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Portfolio Overall Savings Achievement in 2022

Electric Savings Goal

100% of Implementation Plan Savings Goal

PY2022 MWh Filed Goal:

455.601

PY2022 MWh Implementation -Plan Savings Goal:

456.345

Actual Net MWh: ..

456.036

Gas Savings Goal

113% of Implementation Plan Savings Goal

PY2022 Therm Filed Goal:

3.358.430

PY2022 Therm Implementation Plan Savings Goal:

3,500,528

Actual Net Therms: ... 3,969,673

PY2022 Environmental Impacts



73,260

Passenger Vehicles Driven for One Year



▲▲ 402,374

Acres of U.S. Forests in One Year



340,005

Carbon Reduction (Metric Tons)

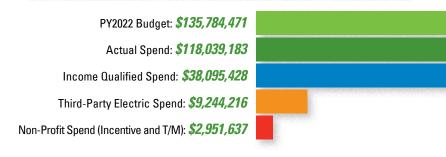


42,828

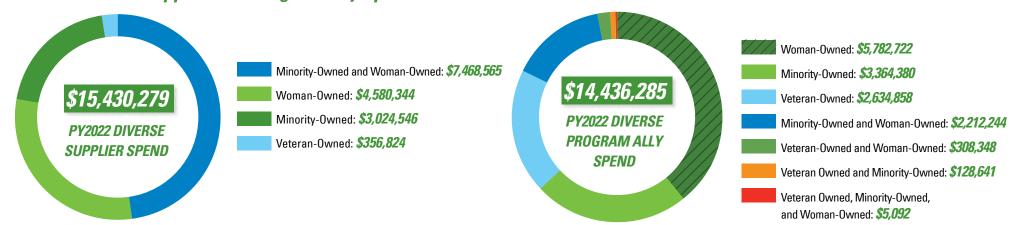
Homes Powered for One Year

Ameren Illinois received approval from the Commission for its 2022 Plan on July 22, 2021. Subsequently, passage of Public Act 102-0662 amended Section 8-103B of the Act, which sets forth electric energy efficiency provisions applicable to the 2022 Plan. Ameren Illinois filed a modified plan with the Commission on April 14, 2022 to reflect affected elements of the 2022 Plan approved by the Commission. Information on budgets, goals and savings contained in this report reflect the plan approved by the Commission on June 23, 2022.

Portfolio Overall Spend Achievement in 2022



PY2022 Diverse Supplier and Program Ally Spend

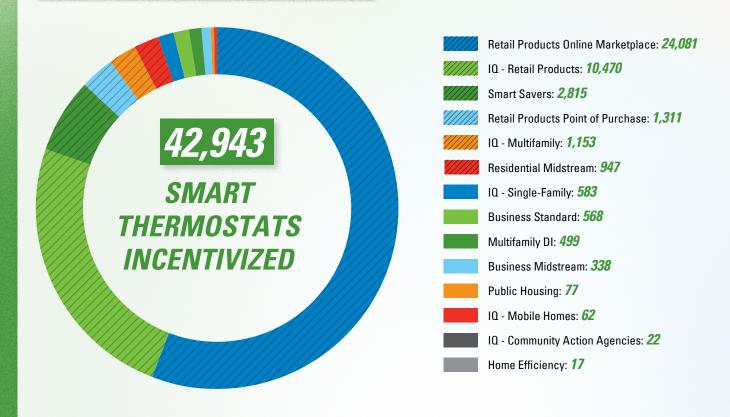


PY2022 Health and Safety Summary

Channel	Overall Spend
IQ - CAA	\$159,618
IQ - Single-Family	\$2,484,315
IQ - Multifamily	\$51,816

^{*}Health & Safety spend is included in the Overall \$38,095,428 Income Qualified Spend.

Smart Thermostats Incentivized in 2022



PY2022 PORTFOLIO SUMMARY

Ameren Illinois Company (AIC) d/b/a Ameren Illinois ("Ameren Illinois") provides this quarterly report for the period of January - December 2022 pursuant to Section 6.5 of the Illinois Energy Efficiency Policy Manual Version 2.1 (effective Jan. 1, 2022). Consistent with Section 6.5, Ameren Illinois provides this report using a common template developed in collaboration with other Illinois utilities and stakeholders and designed to provide the categories of information set forth in Section 6.6(i)-(viii). The information in this quarterly report may be based on preliminary results and will be assessed for revision, evaluation and adjustment, with updates and changes being made on a quarterly basis. As set forth in Section 6.5, interested stakeholders should raise any questions regarding the programs addressed in this report through the Illinois Stakeholder Advisory Group process or with Ameren Illinois directly, including to identify any updates or changes made since prior reports. As has been done previously, AIC will address questions, when practicable through the appropriate channels, including updates to this report.

» Through Q4, the portfolio achieved 100% of its electric PY2022 implementation plan savings goal of 456,345 MWh and 113% of its gas PY2022 implementation plan savings goal of 3,500,528 therms.

Alternative Options for Q4 2022

Alternative options to deliver programs in the safest manner given the COVID-19 pandemic.

Business Program

- » Virtual Commissioning with Power TakeOff continued in Q4.
- » Virtual Inspections Completed virtual inspections through Q4.
- » Inflationary Pressures Inflation of efficient measure costs resulted in lower savings achieved within budgets allocated.

Residential Program

- » Registered Program Ally Channel
 Continued to implement energy efficiency kits and virtual instant savers assessments.
- » Multifamily/PHA Channel Continued to implement energy efficiency kits.
- » Continued wearing PPE in homes through Q4.

All Programs

Extended alternative Program delivery options into Q4 due to CDC COVID-19 Community Levels for a given county.

RESIDENTIAL PROGRAM

The Residential Program includes six initiatives that address key electric and natural gas end-uses in single-family homes and multifamily properties. The Residential Program offers a range of educational opportunities and incentives for consumers to implement a series of energy efficiency improvements. Direct installation Initiatives targeted primarily to low- to moderate-income customers are designed to achieve reductions in energy consumption within participants' homes, followed by comprehensive weatherization services. Each initiative is a potential entry point for consumers into the Program, which is structured to facilitate cross-promotion between initiatives and maximize participation. Ameren Illinois' large geographic service territory encompasses over 43,700 square miles and serves more than one million residential customers, of which over 640,000 receive both electric and gas service.

