

**Ameren Illinois Energy Efficiency Programs
Performance Update & Considerations for Next EE Plan**

Agenda

- **Current EE program Performance**
 - 2023 Overview
 - Portfolio Performance
 - Budget, Savings and Spend
 - Diverse Spend & Health & Safety
 - Portfolio Partners, Budget, Savings and Yield
 - Business
 - Residential
 - MDI
 - Residential Program Highlights
 - Business Program Highlights
 - Market Development Initiative (MDI) Highlights
- **Considerations for Next EE Plan**
 - Budget Allocation and Energy Savings
 - Market Change Implications
 - Opportunities and Challenges



2023 Portfolio Performance

2023 Portfolio Overview

Program Performance: Savings



Portfolio Overall Savings Achievement in 2023

Electric Implementation Plan Savings Goal



Gas Implementation Plan Savings Goal

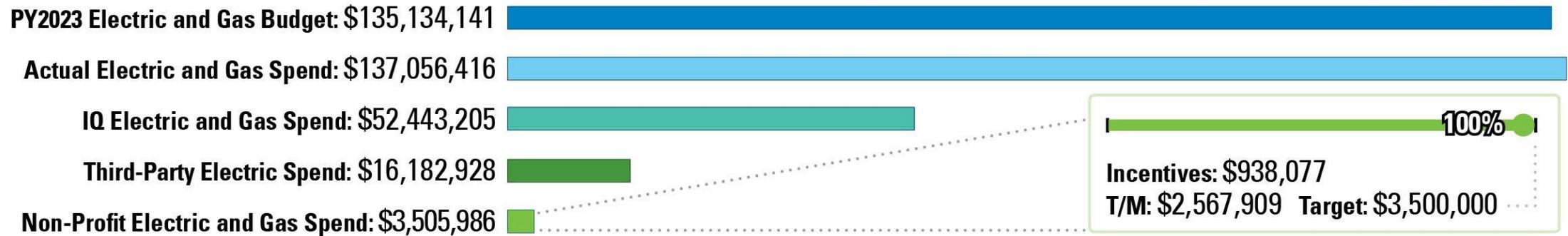


2023 Portfolio Overview

Program Performance: Budget



Portfolio Overall Spend Achievement in 2023



2023 Portfolio Overview

Program Performance: Diverse Spend

PY2023 Diverse Supplier Time & Materials Spend



- **Minority-Owned and Woman-Owned: \$11,333,457**
- **Woman-Owned: \$7,107,192**
- **Minority-Owned: \$3,077,531**
- **Veteran-Owned: \$177,043**

Tier Breakdown

Tier 1 Diverse Supplier Count/Spend	Tier 2 Diverse Supplier Count/Spend
Minority/Woman Owned: 2 / \$630,837	Minority/Woman Owned: 2 / \$10,702,621
Woman-Owned: 3 / \$360,888	Woman Owned: 13 / \$6,746,304
Minority Owned: 2 / \$101,757	Minority Owned: 6 / \$2,975,774
Veteran Owned: 1 / \$12,731	Veteran Owned: 1 / \$164,312
Total Spend Tier 1: \$1,106,212	Total Spend Tier 2: \$20,589,011

PY2023 Diverse Program Ally Incentive Spend



- 36 **Woman-Owned: \$6,000,533**
- 17 **Minority-Owned: \$5,073,451**
- 8 **Minority-Owned and Woman-Owned: \$4,181,363**
- 19 **Veteran-Owned: \$3,061,076**
- 1 **Veteran-Owned and Woman-Owned: \$181,259**
- 3 **Veteran-Owned and Minority-Owned: \$19,704**
- 1 **Veteran-Owned, Minority-Owned and Woman-Owned: \$1,575**

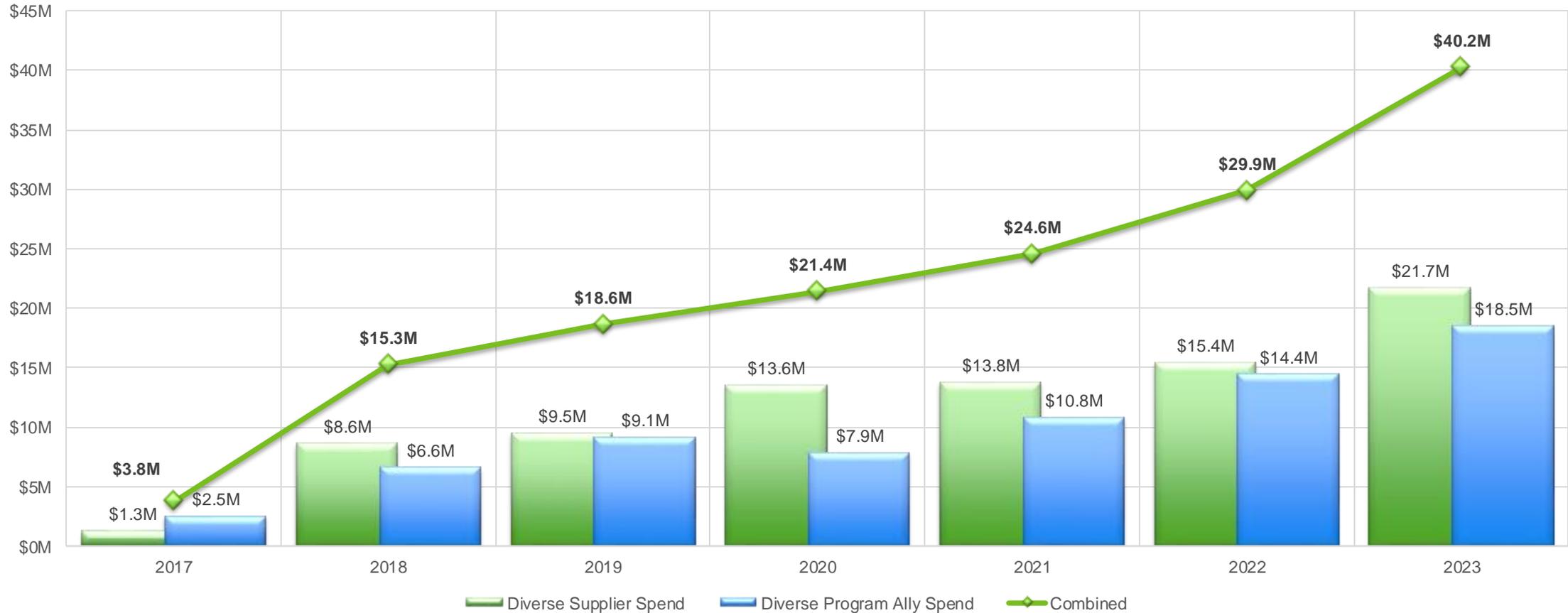
The number of Program Allies in each classification is denoted in the colored boxes.

2023 Portfolio Overview

Ameren Illinois Commitment to Increase Diverse Spend



Diverse Spend



2023 Portfolio Overview

Program Performance: Health & Safety



Health and Safety Spend

Channel	Overall Spend
IQ - Community Action Agency (CAA)	\$185,019
IQ - Single-Family	\$2,806,712
IQ - Mobile Homes	\$491,356
IQ - Multifamily	\$118,295
Total	\$3,601,382

*Health and Safety spend is included in the \$52,443,205 Income Qualified Spend.



2023 Portfolio Partners

The graphic features a stylized cityscape with a blue building on the left, an orange house in the center, and a red building on the right. Silhouettes of workers in hard hats are shown performing various tasks: one adjusting a street lamp, two talking, and one pushing a wheelbarrow. A woman and a child are also silhouetted in the foreground. The text '2023 Portfolio Partners' is centered in a white box.

