



June 10, 2019

TO: IL SAG MT Working Group

FROM: Margie Gardner, Resource Innovations

RE: Frist Draft of the IL MT Savings White Paper

Attached, please find a first draft of a proposed approach for counting market transformation (MT) savings in Illinois. Comments are due by COB June 27 to MGardner@Resource-Innovations.com.

The current proposal is for this white paper to appear in the Illinois TRM as a new "Attachment C" in Volume 4 "Cross-Cutting Measures and Attachments". This MT Attachment would be similar to Attachment A in Volume 4 which covers "Statewide Net-to-Gross Methodologies". Please let us know if you have input on this proposal.

We would also like to direct your attention to pages 20-23 in the paper and get your input on two possible methods for ensuring there is no double counting between traditional energy efficiency programs (called "resource acquisition" (RA) programs) and market transformation initiatives operating in the same market. The authors of the paper encourage SAG and stakeholders to choose one of these options (or devise a new one) which will be incorporated into the final paper and will become the standard method when MT and RA are operating in the same market. Making this choice now will ensure that MT initiative planners, RA implementers, and utility sponsors can proceed with some certainty on how savings will be accounted between the two program types.

We look forward to further discussion with the SAG on these topics.