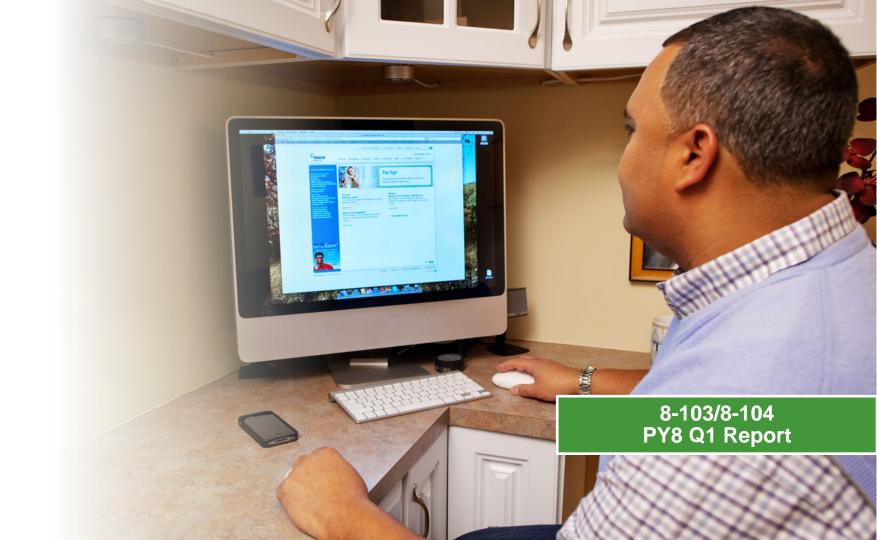
Ameren Illinois Quarterly Report to SAG

PY8 Q1 8-103/8-104 and 16-111.5B (IPA) Results and Highlights

01.27.2016





8-103/8-104: PY8 Adjusted Goal Analysis - Savings

Energy Efficiency	PY8 Compliance Goal (MWHs)	PY8 Compliance Goal (Therms)	PY8 Electric Adjusted Goals (MWHs)	PY8 Gas Adjusted Goals (Therms)	Electric Variance	Gas Variance	Electric % Variance	Gas % Variance	PY8 NTG and/or TRM V4.0 Adjustment Explanations *
RES-Appliance			2 525		4.6.6		40/	00/	Refrigerator and freezer NTGRs decreased slightly. Updated coefficient values
Recycling	3,702	0	3,535	0	-166	0	-4%	0%	of savings formula in TRM.
RES-Behavior Mod	0	1,887,500	0	1,887,500	0	0	0%	0%	
RES-ENERGY STAR New									
Homes	791	25,663	765	32,271	-26	6,608	-3%	26%	Electric NTGRs decreased for Multifamily. Gas NTGRs increased.
									NTGRs for electric measures generally decreased. NTGRs for gas measures
RES-HPwES	5,346	768,779	3,956	622,070	-1,390	-146,709	-26%	-19%	decreased for air sealing and insulation but increased for aerators and
									showerheads. TRM change - CFL savings decreased with reduction in HOU.
									NTGRs for ROB measures decreased by 5-10%; NTGRs for ER measures
RES-HVAC	4,492	0	4,832	0	340	0	8%	0%	increased by 10-15%; NTGR for BMP blower motor increased by 10%. TRM change - Baseline for ASHP ROB measures changed to 14 SEER from 13 SEER.
									Change to ISR in TRM V3.0 increased the savings recognized in PY7, causing a
RES-Lighting	5,841	0	5,272	0	-569	0	-10%		reduction to carryover savings in years PY8 & PY9. Midstream lighting is in IP/
	-,	-	-,	-		-		• • •	for PY8 and these savings are stricly carryover from PY7.
RES-Moderate Income	6,604	462,778	5,605	423,505	-999	-39,273	-15%	00/	TRM changes - CFL savings decreased with reduction in HOU and baseline for
RES-IVIOUErate Income	0,004	402,778	5,605	425,505	-999	-39,273	-15%	-8%	ASHP ROB measure changed to 14 SEEK from 15 SEEK.
		440 504	5 4 7 0	100.100	220		604		Electric NTGR generally increased for most measures, offset by a reduction in
RES-Multifamily In-Unit	5,517	112,521	5,179	100,402	-338	-12,119	-6%	-11%	HOU for CFLs (TRM change). Gas NTGRs generally remained relatively stable, except the NTGR value for showerheads decreased significantly.
									Electric or gas NTGRs generally increased with exception of CFLs which
	200		224	46 500	50	0.007	4 50/		decreased. This was offset in electric by TRM changes - lighting parameter
RES-School Kits	388	54,986	331	46,599	-58	-8,387	-15%	-15%	reductions in hours, WHF and ISR. Gas measures were affected by TRM
									changes to water heater temperature reduction methodology.
RESIDENTIAL PROGRAM TOTAL	32,681	3,312,228	29,474	3,112,348	-3,207	-199,880	-10%	-6%	
									Variance is primarily due to facility type changes and TRM adjustment for
BUS-Standard	85,378	851,087	86,363	856,848	985	5,762	1%	1%	HVAC and Lighting measures this increased the savings expected by these
	03,370	051,007	00,505	050,040	505	5,702	170	1/0	measures. The other major TRM change was on GREMs where the savings
DUC Custom	22 544	1 125 426	22 544	1 771 011	0	100 075	00/	1.20/	decreased for that measure
