

**Program Overview: Northern IL CAA Offering Funded Solely by Utilities ("Utility-Only")**

Modified March 10, 2020

**Northern Utility Program****Program Overview**

The Illinois Community Action Agencies (CAAs) deliver comprehensive home retrofits to income qualified customers (primarily >200% FPL and <80% AMI). The program design (e.g., intake, assessments, measure list) has been adapted from the Illinois Home Weatherization Assistance Program, leveraging agencies' expertise, infrastructure, and networks to serve customers who would not otherwise be served by IHWAP.

Utility(ies)	ComEd, Nicor Gas, Peoples Gas, North Shore Gas
Implementer	Resource Innovations
Implementation Partners	Community Action Agency (CAA) network
Installation Contractors	Closed network, selected and managed by CAA, per IHWAP procurement guidelines

**Customer Segment**

Single Family (SF) or Multi-Family (MF)	Both
Income Eligibility	>200% FPL, <80% AMI (plus special exceptions for customers <200% FPL who would not otherwise be served by IHWAP)
Income Eligibility Verification Process	Conducted per IHWAP guidelines

**Fuel Types Served**

Electric	ComEd-funded
Natural Gas	Nicor Gas, Peoples Gas or North Shore Gas-funded (may include ComEd-funded measures with therm conversion)
Municipal Electric	Electric measures in municipal electric territories are not covered by this program because the municipal electric utilities do not participate. For measures that have both gas and electric savings, the gas utilities would cover 100% of the cost.
Propane, Oil or Other (non-Natural Gas) Space Heating and/or Water Heating Fuel	The electric utility would cover the cost of all eligible measures in the instance that the fuel type can be converted to kWh.

Joint Funding by Utilities	<p>Utility or utilities jointly fund the full project:</p> <ol style="list-style-type: none"> <li>1. Joint gas/electric measures funded per cost allocation agreement</li> <li>2. Electric measures funded 100% by ComEd</li> <li>3. Gas measures funded 100% by applicable gas utility, unless cost/therm allocation exists with ComEd</li> <li>4. Health and safety measures (non-energy saving measures) funded 50/50 between gas and electric utilities</li> </ol>
----------------------------	--

\* Other income qualified programs / offerings are provided by each of the utilities in addition to this program detailed above

**Program Overview: Northern IL CAA Offering Funded Solely by Utilities ("Utility-Only")**

Modified March 10, 2020

**Northern Utility Program**

**Measures Offered**

**Measure Qualifications:** Most measures are qualified, scoped, and installed per IHWAP guidelines. Minimal modifications were made to select measures with community action agency input to maximize bill savings, health, safety, and comfort of the customer while also serving as many customers as possible within the program budget. For example, IHWAP allows furnace replacement for any furnaces <80% AFUE, regardless of age; the new utility-only guidelines require that a furnace must be 10 years old or in emergency condition in order to be replaced. As another example, agencies are being asked to quantify energy savings before replacing windows and doors as a part of air sealing efforts.

**Measure Incentives:** All measure incentives (measure costs) include:  
 (a) Material and labor, as agreed upon between CAA and installation contractor following IHWAP guidelines.  
 (b) Program support and admin incurred by CAA (e.g., customer intake, assessment, project management, inspection, administration costs)

100% of total measure cost (including all material, labor and program support / admin cost incurred by the CAA) is funded by utility(ies)

Weatherization / Building Shell	Air Sealing Attic Insulation Wall Insulation Basement / Sidewall Insulation Floor Insulation Rim Joist Insulation Duct Sealing
HVAC and Thermostats	Furnaces Boilers Central Air Conditioners Room (Wall / Window) Air Conditioners Air Source Heat Pumps ECM Programmable Thermostats Advanced (Smart) Thermostats
Water Heating	Natural Gas and Electric Water Heaters Bathroom and Kitchen Aerators Showerheads Pipe Insulation Water Heater Wrap (Electric)
Lighting and Miscellaneous Electric	LED Bulbs (indoor and outdoor) Smart Power Strips
Appliances	Refrigerator
Ventilation	Exhaust Fans

