



Multi-Family Market Rate Program Impact Evaluation Report

Energy Efficiency Plan: Program Year 2025

(01/01/2025-12/31/2025)

Prepared for:

Nicor Gas Company



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1 Introduction

This report presents the results of the impact evaluation of the Nicor Gas 2025 Multi-Family Market Rate (MF MR) Program. It presents a summary of the energy impacts for the total program and broken out by relevant measure and program structure details. Appendix A presents the impact analysis methodology. Appendix B presents the Total Resource Cost (TRC) cost-effectiveness analysis inputs. Program year 2025 covers January 1 to December 31, 2025.

2 Program Description

The Multi-Family Market Rate Program is delivered through four paths.

- The Direct Installation (DI) path is offered jointly with ComEd and provides free assessment and no-cost direct installation (DI) in-unit (IU) of measures in residential Multi-family buildings with three or more living units.
- The Prescriptive path offers incentives to multi-family decision-makers to install energy saving measures in common areas (CA) of multi-family buildings.
- The Centralized Plant Optimization Program (CPOP) is the path where program-approved contractors provide free central plant upgrades, including boiler tune-ups, boiler controls, pipe and tank insulation, and steam trap testing and repair.
- The Air Sealing and Insulation (ASI) path focuses on weatherization and shell measures, such as attic insulation and air sealing, to improve comfort and reduce overall heating loads.

The program had 115 participants in 2025 and completed 959 projects as shown in Table 1.

Table 1. 2025 Volumetric Findings Detail

Participation	ASI	CPOP	Direct Install	Prescriptive	Total
Participants *	47	42	4	23	115
Participant Addresses	78	42	4	23	147
Installed Projects †	82	48	795**	34	959
Measure Types Installed ‡	3	8	4	6	21
Total Number of Units in Buildings*†	642	1,669	18	-	2,329

* Participants are defined as distinct counts of building account numbers; total reflects unique building account numbers.

**Direct Install projects represent unique dwelling units. Direct install programs include multiple measure types per dwelling unit.

† Installed Projects are defined as distinct count of project IDs.

‡ Measure Types Installed are defined as distinct count of Nicor measure categories aligned with TRM measure characterizations; total reflects unique measure categories across paths.

*† Units were deduplicated by building account number using the lowest nonblank reported value.

Source: Nicor Gas tracking data and evaluation team analysis.

Table 2 summarizes the installed measure quantities that are the basis for verified energy savings. The table shows measures that are qualified as disadvantaged community (DAC) projects and non-DAC projects.

Table 2. 2025 Installed Measure Quantities

Program Category	Program Path	Measure	Quantity Unit	Installed Quantity
Non-DAC	ASI	Air Sealing	LN FT	125,494
		Air Sealing – Door Sweep	Unit	95
		Attic Insulation	SQ FT	81,452
		Duct Sealing	Unit	268
	CPOP	Boiler Reset Controls	Unit	10
		Boiler Tune Up	Unit	40
		Controls for Domestic Hot Water	Unit	874
		DHW Boiler Tune Up	Unit	6
		DHW Tank Insulation	Unit	732
		Pipe Insulation	LN FT	25,035
		Steam Boiler Averaging Controls	Unit	2
		Steam Traps	Unit	102
	Direct Install	Low Flow Aerator (IU)	Unit	18
		Low Flow Showerheads (IU)	Unit	10
Programmable Thermostats		Unit	769	
Shower Timer		Unit	13	
Boiler Tune Up		Unit	4	
Boilers		Unit	22	
High Efficiency Furnace		Unit	2	
Prescriptive	Pipe Insulation	LN FT	117	
	Pool Covers	SQ FT	3,559	
	Water Heater	Unit	1	

Program Category	Program Path	Measure	Quantity Unit	Installed Quantity
DAC	ASI	Air Sealing - DAC	LN FT	56,382
		Air Sealing- Door Sweep - DAC	Unit	24
		Attic Insulation - DAC	SQ FT	18,415
		Duct Sealing	Unit	179
	CPOP	Boiler Reset Controls - DAC	Unit	1
		Boiler Tune Up - DAC	Unit	6
		DHW Boiler Tune Up - DAC	Unit	6
	Prescriptive	Pipe Insulation - DAC	LN FT	275
		Boilers - DAC	Unit	1
		Pipe Insulation - DAC	LN FT	408

Source: Nicor Gas tracking data and evaluation team analysis.

