

A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
1	Statewide Quarterly Report Template Updated AIC FY2018 Template: Revised 11-21-2018																
2	Tab 1: Ex Ante Results																
3	Final Draft (updated 4-26-18)																
4	Background:																
5	*Definitions used within this template correspond to IL Energy Efficiency Policy Manual Version 1.1.																
6	*Footnotes have been added where clarifying information may be helpful.																
7	**See Section 6 of IL Energy Efficiency Policy Manual Version 1.1 for a full list of requirements for Program Administrator Quarterly Reports.																
8																	
9	Instructions:																
10	*Sector level refers to residential and commercial and industrial Programs pursuant to Section 8-103B and 8-104 and Third Party Energy Efficiency Implementation Program pursuant to Section 8-103B(g)(4).																
11	**If a utility offers Demand Response, information should be listed separately in this table as a separate program.																
12	***If Program Administrators want to include historical spend information, they can do so. ICC Staff appreciates this information. However, providing historical spend data is not a requirement for Quarterly Reports; it is a requirement for Annual Reports.																
13	****For Program Costs Year to Date (YTD), each Program Administrator should include actual costs incurred from the beginning of the Program Year through the end of the applicable quarter, regardless of what Program Year the costs are associated with.																
14	*****Program Administrators will also report information on low income, public sector, public housing, and market transformation consistent with Program delivery requirements of Sections 8-103B and 8-104 of the Act.																
15	*****Program Administrators are encouraged to report public sector savings at the program level, where available.																
16	*****Program Administrators should add a footnote specifying if there are non-fid energy efficiency costs that are not reported in the Quarterly Reports.																
17																	
18	Amrenen Illinois Ex Ante Results - Section 8-103B/8-104 (EPPS) Programs FY2018 Q2																
19	Execs																
20	Costs																
21	Section 8-103B/8-104 (EPPS) Program	Net Energy Savings Achieved (MWh)	2018 Original Plan Savings Goal (MWh)	Approved Net Energy Savings Goal (MWh)	Implementation Plan Savings Goal (MWh)	% Savings Achieved Compared to Implementation Plan Savings Goal	Net Energy Savings Achieved (Therms)	2018 Original Plan Savings Goal (Therms)	Approved Net Energy Savings Goal (Therms)	Implementation Plan Savings Goal (Therms)	% Savings Achieved Compared to Implementation Plan Savings Goal	Program Costs YTD	Incentive Costs YTD	Non-Incentive Costs YTD	2018 Original Plan Budget*	2018 Approved Budget**	% of Costs YTD Compared to Approved Budget
22	Commercial & Industrial Programs																
23	BIS Standard Initiative	16,603	155,357	155,357	192,539	39.79%	152,165	1,450,179	1,450,179	1,731,603	8.79%	\$ 15,184,248.27	\$ 11,601,822.46	\$ 3,782,425.81	\$ 38,988,630.22	\$ 36,369,452.00	39%
24	BIS Custom Initiative	10,085	68,446	68,446	37,909	26.61%	566,242	507,595	507,595	1,351,735	41.89%	\$ 2,019,809.72	\$ 1,834,319.77	\$ 1,085,539.90	\$ 17,961,410.96	\$ 13,611,522.00	16%
25	BIS Retro-Commissioning Initiative	545	10,639	10,639	5,956	9.13%	0	324,247	324,247	295,895	0.00%	\$ 300,033.76	\$ 50,481.29	\$ 249,722.51	\$ 3,078,096.86	\$ 2,208,496.00	10%
26	BIS Steerleading Initiative	6	0.811	0.811	747	0.06%	0	0	0	0	0.00%	\$ 17,080.80	\$ 1,259.23	\$ 15,821.57	\$ 573,580.23	\$ 695,690.00	3%
27	CEI Programs Subtotal	87,239	240,273	240,273	237,147	36.79%	718,407	2,282,020	2,282,020	3,369,233	21.32%	\$ 18,421,392.54	\$ 13,287,882.72	\$ 5,133,509.82	\$ 60,601,716.27	\$ 52,783,160.00	30%
28	CEI Programs - Private Sector Total	80,965	217,769	217,769	205,756	39.35%	657,135	1,864,458	1,864,458	3,021,497	21.30%	\$ 16,274,379.62	\$ 11,917,641.91	\$ 4,356,737.71	\$ 51,698,553.00	\$ 44,888,638.50	31%
