



THE PEOPLES GAS AND NORTH SHORE GAS ENERGY EFFICIENCY PROGRAMS

Q2 & Q3 Highlights

November 7, 2018



Business Programs

Business Programs Results

- Savings achieved through Q3
 - Peoples Gas = 1,695,325 therms
 - North Shore Gas = 178,952 therms
- Total pipeline savings through 2018
 - Peoples Gas = 1,961,992 therms
 - North Shore Gas = 573,740 therms



North Shore Gas Outreach Push

NORTH SHORE GAS®
ENERGY EFFICIENCY PROGRAM



Join Us Next Week to Celebrate Our North Shore Gas Trade Ally Challenge Kickoff

We have officially launched our 2018 North Shore Gas Trade Ally Challenge! Join us on **Thursday, August 23**, from 4-6 p.m. in Libertyville for food, drinks and fun giveaways to celebrate the start of a great challenge.

Thursday, August 23, 2018

4-6 p.m.

Timothy O'Toole's

412 N. Milwaukee Ave.

Libertyville, Illinois

RSVP [here](#) and please share the link to invite your colleagues. Please email your trade ally liaison if you have any questions. We hope to see you on August 23!



BONUS energy efficiency rebates are back!

Highest Impact Project	Greatest Number of Applications Completed	Greatest Number of Therms Saved
Awarded to the trade ally that saves the highest number of therms with a single completed project.	Awarded to the trade ally with the highest total number of applications submitted and completed.	Awarded to the trade ally with the highest total number of estimated therms saved.
1st Place: \$500 2nd Place: \$250 3rd Place: \$100	1st Place: \$500 2nd Place: \$250 3rd Place: \$100	1st Place: \$500 2nd Place: \$250 3rd Place: \$100

Public Sector Focus

- Building relationships between public sector customers and PGL/NSG account managers/energy advisors
- Facilitated customer focus groups in Q2 to assess current familiarity with PGL/NSG EE programs, and identify long- and short-term actionable items to improve overall customer experience
- Hosted an educational luncheon with public sector customers to further awareness and identify opportunities



Private Sector Engagement

- Hosted program update sessions for PGL and NSG private sector customers to increase engagement and build awareness of current opportunities





Residential Programs

Residential Programs Results

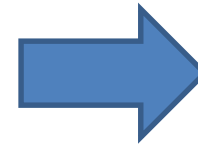
- Savings achieved through Q3
 - Peoples Gas = 1,481,933 therms
 - North Shore Gas = 417,166 therms



HEJ/Weatherization Cross-Promotional Efforts



Home Energy Jumpstart customers receive FREE energy-saving products and assessment recommendations



Weatherization is a top next step in their energy efficiency journey

Close to 1/3 of HEJ customers receive a weatherization recommendation

Home Energy Jumpstart Ramp Up

- Bill inserts
- Online scheduling (new program addition)



Control (and savings) at your fingertips.

Introducing a new way to bring energy savings into your home. Our new online scheduling feature, offered through the Peoples Gas Home Energy Jumpstart program, lets you set your appointment to best suit your schedule.

In no time, FREE and discounted energy-saving products and your free assessment will be at your doorstep.

You are just a few clicks away from saving more on your energy bills.

Visit peoplesgasdelivery.com/jumpstart to schedule your appointment today!

PEOPLES GAS[®]
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Home Energy Jumpstart Scheduling

Please provide your information exactly how it appears on your bill.
If you don't have your account information on hand, contact us at 355-849-8928. We'll be glad to confirm your eligibility and get your appointment scheduled!

First Name *

Enter First Name

Last Name *

Enter Last Name

Address

Enter Address

City

City

State *

IL - Illinois

Zip

Zip

Phone *

Enter Phone Number

Email *

(example@example.com)

Confirm Email *

Confirm Email

Electric Account Number * [No Account number?](#)

Peoples Gas Account Number * [No Account number?](#)

Community Education Efforts

Working with three major community groups, we awarded Earth Week Surprises, including free product installations, to customers making a positive impact in their communities



Multi-Family

- Steam pipe insulation push
- 4 active Trade Allies
- 54 total projects
- 133,207 total therms
- Built a strong pipeline for Q4





Income Eligible Programs

Income Eligible Programs Results

- Savings achieved through Q3
 - Peoples Gas = 649,927 therms
 - North Shore Gas = 24,615 therms
- Total Income Eligible spend through Q3
 - Peoples Gas = \$6,940,743
 - North Shore Gas = \$332,795



Weatherization Income Eligible – CBA (Chicago Bungalow Association)

- Production has been steady and strong
 - At the close of Q3, 82% of the project goal had been invoiced
 - 874 Weatherization installation (87% of goal) had been completed
 - All 2018 projects are identified and in the pipeline
- Anticipating a smooth transition into 2019 production

Work Force Development

Since starting the pilot DNR Construction has created 60 jobs

- 4 Audits Jobs
- 3 Office Personal Jobs
- 3 Warehouse Jobs
- 45 Air Sealing Insulators Jobs
- 2 Mechanical HVAC Jobs
- 3 Electrical Jobs



Many of these are skilled labor positions with room for growth. Training and employee development is provided to ensure high quality work and excellent customer service

IHWAP (Income Eligible Single Family and Multi-Family Retrofits)

- Community Action Agencies
 - CEDA's production to date has been focused on multi-family while forecasting a strong third and fourth quarter for single-family for Peoples Gas
 - Community Action Partnership of Lake County is forecasting single-family only for 2018 based upon local demand.

Project Spotlight - Wentworth Gardens (CEDA)

\$838,000 incentive / 229,000 therms

Upgrades

- Condensing boilers
- Condensing water heaters
- Air sealing
- Aerator and showerhead replacements
- Gas stove replacements for H&S



Multi-Family Income Eligible / Public Housing

- IEMS
 - Strong performance in PGL territory due to steam trap projects
 - No completed projects in NSG territory, focus has been identifying customers
 - Q4 will focus on closing projects
- PHES
 - Q3 focus for PGL and NSG territory on building pipeline through boiler tune-ups
 - These projects will close in Q4



Affordable Housing New Construction Check Presentation

- Brainerd Park Apartments is a new multi-family, low-rise housing development, with integrated permanent supportive housing for families
- There are 36 total units, all of which are for income eligible residents
- Total incentive amount is \$125,889: \$81,828 from ComEd and \$44,060 from Peoples Gas

