

PEOPLES GAS®  
ENERGY EFFICIENCY PROGRAM

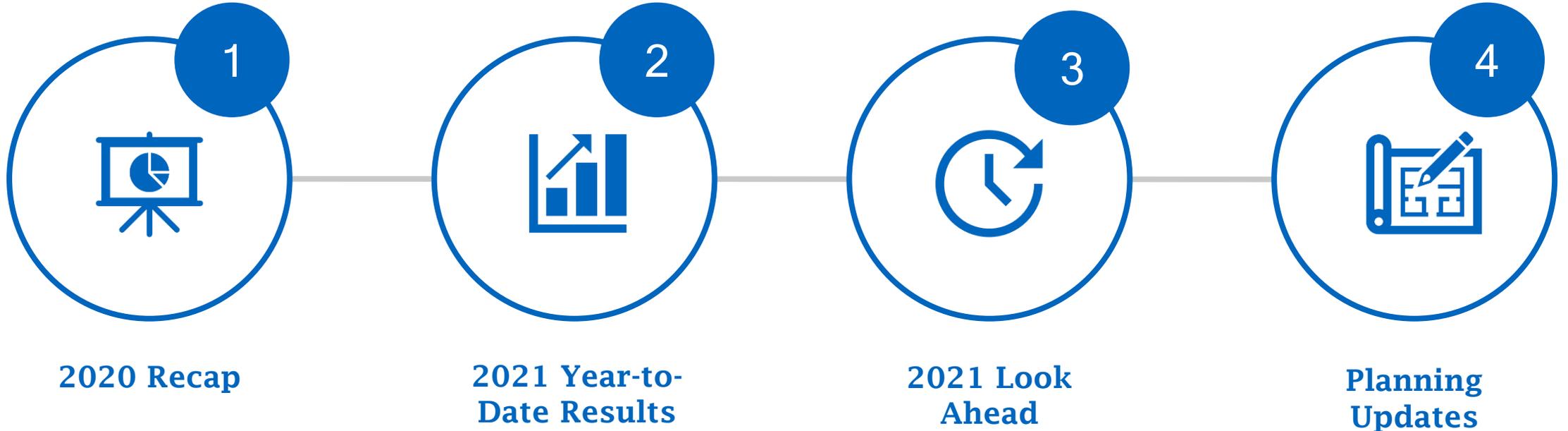
NORTH SHORE GAS®  
ENERGY EFFICIENCY PROGRAM

# Presentation to the SAG

Christina Pagnusat—Director, Energy Efficiency

August 30, 2021

# Agenda





# 2020 Recap

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# Portfolio Summary

## Peoples Gas

Portfolio Summary	
Annual Net Therm Savings	13,675,890
Annual Net Therm Savings % to Goal	147%
Actual Budget Spend %	107%
Direct Portfolio Jobs	83
Total Low-Income Homes Served	21,750
Total Business Projects Completed	633
Total Residential Projects Completed	14,429
Carbon Reduction (Tons)	72,330

### Environmental Impact



**15,633**

Cars off the road



**94,498**

Acres of trees planted



**8,350**

Homes powered



**2,958,020**

Propane cylinders for grilling  
(at home)

# Portfolio Summary

## North Shore Gas

Portfolio Summary	
Annual Net Therm Savings	2,130,342
Annual Net Therm Savings % to Goal	120%
Actual Budget Spend %	90%
Direct Portfolio Jobs	12
Total Low-Income Homes Served	2,038
Total Business Projects Completed	184
Total Residential Projects Completed	2,995
Carbon Reduction (Tons)	11,272

### Environmental Impact



2,435

Cars off the road



14,720

Acres of trees planted



1,301

Homes powered



460,781

Propane cylinders for grilling (at home)