29	CEI Programs - Public Sector Total	6,274	22,503	22,503	31,361	19.94%	61,272	417,562	417,562	347,736	17.62%	\$ 2,147,012.92	\$ 1,370,240.81	\$ 776,772.12	\$ 8,903,158.00	\$ 7,914,521.50	24%
30	Residential Programs																
31	RES Multi-family Initiative	226	1,373	1,373	2,261	10.00%	766	78,419	78,419	47,745	1.56%	\$ 290,868.68	\$ 12,308.68	\$ 278,560.00	\$ 840,630.20	\$ 1,036,758.32	35%
32	RES Heating & Cooling Initiative	1,915	3,575	3,575	5,498	34.83%	15,323	192,389	192,389	144,458	10.61%	\$ 1,152,346.08	\$ 1,007,102.39	\$ 145,243.69	\$ 2,427,667.00	\$ 2,341,170.04	47%
33	RES Direct Distribution Efficient Products Initiative	604	1,363	1,363	1,233	48.99%	30,246	50,010	50,010	56,919	53.14%	\$ 269,239.07	\$ 139,706.10	\$ 129,532.97	\$ 761,625.00	\$ 603,807.54	30%
34	RES Public Housing Initiative	495	1,629	1,629	3,402	14.55%	8,998	60,932	60,932	77,687	11.50%	\$ 418,632.00	\$ 320,568.99	\$ 98,063.01	\$ 1,732,320.72	\$ 993,274.94	24%
35	RES Behavior Modification Initiative	9	6,295	6,295	3,211	0.00%	0	230,000	230,000	148,000	0.00%	\$ 504,528.72	\$ -	\$ -	\$ 695,000.00	\$ 1,016,251.37	73%
36	RES Appliance Recycling Initiative	904	2,842	2,842	2,842	31.81%	0	0	0	0	0.00%	\$ 637,971.99	\$ 95,250.00	\$ 542,721.99	\$ 1,428,571.00	\$ 1,450,799.21	40%
37	RES Retail Products Initiative	27,938	51,596	51,596	73,405	29.99%	141,680	305,808	305,808	658,048	23.30%	\$ 2,906,492.35	\$ 1,760,344.49	\$ 1,146,147.86	\$ 8,024,999.50	\$ 8,968,204.00	36%
38	(Add Program Name)																
39	Residential Programs Subtotal	26,082	68,648	68,648	91,852	28.40%	196,993	917,658	917,658	1,082,857	18.19%	\$ 6,180,078.44	\$ 3,335,280.25	\$ 2,844,798.19	\$ 15,910,813.42	\$ 16,310,265.42	39%
40	Income Qualified Programs																
41	RES Income Qualified Initiative - *	1,303	25,538	25,538	13,442	9.55%	211,988	957,923	957,923	906,310	23.39%	\$ 6,160,437.87	\$ 3,159,422.89	\$ 3,001,014.92	\$ 20,664,975.00	\$ 22,703,473.21	30%
42	(Add Program Name)																
43	Income Qualified Programs Subtotal	1,303	25,538	25,538	13,442	9.55%	211,988	957,923	957,923	906,310	23.39%	\$ 6,160,437.87	\$ 3,159,422.89	\$ 3,001,014.92	\$ 20,664,975.00	\$ 22,703,473.21	30%
44	Third Party Programs Section 8-103B - Beginning in 2019																
45	(Add Program Name)																
46	Third Party Programs Section 8-103B - Beginning in 2019 Subtotal																
47	Demonstration of Breakthrough Equipment and Devices																
48	Market Development Initiative	0	0	0	860	0.00%	0	0	0	0	0.00%	\$ -	\$ -	\$ -	\$ -	\$ -	0%
49	Demonstration of Breakthrough Equipment and Devices Subtotal	0	0	0	860	0.00%	0	0	0	0	0.00%	\$ -	\$ -	\$ -	\$ -	\$ -	0%
50	BTU Conversion for Alternate Fuels	0	12,922	12,922	9,120		0	-441,009	-441,009	-311,266							
51	Overall Total Amrenen Illinois Section 8-103B/8-104 (EPPS) Programs	114,624	347,401	347,401	352,621	32.51%	1,127,385	3,716,492	3,716,492	5,047,134	22.34%	\$ 30,761,908.86	\$ 19,782,585.96	\$ 10,979,323.00	\$ 97,177,504.69	\$ 91,796,898.43	32%
52																	
53																	
54	Footnotes:																
55	*Original Plan Budget refers to the budget contained in the approved EE Plan, which could be the original filed EE Plan or a compliance EE Plan.																
56	**Approved Budget refers to the Program Administrator's current budget for the Program Year, that may have been modified in light of the feasibility policy. This may also be the Implementation Plan Budget.																
57	***The Approved Net Energy Savings Goal refers to the most updated portfolio-level savings goal. In the case of Section 8-104 programs, the values in this column should match the Adjusted Energy Savings Goal contained in the Program Administrator's updated Adjustable Savings Goal Template.																
58	****Original Plan Savings Goal refers to the original savings goal approved in the Commission's Final Order approving the EE Plan. For Section 8-104 programs, this value should match the Plan Energy Savings Goal set forth in the completed Adjustable Savings Goal Template.																
59	*****Some EE Program costs are expensed through utility base rates.																
60	*****Income Qualified Initiative values include CEED New Construction Commitments values.																