3 Program Savings Detail

Table 3 summarizes the energy savings the Multi-Family Market Rate Program achieved by path in 2025.

Table 3. 2025 Annual Energy Savings Summary

Program Category	Program Path	Ex Ante Gross Savings (Therms)	Verified Gross RR*	Verified Gross Savings (Therms)	NTG†	NPSO‡	Verified Net Savings (Therms)
Non-DAC	ASI	125,125	100%	122,125	0.98	1.048	128,509
	CPOP	207,593	100%	207,578	0.98	1.048	213,190
	Direct Install	31,409	100%	31,409	0.98	1.048	32,318
	Prescriptive	35,500	100%	35,339	0.98	1.048	36,294
Non-DAC Subtotal		399,627	100%	399,450			410,312
DAC	ASI – DAC	64,659	100%	64,659	1.03	N/A	66,407
	CPOP – DAC	7,635	100%	7,635	1.03	N/A	7,841
	Prescriptive – DAC	1,797	100%	1,797	1.03	N/A	1,845
DAC Subtotal		74,090	100%	74,090			76,093

Program Category	Program Path	Ex Ante Gross Savings (Therms)	Verified Gross RR*	Verified Gross Savings (Therms)	NTG†	NPSO‡	Verified Net Savings (Therms)
Total or Weighted Average		473,717	100%	473,540			486,405

Note: Savings and realization rates presented in this table are subject to rounding and may not sum precisely to totals or reproduce verified savings.

* Realization Rate (RR) is the ratio of verified gross savings to ex ante gross savings, based on evaluation research findings.

† The program path NTG value is calculated as Verified Net/Verified Gross. The program-level analysis typically used measure-level deemed NTG values (see Table 4), which are listed here: <https://www.ilsag.info/evaluator-ntg-recommendations-for-2025>.

‡ The market rate net savings were multiplied by a residential non-participant spillover (NPSO) factor of 1.048. Based on SAG Policy, if deemed NTG is multiplied by the NPSO and the resulted NTG value is less than 1.00, the evaluation assigned NTG of 1.00 to projects in DAC zones. If the resulted NTG value is >1.00, the evaluation used the >1.00 value for calculation of net savings impact (NPSO is marked as N/A in this case).

Source: Evaluation team analysis.

4 Program Savings by Measure

The program includes 21 measures, as shown in Table 4. Pipe Insulation and Air Sealing measures contributed the most savings.

Table 4. 2025 Annual Energy Savings by Measure

Program Category	Program Path	Savings Category	Ex Ante Gross Savings (Therms)	Verified Gross RR*	Verified Gross Savings (Therms)	NTG†	NSPO‡	Verified Net Savings (Therms)
ASD		Air Sealing	49,513	100%	49,513	0.98	1.048	50,234
		Attic Insulation	6,694	100*	46,694	0.98	1.048	6,875
		Duct Sealing	68,918	100%	68,918	0.98	1.048	70,781
		ASI Subtotal	125,125	100%	125,1254			128,509
Non-DAC		Boiler Reset Controls	7,128	100%	7,128	0.98	1.048	7,321
		Boiler Tune Up	24,393	100%	24,393	0.98	1.048	25,053
		Controls for Domestic Hot Water	54,800	100%	54,800	0.98	1.048	56,282
	CPOP	DHW Boiler Tune Up	227	100%	227	0.98	1.048	233
		DHW Tank Insulation	2,809	100%	2,809	0.98	1.048	2,885
		Pipe Insulation	101,183	100%	101,167	0.98	1.048	103,903
		Steam Boiler Averaging Controls	1,733	100%	1,733	0.98	1.048	1,780
		Steam Traps	15,321	100%	15,321	0.98	1.048	15,735