BUS-Custom BUS-RCx	32,544	1,135,436		1,271,811		136,375			Business Custom had an increase in the gas program NTGR.
	17,196	134,629		128,961	-716	-5,669			Business RCx had a slight decrease in both the electric and gas NTGR.
BUS-Large C&I BUSINESS PROGRAM	17,480	0	17,480	0	0	0	0%	0%	
	152,598	2,121,152	152,867	2,257,620	269	136,468	0%	6%	
TOTAL AMEREN ILLINOIS									
	185,278	5,433,379	182,341	5,369,967	-2,938	-63,412	- 2%	-1%	
PROGRAM TOTAL									acture changes, reference Illinois Statewide TBM//errien 4.0 Table 1.2

Note: These values may still be affected by any errata identified in the TRM V5.0 update process. * For a complete list of measure changes, reference Illinois Statewide TRM Version 4.0 Table 1.3

8-103-8-104: PY8 Adjusted Goals vs PY8 Implementation Plan Savings

Energy Efficiency	PY8 Electric Adjusted Goals (MWHs) Ad	PY8 Gas justed Goals (Therms)	PY8 Electric Implementation Plan (MWHs)	Y8 Gas Implementation Plan (Therms)	Electric Variance	Gas Variance	Electric % Variance	Gas % Variance	Explanations or +/- 20% variance
RES-Appliance Recycling	3,535	0	3,535	C	0	0	0%	0%	
RES-Behavior Modification	0	1,887,500	0	1,800,000	0	-87,500	0%	-5%	
RES-ENERGY STAR New Homes	765	32,271	565	55,473	-200	23,202	-26%		Adjusted measure mix to reflect a greater proportion of gas heated homes expected compared to filing. This resulted in less electric savings and greater gas savings.
RES-HPWES	3,956	622,070	2,300	401,314	-1,656	-220,756	-42%	-35%	Reduced participation due to higher cost of savings in PY8.
RES-HVAC	4,832	0	4,541	C	-291	0	-6%	0%	
RES-Lighting	5,272	0	6,645	C	1,373	0	26%	0%	Carryover savings higher due to higher lighting sales in PY7.
RES-Moderate Income	5,605	423,505	2,970	500,447	-2,635	76,942	-47%	18%	Reduced volume of Central AC installations resulting in decreased electric savings.
RES-Multifamily In-Unit	5,179	100,402	8,512	162,271	3,333	61,869	64%	62%	ncreased production for building envelope measures resulting in greater electric and gas savings
RES-School Kits	331	46,599	496	69,898	165	23,299	50%	50%	Increased delivery with minimal budget impact.
RESIDENTIAL PROGRAM TOTAL	29,474	3,112,348	29,564	2,989,403	90	-122,945	0%	-4%	
BUS-Standard	86,363	856,848	65,570	1,396,224	-20,793	539,376	-24%	63%	Anticipated decreased participation in Standard Electric due to multiple IPA programs for small business customers. Greater participation with the Standard Gas steam trap measure than originally forecasted.
BUS-Custom	32,544	1,271,811	80,141	1,215,971	47,597	-55,840	146%	-4%	Greater participation in Custom program from large C&I customers
BUS-RCx	16,479	128,961	9,407	189,627	-7,072	60,666	-43%	47%	ncreased participation in Custom reduced opportunities in RCx for electric. Increased gas savings due to additional customer desires for more Large Facility RCx projects
BUS-Large C&I	17,480	0	0	C	-17,480	0	-100%		No customers signed up for Large C&I offering in PY7, savings shifted to Custom to serve the same target customers
BUSINESS PROGRAM TOTAL	152,867	2,257,620	155,118	2,801,822	2,251	544,202	1%	24%	
AMEREN ILLINOIS PROGRAM TOTAL	182,341	5,369,967	184,682	5,791,225	2,341	421,258	1%	8%	

