**2025 Illinois Statewide** **Technical Reference Manual for Energy Efficiency**

**Version 13.0**

**Volume 1: Overview and User Guide**

**DRAFT**

**June 21, 2024**

**Effective:**

**January 1, 2025**

Table of Contents

Volume 1: Overview and User Guide

[1 Purpose of the TRM 5](#_Toc146191047)

[1.1 Acknowledgments 5](#_Toc146191048)

[1.2 Summary of Measure Revisions 7](#_Toc146191049)

[1.3 Enabling ICC Policy 23](#_Toc146191050)

[1.4 Development Process 23](#_Toc146191051)

[1.4.1 Reliability Review 25](#_Toc146191052)

[2 Organizational Structure 27](#_Toc146191053)

[2.0 Measure Code Specification 27](#_Toc146191054)

[2.1 Components of TRM Measure Characterizations 28](#_Toc146191055)

[2.2 Variable Input Tables 29](#_Toc146191056)

[2.2.1 C&I Custom Value Use in Measure Implementation 30](#_Toc146191057)

[2.3 Program Delivery & Baseline Definitions 30](#_Toc146191058)

[2.3.1 Default Measure Type for Program Delivery Methods 32](#_Toc146191059)

[3 Assumptions 34](#_Toc146191060)

[3.1 Footnotes & Documentation of Sources 34](#_Toc146191061)

[3.2 General Savings Assumptions 34](#_Toc146191062)

[3.3 Shifting Baseline Assumptions 34](#_Toc146191063)

[3.3.1 Linear Fixture Baseline Assumptions 35](#_Toc146191064)

[3.3.2 Early Replacement Baseline Assumptions 35](#_Toc146191065)

[3.3.3 Furnace Baseline 35](#_Toc146191066)

[3.4 Carryover Savings / Deferred Installs 36](#_Toc146191067)

[3.5 Provisional Measures Savings Assumptions 36](#_Toc146191068)

[3.6 Glossary 37](#_Toc146191069)

[3.7 Electrical Loadshapes (kWh) 42](#_Toc146191070)

[3.8 Summer Peak Period Definition (kW) 48](#_Toc146191071)

[3.9 Heating and Cooling Degree-Day Data 48](#_Toc146191072)

[3.10 Measure Incremental Cost Definition 53](#_Toc146191073)

[3.11 Discount Rates, Inflation Rates, and O&M Costs 54](#_Toc146191074)

[3.12 Interactive Effects 55](#_Toc146191075)

[3.13 Electrification and Fossil Fuel Baselines (Public Act 102-0662) 56](#_Toc146191076)

[3.13.1 Fossil Fuel Baseline Efficiencies for Electric Efficiency Measures 56](#_Toc146191077)

[3.13.2 Fuel Units and Conversion Factors 58](#_Toc146191078)

[3.14 Secondary kWh Savings from Fossil Fuel Saving Measures 59](#_Toc146191079)

Volume 2: Commercial and Industrial Measures

Volume 3: Residential Measures

Volume 4: Cross-Cutting Measures and Attachments

 ATTACHMENT A: ILLINOIS STATEWIDE NET-TO-GROSS METHODOLOGIES

ATTACHMENT B: EFFECTIVE USEFUL LIFE FOR CUSTOM MEASURE GUIDELINES

ATTACHMENT C: FRAMEWORK FOR COUNTING MARKET TRANSFORMATION SAVINGS IN ILLINOIS

**Tables and Figures**

[Table 1.1: Document Revision History 6](#_Toc145070636)

[Table 1.2: Summary of Measure Level Changes 7](#_Toc145070637)

[Table 1.3: Summary of Measure Revisions 8](#_Toc145070638)

[Table 1.4: Summary of Attachment A: IL-NTG Methods Revisions 35](#_Toc145070639)

[Table 2.1: End-Use Categories in the TRM 40](#_Toc145070640)

[Table 2.2: Measure Code Specification Key 41](#_Toc145070641)

[Table 3.2: On- and Off-Peak Energy Definitions 56](#_Toc145070642)

[Table 3.3: Loadshapes by Season 58](#_Toc145070643)

[Table 3.5: Degree-Day Zones and Values by Market Sector 62](#_Toc145070644)

[Figure 3.1: Cooling Degree-Day Zones by County 63](#_Toc145070645)

[Figure 3.2: Heating Degree-Day Zones by County 65](#_Toc145070646)

[Table 3.6: Heating Degree-Day Zones by County 65](#_Toc145070647)

[Table 3.7: Cooling Degree-day Zones by County 66](#_Toc145070648)

# Purpose of the TRM

The purpose of the Illinois Statewide Technical Reference Manual (TRM or IL-TRM) is to provide a transparent and consistent basis for calculating energy (electric kilowatt-hours (kWh) and natural gas therms) and capacity (electric kilowatts (kW)) savings generated by the State of Illinois’ energy efficiency programs,[[1]](#footnote-2) which are administered by the state’s largest electric and gas Utilities (collectively, Program Administrators or the Utilities).[[2]](#footnote-3)

The TRM is a technical document that is filed with the Illinois Commerce Commission (Commission or ICC) and is intended to fulfill a series of objectives, including:

* “Serve as a common reference document for all… stakeholders, [Program Administrators], and the Commission, so as to provide transparency to all parties regarding savings assumptions and calculations and the underlying sources of those assumptions and calculations.
* Support the calculation of the Illinois Total Resource Cost test (“TRC”),[[3]](#footnote-4) as well as other cost-benefit tests in support of program design, evaluation, and regulatory compliance. Actual cost-benefit calculations and the calculation of avoided costs will not be part of this TRM.
* Identify gaps in robust, primary data for Illinois, that can be addressed via evaluation efforts and/or other targeted end-use studies.
* [Provide] a process for periodically updating and maintaining records, and preserve a clear record of what deemed parameters are/were in effect at what times to facilitate evaluation and data accuracy reviews.
* …[S]upport coincident peak capacity (for electric) savings estimates and calculations for electric utilities in a manner consistent with the methodologies employed by the utility’s Regional Transmission Organization (“RTO”), as well as those necessary for statewide Illinois tracking of coincident peak capacity impacts.”[[4]](#footnote-5)

## Acknowledgments

This document was created through collaboration amongst the members of the Illinois Energy Efficiency Stakeholder Advisory Group (SAG). The SAG is an open forum where interested parties may participate in the evolution of Illinois’ energy efficiency programs. Parties wishing to participate in the SAG process may do so by visiting <http://www.ilsag.info/questions.html> and contacting the Independent Facilitator Celia Johnson at celia@celiajohnsonconsulting.com. Parties wishing to participate in the Technical Advisory Committee (TAC), a subcommittee of the SAG, may do so by contacting the TRM Administrator at iltrmadministrator@veic.org.

| **SAG/TAC Stakeholders[[5]](#footnote-6)** |
| --- |
| Ad Hoc Group |
| ADM Associates |
| Ameren Illinois Company (Ameren) |
| Apex Analytics |
| Applied Energy Group |
| Cadmus |
| Brightline Group |
| Brubaker and Associates, Inc (BAI) |
| Citizen's Utility Board (CUB) |
| CAMI Energy |
| Cascade Energy |
| City of Chicago |
| CLEAResult |
| Commonwealth Edison Company (ComEd) |
| Community and Economic Development Association Cook County |
| CNT Energy |
| DNV GL |
| Driftless Energy |
| Ecometric |
| Elevate Energy |
| Energy Futures Group |
| Energy Resources Center at the University of Illinois, Chicago (ERC) |
| Environment IL |
| Environmental Law and Policy Center (ELPC) |
| First Tracks Consulting Service, Inc. |
| Franklin Energy |
| Frontier Energy |
| Future Energy Enterprises LLC |
| GDS Associates |
| GTI Energy |
| Guidehouse |
| ICF |
| Illinois Association of Community Action Agencies |
| Illinois Attorney General's Office (AG) |
| Illinois Commerce Commission Staff (ICC Staff) |
| Illume Advising |
| International Energy Conservation Consultants (IECC) |
| Leidos |
| Metropolitan Mayor's Caucus (MMC) |
| Michaels Energy |
| Midwest Energy Efficiency Association (MEEA) |
| Morehead Energy |
| National Energy Foundation |
| Natural Resources Defense Council (NRDC) |
| Nicor Gas |
| Opinion Dynamics |
| Optimal Energy  |
| Peoples Gas and North Shore Gas |
| Resource Innovations |
| SCS Analytics |
| Slipstream |
| Southern Gas Company |
| Sustain Rockford |
| Walker Miller Energy |
| WEC Energy |
| 360 Energy Group |

Table 1.1: Document Revision History

| **Document Title** | **Applicable to PY Beginning** |
| --- | --- |
| Illinois\_Statewide\_TRM\_Effective\_060112\_Version\_1.0\_091412\_Clean.doc | 6/1/12 |
| Illinois\_Statewide\_TRM\_Effective\_060113\_Version\_2.0\_060713\_Clean.docx | 6/1/13 |
| Illinois\_Statewide\_TRM\_Effective\_060114\_Version\_3.0\_022414\_Clean.docx | 6/1/14 |
| Illinois\_Statewide\_TRM\_Effective\_060115\_Final\_022415\_Clean.docx | 6/1/15 |
| IL-TRM\_Effective\_060116\_v5.0\_Vol\_1\_Overview\_021116\_FinalIL-TRM\_Effective\_060116\_v5.0\_Vol\_2\_C\_and\_I\_021116\_FinalIL-TRM\_Effective\_060116\_v5.0\_Vol\_3\_Res\_021116\_FinalIL-TRM\_Effective\_060116\_v5.0\_Vol\_4\_X-Cutting\_Measures\_and\_Attach.\_021116\_Final | 6/1/16 |
| IL-TRM\_Effective\_010118\_v6.0\_Vol\_1\_Overview\_020817\_FinalIL-TRM\_Effective\_010118\_v6.0\_Vol\_2\_C\_and\_I\_020817\_FinalIL-TRM\_Effective\_010118\_v6.0\_Vol\_3\_Res\_020817\_FinalIL-TRM\_Effective\_010118\_v6.0\_Vol\_4\_X-Cutting\_Measures\_and\_Attach\_020817\_Final | 1/1/18 |
| IL-TRM\_Effective\_010119\_v7.0\_Vol\_1\_Overview\_092818\_FinalIL-TRM\_Effective\_010119\_v7.0\_Vol\_2\_C\_and\_I\_092818\_FinalIL-TRM\_Effective\_010119\_v7.0\_Vol\_3\_Res\_092818\_FinalIL-TRM\_Effective\_010119\_v7.0\_Vol\_4\_X-Cutting\_Measures\_and\_Attach\_092818\_Final | 1/1/19 |
| IL-TRM\_Effective\_010120\_v8.0\_Vol\_1\_Overview\_101719\_FinalIL-TRM\_Effective\_010120\_v8.0\_Vol\_2\_C\_and\_I\_101719\_FinalIL-TRM\_Effective\_010120\_v8.0\_Vol\_3\_Res\_101719\_FinalIL-TRM\_Effective\_010120\_v8.0\_Vol\_4\_X-Cutting\_Measures\_and\_Attach\_101719\_Final | 1/1/20 |
| IL-TRM\_Effective\_010121\_v9.0\_Vol\_1\_Overview\_092420\_FinalIL-TRM\_Effective\_010121\_v9.0\_Vol\_2\_C\_and\_I\_092420\_FinalIL-TRM\_Effective\_010121\_v9.0\_Vol\_3\_Res\_092420\_FinalIL-TRM\_Effective\_010121\_v9.0\_Vol\_4\_X-Cutting\_Measures\_and\_Attach\_092420\_Final | 1/1/21 |
| IL-TRM\_Effective\_010122\_v10.0\_Vol\_1\_Overview\_09242021\_FinalIL-TRM\_Effective\_010122\_v10.0\_Vol\_2\_C\_and\_I\_ 09242021 \_FinalIL-TRM\_Effective\_010122\_v10.0\_Vol\_3\_Res\_ 09242021 \_FinalIL-TRM\_Effective\_010122\_v10.0\_Vol\_4\_X-Cutting\_Measures\_and\_Attach\_ 09242021 \_Final | 1/1/22 |
| IL-TRM\_Effective\_010123\_v11.0\_Vol\_1\_Overview\_09232022\_FinalIL-TRM\_Effective\_010123\_v11.0\_Vol\_2\_C\_and\_I\_ 09232022\_FinalIL-TRM\_Effective\_010123\_v11.0\_Vol\_3\_Res\_ 09232022\_FinalIL-TRM\_Effective\_010123\_v11.0\_Vol\_4\_X-Cutting\_Measures\_and\_Attach\_ 09232022\_Final | 1/1/23 |
| IL-TRM\_Effective\_010123\_v12.0\_Vol\_1\_Overview\_09222023\_FinalIL-TRM\_Effective\_010123\_v12.0\_Vol\_2\_C\_and\_I\_ 09222023\_FinalIL-TRM\_Effective\_010123\_v12.0\_Vol\_3\_Res\_ 09222023\_FinalIL-TRM\_Effective\_010123\_v12.0\_Vol\_4\_X-Cutting\_Measures\_and\_Attach\_ 09222023\_Final | 1/1/24 |
| IL-TRM\_Effective\_010124\_v13.0\_Vol\_1\_Overview\_09202024\_FinalIL-TRM\_Effective\_010124\_v13.0\_Vol\_2\_C\_and\_I\_ 09202024\_FinalIL-TRM\_Effective\_010124\_v13.0\_Vol\_3\_Res\_ 09202024\_FinalIL-TRM\_Effective\_010124\_v13.0\_Vol\_4\_X-Cutting\_Measures\_and\_Attach\_ 09202024\_Final | 1/1/25 |

## Summary of Measure Revisions

The following tables summarize the evolution of measures that are new, revised or errata. This version of the TRM contains XXX measure-level changes as described in the following table.

Table 1.2: Summary of Measure Level Changes

|  |  |
| --- | --- |
| **Change Type** | **# Changes** |
| Errata |  |
| Revision |  |
| New Measure |  |
| Retired |  |
| Total Changes |  |

The ‘Change Type’ column indicates what kind of change each measure has gone through. Specifically, when a measure error was identified and the TAC process resulted in a consensus, the measure is identified here as an ‘Errata’. In these instances, the measure code indicates that a new version of the measure has been published, and that the effective date of the measure dates back to January 1, 2024. Measures that are identified as ‘Revised’ were included in the twelfth edition of the TRM and have been updated for this edition of the TRM. Both ‘Revised’ and ‘New Measure(s)’ have an effective date of January 1, 2025.

