

Nicor Gas Energy Efficiency Program - Plan Year 3

Quarterly Report: First Quarter

June 2013 - August 2013

Overall EEP Portfolio				Residential Programs				Business Programs				Other Portfolio Costs			
Indicator	Cumulative Therms YTD	Goal	PY Pct. Achieved	Indicator	Cumulative Therms YTD	Goal	PY Pct. Achieved	Indicator	Cumulative Therms YTD	Goal	PY Pct. Achieved				
Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)							
Total	5,477,000	20,466,080	27%	Total	1,872,976	8,955,848	21%	Total	3,604,024	11,510,232	31%				
Program Costs				Program Costs				Program Costs				Program Costs			
Indicator	Cumulative Costs YTD	Budget	PY Pct. Achieved	Indicator	Cumulative YTD	Budget	PY Pct. Achieved	Indicator	Cumulative YTD	Budget	PY Pct. Achieved	Indicator	Cumulative Year to Date	Budget	PY Pct. Achieved
Actual	\$ 13,710,467	\$ 66,973,000	20%	Actual	\$ 7,130,877	\$ 32,963,000	22%	Actual	\$ 4,348,831	\$ 21,320,000	20%	Actual	\$ 2,230,760	\$ 12,690,000	18%
Total	\$ 13,710,467	\$ 66,973,000	20%	Total	\$ 7,130,877	\$ 32,963,000	22%	Total	\$ 4,348,831	\$ 21,320,000	20%	Total	\$ 2,230,760	\$ 12,690,000	18%

Note: Does not include DCEO or On-Bill Financing

Nicor Residential Programs				
Energy Savings (Therm)				
Programs	Cumulative Net Therms YTD	Goals	PY 3 Pct. Achieved	Comments
Home Energy Efficiency Rebate	1,371,740	3,549,337	38.6%	The HEER program exceeded goal each of the three months in the first quarter due to increased thermostat rebate levels. The Energy Saving Kits (ESKs) are doing better than expected with 718,569 net therms saved in the first quarter.
Home Energy Savings	89,163	854,920	10.4%	The HES Program (made up of 3 components; HES Joint Assessment HES-Gas Only Assessment, and Air Sealing and Insulation Rebate) saved 89,163 therms (10.4% of PY3 goal). It is below the goal due to a slower than expected start of the "HES Gas Only" component which pulled down the overall HES totals for the first quarter. A new component called "Air Sealing and Insulation Rebate" program, which is open to all qualified contractors, will launch in early October. This is a new path with additional participating contractors and is expected to bump up our therm savings.
Multi-Family Home Energy Savings	364,954	3,034,125	12.0%	The MCEEP is trending below therm savings expectations. We are in the process of completing final program documents and forms that will allow our program to go beyond just direct install measures. With these changes, it is projected the program will be at 30% of the goal and with 60% in the pipeline by the middle of the program year (November).
Residential New Construction	43,257	86,016	50.3%	The RNC program is doing very well at 43,257 therms or 50.3% of goal and is ahead of pace to meet the year end goal. The majority of new homes being completed now are with 2012 IECC Code-based construction permits and are testing out to have less gas savings than previously expected.
Elementary Energy Education	-	277,200	0.0%	Initial fall program recruiting began in PY2 and we are confident that enrollments will be on target (21,000 joint and 1,500 gas-only). Therm savings will be reported beginning in March, 2014 for the fall program and April, 2014 for the spring gas-only program.
Behavioral Energy Savings	3,862	1,154,250	0.3%	The Opower "Home Energy Reports" program component is projected to achieve its therm-savings goal. The participating customer launch will begin the week of September 30. Therm savings will be reported beginning in January, 2014. EnergyBUZZ (opt-in program) is underperforming and is being analyzed for user-experience and functionality issues.
Residential Programs - Total	1,872,976	8,955,848	20.9%	
Program Costs				
Programs	Cumulative Costs YTD	Budget	PY 3 Pct. Achieved	Comments
Home Energy Efficiency Rebate	\$ 2,994,943	\$ 14,320,000	20.9%	The program incentive budget is at 20.9% of the Q1 budget, while achieving 38.6% of net therm goal. The very cost-effective Energy Saving Kits and thermostats are generating a great budget to goal ratio.
Home Energy Savings	\$ 735,195	\$ 2,891,000	25.4%	Even though we are within budget after the first quarter (25.4% budget spent and 10.4% therm savings delivered), the program is under delivering on therm savings. With the addition of the new and more cost effective, "Air Sealing and Insulation Rebate" component, we will be able to get more therm savings from a new path for less money.
Multi-Family Home Energy Savings	\$ 1,515,290	\$ 12,301,000	12.3%	The program achieved 12.0% net therm savings while spending 12.3% of the budget. Although the budget is on track, we are still well behind on therm saving production as mentioned above.
Residential New Construction	\$ 260,182	\$ 1,103,000	23.6%	Costs are tracking slightly below budget.
Elementary Energy Education	\$ -	\$ 831,000	0.0%	No costs were incurred in Q1. 60% of the budget will be spent in Q2.
Behavioral Energy Savings	\$ 1,625,267	\$ 1,517,000	107.1%	The budget shown is based on the PY3 filed amount for Behavioral Energy Savings (i.e. Opower and EnergyBUZZ). However, the Opower program has since been expanded by an additional \$925,000 in order to garner an additional 1.17 million therm savings. Thus, the amount spent YTD is related to payment milestones based on the new budget. In Q1, 76% of the Opower budget was spent on costs related to set up, program, license, print management, printing and mailing fees. Based on the PY3 filed EnergyBUZZ budget, 27% of the budget was spent on costs related to website maintenance and marketing.
Residential Programs - Total	\$ 7,130,877	\$ 32,963,000	21.6%	

