

# **Energy Efficiency PROGRAM**

# **PY2023 Quarterly Report**

# FIRST QUARTER REPORT

(January - March)

Data presented in this document is based on preliminary results and is subject to revision and evaluation adjustments. The Ameren Illinois Energy Efficiency Program is funded by Ameren Illinois customers in compliance with Illinois Public Act 95-0481.



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### P Y 2 0 2 3 P O R T F O L I O S U M M A R Y



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

Ameren Illinois Company (AIC) d/b/a Ameren Illinois ("Ameren Illinois") provides this quarterly report for the period of January — March 2023 pursuant to Section 6.5 of the Illinois Energy Efficiency Policy Manual Version 2.1 (effective Jan. 1, 2022). Consistent with Section 6.5, Ameren Illinois provides this report using a common template developed in collaboration with other Illinois utilities and stakeholders and designed to provide the categories of information set forth in Section 6.5. The information in this quarterly report may be based on preliminary results and will be assessed for revision, evaluation and adjustment, with updates and changes being made on a quarterly basis. As set forth in Section 6.5, interested stakeholders should raise any questions regarding the programs addressed in this report through the Illinois Stakeholder Advisory Group process or with Ameren Illinois directly, including to identify any updates or changes made since prior reports. As has been done previously, AIC will address questions, when practicable, through the appropriate channels, including updates to this report.

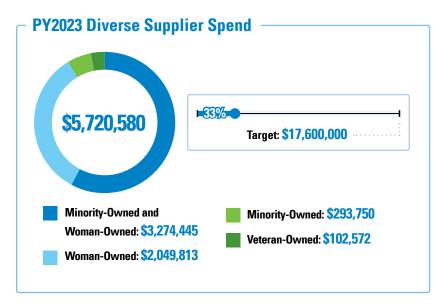


Ameren Illinois received approval from the Commission for its 2022 Plan on July 22, 2021. Subsequently, passage of Public Act 102-0662 amended Section 8-103B of the Act, which sets forth electric energy efficiency provisions applicable to the 2022 Plan. Ameren Illinois filed a modified plan with the Commission on April 14, 2022 to reflect affected elements of the 2022 Plan approved by the Commission. Information on budgets, goals and savings contained in this report reflect the plan approved by the Commission on June 23, 2022.

### P Y 2 0 2 3 P O R T F O L I O S U M M A R Y

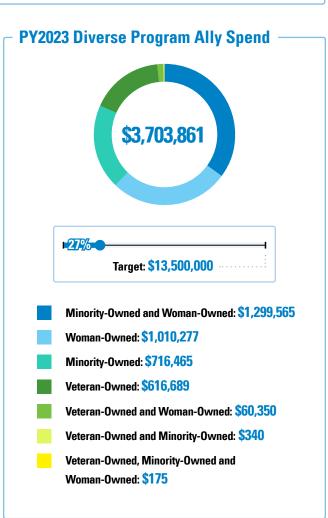


# Portfolio Overall Spend Achievement in 2023 PY2023 Budget: \$135,134,141 Actual Spend: \$26,135,674 Income Qualified Spend: \$10,813,867 Third-Party Electric Spend: \$1,461,257 | Incentives: \$166,438 Non-Profit Spend (Incentive and :\$409,178 | T/M: \$242,740 | Target: \$3,500,000





<sup>\*</sup>Health and Safety spend is included in the Overall \$10,641,908 Income Qualified Spend.

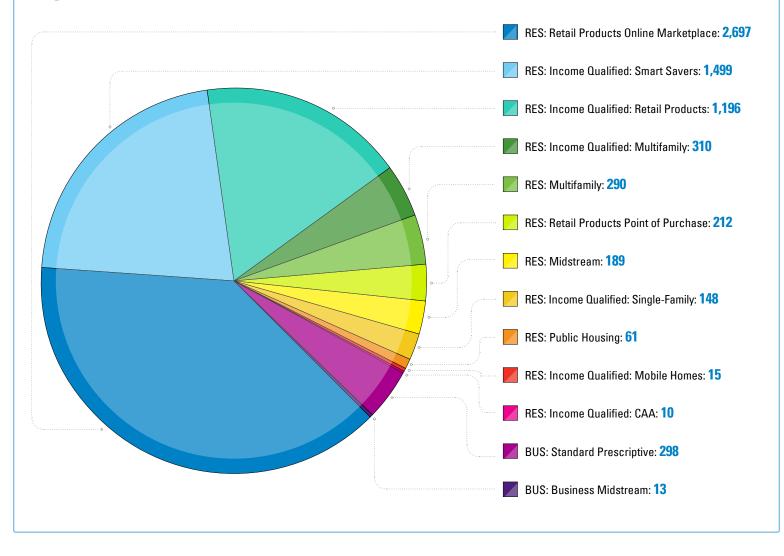


P Y 2 0 2 3 P O R T F O L I O S U M M A R Y



**Smart Thermostats Incentivized in 2023** 

# 6,938 total smart thermostats incentivized PYTD.





The Residential Program includes six initiatives that address key electric and natural gas end-uses in single-family homes and multifamily properties. The Residential Program offers a range of educational opportunities and incentives for consumers to implement a series of energy efficiency improvements. Direct installation initiatives, targeted primarily to low- to moderate-income customers, are designed to achieve reductions in energy consumption within participants' homes, followed by comprehensive weatherization services. Each initiative is a potential entry point for consumers into the Program, which is structured to facilitate cross-promotion between initiatives and maximize participation. There is a significant focus on assisting low- to moderate-income customers to reduce their energy costs, with much of that focus within the Income Qualified (IQ) Initiative. Ameren Illinois' large geographic service territory encompasses over 43,700 square miles and serves more than one million residential customers of which over 640,000 receive both electric and gas service.

#### **Q1 Update Residential Program (All Initiatives):**

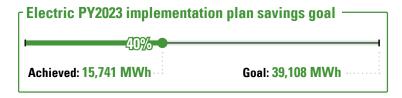
• Through Q1, the Residential Program has achieved 37,845 MWh (28%) of its electric PY2023 implementation plan savings goal of 135,010 MWh and 277,664 therms (21%) of its gas PY2023 implementation plan savings goal of 1,320,934 therms.<sup>1</sup>





#### Q1 Update Residential Program (Non-IQ):

• Through Q1, the Residential Program (Non-IQ) has achieved 15,741 MWh (40%) of its electric PY2023 implementation plan savings goal of 39,108 and 144,006 therms (24%) of its gas PY2023 implementation plan savings goal of 604,252 therms.







Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

#### **Q1 Update Residential Program (IQ Channels):**

• Through Q1, the Residential Program (IQ) has achieved 22,104 MWh (23%) of its electric PY2023 implementation plan savings goal of 95,902 MWh and 133,658 therms (19%) of its gas PY2023 implementation plan savings goal of 716,682 therms.<sup>2</sup>

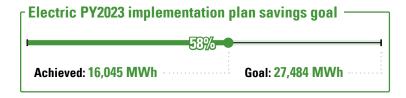




#### **Q1 Update Residential Program (Third-Party):**

Consistent with the Sections 8-103B(g)(4) of the Illinois Public Utilities Act 220 ILCS 5/8-101, the identified initiatives are being funded by Ameren Illinois as part of the third-party energy efficiency programs and are separately reported in this section.

 Through Q1, Third-Party Programs have achieved 16,045 (58%) of the Ameren Illinois electric PY2023 implementation plan savings goal of 27,484 MWh and 17,944 therms (5%) of its gas PY2023 implementation plan savings goal of 327,091 therms.<sup>2</sup>





Note: SAG (Stakeholder Advisory Group) reporting template has Residential initiatives separated by Non-IQ, IQ and a BTU Conversion component; however, some Residential offerings have a component within the Residential Program that is IQ focused. Numbers are reported here to be as consistent with SAG reporting template as possible.



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

#### **Retail Products Initiative**

**Overview:** The Retail Products Initiative intervenes at the point of sale to encourage residential customers to purchase high-efficiency products through "brick and mortar" retail stores and online e-commerce sites. Customers receive instant discounts and/or mail-in cash rebates as an incentive to upgrade to ENERGY STAR® and other qualified high-efficiency lighting products, home appliances and smart thermostats.

