

**Illinois EE Stakeholder Advisory Group
Net-to-Gross Meeting #1**

Thursday, September 3, 2026

9:30 – 11:30 am

Teleconference

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Meeting Materials

Meeting materials are posted on the [2027 NTG page](#):

- [Thursday, September 3 Large Group SAG Agenda](#)
- [SAG Facilitator Presentation: Annual SAG Net-to-Gross Update Process](#)

Attendees

Name	Company or Organization
Celia Johnson	Facilitator (Celia Johnson Consulting)
Zoe Knaus	SAG Facilitation Support (Inova Energy Group)
Abigail Miner	Office of the Illinois Attorney General
Adam Roche	Cascade Energy
Amy Populorum	ComEd
Andrey Gribovich	DNV
Andy Vaughn	Leidos
Brad Fortson	ICF
Brian Barry	Guidehouse
Caryn DeSignor	Leidos
Channel Turbides	ComEd
Charles Ampong	Guidehouse
Cherlyn Seruto	Eco Spark Solutions
Colin Santel	Ameren Illinois
Courtney Golino	Guidehouse
Danelle Crossman	KW Engineering
Danish Murtaza	Peoples Gas and North Shore Gas
Dave Bluestein	Guidehouse
David Salmonson	CLEAResult
Elder Calderon	ComEd

Name	Company or Organization
Elena Savona	ES Consulting
Elizabeth Horne	ICC Staff
Erin Daughton	ComEd
Erin Kempster	Power TakeOff
Evan Tincknell	E Source
Hannah Howard	E Source
Hassan Khurshid	DNV
Houston Downen	Frontier Energy
Ian Champ	ComEd
Jaleesa Scott	ComEd
Jeffrey Carroll	DNV
Jenae Batt	Center for Energy & Environment
Jonathan Kleinman	47N Energy
Julie Soderna	Energy Solutions
Kennon Moy	Nicor Gas
Kim Swan	ComEd
Kristina Murphy	ComEd
Kumar Chittory	Verdant Associates
Laura Agapay-Read	Guidehouse
Lee Ringo	Energy Infrastructure Partners
Lilieric FlorezMonroy	Peoples Gas and North Shore Gas
Matt Armstrong	Ameren Illinois
Natasha Houston	Guidehouse
Nayan Patel	Nicor Gas
Neil Curtis	Guidehouse
Nic Crowder	Ameren Illinois
Nick Warnecke	Ameren Illinois
Nicole Popejoy	IL Association of Community Action Agencies
Parini Shah	Guidehouse
Patrice McFarlin	Encolor Consulting
Phil Halliburton	ComEd
Prateek Munankarmi	Guidehouse
Randy Opdyke	Nicor Gas
Rashaan Keeton	Center for Energy & Environment
Rose Williamson	E Source
Ryan Kroll	Driftless Energy
Sanjyot Varade	Resource Innovations
Sara Castleberry	Resource Innovations
Sarah Ardell	Verdant Associates
Scott Mallory	Brubaker & Associates, representing IIEC
Seth Craig-Snell	SCS Analytics
Sue Hanson	EMC Insights

Name	Company or Organization
Tara Cunningham	Rinnai
Tori Woolbright	Metropolitan Mayors Caucus
Travis Hinck	GDS Associates
Tyler Sellner	E Source
Wade Morehead	Morehead Energy
Walid Guerfali	ICF
Zach Obert	Franklin Energy

Meeting Notes

See **red text** for follow-up items.

Annual SAG Net-to-Gross Update Process

Celia Johnson, SAG Facilitator

NTG Update Process

- NTG Ratio Definition from the Illinois Energy Efficiency Policy Manual:
 - Net-to-Gross (NTG) Ratio means a factor representing net savings divided by gross savings that is applied to gross impacts to convert them into net impacts. The factor itself may be made up of a variety of factors that create differences between gross and net savings, commonly including Free Riders and Spillover. The factor can be estimated and applied separately to either energy or demand savings.
- For information on Illinois NTG policies, see Illinois Energy Efficiency Policy Manual Version 3.1, posted on the Policy page of the SAG website:
 - Section 7.2 (Net-to-Gross Policy)
 - Section 7.3 (NTG Ratio for Income Eligible Programs)
 - Section 7.4 (NTG Ratio for Disadvantaged Areas)
- An annual SAG process required by the Policy Manual to discuss NTG ratios prepared by independent evaluators
 - Evaluators share initial recommended ratios **by September 1**
 - During the month of September, interested SAG participants review and discuss ratios
 - NTG ratios must be finalized **by October 1**
 - NTG ratios finalized by October 1 will be effective for the program year **beginning on January 1, 2027**
 - All meeting materials for this year's NTG process are posted on a dedicated page on the SAG website: <https://www.ilsag.info/evaluator-ntg-recommendations-for-2027/>
 - You can find previous annual NTG update pages on the NTG Framework page: <https://www.ilsag.info/policy/net-to-gross-framework/>
- Consensus
 - The goal is to reach consensus on all NTG values for the 2027 program year
 - If the SAG reaches consensus regarding an appropriate NTG value, that value will be used for 2027, even if it differs from the evaluators' initial recommendation
- Non-Consensus
 - If consensus on a NTG value cannot be reached by SAG, then the evaluators' final recommended value will be deemed for the upcoming program year

- In developing the evaluators' final recommended deemed NTG ratios, evaluators review SAG feedback, take into account all comments and discussions, with the intent of making their best estimate of future actual NTG ratio values for the upcoming program year

