Multi-Family Program Impact Evaluation Report

Energy Efficiency Plan: Plan Year 6 (PY6) (6/1/2016-12/31/2017)

Presented to Peoples Gas and North Shore Gas

FINAL

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Prepared by:

Charles AmpongMack ShaughnessyRicNavigant Consulting, Inc.Navigant Consulting, Inc.Navigant Consulting, Inc.

Rick Berry Navigant Consulting, Inc. Peter Vigilante Navigant Consulting, Inc.

www.navigant.com

Submitted to:

Peoples Gas North Shore Gas 200 East Randolph Street Chicago, IL 60601

Submitted by:

Navigant Consulting, Inc. 150 North Riverside Suite 2100 Chicago, IL 60606 Phone 312.583.5700

Contact:

Randy Gunn, Managing Director 312.583.5714 randy.gunn@navigant.com Kevin Grabner, Associate Director 608.497.2323 kevin.grabner@navigant.com Robert Neumann, Associate Director 312.583.2176 rob.neumann@navigant.com

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TABLE OF CONTENTS

| 1. Introduction | . 1 |
|--|-----|
| 2. Program Description | . 1 |
| 3. Program Savings Summary | .4 |
| 4. Program Savings by Measure | . 5 |
| 5. Impact Analysis Findings and Recommendations | .7 |
| 5.1 Impact Parameter Estimates | .7 |
| 5.2 Other Findings and Recommendations | . 9 |
| 6. Appendix 1. Impact Analysis Methodology1 | 11 |
| 7. Appendix 2. Impact Analysis Supplemental Information1 | 13 |
| 8. Appendix 3. Program-Specific Inputs for the Illinois TRC1 | 14 |

LIST OF TABLES AND FIGURES

| Table 2-1. | PY6 Volumetric Summary for PGL | 2 |
|------------|--|----|
| Table 2-2. | PY6 Installed Measure Quantities for PGL | 2 |
| Table 2-3. | PY6 Volumetric Summary for NSG | 3 |
| Table 2-4. | PY6 Installed Measure Quantities for NSG | 3 |
| Table 3-1. | PY6 Annual Energy Savings Summary for PGL | 4 |
| Table 3-2. | PY6 Annual Energy Savings Summary for NSG | 4 |
| Table 4-1. | PY6 Annual Energy Savings by Measure for PGL | 5 |
| Table 4-2. | PY6 Annual Energy Savings by Measure for NSG | 6 |
| Table 5-1. | Verified Gross Savings Parameters | 8 |
| Table 6-1. | Profile of Gross Impact Sample for PGL Custom Projects | 11 |
| Table 6-2. | PY6 Summary of PGL Custom Sample M&V Results | 12 |
| Table 6-3. | Gross Therm Realization Rates and Relative Precision at 90% Confidence Level | 12 |
| Table 7-1. | Projects with Capped Percentage Savings ("Prescriptive Change") | 13 |
| Table 8-1. | TRC Inputs for PGL | 14 |
| Table 8-2. | TRC Inputs for NSG | 15 |
| | | |

1. INTRODUCTION

This report presents the results of the impact evaluation of the PY6 Peoples Gas (PGL) and North Shore Gas (NSG) Multi-Family (Multi-Family) Program. It presents a summary of the energy impacts for the total program and broken out by relevant measure and program structure details, for each utility. Section 6 (Appendix 1) presents the impact analysis methodology. PY6 covers June 1, 2016 through December 31, 2017.

2. PROGRAM DESCRIPTION

The PGL and NSG Multi-Family Program is designed to provide a "one-stop-shop" to multi-family property owners and managers to achieve comprehensive improvements in energy efficiency that previously would have required accessing multiple programs. The Multi-Family Program delivery approach consists of five paths:

The Direct Install (DI) and Energy Assessment "Jumpstart" path of the program provides free energy efficiency products in residential dwelling units and common areas. The energy assessment identifies additional comprehensive efficiency upgrades that allow participants to implement deeper retrofit measures through other delivery paths.

The Prescriptive Rebate path provides standardized incentives for energy efficient equipment based on the size and efficiency of the equipment installed or on a per unit basis. The Partner Trade Ally (PTA) path also provides standardized incentives for energy efficient equipment based on the size and efficiency of the equipment installed or on a per unit basis while providing higher incentives to a network of trade allies selected, screened and registered with the Multi-Family Program. These Partner TA's in turn offer better rebates to their customers to install energy-efficient products.

The program's Custom path provides technical services and custom rebates for non-standard building improvement upgrades. The program also provides incentive opportunity for new construction energy efficient projects in multi-family buildings. The PY6 program completed one new construction custom project, with PGL. Multi-family property owners and managers may also participate in the PGL and NSG Gas Optimization Study Program that provides gas optimization assessments for multi-family buildings for operation and maintenance issues that, if corrected, deliver energy and cost savings to building owners and managers supported by financial incentives.¹

The PGL Multi-Family Program had 1,643 participants in PY6 and completed 12,340 projects as shown in the following table.