- Health and Safety**
1. Installation of Smoke Detectors and Carbon Monoxide detectors; and fire extinguishers when solid fuel sources are utilized;
  2. Installation/Repair of exhaust fans in kitchens and bathrooms in accordance with ASHRAE 62.2 protocols;
  3. Correcting/Repairing unsafe or ineffective dryer venting;
  4. Correcting/Repairing leaking fuel supply lines;
  5. Correcting/Repairing improper or ineffective HVAC venting (such as installing a chimney liner);
  6. Heating System repair and/or replacement must have OCA approval;
  7. Repairing/Replacing Air Conditioning units in homes where at-risk, medically certified/necessitated occupants' dwell;
  8. Water Heater repair and/or replacement must have OCA approval;
  9. Remediation of conditions that may lead to or promote biological concerns and unsanitary conditions;
  10. Electrical repairs/upgrades necessary for weatherization measures and where the health and safety of the occupant is at risk;
  11. Minor correction of moisture and mold creating conditions when necessary to ensure the long-term stability and durability of the weatherization measures and the clients' long-term health and safety;
  12. Gutter or downspout work when necessary to promote positive site drainage and to stop or prevent moisture/mold mildew conditions;
  13. Sump Pump repair, replacement, installation, and/or covers necessary to keep seepage water out of the dwelling to stop or prevent moisture/mold mildew conditions;
  14. Sealing of foundation cracks, the installation vapor barriers, sump pump covers to lower the risk of radon to occupants;
  15. Repair stairs and/or replacing hand railings for workers (and occupants) health/safety;
  16. Pest Removal, as outlined in WPN 17-7;
  17. RRP lead safe work-related activities;
  18. Oven/Stove repair and replacement (Note: DOE funding cannot be used for oven replacement, only repairs);
  19. Lead testing of painted surfaces in homes built prior to 1978. Note: if an agency does not wish to perform lead testing, they may assume the home built prior to 1978 contains lead. RRP practices should be followed if assuming the presence of lead.
  20. Asbestos Testing in accordance with the Asbestos Hazard Emergency Response Act of 1986 sample collection method. The sample must be taken by a certified individual and the test must be completed by a certified testing facility. If testing is performed, documentation must be present in the client file.
  21. Other Health and Safety related costs as deemed appropriate, must have OCA approval.

\* Other income qualified programs / offerings are provided by each of the utilities in addition to this program detailed above

