incurred from the beginning of the Program Year through the end of the applicable quarter, regardless of what Program Year the costs are associated with.  
 \*Program Administrators should add a footnote specifying if there are non-rider

Peoples Gas Section 8-103B/8-104 (EEPS) Costs - Q4 2018

| Section 8-103B/8-104 (EEPS) Cost Category   | 2018<br>Actual Costs YTD |
|---|--------------------------|
| <b>Program Expenditures by Sector</b>   |                          |
| C&I Programs (private sector)   | \$ 4,849,745             |
| Public Sector Programs  | \$ 1,738,498             |
| Residential Programs  | \$ 5,302,431             |
| Income Qualified Programs   | \$ 8,918,949             |
| Market Transformation Programs  | \$ 161,000               |
| Third Party Programs (Beginning in 2018)  | \$ -                     |
| <b>Total Peoples Gas Program Costs</b>  | <b>\$ 20,970,623</b>     |
| <b>Portfolio-Level Costs by Portfolio Cost Category (Section 8-103B/8-104 EEPS)</b> |                          |
| Demonstration of Breakthrough Equipment and Devices Costs                           | \$ 429,951               |
| Evaluation Costs  | \$ 666,021               |
| Marketing Costs (including education and outreach)                                  | \$ 443,250               |
| Portfolio Administrative Costs  | \$ 1,667,204             |
| <b>Total Peoples Gas Portfolio-Level Costs</b>                                      | <b>\$ 3,206,426</b>      |
| <b>Total Peoples Gas Program and Portfolio-Level Section 8-103B/8-104</b>           | <b>\$ 24,177,049</b>     |

Section 8-103B/8-104 (EEPS) Costs - Q4 2018

| Overall Total Costs  | 2018<br>Actual Costs YTD |
|--|--------------------------|
| <b>Total Peoples Gas Program and Portfolio-Level Section 8-103B/8-104 (EEPS) Costs</b> | <b>\$ 24,177,049</b>     |

Statewide Quarterly Report Template  
 Tab 3: Historical Energy Saved

**Instructions:**  
 \*Each Program Administrator will fill out the historical "Energy Saved" table for Quarterly Reports. The "IL Department of Commerce Energy Saved" historical table may also be added to each utility's Quarterly Report.  
 \*Program Administrators are encouraged to provide source references for greater transparency.

Peoples Gas Section 8-103B/8-104 (EEPS) Energy Saved (MWh or therms) as of Q4 2018

| Program Year                            | Evaluation Status (Ex Ante, Verified***, or ICC Approved) | Net Energy Savings Achieved (therms) | Original Plan Savings Goal** (therms) | Net Energy Savings Goal* (therms) | % of Net Energy Savings Goal Achieved |
|---|---|--------------------------------------|---------------------------------------|-----------------------------------|---------------------------------------|
| EPY1- 6/1/08-5/31/09                    |   |                                      |                                       |                                   |                                       |
| EPY2- 6/1/09-5/31/10                    |   |                                      |                                       |                                   |                                       |
| EPY3- 6/1/10-5/31/11                    |   |                                      |                                       |                                   |                                       |
| <b>Electric Plan 1 Total</b>            | --  | --                                   | --                                    | --                                | --                                    |
| EPY4/GPY1- 6/1/11-5/31/12               | ICC Approved  | 2,053,902                            | 2,806,711                             | 2,806,711                         | 73%                                   |
| EPY5/GPY2- 6/1/12-5/31/13               | ICC Approved  | 8,127,906                            | 5,613,423                             | 5,613,423                         | 145%                                  |
| EPY6/GPY3- 6/1/13-5/31/14               | ICC Approved  | 11,405,070                           | 8,420,134                             | 8,420,134                         | 135%                                  |
| <b>Electric Plan 2/Gas Plan 1 Total</b> | <b>ICC Approved</b>                                       | <b>21,586,878</b>                    | <b>16,840,268</b>                     | <b>16,840,268</b>                 | <b>128%</b>                           |
| EPY7/GPY4- 6/1/14-5/31/15               | Verified  | 10,209,732                           | 7,585,865                             | 7,585,865                         | 135%                                  |
| EPY8/GPY5- 6/1/15-5/31/16               | Verified  | 8,015,976                            | 7,476,068                             | 7,476,068                         | 107%                                  |
| EPY9/GPY6- 6/1/16-12/31/17              | Ex Ante   | 9,652,376                            | 7,246,748                             | 11,584,548                        | 83%                                   |
| <b>Electric Plan 3/Gas Plan 2 Total</b> | --  | <b>27,878,084</b>                    | <b>22,308,681</b>                     | <b>26,646,481</b>                 | <b>125%</b>                           |
| 2018                                    | Ex Ante   | 6,712,827                            | 9,868,975                             | 9,868,975                         | 68%                                   |
| 2019                                    |   |                                      | 9,505,670                             | 9,505,670                         | 0%                                    |
| 2020                                    |   |                                      | 9,457,541                             | 9,457,541                         | 0%                                    |
| 2021                                    |   |                                      | 9,493,167                             | 9,493,167                         | 0%                                    |
| <b>2018-2021 Plan Total</b>             |   | 6,712,827                            | 38,325,353                            | 38,325,353                        | 18%                                   |

**Footnotes:**  
 \*Net Energy Savings Goal refers to the most updated portfolio-level savings goal. In the case of Section 8-104 programs, the values in this column should match the Adjusted Energy Savings Goal contained in the Program Administrator's updated Adjustable Savings Goal Template.  
 \*\*Original Plan Savings Goal refers to the original savings goal approved in the Commission's Final Order approving the EE Plan. For Section 8-104 programs, this value should match the Plan Energy Savings Goal set forth in the completed Adjustable Savings Goal Template.  
 \*\*\*Verified savings refer to evaluator estimated savings that are intended to count toward compliance with a Program Administrator's energy savings goal. Verified savings generally utilize deemed net-to-gross ratios and IL-TRM algorithms, where applicable. See also the definition of 'savings verification' in the IL-TRM Policy Document.

