## Peoples/North Shore Response to David Brightwell, ICC Staff, Request Regarding Cost/Therm of Existing and Proposed Programs

Here is a table detailing the cost per therm as requested by David B (ICC). These values are based on the plan and projected participation rates, not actual projects. You will notice that Single Family DI has an excellent cost per first year therm as compared to Residential Prescriptive, but does not fare as well over the lifetime. However, it is still competitive with the portfolio.

	Program	Program \$ / Lifetime	
Program	\$ / therm	therm	
Residential Prescriptive			
Rebates	\$3.208	\$0.160	
Residential Home Energy			
Reports	\$0.000	\$0.000	
Multifamily Direct Install	\$1.688	\$0.298	
Residential Whole-House			
Retrofit	\$4.757	\$0.238	
C&I Prescriptive Rebates	\$2.123	\$0.193	
C&I Custom Rebates	\$1.663	\$0.111	
C&I Retro-Commissioning	\$1.413	\$0.471	
Small Business Efficiency	\$1.508	\$0.274	

## North Shore Gas

## Peoples Gas

	Program	Program \$ / Lifetime
Program	\$ / therm	therm
Residential Prescriptive		
Rebates	\$3.937	\$0.197
Residential Home Energy		
Reports		
Multifamily Direct Install	\$1.665	\$0.294
Residential Whole-House		
Retrofit	\$5.589	\$0.279
C&I Prescriptive Rebates	\$2.237	\$0.203
C&I Custom Rebates	\$1.817	\$0.121
C&I Retro-Commissioning	\$2.167	\$0.722
Small Business Efficiency	\$1.595	\$0.290
Single Family Direct Install	\$1.549	\$0.273

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