The following table provides an overview of the XXX measure-level changes that are included in this version of the TRM.

Table 1.3: Summary of Measure Revisions

| **Volume** | **End Use** | **Measure Name** | **Measure Code** | **Change Type** | **Explanation** | **Impact on Savings** |
| --- | --- | --- | --- | --- | --- | --- |
|  |  |  |  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |  |

Table 1.4: Summary of Attachment A: IL-NTG Methods Revisions

| **IL-TRM Volume** | **Sectors** | **Protocol Name** | **Change Type** | **Explanation** |
| --- | --- | --- | --- | --- |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |

## Enabling ICC Policy

This Illinois Statewide Technical Reference Manual (TRM) was developed to comply with the Illinois Commerce Commission (ICC or Commission) Final Orders from the electric and gas Utilities’ Energy Efficiency Plan dockets.[[6]](#footnote-7) In the Final Orders, the ICC required the utilities to work with the Illinois Department of Commerce and Economic Opportunity (DCEO) and the Illinois Energy Efficiency Stakeholder Advisory Group (SAG) to develop a statewide TRM. See, e.g.,ComEd’s Final Order *(Docket No. 10-0570, Final Order[[7]](#footnote-8) at 59-60, December 21, 2010);* Ameren’s Final Order *(Docket No. 10-0568, Order on Rehearing[[8]](#footnote-9) at 19, May 24, 2011);* Peoples Gas/North Shore Gas’ Final Order *(Docket No. 10-0564, Final Order[[9]](#footnote-10)at 76, May 24, 2011),* and Nicor’s Final Order *(Docket No. 10-0562, Final Order[[10]](#footnote-11) at 30, May 24, 2011).*

As directed in the Utilities’ Efficiency Plan Orders, the SAG had the opportunity to, and also participated in, every aspect of the development of the TRM. Interested members of the SAG participated in weekly teleconferences to review, comment, and participate in the development of the TRM. The active participants in the TRM were designated as the “Technical Advisory Committee” (TAC). The TAC participants include representatives from the following organizations:

* the Utilities (ComEd, Ameren IL, Nicor Gas, Peoples Gas/North Shore Gas),
* Implementation contractors,
* Illinois Department of Commerce and Economic Opportunity (DCEO),
* the independent evaluators,
* ICC Staff,
* the Illinois Attorney General’s Office (AG),
* Natural Resources Defense Council (NRDC),
* the Environmental Law and Policy Center (ELPC),
* the Citizen’s Utility Board (CUB),
* The University of Illinois at Chicago,
* Future Energy Enterprises,
* Issue-specific invited participants, including; Geothermal Alliance of Illinois, the Geothermal Exchange Organization, Embertec, Trane, TrickleStar, Oracle, Google Nest, Ecobee, and US EPA ENERGY STAR.

## Development Process

Each version of the IL-TRM is approved by the Commission in the ICC Dockets listed below, and can all be found on the ICC webpage; <https://www.icc.illinois.gov/programs/illinois-statewide-technical-reference-manual-for-energy-efficiency>. Errata to the IL-TRM versions may also be found on that ICC IL-TRM webpage.

| **TRM Version** | **ICC Docket Number** |
| --- | --- |
| Version 1.0 | 12-0528 |
| Version 2.0 | 13-0437 |
| Version 3.0 | 14-0189 |
| Version 4.0 | 15-0187 |
| Version 5.0 | 16-0171 |
| 2018 Version 6.0 | 17-0106 |
| 2019 Version 7.0 | 18-1605 |
| 2020 Version 8.0 | 19-0954 |
| 2021 Version 9.0 | 20-0741 |
| 2022 Version 10.0 | 21-0751 |
| 2023 Version 11.0 | 22-0603 |
| 2024 Version 12.0 |  |
| 2025 Version 13.0 |  |

The policies surrounding the applicability and use of the IL-TRM in planning, implementation, and evaluation were originally established by the Commission in ICC Docket No. 13-0077,[[11]](#footnote-12) and most recently in ICC Docket Nos. 17-0270[[12]](#footnote-13) and 19-0983.[[13]](#footnote-14)

This document represents the eleventh version of the IL-TRM and it applies to Section 8-103B and Section 8-104 energy efficiency programs. It contains a series of new measures, as well as a series of errata items[[14]](#footnote-15) and updates to existing measures that were already present in the first nine versions. Like the previous versions, it is a result of an ongoing review process involving the Illinois Commerce Commission (ICC) Staff (Staff or ICC Staff), the Utilities, the Evaluators, the SAG TAC, and the SAG. VEIC meets with the SAG and/or the TRM TAC at least once each month to create a high level of transparency and vetting in the development of this TRM.

Measure requests that are submitted by interested parties are ranked based on the following criteria to determine the approximate priority level for order of inclusion in the TRM:

1. High Priority
	1. For those existing measures that make up a significant portion of a utilities’ portfolio and/or where the impact of the requested change is high
	2. For new measures where plans are in place to implement in the next program year
2. Medium Priority
	1. For existing measures that are a less significant percent of a utilities’ portfolio and value change will not have a significant impact
	2. For new measures where a savings value is estimated but implementation plans not yet developed
3. Low Priority
	1. For existing measures that represent a very small percent of a utilities’ portfolio
	2. For new measures that are just beginning to be explored and will not be implemented in the next program year

These rankings are used to align budget and schedule constraints with desired updates from the TRM.

As measure requests are finalized leading up to the next update of the TRM, weekly TAC meetings are often scheduled to maximize the level of collaboration and visibility into the measure characterization process. Where consensus does not emerge on specific measures or issues, those items are identified in a memo. As a result, this TRM represents a broad consensus amongst the SAG and TAC participants. In keeping with the goal of transparency, all of the comments and their status to date are available through the TAC SharePoint web site, https://portal.veic.org.

For each measure characterization, this TRM includes engineering algorithm(s) and a value(s) for each parameter in the equation(s). These parameters have values that fall into one of three categories: a single deemed value, a lookup table of deemed values or an actual value such as the capacity of the equipment. The TRM makes extensive use of lookup tables because they allow for an appropriate level of measure streamlining and customization within the context of an otherwise prescriptive measure.

Accuracy is the overarching principle that governs what value to use for each parameter. When it is explicitly allowed within the text of the measure characterization, the preferred value is the actual or on-site value for the individual measure being implemented. The *deemed values[[15]](#footnote-16)* in the lookup tables are the next most accurate choice, and in the absence of either an actual value or an appropriate value in a lookup table, the single, *deemed value* should be used. As a result, this single, *deemed value* can be thought of as a default value for that particular input to the algorithm.

A single *deemed savings estimate* is produced by any given combination of an algorithm and the allowable input values for each of its parameters. In cases where lookup tables are provided, there is a range of deemed savings estimates that are possible, depending on site-specific factors such as equipment capacity, location and building type.

Algorithms and their parameter values are included for calculating estimated:

* Gross annual electric energy savings (kWh)
* Gross annual natural gas energy savings (therms)
* Gross electric summer coincident peak demand savings (kW)

To support cost-effectiveness and cumulative persisting annual savings (CPAS) calculations, parameter values are also included for:

* Incremental costs ($)
* Measure life (years)
* Operation and maintenance costs ($)
* Water (gal) and other resource savings where appropriate.

### Reliability Review

The process of incorporating new and better information into the TRM occurs annually as new measures and errors are identified, program designs change, old measures are dropped from programs, or other external events (such as code and standard changes or new evaluations and other data) warrant a review of assumptions. However, not all measures have updates triggered by such events, and some measures continue to appear in the TRM without ongoing review. Short of proactively identified issues that would trigger an update to a TRM characterization, a regular reliability review should be undertaken to assess that the information in older measures is still relevant and reliable. This review will include a general appraisal of reasonableness and continued program relevancy and an update of any assumptions to reflect new information.

To ensure that measures initially developed in the past and not recently revisited are updated and retired as needed, each measure is given a Review Deadline – a date that triggers a reliability review. This Review Deadline is established for each measure based on factors such as expected revisions to energy codes or federal standards; knowledge of upcoming evaluation or research efforts; knowledge of rapidly changing technology, cost, baselines, or other factors; or expected shifts in current customer practices. No Review Deadline is longer than six years from the date of the initial characterization or last update of a measure. The TRM Administrator will propose Review Deadlines for each measure, and they are reviewed and approved by the TAC. The Review Deadline for each measure is indicated in the measure characterization within the TRM. For example, a Review Deadline specified as 1/1/2026 means that the measure will be reviewed no later than the annual IL-TRM update process that occurs in 2025, in advance of the 1/1/2026 Review Deadline. Following a review and/or update, a new Review Deadline will be assigned to that measure.

# Organizational Structure

The organization of this document follows a three-level format. These levels are designed to define and clarify what the measure is and where it is applied.

1. **Market Sectors Volumes[[16]](#footnote-17)**
	* This level of organization specifies the type of customer the measures apply to, either Commercial and Industrial (provided in Volume 2), Residential (provided in Volume 3), or cross-cutting measures, such as Behavior Persistence (provided in Volume 4, together with Attachments including the documentation of Illinois Statewide Net-to-Gross Methodologies, Guidelines for EULs for Custom Measures, and Framework for Counting Market Transformation Savings in Illinois).
	* Answers the question, “What category best describes the customer?”
2. **End-use Category**
	* This level of organization represents most of the major end-use categories for which an efficient alternative exists. The following table lists all of the end-use categories in this version of the TRM.
	* Answers the question, “To what end-use category does the measure apply?”

Table 2.1: End-Use Categories in the TRM[[17]](#footnote-18)

|  |  |  |
| --- | --- | --- |
| **Volume 2: Commercial and Industrial Market Sector** | **Volume 3: Residential Market Sector** | **Volume 4: Cross-Cutting Measures and Attachments** |
| Agricultural Equipment | Appliances | Behavior |
| Food Service Equipment | Consumer Electronics | System Wide |
| Hot Water | Hot Water |  |
| HVAC | HVAC |  |
| Lighting | Lighting |  |
| Refrigeration | Shell |  |
| Compressed Air | Miscellaneous |  |
| Miscellaneous |  |  |

1. **Measure & Technology**
	* This level of organization represents individual efficient measures such as CFL lighting and LED lighting, both of which are individual technologies within the Lighting end-use category.
	* Answers the question, “What technology defines the measure?”

This organizational structure is silent on which fuel the measure is designed to save; electricity or fossil fuels. By organizing the TRM this way, measures that save on both fuels do not need to be repeated. As a result, the TRM will be easier to use and to maintain.

## Measure Code Specification

In order to uniquely identify each measure in the TRM, abbreviations for the major organizational elements of the TRM have been established. When these abbreviations are combined and delimited by a dash (‘-‘) a unique, 18-character alphanumeric code is formed that can be used for tracking the measures and their associated savings estimates. Measure codes appear at the end of each measure and are structured using five parts.

**Code Structure = Market + End-use Category + Measure + Measure Version # + Effective Date**

For example, the commercial boiler measure is coded: “CI-HVC-BLR\_-V01-120601”

Table 2.2: Measure Code Specification Key

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Market (@@)** | **End-use (@@@)** | **Measure (@@@@)** | **Version (V##)** | **Effective Date** |
| CI (C&I) | AGE (Agricultural Equipment) | BLR\_ | V01 | YYMMDD |
| RS (Residential) | APL (Appliances) | T5FX | V02 | YYMMDD |
| CC (Cross-Cutting) | BEH (Behavior) | T8FX | V03 | YYMMDD |
|   | CEL (Consumer Electronics) | … | … |  … |
|   | CPA (Compressed Air) |  |  |  |
|  | FSE (Food Service Equipment) |  |  |  |
|   | HVC (HVAC) |   |   |   |
|   | HWE (Hot Water) |   |   |   |
|   | LTG (Lighting) |   |   |   |
|   | MSC (Miscellaneous) |   |   |   |
|  | RFG (Refrigeration) |  |  |  |
|  | SHL (Shell) |  |  |  |
|  | SYS (System-wide) |  |  |  |

## Components of TRM Measure Characterizations

Each measure characterization uses a standardized format that includes at least the following components. Measures that have a higher level of complexity may have additional components, but also follow the same format, flow and function.

**Description**

Brief description of measure stating how it saves energy, the markets it serves and any limitations to its applicability.

**Definition of Efficient Equipment**

Clear definition of the criteria for the efficient equipment used to determine delta savings. Including any standards or ratings if appropriate*.*

**Definition of Baseline Equipment**

Clear definition of the efficiency level of the baseline equipment used to determine delta savings including any standards or ratings if appropriate. If a Time of Sale measure the baseline will be new base level equipment (to replace existing equipment at the end of its useful life or for a new building). For Early Replacement or Early Retirement measures the baseline is the existing working piece of equipment that is being removed.

**Deemed Lifetime of Efficient Equipment**

The expected duration in years (or hours) that the measure is expected to provide savings. Please see “Measure Life” in Section 3.5 Glossary. This is often based on the rated technical life of the equipment but may also be adjusted in consideration of the potential for users to remove or remodel and to allow for breakages or imperfect operation. If the savings of a population is expected to *decline* due to outcomes such as the overriding of settings or poorly maintaining equipment, a midlife adjustment should be used to reduce the lifetime savings [[18]](#footnote-19); however, the measure lifetime should still reflect the technical lifetime (i.e. total years any savings are expected to occur).

If an early replacement measure, the assumed Remaining Useful Life (RUL) of the existing unit is also provided.

**Deemed Measure Cost**

For time of sale measures, incremental cost from baseline to efficient is provided. Installation costs should only be included if there is a difference between each efficiency level. For Early Replacement the full equipment and install cost of the efficient installation is provided in addition to the full deferred hypothetical baseline replacement cost. See ‘3.9 Measure Incremental Cost Definition’ for more detailed information concerning incremental cost calculations.

**Loadshape**

The appropriate loadshape to apply to electric savings is provided.

**Coincidence Factor**

The summer coincidence factor is provided to estimate the impact of the measure on the utility’s system peak – defined as 1PM to hour ending 5PM on non-holiday weekdays, June through August.

**Algorithm**

**Calculation of Energy Savings**

Algorithms are provided followed by list of assumptions with their definition.

