



# Energy Efficiency Portfolio Report 8-103, 8-104 & 16-111.5 September - November 2013

Prepared for  
Illinois Stakeholder Advisory Group

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**ATTACHMENT: ACTIVITY REPORT**

## 8-103 & 8-104 Background

Per 220 ILCS 5/8-104, Sec. 8-104(f)(8), the Ameren Illinois Company (AIC) is required to “provide for quarterly status reports tracking implementation of and expenditures for the utility's portfolio of measures and the Department's portfolio of measures...”. AIC provides the attached activity reports to satisfy this requirement.<sup>1</sup> AIC also routinely reports and presents portfolio activity to the Illinois Stakeholder Advisory Group (also known as SAG) of which Illinois Commerce Commission Staff (Staff) is a participant.

Per 220 ILCS 5/8-104, Sec. 8-103, (Docket #07-0539), AIC started providing an electric energy efficiency portfolio in June 2008. Per 220 ILCS 5/8-104, Sec. 8-104 and Docket #10-0568, AIC started providing a combined portfolio of gas and electric energy efficiency measures beginning in June 2011. This activity report reflects the second quarter of the sixth year AIC has been providing energy efficiency measures, which is referred to as PY6. The first three years of energy efficiency is referred to as Plan 1, while the second three year cycle is referred to as Plan 2 (Docket #10-0568). This report reflects the second quarter of PY6 activity, the third year of Plan 2.

AIC uses a prime implementer model for the portfolio's provision of services. Conservation Services Group (known as CSG) is the implementer for the residential portfolio and Leidos (previously known as SAIC) implements the business portfolio. These implementers provide both the gas and electric portfolio of services in an integrated manner.

The evaluators for Plan 1, who determine the portfolio's annual savings, were The Cadmus Group and Opinion Dynamics Corporation. In collaboration with Staff, these same evaluators evaluate the Plan 2 savings achievement. Staff attends AIC's routine meetings with the evaluators, is copied on communication with evaluators and per the Plan order, the evaluation work plans are developed with agreement from Staff.

As referenced, this gas portfolio reporting obligation pertains to the gas energy efficiency portfolio. However, AIC operates an integrated portfolio of gas and electric measures resulting in a summary report containing information about measures impacting both fuels. Further detail on AIC's energy efficiency portfolio and its programs can be found in the AIC's Plan 2 filing (Docket #10-0568). Additional detail on all programs can also be found at the Ameren Illinois energy efficiency website (**[ActOnEnergy.com](http://ActOnEnergy.com)**) and the Illinois Stakeholder Advisory Group web site ([ilsag.org](http://ilsag.org)).

As presented in the attached activity report, the gas & electric energy efficiency programs are as follows:

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<sup>1</sup> Even though the legislation and the reporting requirement only pertain to the gas portfolio, AIC is also providing a summary and activity report for the electric portfolio due to AIC operating an integrated portfolio.

Residential Portfolio:

- Residential Lighting
- Appliance Recycling
- Residential Energy Efficient Products
- HVAC
- Home Energy Performance
- ENERGY STAR New Homes
- Multi-Family
- Behavior Modification
- Moderate Income

Business Portfolio:

- Standard
- Custom
- Retro-Commissioning

Second Quarter Activity (Q2)

September 1, 2013 – November 30, 2013

With this being the sixth year of the portfolio, most programs are focused on expansion and enhancement as opposed to start up activities. Following is a brief explanation of program activity:

Residential Lighting\*

The Residential Lighting program is implemented under 8-103 and is also an expansion of the IPA 16-111.5 Plan. It provides incentives to manufacturing and retail partners to increase sales of qualified lighting. Through these upstream and midstream incentives, the end user receives a discount on the price of highly efficient ENERGY STAR or better, qualified lighting products. This program is in its sixth year. **The values below represent the combined progress under 8-103 and 16-111.5.**

Key Activities and Key Concerns this quarter:

- Lighting is at 113% of its 6 month target and is on track to reach its year end savings goal of 4,400,000 bulbs.
- Specialty bulbs as a percentage of total bulbs invoiced is now at 16% better than the target of 9%.
- The average per bulb incentive paid year to date is at \$1.57. The average incentive paid is anticipated to continue to climb as we support specialty bulbs and planned special promotions.
- Lighting clinic events were held on Saturdays at big box stores throughout the second quarter.

