

Small Business Impact Evaluation Report

**Energy Efficiency Plan: Program Year 2024
(1/1/2024-12/31/2024)**

Prepared for:

**Nicor Gas Company
FINAL**

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Introduction

This report presents the results of the impact evaluation of the Nicor Gas 2024 Small Business Energy Efficiency program (SBEEP) and a summary of the energy impacts for the total program, as well as relevant measures and program structure details. The appendix presents the Illinois total resource cost (TRC) inputs. Program year 2024 covers January 1, 2024 through December 31, 2024.

Program Description

The SBEEP program is designed to assist qualified Nicor Gas non-residential customers to achieve natural gas energy savings through installation of direct-install (DI) energy efficiency measures, as well as prescriptive and custom incentives offered for select measures. The program targets both private sector and public sector customers.

The program had 456 participants in 2024 and completed 493 projects as shown in Table 1.

Table 1. 2024 Volumetric Findings Detail

Participation	Direct Install	Prescriptive	Custom	Total
Private Sector				
Participants *	121	315	8	444
Installed Projects †	122	348	9	479
Measure Types Installed ‡	7	19	9	35
Public Sector				
Participants *	11	2	1	14
Installed Projects †	11	2	1	14
Measure Types Installed ‡	1	1	1	3
Program 2024 Total				
Participants *	132	317	9	456
Installed Projects †	133	350	10	493
Measure Types Installed ‡	7	19	10	35

* Participants are defined as unique site addresses. Totals exclude duplicate addresses to avoid double counting..

† Installed Projects are defined as unique project IDs.

‡ Measure types are defined as unique measures implemented by the program.

Source: Nicor Gas tracking data and evaluation team analysis

Table 2 summarizes the installed measure quantities that are the basis for verified energy savings.

Table 2. 2024 Installed Measure Quantities

Program Category	Program Path	Measure	Quantity Unit	Installed Quantity
Private	Direct Install	Commercial Weather Stripping	Unit	10
		DHW WH Pipe Wrap - DI	LN FT	3
		Faucet Aerators - Bath - DI	Unit	518
		Faucet Aerators - Kitchen - DI	Unit	11
		Low Flow Shower Heads - DI	Unit	5
		Spray Valve (Med Sized Restaurants)-DI	Unit	4
		Spray Valve (Small Restaurants)-DI	Unit	16
		Boiler Tune Up, Process	Unit	44
	Prescriptive			

Program Category	Program Path	Measure	Quantity Unit	Installed Quantity
		Boiler Tune Up, Space Heating	Unit	16
		Compressed Air Heat Recovery	Unit	3
		Condensing Boilers, >90%	Unit	17
		Fryer - E >50%	Unit	9
		Furnace, >92% AFUE	Unit	5
		Furnace, >95% AFUE	Unit	28
		Grain Dryer Tune-up	Unit	1
		Infrared Heaters	Unit	7
		Overhead Garage Door Hinge	Unit	8
		Ozone Laundry	Unit	1
		Pipe Insulation, Indoor Hot Water DHW	LN FT	50
		Pipe Insulation, Indoor HW Space Heat	LN FT	560
		Pipe Insulation, Indoor MPS Process Heat	LN FT	1,250
		Small Commercial Thermostat	Unit	1
		Steam Trap, Commercial <15 psig	Unit	6
		Steam Trap, Dry Cleaner	Unit	1,707
		Steam Trap, Indust HP 75-125 psig	Unit	13
		Tankless Water Heater, Commercial	Unit	7
	Custom	Custom 2,500-7,500 therms	Unit	7
		Custom > 7,500 therms	Unit	2
Public	Direct Install	Faucet Aerators - Bath - DI	Unit	41
	Prescriptive	Condensing Boilers, >90%	Unit	4
	Custom	Custom 2,500-7,500 therms	Unit	1

Source: Nicor Gas tracking data and evaluation team analysis

Program Savings Detail

Table 3 summarizes the energy savings the Small Business Energy Efficiency program achieved by path in 2024.

