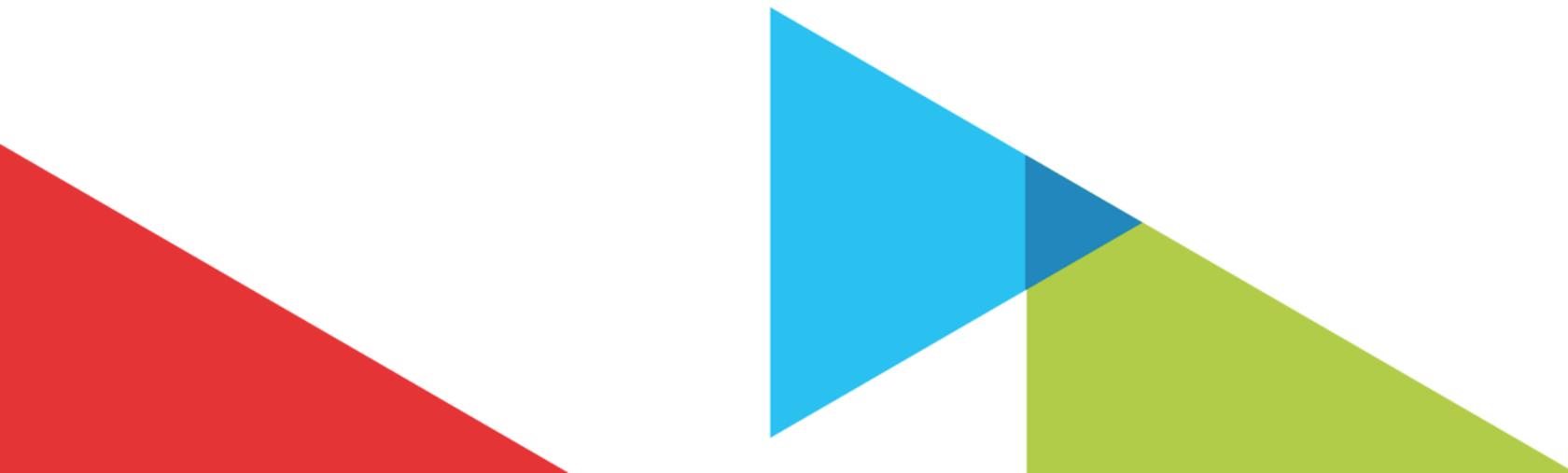


# PY2022 Q3 Energy Efficiency Review Illinois Stakeholder Advisory Group

Presented by: Christopher Vaughn

November 15, 2022



# Portfolio summary



## Year-to-date results

January 1, 2022-December 31, 2022

**5.55M**

Net savings  
to date

**39.3%**

Percent of  
planned savings

**14.1M**

Annual  
savings goal

**\$26.6M**

Spend  
to date

**58.3%**

Percent of  
planned spend

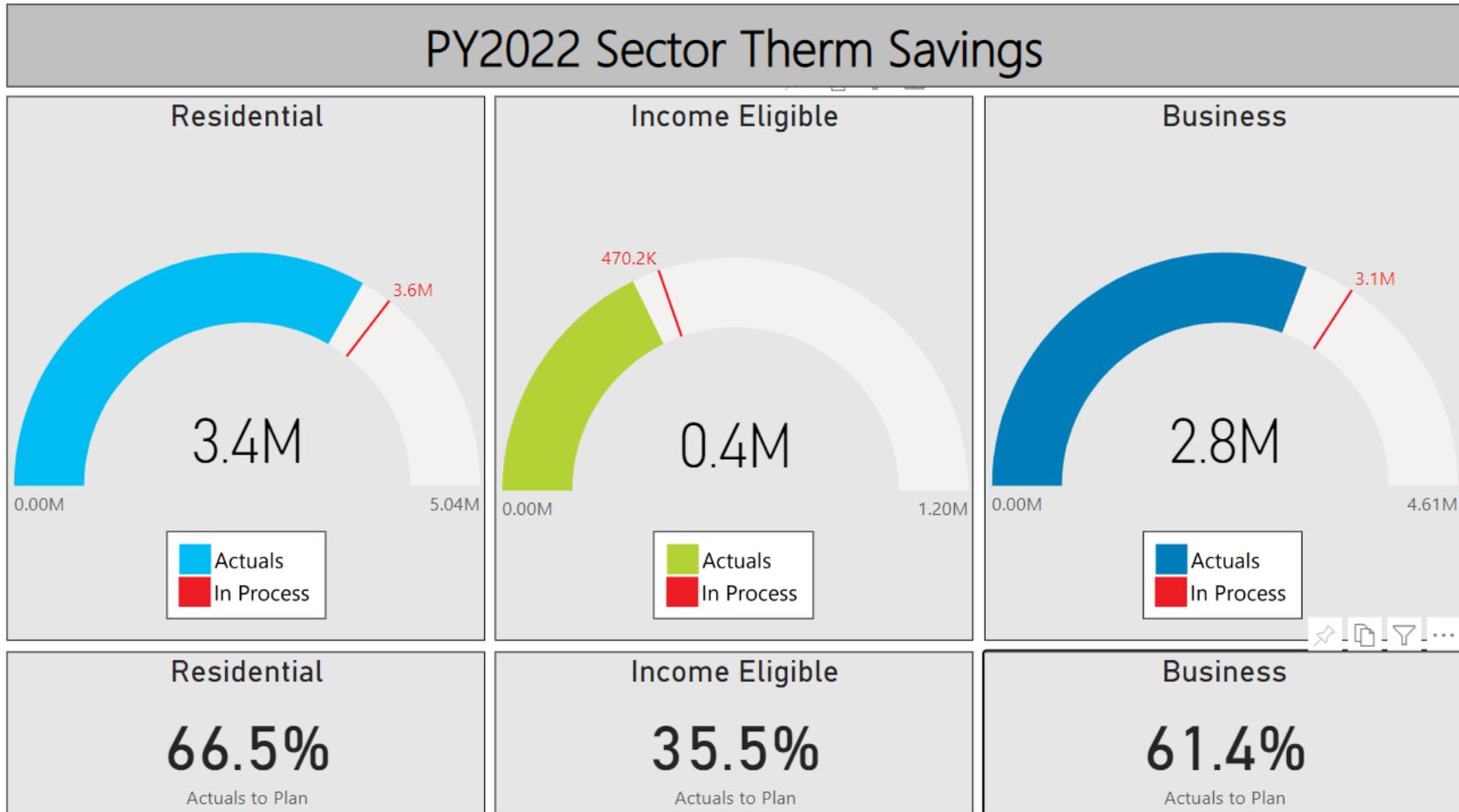
**\$45.7M**

Annual  
budget

## Key portfolio highlights

- Within our Residential New Construction offering 456 homes were completed in Q3, making the total homes completed to date 1,386. This equates to 72% of the annual goal.
- Income Eligible – Through September 30<sup>th</sup> 2022, we have served 924 single family homes and 5,736 multi-family units through our retrofits program.
- Custom - The program completed 26 projects for a total of roughly 353,307 gross therms and currently has a pipeline of 115 projects. With Covid-19 decreasing, we are ramping up our outreach and marketing efforts.

# PY 2022 Sector Therm Savings



# Residential programs



**5**

Programs

**2.79M**

Net therm savings to date

**\$7.62M**

Spend to date

## Key highlights

- The Central Plant Optimization Program (CPOP) of MF continues to perform through 2022, achieving 90% of the annual savings goal.
- The Air Sealing and Insulation portion of HES has been exceptionally cost-effective, achieving 65% of its annual savings goal while only using 46% of its annual budget
- The HEER offering through September 30, 2022, has incentivized over 7,800 high efficiency furnaces, boilers, and tankless water heaters as well as over 6,600 smart thermostats to our customers.
- Tankless water heaters began 1/1/2022 and participation has been higher than expected with 93 incentivized through the third quarter.

# Income-eligible programs



**3**

Programs

**369K**

Net therm savings to date

**\$7.85M**

Spend to date

**\$203K**

Total Health and Safety spending

**\$138K**

Single-family Health and Safety  
spending,  
non-IHWAP

**\$9.7K**

Multi-family Health and Safety  
spending,  
non-IHWAP

## Key highlights

- Affordable Housing new construction has attained 55% of the planned savings and 80% of the planned incentive spend, year to date.
