

**North Shore Gas Energy Efficiency Program - Plan Year 6**

**PY6+ Seventh Quarter Report  
PY6+ (June 1st, 2016 - December 31st, 2017)**

Overall Utility EEP Portfolio				Utility EEP Residential Programs				Utility EEP Business Programs				Other Utility Portfolio Costs			
Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)			
Indicator	Cumulative Net Therms YTD	Revised PY6+ Goal	Revised PY6+ Pct. Achieved	Indicator	Cumulative Net Therms YTD	Revised PY6+ Goal	Revised PY6+ Pct. Achieved	Indicator	Cumulative Net Therms YTD	Revised PY6+ Goal	Revised PY6+ Pct. Achieved	Indicator	Cumulative Net Therms YTD	Revised PY6+ Goal	Revised PY6+ Pct. Achieved
<b>Total</b>	<b>1,347,190</b>	<b>2,181,433</b>	<b>62%</b>	<b>Total</b>	<b>1,039,657</b>	<b>1,612,580</b>	<b>64%</b>	<b>Total</b>	<b>307,533</b>	<b>568,853</b>	<b>54%</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>NA</b>
Program Costs				Program Costs				Program Costs				Program Costs			
Indicator	Cumulative Costs YTD	Revised PY6+ Budget	Revised PY6+ Pct. Achieved	Indicator	Cumulative Costs YTD	Revised PY6+ Budget	Revised PY6+ Pct. Achieved	Indicator	Cumulative Costs YTD	Revised PY6+ Budget	Revised PY6+ Pct. Achieved	Indicator	Cumulative Costs YTD	Revised PY6+ Budget	Revised PY6+ Pct. Achieved
<b>Total</b>	<b>\$5,508,328</b>	<b>\$5,335,098</b>	<b>103%</b>	<b>Total</b>	<b>\$3,120,831</b>	<b>\$2,763,445</b>	<b>113%</b>	<b>Total</b>	<b>\$1,580,515</b>	<b>\$1,835,794</b>	<b>86%</b>	<b>Total</b>	<b>\$806,982</b>	<b>\$735,859</b>	<b>110%</b>

*Goals and Budgets above reflect the pro-rated 19 month values from the joint petition. Results do not include former DCEO programs as those are shown in the EEP Bridge Period Programs (Formerly DCEO) section below.*

EEP Residential Programs						
Energy Savings (Therm)						
NSG Residential Programs	Cumulative Net Therms YTD	Planned PY6 Goal	Planned PY6 Pct. Achieved	Revised PY6+ Goal	Revised PY6+ Pct. Achieved	Comments
Residential Program	702,306	181,873	386.2%	286,071	245.5%	
Multifamily Program	44,301	131,367	33.7%	211,137	21.0%	
Residential Outreach Programs	293,050	707,977	41.4%	1,115,372	26.3%	Managing to Phase II savings target due to PY4 and PY5 overperformance.
<b>Residential Programs - Total</b>	<b>1,039,657</b>	<b>1,021,216</b>	<b>101.8%</b>	<b>1,612,580</b>	<b>64.5%</b>	

*Revised PY6+ Goal reflects the pro-rated 19 month values from the joint petition. Results do not include former DCEO programs as those are shown in the EEP Bridge Period Programs (Formerly DCEO) section below.*

Program Costs						
NSG Residential Programs	Cumulative Costs YTD	Planned PY6 Budget	Planned PY6 Pct. Achieved	Revised PY6 Budget	Revised PY6+ Pct. Achieved	Comments
Residential Program	\$2,011,138	\$839,372	239.6%	\$1,322,672	152.1%	
Multifamily Program	\$392,274	\$330,484	118.7%	\$530,765	73.9%	
Residential Outreach Programs	\$717,419	\$574,742	124.8%	\$910,008	78.8%	
<b>Residential Programs - Total</b>	<b>\$3,120,831</b>	<b>\$1,744,598</b>	<b>178.9%</b>	<b>\$2,763,445</b>	<b>112.9%</b>	

*Revised PY6+ Budget reflects the pro-rated 19 month values from the joint petition. Results do not include former DCEO programs as those are shown in the EEP Bridge Period Programs (Formerly DCEO) section below.*