Table 3. 2024 Annual Energy Savings Summary

Program Category	Program Path	Ex Ante Gross Savings (Therms)	Verified Gross RR*	Verified Gross Savings (Therms)	NTG†	Verified Net Savings (Therms)
Private, Non-Disadvantaged Communities	Direct Install	4,356	1.00	4,356	0.96	4,182
	Prescriptive	1,350,240	1.01	1,361,011	0.96	1,304,436
	Custom	31,263	0.63	19,680	0.96	18,893
Private, Non-DAC Subtotal		1,385,859	1.00	1,385,047	0.96	1,327,511
Private, Disadvantaged Communities	Direct Install	2,510	1.00	2,510	1.00	2,510
	Prescriptive	159,568	1.01	160,556	1.00	160,556
	Custom	7,252	0.63	4,536	1.00	4,536
Private, DAC Subtotal		169,330	0.99	167,602	1.00	167,602
Public, Non-DAC	Direct Install	136	1.00	136	0.96	131
	Prescriptive	18,110	1.00	18,110	0.96	17,385
	Custom	3,820	1.05	4,027	0.96	3,866

Program Category	Program Path	Ex Ante Gross Savings (Therms)	Verified Gross RR*	Verified Gross Savings (Therms)	NTG†	Verified Net Savings (Therms)
Public, Non-DAC Subtotal		22,066	1.01	22,273	0.96	21,382
Public, DAC	Direct Install	27.00	1.00	27.00	1.00	27.00
	Prescriptive	0	1.00	0	1.00	0
Public, DAC Subtotal		27.00	1.00	27.00	1.00	27.00
Total		1,577,282	1.00	1,574,949		1,516,522

* Realization Rate (RR) is the ratio of verified gross savings to ex ante gross savings, based on evaluation research findings.
 † NTG, Net to Gross is the deemed value available on the SAG website: <https://www.ilsag.info/evaluator-ntg-recommendations-for-2024/>.
 Based on SAG Policy, participants in disadvantaged communities (DAC) based on their census tract and with consumption under 35,000 Therms are assigned a NTG of 1.00.
 Source: Evaluation team analysis

Program Savings by Measure

The program includes 46 measures as shown in Table 4. The boiler tune up and steam trap prescriptive contributed the most savings.

Table 4. 2024 Annual Energy Savings by Measure

Program Category	Program Path	Savings Category	Ex Ante Gross Savings (Therms)	Verified Gross RR*	Verified Gross Savings (Therms)	NTG†	Verified Net Savings (Therms)	
Private, Non-DAC	Direct Install	Commercial Weather Stripping	62	1.00	62	0.96	59	
		DHW WH Pipe Wrap - DI	5	1.00	5.00	0.96	5	
		Faucet Aerators - Bath - DI	1,729	1.00	1,729	0.96	1,660	
		Faucet Aerators - Kitchen - DI	53	1.00	53	0.96	51	
		Low Flow Shower Heads - DI	54	1.00	54	0.96	51	
	Prescriptive		Spray Valve (Med Sized Restaurants)-DI	712	1.00	712	0.96	684
			Spray Valve (Small Restaurants)-DI	1,741	1.00	1,741	0.96	1,671
			Boiler Tune Up, Process	39,988	1.00	39,988	0.96	38,389
			Boiler Tune Up, Space Heating	28,515	1.00	28,515	0.96	27,374
			Compressed Air Heat Recovery	2,618	1.00	2,618	0.96	2,513

Program Category	Program Path	Savings Category	Ex Ante Gross Savings (Therms)	Verified Gross RR*	Verified Gross Savings (Therms)	NTG†	Verified Net Savings (Therms)
		Condensing Boilers, >90%	18,503	1.09	20,156	0.96	19,349
		Fryer - E >50%	13,346	1.00	13,336	0.80	10,669
		Furnace, >92% AFUE	662	1.00	662	0.96	635
		Furnace, >95% AFUE	5,194	1.01	5,245	0.96	5,035
		Grain Dryer Tune-up	703	1.39	980	0.96	941
		Infrared Heaters	894	1.00	894	0.96	858
		Overhead Garage Door Hinge	293	1.00	292	0.96	281
		Ozone Laundry	14,513	1.00	14,508	0.96	13,928
		Pipe Insulation, Indoor Hot Water DHW	31	1.00	31	0.96	30
		Pipe Insulation, Indoor HW Space Heat	392	1.00	391	0.96	376
		Pipe Insulation, Indoor MPS Process Heat	20,838	1.00	20,761	0.96	19,930
		Steam Trap, Commercial <15 psig	1,045	1.05	1,094	0.96	1,050
		Steam Trap, Dry Cleaner	1,162,676	1.01	1,170,736	0.96	1,123,907
		Steam Trap, Indust HP 75-125 psig	39,797	1.01	40,006	0.96	38,406
		Tankless Water Heater, Commercial	235	3.40	798	0.96	766
	Custom	Custom 2,500-7,500 therms	7,679	0.94	7,192	0.96	6,904
		Custom > 7,500 therms	23,584	0.53	12,488	0.96	11,988
Private, Non-DAC Subtotal			1,385,861	1.00	1,385,047	0.96	1,327,511
Private, DAC Direct Install		Commercial Weather Stripping	41	1.00	41	1.00	41

