Nicor Gas Energy Efficiency Programs

Summary of NTG Approach and Values for GPY1 through GPY6

February 29, 2016 Final Values for GPY6

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	Nicor Gas Business Custom Incentive Program
GPY1	NTG 0.53
	Free ridership 47%
	Spillover 0%
	Method: Customer self-report: 11 surveys completed from a population of 28.
	Standard Rigor approach. Trade allies called for 3 participants and their responses factored in
	to the customer free ridership calculation.
GPY2	NTG 0.72
	Free ridership 28%
	Spillover 0%
	Method: Evaluation research consisting of GPY2 participating customer self-reports. Free-
	ridership of 28% and participant spillover of 0% from 16 participating customer NTG
	interviews completed from a population of 73 projects. Standard Rigor approach.
GPY3	NTG 0.73
	Free ridership 27%
	Spillover 0%
	Method : Evaluation research consisting of 7 participating GPY3 customer self-reports, with
	the program level estimate based on combining samples and populations from GPY2 and
	GPY3. Standard Rigor approach.
GPY4	NTG 0.53
	Free ridership 47%
	Spillover 0%
	Method : NTG values for GPY4 were deemed using values from GPY1, and reported in Table
	14 of the Nicor Gas filed Energy Efficiency Plan for GPY4-GPY6.
GPY5	NTG 0.73
	Free ridership 27%
	Spillover 0%
	Method: Values from GPY3 evaluation research.
GPY6	NTG 0.73
	Free ridership 27%
	Spillover 0%
	Method: Values from GPY3 evaluation research.

	Nicor Gas Business Energy Efficiency Rebate Program
GPY1	NTG 0.73
	Free ridership .27%
	Spillover 0%
	Method: Customer self-report: 34 surveys completed from a population of 146. Standard
	Rigor approach. No quantifiable participant spillover was found from customer self-reports.
GPY2	NTG 0.73
	Free ridership 27%
	Spillover 0%
	Method: SAG approved NTG ratio based on GPY1 research.
GPY3	NTG 0.83
	Free ridership 27%
	Spillover 10%
	Method: SAG approved NTG ratio based on GPY1 free-ridership research and deemed
	spillover.
GPY4	NTG 0.83
	Free ridership 27%
	Spillover 10%
	Method: NTG values for GPY4 were deemed using values from GPY3, and reported in Table
	14 of the Nicor Gas filed Energy Efficiency Plan for GPY4-GPY6.
GPY5	NTG 0.68
	Free ridership 35%
	Participant Spillover 1%
	Non-Participant Spillover: 2%
	Method: NTG ratio based on GPY4 free-ridership and participant spillover research
	consisting of interviews with 44 GPY3 customer participants and 20 GPY3 trade ally
	participants. Standard Rigor approach. Non-participant spillover drawn from GPY2 research
	consisting of 31 non-participating trade ally interviews.
GPY6	NTG 0.68
	Free ridership 35%
	Participant Spillover 1%
	Non-Participant Spillover: 2%
	Method: NTG ratio based on GPY4 free-ridership and participant spillover research. Non-
	participant spillover drawn from GPY2 research consisting of 31 non-participating trade ally
	interviews.

	Nicor Gas Business New Construction Service
CDV/1	NTG 0.33
GPY1	Free ridership 67%
	Spillover 0%
	Method: Customer self-report for all projects. Interviews with individuals representing 4 of 7
	projects with gas incentives. NTG scores were adjusted for standard design national retail
	stores and LEED projects.
GPY2	NTG 0.52
GF 12	Free ridership N/A
	Spillover N/A
	Method: SAG deemed NTG ratio based on electric program evaluation results from EPY4.
GPY3	NTG 0.52
	Free ridership N/A
	Spillover N/A
	Method : SAG deemed NTG ratio based on electric program evaluation results from EPY4.
GPY4	NTG 0.52
	Free ridership N/A
	Spillover N/A
	Method: NTG values for GPY4 were deemed using values from GPY3, and reported in Table
	14 of the Nicor Gas filed Energy Efficiency Plan for GPY4-GPY6.
GPY5	NTG 0.92
	Free ridership 8%
	Spillover 0%
	Method: Gas-weighted free-ridership and spillover results from participant interviews
	conducted for the Nicor Gas and ComEd GPY3/EPY6 Business New Construction Program
	evaluation.
GPY6	NTG 0.67
	Method and Source: FR, PSO, and NPSO research conducted for Nicor Gas and ComEd for
	GPY4/EPY7 resulted in a NTG of 0.57 for gas. SAG consensus for GPY6 is a three-year average
	of 0.52, 0.92, and 0.57. Also applies to small business new construction.

