



## Energy Efficiency PROGRAM

# PY2023 Quarterly Report

Data presented in this document is based on preliminary results and is subject to revision and evaluation adjustments. The Ameren Illinois Energy Efficiency Program is funded by Ameren Illinois customers in compliance with Illinois Public Act 95-0481.

THIRD QUARTER REPORT  
*(January - September)*



*Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists*

# TABLE OF CONTENTS



<b>Portfolio Summary</b>	<b>3</b>
<b>Residential Program</b>	<b>6</b>
Retail Products Initiative	8
Market Rate Single-Family Initiative	9
Public Housing Initiative	10
Market Rate Multifamily Initiative	10
Direct Distribution of Efficient Products Initiative	11
Income Qualified Initiative	12
<b>Business Program</b>	<b>16</b>
Standard Initiative	17
Midstream Initiative	18
Small Business Initiative	19
Custom Initiative	20
Retro-Commissioning (RCx) Initiative	20
Street Lighting Initiative	21
<b>Voltage Optimization</b>	<b>22</b>
<b>Market Transformation</b>	<b>23</b>
<b>Market Development Initiative</b>	<b>24</b>
<b>Marketing Education and Awareness</b>	<b>27</b>
<b>Low-Income Customer Outreach</b>	<b>28</b>
<b>Customer Coordination Efforts</b>	<b>28</b>
<b>New Measures</b>	<b>29</b>
<b>Multifamily Reporting</b>	<b>30</b>
<b>Budget Shifts</b>	<b>32</b>
<b>Appendix</b>	<b>36</b>

# PY 2023 PORTFOLIO SUMMARY



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

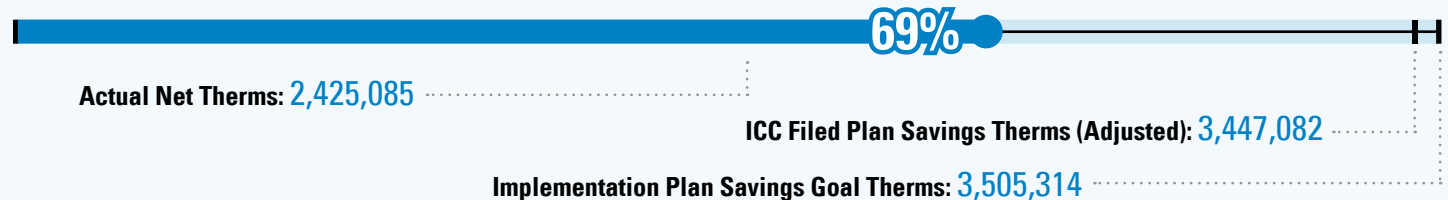
Ameren Illinois Company (AIC) d/b/a Ameren Illinois ("Ameren Illinois") provides this quarterly report for the period of January – June 2023 pursuant to Section 6.5 of the Illinois Energy Efficiency Policy Manual Version 2.1 (effective Jan. 1, 2022). Consistent with Section 6.5, Ameren Illinois provides this report using a common template developed in collaboration with other Illinois utilities and stakeholders, and it is designed to provide the categories of information set forth in Section 6.5. The information in this quarterly report may be based on preliminary results and will be assessed for revision, evaluation and adjustment, with updates and changes being made on a quarterly basis. As set forth in Section 6.5, interested stakeholders should raise any questions regarding the programs addressed in this report through the Illinois Stakeholder Advisory Group process or with Ameren Illinois directly, including to identify any updates or changes made since prior reports. As has been done previously, AIC will address questions, when practicable, through the appropriate channels, including updates to this report.

## Portfolio Overall Savings Achievement in 2023

### Electric Implementation Plan Savings Goal



### Gas Implementation Plan Savings Goal



Ameren Illinois received approval from the Commission for its 2022 Plan on July 22, 2021. Subsequently, passage of Public Act 102-0662 amended Section 8-103B of the Act, which sets forth electric energy efficiency provisions applicable to the 2022 Plan. Ameren Illinois filed a modified plan with the Commission on April 14, 2022 to reflect affected elements of the 2022 Plan approved by the Commission. Information on budgets, goals and savings contained in this report reflect the plan approved by the Commission on June 23, 2022.

# PY2023 PORTFOLIO SUMMARY



## Portfolio Overall Spend Achievement in 2023

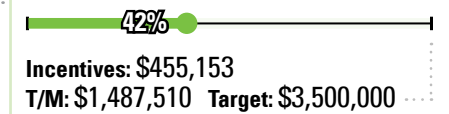
PY2023 Electric and Gas Budget: \$135,134,141

Actual Electric and Gas Spend: \$92,103,353

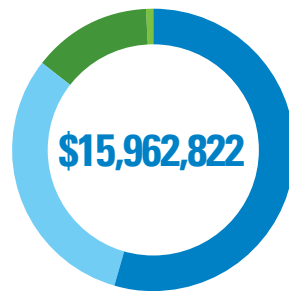
IQ Electric and Gas Spend: \$37,089,639

Third-Party Electric Spend: \$10,260,971

Non-Profit Electric and Gas Spend: \$1,942,663



## PY2023 Diverse Supplier Spend



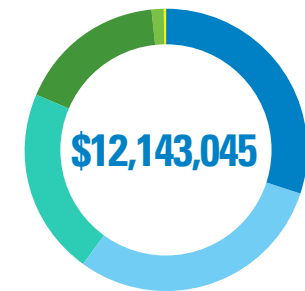
Minority-Owned and  
Woman-Owned: \$8,728,391

Woman-Owned: \$4,966,834

Minority-Owned: \$2,155,142

Veteran-Owned: \$112,454

## PY2023 Diverse Program Ally Spend



Minority-Owned and Woman-Owned: \$3,372,995

Woman-Owned: \$3,369,480

Minority-Owned: \$2,633,984

Veteran-Owned: \$2,398,443

Veteran-Owned and Woman-Owned: \$341,561

Veteran-Owned and Minority-Owned: \$25,007

Veteran-Owned, Minority-Owned and  
Woman-Owned: \$1,575

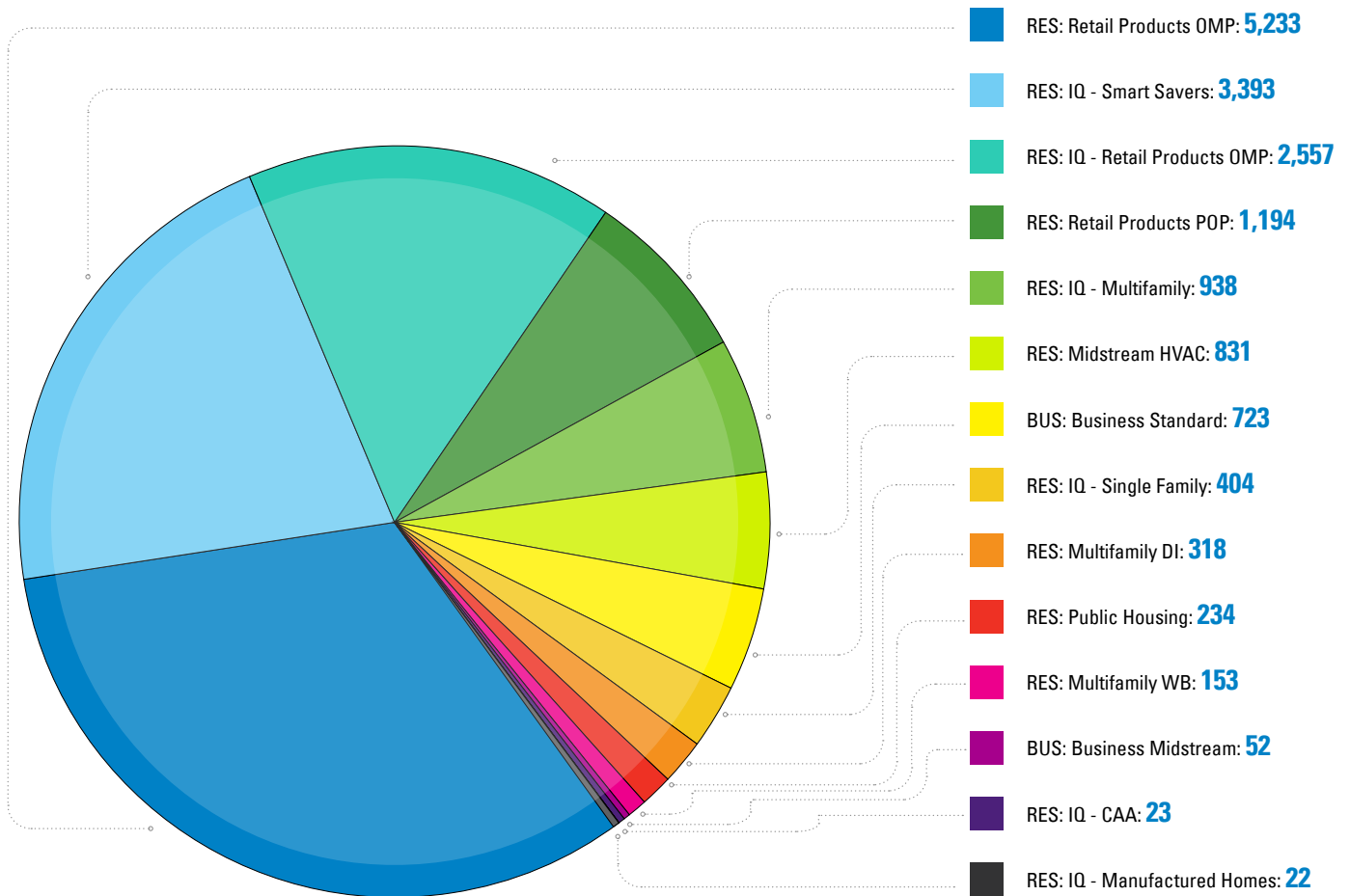
## Health and Safety Spend

Channel	Overall Spend
IQ - Community Action Agency (CAA)	\$140,750
IQ - Single-Family	\$1,925,334
IQ - Mobile Homes	\$21,704
IQ - Multifamily	\$103,975
<b>Total</b>	<b>\$2,191,762</b>

\*Health and Safety spend is included in the \$37,089,639 Income Qualified Spend.

## Smart Thermostats Incentivized in 2023

**16,075** total smart thermostats incentivized PYTD.



OMP - Online Marketplace

POP - Point of Purchase

WB - Whole Building

JU - Joint Utility



## RESIDENTIAL PROGRAM

The Residential Program includes six initiatives that address key electric and natural gas end-uses in single-family homes and multifamily properties. The Residential Program offers a range of educational opportunities and incentives for consumers to implement a series of energy efficiency improvements. Direct installation initiatives, targeted primarily to low- to moderate-income customers, are designed to achieve reductions in energy consumption within participants' homes, followed by comprehensive weatherization services. Each initiative is a potential entry point for consumers into the Program, which is structured to facilitate cross-promotion between initiatives and maximize participation. There is a significant focus on assisting low- to moderate-income customers to reduce their energy costs, with much of that focus within the Income Qualified (IQ) Initiative. Ameren Illinois' large geographic service territory encompasses over 43,700 square miles and serves more than one million residential customers of which over 640,000 receive both electric and gas service.