¹ Five program paths participated in PY6 (custom incentive, new construction, direct install, prescriptive and PTA incentives). No multi-family gas optimization projects were completed in PY6 for PGL or NSG.

Table 2-1. PY6 Volumetric Summary for PGL

| Participation | Custom Incentive | New Construction | Jumpstart/ Direct Install | Prescriptive Incentive | PTA Incentive | Total |
|-----------------------------|---------------------|---------------------|------------------------------|---------------------------|---------------|--------|
| Participants * | 11 | 1 | 1,259 | 249 | 236 | 1,643 |
| Installed Projects † | 11 | 1 | 11,672 | 333 | 323 | 12,340 |
| Total Measures ² | 11 | 1 | 29,418 | 10,123 | 3,289 | 42,842 |

Source: Peoples Gas tracking data and Navigant team analysis.

* Unique Participants. 105 customers had projects in multiple channels.

† Unique Installed Projects.

Table 2-2 summarizes the installed measure quantities that are the basis for PGL verified energy savings.

Table 2-2. PY6 Installed Measure Quantities for PGL

| Measure | Quantity Unit | Installed Quantity |
|-------------------------------|----------------|-----------------------|
| Air Sealing | CFM_50 Reduced | 8,733 |
| Attic Insulation | Square Feet | 981 |
| Bathroom Aerator | Each | 10,546 |
| Boiler Reset Controls | MBH | 13,019 |
| Boiler Tune Up | MBH | 346,467 |
| Custom Project | Project | 11 |
| DHW Pipe Insulation | Linear Feet | 10,834 |
| DHW Storage Tank Insulation | Square Feet | 1,223 |
| High Efficiency Furnace | Each | 4 |
| High Efficiency HW Boiler | MBH | 32,049 |
| High Efficiency Steam Boiler | MBH | 114,123 |
| High Efficiency Water Heater | Each | 1,543 |
| HW Pipe Insulation | Linear Feet | 5,169 |
| Kitchen Aerator | Each | 7,369 |
| Programmable Thermostat | Each | 897 |
| Showerhead | Each | 10,189 |
| Steam Pipe Averaging Controls | Each | 3,639 |
| Steam Pipe Insulation | Linear Feet | 222,252 |
| Steam Pipe Insulation Fitting | Each | 1,947 |
| Steam Trap Replacement | Each | 948 |
| New Construction | Each | 1 |
| Other (blend of measures) | Each | 5 |

Source: Peoples Gas tracking data and Navigant team analysis.

The NSG Multi-Family Program had 42 participants in PY6 and completed 877 projects as shown in the following table.

² If measure units were reported in the tracking system as linear feet, square feet, or MBH or the measure description was either "prescriptive change" or "custom project," Navigant treated each row entry of such measure as one measure quantity in this table. For "prescriptive change" and "custom project" measures, the quantity provided in the tracking data did not always reflect the number of measures installed, but rather the total net savings for the project.

Table 2-3. PY6 Volumetric Summary for NSG

| Participation | Custom Incentive | New Construction | Jumpstart/ Direct Install | Prescriptive Incentive | PTA Incentive | Total |
|-----------------------------|---------------------|---------------------|------------------------------|---------------------------|---------------|-------|
| Participants * | 0 | 0 | 38 | 1 | 6 | 42 |
| Installed Projects † | 0 | 0 | 868 | 1 | 8 | 877 |
| Total Measures ³ | 0 | 0 | 2,890 | 35 | 10 | 2,935 |

Source: North Shore Gas tracking data and Navigant team analysis.

* Unique Participants. 3 customers had projects in multiple channels.

† Unique Installed Projects.

Table 2-4 summarizes the installed measure quantities that are the basis for NSG verified energy savings.

| Table 2-4. | PY6 | Installed | Measure | Quantities | for | NSG |
|------------|-----|-----------|---------|-------------------|-----|-----|
| | | | | | | |

| Measure | Quantity Unit | Installed Quantity |
|-------------------------------|---------------|--------------------|
| Bathroom Aerator | Each | 928 |
| Boiler Reset Controls | MBH | 605 |
| Boiler Tune Up | MBH | 8,785 |
| DHW Pipe Insulation | Linear Feet | 51 |
| HW Pipe Insulation | Linear Feet | 135 |
| Kitchen Aerator | Each | 595 |
| Programmable Thermostat | Each | 510 |
| Showerhead | Each | 845 |
| Steam Pipe Insulation | Linear Feet | 127 |
| Steam Pipe Insulation Fitting | Each | 33 |

Source: North Shore Gas tracking data and Navigant team analysis.

