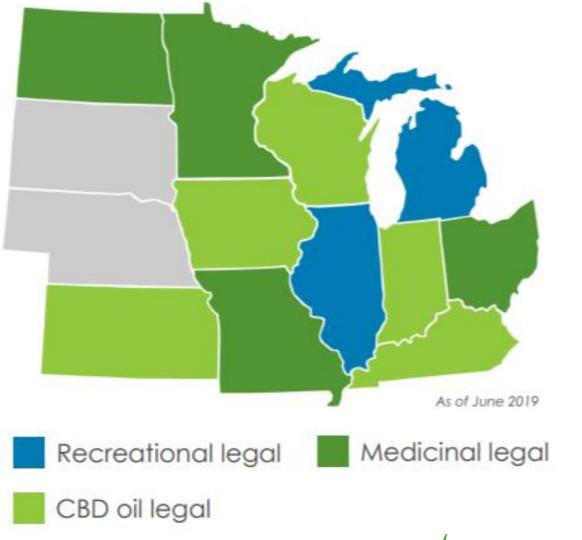


Legal Cannabis is Here: What Can Illinois Learn from Early Adopters?

IL SAG Meeting November 19, 2019



Midwest Cannabis Market

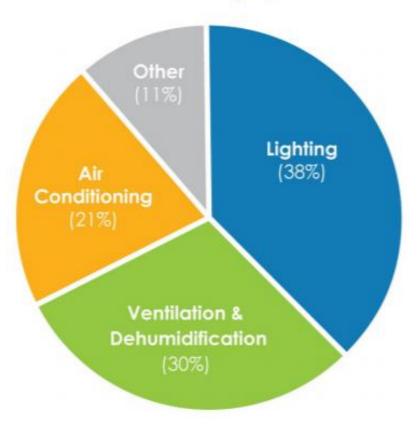




Utility Impacts

Energy Usage in Cannabis Growth

Breakdown of Energy Use in Cannabis Growing Operations



- Midwest energy usage will include:
 - Substantially more space heating because of colder climate
 - Increased natural gas usage



Utility Impacts Unanticipated Load

- Very little data, no widely accepted Energy Usage Intensity by facility
 - New Frontier Data estimates ~262.05 kWh/ft² of flowering canopy
 - this does not take the entire facility into consideration
 - represents small sample size from East & West Coasts
- Unanticipated load growth can negatively impact EE targets
- Denver reporting 4% of city's electric load dedicated to cannabis

Utility Impacts Transmission & Distribution Strain

- Cannabis cultivators typically retrofit abandoned buildings, requiring upgraded utility infrastructure to meet new load
- Oregon experienced localized brown-outs due to strain on grid from cannabis operations
- SMUD has a proposed 1 square mile cannabis business park needing 36.5 MW that they currently cannot support

Utility Impacts Transmission & Distribution Strain

- Southern CA Edison has received unanticipated line extension requests for historically low growth areas
- Many utilities dealing with stranded assets once cannabis cultivator goes out of business due to high costs
- New focus in CA on using EE to reduce increased capacity needed to meet new demand

Illinois Legalization Legislation Cultivation and Production Centers

- Recreational licenses awarded in phases
 - New commercial cultivation centers capped at 30
 - 210,000 ft² of canopy in flowering stage
 - 150 craft grow licenses in total
 - 5,000 ft² canopy, can increase to 14,000
 - Staggered license caps, 40 by 7/1/20, additional 60 by 12/21/21, additional 50 if needed
 - Existing medical facilities
 - New energy savings requirements in 2022
 - Infuser and dispensary licenses capped
 - Infusers can also be energy intensive with industrial processing practice **MEE**

Illinois Legalization Legislation Facility License Requirements

- IL has EE requirements
 - Energy report with application
 - Lighting power density of 36 watt/ft²
 - Ductless mini-split, VRF, or "more efficient equipment"
- IEC with MEEA submitted comments to IL Dept. of Ag. to be resource and identify potential issues
 - Working to ensure data sharing mechanism with utilities, standardized energy report, and ongoing technical assistance

Potential Opportunities Utility Incentives

- The 36 watt/ft² LPD taken from Massachusetts, new baseline study anticipated to show high rates of noncompliance
 - LEDs 3-4x the cost of HPS
 - LED adoption very slow with indoor agriculture, DOE says ~10%, even less with cannabis
 - Noncompliance may create a path for utility incentives



Potential Opportunities Utility Incentives

- HVAC language intent to set efficiency baseline
 - Many HVAC system designs will meet or exceed efficiency levels when incorporating dehumidification versus standalone dehumidification required with mini-split or VRF
 - Utility commissioning and incentives could help ensure efficient system design and compliance with Dept of Ag rules
- May be an opportunity for shell measures

Open Questions

- How can we encourage EE to mitigate utility risk?
- What are the potential energy savings for natural gas?
- Will the current energy savings provisions create noncompliance or price smaller cultivators out of the market?
- Can utility EE programs help support environmental justice goals of legislation?

Thank you!

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