### Q3 Update Residential Program (All Initiatives):

- Through Q3, the Residential Program has achieved 127,028 (94%) of its electric PY2023 implementation plan savings goal of 135,010 MWh and 1,222,876 therms (93%) of its gas PY2023 implementation plan savings goal of 1,320,934 therms.<sup>1</sup>

#### Electric PY2023 implementation plan savings goal



#### Gas PY2023 implementation plan savings goal



### Q3 Update Residential Program (Non-IQ):

- Through Q3, the Residential Program (Non-IQ) has achieved 33,329 MWh (85%) of its electric PY2023 implementation plan savings goal of 39,108 and 607,149 therms (100%) of its gas PY2023 implementation plan savings goal of 604,252 therms.<sup>1</sup>

#### Electric PY2023 implementation plan savings goal



#### Gas PY2023 implementation plan savings goal



## RESIDENTIAL PROGRAM

### Q2 Update Residential Program (IQ Channels):

- Through Q3, the Residential Program (IQ) has achieved 93,699 MWh (98%) of its electric PY2023 implementation plan savings goal of 95,902 MWh and 615,727 therms (86%) of its gas PY2023 implementation plan savings goal of 716,682 therms.<sup>2</sup>

#### Electric PY2023 implementation plan savings goal



#### Gas PY2023 implementation plan savings goal



### Q2 Update Residential Program (Third-Party):

Consistent with the Sections 8-103B(g)(4) of the Illinois Public Utilities Act 220 ILCS 5/8-101, the identified initiatives are being funded by Ameren Illinois as part of the third-party energy efficiency programs and are separately reported in this section.

- Through Q3, 3rd Party Programs have achieved 19,157 (71%) of the Ameren Illinois electric PY2023 implementation plan savings goal of 26,958 MWh and 269,216, (90%) of its gas PY2023 implementation plan savings goal of 300,618 therms<sup>2</sup>

#### Electric PY2023 implementation plan savings goal



#### Gas PY2023 implementation plan savings goal



Note: SAG (Stakeholder Advisory Group) reporting template has Residential initiatives separated by Non-IQ, IQ and a BTU Conversion component; however, some Residential offerings have a component within the Residential Program that is IQ focused. Numbers are reported here to be as consistent with SAG reporting template as possible.



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

## RESIDENTIAL PROGRAM

### Retail Products Initiative

**Overview:** *The Retail Products Initiative intervenes at the point of sale to encourage residential customers to purchase high-efficiency products through "brick and mortar" retail stores and online e-commerce sites. Customers receive instant discounts and/or mail-in cash rebates as an incentive to upgrade to ENERGY STAR® and other qualified high-efficiency lighting products, home appliances and smart thermostats.*

#### Q3 Update:

- Google Blitz launched in Q3 for Smart Thermostats, with metrics tracking ahead of last year's performance. Numerous marketing tactics were utilized to drive customer participation including emails, post cards, bill inserts, and media events.
- To achieve savings goals, tactics reported in previous quarters to throttle back sales production of shop lights and Advanced Power Strips have been cancelled. All retail channels continued to promote these products during Q3.

### Efficient Choice Tool Channel

**Overview:** *This online platform is meant to serve as a "kayak.com" and "Consumer Reports" type search and compare engine for residential energy-efficient home appliances. It allows customers to compare the efficiency ratings of different household appliances and make informed purchasing decisions. Several additional website features differentiate Ameren Illinois' Efficient Choice Tool from other sites on the internet.*

#### Q3 Update:

- The Efficient Choice Tool implementer resolved barriers reported during Q2, allowing the independent evaluator to conduct an interim impact analysis in Q3.
- Advanced Power Strips were added to the Efficient Choice Tool during Q3, including models being promoted in the Retail Products Initiative.



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists



## Market Rate Single-Family Initiative

**Overview:** The Market Rate Single-Family Initiative includes a home weatherization channel for single-family customers that do not qualify for the Income Qualified Initiative. This channel is promoted under the name Home Efficiency. The Market Rate Single-Family Initiative also includes a Midstream HVAC channel to promote high efficiency equipment.

### Midstream HVAC Channel (Third-Party):

**Overview:** Midstream HVAC collaborates with manufacturers, wholesalers and distributors, leveraging their relationships and existing communication channels with installation contractors to distribute information/incentives to increase the number of high-efficiency systems being sold and installed.

#### Q3 Update:

- Smart thermostat incentives increased from \$100 to \$125 during Q3 to drive participation in the channel.
- Heat Pump Water Heater webinar with ENERGY STAR® Manufacturers Action Council (ESMAC) occurred during Q3, with 10 contractors added to the Energy Star installer list.
- Four new distributor branch locations were enrolled during the 3rd quarter. Program representatives also attended eight distributor outreach events to promote the program.
- Heat pump equipment that received incentives through Q3 included:
  - ▶ 703 Air Source Heat Pumps
  - ▶ 1,651 Ductless Mini-Split Heat Pumps
  - ▶ 86 Heat Pump Water Heaters

### Home Efficiency Channel

**Overview:** Home Efficiency partners with Building Envelope Program Ally contractors to offer incentives to homeowners for multiple insulation and air sealing measures, covering a portion of the cost for projects completed by a Program Ally.

#### Q3 Update:

- A marketing piece was distributed to Market Rate customers during Q3, with analytics identifying that in the first few days the website visits went from 6 scans to 145 scans.
- 91 projects were received through Q3, with 23 projects pending and 68 completed showing a significant increase in participation from 2023 Q2.
- Educational material on the benefits of mechanical ventilation and potential impacts of non-utilization was provided to Program Allies, resulting in increased participation.



## RESIDENTIAL PROGRAM

### Public Housing Initiative

**Overview:** *The Public Housing Initiative targets public sector housing owned by government entities including federal, state and municipal housing authorities. Multifamily living units and properties of three or more units are eligible for incentives. Similar to the Income Qualified Multifamily Channel, customers receive a comprehensive audit to identify the eligible weatherization services to be provided. Low-cost energy saving products are also installed in conjunction with the audit at no cost.*

#### Q3 Update:

- The initiative increased participation through Q3, with 117 buildings served including 1148 residential units.
- The initiative successfully boosted ductless heat pump installations through enhanced outreach and engagement with 47 incentivized through Q3.

### Market Rate Multifamily Initiative

**Overview:** *The Market Rate Multifamily Initiative achieves electric and natural gas energy savings in multifamily buildings that do not qualify under the criteria for the Income Qualified Initiative. Property owners, managers and tenants can still qualify for similar services, including the direct installation of free low-cost energy saving measures in individual living units and common areas. The direct installation service is provided at no cost to eligible property owners and tenants, with educational materials provided in each unit that explain the energy and money saving benefits associated with installed products and other Ameren Illinois Initiatives that may be of benefit. Additional measures beyond in-unit incentives are also identified during the assessment of the property. Through all multifamily channels, a one-stop-shop approach is offered to multifamily properties managers/in-unit tenants. A comprehensive audit is provided to customers to identify eligible measures inclusive of all Residential, Small Business and Commercial offerings.*

#### Q3 Update:

- The initiative achieved increased participation through Q3, with 109 buildings served including 282 residential units.
- Multifamily heat pump channel was fully subscribed during Q3, with the initiative exceeding the electric savings goals for the program year.
- In Q3, there was a 35% increase in total number of direct installation measures, reaching a total of 8,126 measures installed through Q3.



## RESIDENTIAL PROGRAM

### Direct Distribution of Efficient Products Initiative

**Overview:** The Direct Distribution Initiative targets students and schools located within ZIP codes with high percentages of low- and moderate-income households. Teachers receive energy education curriculum and training by a qualified professional. Students are provided with a “take-home” kit that raises awareness about how individual actions and low-cost measures can provide reductions in electricity, natural gas and water consumption.

### DDEP: School Kits Channel (Third-Party)

**Overview:** The School Kits Channel primarily targets students in 5th grade, providing energy efficiency and conservation awareness to families in the Ameren Illinois service territory. Participating classes receive an energy education presentation and measures directly installed by qualified professionals. Students are provided with a 'take-home' kit that raises awareness about how individual actions and low-cost measures can provide reductions in electricity, natural gas and water consumption.

#### Q3 Update:

- 9,420 kits were distributed through Q3, with 372 teachers enrolled in 159 participating schools.
- Two Community in Action events were held during Q3 with smart LEDs distributed at the events. These events occur during after-school activities such as athletic games to encourage community engagement and promote energy efficiency to parents and students.
- Fall recruitment began and by end of Q3, the channel was 80% subscribed for the fall semester, with presentations beginning end of Q3.

### DDEP: High School Innovation Channel (Third-Party)

**Overview:** The High School Innovation Channel primarily targets students in grades 9 through 12. In conjunction with providing energy efficiency and conservation awareness through energy efficiency kits, the channel offers an afterschool innovation camp designed to support long-term development of energy workforce professionals.

#### Q3 Update:

- 2,500 kits were distributed through Q3, with 34 schools participating in the channel and 42 teachers enrolled.
- High School Innovation was fully subscribed by end of Q3 for the fall semester, with a waitlist compiled for the spring semester and participation continuing to grow after the full first year of implementation.



Artwork by Brenda Pagan and Hannah Offutt,  
members of the Peoria Guild of Black Artists

## RESIDENTIAL PROGRAM



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

### Income Qualified Initiative

**Overview:** *The Income Qualified (IQ) Initiative helps low- and moderate-income customers manage their energy consumption, create a comfortable home and can address health and safety concerns through multiple offerings. Ameren Illinois will also target electrification efforts toward low- and moderate-income homes and multifamily buildings using propane as their heating and/or water heating source.*

The IQ Initiative has eight implementation channels:

- IQ: Single-Family Channel – serving low- and moderate-income single-family homes.
- IQ: Community Action Agency Channel – serving low-income single-family homes.
- IQ: Multifamily Channel – serving low-income multifamily homes.
- IQ: Smart Savers Channel – serving low-income single-family homes (Third-Party).
- IQ: Community Kits Channel – serving low-income customers by distributing kits through community and other outreach efforts (Third-Party).
- IQ: Mobile Homes Weatherization and Air Sealing Channel – serving low-income mobile home residences (Third-Party).
- IQ: Retail Products Channel – serving low-income customers through point-of-sale purchases.
- IQ: Healthier Homes Channel – serving low- and moderate-income customers through healthy home upgrades (Third-Party).

### PY2023 Q2 IQ Homes Served, PYTD

Single-Family Channel - Direct Install	1,278
Single-Family Channel - Comprehensive Retrofits	666
Single Family Channel - Joint Utility Retrofits	26
Single Family Channel - Joint Utility Kits	75
CAA Channel - Comprehensive Retrofits	248
Multifamily Channel - In-Unit (including Public Housing)	5,014
Smart Savers Channel	3,393
Mobile Homes Weatherization and Air Sealing Channel	108
Community Kits Channel	2,651
School Kits	5,401
<b>Total IQ Homes Served</b>	<b>18,860</b>

### Electric Income Qualified Spend

Channel	2023 Actuals (through Q3)	2023 Plan Budget (for the year)
IQ CAA	\$2,781,083	\$3,780,196
IQ Community Kits	\$512,720	\$674,004
IQ Electrification	\$366,773	\$1,745,295
IQ Healthier Homes	\$340	\$0
IQ Mobile Homes	\$1,051,392	\$1,089,673
IQ Multi Family	\$5,825,692	\$5,197,216
IQ Retail Products	\$5,979,557	\$2,650,746
IQ Single Family	\$14,388,266	\$13,106,051
IQ Smart Savers	\$1,270,313	\$2,085,905
<b>Total Electric</b>	<b>\$32,176,135</b>	<b>\$30,329,086</b>



## RESIDENTIAL PROGRAM

### IQ: Single-Family Channel (Low- and Moderate-Income)

**Overview:** The IQ: Single-Family Channel provides comprehensive home efficiency upgrades and weatherization to single-family homes.

#### Q3 Update:

- The channel continues to perform at the forecasted pace to meet savings targets. Throughout Q3, 239 projects and 505 home assessments were completed, with low-income (Tier 1) customers composing 90% of pipeline.
- An emergency heat restoration (emergency furnace) process was updated during Q3 to enhance customer support and limit the number of home visits to prevent burdening the customer. Additional tracking on total number of units installed and timeline of installation for each unit was also implemented during Q3.
- Operational strategies and processes were reviewed by staff during Q3, with enhancement strategies created for PY2024. A savings to investment ratio (SIR) tool was identified as an operational improvement for Program Allies. Creation of the tool began in Q3 for roll out at PY2024 Program Ally kickoffs.
- Additional Health and Safety funds were approved for this channel during Q3 to continue remediating homes and removing barriers to participation while also increasing project pipeline.
- A concentrated electrification outreach effort, including direct mailers targeted at 5 communities, resulted in minimal uptake. A total of 19 customers have projects moving toward completion.