## Appliance Recycling

The Appliance Recycling program provides residential and small business customers free pick-up of eligible equipment (inefficient refrigerators, freezers, and window a/c units) and an incentive for each appliance turned in to the program. This program is in its sixth year.

Key Activities and Key Concerns this quarter:

- Despite over achieving its goal in November; appliance recycling is at 92.8% of the 6-month period goal.
- Truck capacity was enhanced in November with the addition of three Monday pickups and plans are for these normally off-day routes to be continually scheduled into December.
- The holiday bonus referral program for not-for-profits which started October 1 will continue until the end of the calendar year. More than 200 referrals were generated this quarter.

## Residential Energy Efficient Products (REEP)

This program provides rebates for products such as ENERGY STAR high-efficiency water heaters, thermostats, and smart power strips. This program is in its third year.

Key Activities and Key Concerns this quarter:

- The second quarter savings goal for the electric REEP was met coming in at 105% (548 MWhs) while staying below target with incentive dollars.
- The second quarter gas goal was not met and came in at 95% (50,812 therms) but also stayed below the budgeted incentives.
- Gas and electric water heaters continued their strong performance this quarter both achieving over 130% for their 6-month goals.
- Electric thermostats continue to perform better than anticipated at 115% of goal year-to-date. Gas thermostats lag a bit at 92% of goal year-to-date.
- Point-of-purchase signage at retail stores and downloadable rebate forms on the ActOnEnergy website are the main marketing tools for REEP.

## HVAC

This program consists of retrofit and replacement upgrades for air conditioners, heat pumps, and heating and cooling systems, achieving both gas and electric energy savings. This program is in its fifth year.

### Key Activities and Key Concerns this quarter:

- HVAC exceeded both its 6 month goals– reaching 145% of the electric goal and 145% for the gas goal. Incentive budgets were also above targets at 170% for electric and 141% for gas.
- Early replacement furnaces were 33% of all gas projects and this has remained the average for the past 6 months.
- In November, high efficiency blower motors were installed in 48% of gas furnaces. Continued monitoring will help determine if this is a one-month abnormality or a trend.
- The program currently has 531 active allies. Active represents those who have submitted an incentive application within the past 12 months.
- Two sales training sessions were provided to 63 HVAC allies in November.

## Behavior Modification

Home Energy Reports provide customers with a profile of their energy use, energy efficiency tips, portfolio program information, and a comparison of their energy usage to their “neighbors”; encouraging reduced energy use, achieving both gas and electric energy savings. AIC typically targets this program to dual fuel customers. The program is in its fourth year.

### Key Activities and Key Concerns this quarter:

- The electric savings are reported at 55% (18,463 MWhs) of savings goal at the end of the second quarter.
- Second quarter therm savings are reported at 21% (337,943 therms) of goal.
- At the end of the second quarter there are 256,640 active participants in the program with the majority being dual fuel and 20,000 participants being gas only.

## Home Performance with ENERGY STAR®

Home Energy Performance (HEP) has migrated to Home Performance with ENERGY STAR(HPwES). It is implemented under 8-103 and is also an expansion of the IPA 16-111.5 Plan The program includes a home energy audit, direct install measures (CFLs, energy saving faucet aerators and shower heads), and follow up sealing and insulation measures, achieving both gas and electric energy savings. The legacy program of HEP is in its 6 year. **The values below represent the combined progress under 8-103 and 16-111.5.**

Key Activities and Key Concerns this quarter:

- The HPwES program achieved 51% of its electric savings goal and 36% of its gas savings goal for the second quarter.
- The expected demand for HEP did not materialize this quarter and production remained flat. A half-priced audit promotion has been in place for two months and has generated additional leads and projects.
- 518 audits were completed this quarter along with 286 completed projects.
- In the second quarter 126 homes qualified for an Illinois Home Performance with Energy Star (IHPwES) silver certificate and 10 homes qualified for the IHPwES gold certificate.
- A job fair with Lincoln Land College in Springfield was sparsely attended. Plans for a Spring 2014 job fair in the Metro East in conjunction with the Urban League are being formed.
- Television and radio ads ran in November featuring customer testimonials. 43,000 direct mail pieces were sent and newspaper ads with the testimonial theme were placed in an effort to bolster production.

