SAG Large Group Meeting
September 29, 2026

Ameren Illinois Progress Update
Follow Up Questions and Responses

1. Slide 26 of the Appendix includes "Income-Qualified Single Family and Multifamily Installed Units by Measure." The numbers for SF and MF are out of a total of how many units served (separated by SF and MF)?
    a. Chris Neme question

Ameren Illinois Response

- Through Q2, IQ Single Family served 1,950 residential homes. This number agrees with the Q2 Semi-Annual Narrative Report (page 9). Of this total, 542 homes received air sealing, 545 homes received insulation, and 34 homes received heat pumps. These breakdowns agree with slide 26 in the presentation to SAG on September 29.

- Through Q2, IQ Multifamily including Public Housing served 2,243 residential units. This number agrees with the Q2 Semi-Annual Narrative Report (page 9). Of this total, 202 units received air sealing and insulation, and 338 units received heat pumps. These breakdowns are slightly higher than slide 26 in the presentation to SAG on September 29. The difference is attributable to the inclusion of Public Housing.

Type of Service	Units
Direct Install and Assessment	1,703
Air Sealing and Insulation	202
Heat Pump	338
Total Units Served	2,243

Notes

a. Multifamily projects typically begin with Direct Install and Assessment; however, air sealing, insulation, and heat pump installations may occur later, including in subsequent calendar years.

b. Regarding the stipulation to comprehensively upgrade building envelope in at least 40% of the units assessed:

    - Through Q2, there were 1,703 residential units receiving Direct Install. Of this total, 202 residential units received air sealing and insulation (12% of the subtotal). Program delivery adjustments targeted at this stipulation commitment continue to be made. Preliminary Q3 data indicates further progress toward the 40% target.

c. Regarding the stipulation to target a heat pump installation rate of 70% of the eligible electric resistance-heated apartments that the IQ MF Program serves:

   - Through Q2, the IQ MF Program served 784 electric resistance residential units receiving Direct Install. Of this total, 338 units received a heat pump installation (43% of the subtotal). The targeted pipeline for this stipulation commitment continues to develop.

2. Slide 13 mentions MF challenges. Has Ameren experienced a difference between master metered and individually metered MF units?
   a. Karen Lusson question

Ameren Illinois Response

- Ameren Illinois has not identified a consistent difference in participation barriers between master-metered and individually-metered multifamily properties. In both cases, participation is primarily driven by the property owner's willingness to pursue energy efficiency improvements. While master-metered properties may offer opportunities for improvements in common areas, Ameren Illinois has not observed meaningful differences in overall participation or project completion based on metering configuration alone. Ameren Illinois continues to serve both master-metered and individually-metered multifamily properties and works with owners to tailor project delivery based on the specific needs and circumstances of each building.

3. Slide 13 mentions gaps in contractor capacity. Once Ameren identifies gaps, does Ameren work with the state weatherization program or the CEJA job training programs to see if there are opportunities to engage trade allies through those programs? Ameren offered to follow-up with information about Ameren's recruitment plan.
   a. Karen Lusson question

Ameren Illinois Response

- Yes. Ameren Illinois addresses contractor capacity gaps through Program Ally recruitment, onboarding, training, and workforce development efforts. This includes coordination with Community Action Agencies and the state weatherization network, as well as engagement with CEJA-supported workforce and business development organizations. Through these efforts, Ameren Illinois helps connect trained workers with contractors, supports contractor growth and development, and expands the pool of qualified contractors serving customers across the Ameren Illinois service territory.

4. Slide 14 mentions a 10% accessibility referral conversion to whole-home comprehensive programs. Does Ameren have data on the 10% figure and how the company might be utilizing tools to increase that conversion?
   a. Kari Ross question

Ameren Illinois Response

- The 10% conversion rate referenced in the presentation reflected performance at that point in time. Since then, conversion rates have improved and are now approximately 18%.

- As of September 30, Ameren Illinois completed 182 Accessibility projects. All Accessibility Initiative projects are referred to Income Qualified whole-home programs for further evaluation. Of those referrals, 38 were determined to be non-viable opportunities for whole-home participation, primarily because the customer had previously completed a qualifying project or elected not to proceed. This resulted in 144 viable leads for the Income Qualified whole-home programs. Of those viable leads, 45 customers received an energy assessment and 26 advanced to a Program Ally for project development, representing an approximate 18% conversion rate.

- To continue increasing conversions, Ameren Illinois has implemented self-attestation to reduce participation barriers, continues to engage Program Allies to support customer referrals, and is exploring opportunities for Program Allies to conduct energy assessments for whole home IQ opportunities while in the home. These efforts are intended to streamline participation and improve conversion to whole-home projects.

5. Slide 15 describes Ameren's electrification bill impact analysis tool. There was discussion in the meeting chat regarding whether the tool uses the Low-Income Credit Adjustment (LICA) for gas, or Electric Service Discount Adjustment (ESDA) for electric. Can Ameren explain why this data has not been included, or what the plans might be to use this in the future?
    a. Kari Ross question

Ameren Illinois Response

- The bill impact analysis tool reflects applicable rates and bill adjustments used in customer bill calculations. The LICA gas adjustment has already been included in the bill impact analysis**.** As of October 1, Ameren incorporated ESDA into its electric rate structure, and the bill impact analysis tool is being updated accordingly