#### Q1 Update:

- A primary focus of this initiative is to ensure low- to moderate-income customers have affordable access to energy-efficient
  products. New income qualified-focused design for 2023 has proven to be very successful, with 86% of sales attributed to thrift
  stores, dollar stores and independent retailers in low-income ZIP codes.
- Program staff developed agreements to increase the sales of energy-efficient non-general service lamp (GSL) product categories during Q1. This allowed for continued participation for market rate retailers and retail locations as well as increased efficiency of all retail lighting product categories.
- Program staff awarded the Residential Online Marketplace channel to a new implementer in 2023, with a full robust marketplace launch by the end of the quarter.

#### **Efficient Choice Tool Channel**

**Overview:** This online platform is meant to serve as a "kayak.com" and "Consumer Reports" type search and compare engine for residential energy-efficient home appliances. It allows customers to compare the efficiency ratings of different household appliances and make informed purchasing decisions. Several additional website features differentiate Ameren Illinois' Efficient Choice Tool from other sites on the internet.

#### Q1 Update:

• Compared to Q1 2022, the Efficient Choice Tool saw a 906% increase in unique visitors due to marketing tactics implemented.



#### **Market Rate Single-Family Initiative**

**Overview:** The Market Rate Single-Family Initiative includes a home weatherization channel for single family customers that do not qualify for the Income Qualified Initiative. This channel is promoted under the name Home Efficiency. The Market Rate Single-Family Initiative also includes a Midstream HVAC channel to promote high efficiency equipment.

#### **Midstream HVAC Channel (Third-Party):**

**Overview:** Midstream HVAC collaborates with manufacturers, wholesalers and distributors, leveraging their relationships and existing communication channels with installation contractors to distribute information/incentives to increase the number of highericiency systems being sold and installed.

#### Q1 Update:

- New gas furnace measure was added in Q1, with \$250/unit incentive for equipment sizes less than 225 kBtu.
- Heat pump equipment that received incentives during Q1 included:
  - ▶ 145 Air Source Heat Pumps
  - ▶ 163 Ductless Mini-Split Heat Pumps
  - ▶ 19 Heat Pump Water Heaters
- In Q1, Program staff conducted webinars for distributors and contractors that focused on the impacts of the Inflation Reduction Act to provide awareness of other portfolio leveraging financing opportunities to encourage more customers to adopt highericiency technology. In total, 12 distributors and 48 contractors attended these webinars.

#### **Home Efficiency Channel**

**Overview:** Home Efficiency partners with Building Envelope Program Ally contractors to offer incentives to homeowners for multiple insulation and air sealing measures, covering a portion of the cost for projects completed by a Program Ally.

- Customer participation out-performed previous Program years by three times the previous rate within Q1, due to increased awareness of the Channel.
- Program Allies continued to offer the American Society of Heating, Refrigerating and Air-Conditioning Engineers (ASHRAE)
  focused solutions for ventilation retrofits, with customers adopting these solutions in 40% of projects.
- Newly enrolled Program Allies were trained on this offering during Q1, as their first means of participation in Ameren IL EE initiatives.



#### **Public Housing Initiative**

**Overview:** The Public Housing Initiative targets public sector housing owned by government entities including federal, state and municipal housing authorities. Multifamily living units and properties of 3 or more units are eligible for incentives. Similar to the Income Qualified Multifamily Channel, customers receive a comprehensive audit to identify the eligible weatherization services to be provided. Low-cost energy saving products are also installed in conjunction with the audit at no cost.

#### Q1 Update:

- Strong assessment activity in Q1 led to nearly 10 direct install projects scheduled.
- Program staff enhanced focus on the direct education and marketing of smart thermostat technology during Q1 which resulted in smart thermostat installations accelerating well ahead of the anticipated subscription pace.

#### **Market Rate Multifamily Initiative**

**Overview:** The Market Rate Multifamily Initiative achieves electric and natural gas energy savings in multifamily buildings that do not qualify under the criteria for the Income Qualified Initiative. Property owners, managers, and tenants can still qualify for similar services, including the direct installation of free low-cost energy saving measures in individual living units and common areas. The direct installation service is provided at no cost to eligible property owners and tenants, with educational materials provided in each unit that explain the energy and money saving benefits associated with installed products and other Ameren Illinois Initiatives that may be of benefit. Additional measures beyond in unit incentives are also identified during the assessment of the property. Through all multifamily channels, a one stop shop approach is offered to multifamily properties managers/in unit tenants. A comprehensive audit is provided to customers to identify eligible measures inclusive of all Residential, Small Business, and Commercial offerings.

- Rent increases caused a small increase in properties qualifying as Market Rate versus Income Qualified during Q1, with 15 buildings served comprising of 282 residents.
- Several of the buildings enrolled have been electric-only properties; the Program staff will continue to identify opportunities in gas-heated properties to increase gas savings opportunities.

Artwork by Brenda Pagan and Hannah Offutt, members of the Peoria Guild of Black Artists

#### **Direct Distribution Of Efficient Products Initiative**

**Overview:** The Direct Distribution Initiative targets students and schools located within zip codes with high percentages of low- and moderate-income households. Teachers receive energy education curriculum and training by a qualified professional. Students are provided with a "take-home" kit that raises awareness about how individual actions and low-cost measures can provide reductions in electricity, natural gas, and water consumption.

#### **DDEP: School Kits Channel (Third-Party)**

**Overview:** The School Kits Channel primarily targets students in 5th grade, providing energy efficiency and conservation awareness to families in the Ameren Illinois service territory. Participating classes receive an energy education presentation and measures directly installed by qualified professionals. Students are provided with a 'take-home' kit that raises awareness about how individual actions and low-cost measures can provide reductions in electricity, natural gas and water consumption.

#### Q1 Update:

- In Q1, Program staff created a partnership with Community in Action (CIA) which spurred plans for a STEM event at a low-income school district with 1,000 students and parents planned to be in attendance. Program staff will provide LED lightbulbs to attendees at this event and provide energy efficiency information.
- Extra work and planning in Q1 allowed for increased participation in the Channel for the fall semester, with the potential to increase savings by 20%.

#### **DDEP: High School Innovation Channel (Third-Party)**

**Overview:** The High School Innovation Channel primarily targets students in grades 9 through 12. In conjunction with providing energy efficiency and conservation awareness through energy efficiency kits, the channel offers an afterschool innovation camp designed to support long-term development of energy workforce professionals.

- During Q1, work continued with a HVAC manufacturer to deliver a STEM camp in a low-income school district. The camp will focus on workforce development and how the energy efficiency measures being installed in the schools impact the students with real data from the energy upgrades.
- Participation was strong during Q1, with 80% participation as of the end of March for the spring semester (with two months remaining in the semester).



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

#### **Income Qualified Initiative**

**Overview:** The Income Qualified Initiative helps lowand moderate-income customers manage their energy consumption, create a comfortable home and can address health and safety concerns through multiple offerings. Ameren Illinois will also target electrification efforts towards lowand moderate-income homes and multifamily buildings using propane as their heating and/or water heating source.

The IQ Initiative has eight implementation channels:

- IQ Single-Family Channel serving low- and moderate-income single-family homes.
- IQ Community Action Agency Channel serving low-income single-family homes.
- IQ Multifamily Channel serving low-income multifamily homes.
- IQ Smart Savers Channel serving low-income single-family homes (Third-Party).
- IQ Community Kits Channel serving low-income customers by distributing kits through community and other outreach efforts (Third-Party).
- IQ Mobile Homes Weatherization and Air Sealing Channel serving low-income mobile home residences (Third-Party).
- IQ Retail Products Channel serving low-income customers through point-of-sale purchases.
- IQ Healthier Homes Channel serving low- and moderateincome customers through healthy home upgrades (Third-Party).

PY2023 Q1 IQ Homes Served, PYTD	
Single-Family Channel - Direct Install	345
Single-Family Channel - Comprehensive Retrofits	229
Single-Family Channel - Joint Utility Offering	75
CAA Channel - Comprehensive Retrofits	78
Multifamily Channel - In-Unit (including Public Housing)	1,107
Smart Savers Channel	1,499
Mobile Homes Weatherization and Air Sealing Channel	28
Total IQ Homes Served	3,361



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# IQ: Single-Family Channel (Low- and Moderate-Income)

**Overview:** The IQ: Single-Family Channel provides comprehensive home efficiency upgrades and weatherization to single-family homes.