8-103/8-104: PY8 Adjusted Goals vs PY8 Implementation Plan - Budget

Energy Efficiency	PY8 Electric Plan Budget	PY8 Gas Plan Budget	PY8 Electric Implementation Budget	PY8 Gas Implementation Budget	Electric Variance	Gas Variance		Gas ariance	Explanations or +/- 20% variance
RES-Appliance Recycling	\$ 1,461,234	\$-	\$ 1,313,763	\$-	\$ (147,471)	\$ -	-10%	09	6
RES-Behavior Modification	\$-	\$ 984,375	\$-	\$ 1,066,390	\$-	\$ 82,015	0%	89	á
RES-ENERGY STAR New Homes	\$ 655,381	\$ 361,921	\$ 878,089	\$ 371,439	\$ 222,708	\$ 9,518	34%	39	ncreased funding of electric incentives to achieve electric savings.
RES-HPwES	\$ 4,004,447	\$ 2,177,727	\$ 3,720,589	\$ 1,351,698	\$ (283,858)	\$ (826,029)	-7%	-389	Fewer participants resulted in less budget needed. Funding reallocated to Moderate ncome program.
RES-HVAC	\$ 2,844,928	\$ -	\$ 2,488,123	\$ -	\$ (356,805)	\$ -	-13%	09	á
RES-Lighting	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	09	á
RES-Moderate Income	\$ 8,375,886	\$ 1,303,887	\$ 6,951,682	\$ 2,128,642	\$ (1,424,204)	\$ 824,755	-17%	63%	More incentive funding allocated to achieve greater gas savings.
ES-Multifamily In-Unit	\$ 1,061,851	\$ 312,752	\$ 2,035,202	\$ 662,529	\$ 973,351	\$ 349,777	92%	1129	Additional funding allocated to this program for building envelope measures.
RES-School Kits	\$ 115,375	\$ 120,175	\$ 115,788	\$ 134,013	\$ 413	\$ 13,838	0%	129	6
ESIDENTIAL PROGRAM TOTAL	\$ 18,519,102	\$ 5,260,837	\$ 17,503,236	\$ 5,714,711	\$ (1,015,866)	\$ 453,874	-5%	9%	6
BUS-Standard	\$ 11,274,400	\$ 2,642,285	\$ 10,558,537	\$ 1,955,523	\$ (715,863)	\$ (686,762)	-6%	-269	Steam Trap projects providing low cost savings while still achieving goal, allowing shifting of budgets to other Business programs.
3US-Custom	\$ 5,403,637	\$ 1,996,322	\$ 9,006,770	\$ 2,128,312	\$ 3,603,133	\$ 131,990	67%	79	ncrease in budgets to accommodate large C&I projects
BUS-RCx	\$ 1,875,810	\$ 127,428	\$ 695,318	\$ 522,489	\$ (1,180,492)	\$ 395,061	-63%	3109	Greater demand in custom program required a shift of electric funds. Gas budget ncreased due to meet demand for Large Facility RCx projects.
BUS-Large C&I	\$ 1,710,000	\$ -	\$-	\$ -	\$ (1,710,000)	\$ -	-100%	09	No customers signed up for Large C&I offering in PY7, budget shifted to Custom to serve the same target customers
BUSINESS PROGRAM TOTAL	\$ 20,263,846	\$ 4,766,036	\$ 20,260,625	\$ 4,606,324	\$ (3,221)	\$ (159,712)	0%	-39	
meren Illinois - Portfolio Admin costs	\$ 1,952,771	\$ 504,866	\$ 1,952,771	\$ 504,866	\$ -	\$-	0%	09	á
meren Illinois - EM&V costs	\$ 1,362,399	\$ 352,232	\$ 1,362,399	\$ 352,232	\$ -	\$-	0%	09	á
meren Illinois - Education	\$ 976,386	\$ 252,433	\$ 976,386	\$ 252,433	\$ -	\$ -	0%	09	í
meren Illinois - Marketing	\$ 976,386	\$ 252,433	\$ 976,386	\$ 252,433	\$-	\$-	0%	09	6
&D Budget (Emerging Technologies)	\$ 1,362,399	\$ 352,232	\$ 1,362,399	\$ 352,232	\$ -	\$ -	0%	09	6
AMEREN ILLINOIS PROGRAM TOTAL	\$ 45,413,289	\$ 11,741,069	\$ 44,394,201	\$ 12,035,231	\$ (1,019,088)	\$ 294,162	-2%	3%	
DCEO AMEREN ILLLINOIS TOTAL	\$ 15,137,763	\$ 3,913,690	\$ 15,137,763	\$ 3,913,690	ş -	\$ -	0%	0%	
OTAL PORTFOLIO	\$ 60,551,052	\$ 15,654,758	\$ 59,531,964	\$ 15,948,921	\$ (1,019,088)	\$ 294,162	-2%	29	