# Residential Program Highlights

- Launched virtual and low-touch offerings for Single Family and Multi-Family programs
  - ✓Virtual Home Energy Jumpstart
  - ✓Self-Installation for Multi-Family
- No- and low-cost measure installation exceeded expectations
- Residential programs finished the year at 128% of goal for PGL and 90% of goal for NSG
- Implemented improved safety protocols
  - ✓Zero program related COVID-19 incidents



# Income Eligible Program Highlights

- Distributed 22,000 energy-savings kits across PGL and NSG territories
  - Continued to reach customers with energy-saving measures in a no-touch fashion
- The Income Eligible Multi-Family PTA program served nearly 800 customers, exceeding our annual target by more than 300%
- Teams continued to engage with partners, customers, and vendors virtually to drive program awareness



# Business Program Highlights

- Business programs achieved 123% of the PGL savings goal in 2020 despite COVID challenges
- The Small and Midsize Business Program hosted numerous virtual events to share energy-saving best practices, including a webinar specifically for hotels and restaurants
- The Commercial Food Service Pilot exceeded initial savings goal
- Delivered more than 800 energy-savings kits to Small Businesses in NSG territory, specifically grocery stores, schools, offices and restaurants - markets hit hardest by COVID shutdowns



# Public Sector Program Highlights

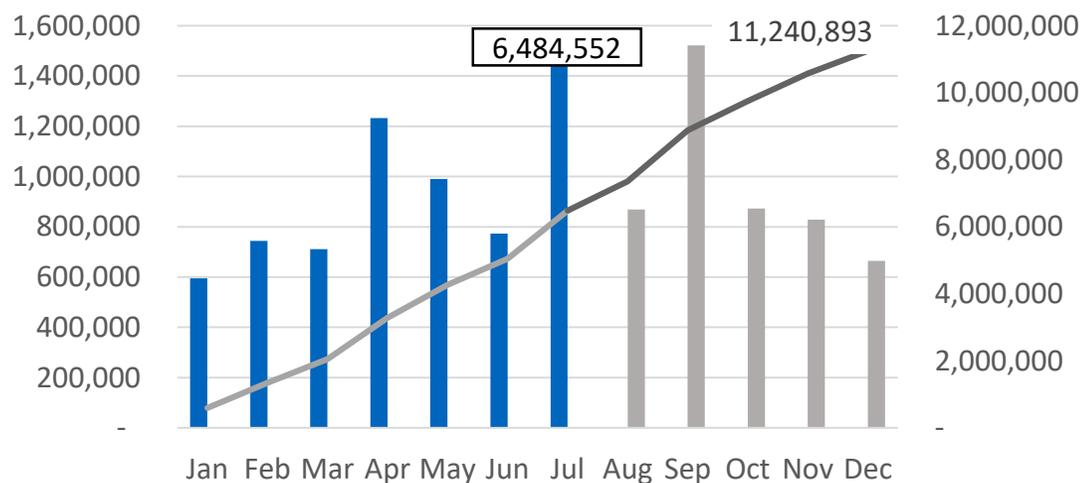
- Public Sector customers were greatly impacted by Covid-19
- Emphasized relationship building with public sector customers and increased the number virtual meetings with key customers to maintain engagement
- The Chicago Public Schools led the way in 2020 by continuing to safely engage in maintenance projects, establishing a cadence for performing regular projects, and developing a process for the program to directly pay Trade Allies for project implementation (a key barrier up to this point)
- Leveraged Gas Optimization Studies in the public sector to help customers identify large projects and multiple efficiency opportunities for 2021