#### Q1 Update:

- During Q1, Program staff saw a record number of applicants (~200/week, or 3x historic weekly averages) which provided many leads to Program Allies.
- The introduction of a Q1 Early Completion Bonus for Program Allies encouraged a record number of projects (323, or 35% of PY2023 project goal) to be completed in Q1. Based on success of this effort, the bonus has been extended into Q2.
- In Q1, Health and Safety investments provided 176 homes an entry pathway to the Channel's project pipeline.

#### IQ: Single-Family Channel (Joint Utility Offering)

**Overview:** The Joint Utility Offering coordinates with Nicor Gas to deliver energy efficiency retrofits in the Single-Family channel when customers are both Ameren Illinois Electric and Nicor Gas customers, utilizing the successful Community Based Organization customer outreach delivery model.

#### Q1 Update:

- Customer interest and enrollment increased significantly during Q1, with 65% of the annual customer pipeline identified. This participation rate is the highest the Channel has seen during Q1, historically.
- Working closely with Nicor to determine how to split Health and Safety funding to facilitate project completion.

#### **IQ: Community Action Agency Channel (Low-Income)**

**Overview:** The IQ-Community Action Agency Channel partners with Community Action Agencies (CAA) located in Ameren Illinois' service territory providing comprehensive home efficiency upgrades and weatherization to low-income single-family homes.

#### Q1 Update:

- Program staff continued to focus support on traditionally lower-producing agencies to help grow capacity for all agencies serving Ameren Illinois customers during Q1. This support resulted in four agencies who have met or exceeded their PY2022 project completion totals in the first quarter of PY2023 alone.
- Similarly, Program staff continued to provide services to agencies designed to increase their capacity, which included staffing recruitment and funding, contractor identification and assistance with application paperwork.
  - Due to this level of support, 13 of 17 partnered agencies are forecasting higher project completion totals for the year than in PY2022 with over 100 projects completed during Q1 compared to the 47 projects completed in Q1 2022.
- In Q1, the braided project application was updated to better reflect IHWAP project reporting requirements. The changes reduced back-office time required by agencies to complete braided projects.

#### IQ: Multifamily Channel (Low-Income)

**Overview:** The IQ- Multifamily Channel targets low-income, multifamily properties and uses a diverse vendor in its outreach to facility managers.

- Program staff identified a large building envelope project serving 70 buildings; building envelope work will start in Q3 once the direct install portion of the project is completed.
- High Air Source Heat Pump participation occurred in Q1, with 87% of the pipeline reserved.
- Multifamily IQ smart thermostat goal has been met earlier than any previous Program year, with an opportunity to achieve 130% of goal by the end of the year.



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

# IQ: Smart Savers Channel (Low-Income) (Third-Party)

**Overview:** The IQ-Smart Savers Channel offers an entry point into energy efficiency by providing low-income residential customers the ability to acquire a smart thermostat at no cost.

#### Q1 Update:

- Program transitioned Channel operations to a new implementer during Q1, with a request for qualifications focused on identifying a diverse field staff augmentation partner.
- Program staff launched both the customer enrollment portal and Program Ally project portal during Q1, resulting in strong participation, with a total of 1,499 smart thermostats installed.
- 14 Program Allies participated in the Channel during Q1, with four additional Program Allies registered.

# IQ: Community Kits Channel (Low-Income) (Third-Party)

**Overview:** The Community Kits Channel primarily distributes kits through community-based partners and other outreach efforts.

#### Q1 Update:

- This Channel met the quarterly target of 25% during Q1 and is well ahead of the previous program year's participation targets.
- During Q1, Community Based Partners indicated they are confident that they will be able to distribute 50% more kits than the PY2023 goal as there are many customers needing energy efficiency products for their homes.

# IQ: Mobile Homes Weatherization and Air Sealing Channel (Low-Income) (Third-Party)

**Overview:** The Mobile Homes Weatherization and Air Sealing Channel targets energy-efficient building envelope and heating system improvements in the unique residential dwelling type of mobile homes for low-income Ameren Illinois electric and gas customers.

#### Q1 Update:

- Several meetings with Community Action Agencies and Low Income Home Energy Assistance Program (LIHEAP) groups were held throughout the first quarter with the intent to encourage their participation in offering the Mobile Home Channel to the agencies' constituents.
- Three Program Allies were enrolled, representing the Peoria and Decatur areas in Q1, and the team is preparing to offer services to customers in these areas.
- An advanced, professional training opportunity has been a focus of Q1 planning, with a goal to enhance participating Program Ally expertise around mobile home weatherization, including sub-floor insulation.

# IQ: Healthier Homes Channel (Low- and Moderate-Income) (Third-Party)

**Overview:** The Healthier Homes Channel assists low- to moderate-income customers by completing comprehensive home health assessments during a standard energy assessment. During the assessment, key variables are examined to determine overall air quality and identify any trouble spots.

#### Q1 Update:

 This Channel will go out to RFP during Q2, with a focus on awarding a diverse business enterprise during Q3 for implementation.



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

The Business Program is comprised of six core initiatives that provide incentives and services to non-residential customers, excluding exempt and self-direct customers, to achieve electric and natural gas energy savings. The core initiatives for the Business Program are Standard, Small Business, Custom, Midstream, Retro-commissioning (RCx), and Streetlighting. Financial incentives to customers are the cornerstone of the program, to drive them to identify and complete energy efficiency projects and reduce their energy usage. Other aspects include education and training for customers and market professionals, energy efficiency marketing, and advancement of energy management, monitoring, and building control systems beyond standard industry practices.

• Through Q1, the Business Program has achieved 24,979 MWh (12%) of its PY2023 electric implementation plan savings goal of 205,856 MWh and 260,288 therms (12%) of its PY2023 gas implementation plan savings goal of 2,184,380 therms.<sup>3</sup>

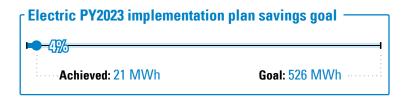




#### Q1 Update Business Program (Third-Party):

Consistent with the Sections 8-103B(g)(4) of the Illinois Public Utilities Act 220 ILCS 5/8-101, the identified initiatives are being funded by Ameren Illinois as part of the third-party energy efficiency programs and are separately reported in this section.

• Through Q1, Third-Party Programs achieved 21 MWh (4%) of the Ameren Illinois electric PY2023 implementation plan savings goal of 526 MWh and 1,629 therms (6%) of the Ameren Illinois gas PY2023 implementation plan savings goal of 26,473 therms.<sup>3</sup>







Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

#### **Business Standard Initiative**

**Overview:** The Business Standard Initiative provides incentives to customers that purchase energy efficient products. Measures included within this initiative will have predetermined savings values consistent with the Illinois Statewide Technical Reference Manual or industry-accepted savings calculations, and have fixed incentive levels. Applications are filled out and delivered to program staff via participating Program Allies (e.g. contractors and trade allies) and/or directly by participating customers. Applications can be submitted a variety of ways, including the program websites at **AmerenIllinoisSavings.com**. Various measures may require a simple calculation to identify measure savings, but the measure level incentives will remain fixed regardless of individual project characteristics.

- Ozone laundry and steam trap replacement projects drove the majority of gas savings pipeline during Q1, with Program staff continuing to encourage engagement.
- Standard Lighting experienced high participation during Q1, contributing a large portion of savings achieved in the Initiative.
   Program staff will be evaluating incentive rates during Q2 to further maximize lighting project interest.
- Three Tank Insulation applications were received during Q1, totaling approximately 700,000 therms of project savings inflow at asphalt emulsion storage facilities. In recognition of sector savings opportunities, a new engagement campaign launched during Q1 with the Illinois Asphalt Pavement Association.
- The 2023 Building Operator Certification (BOC) training schedule was published in Q1.



#### **Midstream Initiative**

**Overview**: The Midstream Initiative provides simple access to incentives for business customers via a network of distributors supplying equipment to the trade allies. The Initiative also recruits distributors and wholesalers of lighting and incentivized HVAC and commercial kitchen equipment to increase the adoption of high efficiency measures such as HVAC equipment, heat pump water heaters, and new electric and gas kitchen appliances.

#### **Midstream Lighting Channel (Third-Party)**

**Overview:** The Business Midstream Lighting Channel provides incentives for energy-efficient lighting to customers at the point of sale. Ameren Illinois customers can visit the **AmerenIllinoisSavings.com** website to find a list of enrolled distributors offering incentives on lighting products such as linear TLED, high lumen screw-in lights and other common commercial lighting fixtures.

