

**North Shore Gas Energy Efficiency Program - Plan Year 6**

**PY6 Third Quarter Report  
PY6 (June 1, 2016 - May 31, 2017)**

| Overall Utility EEP Portfolio |                           |                    |                  | Utility EEP Residential Programs |                           |                    |                  | Utility EEP Business Programs |                           |                    |                  | Other Utility Portfolio Costs |                           |                  |                  |
|-------------------------------|---------------------------|--------------------|------------------|----------------------------------|---------------------------|--------------------|------------------|-------------------------------|---------------------------|--------------------|------------------|-------------------------------|---------------------------|------------------|------------------|
| Energy Savings (Net Therms)   |                           |                    |                  | Energy Savings (Net Therms)      |                           |                    |                  | Energy Savings (Net Therms)   |                           |                    |                  | Energy Savings (Net Therms)   |                           |                  |                  |
| Indicator                     | Cumulative Net Therms YTD | Planned PY6 Goal   | PY Pct. Achieved | Indicator                        | Cumulative Net Therms YTD | Planned PY6 Goal   | PY Pct. Achieved | Indicator                     | Cumulative Net Therms YTD | Planned PY6 Goal   | PY Pct. Achieved | Indicator                     | Cumulative Net Therms YTD | Planned PY6 Goal | PY Pct. Achieved |
| <b>Total</b>                  | <b>551,012</b>            | <b>1,369,033</b>   | <b>40%</b>       | <b>Total</b>                     | <b>426,229</b>            | <b>1,021,216</b>   | <b>42%</b>       | <b>Total</b>                  | <b>124,784</b>            | <b>347,817</b>     | <b>36%</b>       | <b>Total</b>                  | <b>0</b>                  | <b>0</b>         | <b>NA</b>        |
| Program Costs                 |                           |                    |                  | Program Costs                    |                           |                    |                  | Program Costs                 |                           |                    |                  | Program Costs                 |                           |                  |                  |
| Indicator                     | Cumulative Costs YTD      | Planned Budget     | Pct. Invoiced    | Indicator                        | Cumulative Costs YTD      | Planned Budget     | Pct. Invoiced    | Indicator                     | Cumulative Costs YTD      | Planned Budget     | Pct. Invoiced    | Indicator                     | Cumulative Costs YTD      | Planned Budget   | Pct. Invoiced    |
| <b>Total</b>                  | <b>\$2,364,895</b>        | <b>\$3,384,507</b> | <b>70%</b>       | <b>Total</b>                     | <b>\$1,359,345</b>        | <b>\$1,744,598</b> | <b>78%</b>       | <b>Total</b>                  | <b>\$700,388</b>          | <b>\$1,143,065</b> | <b>61%</b>       | <b>Total</b>                  | <b>\$305,162</b>          | <b>\$496,844</b> | <b>61%</b>       |

| EEP Residential Programs            |                           |                  |                           |                  |                           |  |
|-------------------------------------|---------------------------|------------------|---------------------------|------------------|---------------------------|--|
| Energy Savings (Therm)              |                           |                  |                           |                  |                           |  |
| NSG Residential Programs            | Cumulative Net Therms YTD | Planned PY6 Goal | Planned PY6 Pct. Achieved | Revised PY6 Goal | Revised PY6 Pct. Achieved | Comments   |
| Residential Program                 | 418,236                   | 181,873          | 230.0%                    | 181,873          | 230.0%                    | Strong performance in Weatherization and Rebate programs delivered high savings.   |
| Multifamily Program                 | 7,993                     | 131,367          | 6.1%                      | 131,367          | 6.1%                      |  |
| Residential Outreach Programs       | -                         | 707,977          | 0.0%                      | 707,977          | 0.0%                      | Includes Home Energy Reports and Elementary Education. Savings are not realized until after the close of the program year. |
| <b>Residential Programs - Total</b> | <b>426,229</b>            | <b>1,021,216</b> | <b>41.7%</b>              | <b>1,021,216</b> | <b>41.7%</b>              |  |