Q4 Update Residential Program (All Initiatives):

Through Q4, the Residential Program has achieved 159,123 MWh (104%) of its electric PY2022 implementation plan savings goal of 152,554 MWh and 2,200,347 therms (160%) of its gas PY2022 implementation plan savings goal of 1,375,533 therms. 1

Electric PY2022 implementation plan savings goal

Gas PY2022 implementation plan savings goal



Q4 Update Residential Program (Non-IQ):

» Through Q4, the Residential Program (Non-IQ) has achieved 62,271 MWh (92%) of its electric PY2022 implementation plan savings goal of 67,812 MWh and 1,221,766 therms (202%) of its gas PY2022 implementation plan savings goal of 603,376 therms.¹

Electric PY2022 implementation plan savings goal



Gas PY2022 implementation plan savings goal



Q4 Update Residential Program (IQ Channels):

Through Q4, the Residential Program (IQ) has achieved 96,852 MWh (114%) of its electric PY2022 implementation plan savings goal of 84,742 MWh and 978,581 therms (127%) of its gas PY2022 implementation plan savings goal of 772,157 therms.²



Q4 Update Residential Program (Third-Party):

Consistent with the Sections 8-103B(g)(4) of the Illinois Public Utilities Act 220 ILCS 5/8-101, the identified initiatives are being funded by Ameren Illinois as part of third-party energy efficiency programs and are separately reported in this section.

» Through Q4, Third-Party Programs have achieved 14,815 MWh (53%) of its electric PY2022 implementation plan savings goal of 27,873 MWh and 295,963 therms (95%) of its gas PY2022 implementation plan savings goal of 311,644 therms.²



Note: SAG (Stakeholder Advisory Group) reporting template has Residential initiatives separated by Non-IQ, IQ and a BTU Conversion component; however, some Residential offerings have a component within the Residential Program that is IQ focused. Numbers are reported here to be as consistent with SAG reporting template as possible.

RETAIL PRODUCTS INITIATIVE

Overview: The Retail Products Initiative intervenes at the point of sale to encourage residential customers to purchase high-efficiency products through "brick and mortar" retail stores and online e-commerce sites. Customers receive instant discounts and/or mailin cash rebates as an incentive to upgrade to ENERGY STAR® and other qualified high-efficiency lighting products, home appliances and smart thermostats.

Q4 Update:

- » Non-IQ: Through Q4, 51,819 net MWh and 1,026,156 net therm savings achieved (94% and 294%, respectively, of implementation plan savings goals).
- » IQ: Through Q4, 69,958 net MWh and 451,429 net therm savings achieved (144% and 248%, respectively, of implementation plan savings goals).
 - Through Q4, 35,862 thermostats were promoted through the Retail Products Initiative, 28,303 of which were through our Google Blitz campaign.
 - Through Q4, the following measures were incentivized in the Retail Products Initiative through various channels, in 2022:
 - 3,541 air purifiers, 7,642 dehumidifiers, 2,464 washing machines, 2,122 refrigerators were incentivized in PY2022.

- In Q4, the Retail Products Initiative implemented multiple efforts to drive participation, including:
 - Launched the Google Blitz campaign with increased marketing and incentives which ran through the end of the year.
 - In addition, six new measures were added to the rebate portal including the dehumidifier, air purifier, vent fan, water dispenser, ceiling fan and gas water heater.
- The thrift stores within this Initiative experienced increased sales, with over \$2.52M in total thrift incentives in 2022.

Efficient Choice Tool Channel

Overview: This new online platform is meant to serve as a "kayak. com" and "Consumer Reports" type of "search and compare" engine for residential energy-efficient home appliances. It allows customers to compare the efficiency ratings of different household appliances to make informed purchasing decisions. Several additional website features differentiate Ameren Illinois' Efficient Choice Tool from other sites on the internet.

- Through Q4, 711 net MWh and 70,802 net therm savings achieved (113% and 295% respectively, of implementation plan savings goals).
 - In Q4, multiple email campaigns were launched, with ads featuring refrigerators, washers, water heaters, thermostats, air purifiers and dehumidifiers.
 - This campaign led to increased participation with the Efficient Choice Tool receiving 173,025 visitors to the site in 2022.

MARKET RATE SINGLE-FAMILY INITIATIVE

Overview: The Market Rate Single-Family Initiative is comprised of two channels that aim to serve a large cross population of Residential customers through distributors and installation contractors to distribute information/incentives.

Midstream HVAC Channel (Third-Party):

Overview: Midstream HVAC collaborates with manufacturers, wholesalers and distributors leveraging their relationships and existing communication channels with installation contractors to distribute information/incentives to increase the number of high-efficiency systems being sold and installed.

Q4 Update:

- Through Q4, 4,701 net MWh and 43,710 net therm savings achieved (85% and 113%, respectively, of implementation plan savings goals).
 - Implementation partners continued focus on engagement across the entire supply chain during Q4. Following up with low/no participation distributors to grow activity in the Channel.
 - Similarly, Program staff increased outreach with homebuilder associations on new construction to increase uptake of efficient mechanical and water heating equipment.
 - In total, 118 distributor branches participated through Q4, with the following unit production, in 2022:
 - 2,521 central air conditioning (CAC) units.
 - 533 ducted air source heat pumps (ASHP).
 - 501 ductless heat pumps.
 - 27 air source heat pump water heaters.
 - 947 smart thermostats.

Home Efficiency Channel

Overview: Home Efficiency partners with building envelope Program Ally contractors to offer incentives to homeowners for multiple insulation and air sealing measures, covering part of the project cost completed by a Program Ally.

- » Through Q4, 130 net MWh and 15,660 net therm savings achieved (35% and 44%, respectively, of implementation plan savings goals).
 - Program staff continued to utilize the Market Development Initiative to participate in the Workforce Development Pilot to access staffing assistance.
 - In total, the following has been completed in this channel:
 - 487 customers engaged in the channel.
 - 61 retrofit projects complete.



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

PUBLIC HOUSING INITIATIVE

Overview: The Public Housing Initiative targets public sector housing owned by government entities including federal, state and municipal housing authorities. The Initiative mirrors the comprehensive multifamily weatherization service offered through the IQ Initiative in terms of income eligibility, home assessment, weatherization services and incentive structure.

Q4 Update:

- Through Q4, 850 net MWh and 6,117 net therm savings achieved (61% and 17%, respectively, of implementation plan savings goals).
 - Participation continued to increase in this channel during Q4, with 18 projects completed, serving 118 buildings that contained 659 units.
 - 118 ductless heat pumps were incentivized with 77 smart thermostats installed.



MARKET RATE MULTIFAMILY INITIATIVE

Overview: The Market Rate Multifamily Initiative provides electric and gas energy savings in multifamily buildings for customers that are not a part of the IQ Initiative through the direct installation of free or low-cost energy-saving measures in individual living units and common areas, with a goal of converting to whole building comprehensive retrofits.

- » Through Q4, 1,162 net MWh and 3,578 net therm savings achieved (80% and 20%, respectively, of implementation plan savings goals).
 - The Initiative experienced increased participation through Q4, with the following completed, in 2022:
 - 19 projects completed, serving 68 buildings that contained 723 resident units.
 - 499 smart thermostats incentivized.
 - 24 ductless heat pumps incentivized.