#### Q1 Update:

- The Early Completion Bonus for distributors was reintroduced during Q1 to encourage participation.
- The directional, decorative and downlight fixtures equipment categories were removed from the Program during Q1 due to baseline changes defined by the Illinois Technical Reference Manual.

#### Midstream HVAC Channel (Third-Party)

**Overview**: The Business Midstream HVAC Channel provides incentives for energy-efficient HVAC equipment to customers at the point of sale. Ameren Illinois customers can visit the **AmerenIllinoisSavings.com** website to find a list of enrolled distributors offering incentives on HVAC equipment such as central air conditioners, air source heat pumps, smart thermostats, heat pump water heaters and notched V-belts.

#### Q1 Update:

- The network of participating distributors saw strong growth during Q1, with seven new fully enrolled distributors.
- 17 Air Source Heap Pumps were incentivized during Q1, which comprised most of the participation within the Channel.
- In Q1, an additional lower efficiency tier was created for Ducted Air Source Heat Pump measures in order to expand
  opportunities for customers. Many manufacturers are unable to meet the higher efficiency tiers that were originally established,
  and this will allow a broader range of equipment to be available for customers to help with the specific needs of their business.

#### **Midstream Commercial Food Service Channel**

**Overview:** Midstream Commercial Food Service Channel promotes high-efficiency commercial food service measures, utilizing partnerships with distributors throughout the state of Illinois.

#### Q1 Update:

• The Channel moved out of pilot phase, after exceeding goals during the previous Program year. In addition, Program staff transitioned to a new implementer in Q1, with work beginning shortly after subcontract execution.



#### **Small Business Initiative**

**Overview:** The Small Business Initiative incentivizes customers to install energy efficient products and perform energy savings retrofits. Small Business Direct Install (SBDI) and Small Business Energy Performance measures are marketed and installed by a group of Program Allies experienced and trained to assist small business, non-profits, schools, and local government in becoming more energy efficient. Customer eligibility is primarily based upon delivery service rates DS-2 and DS-3A (400 kW demand or less) for electric and GDS-2 for natural gas. In all Small Business channels, measures are heavily incentivized in order to increase participation and ensure a high degree of trade ally interest and focus in serving these customers.

#### **Small Business Direct Install Channel**

**Overview:** Small non-residential customers receive lighting and refrigeration upgrades through this Channel.

#### Q1 Update:

- The Channel completed 1,533 assessments during Q1 with 704 of assessments converting to projects completed, equating to a 46% conversion rate.
- Channel experienced a strong start in Q1, primarily due to projects that were anticipated to complete in 2022 completing in Q1 2023.
- Diverse Ally Training began during Q1, with training initiated for five out of the seven Ameren Illinois sub-territories.
- The Channel introduced new Network Lighting Control (NLC) measures during Q1 with strong uptake following targeted training with Program Allies.

#### **Small Business Energy Performance Channel**

**Overview:** Small non-residential customers receive HVAC and weatherization upgrades through this Channel.

#### Q1 Update:

 Program staff developed the Room Air Conditioner (AC) application during Q1, with Room AC, AC Weatherization, Green Nozzles, Aerators and Pipe Wrap bundled into the new suite of offerings.



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

#### **Business Custom Initiative**

**Overview**: The Business Custom Initiative applies to measures in compressed air, lighting, HVAC, refrigeration, motors/drives, waste/water treatment, and process upgrades that do not fall into the Standard or Streetlighting Initiatives. Complex and large-scale new construction and building renovation projects also qualify under the Custom Initiative. These projects normally are complex and unique, requiring separate incentive applications and measurement and verification plans in place in order to calculate estimated energy savings.

#### Q1 Update:

- Program staff collaborated on several strategic options during Q1 to ensure continuous pipeline flow, including the following:
  - Staffing Grants to qualifying customers and projects.
  - Combined Heat and Power (CHP) educational webinar to customers based on technical potential.
- The Initiative on-boarded a new Process Energy Advisor (PEA) implementer during Q1, with focus on energy audits and project development for industrial, manufacturing and warehouse customer types.
- These PEA efforts facilitated new energy-efficient project identification resulting in:
  - ▶ Five Process Energy Assessments completed at industrial customers, including two 10MW customers.
- Program staff completed a Strategic Energy Management (SEM) kickoff with the largest Ameren Illinois gas customer to ever participate in the EE Program.

#### **Business Retro-Commissioning (RCx) Initiative**

**Overview:** The Retro-commissioning Initiative identifies and implements no cost/low cost (zero- to one-year payback) energy efficiency measures to optimize the operation of existing systems for building automation, compressed air, industrial ventilation, industrial refrigeration, and healthcare-related systems. The plan developed for each project provides a roadmap of capital projects that may be implemented and incentivized under the Custom and Standard Initiatives. The energy efficiency measures in this Initiative are generally beyond what is offered by the Standard Initiative. Healthcare and compressed air studies also work hand-in-hand with recommending Standard incentives where applicable.

- A Virtual Strategic Energy Management Channel was implemented during Q1 to achieve energy savings for small-and mid-sized customers through the development of an energy plan and a variety of low cost energy efficiency projects.
- Program staff began partnering with a large HVAC contractor during Q1 to cultivate participation interest in the Monitoring-Based Commissioning offering.
- Program staff conducted a thorough review of the minimum contractor qualification requirements necessary to be included in Program marketing materials. As a result, Program staff will implement changes in Q2 that will provide more customer choice of qualified contractors; this is anticipated to drive increased participation in the Initiative.

### **Street Lighting Initiative**

**Overview:** For the Street Lighting Initiative, the Municipal-Owned channel incentivizes municipal customers to upgrade their streetlight fixtures to LED technology. AIC-owned streetlights are incentivized via the Ameren-Owned channel and include both early replacement and replace on failure retrofits.



#### Q1 Update:

 Program staff received a large city project scope during Q1, requested to go beyond LED upgrades and will include new streetlights fixtures and poles.

#### **Ameren-Owned Street Lighting Channel**

- Planning for upgrades in 31 communities commenced during Q1, with a goal to achieve 10,000 LED streetlight upgrades in total.
   This target is a 66% reduction in the number of communities that were upgraded in 2022.
- In Q1, Program staff implemented tracking and documentation improvements to address several evaluation measurement and verification recommendations provided from the review of 2022 data.



### VOLTAGE OPTIMIZATION



**Overview:** Voltage Optimization ("VO") is the use of automation on distribution voltage control devices (switched capacitor banks, voltage metering, voltage regulators and Load Tap Changers LTCs) to reduce the reactive power (VAR) flows on a circuit and lower the voltage within regulatory limits to reduce end-use customer energy consumption and utility distribution system losses. As part of its portfolio, Ameren Illinois plans to deploy VO to an estimated 1,047 cost-effective circuits from 2019-2025 while using its best efforts to identify and prioritize circuits with low-income customers.

- Through Q1, the Voltage Optimization Channel has achieved 26,063 MWh (33%) of it's PY2023 electric implementation plan savings goal of 78,500 MWh.
  - A total of 195 circuits were built in 2022 and are being measured in 2023, with an additional 214 planned for construction in 2023.

# MARKET TRANSFORMATION



**Overview:** Market transformation is the strategic process of intervening in a market to create lasting change in market behavior by removing identified barriers or exploiting opportunities to accelerate the adoption of cost-effective energy efficiency as a matter of standard practice. The intent is to transform markets, meaning changes in the market structure or function, so that efficient products, services and practices are adopted within specific target markets on an accelerated, sustained and permanent basis.

- Progress on the Market Transformation Initiative continued during Q1, with the two paths of Luminaire Level Lighting Control (LLLC) and Advanced Windows (AW).
- LLLC efforts in Q1 included progress toward development and completion of Natural Market Baseline and Logic Model final drafts. Rough drafts of customer and trade ally surveys were completed with anticipated approval in early Q2.
- AW progress throughout Q1 included coordinated customer research with other Illinois utilities through email surveys to
  determine the current level of AW knowledge, awareness and existing building and window stock throughout IL. Responses from
  AIC customers throughout the service territory were gathered during Q1, with survey response analysis expected in early Q2.

### MARKET DEVELOPMENT INITIATIVE



Artwork by Brenda Pagan, member of the Peoria Guild of Black Artists

**Overview:** As a part of the overall goal, Ameren Illinois uses approved Market Development Initiative funding to provide access to customers that have not yet participated, increase the number of local and diverse candidates filling energy efficiency jobs, and expand existing or launch new local and diverse businesses in the energy efficiency field.

