

**Illinois Energy Efficiency Stakeholder Advisory Group
Large Group Meeting:
Joint with Income Qualified EE Advisory Committee
Tuesday, October 27, 2020
10:30 am – 3:30 pm
Teleconference Meeting**

Attendee List and Meeting Notes

Meeting Materials

- Meeting Page: [Tuesday, October 27 Meeting](#)
- [Tuesday, October 27 SAG Agenda](#)
- IQ South Focus Group Meetings: Ameren Illinois and Nicor Gas – *will be posted on the website soon*
- [Ameren Illinois 2022-2025 Energy Efficiency Plan Presentation](#)
- [Ameren Illinois 2022-2025 Proposed Plan Portfolio Summary Template \(Excel\)](#)
- [Peoples Gas & North Shore Gas 2022-2025 Energy Efficiency Plan Presentation](#)
- [Peoples Gas & North Shore Gas 2022-2025 Proposed Plan Portfolio Summary Template \(Excel\)](#)

Meeting Attendees

Celia Johnson, SAG Facilitator
Samarth Medakkar, Midwest Energy Efficiency Alliance (MEEA) – Meeting Support
Jennifer Alvarado, Franklin Energy
Stephanie Ana, Resource Innovations
Amber Anderson, Walker-Miller Energy Services
LeAndra Archuleta, Energy Solutions
Matt Armstrong, Ameren Illinois
Jean Ascoli, ComEd
Mallory Audo, Ameren Illinois
Koby Bailey, Peoples Gas & North Shore Gas
Eduardo Balbis, Guidehouse
Tyler Barron, Environmental Law & Policy Center
Bob Baumgartner, Leidos
Annette Beitel, Future Energy Enterprises
Marsha Belcher, Community Action Partnership of Lake County
Kathia Benitez, Franklin Energy
Jordan Berman-Cutler, ComEd
Carmen Best, Recurve
Shonda Biddle, Walker-Miller Energy Services
Julie Birchfield, Energy Solutions
Britney Blankenship, Energy Solutions
Tisha Burnside, Resource Innovations
John Carroll, Leidos
Lauren Casentini, Resource Innovations
Craig Catalo, Franklin Energy
Zenía Montero Chang, ICF
George Chapman, Energy Solutions
Jane Colby, Apex Analytics
Tamika Cole, Walker-Miller Energy Services
Salina Colon, CEDA
Andrew Cottrell, Applied Energy Group
William Davis, Bronzeville Community Development Partnership
Larry Dawson, IACAA

Leanne DeMar, Nicor Gas
Atticus Doman, Resource Innovations
Erika Dominick, Walker-Miller Energy Services
Thomas Drea, Ameren Illinois
Nick Dreher, MEEA
Julie Drennen, Center for Energy & Environment
Allen Dusault, Franklin Energy
Deb Dynako, Slipstream
Katherine Elmore, Community Investment Corp.
Lance Escue, Ameren Illinois
Jim Fay, ComEd
Jason Fegley, Ameren Illinois
Jake Felton, Resource Innovations
Adam Fields, Leidos
Scott Fotre, CMC Energy
Michael Frischmann, Ecometric Consulting
Zach Froio, Applied Energy Group
Diana Fuller, IACAA
Omayra Garcia, Peoples Gas & North Shore Gas
James Gariepy, Leidos
LaJuana Garrett, Nicor Gas
Aimee Gendusa-English, Citizens Utility Board
Jenny George, Leidos
Jean Gibson, Peoples Gas & North Shore Gas
Noelle Gilbreath, Community Investment Corp.
Stacy Gloss, Indoor Climate Research & Training
Laura Goldberg, NRDC
Jon Gordon, Enervee
Kevin Grabner, Guidehouse
Tina Grebner, Ameren Illinois
Steve Green, Oracle
Andrey Gribovich, DNV-GL
Mary Ellen Guest, Chicago Bungalow Association
Randy Gunn, Guidehouse
Rich Hackner, GDS Associates
Amir Haghghat, CLEAResult
Jim Heffron, Franklin Energy
Debra Hereford, Springfield Housing Authority
Dave Hernandez, ComEd
Travis Hinck, GDS Associates
Julie Hollensbe, ComEd
Hannah Howard, Opinion Dynamics
Tamaira Jackson, Ameren Illinois
Jim Jerozal, Nicor Gas
Amy Jewel, Elevate Energy
Cheryl Johnson, People for Community Recovery
Mary Johnson, Resource Innovations
Kevin Johnston, Green Homes Illinois
Katherine Johnston, Green Homes Illinois
Maurice Kaiser, Honeywell
Haley Keegan, Resource Innovations
Erin Kempster, Energy Solutions
David Kilgore, Ameren Illinois
Mike King, Nicor Gas
Catul Kiti, ICF
Jonathan Kleinman, Aiqueous
Steve Klemm, Leidos
Paige Knutsen, Franklin Energy
Chester Kolodziej, Northern IL Summits and Expos