The PGL program participation is dominated by prescriptive and PTA-installed measures, with a significant contribution from boiler measures, steam traps, and steam pipe insulation, as shown in Section 3 and Section 4. The NSG program is dominated by direct install measures. Although the three-year NSG program plan for PY4 through PY6 anticipated installation of several prescriptive / PTA measure types, not many participated, especially in steam system measures. Comparing service territory building stock between PGL and NSG,⁴ PGL has many more of the larger multi-family buildings and buildings with steam systems that offer good project opportunities for trade allies and prescriptive rebates.

³ If measure units were reported in the tracking system as linear feet, square feet, or MBH or the measure description was either "prescriptive change" or "custom project," Navigant treated each row entry of such measure as one measure quantity in this table. For "prescriptive change" and "custom project" measures, the quantity provided in the tracking data did not always reflect the number of measures installed, but rather the total net savings for the project. ⁴ Market Analysis/Research in Section 3.1.1 of the *Energy Efficiency Program Plan*, Peoples Gas and North Shore Gas, October 1, 2010. Available at https://www.icc.illinois.gov/docket/files.aspx?no=10-0564&docld=156187.

3. PROGRAM SAVINGS SUMMARY

Table 3-1 summarizes the energy savings the PGL Multi-Family Program achieved by path in PY6.

| Program Path | Ex Ante Gross Savings (Therms) | Verified Gross RR* | Verified Gross Savings (Therms) | NTGR † | Verified Net Savings (Therms) |
|--------------------------|--------------------------------------|-----------------------|---------------------------------------|---------------|-------------------------------------|
| Custom Incentive | 241,011 | 103% | 248,975 | 0.78 | 194,201 |
| Jumpstart/Direct Install | 253,161 | 100% | 253,307 | 0.92 | 233,042 |
| New Construction Custom | 60,007 | 103% | 61,726 | 0.78 | 48,146 |
| Prescriptive Incentive | 644,285 | 100% | 644,951 | 0.92 | 593,355 |
| PTA Incentive | 1,355,512 | 100% | 1,355,806 | 0.92 | 1,247,342 |
| Total | 2,553,976 | 100% | 2,564,765 | - | 2,316,086 |

Table 3-1. PY6 Annual Energy Savings Summary for PGL

Source: Peoples Gas tracking data and Navigant team analysis.

* Realization Rate (RR) is the ratio of verified gross savings to ex ante gross savings, based on evaluation research findings. † Net-to-Gross Ratio (NTGR) is the ratio of verified net savings to verified gross savings. The NTGR is a deemed value. Source: PG-NSG_GPY6_NTG_Values_2016-02-29_Final.xlsx, which is to be found on the Illinois SAG web site: http://ilsag.info/net-togross-framework.html.

Table 3-2 summarizes the energy savings the NSG Multi-Family Program achieved by path in PY6.

Table 3-2. PY6 Annual Energy Savings Summary for NSG

| Program Path | Ex Ante Gross Savings (Therms) | Verified Gross RR* | Verified Gross Savings (Therms) | NTGR † | Verified Net Savings (Therms) |
|--------------------------|--------------------------------------|-----------------------|---------------------------------------|---------------|-------------------------------------|
| Jumpstart/Direct Install | 42,177 | 100% | 42,175 | 0.92 | 38,801 |
| Prescriptive Incentive | 1,960 | 100% | 1,960 | 0.92 | 1,803 |
| PTA Incentive | 4,016 | 101% | 4,046 | 0.92 | 3,722 |
| Total | 48,153 | 100% | 48,181 | - | 44,326 |

Source: North Shore Gas tracking data and Navigant team analysis.

* Realization Rate (RR) is the ratio of verified gross savings to ex ante gross savings, based on evaluation research findings. † Net-to-Gross Ratio (NTGR) is the ratio of verified net savings to verified gross savings. The NTGR is a deemed value. Source: PG-NSG_GPY6_NTG_Values_2016-02-29_Final.xlsx, which is to be found on the Illinois SAG web site: http://ilsag.info/net-togross-framework.html.