If there are no Input Variables, there will be a finite number of Output values. These will be identified and listed in a table. Where there are custom inputs, an example calculation is often provided to illustrate the algorithm and provide context.

**Electric Energy Savings**

**Summer Coincident Peak Demand Savings**

**Fossil Fuel Savings**

**Water Impact Descriptions and Calculation**

**Deemed O&M Cost Adjustment Calculation**

Only required if the operation and maintenance cost for the efficient case is different to the baseline. See ‘3.9 Measure Incremental Cost Definition’ for information on the appropriate treatment of O&M costs.

###### Measure Code

###### Review Deadline

If not otherwise updated as part of an identified new TRM issue request before this Review Deadline, the measure will undergo a reliability review for reasonableness, continued program relevancy, and update of material assumptions during the update cycle prior to this deadline.

## Variable Input Tables

Many of the measures in this TRM require the user to select the appropriate input value from a list of inputs for a given parameter in the savings algorithm. Where the TRM asks the user to select the input, look-up tables of allowable values are provided. For example, a set of input parameters may depend on building type; while a range of values may be given for each parameter, only one value is appropriate for any specific building type. If no table of alternative inputs is provided for a particular parameter, then the single deemed value will be used, unless the measure has a custom allowable input.

### C&I Custom Value Use in Measure Implementation

This section defines the requirements for capturing Custom variables that can be used in place of defaults for select assumptions within the prescriptive measures defined in this statewide TRM. This approach is to be used when a variable in a measure formula can be replaced by a verifiable and documented value that is not presented in the TRM. This approach assumes that the algorithms presented in the measure are used as stated and only allows changes to certain variable values and is not a replacement algorithm for the measure. A custom variable is when customer input is provided to define the number, or the value is measured at the site. Custom values can also be supplied from product data of the measure installed. In certain cases, the custom data can be provided from a documented study or report that is applicable to the measure. Custom variables and potential sources are clearly defined in the specific measures where “Actual”, or “Custom” is noted.

In exceptional cases where the participant, program administrator, and independent evaluator all agree that the TRM algorithm for a particular energy efficiency measure does not accurately characterize the energy efficiency measure within a project due to the complexity in the design and configuration of the particular energy efficiency project, a more comprehensive custom engineering and financial analysis may be used that more accurately incorporates the attributes of the measure in the complex energy efficiency project. In such cases and consistent with Commission policy adopted in ICC Docket No. 17-0270, Program Administrators are subject to retrospective evaluation risk (retroactive adjustments to savings based on ex post evaluation findings) for such projects using customized savings calculations.

## Program Delivery & Baseline Definitions

The measure characterizations in this TRM are not grouped by program delivery type. As a result, the measure characterizations provided include information and assumptions to support savings calculations for the range of program delivery options commonly used for the measure. The organizational significance of this approach is that multiple baselines, incremental costs, O&M costs, measure lives and in-service rates are included in the measure characterization(s) that are delivered under two or more different program designs. Values appropriate for each given program delivery type are clearly specified in the algorithms or in look-up tables within the characterization.

Care has been taken to clearly define in the measure’s description the types of program delivery that the measure characterization is designed to support. However, there are no universally accepted definitions for a particular program type, and the description of the program type(s) may differ by measure. Nevertheless, program delivery types can be generally defined according to the following baseline definitions. These are the definitions used in the measure descriptions, and, when necessary, individual measure descriptions may further refine and clarify these definitions of program delivery type.

**Baseline Definitions**

The energy savings for an efficiency measure is derived, in significant part, by estimating the difference between baseline efficiency and the efficiency of the measure in question. Baselines are the standard practices regarding investment in efficiency (whether measures or operations) that efficiency programs are designed to change. They address the first (gross savings) component of the question “what would have occurred absent the efficiency program?” The answer to that question is completed when making net-to-gross adjustments.

Specific measure baselines are to be covered in the TRM; however, general descriptions and guidance regarding baselines are included here.

Baselines for calculating gross savings can differ depending on the type of efficiency initiative:[[19]](#footnote-20)

* **Time of Sale (TOS)**

This type of initiative is designed to influence the decision of a customer who is going to purchase a new product independent of an efficiency program, with the program only influencing the *efficiency level* of the product purchased (not whether a product would be purchased). In most cases, the baseline for time of sale initiatives is the least efficient product the customer is permitted to purchase by law (i.e. complies with state and federal product efficiency standards). However, when there is no equipment available at those legal minimums the baseline shall be adjusted to the TAC agreed efficiency that represents the least efficient products that would be commonly purchased in the Illinois market absent efficiency programs. For products for which there are no legal minimum efficiency requirements, the baseline should be the TAC agreed efficiency that represents the least efficient products that would be commonly purchased in the Illinois market absent efficiency programs.

* **New Construction (NC)**

This type of initiative is designed to influence the design and construction of new buildings and major renovations to existing buildings, including decisions regarding which products will be installed in such buildings. Note that it only covers cases in which the independent evaluator concludes that the customer was planning the new construction or major renovation project independent of an efficiency program; cases in which an efficiency program was what triggered a customer to renovate an existing building are treated under the Retrofit or Early Replacement program discussions below. The default baseline for new construction initiatives shall be the applicable efficiency codes (including state or local building codes) and/or product efficiency standards in effect at the time a permit was issued. However, if and when the TAC accepts an assessment of baseline construction practices documenting typical construction practice different than code, whether lower or higher, the results of such study will become the baseline for estimating new construction project savings.[[20]](#footnote-21) A baseline that is lower than code can be estimated and used only when the TAC accepts study results demonstrating that the typical industry practice in some geographic regions or market segments is for construction or renovation at a level of efficiency below code.[[21]](#footnote-22)

* **Early Replacement (EREP)**

This type of initiative is designed to convince customers to replace functional equipment earlier than they otherwise would. In such cases there shall be a dual baseline, with the existing equipment efficiency (i.e., the efficiency of the equipment being replaced) being the baseline for the remaining useful life of the equipment and a potentially different (typically higher) efficiency for standard *new* products (consistent with the time of sale baselines, as adjusted for any known changes to future codes or standards) being used as baseline for the remaining life of the efficiency measure. Note that for a measure to be treated as “early replacement”, the existing equipment being replaced early must be in good functioning condition or require minimal repair (i.e., it is reasonable to conclude that it could have continued to function in the absence of the program).

Additional requirements may be developed by the TAC and applied to certain measures to ensure appropriate use of early replacement assumptions, such as a maximum existing unit age, and/or to help ensure a positive cost effectiveness result is achieved, such as requiring maximum existing unit efficiency eligible for early replacement.

Note that in addition to the above criterion, the independent evaluator must conclude that the program caused the customer to replace their existing equipment before the end of its useful life to award the additional net savings from the early replacement. Any adjustment related to this concept is handled in the net-to-gross ratio and is not addressed in gross savings.

* **Early Retirement (ERET)**

This type of initiative is designed to convince customers to remove (and not replace) equipment that would otherwise continue to remain functional (and consume energy). In such cases, the baseline is the existing efficiency of the equipment being removed. Note that for a measure to be treated as “early retirement”, the existing equipment being removed must be in good functioning condition.

* **Retrofit (RF)**

This type of initiative is designed to convince customers to add efficiency features and/or practices to energy consuming products, systems or buildings. For such measures, the baseline is the existing level of efficiency of the products, systems or buildings to which efficiency features are being added. This is the case even if the act of adding efficiency features and/or practices triggers application of a state or local code because such a trigger would not have occurred absent the efficiency program.

**Other Program Delivery Types**

Additional program delivery types may have their own distinct assumptions (e.g., In Service Rates) provided within a measure characterization, for example:

* + **Direct Install (DI)** - A program where measures are installed by a program representative during a site visit.
	+ **Efficiency Kits (KITS)** - A program where measures are provided to customers and in an Efficiency Kit and may be distributed through a number of channels (e.g. online ordering, schools, community events, trade shows, etc.).

### Default Measure Type for Program Delivery Methods

The decision as to whether a measure is a Time of Sale or Early Replacement measure is critical to ensure the appropriate baseline is used to calculate the measure savings and the appropriate costs are applied. This decision could include consideration of:

* The functionality of or required repair cost of the existing equipment
* The age of the existing equipment and it’s estimated remaining useful life
* The role of the Program Administrator or a representative / contractor (referred herein as PA) in the decision to replace the equipment
* The importance of the incentive and/or contact with the PA in the decision to replace the equipment
* The timing of replacement in relation to regular maintenance or recapitalization upgrade schedules

The default position for measures in some common program designs are provided below, however diverging from this default is possible.

| **Program Type** | **Default Measure Type** |
| --- | --- |
| Direct Install | Early Replacement  |
| Audits | Early Replacement if results in replacing functioning equipment |
| Standard Rx Lighting Program (one to one fixture replacement) | Time of Sale |
| Standard Rx Lighting Program (lighting system redesign or delamping) | Early Replacement or Early Retirement  |
| Other Standard Rx Programs | Time of Sale or Retrofit |
| Downstream | Time of Sale |
| Midstream | Time of Sale |
| Upstream | Time of Sale |

Diverging from the default could be based upon either:

A unit by unit site specific basis as governed by guidance established by the TAC and clearly documented in the TRM, for example Residential HVAC early replacement measures require verifying the unit is functional or that required repairs cost less than 20% of the cost of a new baseline unit.

* A TAC agreed divergence could be established on a program/measure level supported by an independent evaluation to demonstrate that the presence of the incentive and/or contact with the Program (for example via targeted marketing material), was significant enough to result in the participants replacing functioning equipment that they would not otherwise have done.

It may be appropriate to apply a deemed percent split of Time of Sale and Early Replacement assumptions based on these evaluation results, noting that it may be observed that different markets or participant groups have very different deemed percentages of early replacements (e.g., low income populations are less likely to replace functioning units early without program involvement).

It is also possible that a project within a property may include both Early Replacement *and* Time of Sale measures.  Classification of part of a project as Early Replacement, as defined above, does not preclude classification of another portion of the project as Time of Sale and vice versa.

# Assumptions

The information contained in this TRM contains VEIC’s recommendations for the content of the Illinois TRM. Sources that are cited within the TRM have been chosen based on two priorities, geography and age. Whenever possible and appropriate, VEIC has incorporated Illinois-specific information into each measure characterization. The Business TRM documents from Ameren and ComEd were reviewed, as well as program and measure specific data from evaluations, efficiency plans, and working documents.

The assumptions for these characterizations rest on our understanding of the information available. In each case, the available Illinois and Midwest-specific information was reviewed, including evaluations and support material provided by the Illinois Utilities.

When Illinois or region-specific evaluations or data were not available, best practice research and data from other jurisdictions were used, often from west- and east-coast states that have allocated large amounts of funding to evaluation work and to refining their measure characterization parameters. As a result, much of the most-defensible information originates from these regions. In every case, VEIC used the most-recent, well-designed, and best-supported studies and only if it was appropriate to generalize their conclusions to the Illinois programs.

## Footnotes & Documentation of Sources

Each new and updated measure characterization is supported by a work paper, which is posted to the SharePoint web site (https://portal.veic.org).[[22]](#footnote-23) Both the work paper and the measure characterizations themselves use footnotes to document the references that have been used to characterize the technology. The reference documents are too numerous to include in an Appendix and have instead been posted to the TRM’s SharePoint website. These files can be found in the ‘Sources and Reference Documents’ folder in the main directory, and are also posted to the SAG’s public web site (<http://www.ilsag.info/technical-reference-manual.html>).

## General Savings Assumptions

The TRM savings estimates are expected to serve as average, representative values, or ways to calculate savings based on program-specific information. All information is presented on a per-measure basis. In using the measure-specific information in the TRM, it is helpful to keep the following notes in mind.

* All estimates of energy (kWh or therms) and peak (kW) savings are for first-year savings, not lifetime savings. Note all fossil fuel savings are presented in therms, but may be converted to other fuels using the conversion factors provided in section 3.12.1.
* Unless otherwise noted, measure life is defined by the detailed definition provided in 3.5 Glossary.
* Where deemed values for savings are provided, they represent the average energy (kWh or therms) or peak (kW) savings that could be expected from the average of all measures that might be installed in Illinois in the program year.
* In general, the baselines included in the TRM are intended to represent average conditions in Illinois. Some are based on data from the state, such as household consumption characteristics provided by the Energy Information Administration. Some are extrapolated from other areas, when Illinois data are not available.

## Shifting Baseline Assumptions

The TRM anticipates the effects of changes in efficiency codes and standards on affected measures. When these changes take effect, a shift in the baseline is usually required. This complicates the measure savings estimation somewhat and will be handled in future versions of the TRM by describing the choice of and reasoning behind a shifting baseline assumption. In this version of the TRM, this applies to CFLs and T5/T8 Linear Fluorescents, Furnaces and Early Replacement Measures.

### Linear Fixture Baseline Assumptions

Linear LED Fixtures

In July 14, 2012, Federal Standards were enacted that were expected to eliminate T-12s as an option for linear fluorescent fixtures. Through v3.0 of the TRM, it was assumed that the T-12 would no longer be baseline for retrofits from 1/1/2016. However, due to significant loopholes in the legislation, T-12 compliant product is still freely available, and in Illinois T-12s continue to hold a significant share of the existing market. Therefore, measures allow T12 as an existing fixture for early replacements, with a midlife adjustment to an assumed new baseline fixture after the assumed burn out of the existing fixture.

### Early Replacement Baseline Assumptions

A series of measures have an option to choose an Early Replacement Baseline if the following conditions are met:

* + The existing unit is operational when replaced, or
	+ The existing unit requires minor repairs[[23]](#footnote-24)
	+ All other conditions will be considered Time of Sale.

Maximum efficiencies for measures to be considered early replacement should be determined by the program to ensure cost effectiveness.