Program Category	Program Path	Savings Category	Ex Ante Gross Savings (Therms)	Verified Gross RR*	Verified Gross Savings (Therms)	NTG†	NSPO‡	Verified Net Savings (Therms)
		CPOP Subtotal	207,593	100%	207,5782			213,190
	Direct Install	Low Flow Aerator (IU)	90	100%	90	1.25	1.048	118
		Low Flow Showerheads (IU)	124	100%	124	1.25	1.048	162
		Programmable Thermostats	31,146	100%	31,146	0.98	1.048	31,988
		Shower Timer	49.09	100%	49.08	0.98	1.048	50.41
		Direct Install Subtotal	31,409	100%	31,409			32,318
	Prescriptive	Boiler Tune Up	848	100%	848	0.98	1.048	871
		Boilers	30,379	100%	30,379	0.98	1.048	31,200
		High Efficiency Furnace	248	100%	247	0.98	1.048	254
		Pipe Insulation	408	65%	267	0.98	1.048	274
		Pool Covers	3,595	100%	3,595	0.98	1.048	3,692
		Water Heater	23.27	16%	4	0.98	1.048	4
		Prescriptive Subtotal	35,500	100%	35,339			36,294
		Non-DAC Subtotal	399,627	100%	339,450			410,312
	ASI	Air Sealing – DAC	20,861	100%	20,861	1.03	N/A	21,425
		Attic Insulation – DAC	6,768	100%	6,768	1.03	N/A	6,951
		Duct Sealing – DAC	37,029	100%	37,029	1.03	N/A	38,030
		ASI - DAC Subtotal	64,659	100%	64,659			66,407
DAC	CPOP	Boiler Reset Controls – DAC	470	100%	470	1.03	N/A	483
		Boiler Tune Up – DAC	5,777	100%	5,777	1.03	N/A	5,933
		DHW Boiler Tune Up – DAC	429	100%	429	1.03	N/A	440
		Pipe Insulation – DAC	959	100%	959	1.03	N/A	985
		CPOP – DAC Subtotal	7,635	100%	7,635			7,841

Program Category	Program Path	Savings Category	Ex Ante Gross Savings (Therms)	Verified Gross RR*	Verified Gross Savings (Therms)	NTG†	NSPO‡	Verified Net Savings (Therms)
	Prescriptive	Boilers – DAC	509	100%	509	1.03	N/A	523
		Pipe Insulation – DAC	1,288	100%	1,288	1.03	N/A	1,322
		Prescriptive – DAC Subtotal	1,797	100%	1,797			1,845
DAC Subtotal			74,090	100%	74,090			76,093
Total or Weighted Average			473,717	100%	473,540			486,405

Note: Savings and realization rates presented in this table are subject to rounding and may not sum precisely to totals or reproduce verified savings.

* Realization Rate (RR) is the ratio of verified gross savings to ex ante gross savings, based on evaluation research findings.

† NTG, Net to Gross is the deemed value available on the SAG website: <https://www.ilsag.info/evaluator-ntg-recommendations-for-2025/>.

‡ The market-rate net savings were multiplied by a residential non-participant spillover (NPSO) factor of 1.048. Based on SAG Policy, for Disadvantaged communities (DAC projects), if deemed NTG is multiplied by the NPSO and the resulted NTG value is less than 1.00, the evaluation assigned a DAC NTG of 1.00. If the resulted NTG value is >1.00, evaluation used the >1.00 value for calculation of net savings impact.