	Nicor Gas Economic Redevelopment
GPY1	NTG 0.8 (planning value)
	Free ridership N/A
	Spillover N/A
	Method: Due to the small number of projects completed in PY1, Navigant used the planning
	NTG value of 0.8.
GPY2	NTG 0.70
	Free ridership N/A
	Spillover N/A
	Method: The NTG ratio was deemed by SAG.
GPY3	NTG 0.70
	Free ridership N/A
	Spillover N/A
	Method: The NTG ratio was deemed by SAG.
GPY4	Discontinued.

	Nicor Gas Emerging Technologies Program
GPY1	NTG N/A
	Free ridership N/A
	Spillover N/A
	Method: N/A
	This program feeds other C&I programs; any impacts were attributed to the relevant
	program.
GPY2	NTG 1.00
through	Free ridership N/A
GPY5	Spillover N/A
	Method: The NTG ratio was deemed by SAG.
GPY6	NTG 1.00
	Free ridership N/A
	Spillover N/A
	Method: Use value from GPY2 through GPY5.

	Nicor Gas Retro-Commissioning
GPY1	NTG 1.02
	Free ridership 9%
	Spillover 11%
	Method : Customer and service provider self-report.
	NTG based on GPY1 research – 11 participants with gas savings and eight of nine service
	providers surveyed. Enhanced method. Participant and Service Provider spillover
	researched.
GPY2	NTG 1.02
	Free ridership 9%
	Spillover 11%
	Method: SAG deemed NTG ratio based on GPY1 evaluation research.
GPY3	NTG 1.02
	Free ridership 9%
	Spillover 11%
	Method: SAG deemed NTG ratio based on GPY1 evaluation research.
GPY4	NTG 1.02
	Free ridership 9%
	Spillover 11%
	Method : NTG values for GPY4 were deemed using values from GPY3, and reported in Table
	14 of the Nicor Gas filed Energy Efficiency Plan for GPY4-GPY6.
GPY5	NTG 1.02
	Free ridership 9%
	Spillover 11%
	Method: No new research. Values based on GPY1 evaluation research.
GPY6	NTG 1.02
	Free ridership 9%
	Spillover 11%
	Method : No new research. Values based on GPY1 evaluation research.

	Nicor Gas Strategic Energy Management (SEM)
CDV/F	
GPY5	Launched in GPY5
	NTG 0.91
	Free ridership 0.09
	Spillover 0.00
	Method : Free-ridership value from GPY5 Nicor Gas Retro-Commissioning. The non-
	participant spillover value is set at zero. The SEM NTG value applies only to incremental
	savings attributed to the SEM program that are not accounted for in other programs.
GPY6	NTG 1.00
	Free ridership: NA
	Participant Spillover: NA
	Non-Participant Spillover: NA
	Method: SAG consensus value. Program NTG value would apply to other cohorts (for
	example, healthcare) as well as industrial. For equipment measures identified through SEM
	that are channeled through other incentive programs, use the NTG of the program
	processing the equipment incentive.

	Nicor Gas Combined Heat and Power
GPY5	Launched in GPY5
	NTG 0.73
	Free ridership 0.73
	Spillover 0.00
	Method: GPY5 NTG value for Nicor Gas Custom Program.
GPY6	NTG: Project-specific NTG values to be determined by evaluation early in each project. If
	that is not possible, the default of 0.8 NTG will be used.
	Method: NTG of 0.8 is an average based on evaluation secondary research and NYSERDA's
	0.9 NTG.

