



Peoples Gas & North Shore Gas 2019 Adjustable Savings Goals

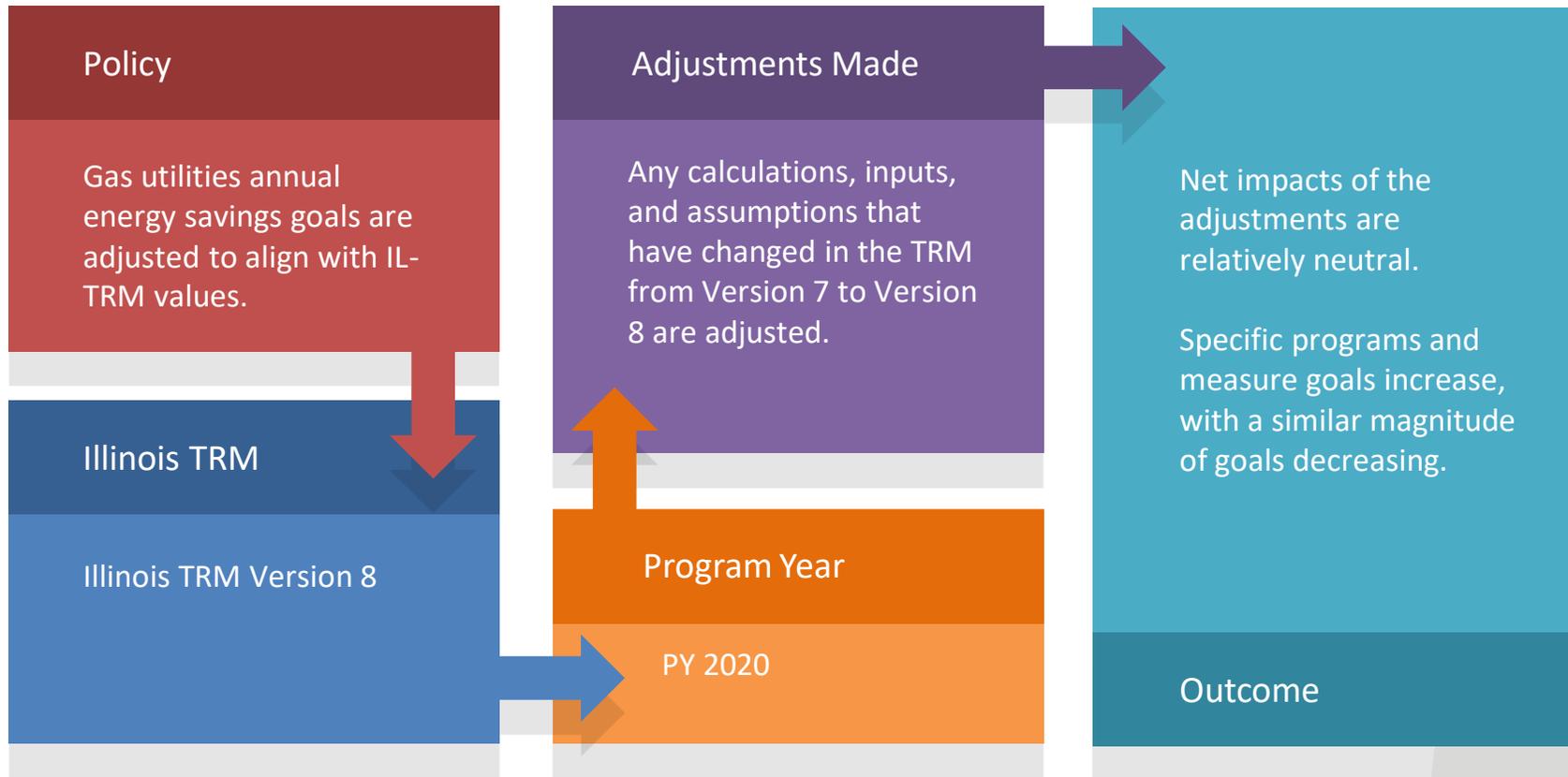
IL SAG Presentation
February 4, 2020

Agenda

- 01**  Background & Methodology
- 02**  Overall Portfolio
- 03**  Measures Impacted
- 04**  Adjustments by Program
- 05**  Weighted Average Measure Life (WAML)