This section was prepared in partnership with the Champaign County Regional Planning Commission, an Ameren Illinois Market Development Initiative data analysis partner.

#### Q1 Update:

- During Q1, multiple MDI partners hosted several community and outreach events providing energy efficiency education and financial literacy training to underserved customers.
- In addition to in-person events, social media interactive events and posts are utilized to share important information with the community members about the benefits of the Energy Efficiency Program as well as resources available to assist them in improving their comfort, managing their usage and reducing their costs.

#### **Diverse Procurement**

**Overview:** As part of the Market Development Initiative, the Diverse Procurement Channel focuses on identifying and preparing diverse owned businesses for utility procurement opportunities.

- Program staff facilitated the first outreach event hosted by the Illinois Hispanic Chamber of Commerce for Diverse Vendor Procurement during Q1, with nine diverse business enterprise vendors in attendance.
  - Chamber members were engaged and educated attendees on how to grow their business in Energy Efficiency, the Ameren Illinois procurement process, current and upcoming proposal solicitations as well as other procurement opportunities.
     During the event, businesses that provide products and services in support of the Energy Efficiency Portfolio were offered the option to be added to the Diverse
     Vendor Procurement Database.
  - In Q1, 17 new diverse business enterprises (DBEs) providing services that range from American Sign Language (ASL) interpreters to implementation contractors were added to the Diverse Vendor Procurement Database.
- Diverse Spend targets were identified and communicated to all Portfolio partners during Q1. This also included the completion of quarterly one-on-one meetings with Program staff to discuss the targets and identify a plan for achievement.

### MARKET DEVELOPMENT INITIATIVE



Artwork by Alexander Martin, member of the Peoria Guild of Black Artists

#### **Community Based Organization Management**

**Overview:** As part of the Market Development Initiative, the Community Based Organization Management Channel focuses on cultivating partnerships with organizations within the Ameren Illinois service territory to perform outreach through referrals and provide energy efficiency measures to Ameren Illinois customers.

#### Q1 Update:

- In Q1, Community Partners engaged more than 15,500 customers through a variety of methods including social media, one-to-one conversations, Single-Family Income Qualified referrals, trainings, events and other engagements.
- Program staff added a new East. St. Louis Area Community Partner during Q1 and identified a new potential partner in Decatur.

#### **Workforce Development**

**Overview:** As part of the Market Development Initiative (MDI), the Workforce Development Channel focuses on identifying and preparing EE jobseekers for open EE positions as well as connecting qualified jobseekers with employers.

- The Minority Business Development Center co-hosted two grant writing classes in partnership with the Ameren Illinois Energy
  Efficiency Program during Q1. Class locations included Peoria and Bloomington where grant-writing basics were provided as
  well as funding opportunities available through the Climate and Equitable Jobs Act (CEJA) specific workforce development
  efforts.
- In Q1, seven jobseekers were identified in the Workforce Development Channel, with four jobseekers placed into open positions with energy efficiency employers and three placed in trainings.
- Scholarship and internship agreements were developed during Q1, with execution planned for mid-Q2.

### MARKET DEVELOPMENT INITIATIVE



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

#### **Market Development Action Plan (MDAP)**

**Overview:** The Market Development Action Plan (MDAP) contains both diagnostic and action-oriented strategies that have been identified to foster a more inclusive Implementation Portfolio and create opportunities for underserved communities. Identified strategies are either measure-focused or derived from a need to create Energy Efficiency synergies across customer segments. MDAP approaches are executed from within the Implementation Portfolio and lead to claimed energy savings, Portfolio leveraging and/or workforce development. Team members across all implementation segments are involved in the development and delivery of the concepts contained below with the goal of each strategy having full integration into standard Portfolio operations.

- In Q1, Program staff met with Portfolio partners to review the MDAP process to explain and provide examples of measurable commitments. In total, 18 Portfolio partners submitted an MDAP in Q1 with a total of 95 proposed commitments to advance the MDI goals and increase equity throughout the Portfolio. A few examples of these commitments are the following:
  - ▶ Job shadowing with commitment to a minimum number of hours.
  - ▶ Review and adjustment of job postings to include inclusive language and remove any unnecessary barriers.
  - Utilization of Diverse Procurement and Workforce Development implementation partners for all new procurement needs and open staffing positions.

### MARKETING EDUCATION AND AWARENESS



#### **Overall Portfolio**

#### Q1 Update:

- Launched new customer energy efficiency journey inspiration design during Q1, with enhancements made to all customer facing marketing material and AmerenIllinoisSavings.com website.
- Five public relations customer engagement events were completed during Q1, with specific focus on senior citizens and veterans. In total, 150 customers were in attendance for these presentations. These engagement events were hosted to bring Ameren Illinois Energy Efficiency Program awareness to the customer, meeting them where they are.

#### **Residential Program**

#### Q1 Update:

- Google Nest Thermostat promotions were extended during Q1 to increase smart thermostat participation. This promotion resulted in a large volume of smart thermostats incentivized, with savings attributed to several Initiatives and Channels.
- The Community Action Agency Channel kicked off during Q1, with over 50 partners attending the presentations.
   This contributed largely to the participation seen in the Community Action Agency Channel during Q1.
- Potential electric resistance heat customers received a postcard promoting air source heat pumps during Q1 to increase participation in the Midstream Channel.

#### **Business Program**

- Program staff launched campaigns for the PY2023 incentives and bonuses to promote early completion of projects and products made in Illinois. These campaigns were utilized to increase participation across the entire Business Program.
- To better engage Business customers with Program information, Program Staff redesigned and refocused the monthly Business Newsletter, utilizing feedback from the Business customers regarding what they wanted to see and be updated on in the communication.
  - Several Business Outreach events were attended during Q1 in various business sectors. Program Staff utilized event sponsorships and ads in collaboration with event participation for Program recognition and attribution.

### LOW-INCOME ENERGY EFFICIENCY ACCOUNTABILITY COMMITTEE (LIEEAC)



#### Q1 Update:

- A meeting was held to demonstrate tools available for community resources serving low- to moderate-income customers.
- One additional committee leadership participant is needed, and the search is underway.
- Focus areas for the year have been identified and agreed upon by current leadership members.

### CUSTOMER COORDINATION EFFORTS



- EE developed a placemat that will provide all EE Program information in a single hard- and digital-copy format that will be provided to Customer Service Representatives (CSRs). The placemat provides basic EE Program information and all associated URL links to CSRs. CSRs will be provided with a hard copy for their 'home office' with a digital copy uploaded to the Customer Service reference library so it can be accessed at any location.
- EE Market Transformation Initiative (MTI) conversations included plans on how CS will be informed and updated on MTI efforts. The Customer Service Training group will be provided invitations to internal Energy Advisor and Program Ally training and will be provided with appropriately developed MTI marketing information.

# N E W M E A S U R E S



Measure Name	Sector	Measure-Level TRC Ratio - With Societal NEIs	Measure-Level TRC Ratio - Without Societal NEIs
ENERGY STAR® and CEE Tier 2 Room Air Conditioner	Non-Residential	4.14	4.01
Covers and Gap Sealers for Room Air Conditioners  Non-Residential		1.90	1.84
Combined Room AC Unit plus Covers and Gap Sealers for Room Air Conditioners  Non-Residential		3.29	3.18
Industrial Air Curtains	Non-Residential	50.21	48.32

### MULTIFAMILY REPORTING

#### For IQ - Multifamily:

- 100% of buildings/units received whole building assessments.
- 65.5% of the projects, 92.7% of the buildings and 86.8% of the units received only Direct Install measures (all were in-unit).
- None of the buildings only received common-area measures

# IQ - Multifamily Major Measures Installed by ZIP Code

ZIP Code	Number of Projects	Total Tenant Buildings	Total Tenant Units
61554	3	8	64
62223	1	1	4
62226	2	9	41
62274	2	2	12
62221	1	1	2
61701	1	1	12
Total	10	22	135

### IQ - Multifamily Direct Install Measures Installed by ZIP Code

ZIP Code	Number of Projects	Total Tenant Buildings	Total Tenant Units
61301	1	1	3
61401	2	2	166
61443	1	2	4
61520	1	1	13
61604	1	1	2
61615	1	1	24
62040	1	2	8
62225	4	240	293
62269	1	8	52
62301	1	1	18
62523	1	2	120
62548	1	2	4
62864	1	8	150
62881	1	6	24
62901	1	1	3
Total	19	278	884