Source: Evaluation team analysis

5 Impact Analysis Findings and Recommendations

5.1 Impact Parameter Estimates

Table 5 shows the unit therm savings and realization rate findings by measure from our review. The realization rate is the ratio of the verified savings to the ex ante savings. Following the table, we provide findings and recommendations, including discussion of all measures with realization rates above or below 100%. Appendix A provides a description of the impact analysis methodology.

Table 5. Verified Gross Savings Parameters

Measure	Unit Basis	Ex Ante Gross (therms/unit)	Verified Gross (therms/unit)	Realization Rate	IL-TRM v13.0 Section†
Air Sealing	LN FT	Varies	Varies	100%	5.6.1
Air Sealing – Door Sweep	Unit	Varies	Varies	100%	5.6.1
Attic Insulation	Unit	Varies	Varies	100%	5.6.5
Boiler Reset Controls	SQ FT	Varies	Varies	100%	5.4.4
Boiler Tune Up	Unit	Varies	Varies	100%	4.4.2
Boilers	Unit	Varies	Varies	100%	4.4.10
Controls for Domestic Hot Water	Unit	62.70	62.70	100%	4.3.8
DHW Boiler Tune Up	Unit	Varies	Varies	100%	4.3.10

Measure	Unit Basis	Ex Ante Gross (therms/unit)	Verified Gross (therms/unit)	Realization Rate	IL-TRM v13.0 Section†
DHW Tank Insulation	Unit	3.84	3.84	100%	4.3.12
Duct Sealing	Unit	Varies	Varies	100%	5.3.4
High Efficiency Furnace	Unit	Varies	Varies	100%	5.3.7
Low Flow Aerator (IU)	Unit	Varies	Varies	100%	5.4.4
Low Flow Showerheads (IU)	Unit	12.36	12.36	100%	5.4.5
Pipe Insulation	Unit	Varies	Varies	100%	4.4.14
Pool Covers	LN FT	1.01	1.01	100%	5.4.10
Programmable Thermostats	SQ FT	40.50	40.50	100%	5.3.11
Shower Timer	Unit	3.78	3.78	100%	5.4.9
Steam Boiler Averaging Controls	Unit	Varies	Varies	100%	4.4.36
Steam Traps	Unit	Varies	Varies	100%	4.4.16
Water Heater	Unit	23.27	3.67	16%	4.3.1

† State of Illinois Technical Reference Manual version 13.0 from <http://www.ilsag.info/technical-reference-manual.html>.
 Source: Nicor Gas tracking data and evaluation team analysis

5.2 Findings and Recommendations

The evaluation team developed several findings and recommendations based on the 2025 evaluation. The findings and recommendations are organized by path type in the following sections. The overall impact of these findings on the program is small, as the program achieved a 99% realization rate.

Finding 1. For one instance of *Pipe Insulation, Indoor Hot Water DHW* (MEA-2025.07.16-933412) measure, ex ante savings used a Thermal Regain Factor (TRF) of 0.84 applicable for indoor, semi-conditioned, and annual use installations, consistent with the IL-TRM v13.0. The tracking data reported that the measure was installed in an indoor, and conditioned space with annual use. The evaluation team applied TRF value of 0.55 based on the reported space type in the tracking data for calculating verified savings. This measure accounts for 1% of Prescriptive component's reported gross savings and this adjustment resulted in a RR of 65%.

Recommendation 1. Ensure that the TRF values reported in the tracking data and used in the savings calculation align with the space type.

Finding 2. For one instance of *Pipe Insulation, Steam Small Fitting* (MEA-2025.05.27-916281), ex ante calculations used operating hours of heating system as 8,766 hours. However, the tracking data reported 4,963 hours. The evaluation team calculated verified savings using 4,963 operating hours, consistent with the tracking data. Pipe Insulation measures account for 49% of CPOP component's reported gross savings and the adjustment to this instance reduced the savings by 0.02%.

Recommendation 2. Use the inputs reported in the tracking data to calculate savings.