Larry Kotewa, Elevate Energy
Ryan Kroll, Driftless Energy
John Lavallee, Leidos
Sharon Sy Lewis, Meadows Eastside
Ashley Lucier, SEEL
Molly Lunn, ComEd
Karen Lusson, National Consumer Law Center
Scott Marnier, Ameren Illinois
Rebecca McNish, ComEd
SamarthMedakkar, MEEA
Tim Melloch, Future Energy Enterprises
Jennifer Michael, Ameren Illinois
Cheryl Miller, Ameren Illinois
Abigail Miner, IL Attorney General's Office
Sari Mira, SEEL
Lisa Miranda, Rebuilding Together
Andy Mitchell, Oracle
Jennifer Moore, Ameren Illinois
Fernando Morales, Ameren Illinois
Jennifer Morris, ICC Staff
Phil Mosenthal, Optimal Energy, on behalf of IL Attorney General's Office
Denise Munoz, ComEd
Jackie Nagel, Nicor Gas
Chris Neme, Energy Futures Group, on behalf of NRDC
Rob Neumann, Guidehouse
Yami Newell, Elevate Energy
Dantawn Nicholson, ComEd
Victoria Nielsen, Applied Energy Group
Lorelei Obermeyer, CLEAResult
Maria Onesto Moran, Green Home Experts
Randy Opdyke, Nicor Gas
Antonia Ornelas, Elevate Energy
Angie Ostaszewski, Ameren Illinois
Patricia Plympton, Guidehouse
Ashley Palladino, Resource Innovations
Stacey Paradis, MEEA
Tamara Perry, Energy Solutions
Deb Perry, Ameren Illinois
Michael Pittman, Ameren Illinois
Kristen Pratt Kalaman, Resource Innovations
Beatrice Quach, Resource Innovations
Andrew Rains, IACAA
Reine Rambert, MEEA
Joe Reilly, Applied Energy Group
Zach Ross, Opinion Dynamics
Dylan Royalty, Applied Energy Group
Andrea Salazar, Michaels Energy
Julia Sander, Ameren Illinois
Elena Savona, Elevate Energy
Cynthia Segura, Metropolitan Mayors Caucus
Kristol Simms, Ameren Illinois
Ramandeep Singh, ICF
George Smith, BCMW
Grant Snyder, IL Attorney General's Office
Jacob Stoll, ComEd
Mark Szczygiel, Nicor Gas
Harsh Thakkar, Franklin Energy
Rob Travis, Cascade Energy
Desiree Vasquez, Franklin Energy