4. PROGRAM SAVINGS BY MEASURE

The PGL Multi-Family Program includes 22 measure types as shown in the following table. The steam pipe insulation and steam trap replacement measures contributed the most savings.

| Measure Category | Ex Ante Gross Savings (Therms) | Verified Gross RR* | Verified Gross Savings (Therms) | NTGR † | Verified Net Savings (Therms) |
|-------------------------------|--------------------------------------|-----------------------|---------------------------------------|---------------|-------------------------------------|
| Air Sealing | 759 | 100% | 762 | 0.92 | 701 |
| Attic Insulation | 981 | 100% | 981 | 0.92 | 903 |
| Bathroom Aerator | 16,626 | 100% | 16,580 | 0.92 | 15,253 |
| Boiler Reset Controls | 16,557 | 100% | 16,617 | 0.92 | 15,288 |
| Boiler Tune Up | 129,185 | 101% | 130,241 | 0.92 | 119,822 |
| Custom Project | 241,011 | 103% | 248,975 | 0.78 | 194,201 |
| DHW Pipe Insulation | 38,771 | 100% | 38,792 | 0.92 | 35,688 |
| DHW Storage Tank Insulation | 6,554 | 100% | 6,548 | 0.92 | 6,024 |
| High Efficiency Furnace | 532 | 100% | 532 | 0.92 | 489 |
| High Efficiency HW Boiler | 37,274 | 100% | 37,415 | 0.92 | 34,422 |
| High Efficiency Steam Boiler | 69,466 | 100% | 69,146 | 0.92 | 63,614 |
| High Efficiency Water Heater | 67,450 | 100% | 67,449 | 0.92 | 62,053 |
| HW Pipe Insulation | 21,912 | 100% | 21,903 | 0.92 | 20,151 |
| Kitchen Aerator | 19,228 | 100% | 19,239 | 0.92 | 17,700 |
| New Construction Custom | 60,007 | 103% | 61,726 | 0.78 | 48,146 |
| Other (blend of measures) | 4,603 | 100% | 4,603 | 0.92 | 4,235 |
| Programmable Thermostat | 38,711 | 100% | 38,867 | 0.92 | 35,757 |
| Showerhead | 132,483 | 100% | 132,500 | 0.92 | 121,900 |
| Steam Pipe Averaging Controls | 222,295 | 100% | 222,307 | 0.92 | 204,522 |
| Steam Pipe Insulation | 532,414 | 100% | 532,427 | 0.92 | 489,833 |
| Steam Pipe Insulation Fitting | 51,921 | 100% | 51,919 | 0.92 | 47,765 |
| Steam Trap Replacement | 845,234 | 100% | 845,237 | 0.92 | 777,618 |
| Total | 2,553,976 | 100% | 2,564,765 | - | 2,316,086 |

Table 4-1. PY6 Annual Energy Savings by Measure for PGL

Source: Peoples Gas tracking data and Navigant team analysis.

* Realization Rate (RR) is the ratio of verified gross savings to ex ante gross savings, based on evaluation research findings. † Net-to-Gross Ratio (NTGR) is the ratio of verified net savings to verified gross savings. The NTGR is a deemed value. Source: PG-NSG_GPY6_NTG_Values_2016-02-29_Final.xlsx, which is to be found on the Illinois SAG web site: http://ilsag.info/net-togross-framework.html.

The NSG Multi-Family Program includes 10 measure types as shown in the following table. The programmable thermostat and showerhead measures contributed the most savings.

| Measure Category | Ex Ante Gross Savings (Therms) | Verified Gross RR* | Verified Gross Savings (Therms) | NTGR † | Verified Net Savings (Therms) |
|-------------------------------|--------------------------------------|-----------------------|---------------------------------------|---------------|-------------------------------------|
| Bathroom Aerator | 1,463 | 100% | 1,459 | 0.92 | 1,342 |
| Boiler Reset Controls | 769 | 100% | 772 | 0.92 | 710 |
| Boiler Tune Up | 3,247 | 101% | 3,274 | 0.92 | 3,012 |
| DHW Pipe Insulation | 184 | 100% | 184 | 0.92 | 169 |
| HW Pipe Insulation | 614 | 100% | 614 | 0.92 | 565 |
| Kitchen Aerator | 1,552 | 100% | 1,553 | 0.92 | 1,429 |
| Programmable Thermostat | 27,379 | 100% | 27,379 | 0.92 | 25,189 |
| Showerhead | 10,985 | 100% | 10,986 | 0.92 | 10,107 |
| Steam Pipe Insulation | 1,446 | 100% | 1,446 | 0.92 | 1,330 |
| Steam Pipe Insulation Fitting | 514 | 100% | 514 | 0.92 | 473 |
| Total | 48,153 | 100% | 48,181 | - | 44,326 |

Table 4-2. PY6 Annual Energy Savings by Measure for NSG

Source: North Shore Gas tracking data and Navigant team analysis. * Realization Rate (RR) is the ratio of verified gross savings to ex ante gross savings, based on evaluation research findings. † Net-to-Gross Ratio (NTGR) is the ratio of verified net savings to verified gross savings. The NTGR is a deemed value. Source: PG-NSG_GPY6_NTG_Values_2016-02-29_Final.xlsx, which is to be found on the Illinois SAG web site: http://ilsag.info/net-togross-framework.html.