| Program Costs                       |                      |                    |                           |                    |                           |  |
|-------------------------------------|----------------------|--------------------|---------------------------|--------------------|---------------------------|--|
| NSG Residential Programs            | Cumulative Costs YTD | Planned PY6 Budget | Planned PY6 Pct. Achieved | Revised PY6 Budget | Revised PY6 Pct. Achieved | Comments   |
| Residential Program                 | \$869,084            | \$839,372          | 103.5%                    | \$839,372          | 103.5%                    | Cost-effective furnace rebates and cost-sharing with ComEd on Weatherization.  |
| Multifamily Program                 | \$142,202            | \$330,484          | 43.0%                     | \$330,484          | 43.0%                     |  |
| Residential Outreach Programs       | \$348,058            | \$574,742          | 60.6%                     | \$574,742          | 60.6%                     | Includes Home Energy Reports and Elementary Education. Budget is used throughout the year with therms realized after program year close. |
| <b>Residential Programs - Total</b> | <b>\$1,359,345</b>   | <b>\$1,744,598</b> | <b>77.9%</b>              | <b>\$1,744,598</b> | <b>77.9%</b>              |  |

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**PY6 Third Quarter Report  
PY6 (June 1, 2016 - May 31, 2017)**

| Overall Utility EEP Portfolio |                           |                    |                  | Utility EEP Residential Programs |                           |                    |                  | Utility EEP Business Programs |                           |                    |                  | Other Utility Portfolio Costs |                           |                  |                  |
|-------------------------------|---------------------------|--------------------|------------------|----------------------------------|---------------------------|--------------------|------------------|-------------------------------|---------------------------|--------------------|------------------|-------------------------------|---------------------------|------------------|------------------|
| Energy Savings (Net Therms)   |                           |                    |                  | Energy Savings (Net Therms)      |                           |                    |                  | Energy Savings (Net Therms)   |                           |                    |                  | Energy Savings (Net Therms)   |                           |                  |                  |
| Indicator                     | Cumulative Net Therms YTD | Planned PY6 Goal   | PY Pct. Achieved | Indicator                        | Cumulative Net Therms YTD | Planned PY6 Goal   | PY Pct. Achieved | Indicator                     | Cumulative Net Therms YTD | Planned PY6 Goal   | PY Pct. Achieved | Indicator                     | Cumulative Net Therms YTD | Planned PY6 Goal | PY Pct. Achieved |
| <b>Total</b>                  | <b>551,012</b>            | <b>1,369,033</b>   | <b>40%</b>       | <b>Total</b>                     | <b>426,229</b>            | <b>1,021,216</b>   | <b>42%</b>       | <b>Total</b>                  | <b>124,784</b>            | <b>347,817</b>     | <b>36%</b>       | <b>Total</b>                  | <b>0</b>                  | <b>0</b>         | <b>NA</b>        |
| Program Costs                 |                           |                    |                  | Program Costs                    |                           |                    |                  | Program Costs                 |                           |                    |                  | Program Costs                 |                           |                  |                  |
| Indicator                     | Cumulative Costs YTD      | Planned Budget     | Pct. Invoiced    | Indicator                        | Cumulative Costs YTD      | Planned Budget     | Pct. Invoiced    | Indicator                     | Cumulative Costs YTD      | Planned Budget     | Pct. Invoiced    | Indicator                     | Cumulative Costs YTD      | Planned Budget   | Pct. Invoiced    |
| <b>Total</b>                  | <b>\$2,364,895</b>        | <b>\$3,384,507</b> | <b>70%</b>       | <b>Total</b>                     | <b>\$1,359,345</b>        | <b>\$1,744,598</b> | <b>78%</b>       | <b>Total</b>                  | <b>\$700,388</b>          | <b>\$1,143,065</b> | <b>61%</b>       | <b>Total</b>                  | <b>\$305,162</b>          | <b>\$496,844</b> | <b>61%</b>       |

| EEP Business Programs            |                           |                  |                           |                  |                           |          |
|----------------------------------|---------------------------|------------------|---------------------------|------------------|---------------------------|----------|
| Energy Savings (Therm)           |                           |                  |                           |                  |                           |          |
| NSG Business Programs            | Cumulative Net Therms YTD | Planned PY6 Goal | Planned PY6 Pct. Achieved | Revised PY6 Goal | Revised PY6 Pct. Achieved | Comments |
| Business Program                 | 74,204                    | 319,133          | 23.3%                     | 319,133          | 23.3%                     |          |
| Small Business Program           | 50,579                    | 28,684           | 176.3%                    | 28,684           | 176.3%                    |          |
| <b>Business Programs - Total</b> | <b>124,784</b>            | <b>347,817</b>   | <b>35.9%</b>              | <b>347,817</b>   | <b>35.9%</b>              |          |