Andy Vaughn, Ameren Illinois
Nate Warren, Resource Innovations
Norris Watson, PCCEO
Ted Weaver, First Tracks Consulting, on behalf of Nicor Gas
Shelita Wellmaker, Ameren Illinois
David Whittle, Leidos
Ken Woolcutt, Ameren Illinois
Grace Wroblewski, Applied Energy Group
Fred Wu, Aiqueous
Scott Yee, Resource Innovations
Cate York, Citizens Utility Board
Angela Ziech-Malek, CLEAResult
Jim Dillon, Ameren Illinois
Julia Friedman, Oracle
Keith Goerss, Ameren Illinois
Mark DeMonte, Whitt-Stertevant, on behalf of Ameren IL
John Pady, CEDA
Christina Pagnusat, Peoples Gas & North Shore Gas
Arvind Singh, DNV-GL
Chris Vaughn, Nicor Gas

Meeting Notes

Follow-up is indicated **in red** within the notes.

Meeting purpose: The purpose of the Oct. 26-27 meetings is for Illinois utilities to present preliminary draft 2022-2025 EE Plan Portfolios.

Ameren Illinois 2022-2025 EE Plan Portfolio

Kristol Simms, Ameren Illinois and Andrew Cottrell, Applied Energy Group

Opening and Introductions (Kristol Simms)

- Matt Armstrong – Leading stakeholder efforts, working with SAG.
- Michael Pittman – Assisting in planning efforts, details in the plan and development of presentation.
- The re-visioned EE portfolio presented today will be a win for customers, disadvantaged communities, the environment. Focus on COVID-19 recovery. Portfolio incorporates the feedback thus far. We've done benchmarking, planning, worked with CBOs and the IQ South Committee.

IQ South Focus Group Meetings (Annette Beitel)

- Small group focus meetings included Ameren and Nicor. Meeting started in early September, going through late October. In terms of outcome, will be presented by CBOs and CAAs in November SAG meeting. Shared slide with logos from participating CAAs and CBOs. Extensive and robust participation.
- Our team did outreach to CAAs and CBOs, LIHEAP and Wx directors. These meetings were separate from staff meetings. Outreach coordinators and staff were robust. Utilities listened. Annette received appreciation from CBOs and CAAs for the opportunity to speak directly with utilities. Shared the types of utility representatives. An unstated dynamic from meetings – nothing was off limits. Structured presentation that we asked orgs to present on, but underscored that no topics are off the table and allowed them to share any and all feedback. The utilities and the community organizations appreciated this. The key message they conveyed during the meeting is that both utilities want to

support CBO and CAA engagement in their portfolios. The message to community organizations working directly in communities was that their feedback is vital to the success of the design and implementation of utility plans. Annette called on each participant to share feedback on topics from meeting agendas.

- We received support from Dalitso Sulamoyo, former ICCAA for 16 years and now CEO of Champaign County Regional Planning Commission.
- Structured presentation was provided, depending on meeting. Asked participants their goals for programs outside of statutory targets, additional goals they think are important.
 - More funding from IQ programs
 - Increase pool of diverse and rural vendors
 - More recruiting, diverse staff in all areas of portfolio
 - Increased hiring from disadvantaged communities
 - Non-Energy Benefits were also a big theme. Safety, such as Porch Light Program proposals are very important
 - Consistently commented on education on how to read bills and how to manage energy use.
- SAG IQ program ideas. These ideas were well received, except for multi-family since the organizations we met with didn't have as much MF in their service territories.
- Sought input on current and new portfolio plans.
- Next steps
 - Some CBOs/CAAs didn't participate who we would like to get input from. We will be working with those that participated to participate in the November SAG meetings to get questions from this group. Mentioned funding. Ameren and Nicor want this feedback to be ongoing. Committed to identifying more organizations interested and capable of greater involvement.

Portfolio Overview

- Our reimagined portfolio builds on persisting savings, introducing and prioritizing ways to provide long-term savings and measures to customers. Second is positive community impact. Developing programs developed from LMI customers. Ensuring they are being engaged and delivering benefits. We will incorporate EE into the community and recover in our territory.
- Focus on under resourced communities, working with diverse and local businesses to build their capacity. The final pillar is delivering positive environmental impact. Amplify benefits. Rethink a lot of marketing. Engage implementation contractors differently. Work with program allies to ensure they are considering environmental outcomes.
- Reviewed 6 main areas in the reimagined portfolio.

