

## Nicor Gas Energy Efficiency Program - Plan Year 3

Quarterly Report: Third Quarter

June 2013 - February 2014

Overall EEP Portfolio				Residential Programs				Business Programs				Other Portfolio Costs			
Indicator	Cumulative Therms YTD	Goal	PY Pct. Achieved	Indicator	Cumulative Therms YTD	Goal	PY Pct. Achieved	Indicator	Cumulative Therms YTD	Goal	PY Pct. Achieved	Indicator	Cumulative Therms YTD	Goal	PY Pct. Achieved
<b>Energy Savings (NetTherms)</b>				<b>Energy Savings (NetTherms)</b>				<b>Energy Savings (NetTherms)</b>							
Actual	17,076,262	20,466,080	83%	Actual	9,705,706	8,955,848	108%	Actual	7,370,556	11,510,232	64%				
<b>Total</b>	<b>17,076,262</b>	<b>20,466,080</b>	<b>83%</b>	<b>Total</b>	<b>9,705,706</b>	<b>8,955,848</b>	<b>108%</b>	<b>Total</b>	<b>7,370,556</b>	<b>11,510,232</b>	<b>64%</b>				
<b>Program Costs</b>				<b>Program Costs</b>				<b>Program Costs</b>				<b>Program Costs</b>			
Indicator	Cumulative Costs YTD	Budget	PY Pct. Achieved	Indicator	Cumulative YTD	Budget	PY Pct. Achieved	Indicator	Cumulative YTD	Budget	PY Pct. Achieved	Indicator	Cumulative Year to Date	Budget	PY Pct. Achieved
Actual	\$ 42,920,738	\$ 66,973,000	64%	Actual	\$ 24,776,303	\$ 32,963,000	75%	Actual	\$ 11,568,800	\$ 21,320,000	54%	Actual	\$ 6,575,634	\$ 12,690,000	52%
<b>Total</b>	<b>\$ 42,920,738</b>	<b>\$ 66,973,000</b>	<b>64%</b>	<b>Total</b>	<b>\$ 24,776,303</b>	<b>\$ 32,963,000</b>	<b>75%</b>	<b>Total</b>	<b>\$ 11,568,800</b>	<b>\$ 21,320,000</b>	<b>54%</b>	<b>Total</b>	<b>\$ 6,575,634</b>	<b>\$ 12,690,000</b>	<b>52%</b>

Note: Does not include DCEO, or On-Bill Financing

Nicor Residential Programs				
Energy Savings (Therm)				
Programs	Cumulative Net Therms YTD	Goals	PY 3 Pct. Achieved	Comments
Home Energy Efficiency Rebate	3,778,080	3,549,337	106.44%	The HEER program had another strong quarter and continues to see strong results from the increase in the thermostat rebates and 95%+ furnaces. The Energy Saving Kits (ESKs) have exceeded goal with 1,503,571 gross therms (121.3% of goal) saved through Q3.
Home Energy Savings	215,743	854,920	25.24%	After the Energy Impact Illinois funding concluded, there was a decrease in assessment participation by customers. However, the new Air Sealing and Attic Insulation Rebate that began in November is gaining traction and is expected to bring additional savings.
Multi-Family Home Energy Savings	2,592,150	3,034,125	85.43%	MCEEP is trending below therm savings expectations, but we have seen an increase in therm saving production through boiler replacement, furnace replacement and steam traps which should result in a strong fourth quarter. The MCEEP-DI, which is air sealing and insulation of small multifamily buildings, had another strong quarter and continues to see strong results.
Residential New Construction	139,330	86,016	161.98%	The program has exceeded the net therm-savings goal due to greater average therm-savings per home than expected and is forecasted to exceed the participation goal.
Elementary Energy Education	-	277,200	0.00%	The program has been expanded, resulting in a total distribution of an estimated 31,079 kits. The winter/spring expansion will result in an estimated 60,000 additional net therms. Net therm savings will be reported in early-to-mid May.
Behavioral Energy Savings	2,980,404	1,154,250	258.21%	The EnergyBUZZ pilot was ended as of November 30. The total PY3 gross therm savings was 4,665 therms. The new opt-out program has exceeded the original net therm-savings goal and additional therm savings are expected through the end of PY3 due to the program expansion.
<b>Residential Programs - Total</b>	<b>9,705,706</b>	<b>8,955,848</b>	<b>108.37%</b>	
Program Costs				
Programs	Cumulative Costs YTD	Budget	PY 3 Pct. Achieved	Comments
Home Energy Efficiency Rebate	\$ 10,466,962	14,320,000	73.09%	Program costs are in line with the budget and are trending a little lower due to a greater number of higher efficient furnaces being installed. Energy Saving Kits are at 88% budget expenditure, which is in line with expectations based on fulfilling 91,048 total kit requests.
Home Energy Savings	\$ 2,117,106	2,891,000	73.23%	The new "Air Sealing and Attic Insulation Rebate" is gaining acceptance and traction by customers.
Multi-Family Home Energy Savings	\$ 8,279,519	12,301,000	67.31%	The program achieved 85% net therm savings while spending 67% of the incentive budget.
Residential New Construction	\$ 978,372	1,103,000	88.70%	Spending through Q3 is on track, however, the incentive budget is forecasted to be exceeded by a maximum of \$80,000 due to the program expansion to a maximum of 900 certified homes.
Elementary Energy Education	\$ 844,987	831,000	101.68%	Actual costs will be higher than budget due to the program's expansion. This expansion added approximately 5,600 additional kits for distribution.
Behavioral Energy Savings	\$ 2,089,357	1,517,000	137.73%	Actual costs will be higher than budget due to the program's expansion which added 336,000 participants.
<b>Residential Programs - Total</b>	<b>\$ 24,776,303</b>	<b>\$ 32,963,000</b>	<b>75.16%</b>	