### IQ: Single-Family Channel (Joint Utility Offering)

**Overview:** The Joint Utility Offering coordinates with Nicor Gas to deliver energy efficiency retrofits in the Single-Family Channel when customers are both Ameren Illinois Electric and Nicor Gas customers, utilizing the successful Community Based Organization customer outreach delivery model.

#### Q3 Update:

- Through Q3, 90 customers were served through home energy assessments with Direct Install Measures. Of those 90 customers, 26 took advantage of comprehensive whole home upgrades.
- In Q3, collaboration with the Champaign County Regional Planning Commission (CCRPC) resulted in adding northern Champaign County to the territory. New Program Allies were enrolled to serve this new territory as well as enhance service in Bloomington-Normal.
- Implementation of a new diagnostic testing process for residential duct sealing was implemented during Q3 with Nicor incentives adjusted to enable goal attainment for both utilities.
- An Energy Efficiency college kit opportunity was identified through synergies and collaboration with the Ameren Illinois Market Development Initiative (MDI) during Q3. This college kit was distributed to build awareness in the community while also capturing additional savings from installation of the kit contents.



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists



## RESIDENTIAL PROGRAM



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

### IQ: Community Action Agency Channel (Low-Income)

**Overview:** The IQ-Community Action Agency Channel partners with Community Action Agencies (CAA) located in Ameren Illinois' service territory providing comprehensive home efficiency upgrades and weatherization to low-income single-family homes.

#### Q3 Update:

- 18 braided projects have been completed by 15 participating agencies through Q3, a 25-project increase from PY22.
- Throughout Q3, agencies experienced a variety of seasonal challenges including delays in completion of mandatory desk audits, federal funding releases, and procurement. This resulted in decreased production, down 39 projects from Q2 of this year.
- Agencies continue sluggish braiding despite barrier reduction efforts from EE program staff. Many agencies have indicated their primary goal is to spend down allocated grant dollars, which is made more difficult by braiding. Additionally, agencies have reported the following barriers to overall production which have impacted braiding:
  - ▶ **Application entry:** The braiding process is lengthy and time consuming for both agencies and contractors. Program staff are working with the Illinois Association of Community Action Agencies (IACAA) and the Department of Commerce and Economic Opportunity (DCEO) on a streamlined braiding process, however implementation is not expected to occur prior to Q1 PY24. EE program staff also continued to help with braiding application completion on behalf of agencies during Q3, however there has been minimal interest from agency staff.
  - ▶ **Hiring:** Many agencies have reduced capacity due to an inability to attract and retain staff ranging from installers to executive level positions. This is frequently due to lower-than-average pay, however hiring managers have

indicated that adjusting pay for new employees would have a ripple effect requiring pay adjustments for all previously hired employees. Despite these challenges, EE program staff continued to attend career fairs, refer candidates to open positions, and support agency hiring efforts through the MDI Workforce Development team.

- ▶ **Contractor recruitment:** Many agencies lack qualified contractors to complete weatherization installations in a timely manner. EE program staff continue to host recruitment events and refer Ameren Illinois Program Allies to agencies in need of additional support. However, paperwork and lower project costs often result in reduced interest from allies.
- The channel continued to provide staffing support to IACAA traveling specialists through Q3, with 54 initial assessments completed and 5 quality control Inspections for local weatherization agencies.

### IQ: Multifamily Channel (Low-Income)

**Overview:** The IQ- Multifamily Channel targets low-income, multifamily properties and uses a diverse vendor in its outreach to facility managers.

#### Q3 Update:

- The channel achieved increased participation during Q3 with 38 projects completed and 676 buildings served including 1504 residential units.
- During Q3, a large direct install project involving 1,600 units was successfully completed.
- Channel staff completed 70 Building Envelope inspections, with 138 installations to commence at the beginning of Q4.
- Heat pump pipeline for PY24 continued to increase during Q3, with a total of 494 units in the pipeline.

## RESIDENTIAL PROGRAM



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

### **IQ: Smart Savers Channel (Low-Income) (Third-Party)**

**Overview:** The IQ-Smart Savers Channel offers an entry point into energy efficiency by providing low-income residential customers the ability to acquire a smart thermostat at no cost.

#### **Q3 Update:**

- Channel staff prepared for the self-installation component of the Smart Savers channel discontinuing in 2024.
- Google Blitz commenced during Q3, with intentional strategies deployed in Blitz marketing to ensure that all Smart Savers eligible customers were pointed toward the Smart Thermostat enrollment portal to receive their free thermostat.
- 21 Program Allies participated in the Smart Savers Channel during Q3, with 10 self-identifying as Diverse or Non-Profit.

### **IQ: Community Kits Channel (Low-Income) (Third-Party)**

**Overview:** The Community Kits Channel primarily distributes kits through community-based partners and other outreach efforts.

#### **Q3 Update:**

- Through Q3, Community Partners have achieved over 94% of the overall PY2023 kit goal.
- 13 Community Partners completed their PY2023 kit goal by the end of Q3 with one individual Community Partner accounting for nearly one-third of the total kits delivered with 827 delivered through the end of the quarter.

### **IQ: Mobile Homes Weatherization and Air Sealing Channel (Low-Income) (Third-Party)**

**Overview:** The Mobile Homes Weatherization and Air Sealing Channel targets energy-efficient building envelope and heating system improvements in the unique residential dwelling type of mobile homes for low-income Ameren Illinois electric and gas customers.

#### **Q3 Update:**

- The channel completed 108 projects through Q3 and enters Q4 with a fully subscribed pipeline. Channel staff plan to utilize Q4 for project installation as well as build the PY2024 project pipeline.
- During Q3, program staff identified four agencies to provide referrals for PY2024 to significantly expand the service territory for the channel.

### **IQ: Healthier Homes Channel (Low- and Moderate-Income) (Third-Party)**

**Overview:** The Healthier Homes Channel assists low- to moderate-income customers by completing comprehensive Home Health Assessments during a standard Energy Assessment. During the Assessment, key variables are examined to determine overall air quality and identify any trouble spots.

#### **Q3 Update:**

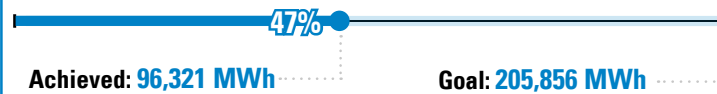
- Bidder interviews were conducted, and RFP proposals were reviewed and scored, with Energy Infrastructure Partners in partnership with Urban Efficiency and Illinois Climate Research and Training (ICRT) identified as the awarded bidder team.

## BUSINESS PROGRAM

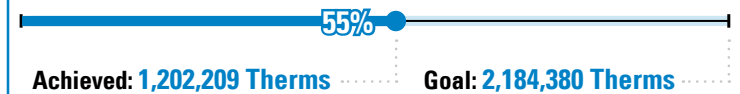
The Business Program is comprised of six core initiatives that provide incentives and services to non-residential customers, excluding exempt and self-direct customers, to achieve electric and natural gas energy savings. The core initiatives for the Business Program are Standard, Small Business, Custom, Midstream, Retro-Commissioning (RCx) and Street Lighting. Financial incentives to customers are the cornerstone of the program, to drive them to identify and complete energy efficiency projects and reduce their energy usage. Other aspects include education and training for customers and market professionals, energy efficiency marketing and advancement of energy management, monitoring and building control systems beyond standard industry practices.

- Through Q3, the Business Program has achieved 96,321 MWh (47%) of its PY2023 electric implementation plan savings goal of 205,856 MWh, and 1,202,209 therms (55%) of its PY2023 gas implementation plan savings goal of 2,184,380 therms.<sup>3</sup>

### Electric PY2023 implementation plan savings goal



### Gas PY2023 implementation plan savings goal



### Q3 Update Business Program (Third-Party):

Consistent with the Sections 8-103B(g)(4) of the Illinois Public Utilities Act 220 ILCS 5/8-101, the identified initiatives are being funded by Ameren Illinois as part of the third-party energy efficiency programs and are separately reported in this section.

- Through Q3, 3rd Party Programs achieved 20,033 MWh (73%) of the Ameren Illinois electric PY2023 implementation plan savings goal of 27,362 MWh and 5,680 therms (21%) of the Ameren Illinois PY2023 gas implementation plan savings goal of 26,473 therms.<sup>3</sup>

### Electric PY2023 implementation plan savings goal



### Gas PY2023 implementation plan savings goal



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

## BUSINESS PROGRAM



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

### Business Standard Initiative

**Overview:** The Business Standard Initiative provides incentives to customers that purchase energy-efficient products. Measures included within this initiative will have predetermined savings values consistent with the Illinois Statewide Technical Reference Manual or industry-accepted savings calculations and have fixed incentive levels. Applications are filled out and delivered to Program staff via participating Program Allies (e.g. contractors and trade allies) and/or directly by participating customers. Applications can be submitted a variety of ways, including the Program website at **AmerenIllinoisSavings.com**. Various measures may require a simple calculation to identify measure savings, but the measure level incentives will remain fixed regardless of individual project characteristics.

#### Q3 Update:

- The Initiative saw increased participation during Q3, with 863 projects completed with 512 electric only projects, 65 gas only project, and 286 projects with both gas and electric savings. This was an increase of over 300 projects from Q2.
- Program staff hosted the Compressed Air Challenge training during Q3, with 23 attendees from industrial customers across the Ameren Illinois service territory.



## Midstream Initiative

**Overview:** The Midstream Initiative provides simple access to incentives for Business customers via a network of distributors supplying equipment to the trade allies. The Initiative also recruits distributors and wholesalers of lighting and incentivized HVAC and commercial kitchen equipment to increase the adoption of high efficiency measures such as HVAC equipment, heat pump water heaters and new electric and gas kitchen appliances.

### Midstream Lighting Channel (Third-Party)

**Overview:** The Business Midstream Lighting Channel provides incentives for energy-efficient lighting to customers at the point of sale. Ameren Illinois customers can visit the **AmerenIllinoisSavings.com** website to find a list of enrolled distributors offering incentives on lighting products such as linear TLED, high lumen screw-in lights and other common commercial lighting fixtures.

#### Q3 Update:

- Channel staff prepared to roll out an online submission portal for distributor transactions during Q3, with launch and implementation planned for Q4. This new technology is anticipated to streamline processes and allow faster approval and payment times for distributors.
- Through Q3, 324,528 lighting products were incentivized with 193 distributor branch locations enrolled and 13 locations self-identifying as Diverse.

## Midstream HVAC Channel (Third-Party)

**Overview:** The Business Midstream HVAC Channel provides incentives for energy-efficient HVAC equipment to customers at the point of sale. Ameren Illinois customers can visit the **AmerenIllinoisSavings.com** website to find a list of enrolled distributors offering incentives on HVAC equipment such as central air conditioners, air source heat pumps, smart thermostats, heat pump water heaters and notched V-belts.

#### Q3 Update:

- Smart thermostat incentives increased from \$100 to \$125 to drive participation in this channel as part of the holistic effort to increase smart thermostat projects.
- Program staff continued to enroll distributors in direct deposit for payment to provide incentive funds more quickly. Although direct deposit is not new to the Energy Efficiency Program, it is a new addition to the channel that will significantly expedite delivery of payment to the distributors.
- 152 distributor branch locations were enrolled in the channel through Q3, with 9 self-identifying as Diverse. Efforts continue by program staff to increase this number through strategic collaboration with the Market Development Initiative.

## Midstream Commercial Food Service Channel

**Overview:** Midstream Commercial Food Service Channel promotes high efficiency commercial food service measures, utilizing partnerships with distributors throughout the state of Illinois.