8-103/8-104: PY8 Implementation Plan vs Actual Q1 Activity - Savings

Energy Efficiency	PY8 Electric Implementation Plan (MWHs)	PY8 Gas Implementation Plan (Therms)	PY8 Electric Actuals * (MWHs)	PY8 Gas Actuals * (Therms)	Electric % Complete	Gas % Complete	Explanations
RES-Appliance Recycling	3,535	O	1,198	0	34%	5 0%	
RES-Behavior Modification	0	1,800,000	0	92,533	0%	5%	
RES-ENERGY STAR New Homes	565	55,473	83	8,127	15%	5 15%	
RES-HPWES	2,300	401,314	250	18,849	11%	5%	
RES-HVAC	4,541	o	1,826	0	40%	5 0%	
RES-Lighting	6,645	a	6,645	0	100%	5 0%	This represents lighting carryover from PY7 and is unevaluated at this point.
RES-Moderate Income	2,970	500,447	634	70,148	21%	5 14%	
RES-Multifamily In-Unit	8,512	162,271	1,686	44,383	20%	5 27%	
RES-School Kits	496	69,898	0	0	0%	5 0%	
RESIDENTIAL PROGRAM TOTAL	29,564	2,989,403	12,323	234,040	42%	5 8%	
BUS-Standard	65,570	1,396,224	14,425	8,323	22%	5 1%	Standard is currently forecasting to be at 120% of the electric implementation plan goal and 134% of gas implementation plan goal.
BUS-Custom	80,141	1,215,971	1,884	555	2%	6 0%	Custom is currently forecasting to be at 133% of the electric implementation plan goal and 77% of the gas implementation goal.
BUS-RCx	9,407	189,627	0	0	0%	5 0%	RCx is currently forecasting to be at 212% of the gas implementation goal.
BUS-Large C&I	0	O	0	0	0%	6 0%	
BUSINESS PROGRAM TOTAL	155,118	2,801,822	16,309	8,878	11%	6 0%	
AMEREN ILLINOIS PROGRAM TOTAL	184,682	5,791,225	28,632	242,918	16%	5 4%	