**Northern IL Community Action Agency - Utility-Only  
Program Overview - Performance**

Modified March 10, 2020

**Annual Program Goals and Performance**

2018	Single Family					Multi-Family					Single Family / Multi-Family Combined			
	ComEd	Nicor Gas	Peoples Gas	North Shore Gas	Total Northern IL (Territory-Wide)	ComEd	Nicor Gas	Peoples Gas	North Shore Gas	Total Northern IL (Territory-Wide)	ComEd	Nicor Gas	Peoples Gas	North Shore Gas
Incentive Spend	\$776,220	\$338,488	\$0	\$38,577	\$1,153,285	\$926,905	\$31,156	\$0	\$89,186	\$1,047,248	\$1,703,124	\$369,644	\$0	\$127,764
Savings Actual	577,277	15,801	0	2,056	kWh: 577,277 therms: 17,858	330,542	0	0	10,132	kWh: 330,542 therms: 10,132	907,819	15,801	-	12,188
Participation Actuals	88	63	0	5	93	167	96	0	155	167	255	159	-	160
Actual Incentive \$ / Savings	\$1.34	\$21.42	n/a	\$18.76	n/a	\$2.80	n/a	n/a	\$8.80	n/a	\$1.88	\$23.39	n/a	\$10.48
2019	Single Family					Multi-Family					Single Family / Multi-Family Combined			
	ComEd	Nicor Gas	Peoples Gas	North Shore Gas	Total Northern IL (Territory-Wide)	ComEd	Nicor Gas	Peoples Gas	North Shore Gas	Total Northern IL (Territory-Wide)	ComEd	Nicor Gas	Peoples Gas	North Shore Gas
<b>Incentives</b>														
Incentive Budget	\$3,073,693	\$2,317,349	\$345,592	\$195,379	\$5,932,013	\$2,989,084	\$215,000	\$0	\$105,751	\$3,309,835	\$6,062,776	\$2,532,349	\$345,592	\$301,130
Incentive Spend	\$3,439,930	\$2,250,392	\$351,123	\$81,944	\$6,123,388	\$3,142,222	\$110,949	\$0	\$273,034	\$3,526,205	\$6,582,152	\$2,361,340	\$351,123	\$354,978
% to Budget	112%	97%	102%	42%	103%	105%	52%	n/a	258%	107%	109%	93%	102%	118%
<b>Savings (kWh or Therms)</b>														
Savings Goal	1,436,838	329,546	16,910	13,601	kWh: 1,436,838 therms: 360,057	1,631,932	43,000	0	12,457	kWh: 1,631,932 therms: 55,457	3,068,770	372,546	16,910	26,058
Savings Actual	1,596,831	100,418	17,305	4,298	kWh: 1,596,831 therms: 122,021	2,704,937	2,747	0	24,147	kWh: 2,704,937 therms: 26,894	4,301,768	103,166	17,305	28,444
% to Goal	111%	30%	102%	32%	111% to kWh 34% to therms	166%	6%	0%	194%	166% to kWh 48% to therms	140%	28%	102%	109%
<b>Total Homes</b>														
Participation Actuals	374	286	37	13	385	337	116	0	221	337	711	402	37	234
<b>Incentive \$ per Savings</b>														
Planned Incentive \$ / Savings	\$2.14	\$7.03	\$20.44	\$14.37	n/a	\$1.83	n/a	\$0.00	n/a	n/a	\$1.98	\$6.80	\$20.44	\$11.56
Actual Incentive \$ / Savings	\$2.15	\$22.41	\$20.29	n/a	n/a	\$1.16	n/a	#DIV/0!	n/a	n/a	\$1.53	\$22.89	\$20.29	\$12.48
2020	Single Family					Multi-Family					Single Family / Multi-Family Combined			
	ComEd	Nicor Gas	Peoples Gas	North Shore Gas	Total Northern IL (Territory-Wide)	ComEd	Nicor Gas	Peoples Gas	North Shore Gas	Total Northern IL (Territory-Wide)	ComEd	Nicor Gas	Peoples Gas	North Shore Gas
<b>Incentives</b>														
Incentive Budget	\$1,530,327.98	\$1,906,217.54	\$180,832.00	\$355.84	\$3,617,733	\$2,684,774	\$363,561	\$0	\$264,736	\$3,313,071	\$4,215,102	\$2,269,779	\$180,832	\$265,092
<b>Savings (kWh or Therms)</b>														
Savings Goal	642,177	85,923	9,241	0	kWh: 642,177 therms: 95,164	2,258,365	36,864	0	17,649	kWh: 2,258,365 therms: 54,513	2,900,542	122,787	9,241	17,649
<b>Total Homes</b>														
Participation Goal	226	199	35	0	234	316	220	0	96	316	542	419	35	96
<b>Incentive \$ per Savings</b>														
Planned Incentive \$ / Savings	\$2.38	\$22.19	\$19.57	n/a	n/a	\$1.19	\$9.86	\$0.00	\$15.00	n/a	\$1.45	\$18.49	\$19.57	\$15.02

**Footnotes:**

\* Budget and goals listed are annual program targets established between the utility and implementer

\*\* Utility total stipulated IQ portfolio budgets are not addressed in this matrix (Other income qualified programs / offerings are provided by each of the utilities in addition to this program detailed above)

\*\*\* In the Northern Illinois program, community action agencies deliver comprehensive retrofit services to customers who are eligible for IHWAP, which is in addition to the Utility-Only participation data, above. Agencies may increase one project type over another within a given year, and therefore spend may shift from IHWAP to non-IHWAP project spend, which is not represented above but is reflected in the CAA Total tab.