2023 Portfolio Overview

Portfolio Partners: Business Program



Program Administrator

Standard Initiative

Prime Implementer

Small Business

Midstream

Custom Initiative

Retro-Commissioning Initiative

Streetlighting Initiative

Market Transformation

2023 Portfolio Overview

Portfolio Partners: Business Program



<p>Program Administrator Ameren Illinois</p> <p>Prime Implementer Leidos</p>	Standard Initiative	<p>GDS Associates Diverse Power Solutions MEEA Staples Energy</p>
	Small Business	<p>Diverse Power Solutions Staples Energy</p>
	Midstream	<p>Energy Sciences CMC Energy Services</p>
	Custom Initiative	<p>Energy Sciences VK Energy GDS Associates Willdan</p>
	Retro-Commissioning Initiative	<p>GDS Associates Power Take Off</p>
	Streetlighting Initiative	<p>BRK Electrical Contractors, Inc.</p>
	Market Transformation	<p>Resource Innovations</p>

2023 Portfolio Overview

Portfolio Partners: Business Program



Program Administrator
Ameren Illinois

Prime Implementer
Leidos

Business Program	
% of Budget	% of Savings
36.7%	37.4%

Yield: \$ 0.27

Standard Initiative

Yield: \$ 0.27 \$/kWh

GDS Associates
Diverse Power Solutions
MEEA
Staples Energy

Small Business

Yield: \$ 0.33

Diverse Power Solutions
Staples Energy

Midstream

Yield: \$ 0.20

Energy Sciences
CMC Energy Services

Custom Initiative

Yield: \$ 0.29

Energy Sciences
VK Energy
GDS Associates
Willdan

Retro-Commissioning Initiative

Yield: \$ 0.42

GDS Associates
Power Take Off

Streetlighting Initiative

Yield: \$ 0.10

BRK Electrical Contractors, Inc.

Market Transformation

Yield: NA

Resource Innovations

2023 Portfolio Overview

Portfolio Partners: Business Program



- ★ 29.0% of the total Budget is spent on the Top 3 Business initiatives
- ★ 26.2% of total Savings come from the Top 3 Business initiatives

Program Administrator
Ameren Illinois

Prime Implementer
Leidos

Business Program	
% of Budget	% of Savings
36.7%	37.4%

Yield: \$ 0.27

Standard Initiative

Yield: \$ 0.27 \$/kWh

% of Budget	% of Savings
6.5%	6.6%



GDS Associates
Diverse Power Solutions
MEEA
Staples Energy

Small Business

Yield: \$ 0.33

% of Budget	% of Savings
15.0%	12.6%



Diverse Power Solutions
Staples Energy

Midstream

Yield: \$ 0.20

% of Budget	% of Savings
4.6%	6.2%

Energy Sciences
CMC Energy Services

Custom Initiative

Yield: \$ 0.29

% of Budget	% of Savings
7.4%	7.0%



Energy Sciences
VK Energy
GDS Associates
Willdan

Retro-Commissioning Initiative

Yield: \$ 0.42

% of Budget	% of Savings
1.1%	0.7%

GDS Associates
Power Take Off

Streetlighting Initiative

Yield: \$ 0.10

% of Budget	% of Savings
1.5%	4.3%

BRK Electrical Contractors, Inc.

Market Transformation

Yield: NA

% of Budget	% of Savings
0.4%	0.0%

Resource Innovations

2023 Portfolio Overview

Portfolio Partners: Residential Program



Program Administrator

Home Efficiency

Prime Implementer

Midstream HVAC

Multifamily

Direct Distribution of Efficient Products

Retail Products

Market Transformation

Public Housing

Income Qualified

2023 Portfolio Overview

Portfolio Partners: Residential Program



Program Administrator Ameren Illinois	Home Efficiency	Leidos
Prime Implementer Leidos	Midstream HVAC	Energy Sciences CMC Energy Services
	Multifamily	CMC Energy Services
	Direct Distribution of Efficient Products	National Energy Foundation
	Retail Products	Walker Miller Energy Services AM Conservation
	Market Transformation	Resource Innovations
	Public Housing	CMC Energy Services
	Income Qualified	Next Slide

2023 Portfolio Overview

Portfolio Partners: Residential Program



Program Administrator
Ameren Illinois

Prime Implementer
Leidos

Residential Program	
% of Budget	% of Savings
49.8%	45.0%

Yield: \$ 0.30

Home Efficiency	Yield: \$ 5.29 \$/kWh	Leidos
Midstream HVAC	Yield: \$ 0.50	Energy Sciences CMC Energy Services
Multifamily	Yield: \$ 0.35	CMC Energy Services
Direct Distribution of Efficient Products	Yield: \$ 0.21	National Energy Foundation
Retail Products	Yield: \$ 0.16	Walker Miller Energy Services AM Conservation
Market Transformation	Yield: NA	Resource Innovations
Public Housing	Yield: \$ 1.20	CMC Energy Services
Income Qualified	Yield: \$ 0.32	Next Slide

2023 Portfolio Overview

Portfolio Partners: Residential Program



- ★ 29.5% of the total Budget is spent on the Top 3 Residential Initiatives
- ★ 35.5% of total Savings come from the Top 3 Residential Initiatives (32.2% from IQ)

Program Administrator
Ameren Illinois

Prime Implementer
Leidos

Residential Program	
% of Budget	% of Savings
49.8%	45.0%

Yield: \$ 0.30

Initiative	Yield	% of Budget	% of Savings	Partners
Home Efficiency	\$ 5.29 \$/kWh	0.3%	0.0%	Leidos
Midstream HVAC	\$ 0.50	4.1%	2.2%	Energy Sciences CMC Energy Services
Multifamily	\$ 0.35	0.7%	0.5%	CMC Energy Services
Direct Distribution of Efficient Products	\$ 0.21	0.8%	1.1%	National Energy Foundation
Retail Products	\$ 0.16	5.1%	8.6%	Walker Miller Energy Services AM Conservation
Market Transformation	NA	0.04%	0.00%	Resource Innovations
Public Housing	\$ 1.20	1.3%	0.3%	CMC Energy Services
Income Qualified	\$ 0.32	37.4%	32.2%	Next Slide

2023 Portfolio Overview

Portfolio Partners: Income-Qualified Initiative



Program Administrator Ameren Illinois	Community Action Agencies	Walker Miller Energy Services
Prime Implementer Leidos	Single Family	Walker Miller Energy Services
	Joint Utility	Resource Innovations
	Multifamily	CMC Energy Services
	Retail Products	Walker Miller Energy Services AM Conservation
	Community Kits	Resource Innovations
	Smart Savers	Staples Energy
	Electrification	Walker Miller Energy Services
	Manufactured Homes	Future Energy Enterprises
	Healthier Homes	Energy Infrastructure Partners, Urban Efficiency Group, Indoor Climate and Research Training

2023 Portfolio Overview

Portfolio Partners: Income-Qualified Initiative



- ★ 29.0% of the total Budget is spent on the Top 3 IQ Channels
- ★ 26.8% of total Savings come from the Top 2 IQ Channels