### Furnace Baseline

The prior national standard for residential oil and gas furnaces was 78% AFUE. DOE raised the standard in 2007 to 80% AFUE, effective 2015. However, virtually all furnaces on the market have an AFUE of 80% or better, which prompted states and environmental and consumer groups to sue DOE over its 2007 decision. In April 2009, DOE accepted a “voluntary remand” in that litigation. In October 2009, manufacturers and efficiency advocates negotiated an agreement that, for the first time, included different standard levels in three climate regions: the North, South, and Southwest. DOE issued a direct final rule (DFR) in June 2011 reflecting the standard levels in the consensus agreement. The DFR became effective on October 25, 2011 establishing new standards: In the North, most furnaces will be required to have an AFUE of 90%.The 80% AFUE standard for the South and Southwest will remain unchanged at 80%. Oil furnaces will be required to have an AFUE of 83% in all three regions. The amended standards will become effective in May 2013 for non-weatherized furnaces and in January 2015 for weatherized furnaces. DOE estimates that the standards will save about 3.3 quads (quadrillion Btu) of energy over 30 years and yield a net present value of about $14 billion at a 3 percent discount rate.

Update*:*On January 14th, 2013, the U.S. Department of Energy (DOE) proposed to settle a lawsuit brought by the American Public Gas Association (APGA) that seeks to roll back gas furnace efficiency standards. As a result, the new standards, completed in 2011 and slated to take effect in May 2013, would be eliminated in favor of yet another round of DOE hearings and studies.

A 2021 Final Interpretive Rule (“2021-01-15 Energy Conservation Program for Appliance Standards: Energy Conservation Standards for Residential Furnaces and Commercial Water Heaters; Notification of final interpretive rule”) provides the following language:

*“..in the context of residential furnaces, commercial water heaters, and similarly-situated products / equipment, use of non-condensing technology (and associated venting) constitute a performance-related “feature” under the Energy Policy and Conservation Act (EPCA) that cannot be eliminated through adoption of an energy conservation standard.”*

Since setting a standard of 90% would require a condensing furnace and this language indicates that non-condensing units cannot be eliminated through a standard – it is assumed that a future 90% AFUE standard is unlikely. Therefore in v10, a prior assumption that the 90% standard would be in place following the remaining useful life of an existing furnace has been removed.

## Carryover Savings / Deferred Installs

Carryover savings, or savings from deferred installs, are defined as savings counted in the current year from measures bought or distributed in previous years. Please see the measure specific sections of the TRM to determine if the relevant lighting measure and program delivery calls for deferred installations (year 2 and year 3 installations).

Deferred installations from lighting measures are characterized in relevant sections of the TRM (currently only applicable to TLEDs in ‘4.5.4 LED Bulbs and Fixtures’). Broadly, the characterization is as follows:

*The characterization assumes that a percentage of bulbs purchased are not installed until Year 2 and Year 3 (see ISR assumption). The Illinois Technical Advisory Committee has determined the following methodology for calculating the savings of these future installs.*

***Year 1 (Purchase Year) installs:*** *Characterized using assumptions active in the year current program year (assumptions from the year of purchase/current TRM).*

***Year 2 and 3 installs:*** *Characterized using delta watts assumption, hours of use and interactive effects from the Install Year i.e. the actual deemed (or evaluated if available) assumptions active in Year 2 and 3 should be applied.*

*The NTG factor from the Purchase Year should be applied.*

Carryover savings for the current program year are derived from second year installations of program measures sold or distributed in the prior program year and third year program measure installations from two years prior to the current program year. For example, CY 2022 carryover savings result from second year installation of CY2021 lighting measures and 3rd year installations of CY2020 lighting measures.

Parameters estimates used to determine the share of carryover lamps installed in the current program year should be taken from the TRM version relevant to the actual purchase year of the carryover lamp. These parameters include in-service rate, leakage, and res/non res splits. All other gross savings parameter estimates should be taken from version of the TRM for year which the program measure was installed. (For claimed carryover in the current program year, this is the current version of the TRM).

## Provisional Measures Savings Assumptions

As defined in the Glossary below, the term Provisional Measures refers to energy-efficient technologies, measures, projects, programs, and/or services that are generally nascent in Illinois or nationally, for which energy savings have not been validated through robust evaluation, measurement and verification (EM&V) efforts, and/or for which there is substantial uncertainty about their cost-effectiveness, performance, and/or customer acceptance. Because, by definition, information on savings for such measures or services is lacking, is based on limited information, or is currently subject to uncertainties, the development of robust assumptions for the TRM challenging. In order to provide calculations for use as the final applicability of these measures is being determined, the TRM can include such measures on a provisional basis, with savings estimates based on the best currently available data or approach, as determined by the IL-TRM Administrator in consultation with the TAC. In such a case, the identifying tag “Provisional Measure” will be added to the TRM measure name. Provisional Measures will be given a one-year Review Deadline, meaning that the measure will undergo a review for reasonableness, continued program relevancy, and update of material assumptions during the following TRM update cycle. The tagging of a measure in the TRM as “Provisional Measure” will ultimately be a TAC decision, and any TRM measure which the TAC determines falls into this category may be assigned.

Expectations are that the Program Administrator will work with evaluators and the TRM Administrator to design and undertake pilot studies, evaluations, or other relevant activities on an appropriate number of installations of the Provisional Measure within that year, with the goal of informing the development of more-robust and Illinois-specific savings assumptions. Including savings estimates in the TRM for such Provisional Measures provides a benchmark to assess effectiveness and allows for tracking and reporting on their value to the programs and customers, even as they are being studied. Savings from any Provisional Measure will be verified by the evaluators as per the characterization included in the TRM for up to 1% of a Program Administrator’s portfolio of savings. If savings for any single Provisional Measure rises above 1% of portfolio savings, the additional savings above 1% would be subject to retroactive evaluation risk.

## Glossary

**Baseline Efficiency:** The assumed standard efficiency of equipment, absent an efficiency program.

**Building Types:[[24]](#footnote-25)**

Note where a measure installation is within a building or application that does not fit with any of the defined building types below, the user should apply custom assumptions where it is reasonable to estimate them, else the building of best fit should be used.

| **Building Type** | **Definition** |
| --- | --- |
| Assisted Living Multifamily | Applies to residential buildings of three of more units with staff to assist the occupants. Gross Floor Area should include all fully-enclosed space within the exterior walls of the building(s) including individual rooms or units, wellness centers, exam rooms, community rooms, small shops or service areas for residents and visitors (e.g. hair salons, convenience stores), staff offices, lobbies, atriums, cafeterias, kitchens, storage areas, hallways, basements, stairways, corridors between buildings, and elevator shafts. |
| Auditorium/Assembly | Applies to any performance space such as a theater, arena, or hall. Gross Floor Area should include all space within the building(s), including seating, stage and backstage areas, food service areas, retail areas, rehearsal studios, administrative/office space, mechanical rooms, storage areas, elevator shafts, and stairwells. |
| Auto Dealership | Applies to facility space used for the retail sale of new or used cars or other vehicles. The total gross floor area should include all supporting functions such as kitchens and break rooms used by staff, storage areas (refrigerated and non-refrigerated), and administrative areas. |
| Childcare/Pre-school | Applies to any building providing childcare to pre-kindergarten age children. |
| College/University | Applies to facility space used for higher education. Relevant buildings include administrative headquarters, residence halls, athletic and recreation facilities, laboratories, etc. The total gross floor area should include all supporting functions such as kitchens used by staff, lobbies, atria, conference rooms and auditoria, fitness areas for staff, storage areas, stairways, elevator shafts, etc.  |
| Convenience Store | Applies to facility space used for the retail sale of a limited selection of food and beverage products. The total gross floor area should include all supporting functions such as kitchens and break rooms used by staff, storage areas (refrigerated and non-refrigerated), and administrative areas. |
| Drug Store | Applies to facility space used for the retail sale of a pharmaceutical products, toiletries, and a limited selection of food and beverage products. The total gross floor area should include all supporting functions such as kitchens and break rooms used by staff, storage areas (refrigerated and non-refrigerated), and administrative areas. |
| Elementary School | Applies to a school serving children in any grades from Kindergarten through sixth grade. The total gross floor area should include all supporting functions such as administrative space, conference rooms, kitchens used by staff, lobbies, cafeterias, gymnasiums, auditoria, laboratory classrooms, portable classrooms, greenhouses, stairways, atria, elevator shafts, small landscaping sheds, storage areas, etc. |
| Emergency Services | Applies to a building representing office, administrative, and functional space for Police/Fire/EMT style buildings.  The building borrows many elements from the Low Rise Office definitions for size, envelope, occupant density, etc., but includes expanded occupancy schedules and increased equipment loads. |
| Exterior | Applies to unconditioned spaces that are outside of the building envelope. |
| Garage | Applies to unconditioned spaces either attached or detached from the primary building envelope that are not used for living space. |
| Grocery | Applies to facility space used for the retail sale of food and beverage products. It should not be used by restaurants. The total gross floor area should include all supporting functions such as kitchens and break rooms used by staff, storage areas (refrigerated and non-refrigerated), administrative areas, stairwells, atria, lobbies, etc. |
| Healthcare Clinic | Applies to a facility space used to provide diagnosis and treatment for medical, dental, or psychiatric outpatient care. Gross Floor Area should include all space within the building(s) including offices, exam rooms, laboratories, lobbies, atriums, conference rooms and auditoriums, employee break rooms and kitchens, rest rooms, elevator shafts, stairways, mechanical rooms, and storage areas. |
| High School/Middle School | Applies to facility space used as a school building for 7th through 12th grade students. This does not include college or university classroom facilities and laboratories, vocational, technical, or trade schools. The total gross floor area should include all supporting functions such as administrative space, conference rooms, kitchens used by staff, lobbies, cafeterias, gymnasiums, auditoria, laboratory classrooms, portable classrooms, greenhouses, stairways, atria, elevator shafts, small landscaping sheds, storage areas, etc.    |
| Hospital | Applies to a general medical and surgical hospital (including critical access hospitals and children’s hospitals) that is either a stand-alone building or a campus of buildings. Spaces more accurately characterized as a Healthcare Clinic should use that definition.The definition of Hospital accounts for all space types that are located within the Hospital building/campus, such as medical offices, administrative offices, and skilled nursing.  The total floor area should include the aggregate floor area of all buildings on the campus as well as all supporting functions such as: stairways, connecting corridors between buildings, medical offices, exam rooms, laboratories, lobbies, atria, cafeterias, storage areas, elevator shafts, and any space affiliated with emergency medical care, or diagnostic care.   |
| Hotel/Motel Combined (All Spaces) | Applies to buildings that rent overnight accommodations on a room/suite basis, typically including a bath/shower and other facilities in guest rooms.  The total gross floor area should include all interior space, including guestrooms, halls, lobbies, atria, food preparation and restaurant space, conference and banquet space, health clubs/spas, indoor pool areas, and laundry facilities, as well as all space used for supporting functions such as elevator shafts, stairways, mechanical rooms, storage areas, employee break rooms, back-of-house offices, etc.  Hotel does not apply to fractional ownership properties such as condominiums or vacation timeshares.  Hotel properties should be owned by a single entity and have rooms available on a nightly basis.Where distinction between Hotel and Motel is necessary:Hotel: Room entrances and Corridors are located in the *interior* of the building. Corridors are conditioned spaces. Building can be significantly larger in size/height. Motel: Room entrances and Corridors are located on the *exterior* of the building. Corridors are not conditioned spaces. Buildings tend to be two to three stories in height.  |
| Hotel/Motel Common Areas | All the common areas open to guests of the hotel such as the lobby, corridors and stairways, and other spaces that may have continuous or large lighting and HVAC hours. |
| Hotel/Motel Guest Room | Applies to the guest rooms of the hotel or motel. These spaces are occupied intermittently.  |
| Low-use Small Business | Any business type with low (<3000) operating hours (provided as option in lighting measures). |
| Manufacturing | Applies to buildings that are dedicated to manufacturing activities.  Includes light industry buildings characterized by consumer product and component manufacturing and heavy industry buildings typically characterized by a plant that includes a main production area that has high-ceilings and contains heavy equipment used for assembly line production. These building types may be distinguished by categorizing NAICS (SIC) codes according to the needs of the Program Administrator. |
| Miscellaneous | Applies to spaces that do not fit clearly within any available categories should be designated as “miscellaneous”. |
| Mobile Home | A mobile home is a prefabricated structure, built in a factory on a permanently attached chassis before being transported to site. Use single family assumptions throughout the TRM unless otherwise specified. |
| Movie Theater | Applies to buildings used for public or private film screenings. Gross Floor Area should include all space within the building(s), including seating areas, lobbies, concession stands, bathrooms, administrative/office space, mechanical rooms, storage areas, elevator shafts, and stairwells. |
| Multifamily-Mid Rise | Applies to residential buildings with up to four floors, including all public and multiuse spaces within the building envelope. Small Multifamily buildings best described as a house should use the residential measure characterizations. |
| Multifamily-High Rise Combined (All Spaces) | Applies to residential buildings with five or more floors, including all public and multiuse spaces within the building envelope. Gross Floor Area should include all fully-enclosed space within the exterior walls of the building(s) including living space in each unit (including occupied and unoccupied units), interior common areas (e.g. lobbies, offices, community rooms, common kitchens, fitness rooms, indoor pools), hallways, stairwells, elevator shafts, connecting corridors between buildings, storage areas, and mechanical space such as a boiler room. Open air stairwells, breezeways, and other similar areas that are not fully-enclosed should not be included in the Gross Floor Area. |
| Multifamily-High RiseCommon Areas | All the common areas open to occupants of the building such as the lobby, corridors and stairways, and other spaces that may have continuous or high lighting and HVAC hours. |
| Multifamily-High RiseResidential Units | Applies to the residential units in the building only. |
| Office-Low Rise | Applies to facility spaces in buildings with four floors or fewer used for general office, professional, and administrative purposes. The total gross floor area should include all supporting functions such as kitchens used by staff, lobbies, atria, conference rooms and auditoria, fitness areas for staff, storage areas, stairways, elevator shafts, etc. |
| Office-Mid Rise | Applies to facility spaces in buildings with five to nine floors used for general office, professional, and administrative purposes. The total gross floor area should include all supporting functions such as kitchens used by staff, lobbies, atria, conference rooms and auditoria, fitness areas for staff, storage areas, stairways, elevator shafts, etc. |
| Office-High Rise | Applies to facility spaces in buildings with ten floors or more used for general office, professional, and administrative purposes. The total gross floor area should include all supporting functions such as kitchens used by staff, lobbies, atria, conference rooms and auditoria, fitness areas for staff, storage areas, stairways, elevator shafts, etc. |
| Religious Worship/Church | Applies to buildings that are used as places of worship. This includes churches, temples, mosques, synagogues, meetinghouses, or any other buildings that primarily function as a place of religious worship. Gross Floor Area should include all areas inside the building that includes the primary worship area, including food preparation, community rooms, classrooms, and supporting areas such as restrooms, storage areas, hallways, and elevator shafts. |
| Restaurant | Applies to a subcategory of Retail/Service space that is used to provide commercial food services to individual customers, and includes kitchen, dining, and common areas. |
| Retail/Service-Department store | Applies to facility space used to conduct the retail sale of consumer product goods.  Stores must be at least 30,000 square feet and have an exterior entrance to the public. The total gross floor area should include all supporting functions such as kitchens and break rooms used by staff, storage areas, administrative areas, elevators, stairwells, etc. Retail segments typically included under this definition are: Department Stores, Discount Stores, Supercenters, Warehouse Clubs, Dollar Stores, Home Center/Hardware Stores, and Apparel/Hard Line Specialty Stores (e.g., books, clothing, office products, toys, home goods, electronics). Retail segments excluded under this definition are: Grocery, Drug Stores, Convenience Stores, Automobile Dealerships, and Restaurants. |
| Retail/Service- Strip Mall | Applies to facility space used to conduct the retail sale of consumer product goods.  Stores must less than 30,000 square feet and have an exterior entrance to the public. The total gross floor area should include all supporting functions such as kitchens and break rooms used by staff, storage areas, administrative areas, elevators, stairwells, etc. Retail segments excluded under this definition are: Grocery, Drug Stores, Convenience Stores, Automobile Dealerships, and Restaurants. |
| Warehouse | Applies to unrefrigerated or refrigerated buildings that are used to store goods, manufactured products, merchandise or raw materials. The total gross floor area of Refrigerated Warehouses should include all temperature-controlled area designed to store perishable goods or merchandise under refrigeration at temperatures below 50 degrees Fahrenheit. The total gross floor area of Unrefrigerated Warehouses should include space designed to store non-perishable goods and merchandise. Unrefrigerated warehouses also include distribution centers. The total gross floor area of refrigerated and unrefrigerated warehouses should include all supporting functions such as offices, lobbies, stairways, rest rooms, equipment storage areas, elevator shafts, etc. Existing atriums or areas with high ceilings should only include the base floor area that they occupy. The total gross floor area of refrigerated or unrefrigerated warehouse should not include outside loading bays or docks. Self-storage facilities, or facilities that rent individual storage units, are not eligible for a rating using the warehouse model. |