| Program Costs                    |                      |                    |                           |                    |                           |          |
|----------------------------------|----------------------|--------------------|---------------------------|--------------------|---------------------------|----------|
| NSG Business Programs            | Cumulative Costs YTD | Planned PY6 Budget | Planned PY6 Pct. Achieved | Revised PY6 Budget | Revised PY6 Pct. Achieved | Comments |
| Business Program                 | \$525,010            | \$960,428          | 54.7%                     | \$960,428          | 54.7%                     |          |
| Small Business Program           | \$175,378            | \$182,637          | 96.0%                     | \$182,637          | 96.0%                     |          |
| <b>Business Programs - Total</b> | <b>\$700,388</b>     | <b>\$1,143,065</b> | <b>61.3%</b>              | <b>\$1,143,065</b> | <b>61.3%</b>              |          |

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| Overall Utility EEP Portfolio |                           |                    |                  | Utility EEP Residential Programs |                           |                    |                  | Utility EEP Business Programs |                           |                    |                  | Other Utility Portfolio Costs |                           |                  |                  |
|-------------------------------|---------------------------|--------------------|------------------|----------------------------------|---------------------------|--------------------|------------------|-------------------------------|---------------------------|--------------------|------------------|-------------------------------|---------------------------|------------------|------------------|
| Energy Savings (Net Therms)   |                           |                    |                  | Energy Savings (Net Therms)      |                           |                    |                  | Energy Savings (Net Therms)   |                           |                    |                  | Energy Savings (Net Therms)   |                           |                  |                  |
| Indicator                     | Cumulative Net Therms YTD | Planned PY6 Goal   | PY Pct. Achieved | Indicator                        | Cumulative Net Therms YTD | Planned PY6 Goal   | PY Pct. Achieved | Indicator                     | Cumulative Net Therms YTD | Planned PY6 Goal   | PY Pct. Achieved | Indicator                     | Cumulative Net Therms YTD | Planned PY6 Goal | PY Pct. Achieved |
| <b>Total</b>                  | <b>551,012</b>            | <b>1,369,033</b>   | <b>40%</b>       | <b>Total</b>                     | <b>426,229</b>            | <b>1,021,216</b>   | <b>42%</b>       | <b>Total</b>                  | <b>124,784</b>            | <b>347,817</b>     | <b>36%</b>       | <b>Total</b>                  | <b>0</b>                  | <b>0</b>         | <b>NA</b>        |
| Program Costs                 |                           |                    |                  | Program Costs                    |                           |                    |                  | Program Costs                 |                           |                    |                  | Program Costs                 |                           |                  |                  |
| Indicator                     | Cumulative Costs YTD      | Planned Budget     | Pct. Invoiced    | Indicator                        | Cumulative Costs YTD      | Planned Budget     | Pct. Invoiced    | Indicator                     | Cumulative Costs YTD      | Planned Budget     | Pct. Invoiced    | Indicator                     | Cumulative Costs YTD      | Planned Budget   | Pct. Invoiced    |
| <b>Total</b>                  | <b>\$2,364,895</b>        | <b>\$3,384,507</b> | <b>70%</b>       | <b>Total</b>                     | <b>\$1,359,345</b>        | <b>\$1,744,598</b> | <b>78%</b>       | <b>Total</b>                  | <b>\$700,388</b>          | <b>\$1,143,065</b> | <b>61%</b>       | <b>Total</b>                  | <b>\$305,162</b>          | <b>\$496,844</b> | <b>61%</b>       |