Electric and Gas Goals

- We have integrated goals that will achieve electric CPAS and gas savings. Modelling reflected the consideration of past performance and pushed us to achieve savings in different areas. The electric goals will allow us to achieve the incremental savings required. On the gas side, we've modelled a portfolio to achieve savings within the budget allowed.

[Kristol Simms] We want to make sure everyone understands this. We can follow-up offline with interested stakeholders.

Budgets and Savings

- How the portfolio breaks down savings and spend and what sector represents.
- As a dual fuel utility, gas conversions are already integrated in budgets and savings goals
- There are a few different pieces in the other category.
- “Other” - Admin, Eval, Marketing, MDI, BED, R&D, Pilot. Voltage Optimization, MT
- Note increase in IQ gas side
- Note business budget loss, due to gas large energy user opt out

Business Programs: Budgets and Savings

- On the business side, major changes include stakeholder recommendations from commission order workshops. Includes network lighting controls (NLC). Work closely with NRDC on design and implementation. Included it in the business standard coupled with linear LED lighting as well as on business side. Hope to build that offering in the next cycle. Want to get those deeper lighting savings.
- Moved heat pump water heater to midstream on business, continue lighting midstream, consistent with other utilities.
- Looked at statewide programs.
- Breaking down some of the adjustments. Looking at the electric side, the HVAC midstream, starting at budget indicated. Ramping up through 2025. Starting slower. On NLC, a dedicated amount on small business and prescriptive side, to be integrated with linear LED lighting. The increased focus on small business direct install.
- On the gas side, main driver, there is some decrease in savings goals. Biggest factor is loss of industrial customers on the custom side. 2018 compared to performance, 2 million on the custom side. Now shifting to be 800k therms custom savings year after year.
- Also decrease on standard pieces mainly due to lost opportunities in the stream trap market, due to TRM changes plus less low hanging fruit. Lower on an absolute value side.

Residential Programs: Budget and Savings

- Big changes here. We're incorporating stakeholder feedback.
- Moving heat pump water heater and hvac to midstream, also increasing participation with smart tech, and advanced power strip and additional improvements for MF and IQ.
- We'll be discussing MF and IQ in more detail. Highlights for current cycle, and note on HVAC. Two HVAC approaches – whole home approach, going to serve 400 or so homes per year. The second component is midstream HVAC, 830k in 2022, increasing year over year to 2021. Other highlights: more focus air source heat pumps and ductless hp, where participation is expected to double from the last cycle. Heat pumps are in multiple programs. MF, IQ, midstream, PH.

[Jim Jerozal] We heard from ComEd yesterday, are these moving from a resistance electric home to electric heat pump to make electricity more efficient? Or target gas customers to switch from gas to electric.

[Kristol Simms] From our perspective, make electric heating customers more efficient. If gas customer wants to move in that direction, they can use programs.

[Molly Lunn] I believe this is the same with ComEd but will double check, Jim.

[Karen Lusson] Did you look at reducing [the smart t-stat] incentive given popularity?

[Kristol Simms] No, but if that is a proposal, we can take a look.

Residential Major Changes

- Incorporated significant stakeholder feedback:
 - One stop shop approach
 - Single point of contact across all offerings for MF
 - Incorporated single application, energy advisor to highlight available programs. Also provides customer with a contractor. On Mf side, greatly increased budget by 5 mil dollars. Including heat pumps into the MF offering. Not included in previous cycle.
 - Consolidation in MF. Approx 110 buildings is the goal in 2022, and consistent throughout the plan. 110 buildings, around 6000 units.

[Chris Neme] Half of Ameren's housing units are electrically heating. Why small IQ MF heat pump program?