EEP Business Programs						
Energy Savings (Therm)						
NSG Business Programs	Cumulative Net Therms YTD	Planned PY6 Goal	Planned PY6 Pct. Achieved	Revised PY6 Goal	Revised PY6+ Pct. Achieved	Comments
Business Program	232,422	319,133	72.8%	523,437	44.4%	
Small Business Program	75,112	28,684	261.9%	45,416	165.4%	
<b>Business Programs - Total</b>	<b>307,533</b>	<b>347,817</b>	<b>88.4%</b>	<b>568,853</b>	<b>54.1%</b>	

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Program Costs						
NSG Business Programs	Cumulative Costs YTD	Planned PY6 Budget	Planned PY6 Pct. Achieved	Revised PY6 Budget	Revised PY6+ Pct. Achieved	Comments
Business Program	\$1,209,399	\$960,428	125.9%	\$1,546,619	78.2%	
Small Business Program	\$371,115	\$182,637	203.2%	\$289,175	128.3%	
<b>Business Programs - Total</b>	<b>\$1,580,515</b>	<b>\$1,143,065</b>	<b>138.3%</b>	<b>\$1,835,794</b>	<b>86.1%</b>	

*Revised PY6+ Budget reflects the pro-rated 19 month values from the joint petition. Results do not include former DCEO programs as those are shown in the EEP Bridge Period Programs (Formerly DCEO) section below.*

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Overall Utility EEP Portfolio				Utility EEP Residential Programs				Utility EEP Business Programs				Other Utility Portfolio Costs			
Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)			
Indicator	Cumulative Net Therms YTD	Revised PY6+ Goal	Revised PY6+ Pct. Achieved	Indicator	Cumulative Net Therms YTD	Revised PY6+ Goal	Revised PY6+ Pct. Achieved	Indicator	Cumulative Net Therms YTD	Revised PY6+ Goal	Revised PY6+ Pct. Achieved	Indicator	Cumulative Net Therms YTD	Revised PY6+ Goal	Revised PY6+ Pct. Achieved
<b>Total</b>	<b>1,347,190</b>	<b>2,181,433</b>	<b>62%</b>	<b>Total</b>	<b>1,039,657</b>	<b>1,612,580</b>	<b>64%</b>	<b>Total</b>	<b>307,533</b>	<b>568,853</b>	<b>54%</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>NA</b>
Program Costs				Program Costs				Program Costs				Program Costs			
Indicator	Cumulative Costs YTD	Revised PY6+ Budget	Revised PY6+ Pct. Achieved	Indicator	Cumulative Costs YTD	Revised PY6+ Budget	Revised PY6+ Pct. Achieved	Indicator	Cumulative Costs YTD	Revised PY6+ Budget	Revised PY6+ Pct. Achieved	Indicator	Cumulative Costs YTD	Revised PY6+ Budget	Revised PY6+ Pct. Achieved
<b>Total</b>	<b>\$5,508,328</b>	<b>\$5,335,098</b>	<b>103%</b>	<b>Total</b>	<b>\$3,120,831</b>	<b>\$2,763,445</b>	<b>113%</b>	<b>Total</b>	<b>\$1,580,515</b>	<b>\$1,835,794</b>	<b>86%</b>	<b>Total</b>	<b>\$806,982</b>	<b>\$735,859</b>	<b>110%</b>

*Goals and Budgets above reflect the pro-rated 19 month values from the joint petition. Results do not include former DCEO programs as those are shown in the EEP Bridge Period Programs (Formerly DCEO) section below.*

Other Portfolio Costs						
Program Costs						
Programs	Cumulative Costs YTD	Planned PY6 Budget	Planned PY6 Pct. Achieved	Revised PY6 Budget	Revised PY6+ Pct. Achieved	Comments
Administration	\$441,510	\$227,366	194.2%	\$ 360,063	122.6%	Managing to total Phase II budget.
EM&V - EE	\$166,355	\$100,198	166.0%	\$ 158,762	104.8%	
Utility Verification of DCEO Invoices	\$829	\$1,350	61.4%	\$ 2,138	38.8%	
OBF Program Mgt (Coord, Measure Qualification)	\$0	\$2,785	0.0%	\$ 2,785	0.0%	
OBF Program Mgt (Financial Institution)	\$24,521	\$36,778	66.7%	\$ 36,778	66.7%	
EM&V - OBF	\$0	\$5,000	0.0%	\$ 5,000	0.0%	
Research & Development	\$133,808	\$71,602	186.9%	\$ 104,189	128.4%	Managing to total Phase II budget and 3% R&D cap.
Phase 3 Plan Development	\$39,958	\$51,765	77.2%	\$ 66,144	60.4%	
<b>Other EE Programs - Total</b>	<b>\$806,982</b>	<b>\$496,844</b>	<b>162.4%</b>	<b>\$735,859</b>	<b>109.7%</b>	
DCEO - Implementation	\$722,450	\$1,128,169	64.0%	\$1,128,169	64.0%	
<b>Other- Total</b>	<b>\$1,529,432</b>	<b>\$1,625,013</b>	<b>94.1%</b>	<b>\$1,864,028</b>	<b>82.0%</b>	