## Multi-Family

The Multi-Family program is implemented under 8-103 and is also an expansion of the IPA 16-111.5 Plan This program provides owners of multifamily buildings measures for apartments (in-unit program) and common area lighting, exit signs, in addition to walk-through audits and incentives for complex measures, achieving both gas and electric energy savings. This program is in its sixth year. **The values below represent the combined progress under 8-103 and 16-111.5.**

Key Activities and Key Concerns this quarter:

- The electric saving goal reached 91% (5,017 MWhs) of its second quarter goal. Gas savings for the program exceeded its goals reaching 177% (67,555 therms).
- The In-Unit portion of the program served 3,236 units in the second quarter and installed 20,822 bulbs. The Common Area Lighting portion of the program completed 27 projects and installed 757 bulbs, 112 exit signs, and 53 occupancy sensors.
- Attended the Central Illinois Rental Property Professionals November luncheon and provided program information with approximately 60 members in attendance.

### ENERGY STAR New Homes

This program targets builders with a package of training, technical and marketing assistance, and incentives for construction of ENERGY STAR homes, achieving both gas and electric energy savings. A HERS test and rating is required for the program ally to receive an incentive. This program is in its fifth year under 8-103 and its first year expanded under 16-111.5. **The values below represent the combined progress of this program under 8-103 and 16-111.5**

Key Activities and Key Concerns this quarter:

- The program gained momentum and provided good results in the second quarter with 55 projects completed.
- Program year-to-date pending and completed projects numbered 420 units which is 97% of the 432 unit PY6 goal.
- The program is working with home energy rating organizations to enroll several multifamily projects throughout the state, which are achieving Energy Star certification.

### Moderate Income/Warm Neighbors

This program partners with a non-profit organization which identifies qualified moderate income households and provides higher incentives for energy efficiency improvements and retrofits, achieving both gas and electric energy savings. This program is in its third year.

Key Activities and Key Concerns this quarter:

- The Moderate Income program performed 73 audits in the second quarter.
- Retrofit projects in the second quarter numbered 57 which are 32% of the PY6 goal.



- For the second quarter, the program had 6 gold and 7 silver Illinois Home Performance with Energy Star certificates awarded.
- A Warm Neighbors program page is now active on the ActOnEnergy.com website. The new page is linked to the HPwES page and allows users to download an application to participate and also to donate to the program via a live link to the donation website at Warm NeighborsCoolFriends.org.

Following is a brief description of the Business portfolio programs. These programs are in their sixth year. **The values below represent the combined progress under 8-103 and 16-111.5 for the Standard Programs as the Small Business Prescriptive Program is also implemented under 16-111.5.**

- Standard: Incentivizes customers to purchase energy efficient measures with predetermined savings values and fixed incentive levels, achieving both gas and electric energy savings. Examples of measures include lighting, process steam, water heaters, furnaces, boilers, seasonal HVAC, chiller tune-ups, steam trap repair, VFDs for HVAC applications, various commercial kitchen appliances, heat exchangers, and heat reclaimers in the agriculture segment.
- Custom: Applies to energy efficient measures that do not fall into the Standard Incentive program. These projects normally are complex and unique, requiring incentive applications and calculations of estimated energy savings, achieving both gas and electric energy savings. Custom gas related measures may include heat recovery options (flue gas heat exchangers, de-super-heater heat exchangers, exhaust air heat exchangers, compressed air heat exchangers, process heat exchangers and grain drying heat exchangers), as well as shell measures including windows, doors, infiltration reduction, roof and wall insulation.
- Retro-Commissioning: Provides options and incentives for businesses to improve operations and maintenance practices for buildings, systems, and processes, achieving both gas and electric energy savings.

During Plan 1 the gas energy efficiency program was limited to residential and small business customers. Beginning in PY4 all commercial and industrial customers were eligible to participate in the gas programs.

Key Activities and Key Concerns this quarter:

- The business program had another good quarter and surpassed its second quarter goals for both the electric and gas portfolios.