**Northern IL Community Action Agency - Braided with IHWAP**  
**Program Overview - Performance**

Modified March 10, 2020

**Annual Program Goals and Performance**

2018	Single Family					Total Northern IL (Territory-Wide)	Multi-Family					Total Northern IL (Territory-Wide)	Single Family / Multi-Family Combined				
	ComEd	Nicor Gas	Peoples Gas	North Shore Gas	ComEd		Nicor Gas	Peoples Gas	North Shore Gas	ComEd	Nicor Gas		Peoples Gas	North Shore Gas			
<b>Incentives</b>																	
Incentive Budget	\$2,496,782	\$3,582,513	\$412,021	\$238,471	\$6,729,787	\$1,700,000	\$1,942,808	\$446,459	\$34,687	\$4,123,954	\$4,196,782	\$5,525,321	\$858,480	\$273,158			
Incentive Spend	\$1,640,572	\$596,253	\$148,517	\$271,302	\$2,656,644	\$644,015	\$0	\$838,617	\$0	\$1,482,633	\$2,284,588	\$596,253	\$987,135	\$271,302			
<b>% to Budget</b>	<b>66%</b>	<b>17%</b>	<b>36%</b>	<b>114%</b>	<b>39%</b>	<b>38%</b>	<b>0%</b>	<b>188%</b>	<b>0%</b>	<b>36%</b>	<b>54%</b>	<b>11%</b>	<b>115%</b>	<b>99%</b>			
<b>Savings (kWh or Therms)</b>																	
Savings Goal	2,400,606	864,557	64,831	37,523	kWh: 2,400,606 therms: 966,911	1,433,315	349,939	52,455	4,075	kWh: 1,433,315 therms: 406,469	3,833,921	1,214,496	117,286	41,598			
Savings Actual	1,818,445	55,098	13,216	23,714	kWh: 1,818,445 therms: 92,028	434,533	0	245,179	0	kWh: 434,533 therms: 245,179	2,252,978	55,098	258,394	23,714			
<b>% to Goal</b>	<b>76%</b>	<b>6%</b>	<b>20%</b>	<b>63%</b>	<b>76% to kWh 9.5% to therms</b>	<b>30%</b>	<b>0%</b>	<b>467%</b>	<b>0%</b>	<b>30% to kWh 60% to therms</b>	<b>59%</b>	<b>5%</b>	<b>220%</b>	<b>57%</b>			
<b>Total Homes</b>																	
Participation Goal	1200	839	152	89	1200	2065	0	627	48	2065	3265	839	779	137			
Participation Actuals	280	178	28	51	283	179	0	179	0	179	459	178	207	51			
<b>% to Goal</b>	<b>23%</b>	<b>21%</b>	<b>18%</b>	<b>57%</b>	<b>24%</b>	<b>9%</b>	<b>0%</b>	<b>29%</b>	<b>0%</b>	<b>9%</b>	<b>14%</b>	<b>21%</b>	<b>27%</b>	<b>37%</b>			
<b>Incentive \$ per Savings</b>																	
Planned Incentive \$ / Savings	\$1.04	\$4.14	\$6.36	\$6.36	n/a	\$1.19	\$5.55	\$8.51	\$8.51	n/a	\$1.09	\$4.55	\$7.32	\$6.57			
Actual Incentive \$ / Savings	\$0.90	\$10.82	\$11.24	\$11.44	n/a	\$1.48	n/a	\$3.42	n/a	n/a	\$1.01	\$10.82	\$3.82	\$11.44			
<b>2019</b>																	
2019	Single Family					Total Northern IL (Territory-Wide)	Multi-Family					Total Northern IL (Territory-Wide)	Single Family / Multi-Family Combined				
	ComEd	Nicor Gas	Peoples Gas	North Shore Gas	ComEd		Nicor Gas	Peoples Gas	North Shore Gas	ComEd	Nicor Gas		Peoples Gas	North Shore Gas			
<b>Incentives</b>																	