	Nicor Gas Small Business Energy Savings
GPY1	NTG 1.00
	Free ridership 2%
	Spillover 2%
	Method: Customer self-report combined with trade ally input. 24 participant surveys
	completed from a population of 272. Basic method of participant free-ridership analysis was
	used. No participant spillover was found. Customer participant self-reported free-ridership
	was 20 percent for Nicor. Individual trade ally responses (representing over 80% of PY1
	program savings) to free-ridership questions were weighted by their respective fuel-specific
	program savings contributions and combined for a fuel-specific maximum overall free-
	ridership rate. This approach resulted in an evaluation estimate of 0.02 free-ridership for gas
	measures that was balanced by spillover of 0.02 resulting in a NTG ratio of 1.00 for Nicor.
GPY2	NTG 1.00
	Free ridership 2%
	Spillover 2%
	Method: SAG deemed NTG ratio based on GPY1 evaluation research.
GPY3	NTG 1.00
	Free ridership 2%
	Spillover 2%
	Method: SAG deemed NTG ratio based on GPY1 evaluation research.
GPY4	NTG 1.00
	Free ridership 2%
	Spillover 2%
	Method: NTG values for GPY4 were deemed using values from GPY3, and reported in Table
CDV/5	14 of the Nicor Gas filed Energy Efficiency Plan for GPY4-GPY6.
GPY5	NTG 0.93
	Free ridership 9%
	Spillover 2% Mathed The CDVE NEC color record which the free cidentification to
	Method : The GPY5 NTG value uses an equal-weight average of the free-ridership estimate
	from participant survey research performed on ComEd participants during EPY7 with the
	free-ridership estimate derived from Nicor Gas trade ally interviews in GPY1. For participant
	spillover, the EPY7 ComEd result was 2%, the Nicor Gas GPY1 result was 2%, and PGL/NSG GPY1 result was 1%. A value of 2% for participant spillover was set for all three utilities. This
	results in a NTGR of 0.93. For ComEd PY7 NTG research, Navigant conducted a CATI survey
	of 70 program projects drawn at random from a sample frame of 4,441 projects with ex-ante
	savings of 5,000 kWh or greater, representing 82 percent of PY7 projects and 98 percent of PY7
	expected savings. Sample size chosen to attain +/- 10 percent precision at 90 percent
	confidence.
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GPY6 NTG 0.93 for Direct Install, Retrofit (custom and prescriptive projects).

Free ridership 0.09; average of participant (0.16) and trade ally (0.03)

Participant Spillover 0.02

Non-Participant Spillover 0.00

Method: The GPY6 NTG value uses an equal-weight average of the 16 percent free-ridership estimate from participant survey research performed on ComEd participants during EPY7 (described in GPY5 above) with the three percent free-ridership estimate derived from PG and NSG trade ally interviews in GPY4. The PG and NSG GPY4 trade ally free ridership is based on 12 trade ally interviews from a population of 55. The GPY4 trade ally interviews found no spillover. The GPY4 PG & NSG trade ally free ridership was considered the best available research value for Nicor Gas, based on similarities in program design and measure mix, and trade ally overlap.

For participant spillover, the EPY7 ComEd result was 2%, the Nicor Gas GPY1 result was 2%, and PG/NSG GPY1 result was 1%. A value of 2% for participant spillover was set for all three utilities.

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te of 0.79 may be used for an "HVAC Saves" furnace

	Advanced (Smart) Thermostats defined in TRM Version 5.0
GPY6	NTG 1.00
	Method: Research for TRM Version 5 savings value was conducted as a large sample billing
	analysis with control group. Natural gas savings shown in TRM Version 5 are net savings, no
	additional NTG adjustment is applied.

	Nicor Gas Behavioral Energy Savings-Energy Buzz
GPY1	NTG N/A
	Free-ridership N/A
	Spillover N/A
	Method: PY1 had no impacts due to late launch.
GPY2	NTG N/A
	Free-ridership N/A
	Spillover N/A
	Method: GPY2 found a net savings value of 26 therms per participant based on secondary
	research.
GPY3	NTG N/A
	Free-ridership N/A
	Spillover N/A
	Method: GPY3 will use a deemed net savings value of 26 therms per participant based on
	GPY2 secondary research.
GPY4	Discontinued.

	Nicor Gas Behavioral Energy Savings - Home Energy Reports
GPY1	NA
	Launched in GPY3
GPY2	NA
	Launched in GPY3
GPY3	NTG 1.00
	Free ridership N/A
	Spillover N/A
	Method: GPY3 billing analysis will yield a net savings value that includes FR and
	participant SO impacts.
GPY4	NA
GPY5	NTG 1.00
	Free ridership N/A
	Spillover N/A
	Method: GPY5 billing analysis will yield a net savings value that includes FR and
	participant SO impacts.
GPY6	NTG 1.00
	Free ridership N/A
	Spillover N/A
	Method: GPY6 billing analysis will yield a net savings value that includes FR and
	participant SO impacts.