Program Administrator
Ameren Illinois

Prime Implementer
Leidos

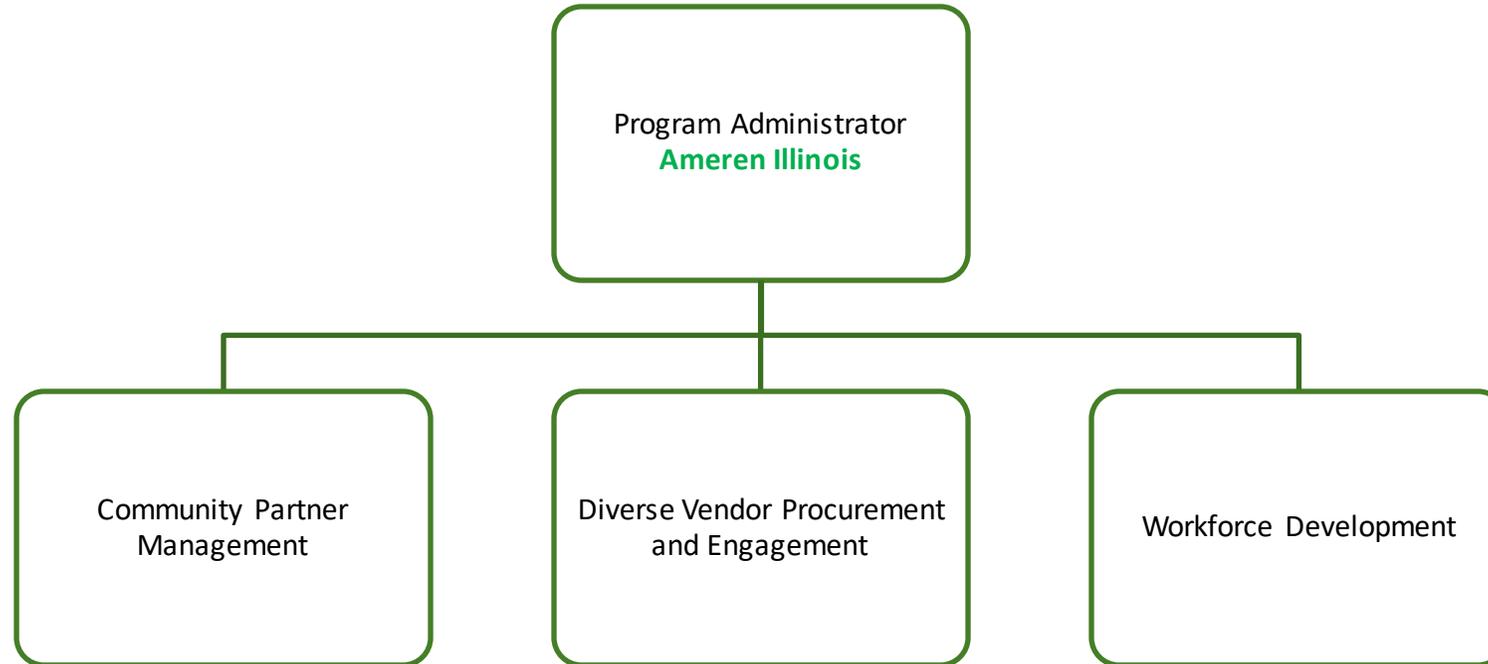
IQ Initiative	
% of Budget	% of Savings
37.4%	32.2%

Yield: \$ 0.32

Channel	Yield	% of Budget	% of Savings	Partner
Community Action Agencies	\$ 3.49 \$/kWh	3.1%	0.2%	Walker Miller Energy Services
Single Family	\$ 1.96	15.9%	2.2%	Walker Miller Energy Services
Joint Utility	\$ 1.42	0.4%	0.1%	Resource Innovations
Multifamily	\$ 0.96	6.5%	1.8%	CMC Energy Services
Retail Products	\$ 0.09	7.1%	22.9%	Walker Miller Energy Services AM Conservation
Community Kits	\$ 0.27	0.6%	0.6%	Resource Innovations
Smart Savers	\$ 0.14	2.0%	4.0%	Staples Energy
Electrification	NA	0.5%	0.0%	Walker Miller Energy Services
Manufactured Homes	\$ 1.08	1.4%	0.4%	Future Energy Enterprises
Healthier Homes	NA	0.1%	0.0%	Energy Infrastructure Partners, Urban Efficiency Group, Indoor Climate and Research Training