**Coincidence** **Factor** (CF): Coincidence factors represent the fraction of connected load expected to be coincident with a particular system peak period, on a diversified basis. Coincidence factors are provided for summer peak periods.

**Commercial & Industrial:** The market sector that includes measures that apply to any of the building types defined in this TRM, which includes multifamily common areas and public housing.[[25]](#footnote-26)

**Connected Load**: The maximum wattage of the equipment, under normal operating conditions.

**Deemed Value:** A value that has been assumed to be representative of the average condition of an input parameter.

**Default Value**: When a measure indicates that an input to a prescriptive saving algorithm may take on a range of values, an average value is also provided in many cases. This value is considered the default input to the algorithm and should be used when the other alternatives listed in the measure are not applicable.

**End-use Category:** A general term used to describe the categories of equipment that provide a service to an individual or building. See Table 2.1 for a list of the end-use categories that are incorporated in this TRM.

**Energy Efficiency:** "Energy efficiency" means measures that reduce the amount of electricity or natural gas consumed in order to achieve a given end use. "Energy efficiency" includes voltage optimization measures that optimize the voltage at points on the electric distribution voltage system and thereby reduce electricity consumption by electric customers' end use devices. "Energy efficiency" also includes measures that reduce the total Btus of electricity, natural gas and other fuels needed to meet the end use or uses (20 ILCS 3855/1-10). For purposes of this Section, "energy efficiency" means measures that reduce the amount of energy required to achieve a given end use. "Energy efficiency" also includes measures that reduce the total Btus of electricity and natural gas needed to meet the end use or uses (220 ILCS 5/8-104(b)).

**Equivalent Full Load Hours** (EFLH): The equivalent hours that equipment would need to operate at its peak capacity in order to consume its estimated annual kWh consumption (annual kWh/connected kW) or therms.

**High Efficiency**: General term for technologies and processes that require less energy, water, or other inputs to operate.

**Lifetime**: Two important distinctions fall under this definition:

**Technical Lifetime:** The number of years (or hours) that the new high efficiency equipment is expected to function.

**Measure Lifetime**: The number of years (or hours) that the new high efficiency equipment is expected to provide the savings characterized in the measure. This is the value provided in the “Deemed Lifetime of Efficient Equipment” section of each characterization. The measure lifetime is generally based on the technical lifetime but should represent an estimate of the median number of years that the measures installed under a program are still in place and operable. This may include consideration of the potential for users to remove or remodel and to allow for breakages or imperfect operation, resulting in a shorter measure life. If the savings of a population is expected to *decline* due to issues such as the overriding of settings or poorly maintaining equipment, a midlife adjustment should be used to reduce the lifetime savings;[[26]](#footnote-27) however, the measure lifetime should still reflect the technical lifetime (i.e., the total years any savings are expected to occur). The Measure Lifetime should be used in lifetime savings and cost benefit calculations as well as in Weighted Average Measure Life (WAML) calculations.

Two additional terms used when describing a Measure Lifetime are:

**Effective Useful Life (EUL)** – EUL is consistent with the Measure Lifetime described above.

**Remaining Useful Life (RUL)** – Applies to retrofit or replacement measures.  For example, if an existing working refrigerator is replaced with a high efficiency unit, the RUL is an assumption of how many more years the existing unit would have lasted. As a general rule, the RUL is usually assumed to be 1/3 of the EUL.

**Load Factor** (LF): The fraction of full load (wattage) for which the equipment is typically run.

**Measure Cost**: The incremental (for time of sale measures) or full cost (both capital and labor for retrofit measures) of implementing the High Efficiency equipment. See Section 3.8 Measure Incremental Cost Definition for full definition.

**Measure Description**: A detailed description of the technology and the criteria it must meet to be eligible as an energy efficient measure.

**Measure:** An efficient technology or procedure that results in energy savings as compared to the baseline efficiency.

**Residential:** The market sector that includes measures that apply only to detached, residential buildings or duplexes.

**Operation and Maintenance (O&M) Cost Adjustments:** The dollar impact resulting from differences between baseline and efficient case Operation and Maintenance costs.

**Operating Hours** (HOURS): The annual hours that equipment is expected to operate.

**Provisional Measures:** Energy-efficient technologies, measures, projects, programs, and/or services that are generally nascent in Illinois or nationally, for which energy savings have not been validated through robust evaluation, measurement, and verification (EM&V) efforts, and/or for which there is substantial uncertainty about their cost-effectiveness, performance, and/or customer acceptance.

**Program:** The mode of delivering a particular measure or set of measures to customers. See Section 2.4 for a list of program descriptions that are presently operating in Illinois.

**Rating Period Factor** (RPF): Percentages for defined times of the year that describe when energy savings will be realized for a specific measure.

**Stakeholder Advisory Group (SAG):** The Illinois Energy Efficiency Stakeholder Advisory Group (SAG) was first defined in the electric utilities’ first energy efficiency Plan Orders to include “… the Utility, DCEO, Staff, the Attorney General, BOMA and CUB and representation from a variety of interests, including residential consumers, business consumers, environmental and energy advocacy organizations, trades and local government... [and] a representative from the ARES (alternative retail electric supplier) community should be included.”[[27]](#footnote-28) A group of stakeholders who have an interest in Illinois’ energy efficiency programs and who meet regularly to share information and work toward consensus on various energy efficiency issues. The Utilities in Illinois have been directed by the ICC to work with the SAG on the development of a statewide TRM.

## Electrical Loadshapes (kWh)

Loadshapes are an integral part of the measure characterization and are used to divide energy savings into appropriate periods using Rating Period Factors (RPFs) such that each have variable avoided cost values allocated to them for the purpose of estimating cost effectiveness.

For the purposes of assigning energy savings (kWh) periods, the TRM TAC has agreed to use the industry standards for wholesale power market transactions as shown in the following table.

Table 3.2: On- and Off-Peak Energy Definitions

| **Period Category** | **Period Definition (Central Prevailing Time)** |
| --- | --- |
| Winter On-Peak Energy   | 8AM - 11PM, weekdays, Oct – Apr, No NERC holidays |
| Winter Off-Peak Energy | All other hours |
| Summer On-Peak Energy      | 8AM - 11PM, weekdays, May – Sept, No NERC holidays |
| Summer Off-Peak Energy              | All other hours |

Loadshapes have been developed for each end-use by assigning Rating Period Factor percentages to each of the four periods above. Three methodologies were used:

1. Itron eShapes data for Missouri, provided by Ameren and reconciled to Illinois loads, were used to calculate the percentage of load in to the four categories above.
2. Where the Itron eShapes data did not provide a particular end-use or specific measure load profile, loadshapes that have been developed over many years by Efficiency Vermont and that have been reviewed by the Vermont Department of Public Service were adjusted to match Illinois period definitions. Note – no weather sensitive loadshapes were based on this method. Any of these load profiles that relate to High Impact Measures should be an area of future evaluation.
3. Loadshapes have also been developed from primary research studies conducted in Illinois or other jurisdictions if robust datasets were available to support hourly analysis of end use consumption.

The following pages provide the loadshape values for most measures provided in the TRM.[[28]](#footnote-29) The source of the loadshape is also provided.

