

**January 28, 2020 SAG Meeting
Opportunities Background and Discussion Topics
Final Draft (January 17, 2020)**

Opportunity #1: Agency Capacity Building

Background: Hiring and training new field staff can be a challenge for Agencies. Are there changes that can be addressed to make it easier for Agencies to onboard staff, both to backfill open positions and increase capacity, while not jeopardizing the qualifications and training that this type of program requires?

Key Questions:

1. How do you fill the various roles in an IHWAP-braided program from an Agency implementation perspective?
2. What are the existing training requirements and are there potential changes that could be considered to help Agencies onboard staff and build capacity?

Presenters:

- Utility Team Representative to share utility implementation context
- DCEO (Mick Prince) to share overview of IL Weatherization Training and Certification Program (TCP) at University of Illinois and state/federal rules guiding training requirements; update on online module component being considered
 - Mick will also share background on BPI vs. TCP training
- CEDA (John Pady) to present update on the new CEDA training center + workforce development impact + personal experience with TCP training
- IACAA (Larry Dawson) to share Agency perspective on capacity building + challenge for Agencies to recruit and retain enough contractors to complete weatherization work

Potential Opportunities:

1. IL Weatherization Training and Certification Program (TCP training) for Field Staff
 - a. Make changes to current TCP training:
 - i. Move a portion of the training online
 - ii. Allow those with BPI certification to pass out of certain training aspects
 - iii. Lessen amount of time necessary to complete the training
 - b. Allow BPI certification as an alternative option to TCP training
2. Contractor Training
 - a. Alter training elements to make it more efficient for contractors (e.g. time and location)
 - b. Pursue stronger connections with community colleges on IHWAP opportunities for contractors in training
 - c. Consider how to incorporate diverse contractors

Opportunity #2: Maximizing the Number of Customers Served while Considering Claimable Savings and Costs

Background: The purpose of this discussion is to discuss how we can increase savings opportunities and increase the number of customers served by the IHWAP delivery channel.

Key Questions:

1. Are there Non-Energy Impacts of IHWAP-braided programs that should be taken into account in planning the next utility EE Plan portfolios?
2. Are there income qualified/income eligible-specific baselines that could be considered for weatherization measures in the IL-TRM?
3. Are there other funding sources that can support non-energy saving (health and safety) improvements (e.g., existing sources and opportunities to leverage funding for the necessary improvements that facilitate EE weatherization projects)?

Presenters:

- Utility Team Presenter to share the overarching purpose of the IHWAP program; this topic focuses on the utility braiding component.
 - Overview of incentive cost definition and savings calculation, and how the IHWAP-leveraged program differs from a traditional program.
 - The utilities pay for 50% of costs to Agencies (project level in the north, measure level in the south).
 - IHWAP incentive cost example = material and labor, contractor doing the work, admin and program support, health and safety, etc.
 - Utilities fund measures that meet IHWAP selection criteria (e.g., IHWAP-defined baselines and efficient standards)
- DCEO (Mick Prince) to share the grant-based design for IHWAP from DCEO's perspective
- DCEO (Mick Prince) to present on braided criteria for mechanical (HVAC) replacement – what measures are eligible? How do Agencies decide what to replace?
- Evaluator (TBD) to present brief update on latest Non-Energy Impact research of Ameren IL and ComEd income qualified/income eligible programs.

Potential Opportunities:

1. Include a non-energy impacts adder for income qualified/income eligible weatherization measures within utility EE cost-effectiveness analyses and/or the IL-TRM
2. Make changes to income qualified/income eligible weatherization measures baselines in the IL-TRM Version 9.0 update
3. Pursue alternative funding sources to support non-energy saving retrofits