8-103/8-104: PY8 Implementation Plan vs Actual Q1 Activity - Budget

Energy Efficiency	PY8 Electric Implementation Plan	PY8 Gas Implementation Plan	PY8 Electric Actuals	PY8 Gas Actuals	Electric % Complete Gas % Complete	Explanations
RES-Appliance Recycling	\$ 1,313,763	\$ -	\$ 411,542	\$ -	31% 0%	6
RES-Behavior Modification	\$-	\$ 1,066,390	\$ -	\$ 811,551	0% 76%	6
RES-ENERGY STAR New Homes	\$ 878,089	\$ 371,439	\$ 147,136	\$ 71,219	17% 19%	6
RES-HPWES	\$ 3,720,589	\$ 1,351,698	\$ 567,002	\$ 193,969	15% 149	6
RES-HVAC	\$ 2,488,123	\$ -	\$ 970,997	\$ -	39% 0%	6
RES-Lighting	\$-	\$ -	\$ -	\$ -	0% 0%	6
RES-Moderate Income	\$ 6,951,682	\$ 2,128,642	\$ 1,326,012	\$ 432,481	19% 20%	6
RES-Multifamily In-Unit	\$ 2,035,202	\$ 662,529	\$ 554,971	\$ 169,346	27% 26%	6
RES-School Kits	\$ 115,788	\$ 134,013	\$ 12,602	\$ 12,095	11% 9%	6
RESIDENTIAL PROGRAM TOTAL	\$ 17,503,236	\$ 5,714,711	\$ 3,990,263	\$ 1,690,660	23% 30%	6
BUS-Standard	\$ 10,558,537	\$ 1,955,523	\$ 1,488,178	\$ 288,523	14% 15%	6
BUS-Custom	\$ 9,006,770	\$ 2,128,312	\$ 465,569	\$ 116,668	5% 5%	Custom is currently forecasting to be at 132% of the electric implementation plan budget and 74% of the gas implementation budget.
BUS-RCx	\$ 695,318	\$ 522,489	\$ 63,327	\$ 30,760	9% 6%	RCx is currently forecasting to be at 145% of the gas implementation budget.
BUS-Large C&I	\$-	\$ -	\$-	\$ -	0% 0%	6
BUSINESS PROGRAM TOTAL	\$ 20,260,625	\$ 4,606,324	\$ 2,017,074	\$ 435,951	10% 9%	6
AMEREN ILLINOIS PROGRAM TOTAL	\$ 37,763,861	\$ 10,321,035	\$ 6,007,337	\$ 2,126,610	16% 21%	

8-103/8-104: PY8 New Measures - Residential

Program	Measure Description	TRC	Explanations for TRC < 1
			No New Measures Added