Table 3.3: Loadshapes by Season

|  |  | Winter Peak | WinterOff-peak | SummerPeak | SummerOff-peak |  |
| --- | --- | --- | --- | --- | --- | --- |
|  | Loadshape Reference Number | Oct-Apr, M-F, non-holiday, 8AM - 11PM | Oct-Apr, All other time | May-Sept, M-F, non-holiday, 8AM - 11PM | May- Sept, All other time | Loadshape Source |
| Residential Clothes Washer | R01 | 30.1% | 27.1% | 23.1% | 19.7% | Guidehouse MA Baseline Study[[29]](#footnote-30) |
| Residential Dish Washer | R02 | 32.2% | 28.5% | 20.6% | 18.7% | Guidehouse MA Baseline Study |
| Residential Electric DHW | R03 | 33.8% | 31.0% | 18.2% | 17.1% | Guidehouse MA Baseline Study |
| Residential Freezer | R04 | 23.3% | 30.2% | 20.4% | 26.0% | Guidehouse MA Baseline Study |
| Residential Refrigerator | R05 | 23.7% | 28.7% | 21.7% | 25.9% | Guidehouse MA Baseline Study |
| Residential Indoor Lighting | R06 | 35.1% | 26.1% | 22.0% | 16.8% | Opinion Dynamics IL Metering Study[[30]](#footnote-31) |
| Residential Outdoor Lighting | R07 | 18.0% | 44.1% | 9.4% | 28.4% | Efficiency Vermont |
| Residential Cooling | R08 | 4.1% | 0.7% | 71.3% | 23.9% | Itron eShapes |
| Residential Electric Space Heat | R09 | 57.8% | 38.8% | 1.7% | 1.7% | Itron eShapes |
| Residential Electric Heating and Cooling  | R10 | 35.2% | 22.8% | 31.0% | 11.0% | Itron eShapes |
| Residential Ventilation | R11 | 25.8% | 32.3% | 18.9% | 23.0% | Efficiency Vermont |
| Residential - Dehumidifier | R12 | 12.9% | 16.2% | 31.7% | 39.2% | Efficiency Vermont |
| Residential Standby Losses - Entertainment Center | R13 | 28.3% | 30.3% | 19.7% | 21.7% | Guidehouse MA Baseline Study |
| Residential Standby Losses - Home Office | R14 | 28.8% | 28.3% | 21.4% | 21.4% | Guidehouse MA Baseline Study |
| Residential Pool Pumps | R15 | 0% | 0% | 58.9% | 41.1% | Efficiency Vermont |
| Residential Holiday String Lighting | R16 | 43.1% | 56.9% | 0% | 0% | Estimate[[31]](#footnote-32) |
| Residential Electric Dryer | R17 | 34.0% | 26.0% | 22.3% | 17.7% | Guidehouse MA Baseline Study |
| Residential Heat Pump DHW | R18 | 32.8% | 31.1% | 18.2% | 17.9% | Guidehouse MA Baseline Study |
| Residential Electric Vehicle Charger | R19 | 25.6% | 34.7% | 16.7% | 23.1% | Guidehouse Vehicle Analytics and Simulation Tool (TM), 2020 |
| Residential Induction Cooktop | R20 | 18.0% | 23.4% | 26.0% | 32.6% | Estimate |
|  |  |  |  |  |  |  |
| Commercial Electric Cooking | C01 | 40.6% | 18.2% | 28.7% | 12.6% | Itron eShapes |
| Commercial Electric DHW | C02 | 40.5% | 18.2% | 28.5% | 12.8% | Itron eShapes |
| Commercial Cooling | C03 | 4.9% | 0.8% | 66.4% | 27.9% | Itron eShapes |
| Commercial Electric Heating | C04 | 53.5% | 43.2% | 1.9% | 1.4% | Itron eShapes |
| Commercial Electric Heating and Cooling  | C05 | 19.4% | 13.5% | 47.1% | 19.9% | Itron eShapes |
| Commercial Indoor Lighting | C06 | 30.1% | 27.5% | 22.8% | 19.7% | Guidehouse EmPOWER study[[32]](#footnote-33) |
| Grocery/Conv. Store Indoor Lighting | C07 | 28.0% | 30.2% | 20.3% | 21.5% | Guidehouse EmPOWER study |
| Health Indoor Lighting | C08 | 29.1% | 28.9% | 21.6% | 20.3% | Guidehouse EmPOWER study |
| Office Indoor Lighting | C09 | 29.9% | 28.2% | 22.3% | 19.6% | Guidehouse EmPOWER study |
| Restaurant Indoor Lighting | C10 | 32.1% | 25.7% | 23.4% | 18.8% | Efficiency Vermont |
| Retail Indoor Lighting | C11 | 32.6% | 25.4% | 24.2% | 17.9% | Guidehouse EmPOWER study |
| Warehouse Indoor Lighting | C12 | 26.0% | 29.0% | 22.4% | 22.6% | Guidehouse EmPOWER study |
| Education Indoor Lighting | C13 | 34.7% | 26.2% | 23.6% | 15.5% | Guidehouse EmPOWER study |
| Indust. 1-shift (8/5) (e.g., comp. air, lights) | C14 | 50.5% | 7.2% | 37.0% | 5.3% | Efficiency Vermont |
| Indust. 2-shift (16/5) (e.g., comp. air, lights) | C15 | 47.5% | 10.2% | 34.8% | 7.4% | Efficiency Vermont |
| Indust. 3-shift (24/5) (e.g., comp. air, lights) | C16 | 34.8% | 23.2% | 25.5% | 16.6% | Efficiency Vermont |
| Indust. 4-shift (24/7) (e.g., comp. air, lights) | C17 | 25.8% | 32.3% | 18.9% | 23.0% | Efficiency Vermont |
| Industrial Indoor Lighting | C18 | 44.3% | 13.6% | 32.4% | 9.8% | Efficiency Vermont |
| Industrial Outdoor Lighting | C19 | 18.0% | 44.1% | 9.4% | 28.4% | Efficiency Vermont |
| Commercial Outdoor Lighting | C20 | 16.8% | 44.6% | 9.3% | 29.3% | Guidehouse EmPOWER study |
| Commercial Office Equipment | C21 | 37.7% | 20.9% | 26.7% | 14.7% | Itron eShapes |
| Commercial Refrigeration | C22 | 38.5% | 20.6% | 26.7% | 14.2% | Itron eShapes |
| Commercial Ventilation | C23 | 38.1% | 20.6% | 29.7% | 11.6% | Itron eShapes |
| Traffic Signal - Red Balls, always changing or flashing | C24 | 25.8% | 32.3% | 18.9% | 23.0% | Efficiency Vermont |
| Traffic Signal - Red Balls, changing day, off night | C25 | 37.0% | 20.9% | 27.1% | 14.9% | Efficiency Vermont |
| Traffic Signal - Green Balls, always changing | C26 | 25.8% | 32.3% | 18.9% | 23.0% | Efficiency Vermont |
| Traffic Signal - Green Balls, changing day, off night | C27 | 37.0% | 20.9% | 27.1% | 14.9% | Efficiency Vermont |
| Traffic Signal - Red Arrows | C28 | 25.8% | 32.3% | 18.9% | 23.0% | Efficiency Vermont |
| Traffic Signal - Green Arrows | C29 | 25.8% | 32.3% | 18.9% | 23.0% | Efficiency Vermont |
| Traffic Signal - Flashing Yellows | C30 | 25.8% | 32.3% | 18.9% | 23.0% | Efficiency Vermont |
| Traffic Signal - “Hand” Don’t Walk Signal | C31 | 25.8% | 32.3% | 18.9% | 23.0% | Efficiency Vermont |
| Traffic Signal - “Man” Walk Signal | C32 | 25.8% | 32.3% | 18.9% | 23.0% | Efficiency Vermont |
| Traffic Signal - Bi-Modal Walk/Don’t Walk | C33 | 25.8% | 32.3% | 18.9% | 23.0% | Efficiency Vermont |
| Industrial Motor | C34 | 47.5% | 10.2% | 34.8% | 7.4% | Efficiency Vermont |
| Industrial Process | C35 | 47.5% | 10.2% | 34.8% | 7.4% | Efficiency Vermont |
| HVAC Pump Motor (heating) | C36 | 38.7% | 48.6% | 5.9% | 6.8% | Efficiency Vermont |
| HVAC Pump Motor (cooling) | C37 | 7.8% | 9.8% | 36.8% | 45.6% | Efficiency Vermont |
| HVAC Pump Motor (unknown use) | C38 | 23.2% | 29.2% | 21.4% | 26.2% | Efficiency Vermont |
| VFD - Supply fans <10 HP | C39 | 38.8% | 16.1% | 28.4% | 16.7% | Efficiency Vermont |
| VFD - Return fans <10 HP | C40 | 38.8% | 16.1% | 28.4% | 16.7% | Efficiency Vermont |
| VFD - Exhaust fans <10 HP | C41 | 34.8% | 23.2% | 20.3% | 21.7% | Efficiency Vermont |
| VFD - Boiler feedwater pumps <10 HP | C42 | 42.9% | 44.2% | 6.6% | 6.3% | Efficiency Vermont |
| VFD - Chilled water pumps <10 HP | C43 | 11.2% | 5.5% | 40.7% | 42.6% | Efficiency Vermont |
| VFD Boiler circulation pumps <10 HP | C44 | 42.9% | 44.2% | 6.6% | 6.3% | Efficiency Vermont |
| Refrigeration Economizer | C45 | 36.3% | 50.8% | 5.6% | 7.3% | Efficiency Vermont |
| Evaporator Fan Control | C46 | 24.0% | 35.9% | 16.7% | 23.4% | Efficiency Vermont |
| Standby Losses - Commercial Office | C47 | 8.2% | 50.5% | 5.6% | 35.7% | Efficiency Vermont |
| VFD Boiler draft fans <10 HP | C48 | 37.3% | 48.9% | 6.4% | 7.3% | Efficiency Vermont |
| VFD Cooling Tower Fans <10 HP | C49 | 7.9% | 5.2% | 54.0% | 32.9% | Efficiency Vermont |
| Engine Block Heater Timer | C50 | 26.5% | 61.0% | 4.1% | 8.5% | Efficiency Vermont |
| Door Heater Control | C51 | 30.4% | 69.6% | 0.0% | 0.0% | Efficiency Vermont |
| Beverage and Snack Machine Controls | C52 | 10.0% | 48.3% | 7.4% | 34.3% | Efficiency Vermont |
| Flat | C53 | 36.3% | 21.8% | 26.2% | 15.7% | Itron eShapes |
| Religious Indoor Lighting | C54 | 26.8% | 31.4% | 18.9% | 22.8% | Efficiency Vermont |
| Commercial Clothes Washer | C55 | 47.0% | 11.1% | 34.0% | 8.0% | Itron eShapes[[33]](#footnote-34) |
| Dairy Farm Combined End Uses | C56 | 34.2% | 23.9% | 24.9% | 17.0% | Efficiency Vermont |
| Milk Pump | C57 | 29.5% | 28.9% | 21.3% | 20.3% | Efficiency Vermont |
| Farm Plate Cooler / Heat Recovery Unit | C58 | 22.8% | 16.7% | 32.4% | 28.1% | Efficiency Vermont |
| Agriculture and Water Pumping | C59 | 23.7% | 36.0% | 18.3% | 22.0% | DEER 2008 |
| Non-Residential Agriculture Lighting – 6 Hours | C60 | 42% | 16% | 30% | 12% | Franklin Energy |
| Non-Residential Agriculture Lighting – 8 Hours | C61 | 36% | 22% | 26% | 16% | Franklin Energy |
| Non-Residential Agriculture Lighting – 12 Hours | C62 | 38% | 20% | 27% | 15% | Franklin Energy |
| Non-Residential Dairy Long Day Lighting – 17 Hours | C63 | 34% | 24% | 25% | 17% | Franklin Energy |
| Non-Residential Agriculture Lighting – 24 Hours | C64 | 26% | 33% | 19% | 22% | Franklin Energy |
| Non-Residential Indoor Agriculture Vegetative Room | C65 | 32% | 26% | 23% | 19% | Franklin Energy |
| Non-Residential Indoor Agriculture Flowering Room | C66 | 31% | 27% | 23% | 19% | Franklin Energy |
| Voltage Optimization – Ameren | C67 | 26% | 30% | 22% | 22% | 2017-2019 average utility system load for MISO Central region |
| Voltage Optimization – ComEd | C68 | 27% | 29% | 22% | 22% | 2017-2019 average utility system load for PJM ComEd region |

## Summer Peak Period Definition (kW)

To estimate the impact that an efficiency measure has on a utility’s system peak, the peak itself needs to be defined. Because Illinois currently is a summer peaking state, only the summer peak period is defined for the purpose of this TRM.

Note that Illinois spans two different electrical control areas, the Pennsylvania – Jersey – Maryland (PJM) Interconnection (which includes ComEd), and the Midcontinent Independent System Operator (MISO) (which includes Ameren). As a result, there is some disparity in the actual system peak across the state. However, only PJM has a forward capacity market where an efficiency program can potentially participate. Because ComEd is part of the PJM control area, their definition of the summer peak period is typically used in this TRM to support accurate quantification of demand savings for PJM Forward Capacity Market purposes.

That coincident summer peak period is defined as 1:00-5:00 pm Central Prevailing Time on non-holiday weekdays, June through August.

Summer peak coincidence factors can be found within each measure characterization. The source is provided and is based upon evaluation results, analysis of load shape data, or through a calculation using stated assumptions.

For measures that are not weather-sensitive, the summer peak coincidence factor is estimated whenever possible as the average of savings within the peak period defined above. For weather sensitive measures such as cooling, the summer peak coincidence factor is provided in two different ways. The first method is to estimate demand savings during the utility’s peak hour (defined as 3-4pm on June 20th, as provided by Ameren). This is likely to be the most indicative of actual peak benefits. The second way represents the average savings over the summer peak period, consistent with the non-weather sensitive end uses, and is presented so that savings can be bid into PJM’s Forward Capacity Market.

## Heating and Cooling Degree-Day Data

Many measures are weather sensitive. Because there is a range of climactic conditions across the state, VEIC engaged the Utilities to provide their preferences for what airports and cities are the best proxies for the weather in their service territories. The result of this engagement is in the table below. All of the data represents 15-year normals from the NCEI National Climactic Data Center (NCDC).[[34]](#footnote-35) Note that the base temperature for the calculation of heating degree-days in this document does not follow the historical 65F degree base temperature convention. Instead VEIC used several different temperatures in this TRM to more accurately reflect the outdoor temperature when a heating or cooling system turns on.

Residential heating is based on 60F, in accordance with regression analysis of heating fuel use and weather by state by the Pacific Northwest National Laboratory.[[35]](#footnote-36) Residential cooling is based on 65F in agreement with a field study in Wisconsin.[[36]](#footnote-37) These are lower than typical thermostat set points because internal gains, such as appliances, lighting, and people, provide some heating. In C&I settings, internal gains are often much higher; the base temperatures for both heating and cooling is 55F.[[37]](#footnote-38) Custom degree-days with building-specific base temperatures are recommended for large C&I projects.

Table 3.5: Degree-Day Zones and Values by Market Sector

|  | **Residential** | **C&I** |  |  |
| --- | --- | --- | --- | --- |
| **Zone** | **HDD** | **CDD** | **HDD** | **CDD** | **Weather Station / City** | **Station ID** |
| 1 | 5,230 | 877 | 4,171 | 2,284 | Rockford AP / Rockford | USW00094822 |
| 2 | 4,798 | 1,047 | 3,760 | 2,494 | Chicago O'Hare AP / Chicago | USW00094846 |
| 3 | 4,266 | 1,183 | 3,296 | 2,761 | Springfield #2 / Springfield | USC00118186 |
| 4 | 3,188 | 1,641 | 2,351 | 3,480 | Belleville SIU RSCH / Belleville | USW00013802 |
| 5 | 3,390 | 1,450 | 2,499 | 3,186 | Carbondale Southern IL AP / Marion | USW00093810 |
| Average | 4,631 | 1,098 | 3,619 | 2,596 | Weighted by occupied housing units |  |
| Base Temp | 60F | 65F | 55F | 55F | 15 year climate normals, 2006-2020 |  |

The above assumptions based on 15-year climate normals are appropriate for use where annual consumption values are being estimated. For any peak load calculations, consideration of climate extremes or where hourly climate variations are modeled, the TAC agreed to utilize TMYx data (2007-2021) to develop variable assumptions.

This table assigns each of the proxy cities to one of five climate zones. The following graphics from the Illinois State Water Survey show isobars (lines of equal degree-days), and we have color-coded the counties in each of these graphics using those isobars as a dividing line. Using this approach, the state divides into five cooling degree-day zones and five heating degree-day zones. Note that although the heating and cooling degree-day maps are similar, they are not the same, and the result is that there is a total of 10 climate zones in the state. The counties are listed in the tables following the figures for ease of reference. In addition, an Excel file containing all Illinois Zip Codes with the corresponding Heating and Cooling Degree-day zones is provided on the SharePoint site within the ‘TRM Reference Documents’ section.

Figure 3.1: Cooling Degree-Day Zones by County



**Zone 1**

**Zone 2**

**Zone 3**

**Zone 4**

**Zone 5**

Figure 3.2: Heating Degree-Day Zones by County



**Zone 1**

**Zone 2**

**Zone 3**

**Zone 4**

**Zone 5**

Table 3.6: Heating Degree-Day Zones by County

| **Zone 1** | **Zone 2** | **Zone 3** | **Zone 4** | **Zone 5** |
| --- | --- | --- | --- | --- |
| Boone County | Bureau County | Adams County | Clinton County | Alexander County |
| Jo Daviess County | Carroll County | Bond County | Edwards County | Massac County |
| Stephenson County | Cook County | Brown County | Franklin County | Pulaski County |
| Winnebago County | DeKalb County | Calhoun County | Gallatin County | Union County |
|   | DuPage County | Cass County | Hamilton County |   |
|   | Grundy County | Champaign County | Hardin County |   |
|   | Henderson County | Christian County | Jackson County |   |
|   | Henry County | Clark County | Jefferson County |   |
|   | Iroquois County | Clay County | Johnson County |   |
|   | Kane County | Coles County | Lawrence County |   |
|   | Kankakee County | Crawford County | Madison County |   |
|   | Kendall County | Cumberland County | Marion County |   |
|   | Knox County | De Witt County | Monroe County |   |
|   | Lake County | Douglas County | Perry County |   |
|   | LaSalle County | Edgar County | Pope County |   |
|   | Lee County | Effingham County | Randolph County |   |
|   | Livingston County | Fayette County | Richland County |   |
|   | Marshall County | Ford County | Saline County |   |
|   | McHenry County | Fulton County | St. Clair County |   |
|   | Mercer County | Greene County | Wabash County |   |
|   | Ogle County | Hancock County | Washington County |   |
|   | Peoria County | Jasper County | Wayne County |   |
|   | Putnam County | Jersey County | White County |   |
|   | Rock Island County | Logan County | Williamson County |   |
|   | Stark County | Macon County |   |   |
|   | Warren County | Macoupin County |   |   |
|   | Whiteside County | Mason County |   |   |
|   | Will County | McDonough County |   |   |
|   | Woodford County | McLean County |   |   |
|   |   | Menard County |   |   |
|   |   | Montgomery County |   |   |
|   |   | Morgan County |   |   |
|   |   | Moultrie County |   |   |
|   |   | Piatt County |   |   |
|   |   | Pike County |   |   |
|   |   | Sangamon County |   |   |
|   |   | Schuyler County |   |   |
|   |   | Scott County |   |   |
|   |   | Shelby County |   |   |
|   |   | Tazewell County |   |   |
|   |   | Vermilion County |   |   |