Background & Methodology



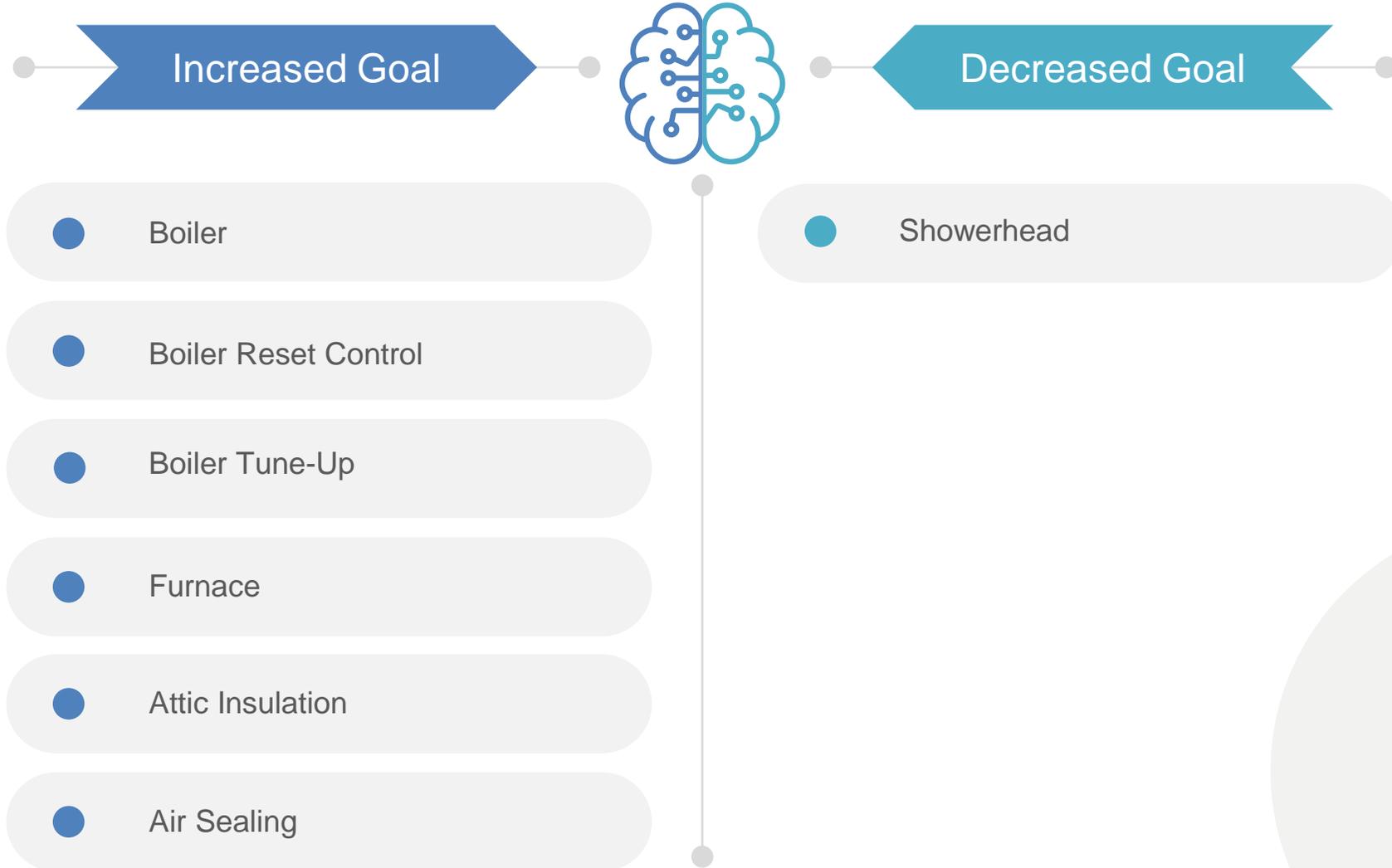
Peoples Gas 2020 Natural Gas Adjusted Portfolio