5. IMPACT ANALYSIS FINDINGS AND RECOMMENDATIONS

5.1 Impact Parameter Estimates

Table 5-1 shows the unit therm savings and realization rate findings by measure from our review. The realization rate is the ratio of the verified savings to the ex ante savings. Following the table, we provide findings and recommendations, including discussion of all measures with realization rates above or below 100 percent. Section 6 (Appendix 1) provides a description of the impact analysis methodology.

Table 5-1. Verified Gross Savings Parameters

| Measure | Unit Basis | Ex Ante Gross (therms/unit) | Verified Gross (therms/unit) | RR | Data Source(s) |
|--|----------------|--|------------------------------------|------|--|
| Air Sealing | CFM_50 | 0.087 | 0.087 | 100% | Illinois TRM, v5.0† (TRM), Section 5.6.1 |
| Bathroom Aerator | Each | CA = 6.1 IU = 1.57 | 6.1 1.57 | 100% | TRM Section 4.3.2, 5.4.4 |
| Boiler Reset Controls | MBH | 1.272 | 1.276 | 100% | TRM Section 4.4.4 |
| Boiler Tune Up | MBH | Space Heating = 0.370 Process = 0.837 | 0.373 0.838 | 101% | TRM Section 4.4.3, 4.4.2 |
| Custom Project | Each | Vary | Vary | 103% | Program Tracking Data (PTD*), Project File Review, Navigant research ‡ |
| DHW Pipe Insulation | Linear Feet | Vary | Vary | 100% | TRM Section 4.4.14 |
| DHW Storage Tank Insulation | Square Feet | 5.359 | 5.354 | 100% | PTD, TRM Section 4.4.14 |
| High Efficiency Furnace > 95% AFUE (IU) | Each | 132.96 | 132.96 | 100% | TRM Section 5.3.7 |
| High Efficiency HW Boiler | MBH | 1.163 | 1.167 | 100% | |
| High Efficiency Steam Boiler | MBH | 0.609 | 0.606 | 100% | TRM Section 4.4.10 |
| High Efficiency Water Heater | Each Each | 88% TE = 43.728 0.67 EF COM = 35.435 | 43.723 35.436 | 100% | TRM Section 4.3.1, 4.3.7 |
| HW Pipe Insulation | Linear Feet | Vary | Vary | 100% | TRM Section 4.4.14 |
| Kitchen Aerator | Each | CA = 7.44 IU = 2.61 | 7.44 2.61 | 100% | TRM Section 4.3.2, 5.4.4 |
| New Construction Custom | Each | 60,007 | 61,726 | 103% | Program Tracking Data (PTD*), Project File Review, Navigant research ‡ |
| Other (Blend of Measures) | Each | Vary | Vary | 100% | PTD, Navigant research |
| Programmable Thermostat | Each | CA = 126.07 DI Boiler = 59.93 DI Furnace = 40.5 P Furnace = 22.68 | 125.91 59.93 40.5 22.68 | 100% | TRM Section 4.4.18, 5.3.11 |
| Showerhead | Each | CA = 21.728 IU = 13.0 | 21.732 13.0 | 100% | TRM Section 4.3.3, 5.4.5 |
| Steam Pipe Averaging Controls | Each | 61.09 | 61.09 | 100% | TRM Section 4.4.36 |
| Steam Pipe Insulation | Linear Feet | Vary | Vary | 100% | TDM Section 4.4.14 |
| Steam Pipe Insulation Fitting | Each | Vary | Vary | 100% | |
| Steam Trap Replacement | Each | Audit = 407.989 No Audit = 110.163 | 407.992 110.158 | 100% | TRM Section 4.4.16 |

* Program Tracking Data (PTD) provided by Peoples Gas and North Shore Gas, extract dated January 29, 2018.

† State of Illinois Technical Reference Manual version 5.0 from http://www.ilsag.info/technical-reference-manual.html. Where different, assumptions indicate Common Areas (CA) and In-Unit (IU) installations. ‡ Project files and monthly billing data provided by Peoples Gas and North Shore Gas. On-site data collected by Navigant.

The "Boiler Tune up" measure has a realization rate of 101% due to the "Boiler Tune Up (COM) – Savings" measure. Navigant found a very slight difference of approximately 0.003 therms between the per-unit ex ante and ex post gross savings estimates for this measure. Navigant attributes this discrepancy to rounding and slight differences on input assumptions.

Recommendation 1. Ensure that the tracking system inputs are the same as values provided in the MMDB.

Navigant conducted engineering file reviews for 11 projects described as "prescriptive change" projects to ensure that projects with savings capped at 20 percent of gas usage were reasonable or did not exceed allowable deemed savings using TRM algorithms. Although Navigant found that the capped savings values were acceptable for each project, the lack of calculation files or custom inputs to savings estimates in the tracking data present a challenge to enable us to quickly verify the claimed savings.