Finding 3. For one instance of Water Heaters (MEA-2025.05.19-914441) ex ante calculations used a UEFgasbase value of 0.81, and UEFeff value of 96 to determine savings. The evaluation team used a UEFgasbase value of 0.81, and UEFeff value of 0.96 in ex post calculations, consistent with Section 4.3.1 of IL-TRM v.13.0. Water Heaters account for 0.07% of the Prescriptive component's reported gross savings and this adjustment resulted in a RR of 16%.

Recommendation 3. Ensure efficiency ratings are reported using consistent units and formatting across baseline and efficient cases.

Finding 4. For all instances of Air Sealing, the *savings factor* field that represents the quantity units lists "Unit" for all Air Sealing measures. The evaluation team adjusted the unit to "LN FT" based on section 5.6.1 of IL TRM v.13.0. For measures of Air Sealing- Door Sweep, measures units were kept as "Unit," based on section 5.6.1 of IL TRM v.13.0.

Recommendation 4. Ensure that ex ante savings factors are consistent with the units provided in the applicable IL TRM.

Finding 5. The NumberOfUnitsInBuilding field reflects building-level metadata rather than treated units, and therefore does not represent the number of dwelling units served for program reporting. In addition, the field is inconsistently populated across project types for the same building account, with differing unit counts observed for identical buildings (e.g., 4 units under Direct Install and 288 units under CPOP for the same building account number). As a result, the field cannot be used to reliably quantify dwelling units served.

Recommendation 5. Implement a clearly defined and consistently applied approach for tracking dwelling units served. A dedicated field should be introduced to capture treated units at the project level, aligned with program reporting needs. The existing NumberOfUnitsInBuilding field should be standardized as building-level reference data and validated to ensure consistency across project types for the same building account.

Appendix A. Impact Analysis Methodology

The evaluation team used the same impact methodology for each component. Verified gross savings were determined for each program measure by:

- Reviewing the savings algorithm inputs in the measure workbook for agreement with the IL-TRM v13.0 and IL-TRM Errata, where applicable.
- Validating the savings algorithm was applied correctly.
- Cross-checking per-unit savings values in the program tracking data with the verified values in the measure workbook or in Guidehouse's calculations if the workbook did not agree with the IL-TRM v13.0.
- Multiplying the verified per-unit savings value by the quantity reported in the tracking data. The team calculated verified net savings by multiplying the verified gross savings estimates by an NTG ratio. In Program Year 2025, NTG estimates used to calculate the net verified savings were based on past evaluation research and defined by a consensus process through the Illinois SAG.
- Guidehouse sourced methodologies and assumptions from the Illinois IL-TRM v13.0 and the final 2025 tracking data.
- For MR Projects in DAC zones, the evaluation assigned a NTG 1.0 or greater due to the NPSO multiplier.

Appendix B. Program Specific Inputs for the Illinois TRC

Table 6 shows the Total Resource Cost (TRC) cost-effectiveness analysis inputs available at the time of producing this impact evaluation report. Additional required cost data (e.g., measure costs, program level incentive and non-incentive costs) are not included in this table and will be provided to the evaluation team later. Guidehouse will include annual and lifetime water savings and greenhouse gas reductions in the end of year summary report.