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<b>Energy Savings (NetTherms)</b>				<b>Energy Savings (NetTherms)</b>				<b>Energy Savings (NetTherms)</b>							
Actual	17,076,262	20,466,080	83%	Actual	9,705,706	8,955,848	108%	Actual	7,370,556	11,510,232	64%				
<b>Total</b>	<b>17,076,262</b>	<b>20,466,080</b>	<b>83%</b>	<b>Total</b>	<b>9,705,706</b>	<b>8,955,848</b>	<b>108%</b>	<b>Total</b>	<b>7,370,556</b>	<b>11,510,232</b>	<b>64%</b>				
<b>Program Costs</b>				<b>Program Costs</b>				<b>Program Costs</b>				<b>Program Costs</b>			
Indicator	Cumulative Costs YTD	Budget	PY Pct. Achieved	Indicator	Cumulative YTD	Budget	PY Pct. Achieved	Indicator	Cumulative YTD	Budget	PY Pct. Achieved	Indicator	Cumulative Year to Date	Budget	PY Pct. Achieved
Actual	\$ 42,920,738	\$ 66,973,000	64%	Actual	\$ 24,776,303	\$ 32,963,000	75%	Actual	\$ 11,568,800	\$ 21,320,000	54%	Actual	\$ 6,575,634	\$ 12,690,000	52%
<b>Total</b>	<b>\$ 42,920,738</b>	<b>\$ 66,973,000</b>	<b>64%</b>	<b>Total</b>	<b>\$ 24,776,303</b>	<b>\$ 32,963,000</b>	<b>75%</b>	<b>Total</b>	<b>\$ 11,568,800</b>	<b>\$ 21,320,000</b>	<b>54%</b>	<b>Total</b>	<b>\$ 6,575,634</b>	<b>\$ 12,690,000</b>	<b>52%</b>