#### Q3 Update:

- Channel is anticipated to achieve 164% of the gas savings goal and 111% of the electric savings goal by the end of the year. Increased participation from fast food chains contributed to the strong performance.



### Small Business Initiative

**Overview:** *The Small Business Initiative incentivizes customers to install energy-efficient products and perform energy savings retrofits. Small Business Direct Install (SBDI) and Small Business Energy Performance measures are marketed and installed by a group of Program Allies experienced and trained to assist small business, non-profits, schools and local government in becoming more energy-efficient. Customer eligibility is primarily based upon delivery service rates DS-2 and DS-3A (400 kW demand or less) for electric and GDS-2 for natural gas. In all Small Business Channels, measures are heavily incentivized in order to increase participation and ensure a high degree of trade ally interest and focus in serving these customers.*

### Small Business Direct Install Channel

**Overview:** *Small non-residential customers receive lighting and refrigeration upgrades through this Channel.*

#### Q3 Update:

- 128 active Program Allies completed 1,353 projects through Q3.
- 194 Network Lighting Control (NLC)/Luminaire Level Lighting Control (LLLC) projects were submitted through Q3, accounting for 3,041 MWh savings. This increased participation was influenced by the NLC/LLLC trainings conducted during Q2.

### Small Business Energy Performance Channel

**Overview:** *Small non-residential customers receive HVAC and weatherization upgrades through this Channel.*

#### Q3 Update:

- 9 school districts and 2 fire stations are in the pipeline to participate in the channel.
- Small Business Energy Advisor outreach resulted in the engagement of 7 small business customers.





Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

## Business Custom Initiative

**Overview:** *The Business Custom Initiative applies to measures in compressed air, lighting, HVAC, refrigeration, motors/drives, waste/water treatment and process upgrades that do not fall into the Standard or Street Lighting Initiatives. Complex and large-scale new construction and building renovation projects also qualify under the Custom Initiative. These projects normally are complex and unique, requiring separate incentive applications and measurement and verification plans in place in order to calculate estimated energy savings.*

### Q3 Update:

- 16 applications were received during Q3, with 136 applications received PYTD. One Combined Heat & Power project (CHP) was completed during Q3 garnering 2,000 MWh in savings and was identified as the recipient of the 2023 Midwest Inspiring Cogeneration Project Award from the Midwest Cogeneration Alliance.
- Four CHP Technical Assistance Partnership (TAP) Feasibility studies were completed at industrial customer sites throughout Q3, with 20 CHP development opportunity customer calls completed.
- Custom Initiative offerings garnered increased participation through tactics deployed in Q3, resulting in the following participation:
  - Three Process Energy Assessments were completed in Q3, with 15 completed PYTD including six at 10MW industrial customers.
  - Three Feasibility Study Applications were received in Q3, with 20 Feasibility Study applications received PYTD.
  - One Metering & Monitoring application was received in Q3, with 9 Metering & Monitoring applications received PYTD.
- A test pilot project for new innovative radiative cooling technology completed at the beginning of Q3, with additional projects being discussed among initiative staff.

## Business Retro-Commissioning (RCx) Initiative

**Overview:** *The Retro-Commissioning Initiative identifies and implements no cost/low cost (zero- to one-year payback) energy efficiency measures to optimize the operation of existing systems for building automation, compressed air, industrial ventilation, industrial refrigeration and healthcare-related systems. The plan developed for each project provides a roadmap of capital projects that may be implemented and incentivized under the Custom and Standard Initiatives. The energy efficiency measures in this Initiative are generally beyond what is offered by the Standard Initiative. Healthcare and compressed air studies also work hand-in-hand with recommending Standard incentives where applicable.*

### Q3 Update:

- 1 new Registered Service Provider (RSP) was added during Q3, with the RSP network increasing to 9 firms for Large Facility Retro-Commissioning (LFRcx) and 5 firms for Monitoring-Based Commissioning (MBCx)
- 1 new project for a private hospital was received in Q3, bringing the PY23 project total to 6 projects.

## Street Lighting Initiative

**Overview:** For the Street Lighting Initiative, the Municipal-Owned Channel incentivizes municipal customers to upgrade their streetlight fixtures to LED technology. AIC-owned streetlights are incentivized via the Ameren-Owned Channel and include both early replacement and replace on failure retrofits.

### Municipal-Owned Street Lighting Channel

#### Q3 Update:

- Two mid-sized cities upgraded streetlights in Q3.
- Training is underway to educate field inspectors on how to identify potential community streetlight projects to help increase participation from municipalities.

### Ameren-Owned Street Lighting Channel

#### Q3 Update:

- Diverse implementation partner crews upgraded 4,807 streetlights during Q3 for early replacements in 33 communities.
- 12,982 replace on failure streetlight upgrades were completed through Q3.



## VOLTAGE OPTIMIZATION



**Overview:** Voltage Optimization ("VO") is the use of automation on distribution voltage control devices (switched capacitor banks, voltage metering, voltage regulators and Load Tap Changers LTCs) to reduce the reactive power (VAR) flows on a circuit and lower the voltage within regulatory limits to reduce end-use customer energy consumption and utility distribution system losses. As part of its portfolio, Ameren Illinois plans to deploy VO to an estimated 1,047 cost-effective circuits from 2019-2025 while using its best efforts to identify and prioritize circuits with low-income customers.

### Q3 Update:

- **Through Q3, Voltage Optimization achieved 58,117 MWh (74%) of the Ameren Illinois electric PY2023 implementation plan savings goal of 78,500 MWh.**
  - A total of 195 circuits were built in 2022 and are being measured in 2023, with an additional 214 planned for construction in 2023.

## MARKET TRANSFORMATION

**Overview:** Market transformation is the strategic process of intervening in a market to create lasting change in market behavior by removing identified barriers or exploiting opportunities to accelerate the adoption of cost-effective energy efficiency as a matter of standard practice. The intent is to transform markets, meaning changes in the market structure or function, so that efficient products, services and practices are adopted within specific target markets on an accelerated, sustained and permanent basis.

### Q3 Update:

- Completed 6 in-person Luminaire Level Lighting Controls (LLLC) trainings with installers and distributors, and distributed LLLC collateral to attendees.
- Further developed Market Transformation Framework for the LLLC initiative with support from Opinion Dynamics and AIC implementation partners.
- AIC implementation partner delivered information on high-performance window (HPW) costs and ENERGY STAR® data and has engaged in discussions on integrating high-performance windows in pilot projects.
- Preliminary discussions were also completed on co-funding pilot work opportunities with Nicor Gas and plans for initial HPW market research in the Ameren Illinois territory.





## MARKET DEVELOPMENT INITIATIVE



Artwork by Brenda Pagan, member of the  
Peoria Guild of Black Artists

**Overview:** As a part of the overall goal, Ameren Illinois uses approved Market Development Initiative funding to provide access to customers that have not yet participated, increase the number of local and diverse candidates filling energy efficiency jobs and expand existing or launch new local and diverse businesses in the energy efficiency field.

**This section was prepared in partnership with the Market Development Initiative Implementation Partners.**

### Diverse Procurement

**Overview:** As part of the Market Development Initiative, the Diverse Procurement Channel focuses on identifying and preparing diverse-owned businesses for utility procurement opportunities.

#### Q3 Update:

- The Market Development Initiative partnered with 7 agencies to host events that promote diverse vendor procurement opportunities. Examples of partner agencies include the LGBTQ Chamber of Commerce of Illinois and the Asian American Chamber of Commerce of Illinois.
- Seventeen (17) procurement-ready diverse business enterprises (DBE) have been identified through outreach PYTD, with 2 RFP-ready bidders identified and 8 other DBE engaged via the intake form, email, or phone.
- Program staff engaged 102 diverse business enterprises to understand their products and services and presented those products and services to implementation partners.

### Community Based Organization Management

**Overview:** As part of the Market Development Initiative, the Community Based Organization Management Channel focuses on cultivating partnerships with organizations within the Ameren Illinois service territory to perform outreach through referrals and provide energy efficiency measures to Ameren Illinois customers.

#### Q3 Update:

- Through Q3, Community Partners have provided 436 Single-Family Income Qualified Channel referrals and 20 leads to the Business Program, connecting their clients directly with energy efficiency resources.
- Community Partners engaged 66,272 customers across 345 events through the end of Q3. Examples include events such as participation in the Senior and Governors Day at the Illinois State Fair (Springfield Urban League; Sangamon County Department of Community Resources), completing back-to-school fairs (Two Rivers Regional Council of Public Officials), and Energy Bingo (CEFS Economic Opportunity Corporation).

## MARKET DEVELOPMENT INITIATIVE

### Workforce Development

**Overview:** *As part of the Market Development Initiative (MDI), the Workforce Development Channel focuses on identifying and preparing jobseekers for open energy efficiency positions as well as connecting qualified jobseekers with employers.*

#### Q3 Update:

- The Market Development Initiative partnered with organizations such as the Midwest Technical Institute and participated in 27 events to help enroll new job seekers in the Program.
- Seven schools issued scholarships to 19 students for a total amount of \$87,000 awarded.
  - The scholarships reduce barriers for students by providing funding assistance that can be applied to tuition, fees, books, and other program expenses.
  - One scholarship recipient was recently featured at their institutions Scholarship Award Dinner:  
<https://vimeo.com/875656554/08f31fddef>
- The Market Development Initiative has served 208 jobseekers:
  - Twenty-four (24) placed in positions
  - Twenty-nine (29) placed in trainings
  - Additional services included resume building and revisions, interview preparation, and one-to-one meetings that provided individualized services based on individual career aspirations.



Artwork by Alexander Martin, member of the Peoria Guild of Black Artists

## MARKET DEVELOPMENT INITIATIVE



Artwork by Chantell Marlow, member of the  
Peoria Guild of Black Artists

### Market Development Action Plan (MDAP)

**Overview:** *The Market Development Action Plan (MDAP) contains both diagnostic and action-oriented strategies that have been identified to foster a more inclusive implementation portfolio and create opportunities for underserved communities. Identified strategies are either measure-focused or derived from a need to create energy efficiency synergies across customer segments. MDAP approaches are executed from within the implementation portfolio and lead to claimed energy savings, portfolio leveraging and/or workforce development. Team members across all implementation segments are involved in the development and delivery of the concepts contained below with the goal of each strategy having full integration into standard portfolio operations.*

#### Q3 Update:

- In Q3, Market Development Initiative staff received Market Development Action Plans from 18 implementation partners and tracked 47 completed implementation commitments. These commitments are part of a continuous effort to increase equity across the portfolio. Examples include:
  - Reaching out to PY2022 Public Sector applicants that were not funded and offering to fund projects that could be completed by the end of 2023.
  - Sharing the Market Development Initiative workforce development intake form with high school seniors to start them on their energy efficiency workforce journey and provide additional resources.
  - Hiring and supporting a cohort of Illinois-based energy educators to support the school kits initiative and the local economy.
- The Diverse Ally Incubator enrolled and launched eight contractors.
  - Program Allies participating in this Incubator are trained by Diverse Power Solutions — a high performing diverse Program Ally now mentoring and training new diverse contractors.
  - Participants are provided informational webinars that address topics such as Business Planning for Growth in Energy Efficiency, Project Financing and Other Business Resources, and Delivering an Extraordinary Experience to Every Customer.

## MARKETING EDUCATION AND AWARENESS



### Overall Portfolio

#### Q3 Update:

- Coordination continued with the Peoria Guild of Black Artists during Q3 focusing mostly on the Ameren Illinois Energy Efficiency Program Business Symposium and Google Blitz.

### Residential Program

#### Q3 Update:

- The Google Blitz was launched during Q3 using tactics such as bill inserts, direct mail, social media, billboards, and digital marketing to promote participation. Program staff also executed a Media Day in partnership with Ameren Illinois Corporate Communications to help promote the Google Blitz.
- Seven Bill Pay events occurred in the service territory during Q3, with over 3,500 customers engaged.

