

IL EE Stakeholder Advisory Group Attendee List and Meeting Notes

Tuesday, April 29th, 2014

1:00 – 4:00

Midwest Energy Efficiency Alliance

20 North Wacker Drive, Suite 1301

Call-In Number: 760-569-6000

Passcode: 844452#

Agenda

Time	Agenda Item	Discussion Leader
1:00-1:15	Opening and Introductions	Annette Beitel
1:15-2:00	EE SAG Subcommittee Report-Out: ComEd Large C&I Program Pilot <ul style="list-style-type: none"> • Subcommittee Process • Program Overview • Remaining Non-consensus items (if any) • Next Steps ACT: Informational update to SAG	Steve Baab, ComEd
2:00 – 2:45	Ameren IL On-Bill Financing Success <ul style="list-style-type: none"> • Program Description • Program Successes • Plans for getting more funds • Any changes going forward? Purpose: Educate SAG about Ameren IL OBF Program success in response to SAG participant requests.	Ken Woolcutt – Ameren IL
2:45-3:00	Break	
3:00 – 3:55	SAG Funding <ul style="list-style-type: none"> • ICECF Funding for EE SAG ended. ACT: Discuss options for SAG funding for EY 6 -9; GY 4 - 6	Mike Brandt, ComEd
3:55 – 4:00	Closing	Mike Brandt, ComEd

Attendee List

Annette Beitel, EE SAG Facilitator
Celia Johnson, SAG Senior Policy Analyst, Future Energy Enterprises, LLC
Roger Baker, ComEd
John Paul Jewell, ELPC
Curt Volkmann, ELPC
Steve Baab, ComEd
Keith Goerss, Ameren IL
Pat Michalkiewicz, Peoples Gas-North Shore Gas
Ian Adams, MEEA
Jim Jerozal, Nicor Gas
Chris Vaughn, Nicor Gas
Brigid Lutz, Nicor Gas
Chris Townsend, Quarles & Brady on behalf of REACT
Chris Skey, Quarles & Brady on behalf of REACT
Frank Greb, ECW
Adam Margolin, Quarles & Brady on behalf of REACT
Koby Bailey, Peoples Gas-North Shore Gas
Tim Melloch, ComEd
Mike McMahan, CUB
Bryan McDaniel, CUB
Rob Kelter, ELPC
Anne McKibbin, Elevate Energy
Samantha Williams, NRDC
Stefano Galiasso, UIC
Randy Gunn, Navigant
Cassandra Kubes, MEEA
David Baker, DCEO
Kate Tomford, DCEO
Rob Neumann, Navigant
Patricia Sharkey, Environmental Law Counsel / MCA
Nate Altfeather, Leidos Engineering
John Nicol, Leidos Engineering
Jennifer Hinman, ICC Staff
Jim Zolnier, ICC Staff
Ken Pientka, WECC
Daniel Snyder, ComEd
Todd Conkey, WECC
Shraddha Raikar, UIC
Jim Armstrong, Lockheed Martin
Ken Woolcutt, Ameren IL
Norma Elizondo, Shower Start
Ryan Hoger, TEC
Roger Hill, Navigant
Chris Neme, Energy Futures Group on behalf of NRDC
David Nichols, ComEd
Paul Isaac, Franklin

Wade Morehead, CSG
Malcolm Quick, Nicor Gas
Jeff Erickson, Navigant
Vishy Tirumalashetty, Itron
Jim Fillar, Citgo
Agnes Mrozowski, Ameren IL
Andrew Cottrell, AEG
Mark Hamann, ComEd
Deb Perry, Ameren IL
Sue Nathan, AEG
Blake Baron, Giordano & Associates, Ltd
Katrina Heard, Nicor Gas
John Moran, Peoples Gas-North Shore Gas
Philip Mosenthal, Optimal Energy on behalf of IL AG's Office
Kim Ballard, Ameren IL
John Madziarczyk, Nicor Gas
Julianne Meurice, Navigant
Ted Weaver, First Tracks Consulting on behalf of Nicor Gas
Andrey Gribovich, UIC
Israel Rojas, City of Chicago
Cameron Brooks, Mission:data

Meeting Notes

Action Items marked in yellow highlight.