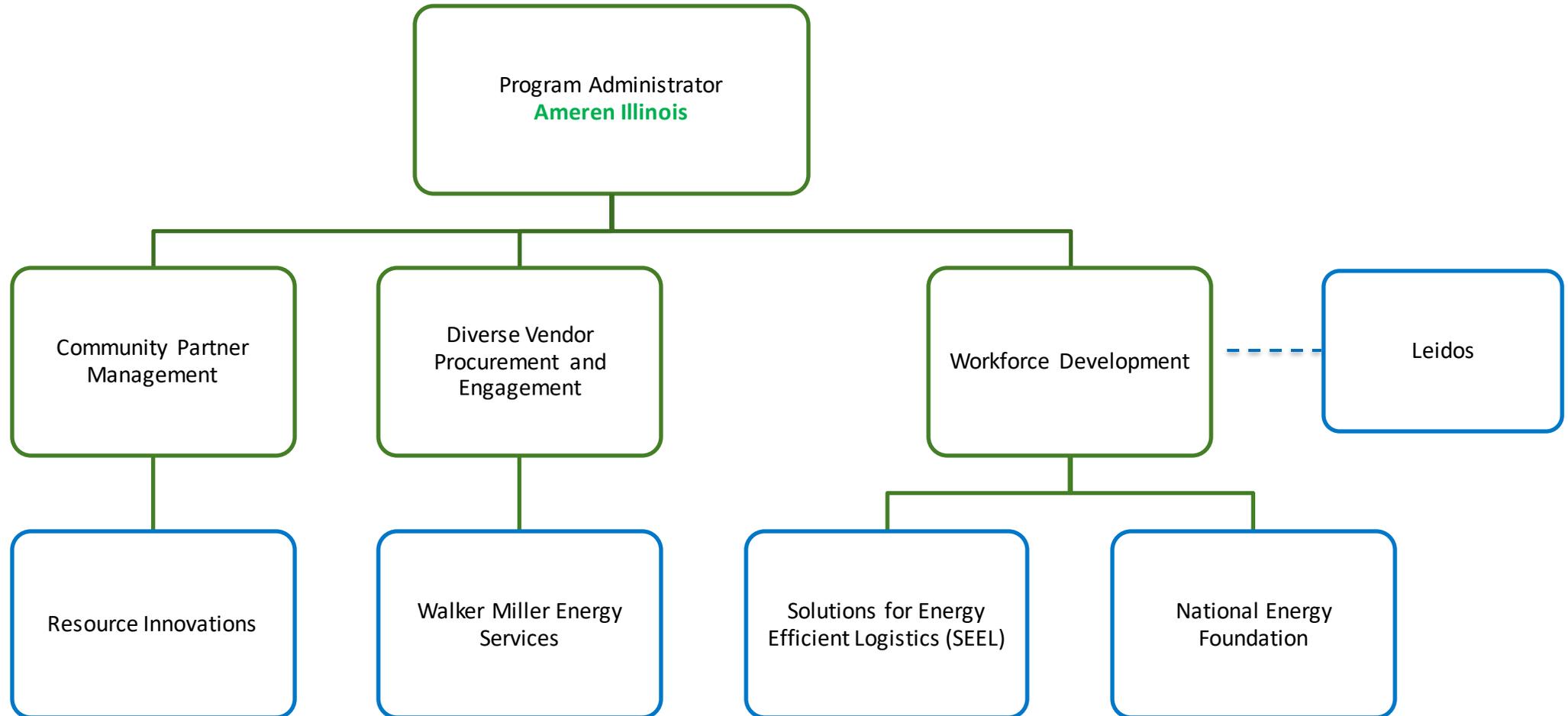
2023 Portfolio Overview

Portfolio Partners: Market Development Initiative



2023 Portfolio Overview

Portfolio Partners: Market Development Initiative





2023 Residential Program Highlights

2023 Residential Program

Program Performance



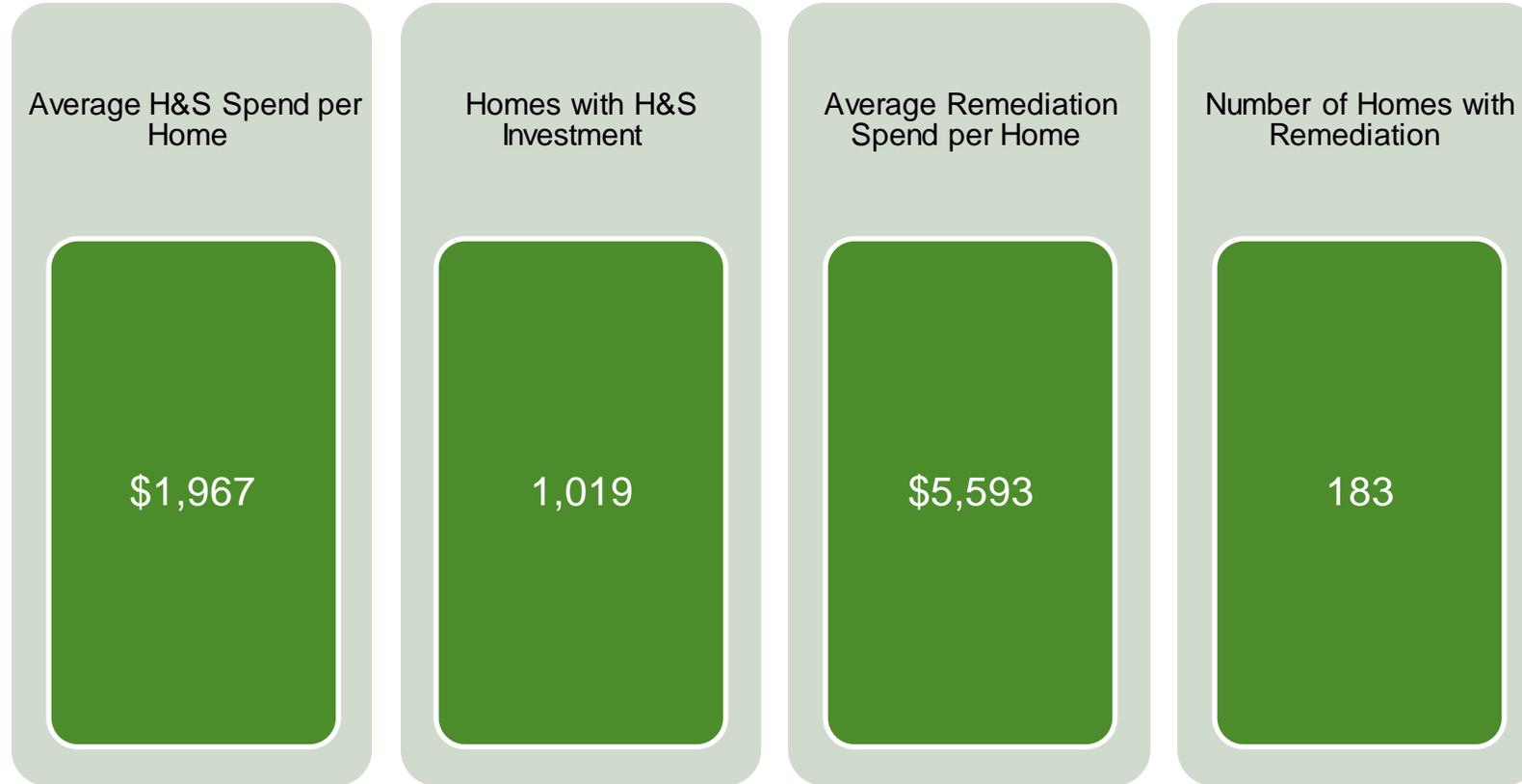
Key Initiatives	PY23 MWh*	PY23 Therms*
Income Qualified Retail Products	101,309	499,360
Retail Products Point of Purchase	26,824	83,376
Income Qualified Single Family	10,160	182,005
Income Qualified Multi-family	8,168	89,537
Smart Savers	17,510	47,549
Midstream HVAC	9,842	264,636
Income Qualified CAA	1,090	111,877

* including gas-to-electric conversions

2023 Portfolio Overview

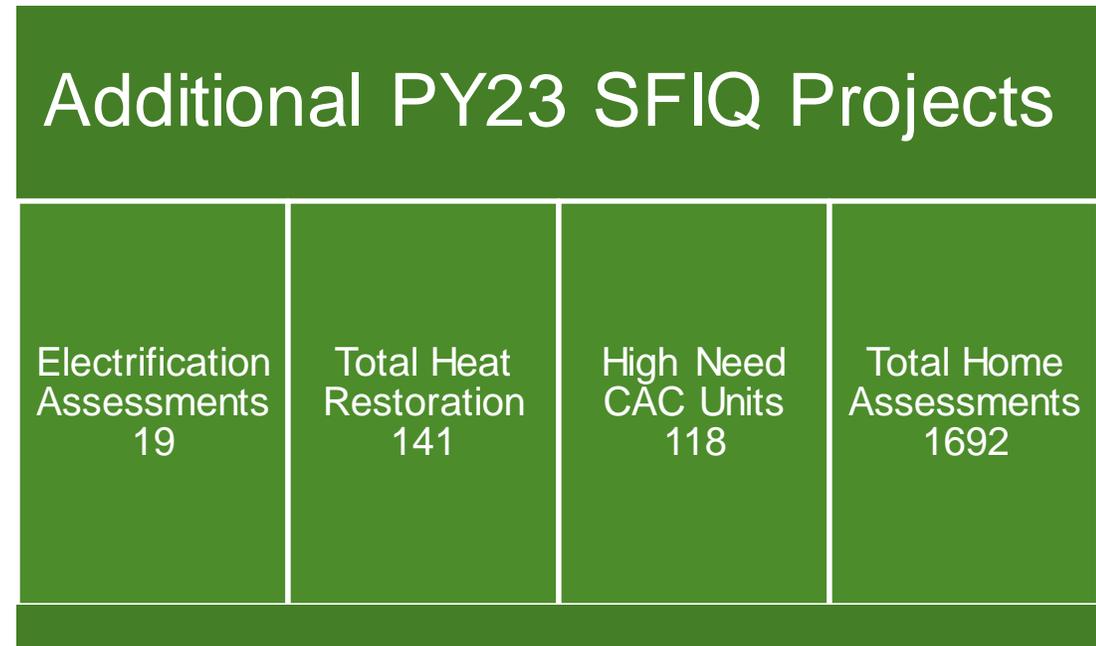
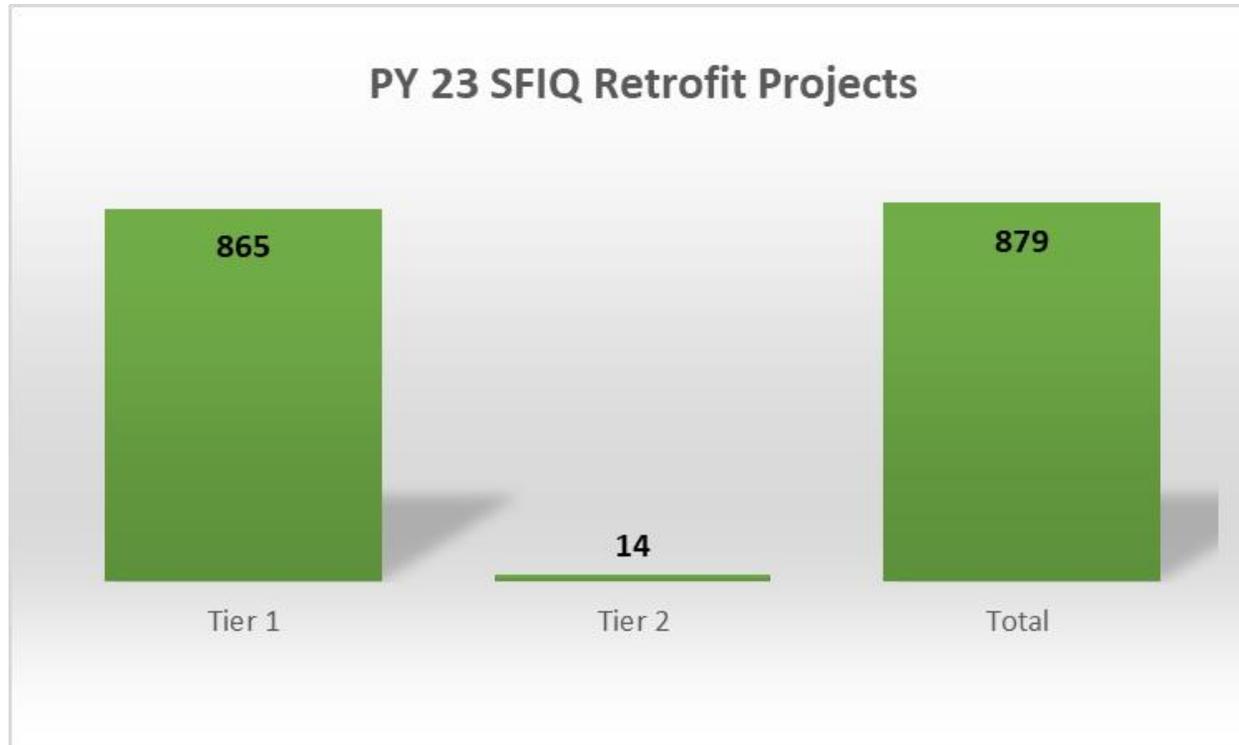