Table 3.7: Cooling Degree-day Zones by County

| **Zone 1** | **Zone 2** | **Zone 3** | **Zone 4** | **Zone 5** |
| --- | --- | --- | --- | --- |
| Boone County | Bureau County | Adams County | Bond County | Alexander County |
| Carroll County | Cook County | Brown County | Clay County | Hardin County |
| DeKalb County | DuPage County | Calhoun County | Clinton County | Johnson County |
| Jo Daviess County | Grundy County | Cass County | Edwards County | Massac County |
| Kane County | Henderson County | Champaign County | Fayette County | Pope County |
| Lake County | Henry County | Christian County | Franklin County | Pulaski County |
| McHenry County | Iroquois County | Clark County | Gallatin County | Randolph County |
| Ogle County | Kankakee County | Coles County | Hamilton County | Union County |
| Stephenson County | Kendall County | Crawford County | Jackson County |   |
| Winnebago County | Knox County | Cumberland County | Jefferson County |   |
|   | LaSalle County | De Witt County | Jersey County |   |
|   | Lee County | Douglas County | Lawrence County |   |
|   | Livingston County | Edgar County | Macoupin County |   |
|   | Marshall County | Effingham County | Madison County |   |
|   | Mercer County | Ford County | Marion County |   |
|   | Peoria County | Fulton County | Monroe County |   |
|   | Putnam County | Greene County | Montgomery County |   |
|   | Rock Island County | Hancock County | Perry County |   |
|   | Stark County | Jasper County | Richland County |   |
|   | Warren County | Logan County | Saline County |   |
|   | Whiteside County | Macon County | St. Clair County |   |
|   | Will County | Mason County | Wabash County |   |
|   | Woodford County | McDonough County | Washington County |   |
|   |   | McLean County | Wayne County |   |
|   |   | Menard County | White County |   |
|   |   | Morgan County | Williamson County |   |
|   |   | Moultrie County |   |   |
|   |   | Piatt County |   |   |
|   |   | Pike County |   |   |
|   |   | Sangamon County |   |   |
|   |   | Schuyler County |   |   |
|   |   | Scott County |   |   |
|   |   | Shelby County |   |   |
|   |   | Tazewell County |   |   |
|   |   | Vermilion County |   |   |

## Measure Incremental Cost Definition

**Operations and Maintenance (O&M) and/or Deferred Baseline Replacement Cost Changes**: Any avoided costs are treated as benefits, and any increased costs are treated as Incremental Costs. In cases where the efficient Measure has a significantly shorter or longer life than the relevant baseline measure (e.g., LEDs versus halogens), the avoided baseline replacement measure costs should be accounted for as a benefit in the TRC test analysis.

**Incremental Costs** means the difference between the cost of the efficient Measure and the cost of the most relevant baseline measure that would have been installed (if any) in the absence of the efficiency Program. Installation costs (material and labor) shall be included if there is a difference between the efficient Measure and the baseline measure. The Customer’s value of service lost, the Customer’s value of their lost amenity, and the Customer’s transaction costs shall be included in the TRC test analysis where a reasonable estimate or proxy of such costs can be easily obtained (e.g., Program Administrator payment to a Customer to reduce load during a demand response event, Program Administrator payment to a Customer as an inducement to give up functioning equipment). This Incremental Cost input in the TRC analysis is not reduced by the amount of any Incentives (any Financial Incentives Paid to Customers or Incentives Paid to Third Parties by a Program Administrator that is intended to reduce the price of the efficient Measure to the Customer). Incremental Cost calculations will vary depending on the type of efficient Measure being implemented, as outlined in the examples provided below and as set forth in the IL-TRM. Note that the TRM includes at least one deemed incremental cost(s) as a default value(s) for most measures. However, consistent with the TRM Policy Document policy, in instances where Program Administrators have better information on the true incremental cost of the measures (e.g., direct install programs), the Program Administrator-specific incremental cost value should be used for the purposes of cost-effectiveness analysis.

Examples of Incremental Cost calculations include:

1. The Incremental Cost for an efficient Measure that is installed in new construction or is being purchased at the time of natural installation, investment, or replacement is the additional cost incurred to purchase an efficient Measure over and above the cost of the baseline/standard (i.e., less efficient) measure (including any incremental installation, replacement, or O&M costs if those differ between the efficient Measure and baseline measure).
2. For a retrofit Measure where the efficiency Program caused the Customer to update their existing equipment, facility, or processes (e.g., air sealing, insulation, tank wrap, controls), where the Customer would not have otherwise made a purchase, the appropriate baseline is zero expenditure, and the Incremental Cost is the full cost of the new retrofit Measure (including installation costs).
3. For the early replacement of functioning equipment with a new efficient Measure, where the Customer would not have otherwise made a purchase for a number of years, the appropriate baseline is a dual baseline that begins as the existing equipment and shifts to the new standard equipment after the expected remaining useful life of the existing equipment ends. Thus, the Incremental Cost is the full cost of the new efficient Measure (including installation costs) being purchased to replace a still-functioning equipment less the present value of the assumed deferred replacement cost (including installation costs) of replacing the existing equipment with a new baseline measure at the end of the existing equipment’s life. This deferred credit may not be necessary when the lifetime of the measure is short, the costs are very low, the measure is highly cost-effective even without the deferred credit, or for other reasons (e.g., certain Direct Install Measures, Measures provided in Kits to Customers).[[38]](#footnote-39)
4. For study-based services (e.g., facility energy audits, energy surveys, energy assessments, retro-commissioning, new construction design services), the Incremental Cost is the full cost of the study-based service. Even if the study-based service is performed entirely by a Program Administrator’s program implementation contractor, the full cost of the study-based service charged by the program implementation contractor is the Incremental Cost, because this is assumed to be the cost of the study-based service that would have been incurred by the Customer if the Customer were to have the study-based service performed in the absence of the efficiency Program. If the Customer implements efficient Measures as a result of the study-based service provided by the efficiency Program, the Incremental Cost for those efficient Measures should also be classified as Incremental Costs in the TRC analysis. Note that the Incremental Costs associated with study-based services should be included in Cost-Effectiveness calculations “only at the level at which they become variable.”[[39]](#footnote-40) In some cases, this will be at the Measure level; in others, it will be at the Program level. Such costs should be included in Measure-level Cost-Effectiveness calculations only when they are inseparable from the efficiency improvements – i.e., when the provision of the study-based service is what produces energy savings (e.g., retro-commissioning). Conversely, when study-based service costs are separable from the costs of the efficient Measures themselves and Customer, Program Administrator and/or other parties have discretion over which of the identified efficient Measures to subsequently install (e.g., for facility energy audits, surveys or assessments that are used to identify potential efficient Measures for installation), the Incremental Cost associated with such study-based services should be included only in Program-level Cost-Effectiveness analyses (rather than allocated to individual efficient Measures).
5. For the early retirement of functioning equipment before its expected life is over (e.g., appliance recycling Programs), the Incremental Costs are composed of the Customer’s value placed on their lost amenity, any Customer transaction costs, and the pickup and recycling cost. The Incremental Costs include the actual cost of the pickup and recycling of the equipment (often paid for by a Program Administrator to a program implementation contractor) because this is assumed to be the cost of recycling the equipment that would have been incurred by the Customer if the Customer were to recycle the equipment on their own in the absence of the efficiency Program. The payment a Program Administrator makes to the Customer serves as a proxy for the value the Customer places on their lost amenity and any Customer transaction costs.

## Discount Rates, Inflation Rates, and O&M Costs

The Illinois Utilities use screening tools that apply an appropriate discount rate to any future costs or benefits. The societal discount rate, required for use by all electric utilities, is defined as a nominal discount rate of 2.40%, or a real (inflation-adjusted) discount rate of 0.42%.[[40]](#footnote-41)

Where a future cost is provided within the TRM (e.g., in early replacement measures where a deferred baseline replacement cost is provided) and the future cost has been adjusted using an inflation rate (based upon the 20-year Treasury yield of 1.98%)[[41]](#footnote-42), the nominal discount rate should be used to discount to the present value. Where future costs have not been adjusted for inflation, the real discount rate should be used to discount to present value.

The following table provides the historical discount rate that have been applied:

|  |  |  |  |
| --- | --- | --- | --- |
| **Program Year Applied To** **(TRM based upon)** | **Nominal Discount Rate** | **Real Discount Rate** | **Inflation Rate** |
| 2026 – 2029 (v14.0 – v17.0) |  |  |  |
| 2022 – 2025 (v9.0 – v12.0)[[42]](#footnote-43) | 2.40% | 0.42% (10yr Treasury bond rates) | 1.98% |
| 2018 – 2021 (v6.0 – v8.0)[[43]](#footnote-44)  | 2.38% | 0.46% (10yr Treasury bond rates) | 1.91% |
| EPY9 and GPY6 (v5.0) | Not specified | 5.34% (WACC) | 1.91% |
| EPY5-8 and GPY1-5 (v1.0 - v4.0) | Not specified | 5.23% (WACC) | Not specified |

As per ‘Section 8.5 Discount Rates’ of the Illinois Energy Efficiency Policy Manual, new discount and inflation rates for subsequent Plan cycles will be added to the IL-TRM as soon as available, and no later than October 1 of the year prior to the Plan filing.

Some measures specify an operations and maintenance (O&M) parameter that describes the incremental O&M cost savings that can be expected over the measure’s lifetime. For most measures the TRM does not specify the NPV of the O&M costs. Instead, the necessary information required to calculate the NPV is included. An example is provided below:

Baseline Case: O&M costs equal $150 every two years.

Efficient Case: O&M costs equal $50 every five years.

Given this information, the incremental O&M costs can be determined by discounting the cash flows in the Baseline Case and the Efficient Case separately using the real discount rate.

For a select few measures that include baseline shifts that result in multiple component costs and lifetimes over the lifetime of the measure, this standard method cannot be used. In only these cases, the O&M costs are presented both as Annual Levelized equivalent cost (i.e., the annual payment that results in an equivalent NPV to the actual stream of O&M costs) and as NPVs using a real societal discount rate of 0.42%.

When discounting nominal data that was adjusted to nominal from original real data using an inflation rate that is different than the IL-TRM inflation rate value, the analyst should first adjust for inflation using the original (non-IL-TRM) value to convert the data back to the appropriate year’s real dollars and then use the real discount rate as specified in the IL-TRM.

## Interactive Effects

The TRM presents engineering equations for most measures. This approach is desirable because it conveys information clearly and transparently and is widely accepted in the industry. Unlike simulation model results, engineering equations also provide flexibility and the opportunity for users to substitute local, specific information for specific input values. Furthermore, the parameters can be changed in TRM updates to be applied in future years as better information becomes available.

One limitation is that some interactive effects between measures are not automatically captured. Because we cannot know what measures will be implemented at the same time with the same customer, we cannot always capture the interactions between multiple measures within individual measure characterizations. However, interactive effects with different end-uses are included in individual measure characterizations whenever possible. For instance, waste heat factors are included in the lighting characterizations to capture the interaction between more-efficient lighting measures and the amount of heating and/or cooling that is subsequently needed in the building. By contrast, no effort is made to account for interactive effects between an efficient air conditioning measure and an efficient lighting measure, because it is impossible to know the specifics of the other measure in advance of its installation.

For custom measures and projects where a bundle of measures is being implemented at the same time, these kinds of interactive effects should be estimated. Interactive effects between measures should be captured sequentially in accordance with best practice with respect to building science. For example: when building HVAC and envelope improvements are made at the same time, envelope improvement savings should be calculated first using the existing HVAC in the calculation, and the HVAC improvement savings should be calculated second assuming that the envelope improvements have already been made and the new installed HVAC capacity reflects the lower heating and cooling loads.

## Electrification and Fossil Fuel Baselines (Public Act 102-0662)

On September 15, 2021, the Climate and Equitable Jobs Act (CEJA) was signed into law, effective immediately. Section 220 ILCS 5/8-103B(b-27) of CEJA states that beginning in 2022 an electric utility may:

*“...offer and promote measures that electrify space heating, water heating, cooling, drying, cooking, industrial processes, and other building and industrial end uses that would otherwise be served by combustion of fossil fuel at the premises, provided that the electrification measures reduce total energy consumption at the premises. The electric utility may count the reduction in energy consumption at the premises toward achievement of its annual savings goals. The reduction in energy consumption at the premises shall be calculated as the difference between: (A) the reduction in Btu consumption of fossil fuels as a result of electrification, converted to kilowatt-hour equivalents by dividing by 3,412 Btu's per kilowatt hour; and (B) the increase in kilowatt hours of electricity consumption resulting from the displacement of fossil fuel consumption as a result of electrification measures under this subsection”.*

### Fossil Fuel Baseline Efficiencies for Electric Efficiency Measures

The energy savings for an electric efficiency measure with a fossil fuel baseline is the difference in energy consumption between the fossil fuel baseline and the efficient electric measure.

Use the following approach to define the baseline for efficient electric measures that would otherwise be served by combustion of fossil fuel at the premise:

1. If available, apply the baseline efficiency assumptions included in the TRM.
2. If not available, apply the following assumptions:
	1. For Time of Sale and New Construction applications, apply the minimum efficiency available in Illinois on the new equipment market for the fossil fuel.
	2. For Early Replacement:
		1. If the existing system is known:
			1. For the remaining life of the existing equipment, use the rated efficiency of the existing system.
			2. For the remaining measure life after the existing equipment would have been replaced, use the minimum efficiency available in Illinois on the new equipment market for the fossil fuel.
		2. If the existing system is unknown:
			1. Use the best available information for existing equipment efficiency. If no information is available, use the minimum efficiency available in Illinois on the new equipment market for the fossil fuel.