### Business Program

#### Q3 Update:

- Program staff hosted Energy Efficiency Open Houses in Danville and Cahokia, IL at customers sites that had previously participated in the Program during Q3.

## LOW-INCOME ENERGY EFFICIENCY ACCOUNTABILITY COMMITTEE (LIEEAC)



### Q2 Update:

- Ameren Illinois has been engaged with the facilitator and agrees with the direction the committee is headed. The facilitator has established 5 priority areas of focus for the remainder of 2023 and 2024.
- Ameren Illinois continues to engage with the committee and the facilitator to establish co-chairs for the subcommittees and finalize meeting schedules. Meetings are scheduled to begin in Q4 of 2023.

## CUSTOMER COORDINATION EFFORTS



### Q2 Update:

- The Energy Efficiency team provided training sessions for three additional Customer Service New Hire classes. The training includes an overview of all EE programs with additional information shared on the Residential offerings that could benefit our low to moderate income customers.
- Energy Efficiency team members held discussions on EE programs and offerings with Customer Service representatives, Credit and Collections staff, and supervisors during customer assistance and outreach events during Q3.
- EE provided CS Training staff with an overview of current offerings and provided a thorough review of heat pump water heaters, current program incentives, and discussed future EE to CS outreach opportunities.
- EE provided CS Business Center representatives the opportunity to attend a 2-hour webinar on the Luminaire Level Lighting Control Market Transformation Initiative (LLLC MTI).



## NEW MEASURES



Measure Name	Sector	Measure-Level TRC Ratio - With Societal NEIs	Measure-Level TRC Ratio - Without Societal NEIs
Energy Star Electric Deck Oven	Non-Residential	10.18	9.65
Large Commercial Packaged Air Source Heat Pump	Non-Residential	10.52	10.12

## MULTIFAMILY REPORTING



**(A)** Number of IQ MF buildings in which efficiency measures were installed and number of apartments in those treated buildings, by ZIP code.

ZIP Code	Number of Projects	Total Tenant Buildings	Total Tenant Units
60936	1	1	24
60938	1	6	12
60942	1	2	32
60957	1	1	24
60970	2	21	43
61301	1	1	3
61401	2	2	166
61443	1	2	4
61520	1	1	13
61528	1	1	4
61603	2	2	14
61604	1	1	2
61605	1	1	3
61606	1	1	3
61607	4	5	20
61614	1	1	17
61615	3	18	252
61738	1	4	8
61752	2	11	49
61820	1	1	5
61938	2	3	6
62002	4	24	192
62040	4	6	22
62206	4	6	19
62223	1	1	8
62225	12	810	893
62226	1	8	16
62269	1	8	52
62301	2	6	37
62379	1	3	10
62401	1	1	4
62447	1	3	12
62522	2	2	13
62523	1	2	120
62526	1	21	97
62548	1	2	4
62568	1	2	12
62864	1	8	150
62881	1	6	24
62901	1	1	3
<b>Total</b>	<b>72</b>	<b>1006</b>	<b>2392</b>

**(B)** Number of IQ MF buildings in which major measures (building envelop and/or HVAC mechanicals) were installed and number of apartments in those treated buildings, by ZIP code.

ZIP Code	Number of Projects	Total Tenant Buildings	Total Tenant Units
60942	1	2	32
62221	1	1	2
62401	2	2	10
62951	1	1	2
61462	1	4	32
61571	1	1	4
61614	1	1	17
61929	1	1	8
62226	2	9	41
62269	1	1	10
62274	2	2	12
62447	1	3	12
62515	2	2	26
62539	1	1	4
62568	1	2	4
62693	1	1	14
61443	1	1	2
61520	1	1	13
61554	3	17	160
61571	1	1	8
61938	1	1	2
62223	1	1	4
62379	1	2	10
62513	1	1	8
62693	1	1	12
62881	1	6	24
62951	2	2	4
<b>Total</b>	<b>34</b>	<b>68</b>	<b>477</b>

## MULTIFAMILY REPORTING



- a.** Percent of buildings/projects (and number of apartments within those buildings) served YTD that received whole building assessment.

**100%**

- b.** Percent of buildings/projects and apartments served YTD that received only DI measures.\*

Projects	Buildings	Units
68.2%	93.7%	83.4%

- c.** Percent of buildings/projects and apartments YTD that only received in-unit measures.\*

Projects	Buildings	Units
68.2%	93.7%	83.4%

- d.** Percent of buildings/project and apartments YTD that received only common-area measures.

**0%**

## IQ - Multifamily Measure types

End Use	Measure	Measure Type
Building Shell	Air Sealing	Major
Building Shell	Ceiling/Attic Insulation	Major
Consumer Electronics	Advanced Power Strip	Direct Install
HVAC	Advanced Thermostat	Direct Install
HVAC	Air Source Heat Pump	Major
HVAC	Duct Insulation and Sealing	Major
HVAC	Ductless Heat Pump	Major
Lighting	Commercial LED Exit Sign	Direct Install
Lighting	LED Specialty Lamp, Candelabra Base	Direct Install
Lighting	2 LED Specialty Lamp, Directional	Direct Install
Lighting	LED Specialty Lamp, Globe	Direct Install
Miscellaneous	Health and Safety	Direct Install
Water Heating	Domestic Hot Water Pipe Insulation	Direct Install
Water Heating	Low-Flow Faucet Aerator	Direct Install
Water Heating	Low-Flow Showerhead	Direct Install

## BUDGET SHIFTS



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

## Electric Budget

Program	Initiative	Implementation Plan Rev 00	Implementation Plan Rev 02	Variance
		2023	2023	2023
Residential	Market Rate Single Family	\$3,564,131	\$4,119,348	\$555,217
Residential	Market Rate Multifamily	\$551,541	\$841,519	\$289,978
Residential	Direct Distribution Efficient Products	\$809,339	\$948,904	\$139,565
Residential	Retail Products	\$6,390,646	\$6,027,696	(\$362,950)
Residential	Residential Market Transformation	\$54,664	\$54,664	\$0
Residential	Income Qualified	\$38,480,531	\$45,492,659	\$7,012,129
Residential	Public Housing	\$1,866,699	\$1,873,967	\$7,269
<b>Residential</b>	<b>Subtotal</b>	<b>\$51,717,550</b>	<b>\$59,358,759</b>	<b>\$7,641,209</b>
Business	Standard	\$8,821,871	\$9,997,439	\$1,175,569
Business	Small Business	\$18,730,184	\$18,085,458	(\$644,726)
Business	Midstream	\$6,383,150	\$5,449,565	(\$933,585)
Business	Custom	\$12,837,596	\$9,581,597	(\$3,255,999)
Business	Retro-Commissioning	\$1,341,617	\$1,389,408	\$47,791
Business	Streetlighting	\$1,429,875	\$1,803,532	\$373,656
Business	Business Market Transformation	\$622,586	\$519,711	(\$102,875)
<b>Business</b>	<b>Subtotal</b>	<b>\$50,166,879</b>	<b>\$46,826,710</b>	<b>(\$3,340,169)</b>
Below the Line	Portfolio Administration	\$6,787,238	\$7,191,818	\$404,580
Below the Line	Evaluation	\$3,240,800	\$3,240,800	\$0
Below the Line	Marketing	\$3,227,513	\$3,452,576	\$225,063
Below the Line	MDI	\$3,561,030	\$3,561,030	\$0
<b>Below the Line</b>	<b>Subtotal</b>	<b>\$16,816,581</b>	<b>\$17,446,224</b>	<b>\$629,643</b>
<b>Portfolio</b>	<b>Total</b>	<b>\$118,701,009</b>	<b>\$123,631,692</b>	<b>\$4,930,683</b>

## BUDGET SHIFTS



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

## Electric Savings (MWh)

Program	Initiative	Implementation Plan Rev 00	Implementation Plan Rev 02	Variance
		2023	2023	2023
Residential	Market Rate Single Family	8,104	8,112	8
Residential	Market Rate Multifamily	978	1,276	298
Residential	Direct Distribution Efficient Products	5,289	5,973	684
Residential	Retail Products	24,652	25,805	1,153
Residential	Residential Market Transformation	0	0	0
Residential	Income Qualified	84,198	104,114	19,916
Residential	Public Housing	1,609	1,609	0
<b>Residential</b>	<b>Subtotal</b>	<b>124,830</b>	<b>146,889</b>	<b>22,059</b>
Business	Standard	38,856	32,604	(6,252)
Business	Small Business	64,069	51,408	(12,661)
Business	Midstream	27,923	23,161	(4,762)
Business	Custom	34,534	24,070	(10,464)
Business	Retro-Commissioning	5,188	4,842	(346)
Business	Streetlighting	19,893	19,783	(110)
Business	Business Market Transformation	0	0	0
<b>Business</b>	<b>Subtotal</b>	<b>190,463</b>	<b>155,868</b>	<b>(34,595)</b>
Below the Line	Gas Conversions - Residential	10,180	20,454	10,274
Below the Line	Gas Conversions - Business	15,393	15,520	127
Below the Line	Voltage Optimization	78,500	78,500	0
<b>Below the Line</b>	<b>Subtotal</b>	<b>104,073</b>	<b>114,474</b>	<b>10,401</b>
<b>Portfolio</b>	<b>Total</b>	<b>419,367</b>	<b>417,231</b>	<b>(2,136)</b>



## BUDGET SHIFTS



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

## Gas Budget

Program	Initiative	Implementation Plan Rev 00	Implementation Plan Rev 02	Variance
		2023	2023	2023
Residential	Market Rate Single Family	\$544,942	\$903,750	\$358,807
Residential	Market Rate Multifamily	\$41,198	\$56,680	\$15,482
Residential	Direct Distribution Efficient Products	\$132,453	\$157,650	\$25,197
Residential	Retail Products	\$937,374	\$1,349,813	\$412,439
Residential	Residential Market Transformation	\$7,454	\$7,454	\$0
Residential	Income Qualified	\$5,980,568	\$7,130,193	\$1,149,625
Residential	Public Housing	\$188,830	\$197,621	\$8,792
<b>Residential</b>	<b>Subtotal</b>	<b>\$7,832,820</b>	<b>\$9,803,161</b>	<b>\$1,970,342</b>
Business	Standard	\$1,629,279	\$3,672,765	\$2,043,486
Business	Small Business	\$410,697	\$385,884	(\$24,813)
Business	Midstream	\$330,379	\$185,616	(\$144,763)
Business	Custom	\$3,693,303	\$1,820,876	(\$1,872,428)
Business	Retro-Commissioning	\$568,562	\$160,722	(\$407,841)
Business	Business Market Transformation	\$70,665	\$70,665	\$0
<b>Business</b>	<b>Subtotal</b>	<b>\$6,702,886</b>	<b>\$6,296,528</b>	<b>(\$406,358)</b>
Below the Line	Portfolio Administration	\$1,012,664	\$828,698	(\$183,966)
Below the Line	Evaluation	\$441,927	\$441,927	\$0
Below the Line	Marketing	\$442,837	\$470,806	\$27,969
Below the Line	MDI	\$0	\$0	\$0
<b>Below the Line</b>	<b>Subtotal</b>	<b>\$1,897,428</b>	<b>\$1,741,431</b>	<b>(\$155,997)</b>
<b>Portfolio</b>	<b>Total</b>	<b>\$16,433,133</b>	<b>\$17,841,120</b>	<b>\$1,407,986</b>

