

**Illinois EE Stakeholder Advisory Group**  
**Small Group SAG Meeting**  
**Friday, November 13, 2020**  
2:00 – 4:00 pm

**Teleconference Meeting: Discuss Evaluation Questions**

Webinar registration: <https://attendee.gotowebinar.com/register/7933358335270375948>

Call-In Number: (213) 929-4212

Access code: 761-067-314 (audio PIN shown after joining)

*Participants may also use their computer's microphone and speakers (VoIP).*

Time	Agenda Item	Discussion Leader
2:00 – 2:10 pm	<p><b>Opening and Introductions</b></p> <p><b>Purpose of November 13<sup>th</sup> meeting:</b></p> <ol style="list-style-type: none"> <li>1. To discuss evaluation treatment of business closures, an issue raised during a June SAG meeting to discuss COVID-19 evaluation impacts.</li> <li>2. To discuss questions raised by Guidehouse on negative savings and determine next steps.</li> </ol>	Celia Johnson, SAG Facilitator
2:10 – 3:05 pm	<p><b>Evaluation Question: Business Closures</b></p> <ul style="list-style-type: none"> <li>• Background on issue + recap of June small group SAG discussion</li> <li>• Questions to consider: <ol style="list-style-type: none"> <li>1. What is the correct policy treatment in evaluation of business closures on a regular basis?</li> <li>2. Should that same policy treatment be applied to the current COVID-19 driven economy, or, similar to the conversation around estimation of savings during COVID-19, should a separate treatment be considered?</li> </ol> </li> <li>• Overview of possible approaches and potential issues</li> <li>• Discussion, Q&amp;A and Next Steps</li> </ul> <p><b>Purpose:</b> To discuss the treatment of business closure in estimating lifetime savings; answer questions and feedback; determine next steps.</p>	<p>Jeff Erickson and Rick Berry, Guidehouse</p> <p>Zach Ross, Opinion Dynamics</p>
3:05 – 3:55 pm	<p><b>Evaluation Questions: Negative Savings</b></p> <ul style="list-style-type: none"> <li>• Background on memo to ComEd + definition of “negative savings” and “heating penalties”</li> <li>• Discussion will focus on the questions <b>in red font</b>. Other questions will be addressed in 2021.</li> </ul>	Jeff Erickson and Rick Berry, Guidehouse

Time	Agenda Item	Discussion Leader
	<p><b>Guidehouse Questions / Requests for Clarification</b></p> <ol style="list-style-type: none"> <li>1. How should evaluation treat measure installations that result in negative savings?</li> <li>2. How should evaluation treat projects that result in negative savings due to unexpected customer or trade ally action?</li> <li>3. How should evaluation treat projects that result in negative savings due to custom analysis?</li> <li>4. How should evaluation treat projects that result in negative savings due to actions taken to meet code?</li> <li>5. <i>The TRM's approach to fuel-switching heat pumps intention appears inconsistent. It applies a negative impact for increased load to the gas savings but not the electric savings (i.e., the electric utility does not account for the added electric load). Was this intentional or an oversight? – SAG Facilitator Note: This will be addressed in 2021 Fuel Switching Working Group.</i></li> <li>6. How should evaluation treat electric heating penalties? Should they continue to be added to the verified savings?</li> <li>7. How should evaluation treat gas heating penalties with respect to converted gas savings? Should these be netted out at the project level, program level, portfolio level, or at all?</li> <li>8. <i>How should more complex heating systems be categorized for TRM application? – SAG Facilitator note: This will be addressed in IL-TRM Version 10.0 update process, in 2021.</i></li> </ol> <ul style="list-style-type: none"> <li>• Discussion, Q&amp;A and Next Steps</li> </ul> <p><b>Purpose:</b> To discuss Guidehouse questions on the treatment of negative electric and gas savings by evaluation for ComEd; answer questions; determine next steps.</p>	
3:55 – 4:00 pm	<b>Closing and Next Steps</b>	Celia Johnson, SAG Facilitator

**Meeting Materials**

- [Guidehouse and Opinion Dynamics Memo: Treatment of Business Closure in Estimating Lifetime Savings \(Sept. 10, 2020\)](#)
- [Guidehouse Memo: Treatment of Negative Electric and Gas Savings by Evaluation \(Aug. 4, 2020\)](#)
- Guidehouse and Opinion Dynamics Presentation: Treatment of Business Closure
- Guidehouse Presentation: Negative Savings Questions