



# ComEd Appliance Rebates Program Impact Evaluation Report

Energy Efficiency / Demand Response Plan:  
Plan Year 9 (PY9)

Presented to  
ComEd

**DRAFT**

*March 5, 2018*

**Prepared by:**

Laura Agapay-Read  
Navigant Consulting, Inc.

Jennifer Ma  
Navigant Consulting, Inc.

[www.navigant.com](http://www.navigant.com)



## ComEd Appliance Rebates Program Impact Evaluation Report

**Submitted to:**

ComEd  
Three Lincoln Centre  
Oakbrook Terrace, IL 60181

**Submitted by:**

Navigant Consulting, Inc.  
150 N. Riverside, Suite 2100  
Chicago, IL 60606

**Contact:**

Randy Gunn, Managing Director  
312.583.5714  
Randy.Gunn@Navigant.com

Jeff Erickson, Director  
608.497.2322  
Jeff.Erickson@Navigant.Com

Patricia Plympton, Associate Director  
202.253.9356  
Partricia.Plympton@Navigant.com

Disclaimer: This report was prepared by Navigant Consulting, Inc. ("Navigant") for ComEd based upon information provided by ComEd and from other sources. Use of this report by any other party for whatever purpose should not, and does not, absolve such party from using due diligence in verifying the report's contents. Neither Navigant nor any of its subsidiaries or affiliates assumes any liability or duty of care to such parties, and hereby disclaims any such liability.

**TABLE OF CONTENTS**

- 1. Introduction..... 1
- 2. Program Description ..... 1
- 3. Program Savings ..... 2
- 4. Program Savings by Measure ..... 3
- 5. Impact Analysis Findings and Recommendations..... 5
  - Impact Parameter Estimates ..... 5
  - Other Impact Findings and Recommendations ..... 6
- 6. Appendix 1. Impact Analysis Detail ..... 8
  - Retail Air Purifier ..... 8
  - Water Dispenser ..... 8
  - Heat Pump Water Heaters ..... 8
  - Smart Thermostats ..... 8
  - Pool Pump ..... 9
- 7. Appendix 2. TRC Detail ..... 10

**LIST OF TABLES AND FIGURES**

- Figure 2-1. Number of Measures Installed by Type ..... 2
- Table 2-1. PY9 Volumetric Findings Detail ..... 1
- Table 3-1. PY9 Total Annual Incremental Savings ..... 2
- Table 4-1. PY9 Energy Savings by Measure ..... 3
- Table 4-2. PY9 Demand Savings by Measure ..... 4
- Table 4-3. PY9 Peak Demand Savings by Measure ..... 5
- Table 5-1. Verified Gross Savings Parameters ..... 6

## 1. INTRODUCTION

This report presents the results of the impact evaluation of ComEd's PY9 Appliance Rebates Program (ARP). It presents a summary of the energy and demand impacts for the total program and broken out by relevant measure and program structure details. The appendix presents the impact analysis methodology. PY9 covers June 1, 2016 through December 31, 2017.

## 2. PROGRAM DESCRIPTION

The Appliance Rebates program is designed to increase the market share of ENERGY STAR® appliances sold through retail (in-store or online) sales channels by providing rebates to decrease customer costs, as well as information and education to increase customer awareness and acceptance of energy efficient appliances. The program targets residential customers who purchase new or replacement ENERGY STAR® appliances including air purifiers, clothes washers, electric dryers, freezers, heat pump water heaters, refrigerators, and variable speed pool pumps. New to the program in PY9 are room air conditioners, water dispensers, smart thermostats, bathroom ventilation fans, and advanced power strips.