Table 6. Verified Cost Effectiveness Inputs

Program Category	Program Path	Savings Category	DAC Project*	Units	Quantity	Effective Useful Life	Early Replacement Flag	Verified Gross Annual Water Savings (Gallons)	Ex Ante Gross Savings (Therms)	Verified Gross Savings (Therms)	Verified Net Savings (Therms)	
ASD		Air Sealing	FALSE	LN FT	125,494	20.00	NO	-	48,911	48,911	50,234	
		Air Sealing – Door Sweep	FALSE	Unit	95	20.00	NO	-	602	602	618	
		Attic Insulation	FALSE	SQ FT	81,452	30.00	NO	-	6,694	6,694	6,875	
		Duct Sealing	FALSE	Unit	268	19.72	NO	-	68,918	68,918	70,781	
Non-DAC		Boiler Reset Controls	FALSE	Unit	10	16.00	NO	-	7,128	7,128	7,321	
		Boiler Tune Up	FALSE	Unit	40	3.00	NO	-	24,393	24,393	25,053	
		Controls for Domestic Hot Water	FALSE	Unit	874	15.00	NO	-	54,800	54,800	56,282	
	CPOP		DHW Boiler Tune Up	FALSE	Unit	6	3.00	NO	-	227	227	233
			DHW Tank Insulation	FALSE	Units	732	15.00	NO	-	2,809	2,809	2,885
			Pipe Insulation	FALSE	LN FT	25,035	15.00	NO	-	101,183	101,167	103,903
			Steam Boiler Averaging Controls	FALSE	Unit	2	20.00	NO	-	1,733	1,733	1,780

Program Category	Program Path	Savings Category	DAC Project*	Units	Quantity	Effective Useful Life	Early Replacement Flag	Verified Gross Annual Water Savings (Gallons)	Ex Ante Gross Savings (Therms)	Verified Gross Savings (Therms)	Verified Net Savings (Therms)
Direct Install		Steam Traps	FALSE	Unit	102	6.00	NO	133,992	15,321	15,321	15,735
		Low Flow Aerator (IU)	FALSE	Unit	18	10.00	NO	4,129	90	90	118
		Low Flow Showerheads (IU)	FALSE	Unit	10	10.00	NO	19,624	124	124	162
		Programmable Thermostats	FALSE	Unit	769	8.00	NO	-	31,146	31,146	31,988
		Shower Timer	FALSE	Unit	13	2.00	NO	7,854	49.09	49.08	50.41
	Prescriptive	Boiler Tune Up	FALSE	Unit	4	3.00	NO	-	848	848	871
		Boilers	FALSE	Unit	22	25.00	NO	-	30,379	30,379	31,200
		High Efficiency Furnace	FALSE	Unit	2	20.00	NO	-	248	247	254
		Pipe Insulation	FALSE	LN FT	117	15.00	NO	-	408	267	274
		Pool Covers	FALSE	SQ FT	3,559	6.00	NO	31,817	3,595	3,595	3,692
DAC	ASI	Water Heater	FALSE	Unit	1	20.00	NO	-	23.27	3.67	3.67
		Air Sealing – DAC	TRUE	LN FT	56,382	20.00	NO	-	20,707	20,707	21,267
		Air Sealing – Door Sweep – DAC	TRUE	Unit	24	20.00	NO	-	154	154	158
		Attic Insulation – DAC	TRUE	SQ FT	18,415	30.00	NO	-	6,768	6,768	6,951
		Duct Sealing – DAC	TRUE	Unit	179	19.72	NO	-	37,029	37,029	38,030
	CPOP	Boiler Reset Controls – DAC	TRUE	Unit	1	16.00	NO	-	470	470	483
		Boiler Tune Up – DAC	TRUE	Unit	6	3.00	NO	-	5,777	5,777	5,933

Program Category	Program Path	Savings Category	DAC Project*	Units	Quantity	Effective Useful Life	Early Replacement Flag	Verified Gross Annual Water Savings (Gallons)	Ex Ante Gross Savings (Therms)	Verified Gross Savings (Therms)	Verified Net Savings (Therms)
		DHW Boiler Tune Up – DAC	TRUE	Unit	6	3.00	NO	-	429	429	440
		Pipe Insulation – DAC	TRUE	LN FT	275	15.00	NO	-	959	959	985
	Prescriptive	Boilers – DAC	TRUE	Unit	1	25.00	NO	-	509	509	523
		Pipe Insulation – DAC	TRUE	Unit	408	15.00	NO	-	1,288	1,288	1,322
Total or Weighted Average						16.3		210,998	473,717	473,540	486,405

Source: Evaluation team analysis.