Program Performance: Health & Safety Funding Single Family Income Qualified



2023 Portfolio Overview

Program Performance: Single Family Income Qualified & Electrification

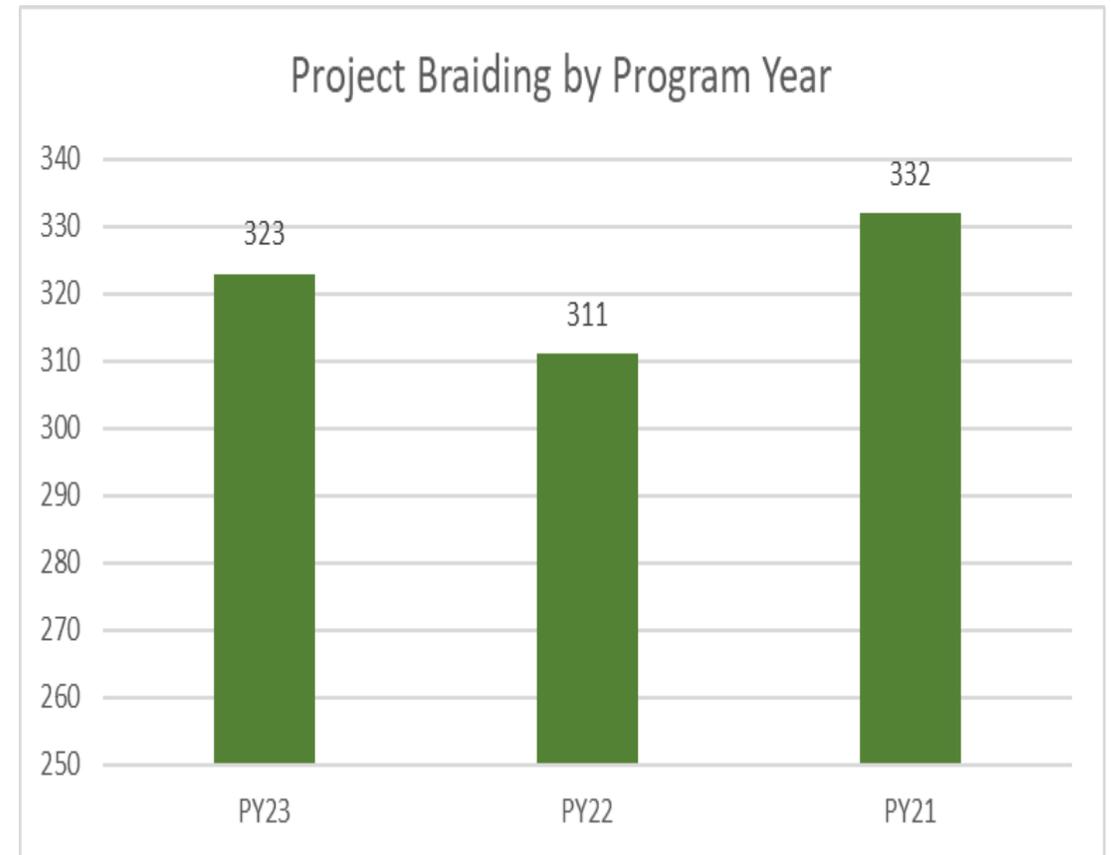


- Electrification is offered to income qualified rural propane customers. Beginning in PY24, electrification projects will be offered to select propane fueled mobile home parks and outreach will be expanded to customers previously marketed for a switch from propane to natural gas. Implementation strategies will mirror single family offerings including home upgrades of insulation and air sealing*

2023 Portfolio Overview

Program Performance: Community Action Agency

- In PY23, agencies braided 330 projects which represents a 6% increase over braided projects in PY22.
- While this is an improvement from the previous program year it still falls well short of the initial 400 project forecast established at the beginning of the year
- Ongoing project braiding barriers include
 - CAA Staffing
 - Grant dollar prioritization
 - Lack of qualified contractors
 - Organizational instability

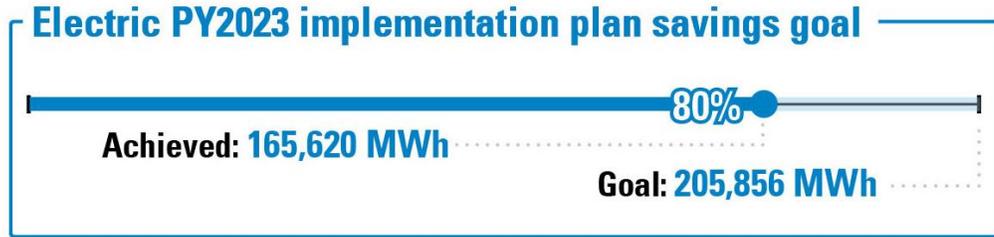


A stylized illustration of a person with curly hair, wearing a brown jacket, sitting at a desk with a laptop. The person is looking at the laptop screen. The background is a dark blue gradient with a large, lighter blue circular shape behind the person. A white power cord is visible at the bottom left, plugged into the laptop. The overall style is modern and graphic.

2023 Business Program Highlights

2023 Business Program

Program Performance



Key Initiatives	PY23 MWh*	PY23 Therms*
Small Business	55,606	20,495
Custom	31,090	318,956
Standard	29,067	1,370,043
Midstream	27,358	41,371
Streetlights	19,183	-
Retro-Commissioning	3,316	-

* including gas-to-electric conversions

2023 Business Program

Performance Updates: Small Business

Small Business Direct Install

- Achieved slightly below Electric Savings Goal
- Large volume lighting projects becoming harder to come by; more focus on controls and fixture replacements
- 1,882 projects were completed by 106 Program Allies during 2023
- 3,599 projects were submitted in 2023 with a 52% conversion rate of Assessment to Installation

Small Business Energy Performance

- Achieved slightly below Electric Savings Goal
- Achieved less than half the Gas Savings Goal
- 132 weatherization measures were completed at 54 customer sites



Find an Energy
Advisor

Find a Large Business Ener
Advisor



2023 Business Program

Performance Updates: Midstream

Midstream Lighting

- Achieved over 99% of goal for Electric Savings
- Enrolled 26 distributor partners in the new online submission portal for distributor transactions

Midstream HVAC

- Fully enrolled all distributors in online submission portal
- Achieved below goal for Electric and Gas Savings Goals
- New Distributors added with a focus on HPWH
- Exploring Commercial measure options

Midstream Commercial Food Service

- Achieved the Gas Savings Goal
- Achieved below the Electric Savings Goal
- Conducted Dealer Trainings
- Exploring additional measure options

Instant Incentives Distributors



Lighting (Business Customers Only)

[+ Lighting Distributors Map](#)



Heat Pump Water Heaters

[+ HPWH Distributors Map](#)

2023 Business Program

Performance Updates: Custom

Custom

- 139 Custom project applications in 2023
- Achieved below Electric and Gas Savings Goal
- ~ 5,000 MWh savings of previous Custom measures claimed through Standard
- Supply chain issues delayed 35,000 MWh in projects

Custom Support Engagement

- 20 Process Energy Assessments
- 31 Feasibility or Metering Studies in progress
- 69 Staffing Grants awarded to assist development of Custom projects

Combined Heat and Power

- 4 applications in progress in 2023
- Danville Waste-Water Treatment CHP project won the 2023 Midwest Inspiring Cogeneration Project Award from the Midwest Cogeneration Alliance



Specialty

From ENERGY STAR® qualified equipment and high-efficiency fans, Ameren Illinois Energy Efficiency Program can help you save money in less than one year, saving your facility.

