ComEd Energy Efficiency Program

Energy Efficiency Programs SAG: Plan 5 Update 3-14-17



An Exelon Company

What we would like to share with you today

- 1. Review Energy Efficiency Savings Target and Budget
- 2. Overview of the Preliminary Numbers
- 3. Current Areas of Focus
 - Low Income
 - Public Sector & Public Housing
- 4. Special Request
 - Spending Allowance



Energy Efficiency Savings Target and Budget

Year	2018	2019	2020	2021	
Cumulative Persisting Annual Savings (CPAS) Percent	7.8%	9.1%	10.4%	11.8%	
CPAS (MWh)	6,154,176	7,179,872	8,205,568	9,310,164	
Legacy Savings Percent	5.8%	5.2%	4.5%	4.0%	
Legacy Savings (MWh)	4,576,182	4,102,784	3,550,486	3,155,988	
Savings to Achieve	1,577,994	3,077,088	4,655,082	6,154,176	
Annual Equivalent (MWh)	1,577,994	1,499,094	1,577,994	1,499,094	
Budget (\$ Millions)	\$353	\$353	\$353	\$353	

For discussion purposes only, facts and figures are subject to change. Annual Equivalent assumes all installed EE persists through 2021

Plan 4 plus IPA ~ 1,151,000 MWh per year



Overview of Preliminary Numbers

	2018		2019		2020		2021	
	CPAS	Budget	CPAS	Budget	CPAS	Budget	CPAS	Budget
Program Area	Net MWh	\$ M						
Residential	547,900	\$92.4	834,000	\$90.1	1,105,100	\$88.1	1,018,300	\$63.3
C&I	602,790	\$115.4	1,210,700	\$119.3	1,822,870	\$123.1	2,733,100	\$151.7
Low Income	28,440	\$31.0	56,880	\$31.0	85,320	\$31.0	113,760	\$31.0
Public Sector (EST 10%)	118,800	\$35.3	237,600	\$35.3	356,400	\$35.3	475,200	\$35.3
Public Housing	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD
Voltage Optimization	82,500	-	282,500	-	492,500	-	752,500	-
Third Party	0	\$0.0	100,000	\$25.0	200,000	\$25.0	300,000	\$25.0
Market Transformation	0	\$2.0	0	\$2.0	0	\$2.0	0	\$2.0
Evaluation (NTE 3%)	0	\$10.6	0	\$10.6	0	\$10.6	0	\$10.6
R&D (NTE 6%)	0	\$21.2	0	\$21.2	0	\$21.2	0	\$21.2
Demand Response (New + Legacy)	0	\$1.3	0	\$1.3	0	\$1.3	0	\$1.3
Other Portfolio Costs	0	\$9.1	0	\$8.7	0	\$8.8	0	\$9.2
Total	1,380,430	\$318.2	2,721,680	\$344.5	4,062,190	\$346.4	5,392,860	\$350.6
Savings to Achieve & Budget Cap	1,577,994	\$353.0	3,077,088	\$353.0	4,655,082	\$353.0	6,154,176	\$353.0
Remaining	197,564	\$34.8	355,408	\$8.5	592,892	\$6.6	761,316	\$2.4

ALL numbers are preliminary and for discussion purposes only Assumes that savings persist for at least 4 years

Savings to Achieve = CPAS Goal – Legacy Savings

Does <u>not</u> include conversions from other fuels



Low Income Offerings

Legislative Highlights:

- No less than \$25M per year
- Low income households defined as 80% of area median income
- When practicable contracted to independent 3rd parties that have demonstrated capabilities
- Electric utilities to convene a low-income energy efficiency advisory committee
- Not required to be cost effective



Low Income Offerings

Progress To Date

Planning	 Mining through DCEO batch files to build out our programs Hired a low income consultant to help design the plan
Evaluation	 Series of meetings with Navigant to discuss program evaluation and potential new program elements
Research	 Partnered with Elevate to provide insight on the northern IL market Met with other electric utilities who offer low income programs Gathering information from programs around the country
Learning the Existing Infrastructure	 Met with DCEO to discuss existing offerings and infrastructure Participated in utilities meeting with IHWAP
Internal Coordination	 Working with our CARE team to determine synergies and potential approaches that can benefit the customer
Stakeholders	 Coordinating with Ameren to form the low income energy efficiency advisory committee