Program-Initiative	January 1, 2020 - December 31, 2020 (PY 2020)		
	TRM v7 Energy Savings Goal (Therm)	Adjusted Energy Savings Goal (Therm)	Energy Savings Adjustment to Plan Goal (Therm)
	2020	2020	2020
Res - Outreach & Education	509,382	509,382	0
Res - SF Assessments	372,793	372,034	-758
Res - MF Assessments	207,560	207,560	0
Res - SF Rebates	489,694	489,694	0
Res - MF Standard Rebates	86,437	87,483	1,046
Res - MF PTA Rebates	1,471,463	1,473,468	2,006
Res - MF Rebates	65,880	65,880	0
Bus - CI Assessments	966,083	966,080	-3
Bus - SB Assessments	114,464	126,871	12,407
Bus - CI Rebates	1,695,057	1,695,679	623
Bus - SB Rebates	460,456	459,788	-667
Bus - SB Rebates –PTA	209,119	211,146	2,027
Bus - Public Assessments	545,181	550,688	5,507
Bus - Public Rebates	615,052	615,833	782
Low Income - SF Retrofit	648,573	669,704	21,131
Low Income - MF Retrofit	700,437	700,437	0
Low Income - SF New Construction	29,209	29,209	0
Low Income - MF New Construction	61,000	61,000	0
Portfolio Total (Therms)	9,247,836	9,291,937	44,100

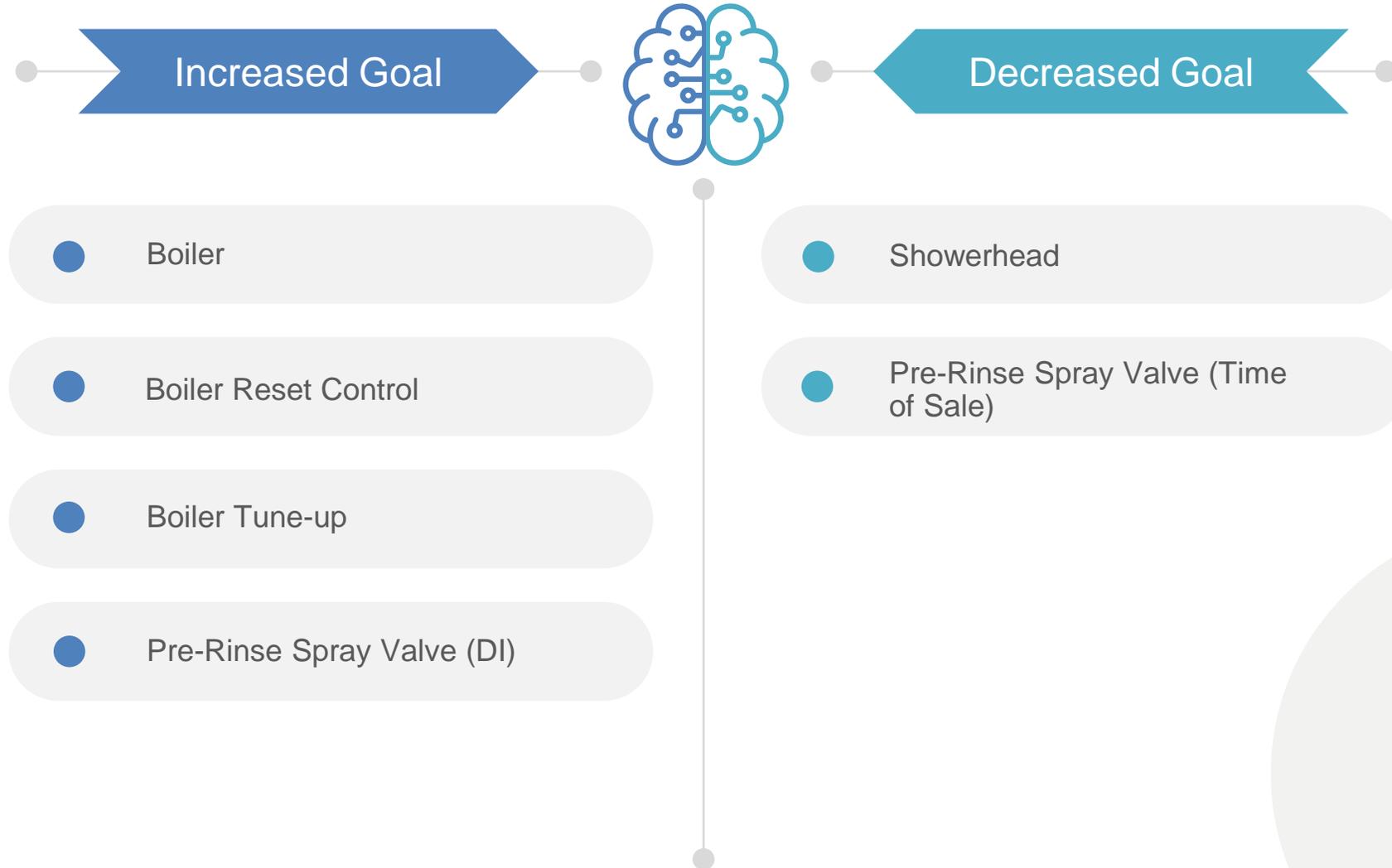
North Shore Gas 2020 Natural Gas Adjusted Portfolio