PROJECT TYPES

- AGRICULTURE
- DATA CENTERS

Custom

INCENTIVES

Custom Electric Projects (All facilities excluding Public Sector and DS2 Customers)	\$0.16/kWh, capped at 80% of project costs
Custom Electric Projects (DS2 only)	\$0.24/kWh, capped at 80% of project costs
Projects (All Public Customers)	\$1.60/therm
Projects (Public only)	\$2.50/therm
Projects	\$0.30/1,000 gallons saved

Up to 75% of study cost or 75% of estimated annual savings identified, whichever is less, capped at \$20,000

Up to \$300,000 gallons saved

REAL RESULTS

With the help of nearly \$23,000 in financial incentives, Advocate BroMenn Medical Center in Normal replaced over 250 metal table fixtures with efficient LED luminaires at their parking garage — successfully lowering their annual costs by more than \$45,000**

Want more Real Results? Visit AmerenIllinoisSavings.com/RealResults

IllinoisSavings.com/Custom
call 1.866.800.0747.

SCAN HERE TO START SAVING



2023 Business Program

Performance Updates: Market Transformation



High Performance Windows MTI

- Continued engagement with coordinated market studies with other utilities

Luminaire-Level Lighting Controls (LLLC) MTI

- LLLC MTI Business Plan was presented to the SAG Market Transformation Working Group and AIC will move forward based on feedback with full implementation
- Trainings for Installers and Distributors has driven portfolio participation in Networked Lighting installs



Program Year	NLC/LLLC Projects
2018	1
2019	1
2020	0
2021	9
2022	12
2023	261



2023 Market Development Initiative
Highlights

2023 Market Development Initiative (MDI)

What We Do



The Market Development Initiative works to:



Increase energy efficiency engagement by customers who have not participated



Increase the number of local, diverse candidates filling energy efficiency jobs



Expand or launch new local, diverse energy efficiency businesses

[2023 MDI Recap Video](#)

2023 Market Development Initiative (MDI)

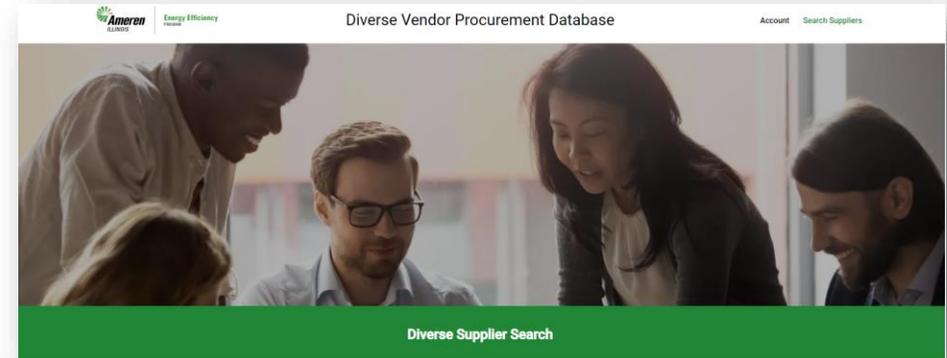
Diverse Vendor Procurement



Encolor provided remedies for procurement barriers shared in SAG equity subcommittee

Key Learnings

- Allows for local and diverse bidders to participate and receive education on minimum standard requirements for work with utilities
- Allows the program to engage new diverse vendors for entry-level contracts in addition to larger, established procurement, allowing them to grow at any stage in their businesses through work on the Ameren Illinois Energy Efficiency portfolio
- MDI Assessment RFP enacted best practices and yielded 5 submissions from diverse bidders



Diverse Vendor Procurement (DVP) Database

- 266 new diverse vendors added in 2023
- 1,219 unique search events in 2023
- 38 new Database users in 2023
- DVP has been shared as a resource within Ameren Illinois and with our implementation partners

2023 Market Development Initiative (MDI)

Diverse Vendor Procurement



* Use CTRL + Click to select multiple values

Search by Vendor Name, Business Types, DBE Certifications, Ethnic Category, Green Certifications, Product/Service Category Ameren, Relationship Type, City, State, Utilized

Select the Business Types:

- All
- Disability-owned
- Woman-owned
- Veteran-owned
- Economically Disadvantaged
- LGBTQIA-owned

Select the DBE Certification Types:

- All
- DBE – Disadvantaged Business Enterprise
- DOBE – Disability-Owned Business Enterprise
- DVBE – Disabled Veteran Business Enterprise
- HUB – Historically Underutilized Business
- LGBTBE – LGBT Business Enterprise

Select the Location by City:

- All
- WHEATON
- ALBERS
- ALEDO
- ALORTON
- ALTAMONT

Select the Product/Service Categories:

- All
- Apparel: Branded and Logo Apparel
- Apparel: Other
- Apparel: Promotional (event giveaways)
- Apparel: Trade Specialty (fire retardant, specialty booties, etc.)
- Appliance: Commercial – Fridge, Furnace, Water Heater, A/C

Select the Relationship Types:

- All
- Ameren Program Ally
- Non-Ally DBE

Select Ethnicity:

- All
- African American
- Asian-Pacific American
- Asian Subcontinent American
- Hispanic/Latin American
- Native American

Select Utilization*:

*Utilized = Vetted and recommended by Walker-Miller Energy Services with spend

- All
- Yes

2023 Market Development Initiative (MDI)

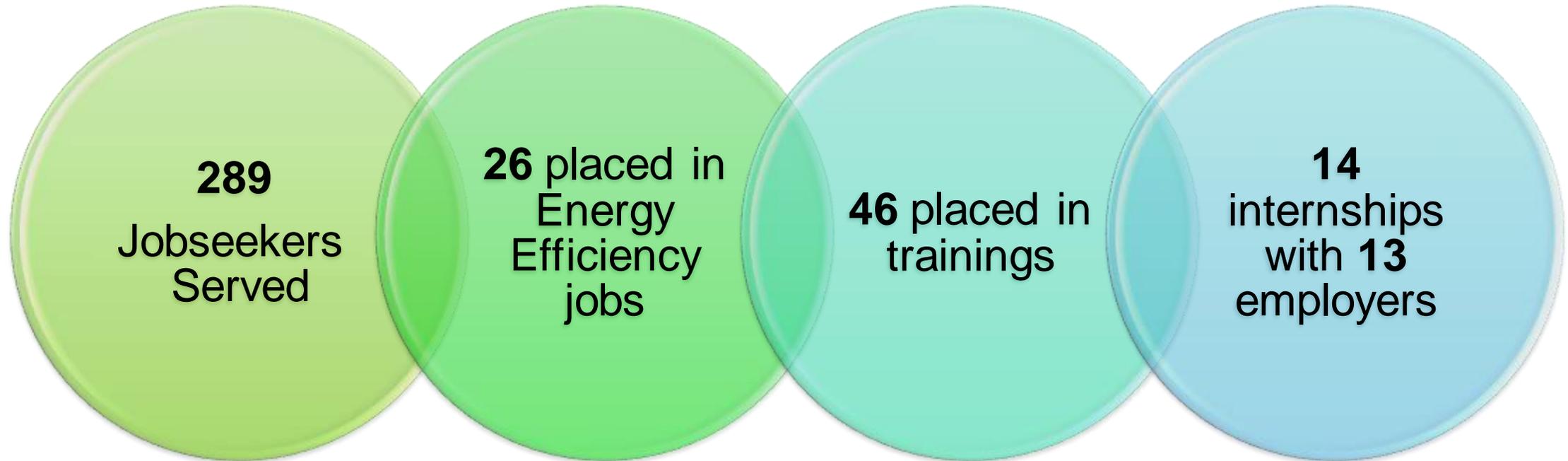
Workforce Development

- AIC has extended the impact of MDI by pairing underrepresented groups with internships, full-time jobs, training, wrap-around services, and on-going support and case management
- With many jobs now placed, increased focus on retention, including: employer training to understand trauma-informed care; and existing support services, and wraparound support for placed job-seekers
- Increased focus on retaining long-term relationships with job-seekers
 - This is a common workforce development challenge
- AIC continues to socialize services available within implementer, community partner, Community Action Agencies and Program Ally networks
 - Unique program where all services are at no cost to the employer or job-seeker, and support is available post-hire



2023 Market Development Initiative (MDI)

Workforce Development



2023 Grant-Writing Support

Clean Energy Jobs Act (CEJA) Workforce Development Hubs



We are available to support you!