	Nicor Gas Home Energy Savings
GPY1	Overall NTG 0.86
	Overall Free ridership 0.15
	Overall Spillover 0.01
	Method: Customer self-reports. 54 full-participant (direct install and weatherization
	measures) surveys completed from a population of 1,081 audits and 320 full-participants.
GPY2	NTG 0.86
	Free ridership N/A
	Spillover N/A
	Method: SAG deemed NTG ratio.
GPY3	NTG 0.86
	Free ridership N/A
	Spillover N/A
	Method: SAG deemed NTG ratio.
GPY4	NTG 0.86
	Free ridership N/A
	Spillover N/A
	Method: NTG values for GPY4 were deemed using values from GPY3, and reported in Table
	14 of the Nicor Gas filed Energy Efficiency Plan for GPY4-GPY6.
GPY5	NTG 1.05
	Free ridership 9%
	Spillover 14%
	Method: Documented in the GPY2 Home Energy Savings evaluation report. Free ridership
	values from GPY1 full-participant research, and updated spillover values based on GPY2
	full participant (n=104) and assessment-only participant surveys (n=68). The evaluation also
	used trade ally free ridership and spillover feedback that was combined with participant
	results.
GPY6	NTG 1.05
	Free ridership 9%
	Spillover 14%
	Method : No change to values from GPY5. Program NTG value of 1.05 may be used for a
	Deep (comprehensive energy efficiency) Home Energy Assessment retrofit pilot/program.

	Nicor Gas Home Energy Savings for Low and Moderate Income
GPY6	Overall NTG 1.00
	Method: SAG consensus.

	Nicor Gas energySMART Energy Saving Kits
GPY1	NA
	Launched in GPY3
GPY2	NA
	Launched in GPY3
GPY3	NTG 0.84
	Free ridership 16%
	Spillover 0%
	Method: GPY3 program participant self-report data, drawn from analysis of 75 interviews.
GPY4	NTG 0.84
	Free ridership 16%
	Spillover 0%
	Method: NTG values for GPY4 were deemed and reported in Table 14 of the Nicor Gas filed
	Energy Efficiency Plan for GPY4-GPY6.
GPY5	NTG 0.84
	Free ridership 16%
	Spillover 0%
	Method : GPY3 program participant self-report data, drawn from analysis of 75 interviews.
GPY6	NTG 0.84
	Free ridership 16%
	Spillover 0%
	Method: No change to values from GPY5.

	Nicor Gas Residential New Construction
GPY1	NTG not evaluated. Program just launched. No impact evaluation.
GPY2	NTG 0.80; Free ridership 0.20; Spillover 0.00
	Method: SAG deemed NTG ratio. The 0.80 NTG was a planning value assigned to the first
	full year of the program, based on relevant research available at that time (including CPUC
	NTG=0.80). Preliminary NTG research was conducted on GPY2 builders based on a small
	sample (seven builders). The GPY2 preliminary research was not used in setting NTG
	values because it was based on then current building practices compared with the 2009 code,
	and not the more stringent 2012 code that was coming into force. Evaluation concluded the
	free-ridership value would not be representative of the more stringent 2012 code.
GPY3	NTG 0.80; Free ridership 0.20; Spillover 0.00
	Method: SAG deemed NTG ratio.
GPY4	NTG 0.80; Free ridership 0.20; Spillover 0.00
	Method: NTG values for GPY4 were deemed using values from GPY3, and reported in Table
	14 of the Nicor Gas filed Energy Efficiency Plan for GPY4-GPY6.
GPY5	NTG 1.00; Free ridership N/A; Spillover N/A
	Method: No new Illinois research. Navigant examined recent research to assess whether to
	update the previous values, given that the program will have been operating for four years
	in GPY5, and should be creating spillover and market effects. Secondary research on more
	mature residential new construction programs (including MA Res NC (NTG=1.18), National
	Grid RI (NTG=1.0), CPS Energy Savers (NTG=1.0), and Navigant/ODC/Arizona Public
	Service RNC market effects 2011 IEPEC paper) found that spillover and market effects are a significant component of the NTG value so that NTGRs are commonly 1.0 or higher.
	Consensus conclusion was that the GPY5 RNC NTG value be 1.00, with the expectation that
	spillover and market effects will offset free-ridership.
GPY6	NTG: 0.65
GI 10	Free ridership: 0.39
	Participant Spillover: 0.04
	Non-Participant Spillover: No value for non-participating builders
	Method: Navigant conducted interviews with builders and raters who participated in
	GPY4/EPY7 and GPY3/EPY6 in the winter of 2015 and used data from these interviews to
	estimate free-ridership and spillover for the program. Research included three measure
	areas: framing and insulation, HVAC, and other. Navigant interviewed a total of twelve
	builders (participant pop. 38) and six raters (participant pop. 11) representing 45 percent and
	67 percent of homes in the GPY4/EPY7 program, respectively. Three of the builder
	interviewees represented nearly 80 percent of the interviewed builders' homes; however, the
	overall program participation is heavily skewed towards a small number of builders as well.
	In GPY4/EPY7, the top five (of 38) builders represented 80 percent of program homes.
	This research resulted in an overall range of NTG estimates from 0.39 to 0.65 for gas and 0.35
	to 0.63 for electric. Given the uncertainty around self-reported NTG results and ongoing
	program efforts to reduce free-ridership, Navigant recommended using the maximum NTG
	values for prospective GPY6 application.