# 2021 Year-to-Date

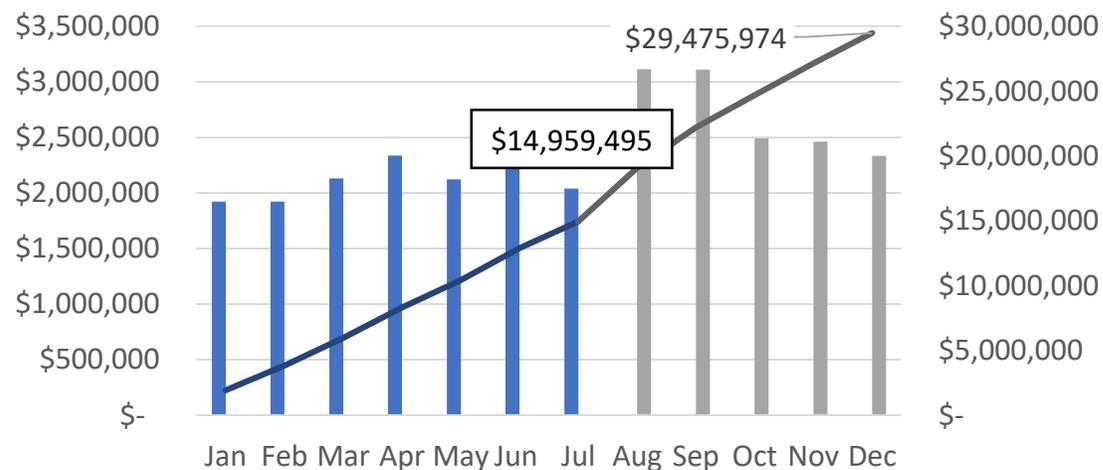
# PGL 2021 Portfolio Performance

## Program Savings Compared to Goal



■ Savings Actuals ■ Savings LE — Cumulative Actuals — Cumulative LE

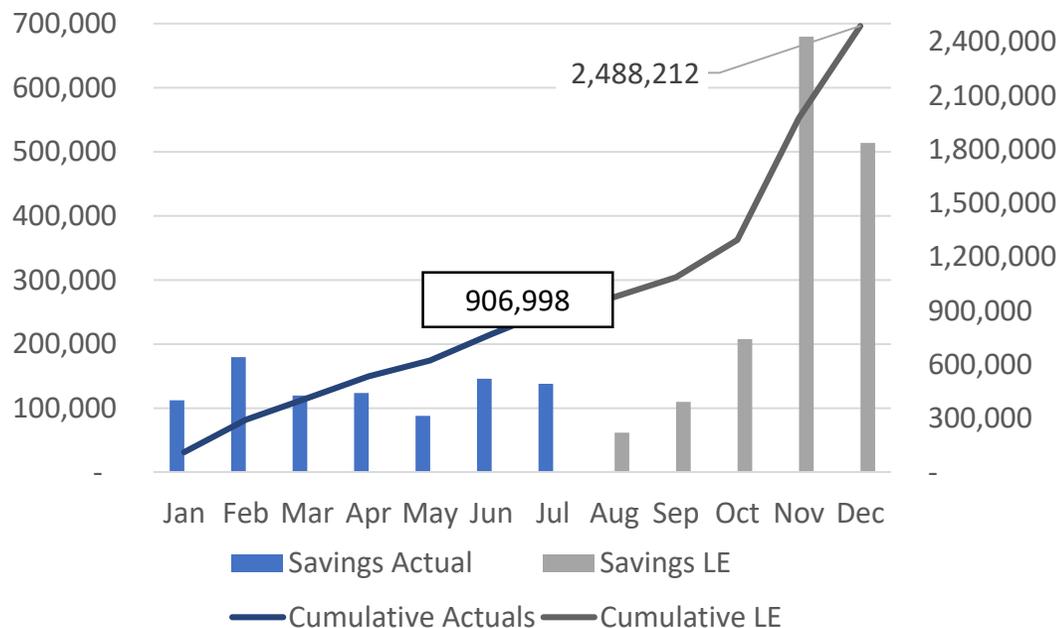
## Program Spend Compared to Budget



■ Budget Actuals ■ Budget LE — Cumulative Actuals — Cumulative LE

# NSG 2021 Portfolio Performance

## Program Savings Compared to Goal



## Program Spend Compared to Budget



# 2021 Look Ahead

# Peoples Gas Public Sector 2021 Outlook

## Program Highlights

- Established regular meetings with building managers and energy management teams with CPS, Cook County, the City of Chicago and the CTA
- Conducting building surveys and ASHRAE audits to identify savings opportunities and estimated incentives
- Chicago Public Schools received a staffing grant to assist their team in implementing energy efficiency projects
- Cook County is completing their first ever projects with us this year
- We have paid 65% of our goal and are forecasting to overdrive participation in this sector in 2021