- If your organization is a 501c3 and interested in support services to respond to the CEJA Notice of Funding Opportunity (NOFOs), please contact Nick Lovier:
 - nlovier@ameren.com

Support services include:

Grant-writing training

Logic model creation

Mapping teaming arrangements

Drafting grant submission documents

Our services are flexible to your needs!

Currently assisting workforce or contractor hub submissions in Peoria, Decatur, East St. Louis and Alton

- Total Funding Applied for: \$11,977,880.37
- Total Funding Awarded: \$4,935,630.00
- Currently underway with resubmission for the remaining funds

2023 Market Development Initiative (MDI)



Grant Writing

- CEJA Climate Works Pre-Apprenticeship Program
 - Sista Girls and Friends (Decatur)
- CEJA Energy Transition Navigator Program
 - Macedonia Development Corporation/St. Louis Urban League (East St. Louis)
 - Senior Services Plus (Alton)
 - Sista Girls and Friends (Decatur)
- CEJA Workforce Network “Hub” Program
 - Lewis and Clark Community College (Alton) **AWARDED**
 - Richland Community College (Decatur) **AWARDED**
 - Macedonia Development Corporation (East St. Louis)
- CEJA Clean Energy Contractor Incubator Program
 - Minority Business Development Center (Peoria)



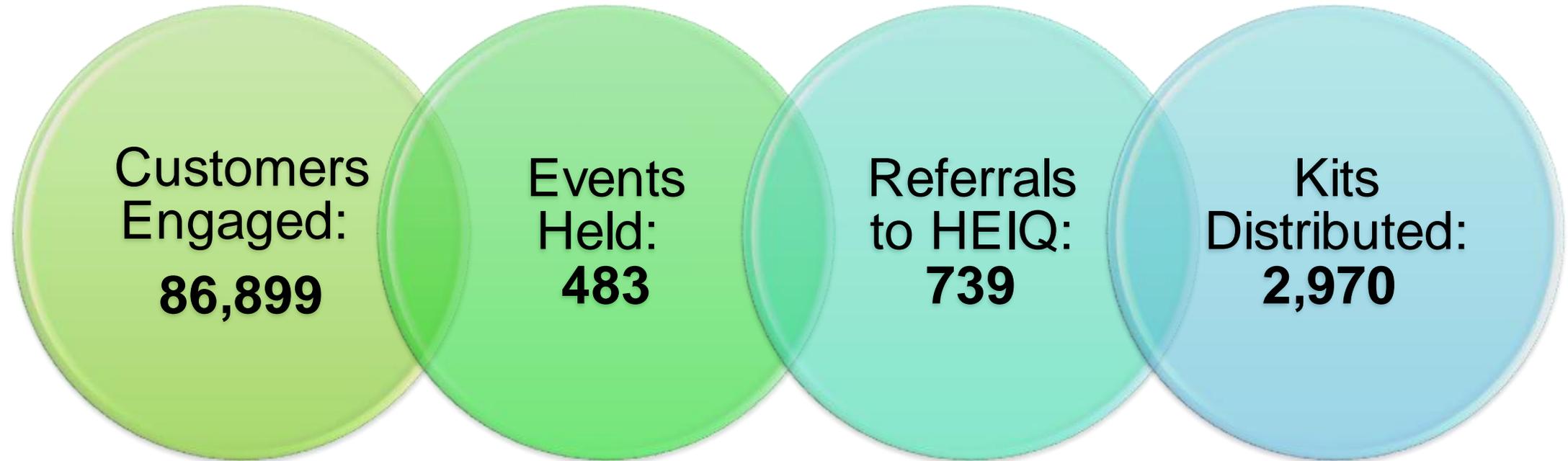
2023 Market Development Initiative (MDI)

Engagement With Community-Based Organizations (CBOs)

- BCMW Community Services - Centralia, IL
- Champaign County Regional Planning and Commission (CCRPC) - Champaign, IL
- CEFS Economic Opportunity Corporation - Effingham, IL
- Embarras River Basin Agency (ERBA) - Greenup, IL
- Illinois Black Chamber (ILBCC) - Peoria, IL
- Illinois Valley Economic Development Corporation (ILVEDC) - Gillespie, IL
- Minority Business Development Center (MBDC) - Peoria, IL
- Springfield Urban League (SUL) - Springfield, IL
- Sangamon County Department of Community Resources - Springfield, IL
- Senior Services Plus (SSP) - Alton, IL
- St. Clair Community Interdepartmental Government - East St Louis, IL
- Tazwood Community Services - Bloomington/Normal/Pekin, IL
- Wabash Area Development (WADI) - Wabash, IL
- Empowerment Center Decatur - Decatur, IL
- House of Hope - Peoria, IL
- Two Rivers Regional Council of Public Officials - Quincy, IL
- Crosswalk Community Action - West Frankfort, IL
- Springfield Branch - National Association for the Advancement of Colored People (NAACP) - Springfield, IL
- Sista Girls and Friends - Decatur, IL
- Macedonia Development Corporation - East St. Louis, IL

2023 Market Development Initiative (MDI)

Engagement With Community-Based Organizations (CBOs)



Resource Reminders

Free resources always available through the Market Development Initiative for community partners

- Search for or post jobs:
 - Illinois Energy Efficiency Jobs Board: <https://illinoisenergyefficiencyjobs.com/>
- Explore Ameren Illinois service territory using census data to identify diverse populations:
 - Ameren Illinois & Champaign County Regional Planning Commission Census Mapping Tool: <https://api.aicpartner.io/v1/map.html>
- Join our workforce development pipeline to be matched with energy efficiency jobs and trainings:
 - Intake form: <https://workforcedevelopment.seeldigital.com/>
- Ameren Illinois Market Development Initiative Website:
 - <https://www.amerenillinoissavings.com/MDI/>
- Watch the 2023 MDI Recap Video:
 - [2023 MDI Recap Video](#)