	Nicor Gas Elementary Energy Education
GPY1	NTG 0.68 - 0.96 (varies by measure and participant group)
	Free ridership 0.18-0.53
	Spillover 0.07-0.19
	Method : Customer self-report, 223 surveys completed from a population of 9,972.
GPY2	NTG 0.79
	Free ridership N/A
	Spillover N/A
	Method: SAG deemed NTG ratio
GPY3	NTG 0.79
	Free ridership N/A
	Spillover N/A
	Method: SAG deemed NTG ratio
GPY4	NTG 0.79
	Free ridership N/A
	Spillover N/A
	Method: NTG values for GPY4 were deemed using values from GPY3, and reported in Table
	14 of the Nicor Gas filed Energy Efficiency Plan for GPY4-GPY6.
GPY5	NTG 1.05
	Free ridership 0.14
	Spillover 0.19
	Method: No new Illinois research. Free-ridership was estimated as the average of values
	from three Elementary Energy Education impact evaluation reports (weighted 2/3
	showerheads, 1/3 aerators): NIPSCO (FR=12%; final report June 2013), Nicor Gas Rider 29
	(FR=3%; final report September 2011), and GPY1 Nicor Gas (FR=27%; final report (July 2013).
	Rider 29 did not estimate spillover; the spillover is the average of results from NIPSCO
	(SO=21.5%) and GPY1 Nicor Gas (SO=17%).
GPY6	Program NTG: 1.00
	Water Efficient Showerheads NTG 1.00
	Water Efficient Kitchen Aerators NTG 1.00
	Water Efficient Bath Aerators NTG 1.00
	Method: Based on SAG consensus.

	Nicor Gas Multifamily Program
GPY1	Program NTG: 0.95
	Water Efficient Showerheads NTG 0.95
	Water Efficient Kitchen Aerators NTG 0.95
	Water Efficient Bath Aerators NTG 0.95
	Research Method: Participant self-report. CATI telephone survey with participating
	decision-makers (20 property managers).
GPY2	Dwelling Unit NTG 0.96
	Common Area NTG 0.93
	Free ridership N/A
	Spillover N/A
	Method: SAG deemed. Values based on GPY1 evaluation research.
GPY3	Dwelling Unit NTG 0.96
	Common Area NTG 0.93
	Free ridership N/A
	Spillover N/A
	Method: SAG deemed. Values based on GPY1 evaluation research.
GPY4	Dwelling Unit NTG 0.96
	Common Area NTG 0.93
	Free ridership N/A
	Spillover N/A
	Method: NTG values for GPY4 were deemed using values from GPY3, and reported in Table
	14 of the Nicor Gas filed Energy Efficiency Plan for GPY4-GPY6.
GPY5	Dwelling Unit NTG 0.95
	Free ridership 0.07
	Spillover 0.02
	Comprehensive/Common Area NTG 0.94
	Free ridership 0.08
	Spillover 0.02
	Method: GPY3 participant self-report. CATI telephone survey with participating GPY3
	decision-makers (74 property owners/managers).
GPY6	Dwelling Unit Direct Install NTG 0.95
	Free ridership 0.07
	Spillover 0.02
	C 1 ' /C A NITC 0.04
	Comprehensive/Common Area NTG 0.94
	Free ridership 0.08
	Spillover 0.02
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	Method: GPY3 participant self-report. CATI telephone survey with participating GPY3
	decision-makers (74 property owners/managers).