Incentive Budget	\$1,960,594	\$1,182,651	\$286,821	\$4,330	\$3,434,396	\$1,580,313	\$0	\$649,613	\$0	\$2,229,926	\$3,540,907	\$1,182,651	\$936,434	\$4,330			
Incentive Spend	\$1,504,818	\$1,086,657	\$281,210	\$0	\$2,872,685	\$1,354,456	\$0	\$336,073	\$0	\$1,690,529	\$2,859,274	\$1,086,657	\$617,283	\$0			
<b>% to Budget</b>	<b>77%</b>	<b>92%</b>	<b>98%</b>	<b>0%</b>	<b>84%</b>	<b>86%</b>	<b>0%</b>	<b>52%</b>	<b>0%</b>	<b>76%</b>	<b>81%</b>	<b>92%</b>	<b>66%</b>	<b>0%</b>			
<b>Savings (kWh or Therms)</b>																	
Savings Goal	1,633,500	124,410	27,432	504	kWh: 1,633,500 therms: 152,346	3,661,300	0	112,527	0	kWh: 3,661,300 therms: 112,527	5,294,800	124,410	139,959	504			
Savings Actual	1,191,890	84,501	22,573	0	kWh: 1,591,166 therms: 107,074	3,294,040	0	18,642	0	kWh: 3,294,040 therms: 18,642	4,485,930	84,501	41,215	0			
<b>% to Goal</b>	<b>73%</b>	<b>68%</b>	<b>82%</b>	<b>0%</b>	<b>73% to kWh 70% to therms</b>	<b>90%</b>	<b>0%</b>	<b>17%</b>	<b>0%</b>	<b>17% to therms</b>	<b>85%</b>	<b>68%</b>	<b>29%</b>	<b>0%</b>			
<b>Total Homes</b>																	
Participation Goal	363	319	65	1	363	353	0	191	0	353	716	319	256	1			
Participation Actuals	306	244	51	0	319	284	0	284	0	325	590	244	335	0			
<b>% to Goal</b>	<b>84%</b>	<b>76%</b>	<b>78%</b>	<b>0%</b>	<b>88%</b>	<b>80%</b>	<b>0%</b>	<b>149%</b>	<b>0%</b>	<b>92%</b>	<b>82%</b>	<b>76%</b>	<b>131%</b>	<b>0%</b>			
<b>Incentive \$ per Savings</b>																	
Planned Incentive \$ / Savings	\$1.20	\$9.51	\$10.46	\$8.59	n/a	\$0.43	n/a	\$5.77	n/a	n/a	\$0.67	\$9.51	\$6.69	n/a			
Actual Incentive \$ / Savings	\$1.26	\$12.86	\$12.46	n/a	n/a	\$0.41	n/a	\$18.03	n/a	n/a	\$0.64	\$12.86	\$14.98	n/a			
<b>2020</b>																	
2020	Single Family					Total Northern IL (Territory-Wide)	Multi-Family					Total Northern IL (Territory-Wide)	Single Family / Multi-Family Combined				
	ComEd	Nicor Gas	Peoples Gas	North Shore Gas	ComEd		Nicor Gas	Peoples Gas	North Shore Gas	ComEd	Nicor Gas		Peoples Gas	North Shore Gas			
<b>Incentives</b>																	
Incentive Budget	\$1,831,007	\$1,347,770	\$259,158	\$31,919	\$3,469,855	\$1,104,116	\$0	\$451,459	\$0	\$1,555,575	\$2,935,123	\$1,347,770	\$710,617	\$31,919			
<b>Savings (kWh or Therms)</b>																	
Savings Goal	1,679,823	99,602	20,799	2,790	kWh: 1,679,823 therms: 123,191	2,453,591	0	30,097	0	kWh: 2,453,591 therms: 30,097	4,133,414	99,602	50,896	2,790			
<b>Total Homes</b>																	
Participation Goal	395	342	47	6	395	299	0	299	0	299	694	342	346	6			
<b>Incentive \$ per Savings</b>																	
Planned Incentive \$ / Savings	\$1.09	\$14.00	\$12.46	\$11.44	n/a	\$0.45		\$15.00		n/a	\$0.71	\$13.53	\$13.96	n/a			

