

**Illinois EE Stakeholder Advisory Group
Net-to-Gross Meeting #4**

**Wednesday, September 24, 2025
10:00 – 11:00 am
Teleconference**

Attendees and Meeting Notes

Meeting Materials.....1
Attendees.....1
Meeting Notes.....2
Opening, Introductions and Process Overview.....2
ComEd NTG Recommendation Follow-Up.....3
Closing and Next Steps.....3

Meeting Materials

Meeting materials are posted on the [2026 NTG page](#):

- [Wednesday, September 24 SAG Agenda](#)
- [SAG Facilitator Presentation: Introduction to NTG Meeting #4](#)
- Net-to-Gross Research Memos for 2026 Program Year are posted on the [2026 NTG page](#).

Attendees

| Name | Company or Organization |
|-------------------|---|
| Celia Johnson | Facilitator (Celia Johnson Consulting) |
| Zoe Knaus | SAG Facilitation Support (Inova Energy Group) |
| Abigail Miner | Illinois Attorney General's Office |
| Andrey Gribovich | DNV |
| Channel Turbides | ComEd |
| Danish Murtaza | Peoples Gas and North Shore Gas |
| Elder Calderon | ComEd |
| Elizabeth Horne | ICC Staff |
| Erin Daughton | ComEd |
| Erin Kempster | Power TakeOff |
| Ethan Barquest | Verdant Associates |
| Hannah Howard | Opinion Dynamics |
| Jarred Nordhus | Peoples Gas and North Shore Gas |
| Jason Fegley | Leidos |
| Jeff Erickson | Guidehouse |
| Jeffrey Carroll | DNV |
| Joe Mays | Cascade Energy |
| John Lavallee | Leidos |
| Kim Swan | ComEd |
| Laura Agapay-Read | Guidehouse |

| Name | Company or Organization |
|-----------------|---------------------------------|
| Natasha Herring | Guidehouse |
| Parini Shah | Guidehouse |
| Rashaan Keeton | Center for Energy & Environment |
| Rose Williamson | Opinion Dynamics |
| Sagar Phalke | Guidehouse |
| Travis Hinck | GDS Associates |
| Wade Morehead | Morehead Energy |
| Zach Obert | Franklin Energy |

Meeting Notes

See **red text** for follow-up items.

Opening, Introductions and Process Overview

Celia Johnson, SAG Facilitator

NTG Update Process

- NTG Ratio Definition from Policy Manual:
 - Net-to-Gross (NTG) Ratio means a factor representing net savings divided by gross savings that is applied to gross impacts to convert them into net impacts. The factor itself may be made up of a variety of factors that create differences between gross and net savings, commonly including Free Riders and Spillover. The factor can be estimated and applied separately to either energy or demand savings.
- Annual SAG process required by the Policy Manual to discuss NTG ratios prepared by independent evaluators
 - Evaluators share initial recommended ratios **by September 1**
 - During the month of September, interested SAG participants review and discuss ratios
 - NTG ratios must be finalized **by October 1**
 - NTG ratios finalized by October 1 will be effective for the program year **beginning on January 1, 2026**
 - All meeting materials for the NTG process posted on a dedicated page on the SAG website: <https://www.ilsag.info/policy/net-to-gross-framework/evaluator-ntg-recommendations-for-2026/>
- Consensus
 - The goal is to reach consensus on all NTG values for the 2026 program year
 - If the SAG reaches consensus regarding an appropriate NTG value, that value will be used for 2026, even if it differs from the evaluators' initial recommendation
- Non-Consensus
 - If consensus on a NTG value cannot be reached by SAG, then the evaluators' final recommended value will be deemed for the upcoming program year
 - In developing the evaluators' final recommended deemed NTG ratios, evaluators review SAG feedback, take into account all comments and discussions, with the intent of making their best estimate of future actual NTG ratio values for the upcoming program year

Purpose of NTG Meeting #4

- To follow-up on open issues and finalize consensus on NTG

- ratios / values
 - There is one open item for ComEd to discuss during today's meeting.
 - During NTG Meeting #3 (September 17), consensus was reached on NTG values for Ameren Illinois, Nicor Gas, Peoples Gas and North Shore Gas.
- By October 1, evaluators will prepare final NTG spreadsheets for each utility. Final spreadsheets are posted on the SAG website, and circulated to SAG.

ComEd NTG Recommendation Follow-Up

Parini Shah, Guidehouse

Follow-Up on Retail Online Spray Foam Measures

- Research conducted confirmed a spillover value of zero.
- Recommending NTG value of 0.44.
- No concerns about marking as consensus.

Closing and Next Steps

- Evaluators will finalize the 2026 NTG spreadsheets and send by October 1, 2025. Final spreadsheets will be posted on the SAG website and circulated to SAG.