Customer	Projects Paid	Pipeline	Total
Chicago Park District	\$118,900	\$0	\$118,900
Chicago Transit Authority Authority	\$397,874	\$129,970	\$527,844
City Colleges of Chicago	\$34,557	\$88,006	\$122,563
City of Chicago	\$15,023	\$30,050	\$45,073
Cook County	\$47,621	\$560,898	\$608,519
Chicago Public Schools	\$2,005,580	\$914,380	\$2,919,960
McCormick Place / MPEA	\$50,250	\$66,235	\$116,485
MWRD of Greater Chicago	\$88,725	\$165,331	\$254,056

# Program Updates

- Demand for rebates and incentives is high
- In order to manage to remaining budget, we have made modifications as follows:
- PGL:
  - ✓ Effective August 1, projects submitted through our Partner Trade Ally program for Small Midsize Business and Multi-Family Programs can no longer be accepted
  - ✓ Initiating a waitlist on any new Commercial and Industrial, Small and Midsize Business and Multi-Family projects submitted after August 31
- NSG:
  - ✓ Initiating a waitlist on any new Multi-Family projects submitted after August 31

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Dear Trade Allies,

Thank you for your participation in the Peoples Gas Small and Midsize Business, Commercial and Industrial and Multi-Family Programs. You are a valued partner and have helped our customers save 2,491,451 therms and \$2,285,395 in rebates.

As you may know, our energy efficiency programs are designed to be delivered over a four-year period and our budgets are defined by Illinois Legislation. Our current four-year cycle is ending December 31, 2021, as such, we are managing our budgets closely to end the year. Additionally, we are very excited to be making preparations to kick-off our next four-year cycle, which begins January 1, 2022.

We are announcing temporary changes affecting how our programs are delivered for the remainder of 2021. Please take a few moments to review the program updates below and join us for our [trade ally webinar on Wednesday, July 28](#) for additional detail and Q&A.

**The following program updates are applicable to the Peoples Gas service territory only.**

**Prescriptive Incentive Changes: Multi-Family, Small Business and Commercial and Industrial**

- Effective August 1, 2021, the following updates will be reflected on the 2021 application:
  - Incentive no longer offered for steam trap testing
  - Caps on boiler tune-ups reduced to \$1,000
- The updated application will be available on the Trade Ally website, [peoplesgasnorthshoregastradeally.com](http://peoplesgasnorthshoregastradeally.com), soon.

We invite you to join our trade ally webinar **Wednesday, July 28, 2021 at 10 a.m.** This month's webinar topic is Space Heating Stack Economizers, however, a portion of time will be dedicated to discussing these program updates and Q&A. Please click below to register.

[Register Now](#)

Your continued contributions are valued and we hope you will remain active during 2021. We look forward to your on-going partnership in 2022 and beyond.

Best regards,

  
Omayra Garcia  
Manager, Multi-Family and Income Eligible Energy Efficiency Programs  
Office: 312-247-3708 | [omayra.garcia@peoplesgasdelivery.com](mailto:omayra.garcia@peoplesgasdelivery.com)