Purpose of NTG Meeting #1

- Evaluators present initial NTG ratio recommendations for Ameren Illinois, ComEd, Nicor Gas, Peoples Gas and North Shore Gas
 - Evaluators share which recommendations differ from last year and notable research findings
 - Identify NTG ratios that require further discussion; capture follow-up items
 - Opportunity for any participant to raise concerns about recommended values
 - We will not begin discussing consensus during Meeting #1
- Net-to-Gross Research
 - This year, there is new NTG research only for ComEd; no new NTG research was completed for Ameren Illinois, Nicor Gas, or Peoples Gas & North Shore Gas

Purpose of NTG Meetings #2, #3, and #4

- To follow-up on open issues, discuss additional questions (if any), and discuss consensus on NTG ratios
 - Meeting #2: Thursday, September 10 (10:00 – 12:00)
 - Meeting #3: Thursday, September 17 (10:00 – 12:00)
 - Meeting #4: Thursday, September 24 (1:00 – 3:00)
- By October 1, evaluators will prepare final NTG spreadsheets for each utility. Final spreadsheets will be posted on the 2027 NTG page and circulated to SAG.

Seth Craigo-Snell: There is an AI notetaker here today; there is sensitivity about that. Does the SAG have a policy?

- *Celia Johnson: There is no defined SAG policy for AI notetakers, but I will look into this. I have started using the Webex AI function during SAG meetings in case we miss something in taking notes.*

Ameren Illinois NTG Values

Rose Williamson, E Source

- E Source did not conduct NTG research in 2026 given the passing of CRGA.
- Research is planned for 2027 and beyond.
- Highlighted clarifications of existing values for 2027:
 - All measures in the Business Program, Small Business Initiative, Disadvantaged Channel have a NTG ratio of 1.0 consistent with the NTG for Disadvantaged Areas Policy.
 - Other numbers have not changed from 2026.

Next Steps for Ameren Illinois NTG Values:

- No issues were raised during the meeting. Confirm consensus during NTG Meeting #2 (Thursday, September 10).

ComEd NTG Values

Parini Shah, Guidehouse

- ComEd conducted two NTG research studies, informing four measures with updated NTG recommendations in the Business and Residential/Income Eligible sectors.
- All other measures are consistent with 2026.
- Additional pilots are being completed and are in initial stages of implementation.

Business Sector NTG Recommendations:

- Data Center New Construction: 0.18 kWh and 0.18 kW
- All but Street Lights and Data Centers New Construction: 0.71 kWh and 0.75 kW

Residential and Income Eligible NTG Recommendations

- Spray Foam Insulation (DIY Big Box & Warehouse): 0.42
- Caulking (DIY Big Box & Warehouse): 0.41
- All income-eligible measures have a NTG of 1.0 based on the NTG for Disadvantaged areas policy.

Abigail Miner: Could ComEd provide a definition here or via email for DIY Big Box and Warehouse? This definition came up when we were discussing measure life for DIY shell measures.

- *Sarah Ardell: For clarity, we can use the same definition that will be used in the TRM. This refers to large retailers, like Home Depot and Lowe's.*
- *Follow-up item: Guidehouse will update the definition used for DIY Big Box and Warehouse.*

Abigail Miner: In row 7, column M, why are there two values in that cell?

- *Kumar Chittory: We recommended the kw and kWh values separately. The kW value is provided for reference.*
- *Abigail Miner: For the two business measures you provided recommendations in both kWh and kw, but you did not do so for residential measures?*
- *Kumar Chittory: I'm not sure about the residential measures.*
- *Sarah Ardell: We don't provide two values for residential measures.*

Next Steps for ComEd NTG Values:

- No issues were raised during the meeting. Confirm consensus during NTG Meeting #2 (Thursday, September 10).

Gas Utility NTG Values

Laura Agapay-Read, Guidehouse

Nicor Gas NTG Values

- Guidehouse is not proposing any new values for 2027. There was no new NTG research conducted that would support a change to the currently approved values. Our recommendation is that the 2027 NTG values remain unchanged from the 2026 values.

Abigail Miner: When you say that Guidehouse did not conduct any research that supports changing NTG ratios, did Guidehouse conduct any research or was there research that did not support changing the ratios?

- *Laura Agapay-Read: We did not conduct any research.*

Next Steps for Nicor Gas NTG Values:

- No issues were raised during the meeting. Confirm consensus during NTG Meeting #2 (Thursday, September 10).

Peoples Gas & North Shore Gas NTG Values

- Guidehouse is not proposing any new values for 2027. There was no new NTG research conducted that would support a change to the currently approved values. Our recommendation is that the 2027 NTG values remain unchanged from the 2026 values.

Next Steps for Peoples Gas & North Shore Gas NTG Values:

- No issues were raised during the meeting. Confirm consensus during NTG Meeting #2 (Thursday, September 10).

Closing and Next Steps

Celia Johnson, SAG Facilitator

Follow-up items:

1. A question was raised about whether SAG has a policy on SAG participants using an AI notetaker. The SAG Facilitator will raise this with the SAG Steering Committee at the next meeting, planned in December.
2. ComEd NTG Values: Guidehouse will update the definition used for DIY Big Box and Warehouse, to be consistent with the IL-TRM.

Purpose of SAG NTG Meetings #2, #3, and #4

- To follow-up on open issues, discuss additional questions (if any), and discuss consensus on NTG ratios
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SAG Facilitator Note: Due to the limited number of NTG recommendation updates this year, we will likely not need all of the planned NTG meetings. During NTG meeting #2 (Thursday, September 10), there will be an additional opportunity for participants to raise questions or concern about NTG values. We will also discuss whether there is consensus on NTG recommendations, and determine whether meetings #3 and #4 are needed.