A	B	C	D	E
1	Statewide Quarterly Report Template	Updated AIC PY2018 Template: Revised 11-21-2018		
2	Tab 2: Costs			
3	Final Draft (updated 4-26-18)			
4				
5	<b>Instructions:</b>			
6	*For Program and Portfolio-Level Costs, each Program Administrator should include actual costs incurred from the beginning of the Program Year through the end of the applicable quarter, regardless of what Program Year the costs are associated with.			
7	*Program Administrators should add a footnote specifying if there are non-rider energy efficiency costs that are not reported in the Quarterly Reports.			
8				
9	<b>Ameren Illinois Section 8-103B/8-104 (EEPS) Costs PY2018 Q2</b>			
10				
11	<b>Section 8-103B/8-104 (EEPS) Cost Category</b>		<b>2018 Actual Costs YTD<sup>2</sup></b>	
12	<b>Program Costs by Sector</b>			
13	C&I Programs (Private Sector)	\$	16,274,380	
14	Public Sector Programs	\$	2,147,013	
15	Residential Programs	\$	6,180,078	
16	Income Qualified Programs	\$	6,160,438	
17	Market Transformation Programs	\$	-	
18	Third Party Programs (Beginning in 2019)	\$	-	
19	<b>Total Ameren Illinois Program Costs</b>	<b>\$</b>	<b>30,761,909</b>	
20	<b>Portfolio-Level Costs by Portfolio Cost Category (Section 8-103B/8-104 EEPS)</b>			
21	Demonstration of Breakthrough Equipment and Devices Costs <sup>1</sup>	\$	44,621.55	
22	Evaluation Costs	\$	640.00	
23	Marketing Costs (including Education and Outreach)	\$	1,602,325.02	
24	Portfolio Administrative Costs	\$	2,739,092.98	
25	<b>Total Ameren Illinois Portfolio-Level Costs</b>	<b>\$</b>	<b>4,386,679.55</b>	
26	<b>Total Ameren Illinois Program and Portfolio-Level Section 8-103B/8-104 (EEPS) Costs</b>	<b>\$</b>	<b>35,148,588.56</b>	
27				
28				
29	<b>Ameren Illinois Section 8-103B/8-104 (EEPS) Costs PY2018 Q2</b>			
30	<b>Overall Total Costs</b>	<b>2018 Actual Costs YTD<sup>2</sup></b>		
31	<b>Total Ameren Illinois Program and Portfolio-Level Section 8-103B/8-104 (EEPS) Costs</b>	<b>\$</b>	<b>35,148,588.56</b>	
32				
33	<sup>1</sup> Includes Market Development Initiative in addition to other BED costs.			
34	<sup>2</sup> Some EE Program costs are expensed through utility base rates.			