DIRECT DISTRIBUTION OF EFFICIENT PRODUCTS INITIATIVE

DDEP: School Kits Channel (Third-Party)

Overview: The School Kits Channel primarily targets students in grades five through eight, providing energy efficiency and conservation awareness to families in the Ameren Illinois service territory. Participating classes receive an energy education presentation and direct install measures by qualified professionals. Students are provided with a 'take-home' kit that raises awareness about how individual actions and low-cost measures can provide reductions in electricity, natural gas and water consumption.

Q4 Update:

- Through Q4, 3,028 net MWh and 105,449 net therm savings achieved (96% and 99%, respectively, of implementation plan savings goals).
 - Through Q4, with the fall and spring enrollment completion, the Channel saw the following participation:
 - 8,500 kits were distributed.
 - 316 teachers were enrolled, with 127 schools participating.



Artwork by Hannah Offutt and Brenda Pagan, members of the Peoria Guild of Black Artists

 The Initiative delivered energy efficiency education at four high school football games in the fall, with the benefit of providing energy efficiency impact in the communities representing eight different school districts.

DDEP: High School Innovation Channel (Third-Party)

Overview: The High School Innovation Channel primarily targets students in grades 9 through 12. In conjunction with providing energy efficiency and conservation awareness through the School Kits Channel, the Channel offers an after-school innovation camp designed to support long-term development of energy workforce professionals.

- » Through Q4, 580 net MWh and 20,850 net therm savings achieved (95% and 101%, respectively, of implementation plan savings goals).
 - The Channel achieved a successful Q4, with the following achievements:
 - 29 teachers were enrolled, with 20 low-income schools participating.
 - Almost 2,500 students receiving workforce development training in energy efficiency as well as products to install in their homes.
 - The Initiative held a four day energy efficiency after-school camp at MacArthur High School in Decatur, IL, during Q4. The purpose of the after-school program was to build on the energy efficiency education received in the classroom through creating awareness of growing career opportunities in the energy efficiency industry.

INCOME QUALIFIED INITIATIVE

Overview: The Income Qualified (IQ) Initiative implements ways to help low- and moderate-income customers manage their electric and/ or natural gas energy consumption through comprehensive home weatherization services, enhanced rebates on HVAC equipment, LED lighting and direct distribution of energy saving kits. Single-family homes and multifamily living units and properties with average household incomes up to 300% of Federal Poverty Guidelines may receive a free, comprehensive home assessment, including a health and safety evaluation, to identify the energy efficiency services relevant to the customer. Low-cost energy-saving devices are installed in conjunction with the assessment at no cost. Comprehensive weatherization measures are also installed for eligible customers at no cost, including insulation, air sealing duct sealing and ECM blower replacement. Eligible customers receive enhanced incentives on energy-efficient HVAC equipment. Energy savings kits are distributed at no cost through special events and other direct distribution efforts.

» The IQ Initiative has eight implementation channels:

- IQ Single-Family Channel serving low- and moderate-income single-family homes.
- IQ Community Action Agency Channel serving low-income single-family homes.
- IQ Multifamily Channel serving low-income multifamily homes.
- IQ Smart Savers Channel serving low-income single-family homes (Third-Party).
- IQ Community Kits Channel serving low-income customers by distributing kits through community and other outreach efforts (Third-Party).

- IQ Mobile Homes Weatherization and Air Sealing Channel serving low-income mobile home residences (Third-Party).
- IQ Retail Products Channel serving low-income customers through point-of-sale purchases.
- IQ Healthier Homes Channel serving low- and moderateincome customers through healthy home upgrades (Third-Party).

PY2022 IQ Homes Served (Actual)	
Community Kits (Includes MDI)	2,945
CAA Channel Comprehensive Retrofits	307
Food Bank Kits	5,000
SAVE Kits	2,049
Single-Family Income Qualified Channel Direct Install	550
Single-Family Income Qualified Channel Comprehensive Retrofit	927
Joint Pilot With Nicor Retrofits	57
Joint Pilot With Nicor Kits	87
Smart Savers Channel	2,815
School Kits	11,000
Mobile Homes	109
Multifamily In-Units (Including Public Housing)	5,718
Total Number of IQ Homes Served	31,564

IQ - Single-Family Channel (Low- and Moderate-Income)

Overview: The IQ - Single-Family Channel is in its fifth year of implementation with a commitment to deliver community-focused energy efficiency.

Q4 Update:

- Through Q4, 14,451 net MWh and 243,855 net therm savings achieved (137% and 92%, respectively, of implementation plan savings goals).³
 - To build a robust pipeline for PY2023, the Channel launched a promotional campaign with the Propel Mobile Platform that helps provide resources to income qualified families.
 - Channel participation through Q4 significantly increased through Q4, with 2022 Channel targets exceeded:
 - 927 projects completed.
 - 2,049 Safe and Virtual Energy Efficiency kits (SAVE) shipped.
 - 583 smart thermostats installed.
 - 973 assessments completed.
 - The Channel worked to streamline the application process in Ω4, by implementing solutions to expedite application approval without any burden on the customer. This new process has significantly impacted the timeline of application review which has increased the pipeline of customers.

IO: Joint Utility Channel

Overview: The Joint Utility Channel will coordinate with Nicor Gas to deliver the energy efficiency retrofit offering in the Single-Family Channel when customers are both Ameren Illinois Electric and Nicor Gas customers, utilizing the successful Community Based Organization customer outreach delivery model.

- » Through Q4, 112 net MWh achieved (51% of electric implementation plan savings goals).³
 - While under the goal for the year, the targets were met during Q4, with Channel participation increasing higher than it had been in previous quarters.
 - In 2022, 123 customers enrolled, 65 projects completed and 87 kits delivered.
 - Customer enrollment form and all marketing forms for the Channel were updated during Q4 to incorporate the Spanish language. This inclusive translation update was completed to engage, leverage feedback and connect with Community Based Organizations that contain a high Hispanic constituency.

10 - Community Action Agency Channel (Low Income)

Overview: The IQ - Community Action Agency Channel partners with Community Action Agencies (CAA) located in Ameren Illinois' service territory and is in its fifth year of serving low-income customers.

Q4Update:

- » Through Q4, 892 net MWh and 92,278 net therm savings achieved (89% and 65%, respectively, of implementation plan savings goals).
 - 307 homes have been served in 2022, with 15 agencies participating.
 - Contractor recruitment events have resulted in the on-boarding of 16 new contractors by agencies during Q4.
 - These weatherization specialists work directly with agencies to overcome staffing barriers at agencies.
 - In addition, Program staff continued to deploy Phase 2 of the Staffing Pilot with solutions identified pertaining to contractor networks, procurement and Channel education to encourage participation.
 - Preparations are ongoing for a new Workforce Development Program that will help Agencies prepare to take advantage of offerings under CEJA. The new Program is expected to launch in 2023.

10 - Multifamily Channel (Low Income)

Overview: The IQ - Multifamily Channel targets low-income, multifamily properties and uses a diverse vendor in its outreach to facility managers.