- The business portfolio reached 109% of the savings goal with 78% of the budget spent for a total electric savings of 128,055 MWh.
- The business portfolio reached 111% of the savings goal with 63% of the budget spent for a total savings of 1,900,445 therms.
- The Standard, Custom, and Retro-commissioning programs, including the Competitive Large Industrial Projects (CLIP) and Staffing Grant initiatives (in aggregate) continue to exhibit the possibility of oversubscription in PY6. The Program Ally bonus program was discontinued as of September 6, 2013.
- Communication was sent to customers with large staffing grant projects indicating their applications are to be submitted by Dec 15
- Transition to the new Amplify database was completed. PY5 final migration was successfully completed.
- Energy Advisors continue to meet with individual customers to ensure the large projects are tracking as expected and estimated savings are accurate.

### 16-111 Background

Section 16-111.5B of the PUA, as amended by PA 97-0824 effective July 18, 2012, outlined requirements for the consideration of energy efficiency in the Illinois Power Agency (IPA) 2013 Procurement Plan for the period June 1, 2013 through May 31, 2014. AIC is providing the progress of the 16-111.5 programs in this activity report to SAG even though there are no obligations to do so.

The PUA requires the IPA to include in its Procurement Plan energy efficiency programs and measures that it determines are cost-effective and the associated energy savings factored into the resource solicitation process. The Commission approved the procurement of this additional efficiency under Docket 12-0544, and it reduced the amount of power to be procured under the procurement plan and directed the utility to undertake the procurement of the efficiency resources. For purposes of meeting this statutory requirement, cost-effective means that the assessed measures pass the total resource cost test as defined in the IPA Act. Ameren Illinois' submission to the IPA was prepared in compliance with Sections 16-111.5 and 16-111.5B of the PUA. Ameren Illinois' assessment included eight expanded or new energy efficiency offerings in this 2013 Procurement Plan. All of these programs passed the TRC test at the time of assessment. These programs are:

- Expansion of Current 8-103 Programs
  - o Multi-Family
  - o Residential ENERGY STAR New Homes

- o Residential Lighting
- o Small Business Prescriptive
- New Programs
  - o Residential Efficiency Kits
  - o All-Electric Homes
  - o CFL Distribution
  - o Small Business Direct Install

These programs are presently offered to all eligible customers (residential and small business), regardless of their choice of retail electricity supplier. The programs are expected to provide incremental net energy savings of 70,834 MWh for the June 2013-May 2014 program year.

This value constitutes the estimated savings goal for the program package. After considering the impacts of projected customer switching, the anticipated reduction to the energy required for the IPA-procured portfolio is 25,409 MWh for the June 2013-May 2014 delivery year. Similar to the 8-103/8-104 programs, AIC uses a prime implementer model for the 16-111.5 programs. CSG is the implementer for the residential programs and Leidos implements the business programs.

## **16-111.5 ACTIVITY (Q2)**

As presented in the attached activity report, the 16-111.5 electric energy efficiency programs are as follows:

Residential Programs:	Business Programs:
CFL Distribution	Small Business Direct Install
Energy Efficiency Kits	Small Business Prescriptive *
Residential All Electric Homes	
Residential Multi-Family*	
Residential ENERGY STAR New Homes*	
Residential Lighting*	

\*Indicates these programs are an expansion of 8-103 programs.

### **16-111.5 New Programs**

#### **CFL Distribution**

The CFL Distribution program is a third party community based social marketing approach to energy efficiency program design. The program incorporates customer targeting, door-to-

door engagement, and tailored messaging –which leads to broad adoption of simple measures that promote energy efficiency.

- Sageview is analyzing up to 500,000 Ameren Illinois household records to determine which community will yield the highest homes for CFL program delivery.
- Plans are for delivery to begin in Spring of 2014 to 25,000 households.

### Energy Efficiency Kits Program

The Energy Efficiency Kits program's objective is to distribute energy efficiency kits to customers in rural areas and to children of customers in grades 5-8. The rural kits will be targeted to household in areas that are difficult to reach with other programs and school kits will be distributed to students after an educational presentation at selected schools and the student's families will opt in to receive a kit.