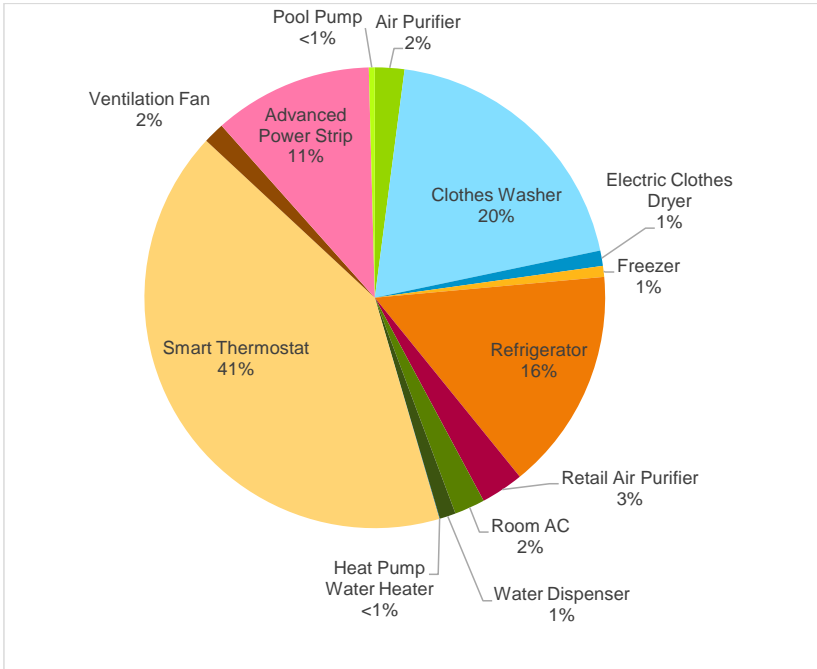
The program had 164,113 participants in PY9, completed 192,084 projects, and distributed 228,774 measures as shown in the following table and graph.

**Table 2-1. PY9 Volumetric Findings Detail**

Participation	PY9 Results
Participants*	164,113
Projects†	192,084
Measures Installed	228,774
Average Units/Project	1.2
Air Purifier	4,732
Clothes Washer	44,944
Electric Clothes Dryer	2,461
Freezer	1,754
Refrigerator	35,698
Retail Air Purifier	6,879
Room AC	4,896
Water Dispenser	2,591
Heat Pump Water Heater	83
Smart Thermostat	94,844
Ventilation Fan	3,401
Advanced Power Strip	25,542
Pool Pump	949

Source: ComEd tracking data and Navigant team analysis.  
 \* Participants are defined as unique ComEd Account Numbers  
 † Projects are defined as unique Rebate IDs

Figure 2-1. Number of Measures Installed by Type



Source: Evaluation analysis.

### 3. PROGRAM SAVINGS

Table 3-1 summarizes the incremental energy and demand savings the Appliance Rebates Program achieved in PY9.

Table 3-1. PY9 Total Annual Incremental Savings

Savings Category	Energy Savings (MWh)	Demand Savings (MW)	Peak Demand Savings (MW)
Ex Ante Gross Savings	44,575	NA	14.239
Program Gross Realization Rate	99%	NA	71%
Verified Gross Savings	44,175	42.254	10.103
Program Net-to-Gross Ratio (NTGR)	Varies	Varies	Varies
Verified Net Savings	40,743	38.896	9.673

Source: ComEd tracking data and Navigant team analysis.

#### 4. PROGRAM SAVINGS BY MEASURE

The program includes 13 measures as shown in the following tables. Smart thermostats contributed the most savings (59 percent of total verified gross savings for the program). The total measure life and Effective Useful Lifetime (EUL) are a weighted average based on the verified gross savings.

Table 4-1. PY9 Energy Savings by Measure

End Use Type	Research Category	Ex Ante Gross Savings (MWh)	Verified Gross Realization Rate	Verified Gross Savings (MWh)	NTGR*	Verified Net Savings (MWh)	Technical Measure Life	Persistence	Effective Useful Life (EUL)†
Appliances	Air Purifier	2,919	100%	2,919	0.78	2,277	9		9
Appliances	Clothes Washer	2,277	100%	2,277	0.68	1,548	14		14
Appliances	Electric Clothes Dryer	399	100%	399	0.68	271	14		14
Appliances	Freezer	87	100%	87	0.86	75			11
Appliances	Refrigerator	2,300	100%	2,300	0.86	1,978	12		12
Appliances	Retail Air Purifier	5,285	93%	4,900	0.78	3,822	9		9
Appliances	Room AC	61	100%	61	0.80	49	4		4
Appliances	Water Dispenser	293	100%	293	0.80	235	10		10
Hot Water	Heat Pump Water Heater	169	96%	162	0.86	140	13		13
HVAC	Smart Thermostat	26,031	100%	26,022	NA‡	26,022	10		10
HVAC	Ventilation Fan	301	100%	301	0.80	241	19		19
Electronics	Advanced Power Strip	2,631	100%	2,631	0.86	2,263	4		4
Misc	Pool Pump	1,824	100%	1,824	1.00	1,824	10		10
	<b>Total</b>	<b>44,575§</b>	<b>99%</b>	<b>44,175§</b>	<b>Varies</b>	<b>40,743§</b>	<b>10</b>		<b>10</b>