8-103/8-104: PY8 New Measures - Business

Program	Measure Description	TRC	Explanations for TRC < 1
Standard	C&I Standard 3-foot T8 replacing 3-foot	2.27	
Standard	C&I Standard Multi-level Lighting Controls	1.26	
Standard	C&I Standard Desktop Virtualization - Pilot	1.67	
Standard	C&I Standard ERVs	3.04	
Standard	C&I Standard Notched V-belts for HVAC	5.22	
Standard	C&I Standard Efficient compressed air	7.32	
Standard	C&I Standard Electric Convection Oven	1.27	
Standard	C&I Standard Pump Optimization	1.04	
Standard	C&I Standard Programmable thermostat	4.34	
Standard	C&I Standard Multifamily Central Domestic	1.22	
Standard	C&I Standard Controls for Multifamily	3.32	
Standard	C&I Standard DCV	2.91	
Standard	C&I Standard Energy Star Desktop	1.82	
Standard	C&I Standard Computer Power	1.12	
Standard	C&I Standard RW T8 lamps (Midstream)	3.55	
Standard	C&I Standard RW T5 lamps (Midstream)	4.22	
Standard	C&I Standard Specialty CFLs (Midstream)	7.08	
Standard	C&I Standard Standard CFLs (Midstream)	22.27	
Standard	C&I Standard Linear Tube LED (Midstream)	2.46	
Standard	C&I Standard LED Wallpack Fixture	1.27	
Standard	C&I Standard LED Exterior - Canopy	1.33	
Standard	C&I Standard LED Exterior - Flood	1.23	
Standard	C&I Standard LED Exterior - Pole Lamp	1.64	
Standard	C&I Standard LED Exterior - Wallpack	1.13	
Standard	C&I Standard LED Interior - Troffer, lav-in,	1.24	
Standard	C&I Standard LED Interior - Linear Tubes	1.55	
Standard	C&I Standard LED Interior - High Bay	1.24	
Standard	C&I Standard LED Interior - High Wattage	2.95	
Standard	C&I Standard TCP 13w EcoŞave™	19.82	
Standard	C&I Standard TCP 20w EcoŞave™	20.06	
Standard	C&I Standard TCP 23w EcoSave™	27.07	
Standard	C&I Standard TCP 14w G25 Globe 2G2514	8.97	
Standard	C&I Standard TCP 14W 025 Globe 202514 C&I Standard TCP 14w BR30 Reflector	8.04	
<u>Stat</u> iudiu	CALISTATION ICA 14M PK30 KELIECTOL	0.04	

8-103/8-104: PY8 New Measures – Business (continued)

Program	Measure Description	TRC	Explanations for TRC < 1
Standard	C&I Standard TCP 9w G25 Globe 1G2509	9.51	
Standard	C&I Standard MaxLite 13w 3-Way CFL	8.32	
Standard	C&I Standard TCP 14w A Lamp 21314	9.67	
Standard	C&I Standard TCP 14w R20 Reflector	4.79	
Standard	C&I Standard TCP 16w BR30 CFL	6.21	
Standard	C&I Standard Intermatic	7.21	
Standard	C&I Standard Intermatic	7.21	
Standard	C&I Standard TCP Red Exit Sign with	7.80	
Standard	C&I Standard Cree 9w CR6 Downlight	2.22	
Standard	C&I Standard Cree 12w CR6 Downlight	1.82	
Standard	C&I Standard Cree 9w CR4 Downlight	1.56	
Standard	C&I Standard Cree 12.5w DR6 Downlight	4.13	
Standard	C&I Standard TCP 12w 6" Downlight	6.34	
Standard	C&I Standard Cree 6w A Lamp LED (4 Flow	6.11	
Standard	C&I Standard Cree 11w A Lamp LED (4 Flow	9.64	
Standard	C&I Standard TCP 10w LED A Lamp	11.27	
Standard	C&I Standard Philips 10w SlimStyle LED	9.86	
Standard	C&I Standard Cree 9.5w A Lamp LED	7.97	
Standard	C&I Standard Cree 9.5w A Lamp LED (5000	7.24	
Standard	C&I Standard Cree 13.5w A Lamp LED (75w	5.64	
Standard	C&I Standard Cree 18w A Lamp LED (100w	5.79	
Standard	C&I Standard Cree 6w A Lamp LED	8.06	
Standard	C&I Standard Cree 9.5w A Lamp LED (90+	4.98	
Standard	C&I Standard Cree 8.7w GU5.3 MR16 LED	4.67	
Standard	C&I Standard Cree 18w PAR38 LED	5.90	
Standard	C&I Standard Philips 12w BR40 LED	7.62	
Standard	C&I Standard TCP 8w BR20 LED	8.59	
Standard	C&I Standard TCP 10w BR30 LED	13.09	
Standard	C&I Standard Philips 9.5w BR30 LED	9.69	
Standard	C&I Standard Cree 18w 3-Way LED	4.88	
Standard	C&I Standard Philips 20w 3-Way LED	7.17	
Standard	C&I Standard TCP 5w Torpedo LED	8.80	
Standard	C&I Standard TCP 5w Torpedo LED	8.80	
Standard	C&I Standard Philips 4.5w Flame Tip LED	7.92	
Standard	C&I Standard Philips 4.5w Flame Tip LED	7.92	
Standard	C&I Standard TCP 5w Globe LED	5.87	
Standard	C&I Standard Philips 14.5w 4000K T8 LED	2.48	
Standard	C&I Standard Maxite 40w Parking Garage	1.61	
Standard	C&I Standard Maxile 40w Parking Galage	1.37	
Standard	C&I Standard Maxite 20w Wall Pack	1.12	
Standard		1.12	