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Nicor Business Programs				
Energy Savings (Therm)				
Programs	Cumulative Net Therms YTD	Goals	PY 3 Pct. Achieved	Comments
Business Energy Efficiency Rebate	4,737,811	3,718,644	127.41%	The BEER program will exceed its PY3 goal as a result of increased demand by customers participating in Nicor Gas' steam trap program.
Business Custom Incentive	809,569	4,941,250	16.38%	Most of the Custom projects are expected to be completed in Q4, e.g., in March five projects were completed for 861,416 gross therms, two Chrysler projects accounted for 828,699 therms.
Economic Redevelopment	52,452	300,000	17.48%	Six projects closed in December, 2013. In addition, seven projects are anticipated to close by end of PY3, but we do not expect to meet the goal.
Retro-Commissioning	2,475	1,135,044	0.22%	The pipeline is expected to meet the annual therm goal. All but one project is expected to be completed in the fourth quarter. Projects expected to close in the fourth quarter are: St. Joseph Medical Center 500k, Ecolab 191K, Allstate 82K, Rockford Hosp. 84K and Edward Hosp 78K therms each, respectively.
Small Business Energy Savings	1,687,575	965,294	174.82%	Gross therms are tracking 224% above budget. Customer participation in Nicor Gas' steam trap program are driving the above therm goal performance.
Business New Construction	80,673	250,000	32.27%	Therm savings are expected to be 68% of PY3's goal because several projects are being delayed to GPY4 & 5 by our customers.
Building Performance with ENERGY STAR	-	200,000	0.00%	
<b>Business Programs - Total</b>	<b>7,370,556</b>	<b>11,510,232</b>	<b>64.03%</b>	
Program Costs				
Programs	Cumulative Costs YTD	Budget	PY 3 Pct. Achieved	Comments
Business Energy Efficiency Rebate	\$ 3,265,779	3,887,000	84.02%	Greater customer participation in Nicor Gas' steam trap program has resulted in the actual costs being below budget while therm savings are above budget.
Business Custom Incentive	\$ 4,715,042	10,209,000	46.19%	Program costs are on budget given that most of the projects will be completed in Q4, and incentives will be paid out when verified.
Economic Redevelopment	\$ 132,247	500,000	26.45%	Lower customer participation levels than anticipated will result in actual costs being below budgeted costs for the year.
Retro-Commissioning	\$ 612,996	2,302,000	26.63%	Program costs are on budget given that all but one project will complete in Q4, estimated costs are projected to be in line.
Small Business Energy Savings	\$ 2,474,710	4,013,000	61.67%	Greater customer participation in Nicor Gas' steam trap program has resulted in the actual costs being below budget while therm savings are above budget.
Business New Construction	\$ 367,991	409,000	89.97%	Program costs are in line with budget forecasts. These long-term multi-year projects have built a very substantial pipeline for PY 4 & 5.
Building Performance with ENERGY STAR	\$ 35	-	0.00%	
<b>Business Programs - Total</b>	<b>\$ 11,568,800</b>	<b>\$ 21,320,000</b>	<b>54.26%</b>	

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*Note: Does not include DCEO, or On-Bill Financing*

Emerging Technology Program				
Energy Savings (Therm)				
Programs	Cumulative Net Therms YTD	Goals	PY 3 Pct. Achieved	Comments
Emerging Technology	-	100,000	0.00%	
<b>Emerging Technology Program - Total</b>	<b>-</b>	<b>100,000</b>	<b>0.00%</b>	
Program Costs				
Programs	Cumulative Costs YTD	Budget	PY 3 Pct. Achieved	Comments
Emerging Technology	\$ 1,077,130	1,000,000	107.71%	
<b>Emerging Technology Program - Total</b>	<b>\$ 1,077,130</b>	<b>\$ 1,000,000</b>	<b>107.71%</b>	

EEP Portfolio				
Program Costs				
Programs	Cumulative Costs YTD	Budget	PY 3 Pct. Achieved	Comments
Portfolio Technology	\$ 604,664	400,000	151.17%	
Portfolio Marketing	\$ 2,106,892	3,000,000	70.23%	
Portfolio Management - External	\$ 603,702	-	0.00%	
Portfolio Management - Internal	\$ 1,068,718	7,500,000	14.25%	
EM&V	\$ 1,114,529	790,000	141.08%	
<b>EEP Portfolio - Total</b>	<b>\$ 5,498,504</b>	<b>\$ 11,690,000</b>	<b>47.04%</b>	

Combined Emerging Technology and EEP Portfolio Costs				
EEP Portfolio Costs Total	\$ 6,575,634	\$ 12,690,000	51.82%	

DCEO Program				
Program Costs				
Programs	Cumulative Costs YTD	Budget	PY 3 Pct. Achieved	Comments
DCEO	\$ 6,151,928	17,700,000	34.76%	
<b>Other Nicor EE Programs - Total</b>	<b>\$ 6,151,928</b>	<b>\$ 17,700,000</b>	<b>34.76%</b>	