Source: ComEd tracking data and Navigant team analysis.

\* A deemed value. Source: ComEd\_NTG\_History\_and\_PY9\_Recommendations\_2016-02-26\_Final.xlsx, which is to be found on the IL SAG web site here: <http://ilsag.info/net-to-gross-framework.html>.

† EUL is a combination of technical measure life and persistence.

‡ The IL TRM algorithm calculates net savings for smart thermostats.

§ Values do not add due to rounding.

Table 4-2. PY9 Demand Savings by Measure

End Use Type	Research Category	Ex Ante Gross Demand Reduction (MW)*	Verified Gross Realization Rate	Verified Gross Demand Reduction (MW)	NTGR†	Verified Net Demand Reduction (MW)
Appliances	Air Purifier	NA	NA	0.499	0.78	0.390
Appliances	Clothes Washer	NA	NA	7.638	0.68	5.194
Appliances	Electric Clothes Dryer	NA	NA	1.408	0.68	0.958
Appliances	Freezer	NA	NA	0.015	0.86	0.013
Appliances	Refrigerator	NA	NA	0.262	0.86	0.226
Appliances	Retail Air Purifier	NA	NA	0.839	0.78	0.654
Appliances	Room AC	NA	NA	0.277	0.80	0.222
Appliances	Water Dispenser	NA	NA	0.034	0.80	0.027
Hot Water	Heat Pump Water Heater	NA	NA	0.064	0.86	0.055
HVAC	Smart Thermostat	NA	NA	29.366	NA‡	29.366
HVAC	Ventilation Fan	NA	NA	0.034	0.80	0.027
Electronics	Advanced Power Strip	NA	NA	0.366	0.86	0.315
Misc	Pool Pump	NA	NA	1.451	1.00	1.451
	<b>Total</b>	<b>NA</b>	<b>NA</b>	<b>42.254§</b>	<b>Varies</b>	<b>38.896§</b>

Source: ComEd tracking data and Navigant team analysis.

\* The implementer did not report ex ante gross demand reduction.

† A deemed value. Source: ComEd\_NTG\_History\_and\_PY9\_Recommendations\_2016-02-26\_Final.xlsx, which is to be found on the IL SAG web site here: <http://ilsag.info/net-to-gross-framework.html>.

‡ The IL TRM algorithm calculates net savings for smart thermostats.

§ Values do not add due to rounding.

Commented [PCP1]: Please add a footnote to the table that explains that the IC did not report demand savings. Also the template has a hyphen in Ex ante – please remove it.

Table 4-3. PY9 Peak Demand Savings by Measure

End Use Type	Research Category	Ex Ante Gross Peak Demand Reduction (MW)	Verified Gross Realization Rate	Verified Gross Peak Demand Reduction (MW)	NTGR*	Verified Peak Net Demand Reduction (MW)
Appliances	Air Purifier	0.333	100%	0.333	0.78	0.260
Appliances	Clothes Washer	0.290	100%	0.290	0.68	0.197
Appliances	Electric Clothes Dryer	0.054	100%	0.054	0.68	0.037
Appliances	Freezer	0.014	100%	0.014	0.86	0.012
Appliances	Refrigerator	0.345	100%	0.347	0.86	0.298
Appliances	Retail Air Purifier	0.603	93%	0.559	0.78	0.436
Appliances	Room AC	0.083	100%	0.083	0.80	0.067
Appliances	Water Dispenser	0.034	100%	0.034	0.80	0.027
Hot Water	Heat Pump Water Heater	0.008	96%	0.008	0.86	0.007
HVAC	Smart Thermostat	10.691	64%	6.842	NA	6.842
HVAC	Ventilation Fan	0.034	100%	0.034	0.80	0.027
Electronics	Advanced Power Strip	0.297	100%	0.298	0.86	0.256
Misc	Pool Pump	1.451	83%	1.206	1.00	1.206
	<b>Total</b>	<b>14.239‡</b>	<b>71%</b>	<b>10.103‡</b>	<b>Varies</b>	<b>9.673‡</b>

Source: ComEd tracking data and Navigant team analysis.