A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W	X	Y
1	Statewide Quarterly Report Template																							
2	Updated AIC PY2018 Template, Revised 11-21-2018																							
3	Tab 3: Historical Energy Saved																							
4	Final Draft (updated 4-26-18)																							
5																								
6	Instructions:																							
7	Each Program Administrator will fill out the historical "Energy Saved" table for Quarterly Reports. The "L Department of																							
8	Commerce Energy Saved" historical table may also be added to each utility's Quarterly Report.																							
9	*Program Administrators are encouraged to provide source references for greater transparency.																							
10																								
11	Amen Illinois Section 8-103B/8-104 (EEPS) Energy Saved (MWh or therms) as of PY2018 Q2																							
12																								
13	I. Department of Commerce and Economic Opportunity Energy Saved (MWh and/or therms)												II. Department of Commerce and Economic Opportunity Energy Saved (MWh and/or therms)											
14	Program Year	Evaluation Status (Ex Ante, Verified**, or ICC Approved)	Net Energy Savings Achieved (MWh)	Original Plan Savings Goal** (MWh)	Net Energy Savings Goal* (MWh)	% of Net Energy Savings Goal Achieved	Evaluation Status (Ex Ante, Verified**, or ICC Approved)	Net Energy Savings Achieved (Therms)	Original Plan Savings Goal** (Therms)	Net Energy Savings Goal* (Therms)	% of Net Energy Savings Goal Achieved	Department	PY1	PY2	PY3	PY4	PY5	PY6	PY7	PY8	PY9	Transition Period		
15	PY1 6/1/08-5/31/09	ICC Approved	89,955	55,709	55,709	161.47%	ICC Approved	35,193		0	-	Net Savings Achieved (MWh)	10,283	20,978	26,536	37,396	34,724	28,336	33,497			15,109		
16	PY2 6/1/09-5/31/10	ICC Approved	129,748	113,186	113,186	114.63%	ICC Approved	1,903,686		0	-	Evaluation Status (Ex Ante, Verified**, or ICC Approved)	Verified	Verified	ICC Approv	ICC Approv	ICC Approv	ICC Approv	Verified			Verified		
17	PY3 6/1/10-5/31/11	ICC Approved	263,374	181,765	181,765	144.90%	ICC Approved	2,053,110		0	-	Source	<a href="#">AUI PY1 R</a>	<a href="#">Docket 10-0</a>	<a href="#">Docket 11-0</a>	<a href="#">Docket 14-0</a>	<a href="#">Docket 14-0</a>	<a href="#">Docket 15-0</a>	<a href="#">EPY7/GPY4 DCEO Cost Effectiveness Summary Report, p. 7</a>					
18	Plan 1 Total	ICC Approved	483,077	350,660	350,660	137.76%	ICC Approved	3,991,989		0	-													
19	PY4 6/1/11-5/31/12	ICC Approved	353,664	273,534	273,534	129.29%	ICC Approved	5,771,819	1,881,446	1,881,446	306.78%	Department	PY1	PY2	PY3	PY4	PY5	PY6	PY7	PY8	PY9	Transition Period		
20	PY5 6/1/12-5/31/13	ICC Approved	366,726	245,871	245,871	149.15%	ICC Approved	6,914,780	3,762,892	3,762,892	183.76%	Net Savings Achieved (Therms)				1,157,810	1,836,138	2,220,590	824,815			316,324		
21	PY6 6/1/13-5/31/14	ICC Approved	282,104	216,495	216,495	130.31%	ICC Approved	6,296,042	5,644,338	5,644,338	111.55%	Evaluation Status (Ex Ante, Verified**, or ICC Approved)				ICC Approv	ICC Approv	ICC Approv	Verified			Verified		
22	Plan 2 Total	ICC Approved	1,002,494	735,900	735,900	136.23%	ICC Approved	18,982,641	11,288,676	11,288,676	168.16%	Source				<a href="#">Docket 14-0</a>	<a href="#">Docket 14-0</a>	<a href="#">Docket 15-0</a>	<a href="#">EPY7/GPY4 DCEO Cost Effectiveness Summary Report, p. 7</a>					
23	PY7 6/1/14-5/31/15	Verified	275,564	223,446	223,408	123.35%	Verified	6,515,201	5,194,921	5,066,568	128.59%													
24	PY8 6/1/15-5/31/16	Verified	211,414	185,278	180,913	116.86%	Verified	6,836,449	5,433,379	5,369,967	127.31%													
25	PY9 6/1/16-5/31/17	Verified	197,694	191,603	174,349	113.39%	Verified	5,868,915	5,429,061	5,369,967	109.29%													
26	Transition Period 6/1/17-12/31/17	Verified	83,806	77,329	77,329	108.38%	Verified	2,947,129	2,634,576	2,634,576	111.86%													
27	Plan 3 Total	Verified	768,478	677,656	655,999	117.15%	Verified	22,167,694	15,806,502	15,806,502	140.24%													
28	2018	Ex Ante	114,624	347,401	347,401	32.99%	Ex Ante	1,127,388	3,716,492	3,716,492	30.33%													
29	2019																							
30	2020																							
31	2021																							
32	2018-2021 Plan Total																							
33	Footnotes:																							
34	*Net Energy Savings Goal refers to the most updated portfolio-level savings goal. In the case of Section 8-104 programs, the values in this column should match the Adjusted Energy Savings Goal contained in the Program Administrator's updated Adjustable Savings Goal Template.																							
35	**Original Plan Savings Goal refers to the original savings goal approved in the Commission's Final Order approving the EE Plan. For Section 8-104 programs, this value should match the Plan Energy Savings Goal set forth in the completed Adjustable Savings Goal Template.																							
36	***Verified savings refer to evaluator estimated savings that are intended to count toward compliance with a Program Administrator's energy savings goal. Verified savings generally utilize deemed net-to-gross ratios and IL-TRM algorithms, where applicable. See also the definition of "savings verification" in the IL-TRM Policy Document.																							