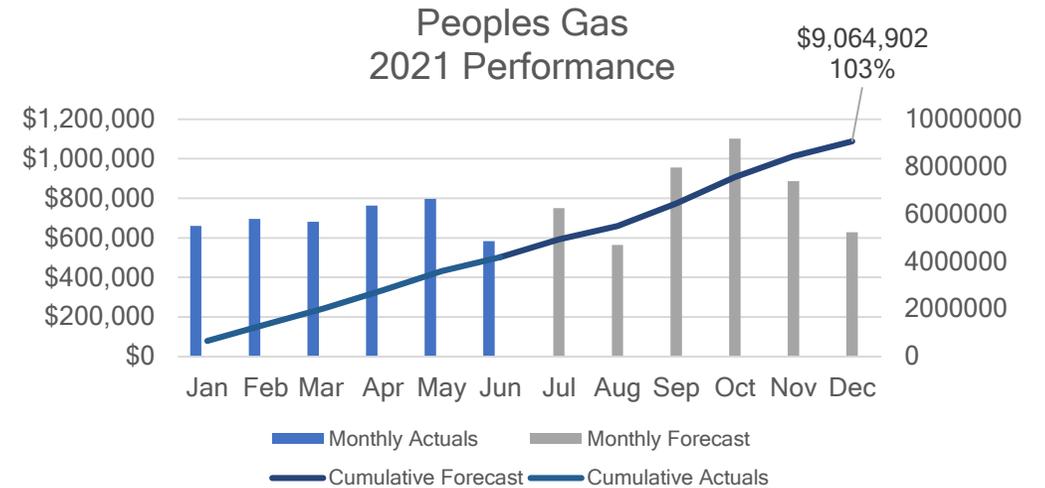
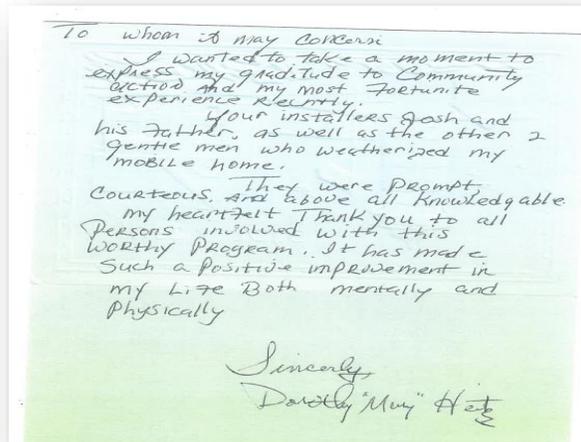
  
Jean Gibson  
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# Income Eligible Sector 2021 Outlook

## Customer Impacts

IHWAP Program Customer Highlight - the Community Action Partnership of Lake County received a letter in the mail from a very happy customer:

*"I wanted to take a moment to express my gratitude to Community Action for my most fortunate experience recently. The contractors who weatherized my mobile home were prompt, courteous, and knowledgeable. My heartfelt thank you to all persons involved with this worthy program. It has made such a positive improvement in my life both mentally and physically."*



# Increasing Awareness

## 2021 Outreach

- Attended more than 30 events and generated more than 300 customer leads
- Attended events hosted by existing and new community partners including:
  - ✓ Centro Comunitario Juan Diego Health Fair Under the Sun
  - ✓ Greater Auburn Gresham Development Corporation Health Fair
  - ✓ 18<sup>th</sup> Ward Earth Day Celebration
  - ✓ Libertyville Days Festival
  - ✓ 11<sup>th</sup> District Chicago Police Back to School Resource Fair
  - ✓ Illinois Action for Children-Summer Community Resource Fair
  - ✓ And more!





# Planning Updates

# Phase 4 Planning

- Plan 4 (2022-2025) was approved on July 22, 2021
- Peoples Gas and North Shore Gas released four RFPs on April 16, 2021:
  - ✓ Residential and Income Eligible Program Implementation
  - ✓ Business Program and Research & Development Implementation
  - ✓ Portfolio Administration
  - ✓ Regulatory Support
- RFP process is ongoing and we expect to notify bidders of selections in early September
- Joint program planning discussions being held with ComEd, Nicor Gas and Ameren
- Participating in joint MDI Research RFP with ComEd and Nicor Gas



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Thank you