### **IQ** - Multifamily Measure types

End Use	Measure	Measure Type
Building Shell	Air Sealing	Major
Building Shell	Ceiling/Attic Insulation	Major
Consumer Electronics	Advanced Power Strip	Direct Install
HVAC	Advanced Thermostat	Direct Install
HVAC	Air Source Heat Pump	Major
HVAC	Duct Insulation and Sealing	Major
HVAC	Ductless Heat Pump	Major
Lighting	Commercial LED Exit Sign	Direct Install
Lighting	LED Specialty Lamp, Candelabra Base	Direct Install
Lighting	2 LED Specialty Lamp, Directional	Direct Install
Lighting	LED Specialty Lamp, Globe	Direct Install
Miscellaneous	Health and Safety	Direct Install
Water Heating	Domestic Hot Water Pipe Insulation	Direct Install
Water Heating	Low-Flow Faucet Aerator	Direct Install
Water Heating	Low-Flow Showerhead	Direct Install

# B U D G E T S H I F T S



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

# **Electric Budget**

Program	Initiative	Filing Plan (under ICC Order 6/23/22)	Implementation Plan Rev00	Variance
		2023	2023	2023
Residential	Market Rate Single Family	\$3,203,481	\$3,564,131	\$360,651
Residential	Market Rate Multifamily	\$4,769,252	\$551,541	(\$4,217,711)
Residential	Direct Distribution Efficient Products	\$870,397	\$809,339	(\$61,058)
Residential	Retail Products	\$6,559,879	\$6,390,645	(\$169,234)
Residential	Residential Market Transformation	\$469,389	\$54,664	(\$414,725)
Residential	Income Qualified	\$30,329,086	\$38,480,531	\$8,151,445
Residential	Public Housing	\$2,833,550	\$1,866,699	(\$966,851)
Residential	Subtotal	\$49,035,034	\$51,717,550	\$2,682,517
Business	Standard	\$11,558,084	\$8,821,870	(\$2,736,214)
Business	Small Business	\$17,096,163	\$18,730,184	\$1,634,021
Business	Midstream	\$5,333,756	\$6,383,150	\$1,049,394
Business	Custom	\$15,753,530	\$12,837,595	(\$2,915,935)
Business	Retro-Commissioning	\$1,453,882	\$1,341,618	(\$112,264)
Business	Streetlighting	\$1,475,028	\$1,429,875	(\$45,153)
Business	Business Market Transformation	\$213,180	\$622,586	\$409,406
Business	Subtotal	\$52,883,623	\$50,166,878	(\$2,716,745)
Below the Line	Portfolio Administration	\$5,935,050	\$6,787,238	\$852,188
Below the Line	Evaluation	\$3,379,822	\$3,240,800	(\$139,022)
Below the Line	Marketing	\$3,906,450	\$3,227,513	(\$678,937)
Below the Line	MDI	\$3,561,030	\$3,561,030	\$0
Below the Line	Subtotal	\$16,782,352	\$16,816,581	\$34,229
Portfolio	Total	\$118,701,009	\$118,701,009	\$0

# B U D G E T S H I F T S



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

# **Electric Savings (MWh)**

Program	Initiative	Filing Plan (under ICC Order 6/23/22)	Implementation Plan Rev00	Variance
		2023	2023	2023
Residential	Market Rate Single Family	5,358	8,104	2,746
Residential	Market Rate Multifamily	10,519	978	(9,541)
Residential	Direct Distribution Efficient Products	2,180	5,289	3,109
Residential	Retail Products	56,067	24,652	(31,415)
Residential	Residential Market Transformation	3,714	0	(3,714)
Residential	Income Qualified	72,609	84,198	11,589
Residential	Public Housing	3,490	1,609	(1,881)
Residential	Subtotal	153,937	124,830	(29,107)
Business	Standard	48,794	38,856	(9,938)
Business	Small Business	48,334	64,069	15,735
Business	Midstream	21,265	27,923	6,658
Business	Custom	47,915	34,534	(13,381)
Business	Retro-Commissioning	4,743	5,188	445
Business	Streetlighting	15,131	19,893	4,762
Business	Business Market Transformation	269	0	(269)
Business	Subtotal	186,451	190,463	4,012
Below the Line	Gas Conversions - Residential	23,297	10,180	(13,117)
Below the Line	Gas Conversions - Business	1,200	15,393	14,193
Below the Line	Voltage Optimization	73,281	78,500	5,219
Below the Line	Subtotal	97,778	104,073	6,295
Portfolio	Total	438,166	419,366	(18,800)

# BUDGET SHIFTS

Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

# **Gas Budget**

Program	Initiative	Filing Plan (under ICC Order 6/23/22)	Implementation Plan Rev00	Variance
		2023	2023	2023
Residential	Market Rate Single Family	\$669,685	\$544,942	(\$124,743)
Residential	Market Rate Multifamily	\$490,594	\$41,198	(\$449,396)
Residential	Direct Distribution Efficient Products	\$117,206	\$132,453	\$15,247
Residential	Retail Products	\$1,057,509	\$937,374	(\$120,135)
Residential	Residential Market Transformation	\$53,481	\$7,454	(\$46,027)
Residential	Income Qualified	\$6,998,519	\$5,980,568	(\$1,017,951)
Residential	Public Housing	\$407,214	\$188,830	(\$218,384)
Residential	Subtotal	\$9,794,208	\$7,832,819	(\$1,961,389)
Business	Standard	\$1,254,051	\$1,629,279	\$375,228
Business	Small Business	\$287,302	\$410,697	\$123,395
Business	Midstream	\$348,848	\$330,379	(\$18,469)
Business	Custom	\$2,297,035	\$3,693,304	\$1,396,269
Business	Retro-Commissioning	\$551,150	\$568,562	\$17,412
Business	Business Market Transformation	\$10,500	\$70,665	\$60,165
Business	Subtotal	\$4,748,886	\$6,702,886	\$1,954,000
Below the Line	Portfolio Administration	\$821,756	\$1,012,664	\$190,908
Below the Line	Evaluation	\$493,054	\$441,927	(\$51,127)
Below the Line	Marketing	\$575,229	\$442,837	(\$132,392)
Below the Line	MDI	\$0	\$0	\$0
Below the Line	Subtotal	\$1,890,039	\$1,897,428	\$7,389
Portfolio	Total	\$16,433,133	\$16,433,133	\$0

# B U D G E T S H I F T S



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

# **Gas Savings (Therms)**

Program	Initiative	Filing Plan (under ICC Order 6/23/22)	Implementation Plan Rev00	Variance
		2023	2023	2023
Residential	Market Rate Single Family	159,466	62,530	(96,936)
Residential	Market Rate Multifamily	59,626	18,785	(40,841)
Residential	Direct Distribution Efficient Products	51,962	127,074	75,112
Residential	Retail Products	690,791	349,512	(341,279)
Residential	Residential Market Transformation	75,886	0	(75,886)
Residential	Income Qualified	1,057,980	716,682	(341,298)
Residential	Public Housing	51,437	46,351	(5,086)
Residential	Subtotal	2,147,148	1,320,934	(826,214)
Business	Standard	168,140	548,765	380,625
Business	Small Business	83,394	104,488	21,094
Business	Midstream	114,353	120,507	6,154
Business	Custom	900,000	1,203,579	303,579
Business	Retro-Commissioning	52,000	207,041	155,041
Business	Business Market Transformation	0	0	0
Business	Subtotal	1,317,887	2,184,380	866,493
Below the Line	Breakthrough Equipment & Devices	0	0	0
Below the Line	MDI	0	0	0
Below the Line	Subtotal	0	0	0
Portfolio	Total	3,465,035	3,505,314	40,279

# APPENDIX A

# **LIEEAC Quarterly Budget Report**



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

Cost Category	Total Budget	Jan.	Feb.	March	April	May	June	Final	Remaining Q1 - Q2	Comments
Facilitation Labor	\$168,502.87	\$2,078.26	\$4,692.45	\$6,666.05					\$155,066.11	
Unallocated	\$34,999.65								\$34,999.65	
Leadership Team Stipends or Grants	\$26,250.00								\$26,250.00	
Committee Participation Stipends	\$27,000.00								\$27,000.00	
Education and Outreach Grants	\$40,000.00								\$40,000.00	
Total (from Contract)	\$296,752.52									
Remaining	\$283,315.76									