Recommendation 2. Provide calculation files and custom algorithm inputs in "prescriptive change" project files to present how the ex ante savings were calculated. This recommendation is made elsewhere for other programs with similar measure categorization.

5.2 Other Findings and Recommendations

Navigant conducted file reviews on seven of the 11 custom projects that the Multi-Family Program received in PY6. Navigant also conducted a file review on the one new construction project received in PY6. The following findings are related to the custom projects.

Project 1492033 involved the installation of linkageless controls on make-up air units (MAUs). The calculation showed the annual usage of the MAUs to be greater than the estimated space heating usage estimated in the "DATA_UtilityHistory" tab. The calculation assumes that there is increased heating system usage due to reheat during the summer months, when dehumidification is required. This additional usage is justified by a stated assumption that gas usage for hot water "is likely in the 5-10% of gas usage," but does not provide a reference for this range. Online research indicated that this facility has in-unit gas ovens, ranges and fireplaces.

After discussion between the implementation and evaluation teams, an assumption value of 18.5 percent was derived using data from the Residential Energy Consumption Survey (RECS).⁵ This value was used to update the calculation. The realization rate for this project is 79 percent.

Project 1572550 involved a boiler burner upgrade. Several portions of the calculation were hard-coded or overridden without explanation or reference. The evaluation team was eventually able to substantiate the values, but not without some difficulty. Projects 982071 and 1588427 involved parking garage demand control ventilation. The square footage, parking spaces, and floors of the parking garage are incorporated into the savings calculation. The implementation contractor did not provide complete referencing for these values.

Recommendation 3. Navigant recommends providing clear references or justifications when assumptions are used in energy savings calculations. The additional documentation will assist the evaluation team, but should also improve quality control reviews internal to the implementation team.

⁵ Data available at https://www.eia.gov/consumption/residential/

Project 2367908 involved a boiler replacement. The ex ante calculation was based on reducing only the space heating gas usage of the facility. The trade ally's scope of work indicated that this boiler improvement will also affect the domestic water heating served by the boiler. The calculation was updated to apply the efficiency increase to the facility's water heating gas usage, in addition to the space heating gas usage. This update resulted in a project realization rate of 119 percent.

Recommendation 4. Project documentation should identify the other gas consuming equipment at the facility. Specifically, boiler replacement and boiler upgrade projects should clarify whether domestic water heating loads are served by the improved boilers. More broadly, the additional gas consuming equipment information could help to inform assumptions in the ex ante calculations.

6. APPENDIX 1. IMPACT ANALYSIS METHODOLOGY

Navigant determined verified gross savings for each program measure by:

- 1. Reviewing the savings algorithm inputs in the measure workbook for agreement with the TRM⁶ or evaluation research for non-deemed measures.
- 2. Validating that the savings algorithm was applied correctly.
- 3. Cross-checking per-unit savings values in the tracking data with the verified values in the measure workbook or in Navigant's calculations if the workbook did not agree with the TRM.
- 4. Multiplying the verified per-unit savings value by the quantity reported in the tracking data.
- 5. Conducting engineering desk file review of a subset of custom projects.

The deemed savings verification approach was supplemented by engineering file review of a random sample of 11 prescriptive projects that had savings capped at 20 percent of gas usage (described as "prescriptive change" in the tracking data). Navigant verified the measures installed and the savings reported for these projects as reasonable when compared to the TRM savings.

Engineering Review of Custom and New Construction Project Files

The evaluation team conducted engineering desk file reviews of the one participating new construction project and a sample of seven projects out of the 11 custom projects installed in the PY6 PGL program, to verify project savings that were not based on measures specified in the TRM. Custom projects were randomly selected through a stratified sample design at the tracking record level using the population gross therm savings determined from program tracking data. Strata were defined by project size, based on gross energy savings boundaries that placed about one-half of program-level savings into each stratum. Table 6-1 shows a profile of the sample selection.

| | | Population Su | mmary | Sample Summary | | | |
|-----------------|--------------------|---------------------------|--------------------------------------|----------------|--------------------------------------|--|--|
| Program Path | Sampling Strata | Number of Projects (N) | Ex Ante Gross Savings (Therms) | n | Ex Ante Gross Savings (Therms) | Sampled % of Population (% Therms) | |
| Custom Projects | 1 | 2 | 95,066 | 2 | 95,066 | 100% | |
| Custom Projects | 2 | 9 | 145,945 | 5 | 106,837 | 73% | |
| TOTAL | | 11 | 241.011 | 7 | 201.903 | 84% | |

Table 6-1. Profile of Gross Impact Sample for PGL Custom Projects

Source: PGL and NSG tracking data and Navigant team analysis. NSG did not have a custom project in PY6.

