



An Exelon Company

Large C&I Pilot

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April 29, 2014

Agenda

- ✓ Background
- ✓ Enrollment Process
- ✓ Program Features vs. Smart Ideas
- ✓ Project application process
- ✓ Summarize Non-Consensus Items

Background

- ✓ Large Customers over 10 MW have not achieved savings levels on par with their usage and contribution levels
 - 62 customer sites over 10MW
 - Contribute \$10.5 million to Rider EDA annually
 - Usage of 6,700 GWh annually
 - Savings PY1-PY5 of 79.4 GWh
 - Cumulative PY1-5 savings of 1.2% vs. 3% for the portfolio
- ✓ Large C&I pilot filed for ComEd's PY7-9 plan. Goals were
 - Increase participation
 - Give participants greater flexibility and control over their contributions
- ✓ Subcommittee of ComEd, REACT, IIEC, MCA, NRDC, DCEO, ICC Staff, and Ameren met to work out details

Enrollment Process

- ✓ Customers that enroll in the Large C&I pilot will be ineligible for traditional *Smart Ideas* program offers
- ✓ ComEd will host a webinar describing the program and offering an enrollment application to eligible customer sites*
- ✓ Customers will have until August 31, 2014 to enroll in the program and have their contributions tracked retroactively to the beginning of the plan cycle
 - Enrollments after August 31 will begin to accrue contributions at the date of enrollment
- ✓ During the enrollment process, ComEd will query the over 10MW sites for any affiliated sites in ComEd's service territory

Enrollment Process (cont.)

- ✓ In September, ComEd will review enrollment of the 62 eligible sites* and their annual contribution amounts against the \$5 million annual incentive budget
- ✓ If the pilot program is under subscribed, we will increase eligibility to the following groups* in the priority of...
 - 5MW-10MW affiliated sites
 - 1MW to 10MW affiliated sites
 - Under 1 MW affiliated sites
- ✓ Customers enrolling in the pilot can agree to commit monthly, for 1 year, 2 year, or three year periods
 - Commitments allow for larger program disbursements for eligible projects based on anticipated program contributions

Enrollment Process (cont.)

- ✓ Participants may withdraw from the pilot at any time as long as the money given to the participant does not exceed customer contributions (60% of EDA payments)
- ✓ Reapplying for the pilot will not be allowed
- ✓ Every 6 months ComEd will review status of pilot enrollments and the progress of project applications

Program Features

- ✓ Participating sites can withdraw up to 60% of their Rider EDA contributions for eligible projects
- ✓ Measures* must be cost effective on TRC basis
- ✓ Participants must co-fund projects at a minimum of 33% of total cost
- ✓ Progress payments will be allowed with sufficient support documentation
- ✓ Project savings are subject to evaluation from both ComEd and ultimately Navigant
- ✓ Incentive payments will be capped at 40 cents per kWh saved. Exceptions may be considered for projects that provide unique additional value beyond energy savings

* Non consensus issue; Motion filed to clarify to a project level

Comparison of Pilot to Existing offers

	Smart Ideas Regular Offerings	Large C&I Pilot
Funding Available to Participant	Unlimited	60% of EDA Contributions
Maximum funds available as a % of project cost for Custom measures	100% (savings justified)	67%
Maximum funds available as a % of project cost for Standard measures	50% of project cost	67%
Study support and other <i>Smart Ideas</i> services	Yes	No
Project Pre-Approval Required?	Yes	Yes
Final Approval Required?	Yes	Yes
Evaluation, Measurement & Verification Required?	Yes	Yes
Customer co-fund requirements for projects	Remaining project cost after incentive	33%
Incentive Rate	\$0.07/kWh or Standard Incentive Amount	The lesser of 67% of project cost, \$0.40/kWh, or 60% of EDA contributions.

Project Application Process

- ✓ Program administration will utilize the existing Custom review process
 - Encourage pre-application
 - Develop M&V plan
 - Install / Build
 - Final application
 - Issue incentive check
- ✓ Projects can be capped based on
 - Program contributions
 - 67% of project cost
 - 40 cents per kWh
- ✓ Projects must be complete by May 31, 2017. Unused funds are returned to the general pool.

Summary of Non-consensus issues

- ✓ TRC on the Measure vs. Project
- ✓ Customer eligibility
- ✓ Eligibility of DCEO customers

Questions?