\* A deemed value. Source: ComEd\_NTG\_History\_and\_PY9\_Recommendations\_2016-02-26\_Final.xlsx, which is to be found on the IL SAG web site here: <http://ilsag.info/net-to-gross-framework.html>.

† The IL TRM algorithm calculates net savings for smart thermostats.

‡ Values do not add due to rounding.

Commented [PCP2]: Also the template has a hyphen in Ex ante – please remove it.

## 5. IMPACT ANALYSIS FINDINGS AND RECOMMENDATIONS

### Impact Parameter Estimates

Navigant calculated verified gross and net program impacts for 13 measures: Air Purifier, Clothes Washer, Electric Clothes Dryer, Freezer, Refrigerator, Retail Air Purifier, Room AC, Water Dispenser, Heat Pump Water Heater, Smart Thermostat, Ventilation Fan, Advanced Power Strip, and Pool Pump. These measures account for all quantifiable PY9 electric savings.

Navigant calculated verified gross energy and demand savings using the algorithms in the Illinois TRM, version 5 and Illinois TRM, version 6 where appropriate. The following table presents the deemed input parameter source that Navigant used by measure. The Illinois TRM v5.0 allows for custom or actual values to be used for some of the input parameters. Navigant based these values on the program tracking database when available.

Navigant calculated verified net energy and demand (coincident peak and overall) savings by multiplying the verified gross savings estimates by a net-to-gross ratio (NTGR). In PY9, SAG defined NTGR estimates used to calculate net verified savings<sup>1</sup>.

<sup>1</sup> ComEd\_NTG\_History\_and\_PY9\_Recommendations\_2016-02-26\_Final.xlsx, which is to be found on the IL SAG web site here: <http://ilsag.info/net-to-gross-framework.html>



Table 5-1. Verified Gross Savings Parameters

Research Category	Ex Ante Gross Savings (kWh/unit)	Deemed or Evaluated?	Source
Quantity	Varies	Evaluated	Program tracking data
NTGR	Varies	Deemed	IL SAG Consensus*
Air Purifier	Varies	Deemed	IL TRM v5.0 - Section 5.1.1†
Clothes Washer	Varies	Deemed	IL TRM v5.0 - Section 5.1.2†
Electric Clothes Dryer	Varies	Deemed	IL TRM v5.0 - Section 5.1.10†
Freezer	Varies	Deemed	IL TRM v5.0 - Section 5.1.5†
Refrigerator	Varies	Deemed	IL TRM v5.0 - Section 5.1.6†
Retail Air Purifier	Varies	Deemed	IL TRM v5.0 - Section 5.1.1†
Room AC	12.5	Deemed	Implementer Documentation
Water Dispenser	113	Deemed	Implementer Documentation
Heat Pump Water Heater	Varies	Deemed	IL TRM v5.0 - Section 5.4.3†
Smart Thermostat	Varies	Deemed	IL TRM v5.0 - Section 5.3.16†
Ventilation Fan	88.6	Deemed	IL TRM v5.0 - Section 5.3.9†
Advanced Power Strip	103	Deemed	IL TRM v5.0 - Section 5.2.1†
Pool Pump	1921	Deemed	IL TRM v6.0 - Section 5.7.1†

Source: ComEd tracking data and Navigant team analysis.

\* State of Illinois Technical Reference Manual version 2.0 from <http://www.ilsag.info/technical-reference-manual.html>.