- Through Q4, 5,045 net MWh and 65,065 net therm savings achieved (95% and 183%, respectively, of implementation plan savings goals).
 - The Channel saw increased participation through Q4, with the following completed:
 - 1,153 smart thermostats incentivized.
 - 132 projects complete.
 - 604 buildings served containing 3,325 tenant units.
 - 107 air source heat pumps and 279 ductless heat pumps incentivized.
 - 2 building envelope projects completed.
 - In addition, a large direct install project continued in Q4 containing over 1,600 units in 2022.



Artwork by Alexander Martin, member of the Peoria Guild of Black Artists

10 - Smart Savers Channel (Low Income) (Third-Party)

Overview: The IQ - Smart Savers Channel offers low-income residential customers the ability to acquire a smart thermostat at no cost.

Q4 Update:

- Through Q4, 3,630 net MWh and 42,917 net therm savings achieved (26% and 309% respectively, of implementation plan savings goals). 4
 - The Channel gained increased participation primarily due to the Google Blitz campaign, resulting in 2,815 smart thermostats incentivized. In collaboration with the Blitz campaign, Program staff also placed workforce development candidates in the field to canvass low-income neighborhoods which assisted in the increased participation.
 - During Q4, Program staff transitioned Channel implementation management which included the launch of a new customer enrollment portal and Program Ally application portal for submission of invoicing.

10 - Community Kits Channel (Low Income) (Third-Party)

Overview: The Community Kits Channel primarily distributes kits through community and other outreach efforts.

Q4 Update:

- Through Q4, 2,772 net MWh and 53,778 net therm savings achieved (100% and 82%, respectively, of implementation plan savings goals).
 - 2,945 kits were distributed through Q4 by 10 Community Action Agency and Community-Based Organization.

IQ - Mobile Homes Weatherization and Air Sealing Channel (Low Income) (Third-Party)

Overview: The Mobile Homes Weatherization and Air Sealing Channel targets energy-efficient building envelope and heating system improvements in the unique residential dwelling type of mobile homes for low-income Ameren Illinois electric and gas customers.

- » Through Q4, 104 net MWh and 29,259 net therm savings achieved (26% and 60%, respectively, of implementation plan savings goals).
 - Customer enrollment in the Mobile Home Channel increased by 5 times over the first three quarters due to collaboration with a specialized Program Ally along with increased synergies between all Channel partners. This resulted in the following being completed through Q4:
 - 186 approved applications.
 - 156 completed assessments.
 - 109 submitted projects.
 - 109 projects completed.
 - During the second half of the year, the Program Ally network capacity was able to be expanded through training and mentorship in collaboration with the workforce development effort. This helped increase project completions by over 5 times during the last quarter of the year.



⁴Savings and goal inclusive of projected gas to electric fuel conversion savings.

10 - Healthier Homes Channel (Low and Moderate Income) (Third-Party)

Overview: The Healthier Homes Channel assists low- to moderate-income customers by completing comprehensive Home Health Assessments during a standard Energy Assessment. During the Assessment, key variables are examined to determine overall air quality and identify any trouble spots.

- » Through Q4, 0 net MWh and 0 net therm savings achieved (0% and 0%, respectively, of implementation plan savings goals).
 - The Initiative encountered obstacles with start-up and launch related to establishing health care referral partnerships due to sensitivity of the nature of the patient data and utility customer data.
 - Currently working to prepare and release a request for proposal for a Healthier Homes Channel implementation partner.



BUSINESS PROGRAM

The Business Program includes six initiatives that provide incentives and services to non-residential customers to achieve electric and gas energy savings. Financial incentives are provided to Business customers to drive them toward completing energy efficiency projects. Other aspects include education and training for customers and market professionals, energy efficiency marketing, advancement of energy systems construction and monitoring beyond standard industry practices.

There are 160,000 Business customers spanning the 43,700 square mile Ameren Illinois service territory.

» Through Q4, the Business Program has achieved 215,457 MWh (96%) of its PY2022 electric implementation plan savings goal of 225,291 MWh and 1,769,326 therms (83%) of its PY2022 gas implementation plan savings goal of 2,124,995 therms.⁵



83% Achieved: 1,769,326 therms Goal: 2,124,995 therms • •

Q4 Update Business Program (Third-Party): Consistent with Sections 8-103B(g)(4) of the Illinois Public Utilities Act 220 ILCS 5/8-101, the identified initiatives are being funded by Ameren Illinois as part of third-party energy efficiency programs and are separately reported in this section.

» Through Q4, Third-Party Programs achieved 27,786 MWh (85%) of the Ameren Illinois electric PY2022 implementation plan savings goal of 32,617 MWh and 32,350 therms (128%) of the Ameren Illinois gas PY2022 implementation plan savings goal of 25,190 therms.



STANDARD INITIATIVE

Overview: The Business Standard Initiative incentivizes customers to purchase energy-efficient products. Products consist of lighting, refrigeration equipment, HVAC equipment, steam systems, agricultural equipment, variable frequency drives and other specialty equipment. Program Allies including contractors, retailers and distributors, along with Program Energy Advisors, are the main sales force promoting and educating consumers about the Standard Initiative.

- Through Q4, 39,996 net MWh and 745,268 net therm savings achieved (93% and 124%, respectively, of implementation plan savings goals).
 - Increased incentives remained during Q4 to drive participation in all Channels with 1,793 projects completed.
 - 510 standard lighting projects.
 - 183 HVAC projects.
 - 29 VFD projects.
 - 61 steam trap projects.
 - Additionally, the Business Online Store incentivized 568 smart thermostats through Q4.
 - Forklift and grow light (non-cannabis) projects continued to be successful during Q4 with 49 grow light projects completed.
 - As part of a special effort to boost gas savings, eight ozone laundry and 60 pre-rinse spray valve direct installation projects were completed through Q4.



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

MIDSTREAM INITIATIVE

Midstream Lighting Channel (Third-Party)

Overview: The Business Midstream Lighting Channel provides incentives for energy-efficient lighting to customers at the point of sale. Ameren Illinois customers can visit the **AmerenIllinois**Savings.com website to find a list of enrolled distributors that offer incentives on lighting products such as linear TLED, screw-in lights and downlight fixtures.

Q4 Update:

- » Through Q4, 27,362 net MWh savings achieved (85% of electric implementation plan savings goals).
 - During Q4, a distributor bonus was offered to increase participation through the end of the year, which resulted in 415,178 lighting products incentivized.
 - Many participation agreements were signed during Q4 to prepare for 2023, with targeted outreach to low- and/or non-participating distributors.
 - Several >10MW customers that were not previously eligible (due to exemption from the Program) took advantage of incentives in 2022.
 - 193 distributor branch locations offered incentives in 2022.
 - Distributor roundtables occurred with a large number of lighting distributors to get feedback for potential improvements to the Channel.

