

Responses to Bidder Questions

##	Question	Response	Date Response Issued
1	Can I get a copy of materials and information issued outside of the RFP, such as the Bidder's Conference slide deck, and formal questions and answers?	To receive updates and information on the AIC Third Party Energy Efficiency Program RFP, including future responses to bidder questions, send a request to AICBidReview2021@cadmusgroup.com . Upon being added to the list, we will send you any information that may have been distributed before you joined the list, as well as any future updates.	9/17/2021
2	How can my company be added to the list of companies interested in partnering for (included in Appendix C of the RFP)?	If you are interested in partnering or subcontracting and would like to share information about your company, please send an email to AICBidReview2021@cadmusgroup.com with your company name, the services you provide, your self-reported status as diverse, non-profit, or neither; and your self-reported diversity type, if applicable, to AICBidReview2021@cadmusgroup.com . Updates to Appendix C will be issued in conjunction with responses to questions.	9/17/2021
3	<p>We are reviewing the recently released RFP for the 3rd party programs at AIC. In the New and Innovative section on page 40, the following sentence references an Exhibit with additional ideas or initiatives that had been proposed. I am not able to locate that Exhibit. Can you please share that link or document?</p> <p>"A third-party partner may consider pilots that incorporate concepts identified in Exhibit 1.2"</p>	<p>Cadmus updated the version of the RFP posted online on 9/13/21 to correct this error. In the description of New and Innovative Initiatives (Appendix A, page 40), Cadmus removed references to Exhibit 1.2, and added a link to "ideas...identified during the Illinois Stakeholder Advisory Group (SAG) 2022-2025 portfolio planning process." (https://www.ilsag.info/2020-energy-efficiency-ideas/). The updated RFP is available here: https://ilsag.s3.amazonaws.com/AIC_2022-2025_Plan_3rd_Party_RFP_FINAL_09-07-2021-1.docx</p>	9/17/2021
4	Is there a requirement for DBE spend? If so, what spend percentage must be dedicated to DBE?	Ameren Illinois is targeting 31% of the Third-Party Energy Efficiency Program budget being directed to diverse companies, as noted in Exhibit 10.	9/17/2021
5	Will AIC provide a list of the bidder conference attendees for collaboration?	We are unable to provide a list of attendees. See Appendix C for a list of companies that have indicated interest in partnering or subcontracting for this opportunity. We will issue updates to the list to parties interested in partnering or subcontracting on the Illinois Stakeholder Advisory Group website (ilsag.info) and will send updates by email to those that request by sending their email address to AICBidReview2021@cadmusgroup.com .	9/17/2021

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6	Will cost effectiveness in the evaluation criteria be weighted as high, medium, low or otherwise?	Some of the inputs are among the high priority scoring criteria. Proposals will be scored across all criteria, and proposals with similar scores will be ranked based on cost-effectiveness.	9/17/2021
7	From a confidentiality standpoint, the RFP implies that proposals will only be viewed by Cadmus and Ameren. Can you please confirm?	Ameren Illinois cannot guarantee that proposals will be kept confidential. If proposals are solicited through a docketed proceeding or other official inquiry, they may need to be shared. See the confidentiality provision in the RFP.	9/17/2021
8	The budgets in the midstream proposal differ from the prior regulatory documents. Is it safe to assume the incentive vs program delivery budget percentages are relatively similar?	Bidders should develop their initiative budgets, within the total initiative budgets included in the RFP, based on their proposed implementation and incentive strategy and specify the budget elements as described in the RFP. The budget in the plan is an example of potential allocation of incentives and program administration costs.	9/17/2021
9	Is response to the RFP by a potential bidder limited to those who received an invitation to participate in the RFP, or may any potential bidder submit a proposal?	Ameren Illinois did not issue invitations to bid on this RFP. The RFP was announced through the Illinois Stakeholder Advisory Group listserv in order to reach as broad a group as possible and has been posted on the Association of Energy Service Professionals and Midwest Energy Efficiency Alliance websites. The RFP is open to any bidder, whether they received the initial RFP notification or not. However, potential bidders must submit their intent to bid by September 28, 2021, as indicated in Section 3.3 of the RFP.	9/17/2021
10	If partnering, could a proposal cover more than one proposal initiative/channel (example: school kits *and* income-qualified smart savers)?	Bidders should submit separate proposals for each initiative on which they are bidding. As noted in Section 4.1 of the RFP Bidders submitting proposals for more than one initiative can describe synergies or cost savings resulting from implementation of multiple initiatives in their executive summaries.	9/17/2021
11	Can bidders request to be added to Appendix C? For future reference, how was this list developed?	See response to Q#2. This list was originally compiled through a solicitation issued by Ameren Illinois in early 2021 to determine parties who would be interested in future procurement opportunities within Ameren Illinois Energy Efficiency. The list was compiled with the assistance of Ameren Supplier Diversity, as well as through a call with the Illinois Stakeholder Advisory Group and Income-Qualified South committees. Prior to the release of this RFP, the Ameren team asked those parties who previously showed interest if their information could be included in the RFP. Those who responded affirmatively were added to Appendix C.	9/17/2021

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12	We are assuming both incentives and non-incentives are included in the budgets provided in the RFP. Can you confirm? If incentives are not included, where can the incentive portion of the budget be found?	The budgets provided encompass funds available for both incentives and non-incentive costs. Bidders should determine how costs are allocated.	9/17/2021
13	For "New and Innovative Initiatives", is there a defined path for pilot programs proposed under this category that prove to be successful to transition into Ameren's program in future years?	Ameren Illinois has not developed a defined path for pilots funded under this program, but bidders should propose a path if it is material to consideration of their bid.	9/17/2021
14	For "New and Innovative Initiatives" would Ameren, IL take a central data / communications layer to specific program lead/enrollment generation and let the other vendors do fulfillment?	Ameren Illinois may consider this new and innovative. Bidders submitting a program that interacts or overlaps with other programs should discuss in detail how their program would lead to overall improvements to the portfolio, such as enabling greater savings, reducing administrative costs, increasing participation, diversifying participation, improving cost-effectiveness or other benefit.	9/17/2021
15	For the school kits program, is there a target number of kits that you want distributed?	See the budget and savings targets in section 2.1 of the RFP, and assumptions discussed in the initiative description in Appendix A of the RFP. Ameren Illinois has no specific target for the number of kits to be distributed.	9/17/2021
16	Would Ameren then be open to a mutual confidentiality agreement should it be an organizational requirement for us?	See the confidentiality provisions in the RFP (Section 1.1 and 3.9).	9/17/2021

Additions to Appendix C

Organization Name:	Services	Self-Reported Status as Diverse, Non-Profit, or Neither	Self-Reported Diversity Type
Powerley			