- The SEEKit Program officially kicked off at the 42<sup>nd</sup> Annual Illinois Principals Association (IPA) Professional Conference and Educational Exhibition held on November 21, 2013 at the Peoria Civic Center.
- SEEKits have been packaged and shipped to the implementer along with educational materials.
- Rural area households are being analyzed to determine which areas are best served by this efficiency kit program.

### Residential All Electric Homes Program

The Residential All Electric Homes program is an energy efficiency program focused on a whole house approach which leverages previously serviced shell measure projects through the Home Energy Performance Program to provide a follow up consultation to assess the potential for replacement of HVAC systems. Following qualification for HVAC retrofit, the HVAC contractor network performs retrofits.

- Contractor recruitment and orientation meetings have been hosted. A pipeline is beginning to be developed through program allies.
- Direct mailings were sent to single family homes previously retrofitted under the HPwES program.
- 48 Single family audits performed year to date, 14 projects in process, 13 ASHP and 1 mini-split. 369 multifamily units in process, 94 ASHP and 275 mini-splits.

### Small Business Direct Install Program

The Small Business Direct Install (SBDI) program targets small commercial customers (Non-public DS-2) who are eligible for incentives through the direct install offerings. These customers are “hard to reach” through traditional utility energy efficiency programs. The direct install offering is designed to overcome the barriers to participation by providing a free energy assessment and allowing the customer to choose a local electrical contractor participating as a Program Ally in the SBDI program to install the energy efficiency measures which are appropriate for their facility. This process has the effect of “delivering” the energy efficiency measures to the customer and limiting the hurdle to participation to their agreement to proceed with the installation.

- 41.3% savings with 25.8% budget spent.
- 7,400 MWh net savings with \$1,161,000 in committed incentives.

### **\*16-111.5/8-103 Expansion Programs**

#### Small Business Prescriptive Program

The Small Business Prescriptive program targets small commercial customers (Non-public DS-2) who are eligible for incentives through the “Big Bonus” offering. These customers are “hard to reach” through traditional utility energy efficiency programs. The “Big Bonus” offering is designed to overcome the barriers to participation by providing an increased incentive which reduces barriers that small commercial customers have installing energy efficient measures. This program is an expansion of the 8-103 Standard program, however, the values represented below are for the 16-111.5 plan only at this time.

- 84% savings with 50.9% budget spent.
- 5,800 MWh net savings with \$833,000 in committed incentives.

#### Residential Lighting

With this 16-111.5 program being an expansion of the 8-103 Residential Lighting program, please refer to the information above.

#### Residential Multi-Family

With this 16-111.5 program being an expansion of the 8-103 Multi-Family program, please refer to the information above.

Residential ENERGY STAR New Homes

With this 16-111.5 program being an expansion of the 8-103 Residential ENERGY STAR New Homes program, please refer to the information above.

Attachment: Activity Reports

**Ameren Illinois Electric Energy Efficiency Portfolio**  
**Key Indicator Report**  
**Program Year 6**  
**Prepared for the Stakeholders Advisory Group**  
**June 1, 2013 through November 30, 2013**

Overall Portfolio			
	Cumulative PYTD	Goal	% PYTD
<b>Energy Savings (MWH)</b>			
Total	239,874	282,582	85%
<b>Portfolio Cost</b>			
Total	\$ 35,792,791	\$ 71,513,867	50%

Residential Programs			
	Cumulative PYTD	Goal	% PYTD
<b>Energy Savings (MWH)</b>			
Total	96,123	159,771	60%
<b>Program Cost</b>			
Total	\$ 13,993,563	\$ 33,023,058	42%

Business Programs			
	Cumulative PYTD	Goal	% PYTD
<b>Energy Savings (MWH)</b>			
Total	143,751	122,293	118%
<b>Program Cost</b>			
Total	\$ 20,122,501	\$ 30,066,442	67%

Other Portfolio Costs			
	Cumulative PYTD	Goal	% PYTD
<b>Energy Savings (MWH)</b>			
Total	0	518	NA
<b>Other Costs</b>			
Total	\$ 1,666,727	\$ 8,424,367	20%

