

SAG Portfolio Planning Process
Small Group Follow-up Call: Upstream Programs (1/21/16)
Final Draft – Attendee List and Action Items (updated 1/27/16)

Attendee List

Celia Johnson, SAG Facilitation
Rick Bain, Embertec
Roger Baker, ComEd
Matt Bowgren, CLEAResult
Andy Braatz, Nexant
Hammad Chaudhry, Nicor Gas
Deirdre Coughlin, IL Department of Commerce and Economic Opportunity
Jim Fay, ComEd
Stefano Galiasso, Energy Resources Center/UIC (ERC/UIC)
Kevin Grabner, Navigant Consulting (Navigant)
Randy Gunn, Navigant
Arturo Hernandez, ComEd
Travis Hinck, GDS Associates
Robert Irmiger, Gas Technology Institute
Jonathon Jackson, Ameren IL
Paige Knutsen, Franklin Energy
John Lavalley, Leidos
Karen Luson, IL Attorney General's Office (IL AG)
Mark Milby, Midwest Energy Efficiency Alliance (MEEA)
Phil Mosenthal, Optimal Energy, on behalf of IL AG
Shraddha Mutyal, ERC/UIC
Sue Nathan, Applied Energy Group
Chris Neme, Energy Futures Group, on behalf of NRDC
Rob Neumann, Navigant
Jennifer Parsons, United Illuminating
Chris Philbrick, CB&I
Jansen Pollock, ComEd
Stephen Putnam, Grundfos Pump Corp.
Erin Stitz, Applied Energy Group
Andrew Vaughn, Ameren IL
Ted Weaver, First Tracks Consulting, on behalf of Nicor Gas
Angela Ziech-Malek, CLEAResult
Jessica Morrison, Grundfos Pump Corp.
Keith Goerss, Ameren IL

Action Items

SAG Facilitation to circulate:

- Presentation slides
- Qualified Products List
- Link to the online submissions portal
- Claimed Savings document
- Contact information for follow-up questions

Questions Submitted to Jennifer Parsons for Discussion

We are looking for information that would help us understand your programs well enough to model in the next 3-year program cycle in Illinois. To do this, it would be helpful to get the information listed below. We're not looking to create extra work for you to create new information for us. Hopefully there are

Commission filings and internal management documents that provide the kinds of information we are looking for.

1. Overview of key implementation strategies

- a. Eligibility and incentive structure
 - i. Efficiency levels or other definitions for eligible products
 - ii. Other eligibility requirements (e.g., heating fuel, zip codes, utility account)
 - iii. Incentive structures and level
 - b. Staffing
 - i. Organizational structure
 - ii. Internal and outsource staffing levels
 - iii. Staff responsibilities
 - c. Workflow and business processes
 - i. Program set up
 - ii. Ongoing operations
 - iii. Data requirements for trade allies and/or end use customers
 - iv. Application forms
 - v. Information systems
 - vi. Approach to allocating costs and savings among program administrators
 - d. Marketing
 - i. Marketing channels
 - ii. Point of sale materials
 - iii. Area-wide materials
 - e. Planning
 - i. What makes a good target for upstream programs?
 - f. Anything else you think might be helpful to us
- ## **2. Metrics on program plans and performance**
- a. By year and by measure and, if applicable, by utility service area
 - i. Participation
 - ii. Spending
 - 1. Administration
 - 2. Marketing
 - 3. Incentives
 - iii. Load impacts
 - 1. Electric energy
 - 2. Electric demand
 - 3. Natural gas energy
 - iv. Cost effectiveness
 - 1. Inputs
 - 2. Results
 - 3. Treatment of measure incremental costs under upstream approach
 - v. Any other data you think might be helpful to us