[Andrew Cottrell] We can look into the number of heat pumps. They're also included in IQ MF piece. Check in on that and circle back.

Moderate/Low-income Budget and Savings

- We are increasing IQ spend overall. IQ budgeted at 150% minimum. Planning to increase CAA efforts. Capacity building. Develop a detailed process and prioritize agencies with higher amounts of Ameren territory customers. Consider their performance since 2018.
- Setting up a capacity building program is worthwhile.
- Increasing IQ multifamily budget, including heat pumps. When we talk about R&D, new pilot efforts for manufactured homes, pilot effort for low-discretionary income, one stop shop for facilities serving residents who are homeless.
- Looking at the overall sector, the electric side budget and gas budget is increased.
 - Compared to residential, more than half of electric budget savings is towards IQ and 75% - non-IQ as a % of residential portfolio.
 - Multifamily budgets are increased. CAAs seen significant increases. Increasing year over year.
 - Also newer offerings, targeted carve out for IQ retail products.

[Laura Goldberg] For moderate income, is there a breakdown sf vs mf. And some with CAA?

[Andrew Cottrell] Vast majority is SF.

[Laura Goldberg] I would like to follow-up on MF being small portion of overall budget. NRDC suggested larger increases.

CPAS toward 2030

- In designing the portfolio, CPAS was a key driver. 2 ways, how many savings persist through 2030, and savings that persist through the current plan cycle. Compared to the

previous plan, we have greater CPAS in both factors. Function of time. Factor of design. Able to increase the savings through 2030 from 51% to 80%. Oso 8-% of savings last through 2030. Last plan, 12% of savings expired in 2021.

- In the current plan, almost 100% of all savings implemented in current plan do not expire in current plan. 1 Discontinuing or scaling back low-persisting expiring savings. Lowered reliance on standard lighting side. For both persisting savings through 2030, significantly better in current plan.

Positive Community Impact

- We are building upon MDI successes and learnings from current cycle. For the last plan we fought hard to have MDI included in our portfolio. Significant success and opportunity to change things.
- Main goals are to increase customer engagement (data driven approaches), local and diverse participation in EE economy (jobs and workforce development, increase efforts to identify jobs, and more resources in training efforts in community colleges. Interested in pipeline efforts for k-12, community colleges, trade.
- Support of new or growing energy efficiency businesses in service territory.
- Reviewed maps, developed with CAAs

[Cate York] Is there supplemental information available on CCRPC analysis? How does this relate to Annette's feedback from CAAs that there's little MF in their territory?

[Kristol Simms] This tool can be used working with the IQ South group. Identify areas of focus marketing or targeting for our programs. One demographic is renters. Have to work with program developers if they can break down MF vs SF. May be able to do this overlay.

Video + Overview of Market Development Initiative

[Chris Neme] Are you thinking about establishing a set of performance metrics for yourself for goals?

[Kristol Simms] We track diverse spend and vendor spend, we track internally and happy to share and discuss metrics moving forward.

Reviewed Proposed Policy Level Changes

- Expired Savings Definition:
 - Current evaluator practice does not align with definition from 8-103B
 - Results in replacement of savings from measures that:
 - Have not reached the end of their useful lives; and
 - Would otherwise have to be replaced to meet AAIG
 - Decreases budget left to pursue savings in any given year
- Market Effects:
 - Not currently recognizing the effects of market effects
 - Align approach with other jurisdictions
- Leveraging of funding sources:
 - Non-wires alternatives
 - Recovery funding
- Adjustments to net savings methodology

- Important to recognize that the net savings framework requires significant costs be diverted from delivering energy efficiency to customers to consultants' analysis that does not necessarily result in additional savings to customers
- Question: Is it worth spending any time on discussing ways to recapture and redirect some of this funding for a period of time?
 - For example, schedule net to gross updates for middle to late in plan cycle

[Chris Neme] I would like to discuss further. Not sure I'm in agreement. On aligning the approach with other jurisdictions. Can you speak to market effects? Specific ideas in mind? Conceptually they would support what's not being captured now.