Midstream HVAC Channel (Third-Party)

Overview: The Business Midstream HVAC Channel provides incentives for energy-efficient HVAC equipment to customers at the point of sale. Ameren Illinois customers can visit the **AmerenIllinois**Savings.com website to find a list of enrolled distributors offering incentives on HVAC equipment such as central air conditioners, air source heat pumps, smart thermostats, heat pump water heaters and notched V-belts.

Q4 Update:

- » Through Q4, 424 net MWh and 32,350 net therm savings achieved (81% and 128%, respectively, of implementation plan savings goals).
 - 338 smart thermostats were incentivized, in 2022.
 - Two larger Air Conditioner equipment measures were added (135-759.9 kBtu and greater than 760 kBtu) with tiered incentives corresponding to the size of equipment during Q4.
 - Through Q4, the Channel offered incentives at 119 distributor branch locations.
 - Conducted distributor roundtables with all distributors during the year to get feedback on improvements for the Channel.



Statewide Midstream Food Service Channel

Overview: The Statewide Midstream Food Service Channel promotes high-efficiency commercial food service measures utilizing partnerships with distributors throughout the state of Illinois.

- » Through Q4, 610 net MWh and 26,638 net therm savings achieved (134% and 34%, respectively, of implementation plan savings goals).
 - The statewide vendor contract was established in 2022 with incentives offered to customers.
 - The statewide offering is being cross promoted on the *AmerenIllinoisSavings.com* webpage with a dedicated landing page.

SMALL BUSINESS INITIATIVE

Overview: Small businesses, including non-profits, schools and local government facilities, receive prescribed direct install measures, weatherization and HVAC measures with higher incentives through a network of Program Allies experienced and trained to assist facilities receiving delivery services under the electric DS-2/DS-3A delivery service rates.

Small Business Direct Install Channel

Overview: Small non-residential customers receive lighting and refrigeration upgrades through this Channel.

Q4 Update:

- » Through Q4, 68,400 net MWh savings achieved (96% of electric implementation plan savings goal).
 - The Channel processed 194 customer bonus forms during Q4 which resulted in increased participation through Q4.
 - SBDI results through Q4:
 - 3,988 Assessments completed.
 - 186 Program Allies enrolled and active with at least one project completed.
 - 2,435 projects completed.
 - The Channel garnered over 4,000 MWh through Diverse Program Ally training efforts, with 35 projects completed.

Small Business Energy Performance Channel

Overview: Small non-residential customers receive HVAC and weatherization upgrades through this Channel.

- » Through Q4, 98 net MWh and 20,205 net therm savings achieved (12% and 21%, respectively, of implementation plan savings goals). 6
 - Weatherization and small business HVAC projects were completed for 39 facilities, focused on empowered communities.
 - Facilities ranged from schools, thrift stores, libraries, churches, Boys & Girls Clubs and other youth activity facilities, municipal buildings and homeless shelters.
 - The largest challenges for this channel are the cost of upgrades and finding program allies that can conduct commercial weatherization services. The program continues to work with Residential Program Allies to train more of their staff to be able to work in commercial properties. In addition, there are some new Program Allies recently identified on the Commercial side to help provide some of these services.



CUSTOM INITIATIVE

Overview: The Business Custom Initiative offers incentives, training and education for improving efficiency of any non-prescriptive measure, including compressed air, lighting, HVAC, refrigeration, motors/drives, waste/water treatment and manufacturing processes, etc. Complex and large-scale new construction and building renovation projects also qualify under the Custom Initiative. Services such as the Staffing Grant, Metering & Monitoring, Strategic Energy Management (SEM) and the Feasibility Study are funded under the Custom Initiative incentives.

Q4 Update:

- Through Q4, 50,353 net MWh and 896,644 net therm savings achieved (98% and 79%, respectively, of implementation plan savings goals).⁷
 - The Initiative continued enhanced incentives through Q4 for all eligible customers.
 - Customers engaged in 10 Metering & Monitoring projects while 17 Feasibility Study applications were received during Q4, including 8 Compressed Air.
 - Additionally,10 Process Energy Advisor Assessments were completed, in 2022.
 - In total, 9 strategic energy management (SEM) participants were enrolled throughout Q4, with 23 planned for the next Program Year, including the largest eligible natural gas user.
 - The Custom Initiative was able to engage with large customers that were previously not eligible, finishing 10 projects in their first year of participation.

RETRO-COMMISSIONING (RCX) INITIATIVE

Overview: The Business RCx Initiative identifies no cost/low cost (zero to one-year payback) energy efficiency measures to optimize the operation of existing systems for compressed air, health care, commercial and public sector building facilities, industrial ventilation systems, industrial refrigeration and grocery stores. The energy efficiency measures in this Initiative generally go beyond what is offered by the Standard Initiative.

- » Through Q4, 5,126 net MWh and 48,618 net therm savings achieved (89% and 26%, respectively, of implementation plan savings goals).
 - 4 industrial refrigeration retro-commissioning projects were completed in Q4, with the retro-commissioning service providers (RSP) actively pursuing additional projects for completion.
 - The Initiative enrolled 5 active retro-commissioning service providers during Q4. In addition, 5 Program Allies participated in the Virtual-Commissioning Channel, totaling over 4 million net kWh invoiced during Q4.



⁷Savings and goal inclusive of projected gas to electric fuel conversion savings.

STREET LIGHTING INITIATIVE

Overview: The Street Lighting Initiative incentivizes customers to upgrade both their utility-owned and municipal-owned streetlight fixtures to LED technology. Ameren Illinois-owned streetlight fixtures are incentivized to encourage replacement with a per fixture incentive provided to the customer.

Q4 Update:

» Through Q4, 23,088 net MWh savings achieved (116% of implementation plan savings goal).

Municipal-Owned Street lighting Channel

- 378 upgrades were completed in 12 communities within this Channel.
- Program Allies continued to work with multiple municipal customer types in Q4, with a targeted focus on the empowered communities.

Ameren-Owned Street lighting Channel

- The Channel completed 10,014 early replacement LED upgrades in 2022, within 63 communities.
- Over 18,000 Replace on Failure Streetlight upgrades were completed throughout the service territory through Q4.



VOLTAGE OPTIMIZATION

Overview: Voltage Optimization ("VO") is the use of automation on distribution voltage control devices (switched capacitor banks, voltage metering, voltage regulators and LTCs) to reduce the reactive power (VAR) flows on a circuit and lower the voltage within regulatory limits to reduce end-use customer energy consumption and utility distribution system losses. As part of its portfolio, Ameren Illinois plans to deploy VO to an estimated 1,047 cost-effective circuits from 2019-2025 while using its best efforts to identify and prioritize circuits with low-income customers.

- » Through Q4, 81,456 net MWh savings achieved (104% of implementation plan savings goal).
 - A total of 181 circuits are currently measured in 2022, with 195 constructed in 2022.