† Source ComEd\_NTG\_History\_and\_PY9\_Recommendations\_2016-02-26\_Final.xlsx, which is to be found on the IL SAG web site here: <http://ilsag.info/net-to-gross-framework.html>

## Other Impact Findings and Recommendations

### Verified Gross Impacts and Realization Rate

**Finding 1.** The PY9 Appliance Rebates program achieved 44,175 MWh of verified gross energy savings, 42.254 MW of verified gross demand reduction, and 10.103 MW of verified gross peak demand reduction. The overall verified gross program realization rate for energy savings is 99 percent and the verified gross program realization rate for peak demand savings is 71 percent. The realization rates for gross demand savings is NA as the implementer did not track gross demand reduction.

**Recommendation 1.** Navigant recommends that the implementer track gross demand reduction.

**Finding 2.** At the measure level, Navigant’s estimates for energy savings produced some variability in realization rate. Impact analysis details are included in Section 7 (Appendix 2).

**Recommendation 2.** Navigant recommends that the implementation contractor consistently use the TRM deemed inputs and algorithm for retail air purifiers or provide additional information and calculators for deviations from the TRM.

**Recommendation 3.** Navigant recommends the implementer provide additional assumptions regarding deviations from the TRM for the location factor variable or use TRM deemed unknown value for the “location factor (LF)” when the location is unknown.

**Recommendation 4.** Navigant recommends the implementer use  $CF_{PJM}$  instead of  $CF_{SSP}$  to calculate coincident peak demand savings for smart thermostats.

**Recommendation 5.** For smart thermostats, Navigant recommends (1) that the implementer does not claim peak demand savings for homes without central air conditioning. (2) that the implementer applies TRM deemed values for EER and SEER based on the air conditioning type.

**Recommendation 6.** Navigant recommends the implementer apply the 65 percent MF household factor to the size of the AC unit for all MF homes.

**Recommendation 7.** Navigant recommends the implementer use TRM v6.0 deemed demand savings values for pool pumps.

**Verified Net Impacts and NTGR**

**Finding 3.** The evaluation used varying deemed net-to-gross (NTG) values depending on the measure to calculate verified net savings of 40,743 MWh, verified net demand reduction of 38.986 MW and verified net peak demand reduction of 9.673 MW.

**Program Participation**

**Finding 4.** The program had 164,113 participants in PY9, completed 192,084 projects, and distributed 228,774 measures. Participants are defined as unique ComEd Account Numbers, but for retail air purifiers and advanced power strips, the implementer did not record customer information in the tracking data.

**Recommendation 8.** Navigant recommends the implementer record all customer information to obtain a more accurate count of participation.

## 6. APPENDIX 1. IMPACT ANALYSIS DETAIL

### *Retail Air Purifier*

For retail air purifiers, Navigant and the implementer used the measure level inputs deemed by the IL TRM v5.0 to calculate energy savings. The realization rate for energy and demand for retail air purifiers is 93 percent. For 679 out of 5,462 projects, the discrepancy for retail air purifiers is due to a mismatch between the Clean Air Delivery Rate (CADR) and deemed savings values. For these projects, the implementer listed a CADR value between 110 and 210; however, ex ante savings correspond to CADR values 250 and above. Rebate ID EA-0000079525 and EA-0000079441 are examples of this. For 243 projects, the implementer used savings which are different from the savings that the TRM outlines. The realization rate for retail air purifiers at the unit level for those projects ranged from 92 percent to 270 percent. Rebate ID RBT-1149967 and RBT-1149971 are examples of this. These instances are largely isolated to certain dates, specifically invoice approvals on 1/9/2017, 8/28/2017, or 9/18/2017.

**Recommendation 2.** Navigant recommends that the implementation contractor consistently use the TRM deemed inputs and algorithm for retail air purifiers or gives additional information and calculators for deviations from the TRM.

### *Water Dispenser*

For water dispensers, Navigant provided an early review of the values used by the implementer and documented findings in a memo<sup>2</sup>. Based on this early review, Navigant determined that the implementer's workpaper values are reasonable. The realization rate for this measure is 100 percent.

**Recommendation 3.** Navigant recommends that the implementation contractor and Navigant conduct early reviews for all newly introduced measures.

### *Heat Pump Water Heaters*

For heat pump water heaters, Navigant used the measure level inputs deemed by the IL TRM v5.0 to calculate energy savings. There is a difference of approximately four percent between reported and verified energy and demand savings. The differences are due to multiple algorithm inputs used by the implementer that did not match the inputs defined in the TRM. Navigant determined that the implementer used a value for the "location factor (LF)" input not in the TRM, while the TRM deems 0.5 for HPWHs installed in an unknown location.