- Through September 30, 2022, we have served 924 single family homes and 5,736 multi-family units through our retrofits program.
- PHA small scale projects have been producing less but larger projects are expected to complete soon.

# Business programs



**5**

Programs

**2.39M**

Net therm savings to date

**\$6.44M**

Spend to date

## Key portfolio highlights

- Custom - The program has a robust pipeline, which currently includes roughly 115 projects. The program has completed 26 projects for a total of roughly 353,307 gross therms. With impacts of Covid decreasing, we are ramping up our outreach and marketing efforts to continue to add projects to the pipeline.
- Custom - Economic headwinds and supply chain issues are delaying the installation of equipment. Companies are focusing their efforts on staffing, taking their time away from prioritizing capital projects.
- Business New Construction, In the Third Quarter, a total of 8 commercial/ industrial projects were completed. Of which, all 8 were private sector projects.

# Stipulations



Weighted Average  
Measure Life

**13.94 yrs**

Stipulation:  $\geq 11.91$  years

Public Sector Spend as a % of  
Overall Portfolio Spend

**11.0%**

Stipulation: Minimum of 10%

Average Income-Qualified  
Spend to Date

**\$ 7.8M**

Stipulation: At least \$13M per year

% of IQ Spending in  
Multi-Family Housing Units

**25.51%**

Stipulation: At least 30% of units treated

Tier 1 Diverse Spend

**\$10.99M**

Tier 2 Diverse Spend

**\$440K**

% of Total Eligible Spend

**66.4%**

## Key highlights

- Total diverse spend increased from \$6.57M in Q2 to \$10.99M in Q3.
- Identified 5 certified diverse Trade Allies capturing \$1,817,758 in diverse spend.
- Diverse Trade Ally, Assured Insulation expanded their participation supporting the Multi-Family Energy Savings (MFES), Air Sealing and Insulation (ASI), and HES programs.

# Budget Stipulation Progress



## EEP 4.0 Cycle Budget Stipulations

### IE Health & Safety Spend

Stipulation: ≤\$1.5 million per year

**\$203.56K**

### IE Retrofits Spend



### Number of ASI Homes/MF Units

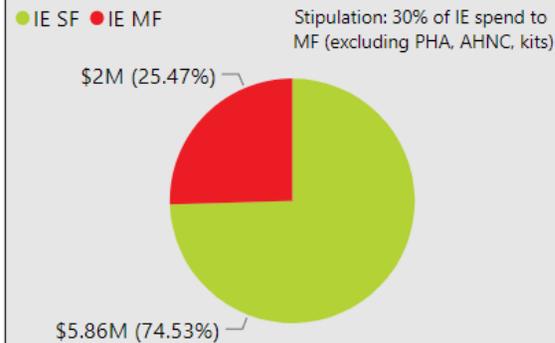
Stipulation: 1,850 homes per year

**896**

### Income Eligible Spend



### IE Spend by Residence



### Public Sector Spend



# Community Connection Center



Community Connection Center Customer Journey/Process Flow