Introduction, Annette Beitel, EE SAG Facilitator

- Overview of agenda
- Commission directives for ComEd Large C&I Pilot
- Flowchart subcommittee process

EE SAG Subcommittee Report-Out: ComEd Large C&I Program Pilot

Steve Baab, ComEd

- Large C&I customers achieved 1.2% savings over first 5 years, vs. 3% savings for other customers in same time period; 2/3 participation of 62 customers in large C&I category.
- Chris Townsend, Quarles & Brady/REACT- other goals of pilot included decreasing complexity.
- Enrollment process- customers enrolling in pilot ineligible for Smart Ideas programs. Will be introduced by webinar. Customers can enroll through August 31, 2014.
- Phil Mosenthal, Optimal Energy/IL AG: a company below 10 MW is not eligible?
 - Steve Baab, ComEd: Yes. Information about affiliates will be requested. ComEd not sure what they will get from eligible customers, therefore tiered approach.
 - Phil Mosenthal, Optimal Energy/IL AG, Optimal Energy: May need a first-come, first-serve rule
 - Pat Sharkey, Enviro Law Counsel/MCA: If affiliates sign up, would the funding increase?
 - Steve Baab, ComEd: Only eligible customers that sign up are included in the budget for this pilot, within the 62 customers. Customers can get 60% out of what they contribute.

- Chris Townsend, Quarles & Brady/REACT: 62 sites can enroll in later years as well?
 - Steve Baab, ComEd: Yes, the 62 customers can enroll within the 3 years.
- Phil Mosenthal, Optimal Energy/IL AG: If the \$5 million is used up, customers will no longer be allowed to sign up? If a customer drops out, where does unspent money go?
 - Steve Baab, ComEd: Yes, if budget runs out customers cannot sign up. If a customer drops out, another customer can take their place. There will be check-in periods every 6 months.
- Review of pilot program features
- Comparison of pilot to existing offers
 - Chris Townsend, Quarles & Brady/REACT: Operational optimization projects don't necessarily require co-funding.
- Pat Sharkey, Enviro Law Counsel/MCA: Does the pilot program apply to whole facility?
 - Steve Baab, ComEd: Yes. Once a customer enrolls in pilot they would be excluded from traditional Smart Ideas program.
- Clarification: 40 cents/kWh cap should be first year, for gross savings.
- Project application process
- Non-consensus issues
 - TRC at measure level vs. project level
 - Joint motion filed with Commission to clarify
 - Customer eligibility
 - 40 cents per kWh
 - DCEO offering pilot
- Steve Baab, ComEd – Next steps: working on webinar, application, etc.
- Mike Brandt, ComEd – Regulatory process: Motion to Clarify was sent; everyone from subcommittee joined (besides Staff). Program Template will be filed as compliance filing. One sheet will show the non-consensus items.
- Karen Lussan, IL AG – Self-direct legislation question- would this program take the place of possible self-direct legislation?
 - Chris Townsend, Quarles & Brady/REACT – A self-direct program is different than large C&I program. Time period is the issue.
 - Keith Goerss, Ameren IL – Electric orders allow programs to go over 3 years, instead of 1 year.

Ameren IL On-Bill Financing Success

Keith Goerss, Ameren IL

- Summary of OBF law. There is a \$5 million lending limit (half for electric, half for gas).
- Evaluation - Cadmus is evaluator, final evaluation plan completed June 2013.
- Credit score of 640 presumes they have ability to re-pay; no verification of income.
- Eligible measures – per legislation all within their Plan.
- Program began 6/1/2012. Funding ran out on 8/16/2013.
- Bryan McDaniel, CUB: Has Ameren looked at bill payment history vs. credit score?
 - Keith Goerss, Ameren IL: Doesn't think so, but those receiving loans need to be up to date on their bills to qualify.
 - Tim Melloch, ComEd: Timing of getting the information – it may be difficult for AFC First to get bill history quickly; credit score easier to obtain at any time.
- Most loans came from HVAC program.