**Footnotes:**

\* Budget and goals listed are annual program targets established between the utility and implementer

\*\* Utility total stipulated IQ portfolio budgets are not addressed in this matrix (Other income qualified programs / offerings are provided by each of the utilities in addition to this program detailed above)

\*\*\* In the Northern Illinois program, community action agencies deliver similar comprehensive retrofit services to customers who are otherwise ineligible for IHWAP, which is in addition to the participation data, above. Agencies may increase one project type over another within a given year, and therefore spend may shift from IHWAP to non-IHWAP project spend, which is not represented above but is reflected in the CAA Total tab.

**Northern IL Community Action Agency - Braided + Utility-Only  
Program Overview - Performance**

Modified March 10, 2020

**Annual Program Goals and Performance**

2018	Single Family					Total Northern IL (Territory-Wide)	Multi-Family				Total Northern IL (Territory-Wide)	Single Family / Multi-Family Combined			
	ComEd	Nicor Gas	Peoples Gas	North Shore Gas	ComEd		Nicor Gas	Peoples Gas	North Shore Gas	ComEd		Nicor Gas	Peoples Gas	North Shore Gas	
<b>Incentives</b>															
Incentive Spend	\$2,416,792	\$934,741	\$148,517	\$309,879	\$3,809,929	\$1,570,920	\$31,156	\$838,617	\$89,186	\$2,529,880	\$3,987,712	\$965,897	\$987,135	\$399,066	
Savings Actual	2,395,722	70,900	13,216	25,770	kWh: 2,395,722 therms: 109,886	765,075	0	245,179	10,132	kWh: 765,075 therms:	3,160,797	70,900	258,394	35,902	
Participation Actuals	368	241	28	56	368	346	96	179	155	430	714	337	207	211	
Actual Incentive \$ / Savings	\$1.01	\$13.18	\$11.24	\$12.02	n/a	\$2.05	n/a	\$3.42	n/a	n/a	\$1.26	\$13.62	\$3.82	\$11.12	
<b>2019</b>	Single Family					Total Northern IL (Territory-Wide)	Multi-Family				Total Northern IL (Territory-Wide)	Single Family / Multi-Family Combined			
ComEd	Nicor Gas	Peoples Gas	North Shore Gas	ComEd	Nicor Gas		Peoples Gas	North Shore Gas	ComEd	Nicor Gas		Peoples Gas	North Shore Gas		
<b>Incentives</b>															
Incentive Budget	\$5,034,287	\$3,500,000	\$632,413	\$199,709	\$9,366,409	\$4,569,397	\$215,000	\$649,613	\$105,751	\$5,539,761	\$9,603,683	\$3,715,000	\$1,282,026	\$305,460	
Incentive Spend	\$4,944,748	\$3,337,049	\$632,332	\$81,944	\$8,996,073	\$4,496,678	\$110,949	\$336,073	\$273,034	\$5,216,733	\$9,441,426	\$3,447,997	\$968,405	\$354,978	
% to Budget	98%	95%	100%	41%	96%	98%	52%	52%	258%	94%	98%	93%	76%	116%	
<b>Savings (kWh or Therms)</b>															
Savings Goal	3,070,338	453,956	44,342	14,105	kWh: 3,070,338 therms: 512,403	5,293,232	43,000	112,527	12,457	therms: 167,984 kWh: 5,998,978	8,363,570	496,956	156,869	26,562	
Savings Actual	2,788,721	184,919	39,878	4,298	kWh: 2,788,721 therms: 229,095	5,998,978	2,747	18,642	24,147	therms: 45,536 kWh: 113 to kWh	8,787,698	187,666	58,520	28,444	
% to Goal	91%	41%	90%	30%	91% to kWh 45% to therms	113%	6%	17%	194%	27% to therms	105%	38%	37%	107%	
<b>Total Homes</b>															
Participation Actuals	680	530	88	13	687	621	116	284	221	621	1301	646	372	234	
<b>Incentive \$ per Savings</b>															
Planned Incentive \$ / Savings	\$1.64	\$7.71	\$14.26	\$14.16	n/a	\$0.86	n/a	\$5.77	n/a	n/a	\$1.15	\$7.48	\$8.17	n/a	
Actual Incentive \$ / Savings	\$1.77	\$18.05	\$15.86	\$19.07	n/a	\$0.75	n/a	n/a	n/a	n/a	\$1.07	\$18.37	\$16.55	n/a	
<b>2020</b>	Single Family					Total Northern IL (Territory-Wide)	Multi-Family				Total Northern IL (Territory-Wide)	Single Family / Multi-Family Combined			
ComEd	Nicor Gas	Peoples Gas	North Shore Gas	ComEd	Nicor Gas		Peoples Gas	North Shore Gas	ComEd	Nicor Gas		Peoples Gas	North Shore Gas		
<b>Incentives</b>															
Incentive Budget	\$3,361,335	\$3,253,988	\$439,990	\$32,275	\$7,087,588	\$3,788,890	\$363,561	\$451,459	\$264,736	\$4,868,646	\$7,150,225	\$3,617,549	\$891,449	\$297,011	
<b>Savings (kWh or Therms)</b>															
Savings Goal	2,322,000	185,525	30,040	2,790	kWh: 2,322,000 therms: 218,355	4,711,957	36,864	30,097	17,649	kWh: 4,711,957 therms: 84,610	7,033,957	222,389	60,137	20,439	
<b>Total Homes</b>															
Participation Goal	621	541	82	6	629	615	220	299	96	615	1236	761	381	102	
<b>Incentive \$ per Savings</b>															
Planned Incentive \$ / Savings	\$1.45	\$17.54	\$14.65	\$11.57	n/a	\$0.80		\$15.00		n/a	\$1.02	\$16.27	\$14.82	n/a	

**Footnotes:**

\* Budget and goals listed are annual program targets established between the utility and implementer

\*\* Utility total stipulated IQ portfolio budgets are not addressed in this matrix (Other income qualified programs / offerings are provided by each of the utilities in addition to this program detailed above)