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Nicor Business Programs				
Energy Savings (Therm)				
Programs	Cumulative Net Therms YTD	Goals	PY 3 Pct. Achieved	Comments
Business Energy Efficiency Rebate	2,957,925	3,718,644	79.5%	The BEER program is exceeding its goal due to a high focus on and participation in the steam trap program. Over 90% of the therm savings are currently coming from this one measure.
Business Custom Incentive	121,533	4,941,250	2.5%	The Custom program has a great pipeline, including an estimated 3.6 million net therms, which is 73% of the therm savings goal. To date, we have paid for 121,533 net therms (2.5% of goal), but have 3.6 million more net therms in the pipeline.
Economic Redevelopment	-	300,000	0.0%	The program is ramping down and will not be continued after PY3. Projects not slated to complete by end of PY3 have been transferred to other programs. As a result, both the budget and therm goal has been reduced. The program did not produce savings in Q1 of PY3. However, 29% of entire PY3 therm goal is expected in September 2013.
Retro-Commissioning	-	1,135,044	0.0%	There were no paid/completed therms in Q1. Most RCx projects take from 9 to 18 months to complete. However, we have a very large project completing in Q2 that will yield over 500,000 net therms. We project to exceed the PY3 therm goal by as much as 76%.
Small Business Energy Savings	506,759	965,294	52.5%	Because of the focus on steam traps in the dry cleaning sector, programmable thermostats and water saving measures in lodging, we have already achieved 52.5% of our PY3 goal. This program is projected to exceed the PY3 goal.
Business New Construction	17,807	250,000	7.1%	The BNCP is slightly behind schedule at 7.1% of therm goal as projects have been slower than expected to complete. However, by year end it is projected to be 159% of goal. Most of PY3 projects will be completed with 2009 IECC Code-based construction permits.
Building Performance with ENERGY STAR	-	200,000	0.0%	
Business Programs - Total	3,604,024	11,510,232	31.3%	
Program Costs				
Programs	Cumulative Costs YTD	Budget	PY 3 Pct. Achieved	Comments
Business Energy Efficiency Rebate	\$ 1,039,999	\$ 3,887,000	26.8%	To date, we have achieved 75% of our gross therm goal by spending only 43% of our incentive budget
Business Custom Incentive	\$ 1,997,103	\$ 10,209,000	19.6%	The Custom program is tracking close to budget with 2.5% of the gross therm goal met and 4% of the incentive budget spent
Economic Redevelopment	\$ 36,120	\$ 500,000	7.2%	The program has spent 7.2% of total budgeted amount in Q1.
Retro-Commissioning	\$ 278,843	\$ 2,302,000	12.1%	No incentives have been paid to date.
Small Business Energy Savings	\$ 930,848	\$ 4,013,000	23.2%	We have spent 28% of our incentive budget to achieve 37% of the gross therm savings goals. We are expecting this trend to continue through the rest of PY3.
Business New Construction	\$ 65,883	\$ 409,000	16.1%	Costs to date are tracking below budget as incentives are below budget.
Building Performance with ENERGY STAR	\$ 35	\$ -	0.0%	
Business Programs - Total	\$ 4,348,831	\$ 21,320,000	20.4%	

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Emerging Technology Program				
Energy Savings (Therm)				
Programs	Cumulative Net Therms YTD	Goals	PY 3 Pct. Achieved	Comments
Emerging Technology	-	100,000	0.0%	
Emerging Technology Program - Total	-	100,000	0.0%	
Program Costs				
Programs	Cumulative Costs YTD	Budget	PY 3 Pct. Achieved	Comments
Emerging Technology	\$ 262,497	\$ 1,000,000	26.2%	
Emerging Technology Program - Total	\$ 262,497	\$ 1,000,000	26.2%	

EEP Portfolio				
Program Costs				
Programs	Cumulative Costs YTD	Budget	PY 3 Pct. Achieved	Comments
Portfolio Technology	\$ 94,781	\$ 400,000	23.7%	
Portfolio Marketing	\$ 594,477	\$ 3,000,000	19.8%	
Portfolio Management - External	\$ 230,237	\$ 2,245,000	10.3%	
Portfolio Management - Internal	\$ 694,344	\$ 5,255,000	13.2%	
EM&V	\$ 354,424	\$ 790,000	44.9%	
EEP Portfolio - Total	\$ 1,968,263	\$ 11,690,000	16.8%	

Combined Emerging Technology and EEP Portfolio Costs				
EEP Portfolio Costs Total	\$ 2,230,760	\$ 12,690,000	17.6%	

DCEO Program				
Program Costs				
Programs	Cumulative Costs YTD	Budget	PY 3 Pct. Achieved	Comments
DCEO	\$ (79,048)	\$ 17,700,000	-0.4%	
Other Nicor EE Programs - Total	\$ (79,048)	\$ 17,700,000	-0.4%	