MARKET TRANSFORMATION

Overview: Market Transformation is the strategic process of intervening in a market to create lasting change in market behavior by removing identified barriers or exploiting opportunities to accelerate the adoption of cost-effective energy efficiency as a matter of standard practice. The intent is to transform markets, meaning changes in the market structure or function, so that efficient products, services and practices are adopted within specific target markets on an accelerated, sustained and permanent basis.

- » Engaging with the Market Transformation Savings Working Group to conduct market research in Ameren Illinois service territory. Research will explore awareness, penetration and future adoption of high-performance windows.
- » Through Q4, continued participation in SAG MT Savings Working Group, evaluating proposed edits to IL-TRM Attachment C.
- » In Q4, continued development of Luminaire Level Lighting Controls (LLLC) Market Transformation Initiative. Conducted the third LLLC Program Ally training for 2022 and hosted a webinar on benefits of LLLC for emergency lighting.

MARKET DEVELOPMENT INITIATIVE

Overview: As part of its portfolio goals and activities, Ameren Illinois deploys targeted funding to meet the goals of the Market Development Initiative (MDI), which include developing the energy efficiency workforce, the energy efficiency markets in unserved or underserved communities in the Ameren Illinois service territory as well as developing and supporting local and diverse businesses.

Section prepared in partnership with Champaign County Regional Planning Commission, an Ameren Illinois Market Development Initiative data analysis partner.

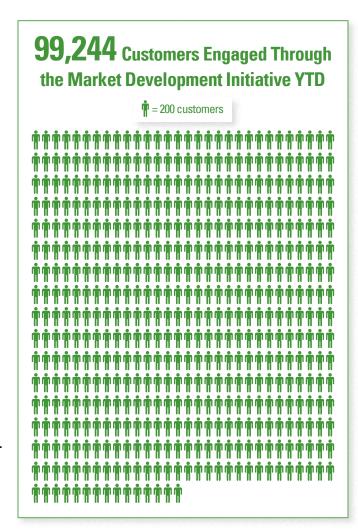
Q4 Update:

- Metrics YTD:
 - 99,244 customers engaged by 19 community partners.
 - 468 events.
- Community partners distributed 2,945 kits during 2022. This was aided by a strong push in December where agencies distributed over 1,100 kits.
- Multiple community partners exceeded the community kit's goal and were provided additional community kits to distribute.
- Partnered with the Jackie Joyner-Kersee Center to host a family-fun holiday event and provided energy education to approximately 80 attendees.

DIVERSE PROCUREMENT

Overview: As part of the Market Development Initiative, the Diverse Procurement Channel focuses on identifying and preparing diverse-owned businesses for utility procurement efforts.

- Provided the final Growing and Glowing: How to Grow Your Business in Energy Efficiency webinar to diverse businesses and chambers of commerce.
- Identified over \$300,000 in potential opportunities to shift spend to diverse and non profit vendors.
- Mid-2022, Walker-Miller identified opportunities to locate, vet and recommend a diverse vendor that could fulfill Direct Install Measure (DIMs) needs that portfolio partners had forecasted. After several months of searching for a vendor that could fulfill all aspects of the opportunities, Walker-Miller identified and matched a vendor, facilitating introductory meetings that will increase diverse spend and vendor utilization in 2023.



WORKFORCE DEVELOPMENT

Overview: As part of the Market Development Initiative (MDI), the Workforce Development Channel focuses on identifying and preparing energy efficiency jobseekers for open energy efficiency positions, as well as connecting qualified jobseekers with employers.

Q4 Update:

- 35 individuals placed in energy efficiency jobs.
- 84 individuals received workforce development services.
- A total of 15 jobseekers were hired and retained through December as part of the Seasonal Employment Pilot Program.
- A total of 16 scholarships were awarded across all participating institutions in Fall 2022, resulting in 33 scholarships for the year.
- Program Staff hosted a check-in with Seasonal Employment job seekers to assess placements, support needs, successes during their employment experiences as well as discussed areas for improving the process.

MARKET DEVELOPMENT ACTION PLAN (MDAP) 8

Overview: The Market Development Action Plan (MDAP) contains both diagnostic and action-oriented strategies that have been identified to foster a more inclusive implementation portfolio and create opportunities for underserved customer markets. Identified strategies are either measure-focused or derived from a need to create energy efficiency synergies across customer segments. MDAP approaches are executed from within the implementation portfolio and lead to claimed energy savings, portfolio leveraging and/or workforce development. Team members across all implementation segments are involved in the development and delivery of the concepts contained below with the goal of each strategy having full integration into standard portfolio operations.

- Developed and implemented Leidos Energy Efficiency Apprentice Program (LEEAP) to provide entry-level employment and development opportunities to four (4) job seekers that were new to energy efficiency.
- Provided portfolio integration with the MDI Seasonal Employment
 Pilot by matching job seekers with implementers and local
 contractors in need of short-term staffing solutions while ensuring
 they have access to qualified workers. Approximately 73% of
 Seasonal Employment Pilot job seekers were retained by their
 employer beyond the seasonal period.
- The Grant Writing Assistance project assisted two community partners by providing resources and support needed to apply for grant dollars related to energy efficiency.
- Awarded \$54,000 in scholarships during the fall 2022 semester to 16 students across six (6) community colleges in the Ameren Illinois service territory, bringing the total amount of scholarship funds awarded to \$106,517.04 for the entirety of 2022.
- A total of six (6) new diverse Allies were recruited and enrolled, with four (4) new diverse Allies for Business, one (1) new diverse ally for Residential and one (1) new diverse Ally as an Instant Incentives Program Ally Contractor.



Artwork by Chantell Marlow, member of the Peoria Guild of Black Artists

OVERALL PORTFOLIO

Q4 Update:

- 2022 Business Symposium was held in person in Springfield, IL and had record participation with 581 customers in attendance.
- During Q4, the team improved the website navigation and readability for customers.
- Collaboration with Peoria Guild of Black Artists continued during Ω4, with a collaborative visioning series conducted pertaining to the entire Program Year's activity and 2023 projects and goals.
- Researching customer segmentation data for more targeted marketing campaign messaging.
- Held four Program Ally Kickoff events throughout the service territory to engage over 400 Program Allies and provide them with Program changes for the upcoming Program Year.

RESIDENTIAL PROGRAM

Q4 Update:

- Launched and revamped marketing campaign using the Propel app to engage customers living in the service territory who receive SNAP and EBT funding.
- Received notification that Ameren Illinois was selected for four awards from the Midwest Energy Efficiency Alliance (MEEA) for 2022.
- Google Blitz ran mid-October through December 31st. Marketing included emails, direct mail, billboards, social media, Media Day, MDI-assisted customer canvassing and sporting event outreach presence.
- Energy Efficiency Day was October 5th we created a web banner on the Marketplace and sent customers a promotional email.

BUSINESS PROGRAM

- Continued Business Program Outreach events for community awareness of incentives and offerings.
- Business Online Store emails were sent for Energy Efficiency Day, \$125 smart thermostat rebate increase, Black Friday promotions and holiday promotions.