8-103/8-104 Residential Highlights

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Residential Appliance Recycling Program Highlights

1st quarter goal of 2,550 units was surpassed by the actual pick up of 2,707 units.

Savings for the 1st quarter is reported at 1,198 MWhs – 34% of the annual goal.



Residential HVAC Program Highlights

- A total of 2,272 incentives were processed in the 1st quarter.
- 1,969 MWhs in savings were reported accounting for 43% of the annual goal.
- Actual production more than doubled the plan goal, boosted by strong volume in early replacement CAC and blower motors.



Residential **Behavior Modification** Program Highlights

- Working with Opower on cost allocation issues between
 8-104 and IPA segments.
- Reports were mailed out to recipients as scheduled.



Residential **HPwES** Program Highlights

- Savings for the 1st quarter reported at 250 MWhs 11% of the annual goal.
- Savings for the 1st quarter reported at 18,849 therms 5% of the annual goal.
- A total of 78 projects were processed in the 1st quarter.



Residential Moderate Income Program Highlights

- Savings for the 1st quarter reported at 634 MWhs 21% of the annual goal.
- Savings for the 1st quarter reported at 70,148 therms 14% of the annual goal.
- A total of 104 projects were processed in the 1st quarter.
- The Minority-Owned Business Pilot launched in Champaign.



Residential Multifamily Program Highlights

- Savings for the 1st quarter reported at 1,686 MWhs 20% of the annual goal.
- The development of a promotional video with Ameren Property Management could result in new avenues of production.



sidential ENERGY STAR® New Homes Program Highlights

- Savings for the 1st quarter reported at 83 MWhs 15% of the annual goal.
- Savings for the 1st quarter reported at 37,845 therms 52% of the annual goal.
 - Current rate of production is sufficient to achieve PY8 goals.
- Upcoming adoption of 2015 Illinois Energy Conservation Code will likely require some program changes affecting PY9. New code allows HERS Index for code compliance.



Residential School Efficiency Kits Program Highlights

- Presentations for schools scheduled to start late September with 23 schools.
- Current scheduled presentations equal 2,736 student kits to be shipped or about 36% of the annual goal.