Program Costs by Budget Category							
Budget Category	Cumulative Costs YTD	Planned PY6 Budget	Planned PY6 Pct. Achieved	Revised PY6 Budget	Revised PY6+ Pct. Achieved	Comments	As a % of Total PY6 NSG
Administration	\$441,510	\$227,366	194.2%	\$360,063	122.6%	Managing to total Phase II budget.	8.0%
Implementation	\$1,568,940	\$927,000	169.2%	\$1,467,750	106.9%		28.5%
Incentives	\$1,265,487	\$815,630	155.2%	\$1,319,678	95.9%		23.0%
Incentive Delivery	\$1,578,584	\$996,233	158.5%	\$1,576,211	100.2%		28.7%
Marketing	\$288,335	\$148,800	193.8%	\$235,600	122.4%	Exceeded marketing budget using remaining portfolio dollars to build Phase III pipeline.	5.2%
Utility Verification of DCEO Invoices	\$829	\$1,350	61.4%	\$1,350	61.4%		0.0%
EM&V - EE	\$166,355	\$100,198	166.0%	\$158,762	104.8%		3.0%
OBF Program Management Measure Qualification	\$0	\$2,785	0.0%	\$2,785	0.0%		0.0%
OBF Program Management (Financial Institution)	\$24,521	\$36,778	66.7%	\$36,778	66.7%		0.4%
EM&V - OBF	\$0	\$5,000	0.0%	\$5,000	0.0%		0.0%
Research & Development	\$133,808	\$71,602	186.9%	\$104,189	128.4%	Managing to total Phase II budget and 3% R&D cap.	
Phase 3 Plan Development	\$39,958	\$51,765	77.2%	\$66,144	60.4%		
<b>Total Utility EEP Costs</b>	<b>\$5,508,328</b>	<b>\$3,384,507</b>	<b>162.8%</b>	<b>\$5,334,310</b>	<b>103.3%</b>		
DCEO - Implementation	\$722,450	\$1,128,169	64.0%	\$1,128,169	64.0%		
<b>EEP Portfolio - Total</b>	<b>\$6,230,777</b>	<b>\$4,512,676</b>	<b>138.1%</b>	<b>\$6,462,479</b>	<b>96.4%</b>		

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Program Costs				Program Costs				Program Costs				Program Costs			
Indicator	Cumulative Costs YTD	Revised PY6+ Budget	Revised PY6+ Pct. Achieved	Indicator	Cumulative Costs YTD	Revised PY6+ Budget	Revised PY6+ Pct. Achieved	Indicator	Cumulative Costs YTD	Revised PY6+ Budget	Revised PY6+ Pct. Achieved	Indicator	Cumulative Costs YTD	Revised PY6+ Budget	Revised PY6+ Pct. Achieved
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EEP Bridge Period Programs (Formerly DCEO)			
Energy Savings (Therm)			
NSG Programs	Cumulative Net Therms YTD		Comments
Bridge Low Income Programs	17,470		Does not yet incorporate bridge period IHWAP incentives as program data is still under evaluation.
Bridge Public Sector Programs	16,174		
Program Costs			
NSG Programs	Cumulative Costs YTD		Comments
Bridge Low Income Programs	\$497,242		Does not yet incorporate bridge period IHWAP incentives as program data is still under evaluation.
Bridge Public Sector Programs	\$85,178		
Other Program Costs			
NSG Programs	Cumulative Costs YTD		Comments
Bridge Market Transformation Programs	\$17,015		