LOW-INCOME ENERGY EFFICIENCY ACCOUNTABILITY COMMITTEE (LIEEAC)

Q4 Update:

- LIEEAC kickoff meetings were held in Q4.
- The LIEEAC facilitator worked with the existing IQ committee leadership team to identify and recruit additional committee members, reaching
 out to over 600 qualified organizations. Potential committee members were educated about energy efficiency and related efforts. By providing
 a solid foundation of knowledge about existing programs and related initiatives, the meetings "set the stage" for thoughtful and informed IQ
 Committee decisions on topic areas to prioritize. The committee intends to begin working to further explore and address the priorities in 2023.

CUSTOMER COORDINATION EFFORTS

- » Ameren Illinois efforts to support payment-troubled customers through a variety of methods continued, cross-promoting energy efficiency and financial assistance resources. Efforts include:
 - Energy Efficiency customer outreach events with The Jackie Joiner-Kersey Center in East Saint Louis, multifamily program outreach at a Rivermen hockey game in Peoria and presence and outreach at a U of I basketball game.
 - Coordination with Business Center Customer Service to promote customer awareness for Ameren's Business Symposium.
 - Coordination with Residential Customer Service on awareness of in-person outreach for smart thermostats in Peoria-area Smart Savers ZIP codes.
 - Outreach provided at Peoria Light the Night Community event and mural unveiling with presence of Customer Service and Credit and Collections.
 - Collaboration with Customer Care through updates to Program changes, website updates and providing new hire energy efficiency training as well as improving energy efficiency awareness with current representatives.
 - Ongoing meetings for opportunities and tracking for energy efficiency support of Customer Service efforts.

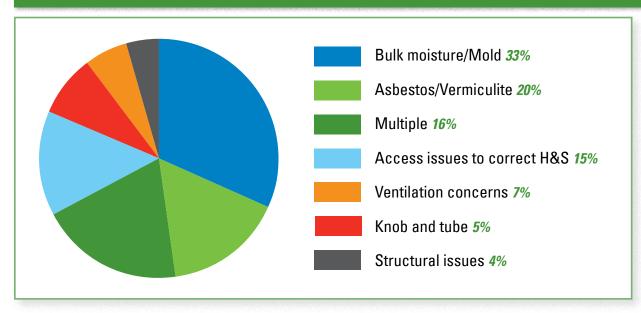
NEW MEASURES

Measure Name	Sector	Measure-Level TRC Ratio - With Societal NEIs	Measure-Level TRC Ratio - Without Societal NEIs
Automatic Conveyor Broiler	Non-Residential	7.43	7.12
Commercial Duct Sealing	Non-Residential	5.80	5.50
Steam Trap Monitoring System	Non-Residential	13.08	12.75
Commercial Air Sealing	Non-Residential	1.62	1.54
Variable Refrigerant Flow HVAC System	Non-Residential	3.19	3.01
VAC Chiller Condenser Water Temperature Reset	Non-Residential	2.90	2.82
HVAC Cooling Tower Water Side Economizer	Non-Residential	8.78	8.26
High-Speed Overhead Doors	Non-Residential	10.40	9.95

WEATHERIZATION FOR INCOME QUALIFIED BUILDINGS:

Buildings	CAA Single Family	IQ Single Family Channels	IQ Multifamily
Total Tracked	307	1148	70
Weatherized receiving H&S	269	1037	4
Did not need H&S to Weatherize	38	56	66
Not Weatherized due to H&S	0	55	0

TYPES OF HEALTH & SAFETY ISSUES IN BUILDINGS NOT WEATHERIZED AND FREQUENCY OBSERVED



TYPE AND FREQUENCY OF H&S ISSUES OBSERVED AND REMEDIATED:

CAA Single Family	Observations	Remediated	Not Remediated*
CO/Smoke Alarm, Fire Extinguisher	485	485	0
Ventilation	307	307	0
Vapor Barrier	167	167	0
Lead Safe Practices	97	97	0
Water Heater Replacement/Repair	66	66	0
Electrical	40	40	0
PPE	35	35	0
Other	22	22	0
Gas Line Repair	15	15	0
Bulk Moisture/Mold Remediation	13	13	0
Heating System Replacement/Repair	8	8	0
Knob and Tube Remediation	1	1	0
Duct Work	1	1	0
Cooling System Repair/Replacement	1	1	0
Total	1258	1258	0

^{*}Not Applicable for CAA as only completed projects are reported

TYPE AND FREQUENCY OF H&S ISSUES OBSERVED AND REMEDIATED:

IQ Single Family Channels	Observations	Remediated	Not Remediated*
Ventilation	961	932	29
Vapor Barrier	406	391	15
CO/Smoke Alarm, Fire Extinguisher	356	356	0
Water Heater Replacement/Repair	242	235	7
Gas Line Repair	215	211	4
Bulk Moisture/Mold Remediation	194	171	23
Heating System Replacement/Repair	176	173	3
Cooling System Repair/Replacement	89	88	1
Service Calls, Diagnostics, and Testing	64	63	1
Insulation Repair, Ceiling/Wall Repair	59	56	3
Knob and Tube Remediation	34	31	3
Other	26	26	0
Electrical	19	18	1
Asbestos Remediation	19	19	0
Vermiculite	11	0	11
Access Issues	8	0	8
Structural Issues	2	0	2
Total	2881	2770	111

^{*}Some projects not remediated may not have been completed for non-Health & Safety issues

HEALTH AND SAFETY REPORTING

TYPE AND FREQUENCY OF H&S ISSUES OBSERVED AND REMEDIATED:

IQ Multifamily	Observations	Remediated	Not Remediated
Ventilation	2	2	0
Electrical	1	1	0
Vapor Barrier	1	1	0
Total	4	4	0

10 - MULTIFAMILY MAJOR MEASURES INSTALLED BY ZIP CODE

ZIP Code	Number of Projects	Total Tenant Buildings	Total Tenant Units
61615	2	3	6
61801	1	1	4
61401	1	6	24
61491	1	1	4
61554	1	1	2
61604	6	15	76
62226	1	3	13
62568	1	3	12
61350	1	8	80
61401	2	5	36
61533	1	5	20
61548	1	4	4
61554	3	5	22
61571	1	1	8
61607	1	1	8
61701	1	1	6
61801	1	1	4
62269	1	1	36
62522	1	1	7
62644	1	4	24
Total	29	70	396

IQ - MULTIFAMILY MEASURE TYPES

End Use	Measure	Measure Type
Building Shell	Air Sealing	Major
Building Shell	Ceiling/Attic Insulation	Major
Consumer Electronics	Advanced Power Strip	Direct Install
HVAC	Advanced Thermostat	Direct Install
HVAC	Air Source Heat Pump	Major
HVAC	Duct Insulation and Sealing	Major
HVAC	Ductless Heat Pump	Major
Lighting	Commercial LED Exit Sign	Direct Install
Lighting	LED Specialty Lamp, Candelabra Base	Direct Install
Lighting	LED Specialty Lamp, Directional	Direct Install
Lighting	LED Specialty Lamp, Globe	Direct Install
Miscellaneous	Health and Safety	Direct Install
Water Heating	Domestic Hot Water Pipe Insulation	Direct Install
Water Heating	Low-Flow Faucet Aerator	Direct Install
Water Heating	Low-Flow Showerhead	Direct Install

For IQ - Multifamily:

- » 100% of buildings/units received whole building assessments.
- » 80% of the projects, 91.4% of the buildings and 90.5% of the units received only Direct Install measures (all were in-unit).
- » None of the buildings only received common-area measures.