## BUDGET SHIFTS



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

## Gas Savings (Therms)

Program	Initiative	Implementation Plan Rev 00	Implementation Plan Rev 02	Variance
		2023	2023	2023
Residential	Market Rate Single Family	62,530	194,725	132,195
Residential	Market Rate Multifamily	18,785	18,785	0
Residential	Direct Distribution Efficient Products	127,074	139,589	12,515
Residential	Retail Products	349,512	477,602	128,090
Residential	Residential Market Transformation	0	0	0
Residential	Income Qualified	716,682	1,105,577	388,895
Residential	Public Housing	46,351	46,351	0
<b>Residential</b>	<b>Subtotal</b>	<b>1,320,934</b>	<b>1,982,629</b>	<b>661,695</b>
Business	Standard	548,765	1,306,400	757,635
Business	Small Business	104,488	91,428	(13,060)
Business	Midstream	120,507	52,585	(67,922)
Business	Custom	1,203,579	545,129	(658,450)
Business	Retro-Commissioning	207,041	32,411	(174,630)
Business	Business Market Transformation	0	0	0
<b>Business</b>	<b>Subtotal</b>	<b>2,184,380</b>	<b>2,027,953</b>	<b>(156,427)</b>
Below the Line	Breakthrough Equipment & Devices	0	0	0
Below the Line	MDI	0	0	0
<b>Below the Line</b>	<b>Subtotal</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Portfolio</b>	<b>Total</b>	<b>3,505,314</b>	<b>4,010,582</b>	<b>505,268</b>

## LIEEAC Quarterly Budget Report

Cost Category	Total Budget	Jan.	Feb.	March	April	May	June	Final	Remaining Q1 - Q2	Comments
Facilitation Labor	\$168,502.87	\$2,078.26	\$4,664.95	\$6,666.05	\$5,022.73	\$1,788.30	\$25,685.75		\$122,596.83	
Unallocated	\$34,999.65		\$27.50				\$625.00		\$34,347.15	Charges for website hosting
Leadership Team Stipends or Grants	\$26,250.00								\$26,250.00	
Committee Participation Stipends	\$27,000.00								\$27,000.00	
Education and Outreach Grants	\$40,000.00								\$40,000.00	
<b>Total (from Contract)</b>	<b>\$296,752.52</b>									
<b>Remaining</b>	<b>\$250,193.98</b>									



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

## LIEEAC Quarterly Budget Report

Cost Category	Total Budget	July	Aug.	Sept.	Oct.	Nov.	Dec.	Final	Remaining	Comments
Facilitation Labor	\$168,502.87	\$16,597.00	\$12,667.50	\$20,165.50					\$73,166.83	
Unallocated	\$34,999.65			\$375.00					\$33,972.15	Web Hosting Charges (3 months)
Leadership Team Stipends or Grants	\$26,250.00								\$26,250.00	
Committee Participation Stipends	\$27,000.00								\$27,000.00	
Education and Outreach Grants	\$40,000.00								\$40,000.00	
<b>Total (from Contract)</b>	<b>\$296,752.52</b>									
<b>Remaining</b>	<b>\$200,388.98</b>									



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

## Complete IQ Lighting Store List

Location Type or ZIP	Store Name	Address	City
THRIFT	121 resale	2141 E Pershing Rd Suite B	Decatur
THRIFT	2 FruGALS Thrift	417 N Main St	Bloomington
THRIFT	A Kingdom Of Treasures	323 S 11th St	Mt Vernon
THRIFT	A Mess Of Things	726 La Salle St	Ottawa
THRIFT	A Servants Hearts Resale Boutique	2735 Columbus St	Ottawa
THRIFT	Abilities Plus - Thrift	310 N Main St	Kewanee
THRIFT	Abundant Thrift	501 N East St	Bloomington
THRIFT	Adult & Teen Challenge Thrift Store	1965 E Washington St	East Peoria
THRIFT	Bargain Box	808 S 10th St	Mt Vernon
THRIFT	Bella's Thrift	624 W Lake Ave	Peoria
THRIFT	Bethany Village Thrift Shop	101 Springfield Ave	Anna
THRIFT	Blessingdales Thrift Shop	345 W Eldorado St	Decatur
THRIFT	Bonnie's Hideout - Thrift	413 W Taylor St	Benton
THRIFT	Carle Auxiliary Resale Boutique	808 W. University Ave.	Urbana
THRIFT	Carle BroMenn Resale Boutique	1322 S Main St	Normal
THRIFT	Catholic Charities Thrift Store	4217 Dewitt Ave.	Mattoon
THRIFT	Cheapo Thrift & Resale Store	2211 State St	East St Louis
THRIFT	Church Mouse Thrift Shop	600 W Main St	Peoria
THRIFT	Classic Home Consignment	1912 Round Barn Rd	Champaign
THRIFT	Clothes Mentor (Westlake Shopping Center)	2601 W Lake Ave	Peoria
THRIFT	CMSgt Gene Collins Airman's Attic	533 Hangar Rd	Scott AFB
THRIFT	Collective Designs	325 S Locust St	Centralia
THRIFT	Community Treasures	444 E Main St	Galesburg
THRIFT	Danville Mission Community Thrift Store	914 E Fairchild St	Danville
THRIFT	Decatur Kids 2 Kids	2926 N Oakland Ave	Decatur
THRIFT	Decatur Retail	1090 N Fairview Ave	Decatur
THRIFT	Dressing Room	221 S Main St	Hillsboro
THRIFT	Encore Thrift Store	10840 State Highway 10	Clinton
THRIFT	Et Cetera Shop	125 S. Main St.	Eureka
THRIFT	Eureka Et Cetera Thrift SHOP	125 S Main St	Eureka
THRIFT	Ewe's Treasures Resale Shop	901 Court St	Pekin
THRIFT	Fashionably Late	5832 Knoxville Ave	Peoria
THRIFT	Forever Home Resale Shop	3809 N Sterling Ave	Peoria
THRIFT	From One Mother to Another	2936 Mount Zion Rd	Decatur
THRIFT	Frugality	118 W. Locust St., Suite B	Fairbury
THRIFT	George's Resale	1324 Walnut St	Murphysboro
THRIFT	God's Mission Thrift Store	113 E McClure Ave	Peoria
THRIFT	Goodwill	1719 Homer Adams Parkway	Alton
THRIFT	Goodwill	5720 N Belt West	Belleville
THRIFT	Goodwill	109 N Main St	Canton
THRIFT	Goodwill	1145 East Main Street	Carbondale
THRIFT	Goodwill	1305 West Broadway	Centralia
THRIFT	Goodwill	912 West Anthony	Champaign
THRIFT	Goodwill	562 W Lincoln Ave.	Charleston
THRIFT	Goodwill	10 Clinton Plaza, Suite B	Clinton
THRIFT	Goodwill	1507 N Bowman	Danville
THRIFT	Goodwill	210 S Main St	East Peoria
THRIFT	Goodwill	1004 N. Keller Dr.	Effingham
THRIFT	Goodwill	125 Commerce Lane	Fairview Heights
THRIFT	Goodwill	1338 N Henderson St	Galesburg
THRIFT	Goodwill	210 Junction Dr	Glen Carbon
THRIFT	Goodwill	3675 Nameoki Road	Granite City
THRIFT	Goodwill	211 Capitol Way	Jacksonville
THRIFT	Goodwill	1205 West Morton Avenue	Jacksonville
THRIFT	Goodwill	137 W. South St	Kewanee
THRIFT	Goodwill	1210 Woodlawn Road	Lincoln





## Complete IQ Lighting Store List

Location Type or ZIP	Store Name	Address	City
THRIFT	Goodwill	510 North Old Route 66	Litchfield
THRIFT	Goodwill	1522 E. Carroll St.	Macomb
THRIFT	Goodwill	2812 West Outer Drive	Marion
THRIFT	Goodwill	228 Broadway Ave. E	Mattoon
THRIFT	Goodwill	920 S 42nd St Mount	Mount Vernon
THRIFT	Goodwill	302 Landmark Dr	Normal
THRIFT	Goodwill	501 W. Stevenson Rd.	Ottawa
THRIFT	Goodwill	124 S Main St	Paris
THRIFT	Goodwill	3245 Court Street	Pekin
THRIFT	Goodwill	3905 N University St	Peoria
THRIFT	Goodwill	1409 W Pioneer Pkwy	Peoria
THRIFT	Goodwill	1307 N 38th St	Peru
THRIFT	Goodwill	3904 Broadway	Quincy
THRIFT	Goodwill	1201 Savoy Plaza Lane	Savoy
THRIFT	Goodwill	309 Mattes Dr.	Vandalia
THRIFT	Goodwill	301 N Cummings Lane	Washington
THRIFT	Goodwill	302 E Main St	Olney
THRIFT	Habitat for Humanity ReStore	1402 W Washington St	Bloomington
THRIFT	Habitat for Humanity ReStore	1914 Glenn Park Dr.	Champaign
THRIFT	Habitat for Humanity ReStore	520 W Lincoln Ave	Charleston
THRIFT	Habitat for Humanity ReStore	401 E Washington	Clinton
THRIFT	Habitat for Humanity ReStore	1950 Vandalia St.	Collinsville
THRIFT	Habitat for Humanity ReStore	422 N Vermilion St.	Danville
THRIFT	Habitat for Humanity ReStore	932 E Wood St.	Decatur
THRIFT	Habitat for Humanity ReStore	156 N. Seminary St.	Galesburg
THRIFT	Habitat for Humanity ReStore	700 N Kikapoo St	Lincoln
THRIFT	Habitat for Humanity ReStore	301 S Charter St	Monticello
THRIFT	Habitat for Humanity ReStore	1714 North St.	Mount Vernon
THRIFT	Habitat for Humanity ReStore	3015 N Sterling Ave	Peoria
THRIFT	Habitat for Humanity ReStore	931 N Douglas St	Peoria
THRIFT	Habitat for Humanity ReStore	804 W Main St	Peoria
THRIFT	Habitat for Humanity ReStore	1011 Shooting Park Road	Peru
THRIFT	Habitat ReStore	215 W Elm St	Canton
THRIFT	Habitat ReStore	1212 W Calhoun St	Macomb
THRIFT	Habitat ReStore	521 State St	Quincy
THRIFT	Helen Honey's Resale Shop	700 E Herrin St	Herrin
THRIFT	Helping Hands Resale Shoppe	1259 N 4th St.	Chillicothe
THRIFT	Helping Hands Resale Shoppe	1005 E War Memorial Dr	Peoria Heights
THRIFT	His Service Station	506 S Maple St	Staunton
THRIFT	Hope's Attic	2922 N Martin Luther King Jr Dr	Decatur
THRIFT	Inside Out Thrift Store Ministries	1620 Lebanon Ave	Belleville
THRIFT	J & J Discount Clothing	312 W Ashmore St	Ashmore
THRIFT	J & M Thrift Shop	535 N Water St	Decatur
THRIFT	JC Manna Mission	306 E Broadway Blvd	Johnston City
THRIFT	Karen's Kloset	231 S Mattis Ave	Champaign
THRIFT	KayKeys thrift shop	507 N Collett St	Danville
THRIFT	Keaths Consignment Resale Store	102 S 4th St	Watseka
THRIFT	Kings & Queens Resale Shop	934 N 59th St	East St Louis
THRIFT	Klassy Kids & More	1055 N Henderson St	Galesburg
THRIFT	KPs Resale	229 Gooding St	La Salle
THRIFT	Ladies of Charity Thrift Store	2325 Elm St	Quincy
THRIFT	Ladies of Charity Thrift Store	2325 Elm St	Quincy
THRIFT	Lily Pads Resale Boutique	4471 Progress Blvd	Peru
THRIFT	Lily Pads Too Resale Boutique	411 N 3059th Rd	Ottawa
THRIFT	Love It Once More Thrift Store	1044 E Jemima St	Clinton
THRIFT	LSA Resale Shop	421 E Cerro Gordo St	Decatur
THRIFT	Lucky Dog Clearance and thrift Shop	985 W Pershing Rd	Decatur



