

**Illinois EE Stakeholder Advisory Group
Net-to-Gross Meeting #2**

**Thursday, September 10, 2026
10:00 – 11:00 am
Teleconference**

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Meeting Materials

Meeting materials are posted on the [2027 NTG page](#):

- [Thursday, September 10 Large Group SAG Agenda](#)
- [SAG Facilitator Presentation: Introduction to NTG Meeting #2](#)

Attendees

Name	Company or Organization
Celia Johnson	Facilitator (Celia Johnson Consulting)
Zoe Knaus	SAG Facilitation Support (Inova Energy Group)
Abigail Miner	Office of the Illinois Attorney General
Andrey Gribovich	DNV
Caryn DeSignor	Leidos
Cassidy Kraimer	Community Investment Corp.
Charles Ampong	Guidehouse
Cherlyn Seruto	Eco Spark
Colin Santel	Leidos
Danish Murtaza	Peoples Gas and North Shore Gas
Dave Bluestein	Guidehouse
David Salmonson	CLEAResult
Elder Calderon	ComEd
Elena Savona	ES Consulting (IQ North Committee Facilitation Team)
Elizabeth Horne	ICC Staff
Erin Daughton	ComEd
Erin Kempster	Power TakeOff
Heather Gordon	ComEd

Name	Company or Organization
Jason Fegley	Leidos
Joe Mays	Cascade Energy
John Mascarenhas	CLEAResult
Jonathan Kleinman	47N Energy
Julie Soderna	Energy Solutions
Kari Ross	NRDC
Kennon Moy	Nicor Gas
Kit White	Midwest Energy Efficiency Alliance (MEEA)
Kristina Murphy	ComEd
Kumar Chittory	Verdant Associates
Laura Agapay-Read	Guidehouse
Lawrence Kotewa	Elevate
Lilieric Florez Monroy	Peoples Gas and North Shore Gas
Matt Armstrong	Ameren Illinois
Michelle Norgard	CLEAResult
Monique Leonard	Ameren Illinois
Nate Baer	i3 Energy
Naveed Khan	Leidos
Nayan Patel	Nicor Gas
Neil Curtis	Guidehouse
Nick Burstein	CMC Energy
Nick Warnecke	Guidehouse
Parini Shah	Guidehouse
Phil Halliburton	ComEd
Prateek Munankarmi	Guidehouse
Randy Opdyke	Nicor Gas
Rose Williamson	E Source
Sagar Phalke	Guidehouse
Sanjyot Varade	Resource Innovations
Sara Castleberry	Resource Innovations
Sarah Ardell	Verdant Associates
Seth Craigo-Snell	SCS Analytics
Sue Hanson	EMC Insights
Tara Cunningham	Rinnai
Trace O'Rorke	Verdant Associates
Wade Morehead	Morehead Energy
Walid Guerfali	ICF
Zach Ross	E Source

Meeting Notes

See **red text** for follow-up items.

Annual SAG Net-to-Gross Update Process

Celia Johnson, SAG Facilitator

NTG Update Process

- Annual SAG process required by the Policy Manual to discuss NTG ratios prepared by independent evaluators
 - NTG ratios finalized by October 1 will be effective for the program year **beginning on January 1, 2027**
 - Evaluators share initial recommended NTG ratios **by September 1**
 - During the month of September, interested SAG participants review and discuss NTG recommendations
 - NTG ratios must be finalized **by October 1**
 - All meeting materials for this year's NTG process are posted on a dedicated page on the SAG website: <https://www.ilsag.info/evaluator-ntg-recommendations-for-2027/>
- Consensus
 - The goal is to reach consensus on all NTG values for the 2027 program year
 - If the SAG reaches consensus regarding an appropriate NTG value, that value will be used for 2027, even if it differs from the evaluators' initial recommendation
- Non-Consensus
 - If consensus on a NTG value cannot be reached by SAG, then the evaluators' final recommended value will be deemed for the upcoming program year
 - In developing the evaluators' final recommended deemed NTG ratios, evaluators review SAG feedback, take into account all comments and discussions, with the intent of making their best estimate of future actual NTG ratio values for the upcoming program year