MULTIFAMILY REPORTING

IQ - MULTIFAMILY DIRECT INSTALL MEASURES INSTALLED BY ZIP CODE

ZIP Code	Number of Projects	Total Tenant Buildings	Total Tenant Units
61231	1	1	17
61341	1	6	32
61350	1	9	92
61401	1	6	24
61455	2	2	202
61491	2	2	8
61520	1	1	4
61554	2	2	12
61561	1	2	8
61571	3	9	139
61602	1	2	34
61603	8	9	155
61604	6	21	254
61606	1	2	4
61701	3	2	44
61761	1	2	8
61801	1	2	8
61820	1	14	62
61821	2	2	12
61832	2	2	320
61858	1	2	10
61920	2	12	87
61938	2	2	7
62002	1	1	4
62060	1	1	6
62087	1	8	56
62095	1	5	60
62208	1	1	55
62220	1	2	4
62221	3	14	56

MULTIFAMILY REPORTING

IQ - MULTIFAMILY DIRECT INSTALL MEASURES INSTALLED BY ZIP CODE

710.0-4-	ZIP Code Number of Projects	Total Tenant	Total Tenant
ZIP Code		Buildings	Units
62223	2	2	8
62225	9	355	709
62226	1	5	54
62263	1	1	8
62269	4	8	110
62274	3	3	15
62294	1	6	62
62301	11	12	141
62354	1	2	3
62360	1	1	1
62379	1	2	10
62401	2	2	18
62515	1	2	26
62521	1	135	471
62522	1	1	7
62539	1	1	4
62613	1	3	6
62665	1	12	28
62668	1	6	12
62693	1	2	26
62704	1	1	4
62801	1	1	32
62806	1	1	10
62822	1	2	8
62864	2	2	10
62884	1	2	8
62901	9	22	189
62906	1	1	3
62959	5	7	21
Total	122	746	3788

APPENDIX A

LIEEAC QUARTERLY BUDGET REPORT

Cost Category	Total Budget	July	August	September	October	November	December	Final	Remaining	Comments
Facilitation Labor	\$ 131,644.00	\$ 1,245.20	\$ 4,765.60	\$ 525.00	\$ 3,286.25	\$ 4,563.88	\$ 4,637.77	\$ 19,023.70	\$ 112,620.30	No Roll-Over
Start-Up Fixed Fee	\$ 38,829.00							\$ 38,829.00		No Roll-Over
Unallocated										No Roll-Over
Leadership Team Stipends or Grants	\$ 29,050.00	\$ 17,024.00	\$ 3,500.00	\$ 3,500.00		\$ 2,100.00	\$ 700.00	\$ 26,824.00	\$ 2,226.00	No Roll-Over
Committee Participation	\$ 27,000.00								\$ 27,000.00	No Roll-Over
Education and Outreach Grants	\$ 40,000.00									No Roll-Over
Total (from Contract)	\$ 298,722.95					I				
Remaining	\$ 141,846.30									

PY2022 IMPLEMENTATION PARTNERS

Prime Implementation Contractor
Implementation Subcontractor
*Diverse Partners are highlighted in bold

Initiative And/Or Channel	Implementation Partner					
Residential Program						
Retail Products Initiative: Point of Purchase Channel	Leidos and Walker-Miller Energy Services					
Retail Products Initiative: Online Store Channel	Leidos and CLEAResult Consulting, Inc.					
Retail Products Initiative: Efficient Choice Tool Channel	Leidos and Enervee					
Market Rate Single Family Initiative: Midstream HVAC Channel – Third Party	Leidos and CMC Energy Services and Energy Sciences					
Market Rate Single Family Initiative: Home Efficiency Channel	Leidos					
Public Housing Initiative	Leidos and CMC Energy Services					
Market Rate Multifamily Initiative	Leidos and CMC Energy Services					
DDEP Initiative: School Kits Channel – Third Party	Leidos and National Energy Foundation					
DDEP Initiative: High School Innovation Channel – Third Party	Leidos and National Energy Foundation					
IQ Initiative: Single Family Channel	Leidos and Walker-Miller Energy Services and Resource Innovations					
IQ Initiative: Community Action Agency Channel	Leidos and Walker-Miller Energy Services					
IQ Initiative: Multifamily Channel	Leidos and CMC Energy Services					
IQ Initiative: Community Kits Channel – Third Party	Leidos and Resource Innovations					
IQ Initiative: Mobile Homes Weatherization and Air Sealing Channel – Third Party	Leidos and Future Energy Enterprises					
IQ Initiative: Smart Savers Implementation Partner	Leidos and CLEAResult Consulting, Inc.					

PY2022 IMPLEMENTATION PARTNERS CONTINUED

Prime Implementation Contractor
Implementation Subcontractor
*Diverse Partners are highlighted in bold

Initiative And/Or Channel	Implementation Partner					
Business Program						
Standard Initiative	Leidos and GDS & Associates and AM Conservation Group					
Midstream Initiative: Lighting Channel – Third Party	Leidos and CMC Energy Services and Energy Sciences					
Midstream Initiative: HVAC Channel – Third Party	Leidos and CMC Energy Services and Energy Sciences					
Small Business Initiative: Direct Install Channel	Leidos and Diverse Power Solutions and Staples & Associates					
Small Business Initiative: Energy Performance Channel	Leidos and Diverse Power Solutions and Staples & Associates					
Business Custom Initiative	Leidos and GDS & Associates and Energy Sciences and Willdan Inc.					
Business Retro-Commissioning Initiative	Leidos and Power TakeOff and GDS & Associates					
Streetlight Initiative: Municipal-Owned Streetlighting Channel	Leidos and GDS & Associates					
Streetlight Initiative: Ameren-Owned Streetlighting Channel	Leidos and BRK Electrical Contractors, LLC					
Market Development Initiative (MDI)						
Community Partner Management	Resource Innovations					
Diverse Vendor Procurement and Engagement	Walker-Miller Energy Services					
Workforce Development	Leidos and Solutions for Energy Efficient Logistics (SEEL) and National Energy Foundation					
Evaluation Measurement & Verification (EM&V)						
EM&V	Utilivate Technologies and MD Energy and Michaels Energy and InCA Energy Efficiency					