- Phil Mosenthal, Optimal Energy/IL AG: Question on geothermal heat pump; average looks like it is over \$10,000 per project.
 - Ken Woolcutt (Ameren IL) checked on this question. Answer: cap is actually \$20,000 per project.
- Next steps:
 - Ameren IL will petition ICC to expand program. OBF statute allows for this petition. Ameren IL anticipates proposing an increase from \$5 to \$15 million
 - AIC legal will work with lawyers and stakeholders on this
 - Phil Mosenthal, Optimal Energy/IL AG: Where would funding come from?
 - Keith Goerss, Ameren IL: Only Administrative costs flow through the Rider. This approach would not take dollars away from the plan. Would have to go to AFC First. The only time there would be an impact to customer is through bad debt Rider.
 - Phil Mosenthal, Optimal Energy/IL AG: Would it be appropriate to relax credit criteria, if it would be better than a rebate?
 - Keith Goerss, Ameren IL: hopefully evaluation will be helpful.
 - Chris Neme, Energy Futures Group/NRDC: Why is home retrofit program smaller (many few loans) than HVAC program?
 - Keith Goerss, Ameren IL: This is something Ameren needs to look at.
- Bryan McDaniel, CUB: Why is Ameren having great success with this program?
 - Keith Goerss, Ameren IL: Ameren was able to use this program for more measures from the beginning, since Ameren is both gas and electric.
 - Law changed which allowed additional measures.
- Rob Kelter, ELPC: How can this be used to get uptake in HEP program? Needs to be looked at in a holistic way; long-term goals for EE for utilities. How do we move from discounting lights to other projects? SAG should be discussing.
- Karen Lusson, IL AG: Is the home energy performance program marketed with information about OBF?
 - Keith Goerss, Ameren IL: Yes, when funding was still available.
- Chris Neme, Energy Futures Group/NRDC: Is Ameren locked into the 640 credit score cutoff? The default rate is very low, but close to half of applicants are being turned down.
 - Keith Goerss, Ameren IL: Nothing in the law sets credit score criteria. This is a good question to get input on.
- Rob Kelter, ELPC: Has Ameren considered removing the cap?
 - Keith Goerss, Ameren IL: Has not considering removing the cap. Loans are very new; does not expect a big jump in defaults but it is possible.
- Karen Lusson, IL AG: What's going on with gas OBF programs for PG/NSG?
 - Pat Michalkiewicz, PG-NSG: There is a big difference between utilities. OBF initially only offered for high efficiency furnaces; PG: 424 applications; about 26% approved. NSG: 178 applications; about 50% approved. PG-NSG expanding OBF for multi-family buildings (units 5-50), also small business and commercial buildings. Still under available funds so not pursuing additional funding at this time.
 - Koby Bailey, PG-NSG: 1 default to date. Program also expanded to boilers.
 - Jim Jerozal, Nicor Gas: Re-launched in January; offering all measures in portfolio. 208 applications so far this year; 41 funded. Average is \$3,800. About 48% denials, mostly due to credit. So far all residential. Furnaces have been most popular measure. Nicor would certainly want to have a discussion about lowering the credit score minimum.

Follow-up Items

- The next monthly SAG meeting is on Tuesday, May 27th at MEEA from 10:30am-4:30pm.
- Several changes were requested to the meeting agenda in May, including:
 1. Reporting on Ameren IL large C&I program
 2. DCEO Combined Heat and Power Program
 3. Rob Kelter, ELPC, requested to discuss large initiatives that SAG can take on. For this reason, the Technical Advisory Committee meeting will be rescheduled for a separate teleconference on a different date.
 4. Quarterly report-outs for the utilities/DCEO for Q3 will not be discussed this spring. Instead, an annual program overview discussion will be scheduled for this summer.

Action Items

- Ameren IL On-Bill Financing Success
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