| Other Portfolio Costs                          |                      |                    |                           |                    |                           |  |
|--|----------------------|--------------------|---------------------------|--------------------|---------------------------|--|
| Program Costs                                  |                      |                    |                           |                    |                           |  |
| Programs                                       | Cumulative Costs YTD | Planned PY6 Budget | Planned PY6 Pct. Achieved | Revised PY6 Budget | Revised PY6 Pct. Achieved | Comments   |
| Administration                                 | \$117,001            | \$227,366          | 51.5%                     | \$ 227,366         | 51.5%                     |  |
| EM&V - EE                                      | \$82,063             | \$100,198          | 81.9%                     | \$ 100,198         | 81.9%                     |  |
| Utility Verification of DCEO Invoices          | \$591                | \$1,350            | 43.8%                     | \$ 1,350           | 43.8%                     |  |
| OBF Program Mgt (Coord. Measure Qualification) | \$0                  | \$2,785            | 0.0%                      | \$ 2,785           | 0.0%                      |  |
| OBF Program Mgt (Financial Institution)        | \$10,967             | \$36,778           | 29.8%                     | \$ 36,778          | 29.8%                     |  |
| EM&V - OBF                                     | \$0                  | \$5,000            | 0.0%                      | \$ 5,000           | 0.0%                      |  |
| Research & Development                         | \$74,594             | \$71,602           | 104.2%                    | \$ 71,602          | 104.2%                    | Beginning implementation of Ozone Laundry Pilot Program in collaboration with GTI. Managing to the 3% cap for the three-year period. |
| Phase 3 Plan Development                       | \$19,946             | \$51,765           | 38.5%                     | \$ 51,765          | 38.5%                     |  |
| <b>Other EE Programs - Total</b>               | <b>\$305,162</b>     | <b>\$496,844</b>   | <b>61.4%</b>              | <b>\$496,844</b>   | <b>61.4%</b>              |  |
| DCEO - Implementation                          | \$750,311            | \$1,128,169        | 66.5%                     | \$1,128,169        | 66.5%                     |  |
| <b>Other- Total</b>                            | <b>\$1,055,474</b>   | <b>\$1,625,013</b> | <b>65.0%</b>              | <b>\$1,625,013</b> | <b>65.0%</b>              |  |

| Program Costs by Budget Category               |                      |                    |                           |                    |                           |  |                         |
|--|----------------------|--------------------|---------------------------|--------------------|---------------------------|--|-------------------------|
| Budget Category                                | Cumulative Costs YTD | Planned PY6 Budget | Planned PY6 Pct. Achieved | Revised PY6 Budget | Revised PY6 Pct. Achieved | Comments   | As a % of Total PY6 NSG |
| Administration                                 | \$117,001            | \$227,366          | 51.5%                     | \$227,366          | 51.5%                     |  | 4.9%                    |
| Implementation                                 | \$763,993            | \$927,000          | 82.4%                     | \$927,000          | 82.4%                     |  | 32.3%                   |
| Incentives                                     | \$683,734            | \$815,630          | 83.8%                     | \$815,630          | 83.8%                     |  | 28.9%                   |
| Incentive Delivery                             | \$505,427            | \$996,233          | 50.7%                     | \$996,233          | 50.7%                     |  | 21.4%                   |
| Marketing                                      | \$106,579            | \$148,800          | 71.6%                     | \$148,800          | 71.6%                     |  | 4.5%                    |
| Utility Verification of DCEO Invoices          | \$591                | \$1,350            | 43.8%                     | \$1,350            | 43.8%                     |  | 0.0%                    |
| EM&V - EE                                      | \$82,063             | \$100,198          | 81.9%                     | \$100,198          | 81.9%                     |  | 3.5%                    |
| OBF Program Management Measure Qualification   | \$0                  | \$2,785            | 0.0%                      | \$2,785            | 0.0%                      |  | 0.0%                    |
| OBF Program Management (Financial Institution) | \$10,967             | \$36,778           | 29.8%                     | \$36,778           | 29.8%                     |  | 0.5%                    |
| EM&V - OBF                                     | \$0                  | \$5,000            | 0.0%                      | \$5,000            | 0.0%                      |  | 0.0%                    |
| Research & Development                         | \$74,594             | \$71,602           | 104.2%                    | \$71,602           | 104.2%                    | Beginning implementation of Ozone Laundry Pilot Program in collaboration with GTI. Managing to the 3% cap for the three-year period. | 3.2%                    |
| Phase 3 Plan Development                       | \$19,946             | \$51,765           | 38.5%                     | \$51,765           | 38.5%                     |  | 0.8%                    |
| <b>Total Utility EEP Costs</b>                 | <b>\$2,364,895</b>   | <b>\$3,384,507</b> | <b>69.9%</b>              | <b>\$3,384,507</b> | <b>69.9%</b>              |  |                         |
| DCEO - Implementation                          | \$750,311            | \$1,128,169        | 66.5%                     | \$1,128,169        | 66.5%                     |  |                         |
| <b>EEP Portfolio - Total</b>                   | <b>\$3,115,206</b>   | <b>\$4,512,676</b> | <b>69.0%</b>              | <b>\$4,512,676</b> | <b>69.0%</b>              |  |                         |