

# Stakeholder Advisory Group Net-To-Gross Framework

Jeff Erickson – February 5, 2013



#### STRATEGIC THINKING AND DELIVERY

DISPUTES & INVESTIGATIONS • ECONOMICS • FINANCIAL ADVISORY • MANAGEMENT CONSULTING

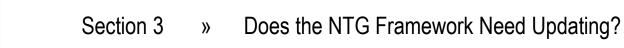
#### Table of Contents



Section 1 » When to Choose Retroactive vs. Proactive?



Section 2 »	•	Who Decides Retroactive vs. Proactive?
-------------	---	--





#### When to Choose Retroactive vs. Proactive?

- » When does the decision get made about what values should be used for a particular program year?
  - Framework: Deemed NTG is the most recent evaluation NTG available when the program year starts, unless program or market change.
  - > Options for PY5
    - Over the next few weeks in discussions with utilities and ICC. EM&V team favors this option.
    - After evaluation does research on the program and market, but before the end of PY5 (perhaps not meaningfully different from the first option).
    - In the course of evaluation research on PY5 and ultimately determined in the evaluation reporting process after the program year ends.



#### When to Choose Retroactive vs. Proactive?

#### » Options for PY6 and on

- > In PY5 evaluation prior to the start of PY6. Issues:
  - Program design may be changing near the beginning of the program year.
  - Remedy, make determination as soon as possible after the program year starts. EM&V team favors this option.
- > Mid-year in PY6 after any program design changes have taken root and the evaluation has had time to do research.



#### Who Decides?

- » Who decides what NTG values will be used for a particular program year? Options:
  - > Utilities in their program filings
  - > EM&V Team decides, in consultation with ICC and SAG
  - > EM&V Team recommends, SAG Comments, then ICC Decides, then EM&V team reports.
  - > EM&V Team recommends, SAG and ICC Staff Comment, EM&V decides and reports, ICC Decides. EM&V team favors this option.



# **Does the Framework need updating?**

#### **»** Four Clarifications

- > New programs, in their second year
- > New evaluation methods
- > Utility discretion to choose retroactive
- > Joint Gas-Electric programs



#### **New Programs in Their Second Year**

- » Programs that were new in  $PY_x$ , what is done in  $PY_{x+1}$ ?
- $\gg$  PY<sub>x</sub> = Retroactive NTG
- » In  $PY_{x+1}$  they are not "new" so by the framework they are eligible for deemed NTG.  $PY_x$  NTG is not available at the start of the program year. Can it be deemed for  $PY_{x+1}$ ?

#### » EM&V position:

- > When  $PY_x$  program operations were sufficiently advanced (program ramping up) so that EM&V team believes  $PY_x$  NTG is a valid indication of the future, then  $PY_x$  NTG should be deemed for  $PY_{x+1}$ .
- > Otherwise  $PY_{x+1}$  NTG researched and applied retroactively.



## New Evaluation Methods – Refrigerator Recycling

- » Refrigerator Recycling is eligible for deemed NTG.
- » TRM: Include induced replacement factor in NTG.
- » IRF was not in PY4 evaluation.
- » ICC Staff Position: NTG should be calculated in EPY5/GPY2 including induced replacement and applied retroactively.
- » Pros: TRM compliant
- » Cons: Induced replacement likely will have a minor effect.
- » Decision?



#### **New Evaluation Methods – Other New Methods**

- » What if the evaluation team comes up with a new and improved method for calculating NTG? Should the NTG be applied retroactively even when earlier evaluation results could have been deemed?
- » NTG Framework goal is to give relative certainty to program managers for a given program year. Implication: do not apply retroactively.
- » Alternatively: If we come to believe the NTG is wrong, it should be corrected. That increases uncertainty.



### Can a Utility Pick and Choose?

- » Can a utility choose to face retroactive application of the NTG factor, even if a deemed number is available?
- » Pros: If the utility believes the NTG value is wrong, it allows them to hope for a more accurate result.
- » Cons: Utility will only choose this route when it believes the deemed NTG is too low.
- » Decision?



### **Joint Gas-Electric Programs**

- » When Joint Gas-Electric Programs face deemed and notdeemed in a given year:
- » Can the framework be applied separately retrospective for one fuel and prospectively for the other?
- » EM&V position: EPY4/GPY1 EM&V reports did apply the framework separately.



# **Does the Framework need updating? Alternatives**

- » Alternative 1: Only prospective application of NTG ratios
- » Alternative 2: Eliminate "significant market change" as rationale for retrospective application of NTG.
- » Pros:
  - > Minimize risk
  - > Provide certainty
  - > Focus research on NTG, not on program and market changes
- » Cons:
  - > Net savings in a given year may be less accurate



# Does the Framework need updating? Reporting Guidelines

- » Should EM&V reports show kWh and/or Therm savings from new NTG Values when the program is eligible for deemed NTG for compliance?
  - > Is there money in the EM&V budgets for this?
  - > Will this lead to cherry picking NTG Values based on outcomes rather than principles?



# NAVIGANT