[Kristol Simms] In the northwest, they have an approach. Happy to discuss more.

Peoples Gas & North Shore Gas EE Plan Portfolio

Christina Pagnusat, Peoples Gas & North Shore Gas; Victoria Nielson, Applied Energy Group

Portfolio Objectives

- Most important is to ensure programs are available to all customers. Make adjustments to emphasize more innovative ways to serve. Committed to collaboration, considering stakeholder ideas.
- Expanded MT budget R&D, to help new tech in future years.
- Our intention, specific plan to increase diversity in portfolio.
- Balance above priorities while adhering to budget cap and savings.
- Market Transformation 2% of portfolio + R&D 3%, for a total of 5%

Portfolio Diversity

- Goal to drive more participation
- Proposed initiatives:
 - Develop PGL & NSG Portfolio Diversity Plan
 - Enhance contractor diversity goals and require additional tracking and reporting
 - Develop strategy for recruitment, development and support of diverse and community-based partners
 - Collaborate with other Illinois utilities to support long-term diverse business growth and participation in region

[Cate York] Can you provide more details on what metrics could be?

[Christina Pagnusat] Increase diverse spending requirements across portfolio and within contracts and implementation contracts. Leverage what other utilities are doing.

[Karen Lusson] Will you go beyond diverse spending to create opportunities for tier 1 contracts?

[Christina Pagnusat] We need to work out specifics, but this is a commitment for us.

[Chris Neme] (For all utilities) When you look at trying to increase diversity of vendors. Are you looking at just business- certified as MWBE? There are non-trivial barriers to getting those certifications. It can cost a lot of money. Wondering how all utilities are

approaching this issue. Efforts to help smaller businesses that would qualify but may not have the resources to go through steps.

[Christina Pagnusat] We recognize that diverse businesses led by different types of groups may not be able to gain certification. Don't have the answer for how to solve that right now. We would be interested in talking more. We're committed to supporting.

[Kristol Simms] Market Development Initiative- For trade allies, we accept self-declaration, don't have to go further than that. Track goals based on self-declaration. If they're larger contracts, we engage vendor to help through the certification process.

Portfolio Summary

- Preliminary budget for PGL NSG; consistent budget across all 4 years. Budget developed using forecast 2022 retail sales.
- Carbon adder included, but Non-Energy Impacts from Guidehouse not yet included
- Consideration of past performance, potential study, TRM changes, and new initiatives/priorities

Key Portfolio Changes

- Shifting a portion of Home Energy Jumpstart and Elementary Education to income eligible
- Expanding income eligible kits
- Increasing budget for single family weatherization
 - Home Energy Jumpstart Pilot
 - Increasing funding for gas-only Home Energy Rebate Wx measures
- Redirecting budget from residential behavioral to more comprehensive/deeper
- Retrofits
- Increased budget for R&D/MT in Peoples Gas
- New Midstream Commercial Food Service Program
- Peoples Gas Overview:
 - Emphasis on income eligible initiatives – expansion of offerings to reach more customers and diversify energy efficiency opportunities
 - Dedicated funding for innovative market development – commercial food service program and gas heat pump pilot
 - Updates to market rate residential offerings
- North Shore Gas Overview:
 - Provide comprehensive offerings for market rate residential customers
 - Expanded income eligible offerings – but comparatively still a smaller portion of NSG portfolio
 - Increased budget for small and midsize business programs

Residential Sector Highlights

- For Res market rate (non income qualified), home energy rebates and jumpstart will be gas only. Home energy jumpstart, continue to offer to market rate res customers.
- Split of EEE and HEJ into complementary IE offerings
- HEJ pilot with blower door test and air sealing at assessment
- Redirecting Home Energy Report program budget