For each selected project, an in-depth application review is performed to assess the engineering methods, parameters and assumptions used to generate all ex ante impact estimates. For each measure in the sampled project, engineers estimated ex post gross savings based on their review of documentation and engineering analysis.

To support this review, the implementation contractor provided project documentation in electronic format for each sampled project. Documentation included some or all scanned files of hardcopy application forms and supporting documentation from the applicant (invoices, measure specification sheets, and vendor proposals), pre-inspection reports and photos (when required), post inspection reports and photos (when conducted), and calculation spreadsheets.

⁶ Because the Illinois TRM provides multiple options for selecting input assumptions, Franklin Energy produces a "Master Measure Database" spreadsheet that documents their approach to compliance with the Illinois TRM. The spreadsheet is "PGNSG MMDB PY6 update for PS" produced by Franklin Energy

Results from Engineering Review of Project Files

The table below outlines the summary of adjustments to the new construction and custom project savings and the realization rate estimates at the project level. The custom projects overall realization rate was 103 percent at a 90 percent confidence level and a 4 percent relative precision.

Table 6-2. PY6 Summary of PGL Custom Sample M&V Results

| Project ID | Measure Description | Gross Realization Rate | Summary of Adjustment |
|------------|----------------------|------------------------------|--|
| 908868 | New Construction* | 103% | Adjusted boiler efficiency, as well as dishwasher, showerhead and faucet aerators according to IL TRM v5.0 |
| 982071 | Parking Garage DCV | 100% | ОК |
| 1588427 | Parking Garage DCV | 101% | Adjusted boiler efficiency to reflect project documentation. |
| 2367908 | Boiler Replacement | 119% | Adjusted to include DHW loads in the calculation. |
| 1572550 | Burner Upgrade | 101% | Adjusted boiler efficiency to reflect project documentation. |
| 1443995 | Boiler Replacement | 100% | ОК |
| 1289695 | Zone Control Valves | 99% | Weather station was updated to closest available. |
| 1492033 | Linkageless Controls | 79% | Calculation updated to eliminating overestimation of HVAC usage. |

Source: PGL and NSG tracking data and Navigant team analysis. NSG did not have a custom project in PY6. * New construction project reported for M&V results. New construction results were not included in gross impact sample for custom projects or custom roll up.

Table 6-3. Gross Therm Realization Rates and Relative Precision at 90% Confidence Level

| Program Path | Strata | Relative Precision +or-% | Mean RR | Standard Error |
|----------------------------|--------|--------------------------------|---------|-------------------|
| Custom | 1 | 0.0% | 101% | 0.00 |
| Cusion | 2 | 6.5% | 105% | 0.03 |
| Custom Total RR (90/10) | | 4.1% | 103% | 0.02 |

Source: Navigant analysis

7. APPENDIX 2. IMPACT ANALYSIS SUPPLEMENTAL INFORMATION

In Table 7-1, we show the list of sampled projects described as "prescription change" that the implementer describes as having the ex ante savings capped at 20 percent of the customer annual gas usage. Navigant verified these were steam trap measures and the quantity installed. We verified the savings reported for these projects as reasonable when compared to our estimates using the TRM.

| Project ID | Type of Measure | QTY Installed (From Project Files) | Ex Ante Gross Therms (capped savings) | Verified TRM Gross Therms | Comments |
|------------|----------------------------------|--|---|------------------------------|---------------------------------|
| 1494674 | Steam Traps - HVAC Repair/Rep | 27 | 7,685 | 11,016 | |
| 1741082 | Steam Traps - HVAC Repair/Rep | 16 | 3,163 | 6,528 | |
| 1696806 | Steam Traps - HVAC Repair/Rep | 32 | 6,842 | 13,056 | |
| 1436474 | Steam Traps - HVAC Repair/Rep | 29 | 6,756 | 11,832 | |
| 1656999 | Steam Traps - HVAC Repair/Rep | 25 | 5,831 | 10,200 | Capped savings acceptable as is |
| 1711815 | Steam Traps - HVAC Repair/Rep | 29 | 5,628 | 11,832 | |
| 1436941 | Steam Traps - HVAC Repair/Rep | 29 | 5,443 | 11,832 | |
| 1696726 | Steam Traps - HVAC Repair/Rep | 17 | 5,364 | 6,936 | |
| 1492069 | Steam Traps - HVAC Repair/Rep | 102 | 19,158 | 41,615 | |
| 1837275 | Steam Traps - HVAC Repair/Rep | 90 | 16,922 | 36,719 | |

Table 7-1. Projects with Capped Percentage Savings ("Prescriptive Change")

Source: PGL and NSG tracking data and Navigant team analysis. NSG did not have a custom project in PY6.

