

North Shore Gas Energy Efficiency Program - Plan Year 3

PY3 Fourth Quarter Report: March 2014 - May 2014

Final Draft - 7/9/14

Overall EEP Portfolio				EEP Residential Programs				EEP Business Programs				Other Portfolio Costs			
Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)			
Indicator	Cumulative Net Therms YTD	Current PY3 Goal*	PY Pct. Achieved	Indicator	Cumulative Net Therms YTD	Current PY3 Goal*	PY Pct. Achieved	Indicator	Cumulative Net Therms YTD	Current PY3 Goal*	PY Pct. Achieved	Indicator	Cumulative Net Therms YTD	Current PY3 Goal	PY Pct. Achieved
Total	1,828,350	1,955,439	94%	Total	695,648	1,072,906	65%	Total	1,132,702	882,533	128%	Total	0	0	N/A
Forecasted Total	2,480,894	1,955,439	127%												
Program Costs				Program Costs				Program Costs				Program Costs			
Indicator	Cumulative Costs YTD	Current Budget	Pct. Invoiced	Indicator	Cumulative Costs YTD	Current Budget	Pct. Invoiced	Indicator	Cumulative Costs YTD	Current Budget	Pct. Invoiced	Indicator	Cumulative Costs YTD	Current Budget	Pct. Invoiced
Total	\$4,444,575	\$7,391,989	60%	Total	\$2,644,203	\$3,046,268	87%	Total	\$1,010,933	\$2,350,428	43%	Total	\$789,439	\$1,995,293	40%

*PY3 Goal is now updated (initial was 1,997,086 net therms, now 1,955,439). PY3 final goal represents net therms needed for NSG to meet three year, Phase I goal. PY3 Goal adjusted in Q3 given final PY2 EM&V Adjustments. Three Year Goal of 3,330,215 Net Therms - PY1 366,205 Verified Net Therms - PY2 1,008,571 Verified Net Therms = 1,955,439 Net Therms to achieve in PY3

**Forecasted Total includes all remaining PY3 projects expected to be processed in July and August 2014, notably savings associated with the Home Energy Reports Program. Home Energy Reports Program EM&V findings expected to be finalized during early August 2014.

Note: all savings/cost information is current through 6/30/14, with final savings/spend information to be available in August 2014 after all PY3 projects are reviewed, processed, Savings (Therms) values are based on TRM; subject to final evaluation adjustments. PY2 final EM&V values applied to all PY3 projects found in this Q3 report.

EEP Residential Programs				
Energy Savings (Therm)				
NSG Residential Programs	Cumulative Net Therms YTD	Current PY3 Goal	PY3 Pct. Achieved	Comments
Residential - Home Energy Rebate	561,024	244,787	229.2%	Strong performance and response to final PY3 promotions in Q3 and 4
Residential - Home Energy Reports	-	489,573	0.0%	Draft EM&V results expected by end of July 2014, Final results in August 2014
Multi-Family Home Energy Savings	91,103	287,806	31.7%	MF market in NSG still challenging, potential far more limited compared to PGL territory
Residential Home Energy Jumpstart	43,521	50,740	85.8%	Actual programmable thermostat installs lower vs. savings forecast
Residential Programs - Total	695,648	1,072,906	64.8%	
Program Costs				
NSG Residential Programs	Cumulative Costs YTD	Current Budget	PY3 Pct. Invoiced	Comments
Residential - Home Energy Rebate	\$1,776,519	\$1,704,098	104.2%	Processing final PY3 applications, expect to be fully processed by mid July 2014
Residential - Home Energy Reports	\$446,943	\$710,756	62.9%	
Multi-Family Home Energy Savings	\$230,160	\$480,427	47.9%	MF market in NSG still challenging, potential far more limited compared to PGL territory
Residential Home Energy Jumpstart	\$190,580	\$150,987	126.2%	
Residential Programs - Total	\$2,644,203	\$3,046,268	86.8%	

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EEP Business Programs				
Energy Savings (Therm)				
NSG Business Programs	Cumulative Net Therms YTD	Current PY3 Goal	PY3 Pct. Achieved	Comments
Small Business Efficiency	325,875	115,840	281.3%	Higher than anticipated savings this program year, mainly associated with drycleaner equipment
C&I - Custom Rebates	691,193	606,398	114.0%	Extremely cost effective projects
C&I - Prescriptive Rebates	88,609	146,872	60.3%	Key driver for spend vs. achievement: increase in NTG from .43 to .63. Hit goal through
C&I - Retro-Commissioning	27,025	13,423	201.3%	PY3 RCx project expected to close in Q4
Business Programs - Total	1,132,702	882,533	128.3%	
Program Costs				
NSG Business Programs	Cumulative Costs YTD	Current Budget	PY3 Pct. Invoiced	Comments
Small Business Efficiency	\$339,503	\$220,083	154.3%	
C&I - Custom Rebates	\$469,185	\$1,060,497	44.2%	
C&I - Prescriptive Rebates	\$174,987	\$1,038,401	16.9%	
C&I - Retro-Commissioning	\$27,258	\$31,447	86.7%	
Business Programs - Total	\$1,010,933	\$2,350,428	43.0%	

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Other Portfolio Costs				
Program Costs				
Programs	Cumulative Costs YTD	Current Budget	PY3 Pct. Invoiced	Comments
Administration	\$18,747	\$29,305	64.0%	
EM&V	\$68,171	\$162,842	41.9%	
Utility Verification of DCEO Invoices	\$1,310	\$1,035	126.6%	
DCEO - Implementation	\$700,570	\$1,801,076	38.9%	
OBF Program Support	\$641	\$1,035	61.9%	
Other EE Programs - Total	\$789,439	\$1,995,293	39.57%	

EEP Portfolio					
Program Costs by Budget Category					
Budget Category	Cumulative Costs YTD	Current Budget	PY3 Pct. Invoiced	Comments	As a % of Total PY3 NSG
Administration	\$18,747	\$29,305	64.0%		0.4%
Implementation	\$517,316	\$448,730	115.3%	Final PY3 Implm budget now reflects unspent PY2 Implm funds. No change in overall 3	11.6%
Incentives	\$2,059,853	\$3,227,419	63.8%		46.3%
Incentive Delivery	\$967,313	\$1,555,095	62.2%		21.8%
Marketing	\$110,653	\$165,452	66.9%	Final PY3 Mktng budget now reflects unspent PY2 Mktng funds. No change in overall 3	2.5%
Utility Verification of DCEO Invoices	\$1,310	\$1,035	126.6%		0.0%
DCEO - Implementation	\$700,570	\$1,801,076	38.9%		15.8%
OBF Program Support	\$641	\$1,035	61.9%		0.0%
EM&V	\$68,171	\$162,842	41.9%		1.5%
EEP Portfolio - Total	\$4,444,575	\$7,391,989	60.1%		