Business Sector Highlights

- *Commercial & Industrial*: Continuation of comprehensive offerings
- *Public Sector*: Increased prescriptive rebates by 30%
- *Small & Midsize Business*: Continuation of DI, prescriptive and custom measures. Additional of gas only kits.
- *Commercial Food Service (New)*: Expansion of current pilot to full midstream program.
- Additional details:
 - Continuation of effective and comprehensive business programs
 - Increased public sector rebates to drive participation
 - Emphasis on small & midsize program, continuation of kit offerings that began in 2020

Income Eligible Sector Highlights

- *Elementary Energy Education*: Program split between income eligible and market rate neighborhoods.
- *Home Energy Jumpstart*: Shift budget to target IE customers through Jumpstart. Continuation of virtual assessment option. Leave behind measures for virtual options.
- *Single Family*: Continuation of utility-only (non-IHWAP) and IHWAP paths, with the expansion of IE kits (currently gas only, potential joint).
- *Multi-family*: Continuation of all current paths – utility-only (non IHWAP), IHWAP, PHES, AHNC.
- Additional details:
 - Expansion of CAA relationships through wider IE kit delivery
 - Addition of HEJ offering to provide another avenue to engage IE customers

[Chris Neme] Are you seeing follow through, for income qualified kits to program participation (in other comprehensive programs)?

[Christina Pagnusat] Will follow-up with the team.

[Cate York] How are you classifying MF?

[Victoria Nielson] 3+ units

[Cate York] Has there been any discussion of that cutoff for multifamily, since 3 flats are prevalent in Chicago? You should consider single family defined as 3 or less units.

[Christina Pagnusat] That is something we can consider.

Closing and Next Steps

Celia Johnson, SAG Facilitator

- The SAG meetings on Monday, Nov. 16 and Tuesday, Nov. 17 will provide an opportunity for initial feedback on preliminary 2022-2025 EE Portfolios, prior to final negotiations between utilities and non-financially interested stakeholders.
 - **Due Date for Feedback Notification:** If you have feedback to share on preliminary 2022-2025 Utility EE Portfolios and would like to present during the November 16-17 meetings, please notify Celia Johnson by email: Celia@CeliaJohnsonConsulting.com **no later than Friday, Nov. 6**. This notification is needed to organize agendas.

- **Due Date for Completed Feedback Template: By Thursday, November 12**
 - Completed feedback templates will be circulated to attendees before the November meetings.
 - Please note: You may create a PowerPoint presentation instead of filling out a template. Creating a presentation is not required.
- Utilities will follow-up individually on the questions below.

Summary of Questions for Ameren Illinois

1. Karen Lusson: Interested in whether Ameren has looked at reducing smart t-stat rebate.
2. Chris Neme questions:
 - a. Interested in why the small number of IQ MF heat pumps; half of Ameren's MF housing units are electrically heated.
 - b. Follow-up on internal tracking of diversity spend and vendor spend; also, metrics for Market Development Initiative.
 - c. Request to discuss proposed policy items further.
 - d. Interested in more information on the NW approach for market effects.
3. Laura Goldberg: Interested in follow-up conversation on why MF is small portion of overall budget. NRDC suggested larger increases.
4. Cate York: Is there supplemental information available on CCRPC analysis?
5. Jennifer Morris, ICC Staff: For Ameren IL gas, provide for which programs are being requested for adjustable savings goals for NTG and the specific collar being requested.

Summary of Questions for Peoples Gas & North Shore Gas

1. Cate York, CUB and Chris Neme, NRDC: Interested in more follow-up on portfolio diversity and metrics; barriers to certification.
2. Chris Neme: Interested in IQ EE Kit follow through; are the kits driving customers to participate in other comprehensive programs?
3. Cate York: Interested in PG/NSG considering a new definition for 'single family', due to the prevalence of 3-flats in Chicago. Single family participation could be defined as 3 or less units.
4. Jennifer Morris, ICC Staff: Provide for which programs PG/NSG is requesting adjustable savings goals for NTG and the specific collar they are requesting.