Recap: NTG Meeting #1

- On Thursday, September 3, evaluators presented initial NTG recommendations for Ameren Illinois, ComEd, Nicor Gas, Peoples Gas and North Shore Gas
 - Evaluators shared which recommendations differ from last year and notable research findings
 - There are two NTG research memos for ComEd
 - No NTG research was completed for Ameren Illinois, Nicor Gas, Peoples Gas & North Shore Gas
 - No concerns were raised during the September 3 meeting about NTG values

Purpose of NTG Meeting #2

- To follow-up on open issues, discuss additional questions (if any), and discuss consensus on NTG values
 - Ameren Illinois NTG Values
 - ComEd NTG Values
 - Nicor Gas NTG Values
 - Peoples Gas & North Shore Gas NTG Values
- If there are no questions or concerns raised about NTG values during today's meeting, NTG Meeting #3 (Thursday, September 17) and NTG Meeting #4 (Thursday, September 24) will be cancelled and all NTG spreadsheets will be marked as consensus.

Ameren Illinois NTG Values

Zach Ross, E Source

- E Source did not conduct NTG research in 2026 given the passing of CRGA.
- Research is planned for 2027 and beyond.
- Highlighted clarifications of existing values for 2027:
 - All measures in the Business Program, Small Business Initiative, Disadvantaged Channel have a NTG ratio of 1.0 consistent with the NTG for Disadvantaged Areas Policy.
 - Other numbers have not changed from 2026.

Next Steps for Ameren Illinois NTG Values:

- No issues were raised during the meeting. NTG values for 2027 were marked as consensus.

ComEd NTG Values

Parini Shah, Guidehouse

- ComEd conducted two NTG research studies, informing four measures with updated NTG recommendations in the Business and Residential/Income Eligible sectors.
- All other measures are consistent with 2026.
- Additional pilots are being completed and are in initial stages of implementation.

Business Sector NTG Recommendations:

- Data Center New Construction: 0.18 kWh and 0.18 kW
- All but Street Lights and Data Centers New Construction: 0.71 kWh and 0.75 kW

Residential and Income Eligible NTG Recommendations:

- Spray Foam Insulation (DIY Big Box & Warehouse): 0.42
- Caulking (DIY Big Box & Warehouse): 0.41
- All income-eligible measures have a NTG of 1.0 based on the NTG for Disadvantaged areas policy.

Abby Miner: I asked our expert to review the memos and materials that ComEd shared last week. We have a few follow-up questions about the research. For Data Center New Construction research, how many interviews and surveys were conducted? Also, what were the sample sizes of the data center projects? Were they subcomponents of the building or something else?

- *Kumar Chittory: We have only one new research study completed, the majority of the rest are phased projects. Most responses were still the same and we can equate them to new projects. One project had lower free ridership than others, which was weighted against other projects and encouraged a higher NTG value.*
- *Abby Miner: What was the reason that caused the number to go up after the weighting was conducted?*
- *Kumar Chittory: Because we conducted new research on one project; there was lower free ridership this year.*
- *Abby Miner: A 360% increase in the NTG value is a substantial increase from one survey.*
- *Kumar Chittory: The data center projects tend to be huge. The existing NTG was low.*

- *Erin Daughton: There were changes made to the program design in 2026 that helped improve the NTG.*
- *Kumar Chittory: Data center NTG values have previously been lower. For that reason, we have screened for low free ridership through interviews and customer feedback that our program team uses to make recommendations. This project has significantly low free ridership.*
- *Abby Miner: Can ComEd share the questions that were used to identify free ridership? I saw the survey was included at the end of the caulking memo, but not the data center memo.*
- *Kumar Chittory: Yes, we can share that survey instrument from the TRM.*
- *Abby Miner: I will send additional questions in writing.*

Jonathan Kleinman: I don't recall whether the program design changes were highlighted in those memos. Was that part of the information that was provided originally? If there is in fact a program design change that is supporting a NTG change, that would be good information for people to see.

