



MEMORANDUM

To: Nick Warnecke, AIC; Elizabeth Horne, ICC Staff; and Celia Johnson, SAG Facilitator
From: Zach Ross and Rose Williamson, Opinion Dynamics
Date: October 15, 2025
Re: Q3 2025 Evaluation Expenditures

This memorandum provides a summary of the evaluation team's activities and expenditures in Q3 of 2025, as stipulated in our evaluation contract. The team conducted these activities in support of AIC's 2022-2025 Portfolio of Electric and Gas Energy Efficiency Programs.

OVERVIEW OF EVALUATION ACTIVITIES

KEY ACTIVITIES FOR Q3 2025

In the third quarter of 2025, the evaluation team launched interim impacts research and continued ongoing research initiatives for the Residential, Business, and Pilots/Emerging Programs. The evaluation team delivered all the draft interim impacts research for the Business Program and the majority of the draft interim impacts research for the Residential Program. Deliverables outside of the draft interim impacts research included the final Multifamily process report and the Statewide Midstream Food Service NTG memo. The team also finalized and/or began fielding multiple survey instruments, including: the Heat Pump Conjoint Survey, the Accessibility Offering and Healthier Homes delivery partner interviews, and the IQ Electrification peer utility staff interviews. The evaluation team continued to engage with SAG committees and working group meetings as they occurred.

UPCOMING ACTIVITIES FOR Q4 2025

In the fourth quarter of 2025, the evaluation team will finalize interim impacts research, conduct evaluation planning for 2026 and the 2026-2029 cycle, and continue ongoing research projects for the Residential, Business, and Pilots/Emerging Programs. Expected deliverables include the Pipeline Study memo, Compressed Air Leak Repair EUL memo, final LLLC survey and interview instruments, and the Heat Pump Incentive and Program Design Study memo. The evaluation team will continue to engage with SAG committees and working group meetings as they occur.

SUMMARY OF EXPENDITURES

The tables below summarize expenditures through Q3 2025 based on team invoices received as of the end of September 2025.

Figure 1. Q3 2025 Expenditures for Evaluation of Program Year 2025

| AIC 2025 Evaluation of the Commercial, Industrial, and Residential Energy Efficiency Programs | | | |
|--|---------------------|-------------------------|---------------------|
| | 2025 Budget | Expensed to Date | Remaining |
| Impact EM&V | \$ 1,179,500 | \$ 498,412 | \$ 681,088 |
| Process EM&V | \$ 707,700 | \$ 299,047 | \$ 408,653 |
| Report Development | \$ 471,800 | \$ 199,365 | \$ 272,435 |
| <i>Program Specific Evaluation Efforts</i> | \$ 2,359,000 | \$ 996,824 | \$ 1,362,176 |
| Compliance and Stakeholder Engagement Activities | \$ 370,000 | \$ 175,457 | \$ 194,543 |
| Cross-Cutting Evaluation Research | \$ 314,300 | \$ 190,041 | \$ 124,259 |
| Quality Assurance and Control | \$ 20,000 | \$ - | \$ 20,000 |
| Portfolio Evaluation Reporting | \$ 50,000 | \$ 26,479 | \$ 23,522 |
| Other Non-Program Activities (Project Management, Evaluation Planning, Program Design Support, etc.) | \$ 410,000 | \$ 482,527 | \$ (72,527) |
| Total Non-Program Specific Evaluation Efforts | \$ 1,164,300 | \$ 874,503 | \$ 289,797 |
| Contingency | \$ 167,453 | \$ - | \$ 167,453 |
| 2025 Total | \$ 3,690,753 | \$ 1,871,327 | \$ 1,819,426 |