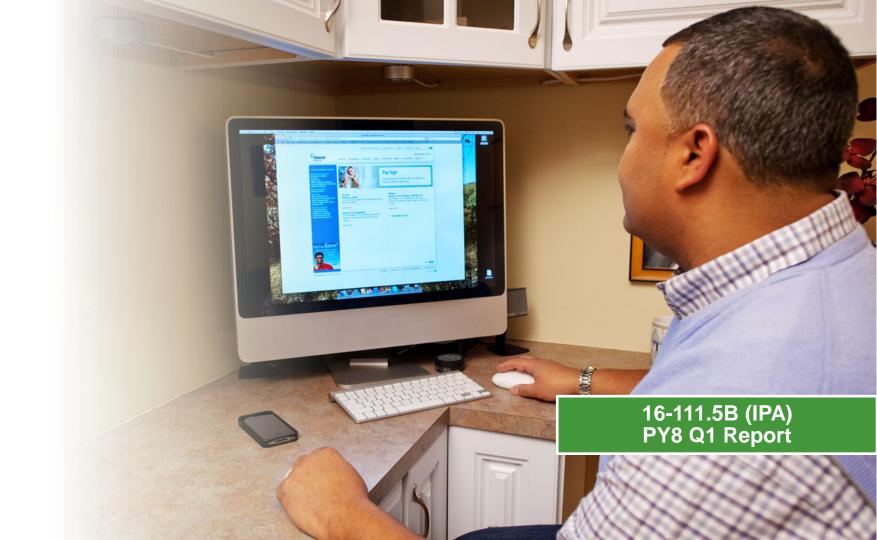


8-103/8-104 Business Highlights

Business Program Highlights

- Business Symposiums held in June were successful. Attendance improved by 20%
- Improvements to the Online Lighting application continues to reduce processing time compared to paper applications.
- Marketing efforts continue to improve participation in Instant Incentives (Midstream offering) through direct mail pieces and promotional materials to be distributed at trade shows.
- Lunch & learn events in Danville and Alton proved popular with 44 customers representing 25 companies attending.





IPA: PY8 Q1 Plan vs Actual – Savings and Budget

IPA Energy Efficiency	IPA Plan Goal (MWh)	IPA Implementer Budget (\$)**	PY8 Electric Actuals * (MWh)	PY8 Spend Actuals (\$)	Electric % Complete	Spend % Complete
Rural Efficiency Kits	7,120	\$971,160	0	\$0	0%	0%
Multifamily	36,334	\$14,395,090	7,273	\$2,862,807	20%	20%
Moderate Income Kits	1,601	\$1,001,310	0	\$154,020	0%	15%
Small Business Direct Install	9,933	\$3,029,863	1,335	\$554,721	13%	18%
Behavior Modification	37,000	\$1,022,390	9,951	\$539,309	27%	53%
Demand Controlled Vent.	4,984	\$1,006,000	0	\$0	0%	0%
Small Business Refrigeration	15,346	\$3,274,207	1	\$75,196	0%	2%
Residential Lighting	45,210	\$9,242,864	6,499	\$1,043,181	14%	11%

* All savings values are unevaluated

** Implementer Budgets do not reflect AIC Administration costs which are being tracked seperately



Program: RESIDENTIAL LIGHTING Vendor/Implementer: CLEAResult

- As ordered in the Plan 3 Docket, beginning with PY8, this program was moved from the 8-103 Portfolio to the IPA 16-111.5B Procurement Plan
- New pricing, merchandising strategies, and memorandums of agreement were completed



Program: HOME ENERGY REPORTS Vendor/Implementer: Opower

- As ordered in the Plan 3 Docket, beginning with PY8, the electric portion of this program was moved from the 8-103 Portfolio to the IPA
- Working with Opower on cost allocation issues between 8-104 and IPA segments
- Reports were mailed out to recipients as scheduled



Program: RURAL EFFICIENCY KITS Vendor/Implementer: CLEAResult

- No actual kit activity took place during the quarter
- An initial targeting pool was identified and kit product contents were confirmed with the vendor



Program: MODERATE INCOME KITS Vendor/Implementer: AM Conservation

- Target marketing for the kits proceeded during the 1st quarter with attention to removing previously serviced kit customers from the Income Qualified target market
- Although no kits were mailed during the 1st quarter, a 2nd quarter distribution for kits is on track



Program: MULTIFAMILY MAJOR MEASURES Vendor/Implementer: CLEAResult

- 12,524 MWhs in savings were reported which is 34% of the annual goal.
- The pipeline is strong for this program with reservations running ahead of schedule.



PROGRAM: SMALL BUSINESS DIRECT INSTALL Vendor/Implementer: Franklin Energy

 This program got off to a fast start through addressing customers demand driven by the previous year's SBDI program.



Program: DEMAND-CONTROLLED VENTILATION Vendor/Implementer: Sodexo

 Sodexo's program has not shown evidence of success in this quarter with 0 projects and 0 in the pipeline



Program: SMALL BUSINESS REFRIGERATION Vendor/Implementer: Staples Energy

 Staples Energy has installed one project and has 20 in the pipeline at the end of the 1st quarter





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