

**AIC 2023 Progress Update
SAG Large Group Meeting
November 15, 2023**

AIC Response to Follow Up Items

Preliminary information for SAG discussion purposes only; Subject to Section 3.1 of the EE Policy Manual

1. Provide the Q3 whole building retrofit spend, and whole building projections for Q4.

Income Qualified Whole Building Retrofit Spend	Actual Electric Spend for Q3	Projected Electric Spend for Q4
CAA	\$ 846,379.57	\$ 1,031,920.06
IQ Single Family	\$ 3,809,290.77	\$ 6,125,723.83
IQ Multifamily	\$ 1,968,735.15	\$ 1,636,492.38
Manufactured Homes	\$ 610,030.99	\$ 765,156.79
Total	\$ 7,234,436.48	\$ 9,559,293.06

In addition, here is the end of year projection for 2023.

Income Qualified End of Year Projection	Total Electric IQ \$	Electric LI Dedicated \$	Electric LI Whole Building \$
CAA	\$3,813,003	\$3,813,003	\$3,813,003
IQ Single Family	\$20,402,717	\$16,795,959	\$16,795,959
IQ Multifamily	\$7,462,184	\$7,462,184	\$7,462,184
IQ Retail Products	\$9,153,763		
Community Kits	\$648,335	\$648,335	
Smart Savers	\$1,901,404	\$1,901,404	
Mobile Homes Weatherization and Air Sealing	\$1,816,549	\$1,816,549	\$1,816,549
Total	\$45,197,955	\$32,437,434	\$29,887,695
LI Whole Building Spend Achievement versus Plan			171%
LI Whole Building Spend as a Percent of Dedicated LI Spend			92%

For reference from the Stipulation:

Income Qualified Planning Budget	4 Yr Avg Total Electric IQ \$	4 Yr Avg Electric LI Dedicated \$ (a)	4 Yr Avg Electric LI Whole Building \$ (b)
CAA	\$3,727,269	\$3,727,269	\$3,727,269
IQ Single Family*	\$14,736,509	\$8,140,970	\$8,140,970
IQ Multifamily	\$6,191,255	\$6,191,255	\$6,191,255
IQ Retail Products	\$2,650,952	N/A	N/A
Community Kits	\$657,505	\$657,505	N/A
Smart Savers	\$2,011,740	\$2,011,740	N/A
Manufactured Homes Weatherization and Air Sealing	\$1,089,673	\$1,089,673	\$1,089,673
Total Budget**	\$31,064,904	\$21,818,413	\$19,149,168
Total LI Whole Building Requirement***			\$17,454,731

2. Share more information about how the process works for customers when there is a choice of electrifying or switching to natural gas.

Ameren Illinois Energy Efficiency channels that offer whole home electrification are managed separately from the Ameren Illinois natural gas connection program. The two efforts coordinate to ensure marketing to propane users does not overlap, contradict, or cause confusion for customers. In other words, a customer is offered one path or the other (switch to electric or switch to natural gas). Currently, Ameren is not offering electrification as an alternative to propane users considering natural gas connection programs.

3. What is assumed in terms of savings achieved via the smart thermostats once they are sent to the customer? Are installations assumed? Or is there follow-up?

In terms of savings achieved, Ameren Illinois and its implementors follow the savings calculation guidelines outlined in the IL-TRM. Furthermore, all savings estimates are verified by an independent evaluator. Speaking directly on advanced thermostats, savings achievements are dependent upon several factors including the characteristics of the home, the climate zone in which it is located, and the existing baseline equipment at replacement. This equipment may be known, or assumptions are made based upon information available from surveys and/or research that represent the population of the particular program participants.

As far as assumed installation for thermostats not directly installed, per the IL TRM v12, the in-service rate for heating is 100% and cooling is 90% unless evaluator research indicates otherwise.

Follow up after participation is achieved by both the evaluator, who conducts surveys to gather participant information for program evaluation purposes, as well as program staff, as advanced thermostats serve as an entry point into more comprehensive energy efficiency offerings.