**Notes:** Goals for Residential and Business Programs are based on the AIC Plan (8-103 and IPA).  
 Energy Savings are based on PY3 EMV values.  
 Cumulative figures include pending projects.  
 The business New Construction program goals/budgets reporting has been combined with that of the Custom program.  
 The above does not include DCEO or Volt/VAR.  
 PYTD = Program Year To Date

Residential Programs					
Energy Savings (MWH)					
Programs	Actual PYTD	Pending	Cumulative PYTD	Goal	% PYTD
Lighting (Inclusive of IPA Expansion)	54,634	2,800	57,434	61,836	93%
Energy Efficient Products	499	49	548	13,110	4%
New HVAC Equipment	3,934	512	4,446	15,109	29%
Appliance Recycling	2,295	155	2,450	16,036	15%
Home Energy Performance	1,469	349	1,818	2,728	67%
Energy Star New Homes (Inclusive of IPA Expansion)	91	542	633	701	90%
Multi-Family (Inclusive of IPA Expansion)	4,567	450	5,017	8,016	63%
Behavior Modification	18,463	0	18,463	21,705	85%
Moderate Income	259	48	307	1,800	17%
Efficiency Kits (IPA)	0	0	0	2,149	0%
All Electric Homes (IPA)	1,296	3,711	5,007	11,871	42%
CFI Distribution (IPA)	0	0	0	4,710	0%
<b>Total</b>	<b>87,507</b>	<b>8,616</b>	<b>96,123</b>	<b>159,771</b>	<b>60%</b>
Program Cost					
Programs	Actual PYTD	Pending	Cumulative PYTD	Budget	% PYTD
Lighting	\$ 3,455,401	\$ 325,711	\$ 3,781,112	\$ 9,991,648	38%
Energy Efficient Products	\$ 103,684	\$ 2,825	\$ 106,509	\$ 3,178,364	3%
New HVAC Equipment	\$ 2,327,967	\$ 249,084	\$ 2,577,051	\$ 5,036,419	51%
Appliance Recycling	\$ 897,887	\$ 16,750	\$ 914,637	\$ 2,279,311	40%
Home Energy Performance	\$ 1,409,730	\$ 97,170	\$ 1,506,900	\$ 972,621	155%
Energy Star New Homes	\$ 169,791	\$ 219,120	\$ 388,911	\$ 514,343	76%
Multi-Family	\$ 613,845	\$ 29,935	\$ 643,780	\$ 2,079,466	31%
Behavior Modification	\$ 918,575	\$ -	\$ 918,575	\$ 778,958	118%
Moderate Income	\$ 337,244	\$ 26,910	\$ 364,154	\$ 531,012	69%
Efficiency Kits (IPA)	\$ 19,635	\$ -	\$ 19,635	\$ 233,520	8%
All Electric Homes	\$ 694,938	\$ 1,663,242	\$ 2,358,180	\$ 6,937,596	34%
CFI Distribution	\$ 418,119	\$ -	\$ 418,119	\$ 489,800	85%
<b>Total</b>	<b>\$ 11,366,816</b>	<b>\$ 2,626,747</b>	<b>\$ 13,993,563</b>	<b>\$ 33,023,058</b>	<b>42%</b>

Business Programs					
Energy Savings (MWH)					
Programs	Actual PYTD	Pending	Cumulative PYTD	Goal	% PYTD
Standard	24,646	24,305	48,951	37,335	131%
Custom	2,890	64,873	67,763	57,102	119%
Retro-Commissioning	441	10,300	11,341	3,019	376%
Small Bus Prescriptive (IPA Expansion of Standard Program)	3,866	3,300	7,166	6,916	104%
Small Bus Direct Install (IPA Program)	4,019	4,511	8,530	17,921	48%
<b>Total</b>	<b>35,862</b>	<b>107,889</b>	<b>143,751</b>	<b>122,293</b>	<b>118%</b>
Program Cost					
Programs	Actual PYTD	Pending	Cumulative PYTD	Budget	% PYTD
Standard	\$ 2,725,288	\$ 2,838,476	\$ 5,563,764	\$ 8,667,418	64%
Custom	\$ 1,127,268	\$ 8,952,781	\$ 10,080,049	\$ 12,968,879	80%
Retro-Commissioning	\$ 585,003	\$ 487,994	\$ 1,072,997	\$ 271,820	395%
Small Bus Prescriptive (IPA Expansion of Standard Program)	\$ 559,998	\$ 440,814	\$ 1,000,812	\$ 1,638,867	61%
Small Bus Direct Install (IPA Program)	\$ 1,732,690	\$ 672,189	\$ 2,404,879	\$ 6,921,458	35%
<b>Total</b>	<b>\$ 6,730,247</b>	<b>\$ 13,392,254</b>	<b>\$ 20,122,501</b>	<b>\$ 30,066,442</b>	<b>67%</b>