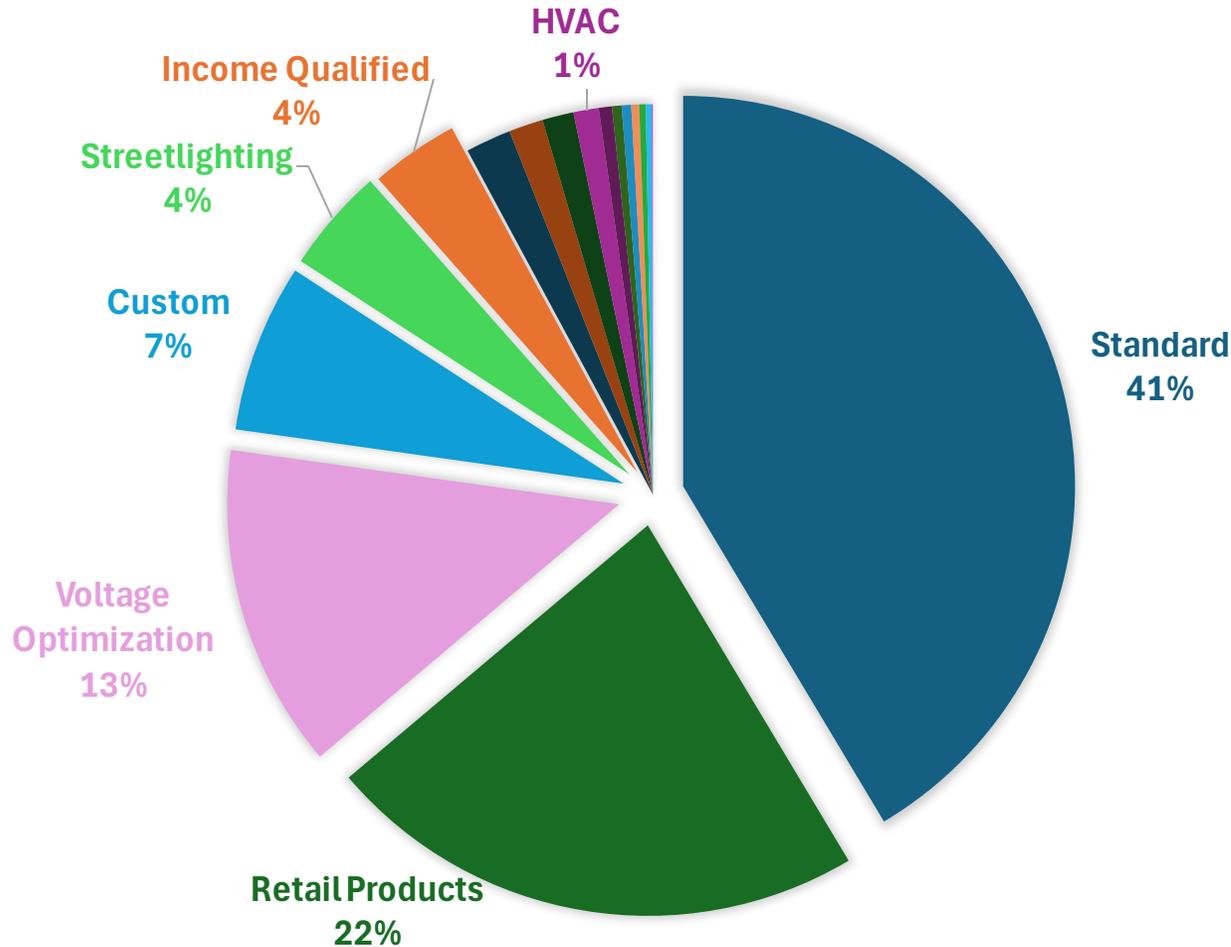


Considerations for Next EE Plan

Considerations for Next Energy Efficiency Plan

Energy Savings

CUMULATIVE FIRST-YEAR SAVINGS SINCE FEJA (2018-2022)



1. The regulatory framework in IL has incentivized utilities to push adoption of efficient **lighting** technologies.
2. As a result, **over two-thirds of first-year savings** during this period have come from initiatives in which **lighting** is one of its core offerings.

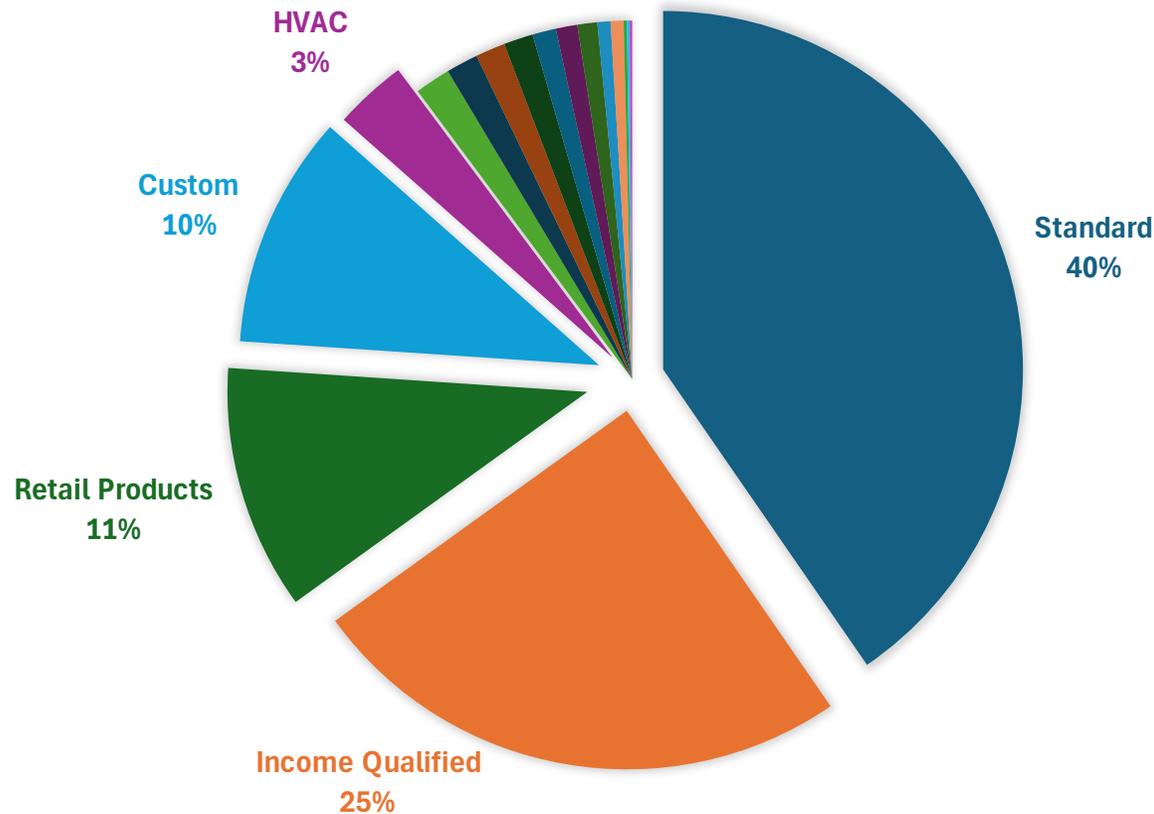
<u>Initiative</u>	<u>% of Savings</u>
<i>Business Standard</i>	41%
<i>Retail Products</i>	22%
<i>Voltage Optimization</i>	13%
<i>Business Custom</i>	7%
<i>Income-Qualified</i>	4%
<i>Streetlighting</i>	4%
	92%
<i>Others</i>	8%
	100%

Considerations for Next Energy Efficiency Plan

Budget Allocation and Energy Savings



COST ALLOCATIONS SINCE FEJA (2018-2022)



1. About **90%** of the budget has been allocated to the **top 5 initiatives**.
2. About **25% of the budget** has been invested into **income-qualified customers**, while producing **4% of the savings**.

<u>Initiative</u>	<u>% of Budget</u>	<u>% of Savings</u>
<i>Business Standard</i>	40%	41%
<i>Income-Qualified</i>	25%	4%
<i>Retail Products</i>	11%	22%
<i>Business Custom</i>	10%	7%
<i>Single Family HVAC</i>	3%	1%
	90%	75%

Considerations for Next Energy Efficiency Plan

Market Change Implications

Cumulative First-Year Savings Since FEJA 2018-2022

<u>Initiative</u>	<u>% of Savings</u>	<u>MWh</u>		<u>Initiative</u>	<u>% of Savings</u>	<u>MWh</u>	
<i>Business Standard</i>	41%	816,871	Remove Lighting Savings & VO ↓ -50% ↓ -90% ↓ -83% ↓ -5% ↓ -30% ↓ -95% ↓ -62% ↓ -50% ↓ -61%	<i>Business Standard</i>	20.7%	408,436	
<i>Retail Products</i>	22%	441,334		<i>Retail Products</i>	2.2%	44,133	
<i>Voltage Optimization</i>	13%	264,167		<i>Voltage Optimization</i>	2.3%	44,908	
<i>Business Custom</i>	7%	137,316		<i>Business Custom</i>	6.6%	130,450	
<i>Income-Qualified</i>	4%	71,847		<i>Income-Qualified</i>	2.6%	50,293	
<i>Streetlighting</i>	4%	85,287		<i>Streetlighting</i>	0.2%	4,264	
	92%	1,816,823				34.6%	682,485
<i>Others</i>	8%	154,600		<i>Others</i>	3.9%	77,300	
	100%	1,971,423			38.5%	759,785	

% of Savings Opportunity Lost:
61.5%

Savings Opportunity Loss:
1,211,638 MWh

Considerations for 26-29 Energy Efficiency Plan

Opportunities



of Offerings
Providing customers with a wide array of participation opportunities



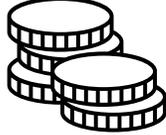
Partnerships
CBOs, IHWAP, ILEPA



Alternatives
Empowering our customers to choose their fuel source.

Challenges

Yields
Income-Qualified offerings are expensive to implement, and they yield comparably low \$/kWh



Budget: MDI, H&S
We expect MDI and H&S budgets will have to increase to address needs



Expiring Savings
All things equal, savings goals in 2028+ are unattainable.





Energy Efficiency
PROGRAM

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