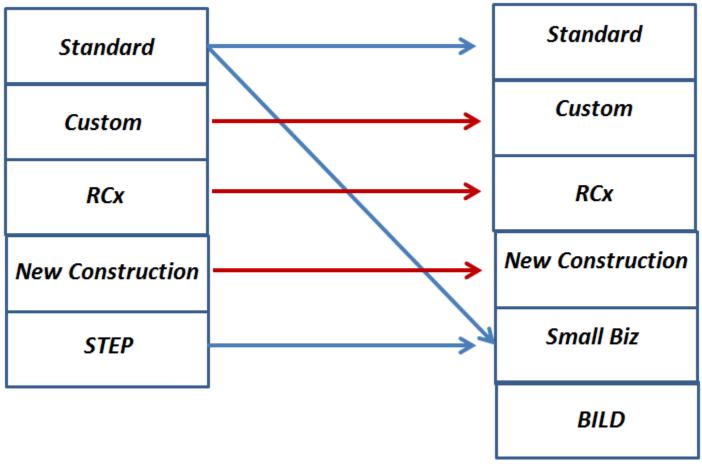


Legislative Highlights:

- 10% of utility's entire portfolio funding level \$35.3M
- To procure cost effective energy efficiency measures
 - Local government
 - Municipal corporations
 - School districts
 - Public housing
 - Community colleges
- A minimum percentage of available funds used to procure from public housing equal to its share of public building energy consumption
- Shall assess opportunities to implement cost effective energy efficiency measures & programs through PHA or authorities



DCEO's offerings map nicely into our existing offerings





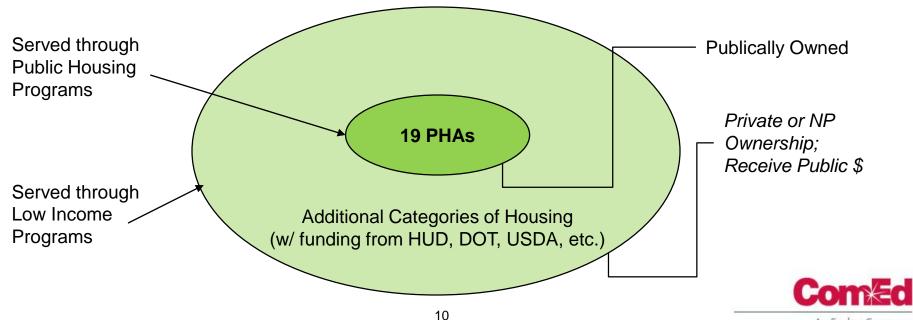
Incentive Levels:

- Currently investigating whether to keep incentive levels elevated for Public Sector customers, per DCEO's recommendation
- Extensive research being done in this area and is ongoing
- Early indications are that public and private sectors are offered incentives at the same levels around the country
- ComEd considering keeping incentives the same for public and private sectors and leveraging our mature outreach infrastructure to reach these customers
- Exploring the potential to offer elevated incentives in hardship areas



Public Housing Definition and Budget Calculation:

- ComEd agrees with DCEO's recommendation to define Public Housing as Public Housing Authorities
- Public housing customers outside of the PHAs will be served through low income programs
- The data pull to determine energy consumption for PHAs and Public Sector is complex as these customers are <u>not</u> uniquely flagged in our data systems



Spending Allowance

ICC granted ComEd flexibility in the past

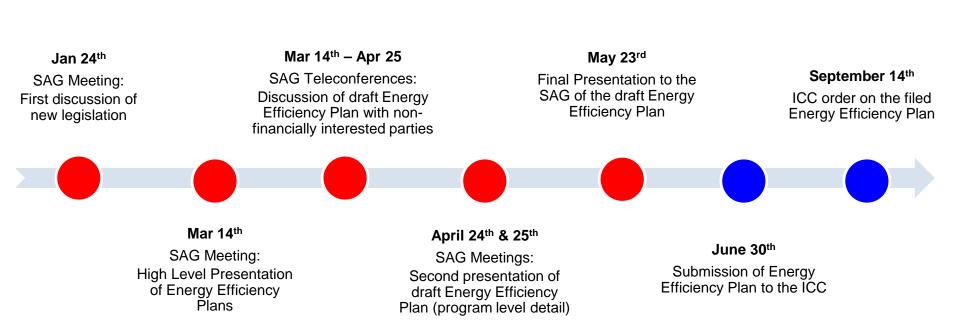
• 10% budget exceedance for *de minimus* spending

ComEd expects to continue to exercise this flexibility

- In an effort to provide program continuity
- Allow a method for cost recovery due to *de minimus* overspend to achieve the savings goal



Energy Efficiency Plan 5 Filing Timeline





Remaining Items

- Batch files will be made available post meeting
- A sincere **thank you** to DCEO and their partners for all of the support that they have provided to transition the programs to the utilities