Other Portfolio Costs/Savings			
Portfolio Cost			
Programs	Cumulative PYTD	Budget/Goal	% PYTD
Portfolio Administration	\$ 941,472	\$ 4,578,048	21%
Marketing and Education	\$ 725,255	\$ 2,058,966	35%
Evaluation, Measurement & Verification	\$ -	\$ 2,049,676	0%
Discretionary Funding Margin	\$ -	\$ 100,000	0%
Funds for Combo measures - allocated to gas budget	\$ -	\$ (362,323)	0%
Savings from Discretionary Fund Margin	\$ 518	\$ -	0%
<b>Total</b>	<b>\$ 1,666,727</b>	<b>\$ 8,424,367</b>	<b>20%</b>

Demand Response *			
Energy Savings (MW)			
Programs	Actual MW	Goal	Achieved
Volt/VAR	0.00	0.00	0%
Program Cost			
Programs	Actual	Budget	Achieved
Volt/VAR	\$ -	\$ 1,179,357	0%

\* NOT included in the Overall Portfolio shown above

DCEO *			
Energy Savings (MWH)			
Programs	Cumulative PYTD	Goal	% PYTD
<b>Total</b>	<b>0</b>	<b>42,496</b>	<b>0%</b>
Program Cost			
Programs	Cumulative PYTD	Budget	Achieved PYTD
Public Sector	\$ -	\$ -	0%
Low Income	\$ -	\$ -	0%
Market Transformation and SEDAC	\$ -	\$ -	0%
Other	\$ 1,420,102	\$ 14,880,000	10%
<b>Total</b>	<b>\$ 1,420,102</b>	<b>\$ 14,880,000</b>	<b>10%</b>

\* As reported by DCEO, NOT included in the Overall Portfolio shown above

**Ameren Illinois Gas Energy Efficiency Portfolio**

**Key Indicator Report**

**Program Year 6**

**Prepared for the Stakeholders Advisory Group**

**June 1, 2013 through November 30, 2013**

Overall Portfolio			
	Cumulative PYTD	Goal	% PYTD
<b>Energy Savings (therms)</b>			
Total	3,347,296	4,942,449	68%
<b>Portfolio Cost</b>			
Total	\$ 7,257,068	\$ 14,406,257	50%

Residential Programs			
	Cumulative PYTD	Goal	% PYTD
<b>Energy Savings (therms)</b>			
Total	1,446,851	3,201,714	45%
<b>Program Cost</b>			
Total	\$ 3,784,469	\$ 7,545,487	50%

Business Programs			
	Cumulative PYTD	Goal	% PYTD
<b>Energy Savings (therms)</b>			
Total	1,900,445	1,704,946	111%
<b>Program Cost</b>			
Total	\$ 3,166,548	\$ 4,886,105	65%

Other Portfolio Costs			
	Cumulative PYTD	Goal	% PYTD
<b>Energy Savings (therms)</b>			
Total	0	35,789	NA
<b>Other Costs</b>			
Total	\$ 306,051	\$ 1,974,665	15%

**Notes:** Goals for Residential and Business Programs are based on the AIC Plan.  
 Energy Savings are based on PY3 EMV values.  
 Cumulative figures include pending projects.  
 The business New Construction program goals/budgets reporting has been combined with that of the Custom program.  
 The above does not include DCEO.  
 PYTD = Program Year To Date