Program Category	Program Path	Savings Category	Ex Ante Gross Savings (Therms)	Verified Gross RR*	Verified Gross Savings (Therms)	NTG†	Verified Net Savings (Therms)	
Prescriptive		Faucet Aerators - Bath - DI	1,119	1.00	1,119	1.00	1,119	
		Faucet Aerators - Kitchen - DI	4	1.00	4	1.00	4	
		Spray Valve (Med Sized Restaurants)- DI	237	1.00	237	1.00	237	
		Spray Valve (Small Restaurants)- DI	1,108	1.00	1,108	1.00	1,108	
		Boiler Tune Up, Process	6,585	1.00	6,585	1.00	6,585	
		Compressed Air Heat Recovery	8,245	1.00	8,245	1.00	8,245	
		Condensing Boilers, >90%	882	1.00	882	1.00	882	
		Fryer - E >50%	2,738	1.00	2,736	1.00	2,736	
		Furnace, >92% AFUE	711	1.00	711	1.00	711	
		Furnace, >95% AFUE	2,561	1.02	2,604	1.00	2,604	
		Infrared Heaters	533	1.00	533	1.00	533	
		Small Commercial Thermostat	89	0.96	85	1.00	85	
		Steam Trap, Dry Cleaner	137,224	1.01	138,176	1.00	138,176	
		Custom	Custom 2,500-7,500 therms	7,252	0.63	4,536	1.00	4,536
	Private, DAC Subtotal			169,328	1.00	167,602	1.00	167,602
Public, Non-DAC	Direct Install	Faucet Aerators - Bath - DI	136	1.00	136	0.96	131	
	Prescriptive	Condensing Boilers, >90%	18,110	1.00	18,110	0.96	17,385	
	Custom	Custom 2,500-7,500 therms	3,820	1.05	4,027	0.96	3,866	
Public, Non-DAC Subtotal			22,066	1.01	22,273	0.96	21,382	
Public, DAC	Direct Install	Faucet Aerators - Bath - DI	27	1.00	27	1.00	27	
	Prescriptive		0		0		0	
Public, DAC Subtotal			27	1.00	27	1.00	27	

Program Category	Program Path	Savings Category	Ex Ante Gross Savings (Therms)	Verified Gross RR*	Verified Gross Savings (Therms)	NTG†	Verified Net Savings (Therms)
Total			1,577,282	1.00	1,574,949		1,516,522

Source: Evaluation team analysis

Impact Analysis Findings and Recommendations

Impact Parameter Estimates

Table 5 shows the unit therm savings and realization rate findings by measure from our review. The realization rate is the ratio of the verified savings to the ex ante savings. Following the table, we provide findings and recommendations, including discussion of all measures with realization rates above or below 100%.