8. APPENDIX 3. PROGRAM-SPECIFIC INPUTS FOR THE ILLINOIS TRC

Table 8-1 and Table 8-2, the Total Resource Cost (TRC) variable tables, only include cost-effectiveness analysis inputs available at the time of finalizing the PY6 Multi-Family Program impact evaluation report. Additional required cost data (e.g., measure costs, program level incentive and non-incentive costs) are not included in the tables and will be provided to evaluation later. Detail in the TRC tables (e.g., EULs), other than final PY6 savings and program data, are subject to change and are not final.

| Measure | Unit Basis | Quantity | Effective Useful Life (Years) | Ex Ante Gross Savings (Therms) | Verified Gross Savings (Therms) | Verified Net Savings (Therms) |
|----------------------------------|-------------------|----------|-------------------------------------|--------------------------------------|---------------------------------------|-------------------------------------|
| Air Sealing | CFM_50 Reduced | 8,733 | 15 | 759 | 762 | 701 |
| Attic Insulation | Square Feet | 981 | 20 | 981 | 981 | 903 |
| Bathroom Aerator | Each | 10,546 | 9 | 16,626 | 16,580 | 15,253 |
| Boiler Reset Controls | MBH | 13,019 | 20 | 16,557 | 16,617 | 15,288 |
| Boiler Tune Up | MBH | 346,467 | 3 | 129,185 | 130,241 | 119,822 |
| Custom Project | Project | 11 | 13 | 241,011 | 248,975 | 194,201 |
| DHW Pipe Insulation | Linear Feet | 10,834 | 15 | 38,771 | 38,792 | 35,688 |
| DHW Storage Tank Insulation | Square Feet | 1,223 | 15 | 6,554 | 6,548 | 6,024 |
| High Efficiency Furnace | Each | 4 | 16.5 | 532 | 532 | 489 |
| High Efficiency HW Boiler | MBH | 32,049 | 20 | 37,274 | 37,415 | 34,422 |
| High Efficiency Steam Boiler | MBH | 114,123 | 20 | 69,466 | 69,146 | 63,614 |
| High Efficiency Water Heater | Each | 1,543 | 20 | 67,450 | 67,449 | 62,053 |
| HW Pipe Insulation | Linear Feet | 5,169 | 15 | 21,912 | 21,903 | 20,151 |
| Kitchen Aerator | Each | 7,369 | 9 | 19,228 | 19,239 | 17,700 |
| New Construction Custom | Each | 1 | 17.4 | 60,007 | 61,726 | 48,146 |
| Other (blend of measures) | Each | 5 | 6 | 4,603 | 4,603 | 4,235 |
| Programmable Thermostat | Each | 897 | 4 | 38,711 | 38,867 | 35,757 |
| Showerhead | Each | 10,189 | 10 | 132,483 | 132,500 | 121,900 |
| Steam Pipe Averaging Controls | Each | 3,639 | 15 | 222,295 | 222,307 | 204,522 |
| Steam Pipe Insulation | Linear Feet | 222,252 | 15 | 532,414 | 532,427 | 489,833 |
| Steam Pipe Insulation Fitting | Each | 1,947 | 15 | 51,921 | 51,919 | 47,765 |
| Steam Trap Replacement | Each | 948 | 6 | 845,234 | 845,237 | 777,618 |

Table 8-1. TRC Inputs for PGL

* Source: PGL tracking data and Navigant team analysis.

Table 8-2. TRC Inputs for NSG

| Measure | Unit Basis | Quantity | Effective Useful Life (Years) | Ex Ante Gross Savings (Therms) | Verified Gross Savings (Therms) | Verified Net Savings (Therms) |
|-------------------------------|-------------|----------|-------------------------------------|--------------------------------------|---------------------------------------|-------------------------------------|
| Bathroom Aerator | Each | 928 | 9 | 1,463 | 1,459 | 1,342 |
| Boiler Reset Controls | MBH | 605 | 20 | 769 | 772 | 710 |
| Boiler Tune Up | MBH | 8,785 | 3 | 3,247 | 3,274 | 3,012 |
| DHW Pipe Insulation | Linear Feet | 51 | 15 | 184 | 184 | 169 |
| HW Pipe Insulation | Linear Feet | 135 | 15 | 614 | 614 | 565 |
| Kitchen Aerator | Each | 595 | 9 | 1,552 | 1,553 | 1,429 |
| Programmable Thermostat | Each | 510 | 4 | 27,379 | 27,379 | 25,189 |
| Showerhead | Each | 845 | 10 | 10,985 | 10,986 | 10,107 |
| Steam Pipe Insulation | Linear Feet | 127 | 15 | 1,446 | 1,446 | 1,330 |
| Steam Pipe Insulation Fitting | Each | 33 | 15 | 514 | 514 | 473 |

* Source: NSG tracking data and Navigant team analysis.