Where a measure includes both fuel switch savings and non-fuel switch savings, the characterization will clearly separate the two types to allow appropriate tracking. In addition, a separate section entitled ‘Cost Effectiveness Screening’ is provided in all fuel switch measures to outline the actual meter level impacts of a fuel switch measure for use in cost effectiveness screening calculations. An example fuel switch calculation is provided below (from 5.1.10 ENERGY STAR Clothes Dryer):

An ENERGYSTAR Most Efficient Heat Pump clothes dryer with CEFeffElec of 5.7 purchased in place of a baseline gas dryer:

SiteEnergySavings (MMBTUs) = [FuelSwitchSavings] + [NonFuelSwitchSavings]

FuelSwitchSavings = [(Load/CEFbaseGas \* Ncycles \* MMBtu\_convert \* %GasGas] - [Load/CEFeffElec \* Ncycles \* %GasGas \* 3412/1,000,000]

 = (8.45/2.84 \* 283 \* 0.003412 \* 0.84) - (8.45/5.7 \* 283 \* 0.84 \* 3412/1000000)

 = 1.21 MMBtu

NonFuelSwitchSavings = [(Load/CEFbaseGas \* Ncycles \* MMBtu\_convert \* %ElectricGas] - [Load/CEFeffElec \* Ncycles \* %ElectricGas \* 3412/1,000,000]

= (8.45/2.84 \* 283 \* 0.003412 \* 0.16) - (8.45/5.7 \* 283 \* 0.16 \* 3412/1000000)

 = 0.23 MMBtu

SiteEnergySavings (MMBTUs) = 1.21 + 0.23

 = 1.44 MMbtu

If supported by an electric utility: ΔkWh = ΔSiteEnergySavings \* 1,000,000 / 3,412

 = 1.44 \* 1,000,000/3412

 = 422.5 kWh

Actual meter impacts are as follows (calculation methodology is provided in the Cost Effectiveness Screening section at the end of each measure with fuel switching scenarios):

ΔTherms = [Gas Dryer Consumption Replaced]

= [(Load/CEFbaseGas \* Ncycles \* Therm\_convert \* %GasGas]

= [8.45/2.84 \* 283 \* 0.03412 \* 0.84]

= 24.1 therms

ΔkWh = [Gas Dryer Electric Consumption Replaced] - [Electric Dryer Consumption Added]

= [Load/CEFeffGas \* Ncycles \* %ElectricGas] – [Load/CEFeffElec \* Ncycles \* %ElectricElectric]

= [8.45/2.84 \* 283 \* 0.16] – [8.45/5.7 \* 283 \* 1]

 = - 284.8 kWh

### Fuel Units and Conversion Factors

Savings presented in the “Fossil Fuel Savings” section of the TRM will always be provided in Therms. Conversion to other fuel units should be based on site energy use, utilizing the conversion factors displayed below:

| **Fuel** | **Energy Units** | **BTUs per Energy Unit** | **Conversion Multiplier from Therms to Energy Unit** |
| --- | --- | --- | --- |
| Natural Gas | Therms | 100,000 | 1.0 |
| Propane Gas | Gallons | 91,333 | 1.095 |
| Fuel Oil | Gallons | 138,500 | 0.722 |
| Diesel | Gallons | 138,500 | 0.722 |
| Electric | kWh | 3,412 | 29.3 |

## Secondary kWh Savings from Fossil Fuel Saving Measures

Up until v10, only natural gas savings were detailed within the measure characterizations. A number of measures provide secondary electric savings due to the reduction in heating consumption (for example furnace fan savings resulting from shell improvements in a fossil fuel heated home, typically labelled as kWh\_heating Gas). These secondary savings can be claimed regardless of the fossil fuel in question (e.g. shell improvements to a home with oil heat) even if natural gas is specifically mentioned within the characterization.

1. 220 ILCS 5/8-103B and 220 ILCS 5/8-104. [↑](#footnote-ref-2)
2. The Program Administrators include: Ameren Illinois, ComEd, Peoples Gas, North Shore Gas, and Nicor Gas (collectively, the Utilities). [↑](#footnote-ref-3)
3. The Illinois TRC test is defined in 220 ILCS 5/8-104(b) and 20 ILCS 3855/1-10. [↑](#footnote-ref-4)
4. Illinois Statewide Technical Reference Manual Request for Proposals, August 22, 2011, pages 3-4, <http://ilsag.org/yahoo_site_admin/assets/docs/TRM_RFP_Final_part_1.230214520.pdf> [↑](#footnote-ref-5)
5. Being an open forum, this list of SAG stakeholders and participants may change at any time. [↑](#footnote-ref-6)
6. The Illinois Utilities subject to this TRM include: Ameren Illinois Company d/b/a Ameren Illinois (Ameren), Commonwealth Edison Company (ComEd), The Peoples Gas Light and Coke Company and North Shore Gas Company, and Northern Illinois Gas Company d/b/a Nicor Gas. [↑](#footnote-ref-7)
7. [http://www.icc.illinois.gov/docket/files.aspx?no=10-0570&docId=159809](http://www.eia.gov/consumption/residential/data/2009/xls/HC7.9%20Air%20Conditioning%20in%20Midwest%20Region.xls?no=10-0570&docId=159809) [↑](#footnote-ref-8)
8. <http://www.icc.illinois.gov/docket/files.aspx?no=10-0568&docId=167031> [↑](#footnote-ref-9)
9. [http://www.icc.illinois.gov/docket/files.aspx?no=10-0564&docId=167023](http://www.icc.illinois.gov/downloads/public/edocket/303835.pdf?no=10-0564&docId=167023) [↑](#footnote-ref-10)
10. [http://www.icc.illinois.gov/docket/files.aspx?no=10-0562&docId=167027](http://www.aquacraft.com/sites/default/files/pub/DeOreo-%282001%29-Disaggregated-Hot-Water-Use-in-Single-Family-Homes-Using-Flow-Trace-Analysis.pdf?no=10-0562&docId=167027) [↑](#footnote-ref-11)
11. <http://www.icc.illinois.gov/docket/files.aspx?no=13-0077&docId=203903>; <http://www.icc.illinois.gov/docket/files.aspx?no=13-0077&docId=195913>; <http://www.icc.illinois.gov/downloads/public/edocket/339744.pdf> [↑](#footnote-ref-12)
12. <https://www.icc.illinois.gov/docket/files.aspx?no=17-0270&docId=257523> [↑](#footnote-ref-13)
13. <https://icc.illinois.gov/docket/P2019-0983/documents/292186> Please see IL-TRM Policy Document Version 3.0 available at <https://icc.illinois.gov/docket/P2019-0983/documents/292186/files/509718.pdf> [↑](#footnote-ref-14)
14. Errata as well as links to the official IL-TRM documents, dockets, and policy documents are available on the following ICC webpage: <http://www.icc.illinois.gov/Electricity/programs/TRM.aspx> [↑](#footnote-ref-15)
15. Emphasis has been added to denote the difference between a “deemed value” and a “deemed savings estimate”. A deemed value refers to a single input value to an algorithm, while a deemed savings estimate is the result of calculating the end result of all of the values in the savings algorithm. [↑](#footnote-ref-16)
16. Note that the Public sector buildings and low income measures are not listed as a separate Market Sector. The Public building type is one of a series of building types that are included in the appropriate measures in the Commercial and Industrial Sector. [↑](#footnote-ref-17)
17. Please note that this is not an exhaustive list of end-uses and that others may be included in future versions of the TRM. [↑](#footnote-ref-18)
18. In rare cases, for example residential Home Energy Report (HER) type programs, in may be appropriate to have savings decay each year throughout the measure life rather than in a midlife adjustment. [↑](#footnote-ref-19)
19. Note that best efforts should be made to ensure that net-to-gross adjustments shall be estimated relative to the specific gross savings baselines for a given product or program. [↑](#footnote-ref-20)
20. Baseline efficiency levels set above (i.e., more efficient) than a code/standard baseline are only possible for measures or measure bundles with efficiency alternatives that fall between the relevant code/standard and the efficiency requirement of the program (i.e., an “intermediate efficiency” level), and are only possible in cases where the independent evaluator determines that NTG is not capturing the impact of these intermediate efficiency levels. [↑](#footnote-ref-21)
21. This would include cases in which utility programs endeavor to improve code compliance and can measure such improvement. It would also include situations in which a compelling case could be made that a utility initiative was necessary to enable a more efficient state or local code to be adopted (at least sooner than it otherwise would have been). [↑](#footnote-ref-22)
22. To gain access to the SharePoint web site, please contact the TRM Administrator at iltrmadministrator@veic.org. [↑](#footnote-ref-23)
23. The Technical Advisory Committee agreed that if the cost of repair is less than 20% of the new baseline replacement cost it can be considered early replacement. [↑](#footnote-ref-24)
24. Source: US EPA, www.energystar.gov, Space Type Definitions, or definitions as developed through the Technical Advisory Committee. [↑](#footnote-ref-25)
25. Measures that apply to the multifamily and public housing building types describe how to handle tenant versus master metered buildings. [↑](#footnote-ref-26)
26. In rare cases, for example residential Home Energy Report (HER) type programs, in may be appropriate to have savings decay each year throughout the measure life rather than in a midlife adjustment. [↑](#footnote-ref-27)
27. ICC Docket No. 07-0540, Final Order at 32-33, February 6, 2008. [http://www.icc.illinois.gov/downloads/public/edocket/215193.pdf](http://www.epelectricefficiency.com/downloads.asp) [↑](#footnote-ref-28)
28. All loadshape information has been posted to the VEIC SharePoint site and is publicly accessible through the Stakeholder Advisory Group’s web site. <http://www.ilsag.info/technical-reference-manual.html>

<http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Residential_Loadshapes_References.zip>

<http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Commercial_Loadshapes_References.zip>

<http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Sources%20and%20References%20-%20Loadshapes/TRM_Version_3_Loadshapes_2.24.zip>

http://ilsagfiles.org/SAG\_files/Technical\_Reference\_Manual/2018\_Loadshape\_Files.zip [↑](#footnote-ref-29)
29. See “RES 1 Baseline Loadshape Study” Prepared for the Electric and Gas Program Administrators of Massachusetts, Guidehouse, July 27, 2018, and corresponding Excel Appendix files. [↑](#footnote-ref-30)
30. See ‘[IL Res Indoor LED Lighting Load Shape\_2018-06-06](https://portal.veic.org/projects/illinoistrm/Shared%20Documents/TRM%20Reference%20Documents/Loadshapes%2C%20Heat%20Rate%20and%20Zip%20Codes/Load%20Shape%20Research/2018%20Residential%20Lighting%20Loadshape/IL%20Res%20Indoor%20LED%20Lighting%20Load%20Shape_2018-06-06.xlsx)’ and ‘[IL Res Indoor LED Lighting Load Shape Development Methodology\_2018-05-18](https://portal.veic.org/projects/illinoistrm/Shared%20Documents/TRM%20Reference%20Documents/Loadshapes%2C%20Heat%20Rate%20and%20Zip%20Codes/Load%20Shape%20Research/2018%20Residential%20Lighting%20Loadshape/IL%20Res%20Indoor%20LED%20Lighting%20Load%20Shape%20Development%20Methodology_2018-05-18.docx)’ for details. [↑](#footnote-ref-31)
31. Based on average of Residential Indoor and Outdoor lighting winter usage only. [↑](#footnote-ref-32)
32. See ‘3.5 Electrical Load Shapes\_Il TRM Workpapre\_CI\_Ltg\_2018-06-28’ and ‘[IL Commercial Lighting Load Shape Development Methodology\_2018-06-28](https://portal.veic.org/projects/illinoistrm/Shared%20Documents/TRM%20Reference%20Documents/Loadshapes%2C%20Heat%20Rate%20and%20Zip%20Codes/Load%20Shape%20Research/2018%20Commercial%20Lighting%20Loadshape/IL%20Commercial%20Lighting%20Load%20Shape%20Development%20Methodology_2018-06-28.docx)’ for details. [↑](#footnote-ref-33)
33. Assumed equal to R01 Residential Clothes Washer loadshape. [↑](#footnote-ref-34)
34. 15-year normals have been used instead of Typical Meteorological Year (TMY) data due to the fact that few of the measures in the TRM are significantly affected by solar insolation, which is one of the primary benefits of using the TMY approach. [↑](#footnote-ref-35)
35. Belzer and Cort, Pacific Northwest National Laboratory in “Statistical Analysis of Historical State-Level Residential Energy Consumption Trends,” 2004. [↑](#footnote-ref-36)
36. Energy Center of Wisconsin, May 2008 metering study; “Central Air Conditioning in Wisconsin, A Compilation of Recent Field Research”, p. 32 (amended in 2010). [↑](#footnote-ref-37)
37. This value is based upon experience, and it is preferable to use building-specific base temperatures when available. [↑](#footnote-ref-38)
38. In such instances, the Incremental Cost is the full cost of direct installation Measures (materials and labor) and the full cost of Measures provided in Kits to Customers. [↑](#footnote-ref-39)
39. See The National Efficiency Screening Project, National Standard Practice Manual for Assessing Cost-Effectiveness of Energy Efficiency Resources, Edition 1, Spring 2017. Retrieved from https://nationalefficiencyscreening.org/national-standard-practice-manual/. [↑](#footnote-ref-40)
40. Based on the ten year average (1/1/2010 – 12/31/2019) of the 10 year Treasury bond yield rates. The 10 year rates are used to be consistent with the average measure life of the measures specified within this TRM. See “IL Discount Rate Calculation\_V9-V11.xls”. [↑](#footnote-ref-41)
41. Calculated as ((1+Nominal Discount Rate)/(1+Real Discount Rate) – 1). [↑](#footnote-ref-42)
42. Consistent with the IL EE Policy Manual Version 2.0, the societal discount rate used for analyses pertaining to the 2022-2025 Plan cycle will be this discount rate first presented in the 2021 IL-TRMv9.0. “The societal discount rate will be fixed for the entirety of each Plan period, and used for all analyses pertaining to that Plan period. That is, the real and/or nominal societal discount rates used in the development of the Program Administrators’ multi-year Plans shall also be used for retrospective Cost-Effectiveness analyses of the evaluated results of each of the years in those Plans as well as in the IL-TRM applicable to the years in those Plans.” [↑](#footnote-ref-43)
43. Consistent with the IL EE Policy Manual Version 2.0, “The societal discount rate used for analyses pertaining to the 2018-2021 Plan cycle will be the discount rate in the 2019 IL-TRM.” [↑](#footnote-ref-44)