**Recommendation 4.** Navigant recommends the implementer provide additional assumptions regarding deviations from the TRM for the location factor variable or use TRM deemed unknown value for the "location factor (LF)" when the location is unknown.

### *Smart Thermostats*

For smart thermostats, Navigant and the implementer used the measure level inputs deemed by the IL TRM v5.0 to calculate energy savings. The energy saving realization rate for smart thermostats is 100 percent and the coincident peak demand realization rate is 64 percent. The primary reason for the difference in peak demand savings was Navigant calculated coincident peak demand savings using  $CF_{PJM}$  while the implementer used  $CF_{SSP}$ . Navigant used  $CF_{PJM}$  to support ComEd's PJM compliance requirements.

<sup>2</sup> ComEd Appliance Rebates Water Cooler Review, 2016-08-17.

**Recommendation 5.** Navigant recommends the implementer use  $CF_{PJM}$  instead of  $CF_{SSP}$  to calculate coincident peak demand savings for smart thermostats.

Navigant also found discrepancies for projects at homes without central air conditioning that affected peak demand savings. The following is the equation for smart thermostat peak demand savings:

$$\Delta kW = (\text{Cooling\_Reduction} * \text{Btu/hr} * (1/\text{EER}))/1000 * \text{EFF\_ISR} * \text{CF}$$

Deemed values of EER or Energy Efficiency Ratio of existing cooling system is dependent on the presence and type of air conditioning in the home. The types of air conditioning may be air source heat pump or central AC cooling systems. The implementer tracked each home's heating and cooling system in the field "HVAC\_System\_Type." For 882 projects, the implementer reported demand savings for homes that did not having air conditioning according to the "HVAC\_System\_Type" field. Navigant calculate no demand savings for the same projects which resulted in a unit level peak demand realization rate of zero percent for those projects.

For 222 projects, the "HVAC\_System\_Type" indicated the home had central air conditioning, but the implementer calculated peak demand savings using the EER value for air source heat pump. Navigant calculated peak demand savings using the EER value for central air conditioning. The unit level peak demand realization rate was 105% for those projects. Treating homes with central air conditioning as homes with air source heat pumps affected energy savings as well by changing the input SEER, or Seasonal Energy Efficiency Ratio of existing cooling system; however, this did not change the energy savings realization rate.

**Recommendation 6.** For smart thermostats, Navigant recommends (1) that the implementer does not claim peak demand savings for homes without central air conditioning. (2) that the implementer applies TRM deemed values for EER and SEER based on the air conditioning type.

Lastly, the TRM deems a value of 33,600 for Btu/hr, or the size of AC unit, for single-family homes, but does not deem a value for multi-family homes. The implementer used 21,840 Btu/hr for multi-family homes, the result of multiplying the single-family home value by the 65 percent multi-family household factor. Navigant agreed this was acceptable and applied the same 65 percent multi-family household factor. For 224 multi-family projects, the implementer did not apply the 65 percent household factor, and the unit level peak demand realization rate for those projects was 65 percent.

**Recommendation 7.** Navigant recommends the implementer apply the 65 percent multi-family household factor to the size of the AC unit for all multi-family homes.

### Pool Pump

Because the TRM v5.0 does not define savings for pool pumps, Navigant used the measure level inputs deemed by the TRM v6.0<sup>3</sup> to calculate energy savings. The realization rate for pool pump energy savings is 100 percent. Navigant found a moderate difference between reported and verified demand savings of approximately 17 percent. This difference is because implementer used the demand savings value from their pool pumps measure workpaper, and Navigant used the TRM deemed value.

**Recommendation 8.** Navigant recommends the implementer use TRM v6.0 deemed demand savings values for pool pumps.

<sup>3</sup> Illinois Statewide Technical Reference Manual for Energy Efficiency Version 6.0 – Compiled Volumes (1-4). <http://www.ilsag.info/technical-reference-manual.html> Accessed April 14, 2017.

**7. APPENDIX 2. TRC DETAIL**

[This section will be added in the second draft.]