IL Department of Commerce and Economic Opportunity Energy Saved (MWh and/or therms)

| Department  | EPY1 | EPY2 | EPY3 | EPY4/<br>GPY1  | EPY5/<br>GPY2  | EPY6/<br>GPY3  | EPY7/<br>GPY4   | EPY8/<br>GPY5 | EPY9/<br>GPY6* |
|---|------|------|------|----------------|----------------|----------------|---|---------------|----------------|
| Net Savings Achieved (kWh or therms)                  | --   | --   | --   | 2,014,079      | 885,035        | 3,506,352      | 1,698,458   |               |                |
| Evaluation Status (Ex Ante, Ex Post, or ICC Approved) | --   | --   | --   | ICC Approved   | ICC Approved   | ICC Approved   | Verified  |               |                |
| Source  | --   | --   | --   | Docket 15-0298 | Docket 15-0298 | Docket 15-0298 | <a href="#">EPY7/GPY4 DCEO Cost Effectiveness Summary Report, p. 7.</a> |               |                |

**Footnotes:**  
 \*Electric Program Year 9 (EPY9) and Gas Program Year 6 (GPY6) covers energy efficiency programs offered from June 1, 2016 to May 31, 2017.  
 \*\*Verified savings refer to evaluator estimated savings that are intended to count toward compliance with a Program Administrator's energy savings goal. Verified savings generally utilize deemed net-to-gross ratios and IL-TRM algorithms, where applicable. See also the definition of 'savings verification' in the IL-TRM Policy Document.

Statewide Quarterly Report Template

Tab 4: Historical Other - Environmental and Economic Impacts

Instructions:

\*Each Program Administrator should complete the Environmental and Economic Impacts table for Quarterly Reports.

\*Each Program Administrator should include a footnote to explain how performance metrics are derived (for example: the calculation for "Direct Portfolio Jobs.")

Environmental and Economic Impacts for the Peoples Gas Service Territory as of Q4 2018

| Performance Metrics (Equivalents)*     | EPY1 | EPY2 | EPY3 | EPY4/<br>GPY1 | EPY5/<br>GPY2 | EPY6/<br>GPY3 | EPY7/<br>GPY4 | EPY8/<br>GPY5 | EPY9/<br>GPY6**** | 2018 Q4   |
|--|------|------|------|---------------|---------------|---------------|---------------|---------------|-------------------|-----------|
| Net Energy Savings Achieved (therms)** |      |      |      | 2,053,902     | 8,127,906     | 11,405,070    | 10,209,732    | 8,015,976     | 9,652,376         | 6,712,827 |
| Carbon reduction (tons)                |      |      |      | 10,848        | 42,958        | 60,470        | 54,132        | 42,501        | 51,177            | 35,591    |
| Cars removed from the road             |      |      |      | 2,323         | 9,199         | 12,949        | 11,591        | 9,101         | 10,959            | 7,557     |
| Acres of trees planted                 |      |      |      | 12,777        | 50,598        | 71,225        | 63,760        | 50,060        | 60,279            | 41,888    |
| Number of homes powered for 1 year*^   |      |      |      | 1,171         | 4,639         | 6,529         | 5,845         | 4,589         | 5,526             | 4,262     |
| Direct Portfolio Jobs                  |      |      |      |               |               |               |               |               |                   |           |
| Income qualified homes served***       |      |      |      |               |               |               |               |               | 668               | 6905      |

Footnotes:

\*Unless otherwise noted, performance metrics for carbon reduction, cars removed from the road, and acres of trees planted are derived from the U.S. EPA Greenhouse Gas Equivalencies Calculator: <https://www.epa.gov/energy/greenhouse-gas-equivalencies-calculator>

\*\*This includes Sections 8-103, 8-103B, 8-104, and 16-111.5B savings achieved. In addition, this includes Illinois Department of Commerce and Economic Opportunity program savings achieved through May 31, 2017.

\*\*\*To the extent the portfolio offers a low income program and tracks participation. Low income customers were previously served by the IL Department of Commerce and Economic Opportunity until May 31, 2017. Utilities began serving both low income and public sector customers on June 1, 2017.

\*\*\*\*Electric Program Year 9 (EPY9) and Gas Program Year 6 (GPY6) covers energy efficiency programs offered from June 1, 2016 to December 31, 2017.

\*^Number of homes powered for 1 year is derived from the U.S. EPA Greenhouse Gas Equivalencies Calculator: <https://www.epa.gov/energy/greenhouse-gas-equivalencies-calculator>