## Complete IQ Lighting Store List

Location Type or ZIP	Store Name	Address	City
THRIFT	Mae's Vintage Goods	222 W Main St	Ottawa
THRIFT	Matthew 25	767 S West St	Jacksonville
THRIFT	Mattoon Thrift Store	234 Broadway Ave. E.	Mattoon
THRIFT	Mega Replay	4700 N University St	Peoria
THRIFT	Mt. Vernon Christian Outreach & Resale	4704 Broadway St	Mt Vernon
THRIFT	My Sister's Closet	364 S Side Square	Carlinville
THRIFT	Nancys New 2 You LLC	238 Main St	Mound City
THRIFT	Neighborhood Thrift Store	406 N Main St	Bloomington
THRIFT	New 2 You	114 W State St	Nokomis
THRIFT	New Life Thrift Shoppe	1700 E Pershing Rd	Decatur
THRIFT	New To You	1985 E Pershing Rd	Decatur
THRIFT	New to You	116 E 2nd St	Beardstown
THRIFT	New View Furniture	17 W 2nd St	Kewanee
THRIFT	Out of Control Closet	1120 N Henderson St	Galesburg
THRIFT	Penn's Furniture	260 S Seminary St	Galesburg
THRIFT	People's Choice Thrift Shop	120 N 5th St	Quincy
THRIFT	Peoria Rescue Ministries	601 SW Adams St	Peoria
THRIFT	Philanthea House Thrift	120 S Pennsylvania	Chrisman
THRIFT	Pink Shutter Thrift Shop	114 N McLean St	Lincoln
THRIFT	Plato's Closet	41 E Marketview Dr	Champaign
THRIFT	Plato's Closet Peoria	1405 W Glen Ave University Square Center	Peoria
THRIFT	Purple Hanger Shoppe	169 N Broad St	Galesburg
THRIFT	R61 Resale Boutique	1001 N Main St	Harrisburg
THRIFT	Reds Resale	1606 Georgetown Rd	Tilton
THRIFT	ReNew Consignment & Thrift	201 S Sangamon St	Lincoln
THRIFT	Renew Second Hand Store	1130c E Walnut St	Carbondale
THRIFT	Roberta's Resale	2264 IL-13 BUS	Murphysboro
THRIFT	Salt & Light	1819 Philo Rd	Urbana
THRIFT	Salt & Light Thrift Store and Food Co-Op	1512 W. Anthony Dr.	Champaign
THRIFT	Salvation Army	218 N Illinois St	Belleville
THRIFT	Salvation Army	204 S Commercial	Centralia
THRIFT	Salvation Army	2901 N Water St	Decatur
THRIFT	Salvation Army	520 Home Blvd	Galesburg
THRIFT	Salvation Army	237 S Main St	Hillsboro
THRIFT	Salvation Army	119 N Tremont	Kewanee
THRIFT	Salvation Army	1A Litchfield Plaza	Litchfield
THRIFT	Salvation Army	700 Chestnut St	Ottawa
THRIFT	Salvation Army	425 Broadway St.	Quincy
THRIFT	Salvation Army	1300 Richmond Ave	Mattoon
THRIFT	Savers Thrift Stores	10899 Lincoln Trail	Fairview Heights
THRIFT	Scott Consignment Thrift Shop	901 South Dr	Scott AFB
THRIFT	Second Blessings	1065 W Main St	Olney
THRIFT	Shelter Shop	19 Bellevue Park Plaza	Belleville
THRIFT	Shepherd's Closet	106 N Sangamon Ave	Gibson City
THRIFT	Silk Purse Thrift Store Newton	8526 IL-130	Newton
THRIFT	Sisters' Consignment Shoppe	1401 Veterans Ave	Vandalia
THRIFT	South Side Mission Mart	2125 South Main Street	Morton
THRIFT	South Side Mission Mart	603 E War Memorial Dr	Peoria
THRIFT	South Side Mission Mart	2919 W Garden St	Peoria
THRIFT	SPIN - Thrift	822 W Industrial Park Rd	Murphysboro
THRIFT	St Vincent de Paul Society	705 N Roosevelt Ave	Bloomington
THRIFT	St. Vincent de Paul Society	717 State St	Alton
THRIFT	The 2nd Chance	715 W 3rd St	Beardstown
THRIFT	The Briar Rose	216 N State St	Litchfield
THRIFT	The Church Thrift Store	3669 State Rte. 150	Chester
THRIFT	The Crossing	28842 State Highway 107	Griggsville
THRIFT	The Crossing	803 S Diamond Street	Jacksonville



## Complete IQ Lighting Store List

Location Type or ZIP	Store Name	Address	City
THRIFT	The Crossing	2902 State Highway 96	Lima
THRIFT	The Crossing	1600 W Jackson Street	Macomb
THRIFT	The Crossing	215 South 1st Street	Monmouth
THRIFT	The Crossing	979 895 E Street	Mount Sterling
THRIFT	The Crossing	1071 W Washington St	Pittsfield
THRIFT	The Crossing	150 S 48th Street	Quincy
THRIFT	The Crossing	929 Monroe Street	Quincy
THRIFT	The Flea Thrift	1236 E Empire St Suite 1	Bloomington
THRIFT	The Hope Chest	1414 N 8th St	Pekin
THRIFT	The Junk Drawer	147 S Cherry St	Galesburg
THRIFT	The Junque Drawer	320 S State Hwy 1	West Union
THRIFT	The Mission Thrift Store	653 Carlyle Ave A	Belleville
THRIFT	The Overstock Shop	817 W Union Ave	Litchfield
THRIFT	The Peoria Rescue Ministries' Thrift Store	1114 S. W. Jefferson	Peoria
THRIFT	The Salvation Army	505 N Randolph St	Macomb
THRIFT	The Salvation Army of Vermilion County	855 E Fairchild St	Danville
THRIFT	The Sunk'n Trunk	130 Casa Park Drive	MtZion
THRIFT	The Thrift Shop	215 N Illinois Ave	Carbondale
THRIFT	This N That	1101 Public Square	Benton
THRIFT	Three n' One Resale	206 N Main St	Creve Coeur
THRIFT	Thrift Shop of Paxton	110 N Market St	Paxton
THRIFT	Treasure Land Thrift Store	653 S Main St	Creve Coeur
THRIFT	Treasure Trove Resale	1921 Broadway St	Mt Vernon
THRIFT	Treasures	210 Main St	Augusta
THRIFT	Twice As Nice	1438 N 24th St	Quincy
THRIFT	Twice is Nice	607 W. Elm St.	Urbana
THRIFT	Twice Is Nice Thrift Shop	607 W Elm St	Urbana
THRIFT	Two Sisters and a Warehouse	121 E Lake Ave	Peoria
THRIFT	Walk in Faith Thrift	238 Main St	Mt Vernon
THRIFT	Willow Tree Missions	351 W. Monroe	Monticello
THRIFT	Worn Again	4012 E Fulton Ave	Decatur
THRIFT	Y's Buys Thrift Store	208 North Jackson Street	Danville
THRIFT	Yesterday's Treasures	18460 US-67	Good Hope
THRIFT	York Street Thrift Shop	301 S 4th St	Quincy
THRIFT	Young's Furniture and Appliances	102 Main St	Georgetown
DOLLAR	Dollar Tree	1837 Homer Adams Pkwy	Alton
DOLLAR	Dollar Tree	1250 E Vienna Street	Anna
DOLLAR	Dollar Tree	804 W. Garfield Ave..	Bartonville
DOLLAR	Dollar Tree	656 Carlyle Avenue	Belleville
DOLLAR	Dollar Tree	5831 Belleville	Belleville
DOLLAR	Dollar Tree	2 C Bellevue Park Plaza	Belleville
DOLLAR	Dollar Tree	7 Rend Lake Plaza	Benton
DOLLAR	Dollar Tree	131 E.. Bethalto Drive	Bethalto
DOLLAR	Dollar Tree	1605 Morrissey Drive	Bloomington
DOLLAR	Dollar Tree	1407 N Veterans Pkwy	Bloomington
DOLLAR	Dollar Tree	1110 N Main Street	Bloomington
DOLLAR	Dollar Tree	1210 Camp Jackson Rd.	Cahokia
DOLLAR	Dollar Tree	845 N. Main Street	Canton
DOLLAR	Dollar Tree	1354 East Main Street	Carbondale
DOLLAR	Dollar Tree	251 N Broad Street.	Carlinville
DOLLAR	Dollar Tree	1301 W Broadway Street	Centralia
DOLLAR	Dollar Tree	235 South Mattis Avenue	Champaign
DOLLAR	Dollar Tree	2009 N. Prospect Ave.	Champaign
DOLLAR	Dollar Tree	566 West Lincoln Ave	Charleston
DOLLAR	Dollar Tree	400 South Plaza Drive...	Chillicothe
DOLLAR	Dollar Tree	31 Cedar Square	Clinton
DOLLAR	Dollar Tree	623 Belt Line Road	Collinsville



## Complete IQ Lighting Store List

Location Type or ZIP	Store Name	Address	City
DOLLAR	Dollar Tree	1112 Collinsville	Collinsville
DOLLAR	Dollar Tree	1100 Columbia Centre	Columbia
DOLLAR	Dollar Tree	501 W Fairchild St.	Danville
DOLLAR	Dollar Tree	22 E West Newell Rd.	Danville
DOLLAR	Dollar Tree	2020 Mt. Zion Road	Decatur
DOLLAR	Dollar Tree	1447 W King St.	Decatur
DOLLAR	Dollar Tree	1259 E Pershing Rd.	Decatur
DOLLAR	Dollar Tree	244 Southtowne Shopping	Du Quoin
DOLLAR	Dollar Tree	550 W St. Louis Avenue	East Alton
DOLLAR	Dollar Tree	250 S Main Street	East Peoria
DOLLAR	Dollar Tree	1504 Troy Road	Edwardsville
DOLLAR	Dollar Tree	1302 Ave. of Mid America	Effingham
DOLLAR	Dollar Tree	10850 Lincoln Trail	Fairview Heights
DOLLAR	Dollar Tree	10 Plaza Drive	Fairview Heights
DOLLAR	Dollar Tree	1470 Koester Dr	Forsyth
DOLLAR	Dollar Tree	2037 National Blvd	Galesburg
DOLLAR	Dollar Tree	3801 Nameoki Road	Granite City
DOLLAR	Dollar Tree	1602 State Route 127	Greenville
DOLLAR	Dollar Tree	700 Rollie Moore Drive	Harrisburg
DOLLAR	Dollar Tree	1704 S Park Ave	Herrin
DOLLAR	Dollar Tree	901 West Morton	Jacksonville
DOLLAR	Dollar Tree	1401 Windy Lane...	Jerseyville
DOLLAR	Dollar Tree	150 E South St.	Kewanee
DOLLAR	Dollar Tree	1310 Woodlawn Rd	Lincoln
DOLLAR	Dollar Tree	1403 W Ferdon Street	Litchfield
DOLLAR	Dollar Tree	1331 E. Jackson St.	Macomb
DOLLAR	Dollar Tree	2406 Williamson County	Marion
DOLLAR	Dollar Tree	102 N Court Street	Marion
DOLLAR	Dollar Tree	116 Dettro Drive	Mattoon
DOLLAR	Dollar Tree	721 S Main St	Monmouth
DOLLAR	Dollar Tree	1010 W. Jefferson Street	Morton
DOLLAR	Dollar Tree	4511 1/2 Broadway St	Mount Vernon
DOLLAR	Dollar Tree	550 E Industrial Park Rd	Murphysboro
DOLLAR	Dollar Tree	1101 North Main Street	Normal
DOLLAR	Dollar Tree	1005 North West Street	Olney
DOLLAR	Dollar Tree	2620 Columbus	Ottawa
DOLLAR	Dollar Tree	519 E Jasper Street.	Paris
DOLLAR	Dollar Tree	3432 Court Street	Pekin
DOLLAR	Dollar Tree	1408 N 8th Street	Pekin
DOLLAR	Dollar Tree	3034 W Lincoln Ave	Peoria
DOLLAR	Dollar Tree	4100 Willow Knolls Drive	Peoria
DOLLAR	Dollar Tree	801 West Lake Ave	Peoria
DOLLAR	Dollar Tree	4415 N Rockwood Dr	Peoria
DOLLAR	Dollar Tree	2411 W. Pioneer Pkwy	Peoria
DOLLAR	Dollar Tree	1200 West Main Street	Peoria
DOLLAR	Dollar Tree	1647 38th St Suite A	Peru
DOLLAR	Dollar Tree	3737 Broadway	Quincy
DOLLAR	Dollar Tree	1302 E Main Street	Robinson
DOLLAR	Dollar Tree	103 Baldrige Lane	Salem
DOLLAR	Dollar Tree	1333 Savoy Plaza Center	Savoy
DOLLAR	Dollar Tree	2111 West South 3rd St.	Shelbyville
DOLLAR	Dollar Tree	3342 Green Mount Crossin	Shiloh
DOLLAR	Dollar Tree	1311 Sparta Centre Drive	Sparta
DOLLAR	Dollar Tree	2637 N Illinois Street	Swansea
DOLLAR	Dollar Tree	1516 Springfield Road	Taylorville
DOLLAR	Dollar Tree	1530 Georgetown Road.	Tilton
DOLLAR	Dollar Tree	520 Edwardsville Road.	Troy