Program-Initiative	January 1, 2020 - December 31, 2020 (PY 2020)		
	TRM v7 Energy Savings Goal (Therm)	Adjusted Energy Savings Goal (Therm)	Energy Savings Adjustment to Plan Goal (Therm)
	2020	2020	2020
Res - Outreach & Education	329,180	329,180	0
Res - SF Assessments	108,025	107,740	-284
Res - MF Assessments	12,119	12,119	0
Res - SF Rebates	207,784	207,784	0
Res - MF PTA Rebates	13,830	14,064	235
Res - MF Rebates	936	936	0
Bus - CI Assessments	226,105	226,104	-1
Bus - SB Assessments	7,274	8,128	853
Bus - CI Rebates	455,588	456,299	711
Bus - SB Rebates	34,357	34,084	-273
Bus - SB Rebates -PTA	31,812	31,945	133
Bus - Public Assessments	55,107	55,938	831
Bus - Public Rebates	206,449	207,432	983
Low Income - SF Retrofit	36,412	37,602	1,189
Low Income - MF Retrofit	42,249	42,249	0
Portfolio Total (Therms)	1,767,227	1,771,603	4,377

Residential Measures Goal Impacted



Business Measures Goal Impacted



Initiative Impact – Res Single Family Assessments

	January 1, 2020 - December 31, 2020 (PY 2020)		
	TRM v7 Energy Savings Goal (Therm)	Adjusted Energy Savings Goal (Therm)	Energy Savings Adjustment (Therm)
Utility	2020	2020	2020
Peoples Gas	372,793	372,034	-758
North Shore Gas	108,025	107,740	-284

Adjusted Goals Drivers:

- Goal Decrease: Showerheads
- Goal Increase: n/a



Initiative Impact – Res Multi-Family Standard Rebates

January 1, 2020 - December 31, 2020 (PY 2020)			
	TRM v7 Energy Savings Goal (Therm)	Adjusted Energy Savings Goal (Therm)	Energy Savings Adjustment (Therm)
Utility	2020	2020	2020
Peoples Gas	86,437	87,483	1,046

Adjusted Goals Drivers:

- Goal Decrease: n/a
- Goal Increase: Boilers, Boiler Reset Controls, Boiler Tune-Ups, Furnaces



Initiative Impact – Res Multi-Family PTA Rebates

	January 1, 2020 - December 31, 2020 (PY 2020)		
	TRM v7 Energy Savings Goal (Therm)	Adjusted Energy Savings Goal (Therm)	Energy Savings Adjustment (Therm)
Utility	2020	2020	2020
Peoples Gas	1,471,463	1,473,468	2,006
North Shore Gas	13,830	14,064	235

Adjusted Goals Drivers:

- Goal Decrease: n/a
- Goal Increase: Boilers, Boiler Reset Controls, Boiler Tune-Ups, Furnaces



Initiative Impact – Bus C&I Assessments

	January 1, 2020 - December 31, 2020 (PY 2020)		
	TRM v7 Energy Savings Goal (Therm)	Adjusted Energy Savings Goal (Therm)	Energy Savings Adjustment (Therm)
Utility	2020	2020	2020
Peoples Gas	966,083	966,080	-3
North Shore Gas	226,105	226,104	-1

Adjusted Goals Drivers:

- Goal Decrease: Showerheads
- Goal Increase: Pre-rinse Sprayers



Initiative Impact – Bus C&I Rebates

Utility	January 1, 2020 - December 31, 2020 (PY 2020)		
	TRM v7 Energy Savings Goal (Therm)	Adjusted Energy Savings Goal (Therm)	Energy Savings Adjustment (Therm)
	2020	2020	2020
Peoples Gas	1,695,057	1,695,679	623
North Shore Gas	455,588	456,299	711

Adjusted Goals Drivers:

- Goal Decrease: Pre-rinse Sprayer
- Goal Increase: Boilers, Boiler Reset Controls, Boiler Tune-Ups



Initiative Impact – Bus Small Business Assessments

Utility	January 1, 2020 - December 31, 2020 (PY 2020)		
	TRM v7 Energy Savings Goal (Therm)	Adjusted Energy Savings Goal (Therm)	Energy Savings Adjustment to (Therm)
	2020	2020	2020
Peoples Gas	114,464	126,871	12,407
North Shore Gas	7,274	8,128	853

Adjusted Goals Drivers:

- Goal Decrease: Showerheads
- Goal Increase: Pre-rinse Sprayers



Initiative Impact – Bus Small Business Rebates

Utility	January 1, 2020 - December 31, 2020 (PY 2020)		
	TRM v7 Energy Savings Goal (Therm)	Adjusted Energy Savings Goal (Therm)	Energy Savings Adjustment (Therm)
	2020	2020	2020
Peoples Gas	460,456	459,788	-667
North Shore Gas	34,357	34,084	-273

Adjusted Goals Drivers:

- Goal Decrease: Pre-rinse Sprayers
- Goal Increase: Boilers, Boiler Reset Controls, Boiler Tune-Ups



Initiative Impact – Bus Small Business Rebates PTA

	January 1, 2020 - December 31, 2020 (PY 2020)		
	TRM v7 Energy Savings Goal (Therm)	Adjusted Energy Savings Goal (Therm)	Energy Savings Adjustment (Therm)
Utility	2020	2020	2020
Peoples Gas	209,119	211,146	2,027
North Shore Gas	31,812	31,945	133

Adjusted Goals Drivers:

- Goal Decrease: Pre-rinse Sprayers
- Goal Increase: Boilers, Boiler Reset Controls, Boiler Tune-Ups



Initiative Impact – Bus Public Assessments

	January 1, 2020 - December 31, 2020 (PY 2020)		
	TRM v7 Energy Savings Goal (Therm)	Adjusted Energy Savings Goal (Therm)	Energy Savings Adjustment (Therm)
Utility	2020	2020	2020
Peoples Gas	545,181	550,688	5,507
North Shore Gas	55,107	55,938	831

Adjusted Goals Drivers:

- Goal Decrease: Showerheads
- Goal Increase: Pre-rinse Sprayers



Initiative Impact – Bus Public Rebates

Utility	January 1, 2020 - December 31, 2020 (PY 2020)		
	TRM v7 Energy Savings Goal (Therm)	Adjusted Energy Savings Goal (Therm)	Energy Savings Adjustment (Therm)
	2020	2020	2020
Peoples Gas	615,052	615,833	782
North Shore Gas	206,449	207,432	983

Adjusted Goals Drivers:

- Goal Decrease: Pre-rinse Sprayers
- Goal Increase: Boilers, Boiler Reset Controls, Boiler Tune-Ups



Initiative Impact – Low Income Single Family Retrofit

	January 1, 2020 - December 31, 2020 (PY 2020)		
	TRM v7 Energy Savings Goal (Therm)	Adjusted Energy Savings Goal (Therm)	Energy Savings Adjustment (Therm)
Utility	2020	2020	2020
Peoples Gas	648,573	699,704	21,131
North Shore Gas	36,412	37,602	1,189

Adjusted Goals Drivers:

- Goal Decrease: Showerheads
- Goal Increase: Attic Insulation, Air Sealing



Weighted Average Measure Life (WAML)

North Shore Gas	2020 WAML
Approved Plan	9.4
2020 Adjustable Goals	10.8

Peoples Gas	2020 WAML
Approved Plan	12.5
2020 Adjustable Goals	13.2





Questions & Discussion



Thank You!