Table 5. Verified Gross Savings Parameters

Measure	Unit Basis	Ex Ante Gross (therms/unit)	Verified Gross (therms/unit)	Realization Rate	Data Source(s)
Boiler Tune Up, Process	Unit	1058.49	1058.49	100%	Illinois TRM, v12.0, Section 4.4.3
Boiler Tune Up, Space Heating	Unit	1782.17	1782.16	100%	Section 4.4.2
Commercial Weather Stripping	Unit	10.32	10.32	100%	Section 4.8.16
Compressed Air Heat Recovery	Unit	3620.92	3620.92	100%	Section 4.7.9
Condensing Boilers, >90%	Unit	1785.46	1864.15	104%	Section 4.4.10
DHW WH Pipe Wrap - DI	LN FT	1.79	1.72	96%	Section 4.4.24
Faucet Aerators - Bath - DI	Unit	5.39	5.39	100%	Section 4.3.2
Faucet Aerators - Kitchen - DI	Unit	5.19	5.19	100%	Section 4.3.2
Fryer - E >50%	Unit	1787.05	1785.82	100%	Section 4.2.7
Furnace, >92% AFUE	Unit	274.5	274.5	100%	Section 4.4.11
Furnace, >95% AFUE	Unit	276.96	280.32	101%	Section 4.4.11
Grain Dryer Tune-up	Unit	702.74	980	139%	Section 4.1.15
Infrared Heaters	Unit	203.77	203.77	100%	Section 4.4.12
Low Flow Shower Heads - DI	Unit	10.73	10.73	100%	Section 4.3.3
Overhead Garage Door Hinge	Unit	36.56	36.56	100%	Section 4.8.12
Ozone Laundry	Unit	14512.87	14508	100%	Section 4.3.6
Pipe Insulation, Indoor Hot Water DHW	LN FT	0.62	0.62	100%	Section 4.4.14
Pipe Insulation, Indoor HW Space Heat	LN FT	0.7	0.7	100%	Section 4.4.14
Pipe Insulation, Indoor MPS Process Heat	LN FT	16.67	16.61	100%	Section 4.4.14
Small Commercial Thermostat	Unit	89.03	85.47	96%	Section 4.4.48
Spray Valve (Med Sized Restaurants)-DI	Unit	237.41	237.41	100%	Section 4.2.11
Spray Valve (Small Restaurants)-DI	Unit	178.06	178.06	100%	Section 4.2.11
Steam Trap, Commercial <15 psig	Unit	174.24	182.27	105%	Section 4.4.16
Steam Trap, Dry Cleaner	Unit	761.51	766.79	101%	Section 4.4.16

Measure	Unit Basis	Ex Ante Gross (therms/unit)	Verified Gross (therms/unit)	Realization Rate	Data Source(s)
Steam Trap, Indust HP 75-125 psig	Unit	3061.29	3077.38	101%	Section 4.4.16
Tankless Water Heater, Commercial	Unit	33.52	113.97	340%	Section 4.3.1
Custom 2,500-7,500 therms	Unit	2,344	1,969	84%	Project File Review, Monthly Billing Data, ‡
Custom > 7,500 therms	Unit	11,792	6,244	53%	Project File Review, Monthly Billing Data‡

* Program Tracking Data (PTD) provided by Nicor Gas, extract dated January 30, 2025.

† State of Illinois Technical Reference Manual version 12.0 from <http://www.ilsag.info/technical-reference-manual.html>.

‡ Project files and monthly billing data provided by Nicor Gas.

Findings and Recommendations

Finding 1. The overall verified gross realization rate (RR) for condensing boilers >90% is 104%. There were 21 measure entries in the tracking data, 15 of which produced RR of 100%, but the other six had varying RR values. Evaluation used the appropriate IL TRM v12 energy savings algorithm default values and the inputs provided in the program tracking to calculate the verified RRs.

Finding 2. The verified gross RR for Small Commercial Thermostats is 96%, for Steam Trap Commercial <15 psig is 105%. The Grain Dryer Tune Up gross RR is 139%. The evaluation team followed the IL TRM v12 energy savings algorithm using default values and inputs from the program tracking data.

Recommendation 1. Ensure the inputs provided in the tracking data are applied correctly to ex ante savings calculations for every measure. Provide additional notes wherever custom inputs are used other than what are provided in the tracking data or in the TRM.

Finding 3. The overall verified gross RR for Tankless Water Heater is 340%. Seven measures were installed from four projects. The evaluation team used the hot water storage tank methodology from the TRM v12 and the inputs provided in the program tracking to calculate verified savings. Evaluation could not identify the source of the ex ante savings discrepancy.

Recommendation 2. Ensure the IL TRM default values are correctly applied to ex ante savings calculations for Tankless Water Heater measures.

Finding 4. A total of 10 custom projects had an overall realization rate of 69%. Five projects had a realization rate of 100%. Three projects had a realization rate of 0%, 12%, and 105%. For these projects, the evaluation team noted that inaccurate efficiency values were used in the ex ante calculation. For NG-24-56, adjustment in baseline unit turndown ratio resulted in a 36% realization rate. For NG-24-83, a realization rate of 30% was calculated by the evaluation team. In this case, the regression analysis used was limited to a very short period and did not fully use available data.

Recommendation 3. For custom projects, ensure that full documentation are provided to support ex ante savings calculations, and the accurate key inputs and parameters are used in the calculators. In performing regression analysis, ensure that verifiable data set are used.