# **IQ** Lighting Store List – New Additions



Location Type	Store Name	Address	City	ZIP
Thrift	J & J Discount Clothing	312 W Ashmore St	Ashmore	61912
Thrift	Ladies of Charity Thrift Store	2325 Elm St	Quincy	62301
Thrift	Philanthea House Thrift	120 S Pennsylvania	Chrisman	61924
Thrift	Salvation Army	1300 Richmond Ave	Mattoon	61938
Thrift	The Junque Drawer	320 S State Hwy 1	West Union	62477
Thrift	Young's Furniture and Appliances	102 Main St	Georgetown	61846

Location Type	Store Name	Address	City	ZIP
Dollar	Dollar Tree	1837 Homer Adams Pkwy	Alton	62002
Dollar	Dollar Tree	1250 E Vienna Street	Anna	62906
Dollar	Dollar Tree	804 W. Garfield Ave	Bartonville	61607
Dollar	Dollar Tree	2 C Bellevue Park Plaza	Belleville	62226
Dollar	Dollar Tree	5831 Belleville	Belleville	62226
Dollar	Dollar Tree	656 Carlyle Avenue	Belleville	62221
Dollar	Dollar Tree	7 Rend Lake Plaza	Benton	62812
Dollar	Dollar Tree	131 E. Bethalto Drive	Bethalto	62010
Dollar	Dollar Tree	1110 N Main Street	Bloomington	61701
Dollar	Dollar Tree	1407 N Veterans Pkwy	Bloomington	61704
Dollar	Dollar Tree	1605 Morrissey Drive	Bloomington	61704
Dollar	Dollar Tree	1210 Camp Jackson Rd.	Cahokia	62206
Dollar	Dollar Tree	845 N. Main Street	Canton	61520
Dollar	Dollar Tree	1354 East Main Street	Carbondale	62901
Dollar	Dollar Tree	251 N Broad Street.	Carlinville	62626
Dollar	Dollar Tree	1301 W Broadway Street	Centralia	62801
Dollar	Dollar Tree	2009 N. Prospect Ave.	Champaign	61822
Dollar	Dollar Tree	235 South Mattis Avenue	Champaign	61821
Dollar	Dollar Tree	566 West Lincoln Ave	Charleston	61920
Dollar	Dollar Tree	400 South Plaza Drive	Chillicothe	61523
Dollar	Dollar Tree	31 Cedar Square	Clinton	61727
Dollar	Dollar Tree	1112 Collinsville	Collinsville	62234
Dollar	Dollar Tree	623 Belt Line Road	Collinsville	62234
Dollar	Dollar Tree	1100 Columbia Centre	Columbia	62236



<b>Location Type</b>	Store Name	Address	City	ZIP
Dollar	Dollar Tree	22 E West Newell Rd.	Danville	61834
Dollar	Dollar Tree	501 W Fairchild St.	Danville	61832
Dollar	Dollar Tree	1259 E Pershing Rd.	Decatur	62526
Dollar	Dollar Tree	1447 W King St.	Decatur	62522
Dollar	Dollar Tree	2020 Mt. Zion Road	Decatur	62521
Dollar	Dollar Tree	244 Southtowne Shopping	Du Quoin	62832
Dollar	Dollar Tree	550 W St. Louis Avenue	East Alton	62024
Dollar	Dollar Tree	250 S Main Street	East Peoria	61611
Dollar	Dollar Tree	1504 Troy Road	Edwardsville	62025
Dollar	Dollar Tree	1302 Ave. Of Mid America	Effingham	62401
Dollar	Dollar Tree	10 Plaza Drive	Fairview Heights	62208
Dollar	Dollar Tree	10850 Lincoln Trail	Fairview Heights	62208
Dollar	Dollar Tree	1470 Koester Dr	Forsyth	62535
Dollar	Dollar Tree	2037 National Blvd	Galesburg	61401
Dollar	Dollar Tree	3801 Nameoki Road	<b>Granite City</b>	62040
Dollar	Dollar Tree	1602 State Route 127	Greenville	62246
Dollar	Dollar Tree	700 Rollie Moore Drive	Harrisburg	62946
Dollar	Dollar Tree	1704 S Park Ave	Herrin	62948
Dollar	Dollar Tree	901 West Morton	Jacksonville	62650
Dollar	Dollar Tree	1401 Windy Lane	Jerseyville	62052
Dollar	Dollar Tree	150 E South St.	Kewanee	61443
Dollar	Dollar Tree	1310 Woodlawn Rd	Lincoln	62656
Dollar	Dollar Tree	1403 W Ferdon Street	Litchfield	62056
Dollar	Dollar Tree	1331 E. Jackson St.	Macomb	61455
Dollar	Dollar Tree	102 N Court Street	Marion	62959
Dollar	Dollar Tree	2406 Williamson County	Marion	62959
Dollar	Dollar Tree	116 Dettro Drive	Mattoon	61938
Dollar	Dollar Tree	721 S Main St	Monmouth	61462
Dollar	Dollar Tree	1010 W. Jefferson Street	Morton	61550
Dollar	Dollar Tree	4511 1/2 Broadway St	Mount Vernon	62864
Dollar	Dollar Tree	550 E Industrial Park Rd	Murphysboro	62966
Dollar	Dollar Tree	1101 North Main Street	Normal	61761
Dollar	Dollar Tree	1005 North West Street	Olney	62450
Dollar	Dollar Tree	2620 Columbus	Ottawa	61350
Dollar	Dollar Tree	519 E Jasper Street	Paris	61944
Dollar	Dollar Tree	1408 N 8Th Street	Pekin	61554



<b>Location Type</b>	Store Name	Address	City	ZIP
Dollar	Dollar Tree	3432 Court Street	Pekin	61554
Dollar	Dollar Tree	1200 West Main Street	Peoria	61606
Dollar	Dollar Tree	2411 W. Pioneer Pkwy	Peoria	61615
Dollar	Dollar Tree	4415 N Rockwood Dr	Peoria	61615
Dollar	Dollar Tree	801 West Lake Ave	Peoria	61614
Dollar	Dollar Tree	4100 Willow Knolls Drive	Peoria	61615
Dollar	Dollar Tree	3034 W Lincoln Ave	Peoria	61604
Dollar	Dollar Tree	1647 38Th St Suite A	Peru	61354
Dollar	Dollar Tree	3737 Broadway	Quincy	62305
Dollar	Dollar Tree	1302 E Main Street	Robinson	62454
Dollar	Dollar Tree	103 Baldridge Lane	Salem	62881
Dollar	Dollar Tree	1333 Savoy Plaza Center	Savoy	61874
Dollar	Dollar Tree	2111 West South 3Rd St.	Shelbyville	62565
Dollar	Dollar Tree	3342 Green Mount Crossin	Shiloh	62269
Dollar	Dollar Tree	1311 Sparta Centre Drive	Sparta	62286
Dollar	Dollar Tree	2637 N Illinois Street	Swansea	62226
Dollar	Dollar Tree	1516 Springfield Road	Taylorville	62568
Dollar	Dollar Tree	1530 Georgetown Road.	Tilton	61833
Dollar	Dollar Tree	520 Edwardsville Road	Troy	62294
Dollar	Dollar Tree	1303 E Colorado Avenue	Urbana	61801
Dollar	Dollar Tree	329 Mattes Avenue	Vandalia	62471
Dollar	Dollar Tree	1985 Freedom Pkwy	Washington	61571
Dollar	Dollar Tree	7 West Frankfort Plaza	West Frankfort	62896
Dollar	Dollar Tree	603 Wesley Drive	Wood River	62095
Dollar	Family Dollar	1617 Washington Ave	Alton	62002
Dollar	Family Dollar	4517 W Main St	Belleville	62226
Dollar	Family Dollar	314 N Illinois St	Belleville	62220
Dollar	Family Dollar	1609 W Main Street, Unit A	Belleville	62220
Dollar	Family Dollar	6401 W Main St Ste 200	Belleville	62223
Dollar	Family Dollar	1512 W Market St	Bloomington	61701
Dollar	Family Dollar	1022 Camp Jackson Rd	Cahokia	62206
Dollar	Family Dollar	1204 N. Market St.	Champaign	61820
Dollar	Family Dollar	2 E Main St Ste #150	Danville	61832
Dollar	Family Dollar	1608 Georgetown Road	Danville	61833
Dollar	Family Dollar	1228 E Main St	Danville	61832
Dollar	Family Dollar	1315 N Water Street	Decatur	62526