**Instructions:**  
 \*Each Program Administrator should complete the Environmental and Economic Impacts table for Quarterly Reports.  
 \*Each Program Administrator should include a footnote to explain how performance metrics are derived (for example: the calculation for "Direct Portfolio Jobs.")

**Environmental and Economic Impacts for the Ameren Illinois Service Territory as of PY2018 Q2**

Electric Performance Metrics (Equivalents)*	PY1	PY2	PY3	PY4	PY5	PY6	PY7	PY8 <sup>1</sup>	py9 <sup>1</sup>	Transition Period	2018
Net Energy Savings Achieved (MWh)**	100,238	150,726	289,910	391,060	401,450	381,799	379,999	433,233	399,559	98,915	114,624
Carbon reduction (tons)	74,599	112,173	215,756	291,034	298,766	284,141	282,802	322,419	297,359	78,097	85,305
Cars removed from the road	15,974	24,020	46,200	62,320	63,976	60,844	60,557	69,041	63,674	16,723	18,267
Acres of trees planted	87,867	132,124	254,130	342,796	351,903	334,677	333,100	379,764	350,246	91,988	100,477
Number of homes powered for 1 year	8,055	12,112	23,297	31,426	32,261	30,681	30,537	34,815	32,109	8,433	9,211
Direct Portfolio Jobs	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD
Income qualified homes served***	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD

Gas Performance Metrics (Equivalents)*	PY1	PY2	PY3	PY4	PY5	PY6	PY7	PY8 <sup>1</sup>	py9 <sup>1</sup>	Transition Period	2018
Net Energy Savings Achieved (Therms)**	35,193	1,903,686	2,053,110	6,929,629	8,750,918	8,516,632	7,340,016	6,836,449	5,868,915	3,263,453	1,127,388
Carbon reduction (tons)	187	10,093	10,886	36,741	46,397	45,155	38,917	36,247	31,117	17,303	5,977
Cars removed from the road	40	2,161	2,331	7,867	9,935	9,669	8,333	7,762	6,663	3,705	1,280
Acres of trees planted	220	11,889	12,822	43,275	54,649	53,186	45,838	42,694	36,651	20,380	7,041
Number of homes powered for 1 year	20	1,090	1,175	3,967	5,010	4,876	4,202	3,914	3,360	1,868	645
Direct Portfolio Jobs	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD
Income qualified homes served***	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD

Total Performance Metrics (Equivalents)*	PY1	PY2	PY3	PY4	PY5	PY6	PY7	PY8 <sup>1</sup>	py9 <sup>1</sup>	Transition Period	2018
Carbon reduction (tons)	74,786	122,266	226,642	327,775	345,163	329,296	321,719	358,666	328,476	95,400	91,282
Cars removed from the road	16,014	26,181	48,531	70,187	73,911	70,513	68,890	76,803	70,337	20,428	19,547
Acres of trees planted	88,087	144,013	266,952	386,071	406,552	387,863	378,938	422,458	386,897	112,368	107,518
Number of homes powered for 1 year	8,075	13,202	24,472	35,393	37,271	35,557	34,739	38,729	35,469	10,301	9,856
Direct Portfolio Jobs	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD
Income qualified homes served***	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD

<sup>1</sup>PY8 and PY9 totals will need to be updated once DCEO evaluation is complete.