Residential Programs					
Energy Savings (therms)					
Programs	Actual PYTD	Pending	Cumulative PYTD	Goal	% PYTD
Energy Efficient Products	44,953	5,859	50,812	552,133	9%
New HVAC Equipment	578,362	105,771	684,133	1,480,704	46%
Home Energy Performance	168,883	40,651	209,534	107,034	196%
Energy Star New Homes	6,410	13,423	19,833	15,449	128%
Multi-Family	64,492	3,063	67,555	313,078	22%
Behavior Modification	337,943	0	337,943	664,517	51%
Moderate Income	65,112	11,929	77,041	68,799	112%
<b>Total</b>	<b>1,266,155</b>	<b>180,696</b>	<b>1,446,851</b>	<b>3,201,714</b>	<b>45%</b>
Program Cost					
Programs	Actual PYTD	Pending	Cumulative PYTD	Budget	% PYTD
Energy Efficient Products	\$ 110,249	\$ 5,850	\$ 116,099	\$ 814,446	14%
New HVAC Equipment	\$ 1,285,483	\$ 208,063	\$ 1,493,546	\$ 4,653,506	32%
Home Energy Performance	\$ 663,853	\$ 112,841	\$ 776,694	\$ 504,886	154%
Energy Star New Homes	\$ 32,012	\$ 58,388	\$ 90,400	\$ 71,116	127%
Multi-Family	\$ 134,757	\$ 7,298	\$ 142,055	\$ 881,361	16%
Behavior Modification	\$ 918,575	\$ -	\$ 918,575	\$ 243,158	378%
Moderate Income	\$ 214,875	\$ 32,225	\$ 247,100	\$ 377,014	66%
<b>Total</b>	<b>\$ 3,359,804</b>	<b>\$ 424,665</b>	<b>\$ 3,784,469</b>	<b>\$ 7,545,487</b>	<b>50%</b>

Business Programs					
Energy Savings (therms)					
Programs	Actual PYTD	Pending	Cumulative PYTD	Goal	% PYTD
Standard	32,233	120,844	153,077	1,429,883	11%
Custom	79,178	1,473,365	1,552,543	270,412	574%
Retro-Commissioning	0	194,825	194,825	4,651	4189%
<b>Total</b>	<b>111,411</b>	<b>1,789,034</b>	<b>1,900,445</b>	<b>1,704,946</b>	<b>111%</b>
Program Cost					
Programs	Actual PYTD	Pending	Cumulative PYTD	Budget	% PYTD
Standard	\$ 309,396	\$ 68,529	\$ 377,925	\$ 4,479,422	8%
Custom	\$ 307,782	\$ 2,060,008	\$ 2,367,790	\$ 400,749	591%
Retro-Commissioning	\$ 172,320	\$ 248,513	\$ 420,833	\$ 5,934	7092%
<b>Total</b>	<b>\$ 789,498</b>	<b>\$ 2,377,050</b>	<b>\$ 3,166,548</b>	<b>\$ 4,886,105</b>	<b>65%</b>

Other Portfolio Costs/Savings			
Portfolio Cost			
Programs	Cumulative PYTD	Budget/Goal	% PYTD
Portfolio Administration	\$ 157,505	\$ 579,622	27%
Marketing and Education	\$ 148,546	\$ 584,296	25%
Evaluation, Measurement & Verification	\$ -	\$ 350,578	0%
Funds for Combo Measures	\$ -	\$ 362,323	0%
Discretionary Funding Margin	\$ -	\$ 97,846	0%
Discretionary Savings Margin - Therm Goal	0	35,789	0%
<b>Total</b>	<b>\$ 306,051</b>	<b>\$ 1,974,665</b>	<b>15%</b>

DCEO *			
Energy Savings (therms)			
Programs	Cumulative PYTD	Goal	% PYTD
Total	0	1,411,085	0%
Program Cost			
Programs	Cumulative PYTD	Budget	% PYTD
Public Sector	\$ -	\$ -	0%
Low Income	\$ -	\$ -	0%
Market Transformation and SEDAC	\$ -	\$ -	0%
Other	\$ 735,010	\$ 4,802,286	15%
<b>Total</b>	<b>\$ 735,010</b>	<b>\$ 4,802,286</b>	<b>15%</b>

\* As reported by DCEO, NOT included in the Overall Portfolio shown above