Ameren Illinois Report to SAG Large C&I Pilot Program

Keith Goerss 05.27.14



ActOnEnergy®

Plan 3 Final Order Requirements

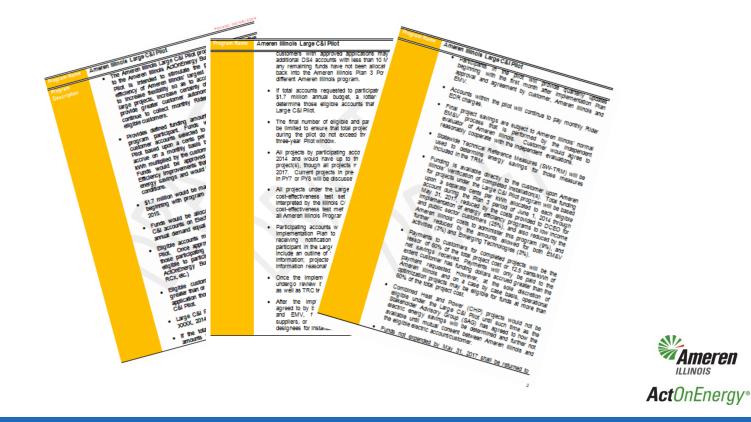
• "As a result, the Commission directs AIC to report to the SAG its progress, if any, in developing a large C&I program that attempts to meet the needs of this customer group." (Order at 74)

Large C&I Pilot Program Template Development & Review

- IIEC Committee
- Large C&I Customers



Large C&I Pilot Program Template





C&I Large Customer ActOnEnergy[®] Participation (excluding public sector)

| | | PY1 | | PY2 | PY3 | PY4 | PY5 | | Totals |
|-----------------------------|------|--------------|----|---------------|-----------------|-----------------|---------------------|----|----------------|
| Contributions by Year | \$ 2 | 1,330,895.93 | \$ | 3,460,117.87 | \$ 7,297,282.99 | \$ 8,916,567.41 | \$ 11,743,308.81 | \$ | 32,748,173.01 |
| Usage | 7, | 443,374,920 | 7 | 7,505,846,839 | 9,228,714,690 | 9,756,671,082 | 9,863,801,953 | 2 | 13,798,409,484 |
| kWh Savings per Year | | 8,264,372 | | 12,520,637 | 43,635,089 | 65,806,589 | 87,767,437 | | 217,994,124 |
| Incentives per Year | \$ | 298,671.71 | \$ | 572,274.43 | \$ 1,714,938.86 | \$ 2,395,584.87 | \$ 2,988,825.98 | \$ | 7,970,295.85 |
| Contributions per kWh Saved | | 0.16 | | 0.28 | 0.17 | 0.14 | 0.13 | | 0.15 |

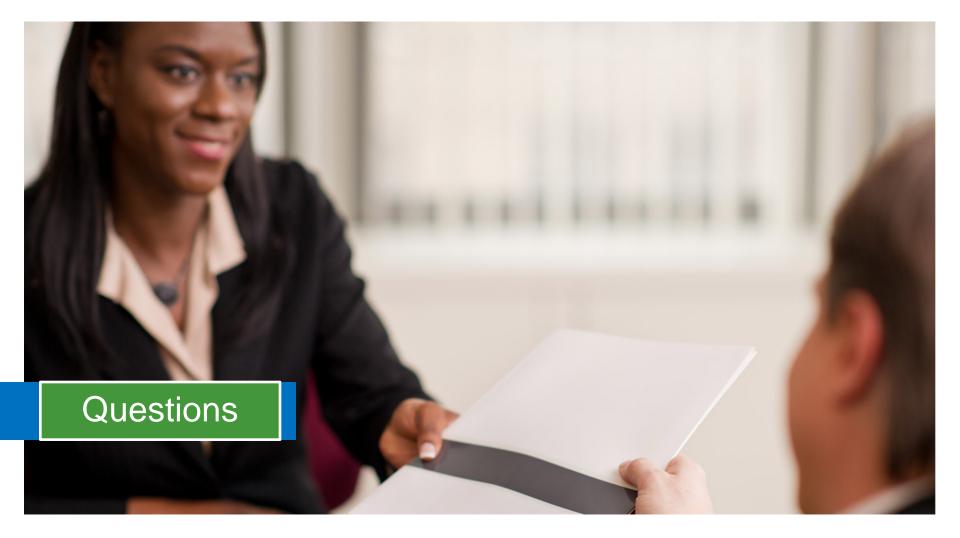
| 60% of Contribution | \$ 798,537.56 | \$ 2,076,070.72 | \$ 4,378,369.79 | \$ 5,349,940.45 | \$ 7,045,985.29 | \$ 19,648,903.81 |
|----------------------------|------------------|-----------------|-----------------|-----------------|-----------------|------------------|
| kWh Savings per Year | 8,264,372 | 12,520,637 | 43,635,089 | 65,806,589 | 87,767,437 | 217,994,124 |
| Contribution per kWh Saved | 0.10 | 0.17 | 0.10 | 0.08 | 0.08 | 0.09 |



Large C&I Customer Energy Savings Comparison

| | PY1 | PY2 | PY3 | PY4 | PY5 | Totals |
|--------------------------------|-----|-----|-----|-----|-----|--------|
| % of Business Savings (gross) | 12% | 13% | 23% | 29% | 41% | 27% |
| % of Portfolio Savings (gross) | 8% | 7% | 13% | 14% | 20% | 14% |







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