## Complete IQ Lighting Store List

Location Type or ZIP	Store Name	Address	City
DOLLAR	Dollar Tree	1303 E Colorado Avenue	Urbana
DOLLAR	Dollar Tree	329 Mattes Avenue	Vandalia
DOLLAR	Dollar Tree	1985 Freedom Pkwy	Washington
DOLLAR	Dollar Tree	7 West Frankfort Plaza	West Frankfort
DOLLAR	Dollar Tree	603 Wesley Drive	Wood River
DOLLAR	Family Dollar	1617 WASHINGTON AVE	ALTON
DOLLAR	Family Dollar	6401 W MAIN ST STE 200	BELLEVILLE
DOLLAR	Family Dollar	1609 W Main Street, Unit A	BELLEVILLE
DOLLAR	Family Dollar	314 N Illinois St	BELLEVILLE
DOLLAR	Family Dollar	4517 W MAIN ST	BELLEVILLE
DOLLAR	Family Dollar	1512 W MARKET ST	BLOOMINGTON
DOLLAR	Family Dollar	1022 CAMP JACKSON RD	CAHOKIA
DOLLAR	Family Dollar	1204 N. Market St.	CHAMPAIGN
DOLLAR	Family Dollar	1228 E MAIN ST	DANVILLE
DOLLAR	Family Dollar	1608 Georgetown Road	DANVILLE
DOLLAR	Family Dollar	2 E MAIN ST STE #150	DANVILLE
DOLLAR	Family Dollar	2250 E WILLIAM ST	DECATUR
DOLLAR	Family Dollar	1315 N Water Street	DECATUR
DOLLAR	Family Dollar	610 N 89th Street	EAST SAINT LOUIS
DOLLAR	Family Dollar	2318 STATE ST	EAST SAINT LOUIS
DOLLAR	Family Dollar	1021 US Highway 45 N	ELDORADO
DOLLAR	Family Dollar	110 W Oak Street	FAIRBURY
DOLLAR	Family Dollar	10231 Lincoln Trl	FAIRVIEW HEIGHTS
DOLLAR	Family Dollar	1110 E MAIN ST	GALESBURG
DOLLAR	Family Dollar	117 N MAIN ST	GEORGETOWN
DOLLAR	Family Dollar	3801 NAMEOKI RD	GRANITE CITY
DOLLAR	Family Dollar	2600 NAMEOKI RD STE A	GRANITE CITY
DOLLAR	Family Dollar	RR 2, Box 119 E	GREENFIELD
DOLLAR	Family Dollar	848 S MAIN ST	JACKSONVILLE
DOLLAR	Family Dollar	715 McCambridge Avenue	MADISON
DOLLAR	Family Dollar	320 S Adams St	Manito
DOLLAR	Family Dollar	1524 LAKE LAND BLVD	MATTOON
DOLLAR	Family Dollar	755 S 10th Street	MOUNT VERNON
DOLLAR	Family Dollar	204 W State Highway 133	OAKLAND
DOLLAR	Family Dollar	1101 DERBY ST	PEKIN
DOLLAR	Family Dollar	600 S Western Avenue	PEORIA
DOLLAR	Family Dollar	3116 N Sterling Avenue	PEORIA
DOLLAR	Family Dollar	3111 WEST HARMON HWY	PEORIA
DOLLAR	Family Dollar	820 NE JEFFERSON AVE	PEORIA
DOLLAR	Family Dollar	330 N WESTERN AVE	PEORIA
DOLLAR	Family Dollar	2321 N WISCONSIN AVE	PEORIA
DOLLAR	Family Dollar	320 E SANGAMON ST	PETERSBURG
DOLLAR	Family Dollar	1501 South 12th Street	QUINCY
DOLLAR	Family Dollar	620 Broadway St.	QUINCY
DOLLAR	Family Dollar	119 W Adams Street	RUSHVILLE
DOLLAR	Family Dollar	201 West Vine Street	TAYLORVILLE
DOLLAR	Family Dollar	1110 South Philo Rd.	URBANA
DOLLAR	Family Dollar	P O BOX 583	VIENNA
DOLLAR	Family Dollar	311 S SPRINGFIELD ST	VIRDEN
DOLLAR	Family Dollar	18 W. Edwardsville Road	WOOD RIVER
62205	Ace Hardware	6938 W Main St	Belleville
62891	Ace Hardware	11230 Hwy 37 N	Benton
62964	Ace Hardware	1915 W Main St	Carbondale
61750	Ace Hardware	114 N Madison St	Clinton
62927	Ace Hardware	1258 S Washington St	Du Quoin
62999	Ace Hardware	635 N Pershing	Energy
61720	Ace Hardware	203 E Maple St	Fairbury





## Complete IQ Lighting Store List

Location Type or ZIP	Store Name	Address	City
60966	Ace Hardware	119 N Sangamon	Gibson City
62060	Ace Hardware	3801 Nameoki Rd.	GRANITE CITY
62015	Ace Hardware	300 Springfield Rd	Hillsboro
61421	Ace Hardware	8903 N Knoxville Ave	Peoria
62356	Ace Hardware	901 W Fayette	Pittsfield
62624	Ace Hardware	117 W Washington St	Rushville
62896	Ace Hardware	111 W Main St	West Frankfort
62963	Borowiak's IGA	1114 South Division	Carterville
62284	Bucheit of Centralia	1400 E City Rte 40	Greenville
62458	Country Market	827 Veteran's Dr	Vandalia
60912	Cullom Community Market	112 W Hack St	Cullom
60973	Do It Best	516 N Dixie Highway	Hoopeston
62240	Do It Best	#1 S Illinois	Millstadt
61449	Do It Best	610 North Santa Fe Ave	Princeville
62289	Don's IGA	651 South Madison	Lebanon
62085	Duda Ace Hardware	500 W Main St	Staunton
62861	Eldorado Hardware	813 State St	ELDORADO
62207	Farmers Market	1901 N Belt W	Belleville
61605	Haddad's West Peoria Market	2407 W Rohmann Ave	West Peoria
62030	Home Depot	1710 Homer M Adams Pkwy	Alton
61801	Home Depot	820 Bloomington Rd	Champaign
62204	Home Depot	1049 Collinsville Crossing Blvd	Collinsville
62631	Home Depot	1601 W Morton Ave	Jacksonville
62921	Home Depot	3200 Banterra Dr	Marion
61553	Home Depot	5026 W Holiday Dr	Peoria
61323	Home Depot	4242 Venture Dr	Peru
62354	Home Depot	5432 Broadway St	Quincy
60942	Hoopeston IGA	1030 W Chestnut St	Hoopeston
61484	Jackson Street Market	1601 W Jackson St	Macomb
61848	Ken's IGA	707 N State	Westville
61541	Lindy's Foods	110 Peoria St	Washington
62901	Lowe's	1170 Rendleman Rd	Carbondale
60963	Lowe's	3636 N Vermillion	Danville
61603	Lowe's	201 Riverside Dr	East Peoria
61469	Lowe's	531 W Carl Sandburg Dr	Galesburg
62343	Lowe's	6030 Broadway St	Quincy
62655	Manito Hardware	124 N Broadway St	Manito
62633	Mason City IGA	201 W Elm St	Mason City
62822	McCord's Market	501 S Logan St	West Frankfort
62976	Neighborhood Co-Op Grocery	1815 W Main St	Carbondale
60960	Paxton IGA Foodliner	144 W Pells St	Paxton
62997	Perry County Market Place	412 S Main St	Pinckneyville
62380	Rhodes Market IGA Express	409 Main St	Augusta
62867	Shawneetown Hometown Hardware	211 W Lincoln Blvd	Shawneetown
62206	Thrifty Hardware and Home Center	22 Jerome Ln	Cahokia
62253	TRUE VALUE HARDWARE	222 E Harris Ave	Greenville
62090	TRUE VALUE HARDWARE	5401 Caseyville Ave	Washington Park
61260	Wal Mart	1500 SE 5th St	Aledo
62923	Wal Mart	300 Leigh Ave	Anna
62618	Wal Mart	61 Plaza Dr	Beardstown
62874	Wal Mart	919 Giacone Dr	Benton
61543	Wal Mart	2071 N Main St	Canton
62949	Wal Mart	1450 E Main St	Carbondale
62009	Wal Mart	18600 Shipman Blacktop Rd	Carlinville
62250	Wal Mart	1340 W McCord	Centralia
61820	Wal Mart	2610 N Prospect Ave	Champaign
62261	Wal Mart	2206 State St	Chester



## Complete IQ Lighting Store List

Location Type or ZIP	Store Name	Address	City
62201	Wal Mart	1040 Collinsville Crossing Blvd	Collinsville
61832	Wal Mart	4101 N Vermilion St Ste A	Danville
62523	Wal Mart	4224 N Prospect	Decatur
61855	Wal Mart	4625 E Maryland Av	Decatur
62825	Wal Mart	215 E Grantway St	Du Quoin
61602	Wal Mart	401 River Rd	East Peoria
62426	Wal Mart	1204 Ave Of Mid America	Effingham
61454	Wal Mart	659 KNOX SQUARE DR	Galesburg
62079	Wal Mart	6660 Godfrey Rd	Godfrey
62059	Wal Mart	379 W Pontoon Rd	GRANITE CITY
62965	Wal Mart	710 S Commercial	Harrisburg
62841	Wal Mart	1713 S Park Ave	Herrin
62098	Wal Mart	1941 W Morton Ave	Jacksonville
62054	Wal Mart	1316 S State St	Jerseyville
61443	Wal Mart	730 Tenney St	Kewanee
62811	Wal Mart	2610 W Haven Rd	Lawrenceville
62541	Wal Mart	825 Malerich Dr	Lincoln
62023	Wal Mart	1205 W Ferdon St	Litchfield
61416	Wal Mart	1730 E Jackson St	Macomb
62953	Wal Mart	2802 Outer Road Dr	Marion
62846	Wal Mart	110 Davidson Ave	Mount Vernon
62932	Wal Mart	6495 Country Club Rd	Murphysboro
62452	Wal Mart	1001 N West St	Olney
61955	Wal Mart	15150 US Hwy 150	Paris
61564	Wal Mart	3320 Veterans Dr	Pekin
61479	Wal Mart	8915 N Allen Rd	Peoria
61328	Wal Mart	5307 Rte 251	Peru
62352	Wal Mart	151 Shetland Dr	Pittsfield
62334	Wal Mart	5222 Broadway St	Quincy
62478	Wal Mart	1304 E Main St	Robinson
61941	Wal Mart	505 S Dunlap Ave	Savoy
62292	Wal Mart	1410 N Market St	Sparta
62556	Wal Mart	1530 W Springfield Rd	Taylorville
62011	Wal Mart	201 N Mattes Ave	Vandalia
60974	Wal Mart	1200 E Walnut St	Watseka
62018	Wal Mart	610 Wesley Dr	Wood River