Location Type	Store Name	Address	City	ZIP
Dollar	Family Dollar	2250 E William St	Decatur	62521
Dollar	Family Dollar	2318 State St	East Saint Louis	62205
Dollar	Family Dollar	610 N 89Th Street	East Saint Louis	62203
Dollar	Family Dollar	1021 Us Highway 45 N	Eldorado	62930
Dollar	Family Dollar	110 W Oak Street	Fairbury	61739
Dollar	Family Dollar	10231 Lincoln Trl	Fairview Heights	62208
Dollar	Family Dollar	1110 E Main St	Galesburg	61401
Dollar	Family Dollar	117 N Main St	Georgetown	61846
Dollar	Family Dollar	2600 Nameoki Rd Ste A	Granite City	62040
Dollar	Family Dollar	3801 Nameoki Rd	Granite City	62040
Dollar	Family Dollar	Rr 2, Box 119 E	Greenfield	62044
Dollar	Family Dollar	848 S Main St	Jacksonville	62650
Dollar	Family Dollar	715 Mccambridge Avenue	Madison	62060
Dollar	Family Dollar	320 S Adams St	Manito	61546
Dollar	Family Dollar	1524 Lakeland Blvd	Mattoon	61938
Dollar	Family Dollar	755 S 10Th Street	Mount Vernon	62864
Dollar	Family Dollar	204 W State Highway 133	Oakland	61943
Dollar	Family Dollar	1101 Derby St	Pekin	61554
Dollar	Family Dollar	2321 N Wisconsin Ave	Peoria	61603
Dollar	Family Dollar	330 N Western Ave	Peoria	61604
Dollar	Family Dollar	820 Ne Jefferson Ave	Peoria	61603
Dollar	Family Dollar	3111 West Harmon Hwy	Peoria	61604
Dollar	Family Dollar	3116 N Sterling Avenue	Peoria	61604
Dollar	Family Dollar	600 S Western Avenue	Peoria	61605
Dollar	Family Dollar	320 E Sangamon St	Petersburg	62675
Dollar	Family Dollar	620 Broadway St.	Quincy	62301
Dollar	Family Dollar	1501 South 12Th Street	Quincy	62301
Dollar	Family Dollar	119 W Adams Street	Rushville	62681
Dollar	Family Dollar	201 West Vine Street	Taylorville	62568
Dollar	Family Dollar	1110 South Philo Rd.	Urbana	61801
Dollar	Family Dollar	P O Box 583	Vienna	62995
Dollar	Family Dollar	311 S Springfield St	Virden	62690
Dollar	Family Dollar	18 W. Edwardsville Road	Wood River	62095
Thrift	Goodwill	1719 Homer Adams Parkway	Alton	62002
Thrift	Goodwill	5720 N Belt West	Belleville	62226
Thrift	Goodwill	109 N Main St	Canton	61520



<b>Location Type</b>	Store Name	Address	City	ZIP
Thrift	Goodwill	1145 East Main Street	Carbondale	62901
Thrift	Goodwill	1305 West Broadway	Centralia	62801
Thrift	Goodwill	912 West Anthony	Champaign	61821
Thrift	Goodwill	562 W Lincoln Ave.	Charleston	61920
Thrift	Goodwill	10 Clinton Plaza, Suite B	Clinton	61727
Thrift	Goodwill	1507 N Bowman	Danville	61832
Thrift	Goodwill	210 S Main St	East Peoria	61611
Thrift	Goodwill	1004 N. Keller Dr.	Effingham	62401
Thrift	Goodwill	125 Commerce Lane	Fairview Heights	62208
Thrift	Goodwill	1338 N Henderson St	Galesburg	61401
Thrift	Goodwill	210 Junction Dr	Glen Carbon	62034
Thrift	Goodwill	3675 Nameoki Road	Granite City	62040
Thrift	Goodwill	1205 West Morton Avenue	Jacksonville	62650
Thrift	Goodwill	211 Capitol Way	Jacksonville	62650
Thrift	Goodwill	137 W. South St	Kewanee	61443
Thrift	Goodwill	1210 Woodlawn Road	Lincoln	62656
Thrift	Goodwill	510 North Old Route 66	Litchfield	62056
Thrift	Goodwill	1522 E. Carroll St.	Macomb	61455
Thrift	Goodwill	2812 West Outer Drive	Marion	62959
Thrift	Goodwill	228 Broadway Ave. E	Mattoon	61938
Thrift	Goodwill	920 S 42Nd St Mount	Mount Vernon	62864
Thrift	Goodwill	302 Landmark Dr	Normal	61761
Thrift	Goodwill	501 W. Stevenson Rd.	Ottawa	61350
Thrift	Goodwill	124 S Main St	Paris	61944
Thrift	Goodwill	3245 Court Street	Pekin	61554
Thrift	Goodwill	1409 W Pioneer Pkwy	Peoria	61615
Thrift	Goodwill	3905 N University St	Peoria	61614
Thrift	Goodwill	1307 N 38Th St	Peru	61354
Thrift	Goodwill	3904 Broadway	Quincy	62305
Thrift	Goodwill	1201 Savoy Plaza Lane	Savoy	61874
Thrift	Goodwill	309 Mattes Dr.	Vandalia	62471
Thrift	Goodwill	301 N Cummings Lane	Washington	61571
Thrift	Habitat for Humanity ReStore	1402 W Washington St	Bloomington	61701
Thrift	Habitat for Humanity ReStore	1914 Glenn Park Dr.	Champaign	61821
Thrift	Habitat for Humanity ReStore	520 W Lincoln Ave	Charleston	61920



Location Type	Store Name	Address	City	ZIP
Thrift	Habitat for Humanity ReStore	401 E Washington	Clinton	61727
Thrift	Habitat for Humanity ReStore	1950 Vandalia St.	Collinsville	62234
Thrift	Habitat for Humanity ReStore	422 N Vermilion St.	Danville	61832
Thrift	Habitat for Humanity ReStore	932 E Wood St.	Decatur	62521
Thrift	Habitat for Humanity ReStore	931 N Douglas St	Peoria	61606
Thrift	Habitat for Humanity ReStore	3015 N Sterling Ave	Peoria	61604
Thrift	Habitat for Humanity ReStore	804 W Main St	Peoria	61606
Thrift	Habitat for Humanity ReStore	1011 Shooting Park Road	Peru	61354
Thrift	Hope's Attic	2922 N Martin Luther King Jr Dr	Decatur	62526
Thrift	Inside Out Thrift Store Ministries	1620 Lebanon Ave	Belleville	62221
Thrift	J & J Discount Clothing	312 W Ashmore St	Ashmore	61912
Thrift	Ladies of Charity Thrift Store	2325 Elm St	Quincy	62301
Thrift	New Life Thrift Shoppe	1700 E Pershing Rd	Decatur	62526
Thrift	Philanthea House Thrift	120 S Pennsylvania	Chrisman	61924
Thrift	Salvation Army	218 N Illinois St	Belleville	62220
Thrift	Salvation Army	204 S Commercial	Centralia	62801
Thrift	Salvation Army	2901 N Water St	Decatur	62526
Thrift	Salvation Army	520 Home Blvd	Galesburg	61401
Thrift	Salvation Army	237 S Main St	Hillsboro	62049
Thrift	Salvation Army	119 N Tremont	Kewanee	61443
Thrift	Salvation Army	1A Litchfield Plaza	Litchfield	62056
Thrift	Salvation Army	1300 Richmond Ave	Mattoon	61938
Thrift	Salvation Army	700 Chestnut St	Ottawa	61350
Thrift	Salvation Army	425 Broadway St.	Quincy	62301
Thrift	South Side Mission Mart	2125 South Main Street	Morton	61550
Thrift	South Side Mission Mart	603 E War Memorial Dr	Peoria	61614
Thrift	The Hope Chest	1414 N 8Th St	Pekin	61554
Thrift	The Junque Drawer	320 S State Hwy 1	West Union	62477
Thrift	Worn Again	4012 E Fulton Ave	Decatur	62521
Thrift	Y's Buys Thrift Store	208 North Jackson Street	Danville	61832
Thrift	Young's Furniture and Appliances	102 Main St	Georgetown	61846