**Footnotes:**

\*Unless otherwise noted, performance metrics for carbon reduction, cars removed from the road, acres of trees planted, and number of homes powered for 1 year are derived from the U.S. EPA Greenhouse Gas Equivalencies Calculator: <https://www.epa.gov/energy/greenhouse-gas-equivalencies-calculator>  
 \*\*This includes Sections 8-103, 8-103B, 8-104, and 16-111.5B savings achieved. In addition, this includes Illinois Department of Commerce and Economic Opportunity program savings achieved through May 31, 2017.  
 \*\*\*To the extent the portfolio offers a low income program and tracks participation. Low income customers were previously served by the IL Department of Commerce and Economic Opportunity until May 31, 2017. Utilities began serving both low income and public sector customers on June 1, 2017.  
 \*\*\*\*Electric Program Year 9 (EPY9) and Gas Program Year 6 (GPY6) covers energy efficiency programs offered from June 1, 2016 to December 31, 2017.

	A	B	C	D	E	F
1		Statewide Quarterly Report Template			Updated AIC PY2018 Template: Revised 11-21-2018	
2		Tab 5: CPAS Progress				
3		Final Draft (updated 4-26-18)				
4						
5		<b>Instructions:</b> *The electric utilities Ameren Illinois and ComEd should complete the CPAS and AAIG Progress Ex Ante Results table in Quarterly Reports.				
6						
7						
8		<b>Color Coded Key:</b>				
9		<b>Reported items</b>				
10		<b>Statutory and/or approved plan inputs</b>				
11		<b>Calculations</b>				
12						
13		<b>Ameren Illinois CPAS and AAIG Progress Ex Ante Results - Section 8-103B Portfolio PY2018 Q2</b>				
14						
15		<b>Cumulative Persisting Annual Savings (CPAS) Goal Progress 2018 Q2</b>				
16	a	Current Year CPAS Goal (% of Eligible 2014-2016 Average Annual Sales)		7.04%	ICC approved plan compliance filing including VO derived from Final Order in 17-0311 and 18-0211.	
17	b	Baseline - 2014-2016 Average Annual Sales Less Exempt Customers (MWh)		27,909,853	ICC approved plan compliance filing	
18	c	Current Year CPAS Goal (MWh)		1,966,172	= a * b	
19	d	CPAS Achieved at End of Previous Year (MWh)		1,842,050	verification report for previous year	
20		<b>Savings Expiring in Current Year</b>				
21	e	2012-2017 Legacy Savings Persisting in Current Year (% of Sales)		5.80%	statute	
22	f	2012-2017 Legacy Savings Persisting in Previous Year (% of Sales)		6.60%	statute	
23	g	2012-2017 Legacy Savings Expiring in Current Year (% of Sales)		0.80%	= f - e	
24	h	2012-2017 Legacy Savings Expiring in Current Year (MWh)		223,279	= g * b	
25	i	Savings from Measures Installed post-2017 Expiring in Current Year (MWh)			verification report for previous year	
26	j	<b>Total Savings Expiring in Current Year (MWh)</b>		223,279	= h + i	
27	k	New Annual Savings Needed to Meet Current Year CPAS Goal (MWh)		347,400	= c - d + j	
28	l	New Annual Savings this Quarter (MWh)		114,624	utility report	
29	m	New Annual Savings this YTD (MWh)		114,624	sum of utility reports for all quarters to date	
30	n	<b>New Annual Savings YTD as % Needed to Meet Current Year CPAS Goal</b>		33%	= m / k	
31		<b>Applicable Annual Incremental Goal (AAIG) Progress</b>				
32	o	Previous Year's CPAS Goal (% of Sales)		6.60%	ICC approved plan compliance filing	
33	p	Previous Year's CPAS Goal (MWh)		1,842,050	= o * b	
34	q	Current Year Applicable Annual Incremental Goal (MWh)		124,121	= c - p	
35	r	New Savings Required to Meet AAIG (MWh)		347,400	= q + j	
36	s	New Savings Achieved YTD (MWh)		114,624	same as "m"	
37	t	Expiring savings that have to be offset before counting progress towards AAIG (MWh)		223,279	= j	
38	u	Progress towards AAIG (after offsetting expiring savings) - MWh YTD		(108,655)	= s - t	
39	v	<b>Progress towards AAIG (after offsetting expiring savings) - % YTD</b>		-88%	= u / q	