Table 6. Custom Projects Verified Gross Realization Rates

Size	Project Number	Ex Ante Gross Savings	Verified Gross Savings	RR	Findings Summary
Custom > 7,500 therms	NG-23-17	7,834	7,834	100%	OK
	NG-24-83	15,750	4,654	30%	Pre-installation regression analysis was limited to a very short time-period. Adjusted the baseline start date in the custom lite tool to cover full scope. Savings updated using additional utility billing data analysis results.
	NG-23-27	3,232	3,232	100%	OK
	NG-23-40	4,146	4,146	100%	OK
	NG-24-20	2,045	2,045	100%	OK
	NG-24-29	936	936	100%	OK
	NG-24-35	552	65	12%	The baseline efficiency is updated from the existing equipment efficiency to 80% based on IL-TRM.
2,500-7,500 therms	NG-24-56	3,613	1,304	36%	The baseline system has a modulating boiler control panel installed, which indicates a burner with a minimum of 2:1 turndown instead of a turndown of 1.
	NGPS-24-11	3,820	4,027	105%	Based on the IL TRM, the baseline efficiency for Hot Water Boiler that ranges from >2,500,00 Btu/h and <= 10,000,000 Btu/h is 85%. The efficiency of the SC-4000 boiler is 96% from the spec sheet.
	NG-24-26	407	0	0%	Efficiency for installed system is unsupported and not consistent with direct fired system operation. Since the replacement is a like-to-like replacement, no savings identified.

Source: Evaluation team analysis

Finding 5. Custom Lite Analysis Tool is used for utility data analysis for small business custom projects. The current version of this tool applies Typical Meteorological Year, version 3 (TMY3) weather data. However, IL-TRM has switched from using TMY3 weather data to National Centers for Environmental Information (NCEI) 15-year weather data averages.

Recommendation 4. Instead of using TMY3 weather data in the building consumption analysis, we recommend updating the Custom Lite Analysis Tool to use NCEI 15-year weather data averages, to be consistent with IL TRM approach.

Appendix A. Program Specific Inputs for the Illinois TRC

Table A-1 shows the Total Resource Cost (TRC) cost-effectiveness analysis inputs available at the time of producing this impact evaluation report. Additional required cost data (e.g., measure costs, program level incentive and non-incentive costs) are not included in this table and will be provided to the evaluation team later. Guidehouse will include annual and lifetime water savings and greenhouse gas reductions in the end of year summary report.

