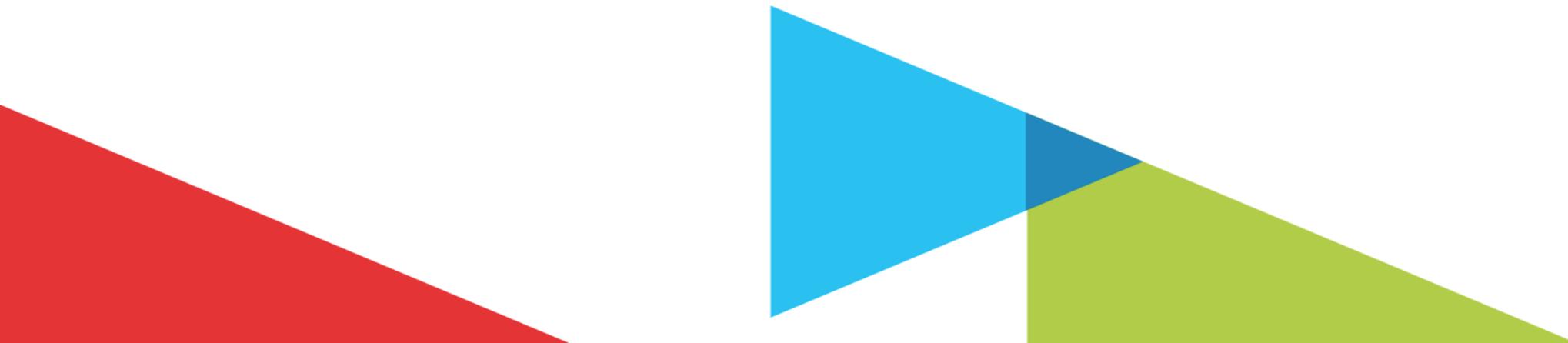


2021 Energy Efficiency Portfolio Mid-Year Update

Illinois Stakeholder Advisory Group

Presented by: Christopher Vaughn

August 30, 2021



2020 Portfolio summary

Year-end results

January 1, 2020-June 30, 2020

15.58M Net savings	94.6% Percent of planned savings	16.47M Annual savings goal
\$38.9M Spend	115% Percent of planned spend	\$33.8 Annual budget

- COVID-19 impacted furnace manufacturing supply chains that also impacted the ability of distributors and trade allies to serve customers. Issues persisted with the ability of trade allies to access customers' homes to perform installations and assessments.
- Nicor Gas established the Virtual Home Energy Assessment options and completed over 445 appointments through the end of the reporting period.
- The main challenge facing the Business programs was working with customers who may have been financially impacted by COVID-19, which result in capital funding approval and potential project delay.

2021 Portfolio summary

Year-to-date results

January 1, 2021-June 30, 2021

4.72M

Net savings
to date

27.2%

Percent of
planned savings

17.37M

Annual
savings goal

\$22.4M

Spend
to date

51%

Percent of
planned spend

\$44.5M

Annual
budget

Key portfolio highlights

- **IQ Offerings** Through June 30, 2021, Nicor Gas, in collaboration with Community Action Agencies, was able to serve 137 single family homes. Additionally, through our contractor channel, we were able to serve 174 single-family homes and 1,397 multi-family units. We were also able to serve an additional 150 multi-family units through the Public Housing Authority Income Qualified offering.
- **Residential HES** The air sealing and insulation offering has seen significant participation within 2021. The Program has been able to serve over 700 homes and estimated to serve 1,400 homes total.
- **Business Offerings** The program is continuing to see public sector assessment and direct install interest, due to a multi-pronged public sector outreach approach, which will be fulfilled as COVID-19 restrictions are lifted. This outreach initiative has reached out to 257 public school districts, 316 municipalities, 68 park districts, and 36 County, State, Metropolitan, or Federal buildings. Nicor Gas is continuing further public sector outreach through our Marketing and Outreach team, to ensure the program is educating all markets within the public sector. Boiler tune ups and replacements are driving Public Sector savings for the program in PY2021.

Residential programs

5

Programs

2.79M

Net therm savings to date

\$7.8M

Spend to date

Key highlights

- Within the HEER offering From April 1 through June 30, 2021, the Program has incentivized over 3,290 high efficiency furnaces and boilers and over 9,283 smart thermostats to our customers.
- Within the HES offering Through June 30, 2021, the Program has been able to provide over 4,400 customers with home energy assessments and over 450 virtual home assessments.
- Within the Multi-family offering Through June 30,2021, the Program has been able to serve over 2,700 multi-family units

Income-qualified programs

3

Programs

726K

Net therm savings to date

\$6.8M

Spend to date

Key highlights

- A large multi-family weatherization project in Chicago Heights will be completed in July 2021. The project will provide savings across 30 buildings.
- PHA The program served over 160 units so far in 2021.
- CAA Channel Through June 30, 2020, Nicor Gas, in collaboration with Community Action Agencies, was able to serve 137 single family homes.

Business programs

5

Programs

1.12M

Net therm savings to date

\$4.5M

Spend to date

Key highlights

- BEER Offering In Q2 of PY2021 the program completed 46 assessments, with 60 therm saving measures installed for an annual savings of 529 gross therms
- Business Optimization Program (BOP) Joliet school district (SD) 86 is having 21 buildings participate in the BOP boiler tune-up offering and is excited to have their district boilers serviced at no cost.
- Custom Offering The outreach call campaigns to engage public sector customers yielded 31 new custom assessments in Q2 for public schools: 5 facility assessments, 11 opportunity assessments and 15 public sector assessments encompassing 55 buildings.

Stipulations

Weighted Average
Measure Life

14.74 yrs

Stipulation: ≥ 11.91 years

Public Sector Spend as a % of
Overall Portfolio Spend

9.8%

Stipulation: Minimum of 10%

Average Income-Qualified
Spend to Date

\$6.69 M

Stipulation: At least \$8.075M per year

% of IQ Projects in
Multi-Family Housing Units

56%

Stipulation: At least 30% of units treated

Supplier Diversity

Stipulation: Nicor Gas shall maintain a diversity initiative as described in the EEP 2018-2021.

Tier 1 Diverse Spend

\$12.5 M

Tier 2 Diverse
Spend

\$488K

% of Total Eligible
Spend

77.9%

Impact

\$ 180M+
in incentives since 2011

- Residential and multi-family customers: energy-saving kits and home assessments
- Commercial and public sector customers: building system optimization, energy-saving projects
- Income-qualified customers: comprehensive energy upgrades at no cost
- Rebates for energy-efficient products and improvements

 **127M+**
first year therms saved since 2011

- Avoids more than 883K metric tons of CO2 emissions
- Equivalent to the CO2 emissions generated by 190K passenger vehicles over the course of a year

 **1.1M+**
customers in 643 communities have participated

- \$217 average incentive per customer
- Engaged 129K elementary school students in energy efficiency education

 **\$1.19B**
Economic activity spurred since 2011

- 8,453 jobs supported since 2011
- \$43M spent with diverse suppliers
- \$505M wages supported since 2011