- *Kumar Chittory: Those are not highlighted in the memo.*
- *Jonathan Kleinman: It would be helpful to receive that information, as programs will be engaging with data centers to make sure they're driving energy efficiency as much as possible. If there is a design change that lifts free ridership, that's beneficial for everyone especially when claiming a new NTG number.*
- *Kumar Chittory: We can add that information to the memo.*
- *Parini Shah: There is a brief description on the program design change for the Data Centers in Section 2.2, but we can add additional detail.*

Abby Miner: For "All but Street Lights and Data Centers New Construction", how many surveys were conducted, and what questions were asked? The caulking memo included the survey which was helpful for us.

- *Kumar Chittory: We can provide the survey. We used the same one for data centers. I will also add it to the end of the memo.*
- *Abby Miner: The survey was the same for all custom research?*
- *Kumar Chittory: That is correct.*
- *Abby Miner: How many interviews and surveys were conducted? Can that information be added to the memos?*
- *Kumar Chittory: That information should be in the memos.*
- *Abby Miner: I thought ComEd only circulated two memos. Is there a third?*
- *Kumar Chittory: There are two memos.*

Celia Johnson: Should we keep all four of the Data Center New Construction and Spray Foam Insulation NTG values open until next week's meeting?

- *Abby Miner: Yes, we have outstanding questions.*

Abigail Miner: Regarding the number of survey responses, is 18 web surveys and 3 web surveys correct for all custom measures?

- *Kumar Chittory: There is a detailed section that talks specifically about data center new construction projects.*
- *Abigail Miner: I see it now. Having written responses from ComEd will help.*
- *Kumar Chittory: The summary highlights the entire program, but the memo highlights additional details.*

- *Sagar Phalke: Table 3 and Table 4 in the Custom NTG memo document the survey completes (through in-depth interviews and online surveys).*

Next Steps for ComEd NTG Values:

- Data Center New Construction and Spray Foam Insulation measures will remain open and will be discussed during NTG Meeting #3 (Thursday, September 17)
- Other NTG values for 2027 were marked as consensus.

Nicor Gas NTG Values

Laura Agapay-Read, Guidehouse

- Guidehouse is not proposing any new values for 2027. There was no new NTG research conducted that would support a change to the currently approved values. Our recommendation is that the 2027 NTG values remain unchanged from the 2026 values.

Next Steps for Nicor Gas NTG Values:

- No issues were raised during the meeting. NTG values for 2027 were marked as consensus.

Peoples Gas and North Shore Gas NTG Values

Laura Agapay-Read, Guidehouse

- Guidehouse is not proposing any new values for 2027. There was no new NTG research conducted that would support a change to the currently approved values. Our recommendation is that the 2027 NTG values remain unchanged from the 2026 values.

Seth Craigo-Snell: In the re-formatting of the spreadsheet, I think we lost a residential sector-wide residential spill over value. It is a separate line item, and I am not seeing it.

- *Laura Agapay-Read: It is in row 21.*

Next Steps for Peoples Gas & North Shore Gas NTG Values:

- No issues were raised during the meeting. NTG values for 2027 were marked as consensus.

Closing and Next Steps

Celia Johnson, SAG Facilitator

Follow-up items for Guidehouse on the ComEd Custom Program Memo:

1. Provide the survey instruments used for data center research and add to the memo.
2. Add a paragraph to the memo regarding changes to Data Center New Construction program design.

Follow-up questions for Guidehouse and ComEd from the Office of the Illinois Attorney General:

1. Data Center New Construction: The basis for the recommended change is based on "In-depth telephone interviews and web surveys for sampled projects"
 - a. How many interviews/surveys were conducted?
 - b. What were the sizes of the sampled data center projects? Were they hyper-scalers, whole building data centers, subcomponent of a building, etc.?
 - c. What questions were asked to ascertain free ridership? How was it determined that the incentive influenced the project scope?

- d. What are the expected data center sizes for the future applications? Should there be different approaches for different scales?
- 2. All but Street Lights and Data Centers New Construction
 - a. How many interviews/surveys were conducted?
 - b. What questions were asked? (Note: Guidehouse stated it can add the survey to the end of the memo as an appendix.)

Net-to-Gross Process Next Steps

- NTG Meeting #3: Thursday, September 17 (10:00 – 11:00 am)
 - Follow-up on ComEd NTG values
- NTG Meeting #4: Thursday, September 24 (1:00 – 3:00 pm)
 - TBD