Table A-1. Verified Cost Effectiveness Inputs

Program Category	Program Path	Savings Category	DAC Project*	Units	Quantity	Effective Useful Life	Early Replacement Flag	Verified Gross Annual Water Savings (Gallons)	Ex Ante Gross Savings (Therms)	Verified Gross Savings (Therms)	Verified Net Savings (Therms)
Private	Direct Install	Commercial Weather Stripping	FALSE	Unit	6	10.00	NO		62.00	62.00	59.00
		DHW WH Pipe Wrap - DI	FALSE	LN FT	3	15.00	NO		5.00	5.00	5.00
		Faucet Aerators - Bath - DI	FALSE	Unit	297	10.00	NO	392,970	1,729	1,729	1,660
		Faucet Aerators - Kitchen - DI	FALSE	Unit	10	10.00	NO	9,996	53.00	53.00	51.00
		Low Flow Shower Heads - DI	FALSE	Unit	5	10.00	NO	8,512	54.00	54.00	51.00
		Spray Valve (Med Sized Restaurants)-DI	FALSE	Unit	3	5.00	NO	97,718	712	712	684
		Spray Valve (Small Restaurants)-DI	FALSE	Unit	10	5.00	NO	238,867	1,741	1,741	1,671
		Commercial Weather Stripping	TRUE	Unit	4	10.00	NO		41.00	41.00	41.00
		Faucet Aerators - Bath - DI	TRUE	Unit	221	10.00	NO	254,290	1,119	1,119	1,119
		Faucet Aerators - Kitchen - DI	TRUE	Unit	1	10.00	NO	769	4.00	4.00	4.00
	Spray Valve (Med Sized Restaurants)-DI	TRUE	Unit	1	5.00	NO	32,573	237	237	237	
	Spray Valve (Small Restaurants)-DI	TRUE	Unit	6	5.00	NO	152,006	1,108	1,108	1,108	
	Prescriptive	Boiler Tune Up, Process	FALSE	Unit	40	2.00	NO		39,988	39,988	38,389
		Boiler Tune Up, Space Heating	FALSE	Unit	16	3.00	NO		28,515	28,515	27,374
		Compressed Air Heat Recovery	FALSE	Unit	1	15.00	NO		2,618	2,618	2,513
		Condensing Boilers, >90%	FALSE	Unit	15	25.00	NO		18,503	20,156	19,349
		Fryer - E >50%	FALSE	Unit	8	12.00	NO		13,346	13,336	10,669
		Furnace, >92% AFUE	FALSE	Unit	3	16.00	NO		662	662	635
		Furnace, >95% AFUE	FALSE	Unit	19	16.00	NO		5,194	5,245	5,035
		Grain Dryer Tune-up	FALSE	Unit	1	1.00	NO		703	980	941
Infrared Heaters		FALSE	Unit	4	15.00	NO		894	894	858	
Overhead Garage Door Hinge		FALSE	Unit	8	20.00	NO		293	292	281	
Ozone Laundry		FALSE	Unit	1	10.00	NO	279,291	14,513	14,508	13,928	
Pipe Insulation, Indoor Hot Water DHW		FALSE	LN FT	50	15.00	NO		31.00	31.00	30.00	
Pipe Insulation, Indoor HW Space Heat		FALSE	LN FT	560	15.00	NO		392	391	376	
Pipe Insulation, Indoor MPS Process Heat		FALSE	LN FT	1250	15.00	NO		20,838	20,761	19,930	
Steam Trap, Commercial <15 psig		FALSE	Unit	6	6.00	NO	9,412	1,045	1,094	1,050	
Steam Trap, Dry Cleaner		FALSE	Unit	1531	6.00	NO	9,762,279	1,162,675	1,170,736	1,123,907	
Steam Trap, Indust HP 75-125 psig		FALSE	Unit	13	6.00	NO	332,958	39,797	40,006	38,406	
Tankless Water Heater, Commercial		FALSE	Unit	7	20.00	NO		235	798	766	
Boiler Tune Up, Process		TRUE	Unit	4	2.00	NO		6,585	6,585	6,585	
Compressed Air Heat Recovery		TRUE	Unit	2	15.00	NO		8,245	8,245	8,245	
Condensing Boilers, >90%	TRUE	Unit	2	25.00	NO		882	882	882		
Fryer - E >50%	TRUE	Unit	1	12.00	NO		2,738	2,736	2,736		
Furnace, >92% AFUE	TRUE	Unit	2	16.00	NO		711	711	711		
Furnace, >95% AFUE	TRUE	Unit	9	16.00	NO		2,561	2,604	2,604		

Program Category	Program Path	Savings Category	DAC Project*	Units	Quantity	Effective Useful Life	Early Replacement Flag	Verified Gross Annual Water Savings (Gallons)	Ex Ante Gross Savings (Therms)	Verified Gross Savings (Therms)	Verified Net Savings (Therms)
		Infrared Heaters	TRUE	Unit	3	15.00	NO		533	533	533
		Small Commercial Thermostat	TRUE	Unit	1	11.00	NO		89.00	85.00	85.00
		Steam Trap, Dry Cleaner	TRUE	Unit	176	6.00	NO	1,152,189	137,223	138,176	138,176
	Custom	Custom 2,500-7,500 therms	FALSE	Unit	4	15.00	NO		7,679	7,192	6,904
		Custom 2,500-7,500 therms	TRUE	Unit	3	15.00	NO		7,252	4,536	4,536
		Custom > 7,500 therms	FALSE	Unit	2	20.00	NO		23,584	12,488	11,988
Public	Direct Install	Faucet Aerators - Bath - DI	FALSE	Unit	33	10.00	NO	30,909	136	136	131
		Faucet Aerators - Bath - DI	TRUE	Unit	8	10.00	NO	6,151	27.00	27.00	27.00
	Prescriptive	Condensing Boilers, >90%	FALSE	Unit	4	25.00	NO		18,110	18,110	17,385
	Custom	Custom 2,500-7,500 therms	FALSE	Unit	1	15.00	NO		3,820	4,027	3,866
Total or Weighted Average						6.88		12,760,890	1,577,282	1,574,949	1,516,522

Source: Evaluation team analysis